

The Unicorn Scientist

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Observation

Only **53.1%** (175,868 out of 331,426) are engaging with attorneys.

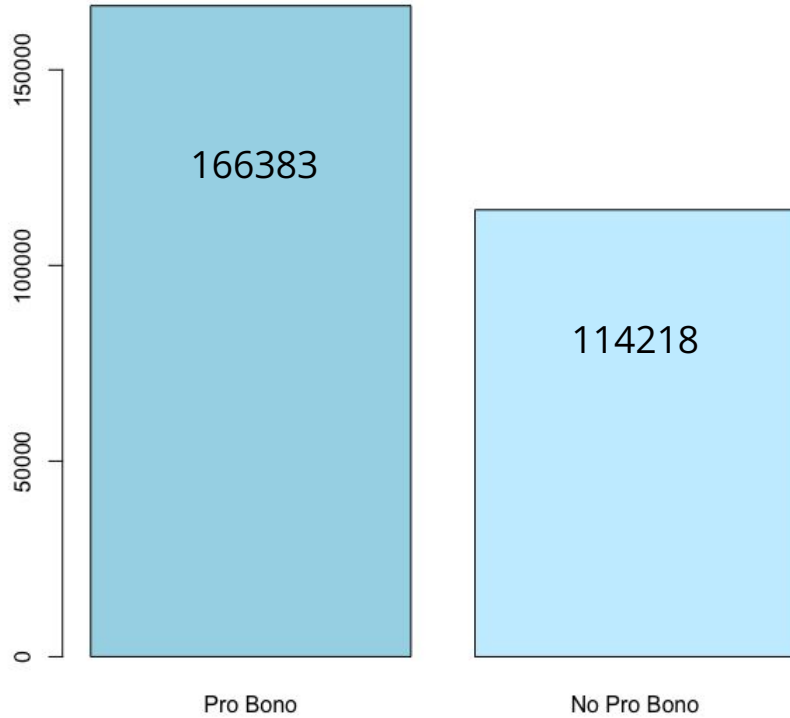
Hypotheses...

We expect most clients to qualify for pro-bono services

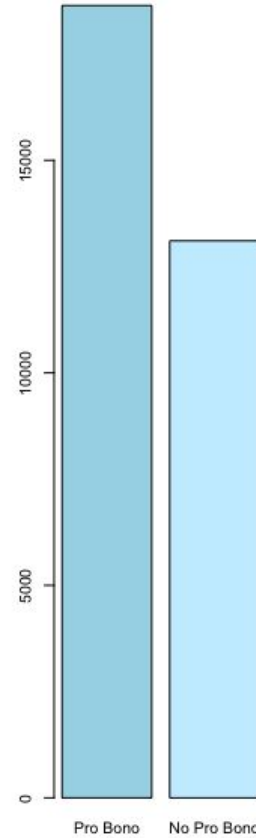
Attorneys take longer to resolve client questions from less popular categories

Proportional relationship between number of attorneys and response rates

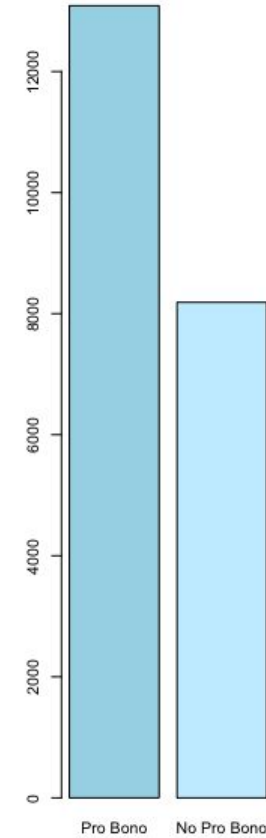
Pro Bono vs. No Pro Bono



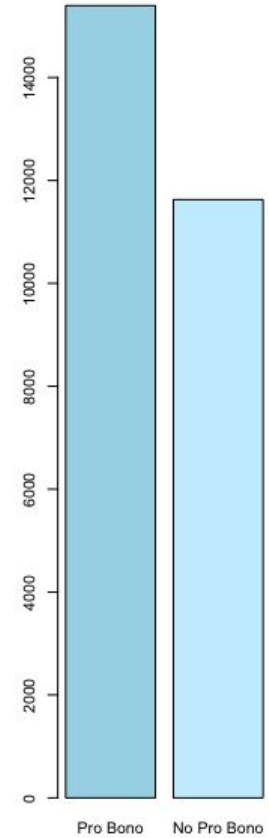
Texas



Indiana

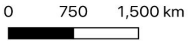
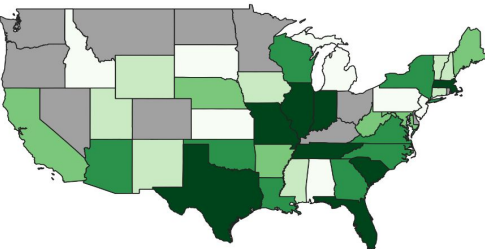
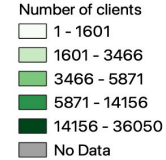
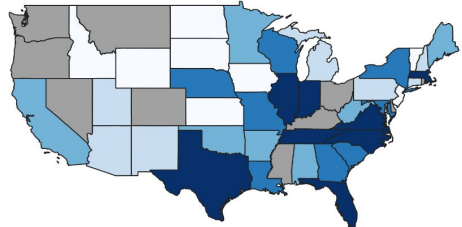


