#### Market

France	Ireland	Spain
Germany	Italy	UK

Brand	Flavour	Total Bottles Sold ▼
Cola	Cherry	9,302
Cola	Lemon	8,546
Fruit	Standard	8,313
Cola	Normal	8,120
Fruit	Orange	7,316
Fruit	Strawberry	6,762
Fruit	Lemon & Lime	6,705
Cola	Vanilla	6,394
Total		61,458

#### Total Bottles Sold

by Market

Spain	Ireland	Germany
12,016	11,859	10,402
Italy		France
9,214		
UK		
9,170		8,797



Total Bottles Sold (All Countries)

# **Top Sales of Flavour in Different Market**

Market •	Max Sales/ Bottles	Top Flavour
France	1835	Cherry
Germany	1889	Normal
Ireland	1832	Cherry
Italy	1892	Cherry
Spain	1978	Lemon
UK	1680	Standard

Max Sales and Top Flavour by Market



# **Bad Sales of Flavour in Different Market**

Market	Min Sales/ Bottles	Bad Flavour
Italy	521	Strawberry
France	555	Vanilla
UK	558	Vanilla
Spain	662	Cherry
Germany	669	Vanilla
Ireland	725	Normal

#### Min Sales and Bad Flavour

by Market





# France

8,797

**Total Bottles Sold** 

14.31%

**Total Sales Contribution** 

# **Unit Cost List**

Flavour	Unit Cost
Lemon	\$1.33
Orange	\$1.36
Cherry	\$1.46
Normal	\$1.52
Standard	\$1.53
Lemon & Lime	\$1.55
Vanilla	\$1.80
Strawberry	\$1.96

# **Total Cost List**

Brand	Flavour	Sum of Total Cost ▼
Cola	Normal	2774
Cola	Cherry	2679
Fruit	Lemon & Lime	2172
Fruit	Standard	1900
Fruit	Strawberry	1299
Cola	Vanilla	999
Fruit	Orange	976
Cola	Lemon	742
Total		13542

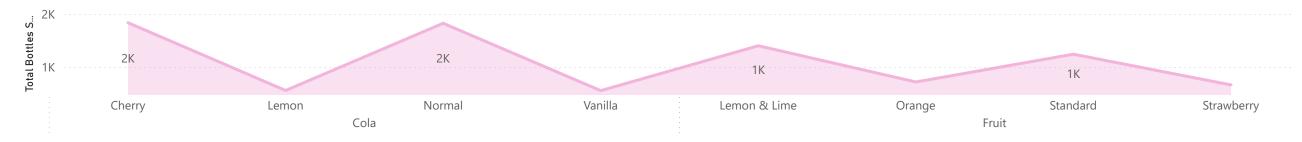
#### Sales Bottles List

Brand	Flavour	Total Bottles Sold ▼
Cola	Cherry	1,835
Cola	Normal	1,825
Fruit	Lemon & Lime	1,401
Fruit	Standard	1,242
Fruit	Orange	718
Fruit	Strawberry	663
Cola	Lemon	558
Cola	Vanilla	555
Total		8,797

## Sum of Total Cost by Brand and Flavour



## Total Bottles Sold by Brand and Flavour



Flavour	Top Market	Worst Market
Cherry	Italy	Spain
Lemon	Spain	France
Lemon & Lime	Ireland	Germany
Normal	Spain	Italy
Orange	Ireland	France
Standard	UK	Italy
Strawberry	Spain	Italy
Vanilla	Spain	France