Florida

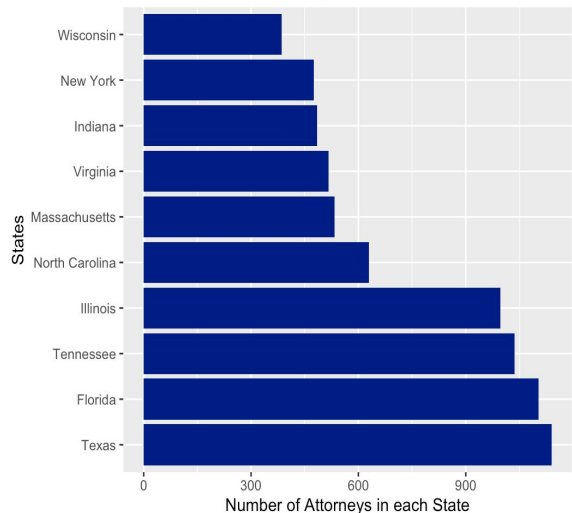


Annual incomes at or below 125% of the federal poverty guidelines – in 2021, that is \$16,100 for an individual, \$33,125 for a family of four

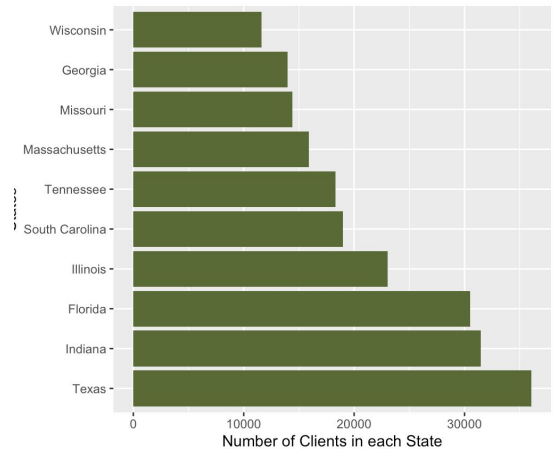
The Number of Attorneys and Clients in each State



The Number of Attorneys in each state

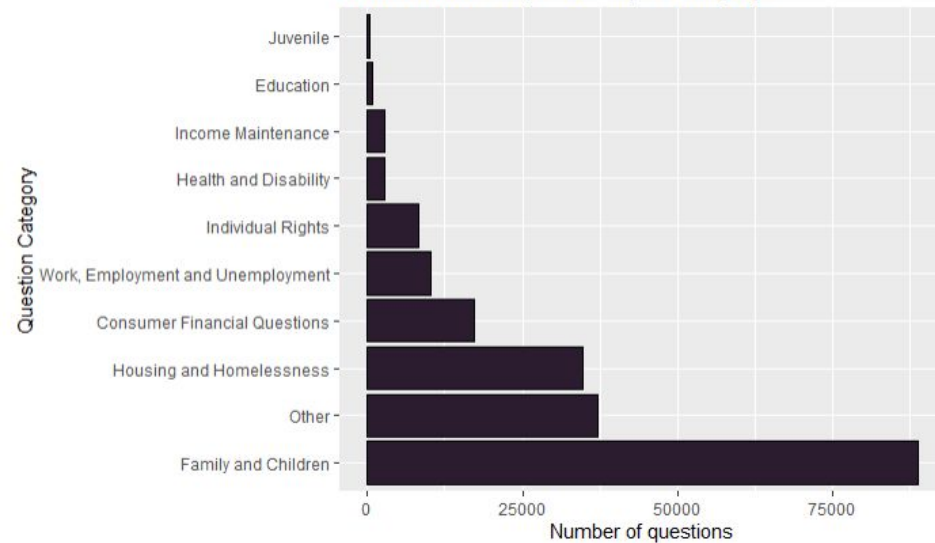


The Number of clients in each state

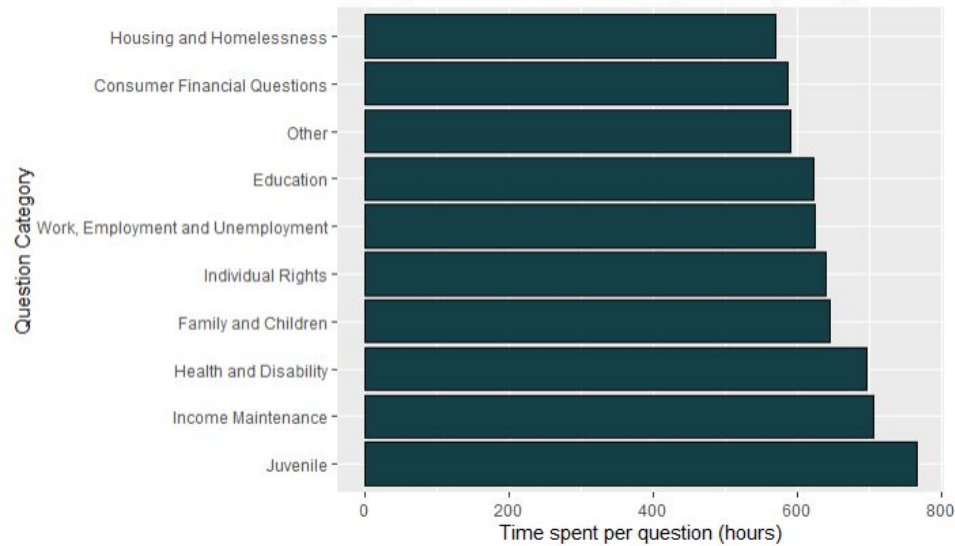


Hypothesis 2: Attorneys take longer to resolve client questions from less popular categories

Total number of questions per category

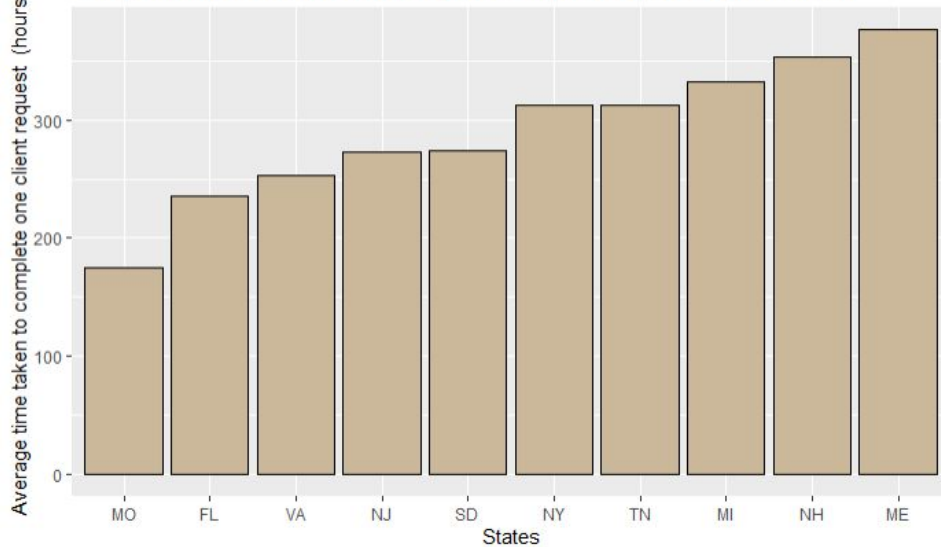


Average time taken to solve a question by categories

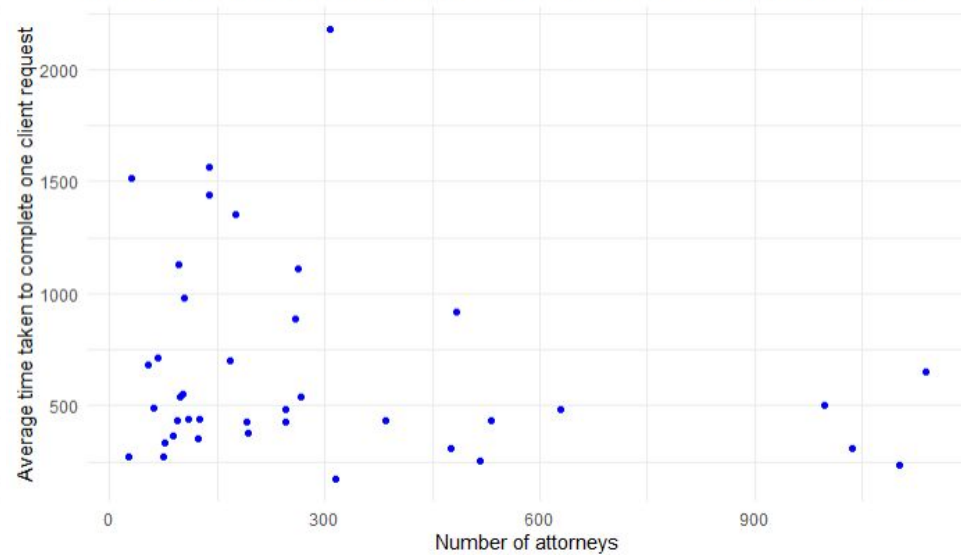


Hypothesis 3: There is a proportional relationship between number of attorneys by state and response rate

Top 10 states with shortest average time taken to complete one request



Average time taken to complete one request vs number of attorneys by state



Why Are # of Active Clients < # of Registered Clients?

- A perception among clients that questions will not be answered promptly
- Lack of attorneys to meet the client demands promptly



If possible, minimize the amount of time spent answering questions without sacrificing quality



Incentivize current volunteers to spend more time on the platform

Recruit more volunteers with skill sets related to the categories that take the longest to answer

Any questions?
Thank you for listening!

