Super Store US:

Animated Mapping in Tableau

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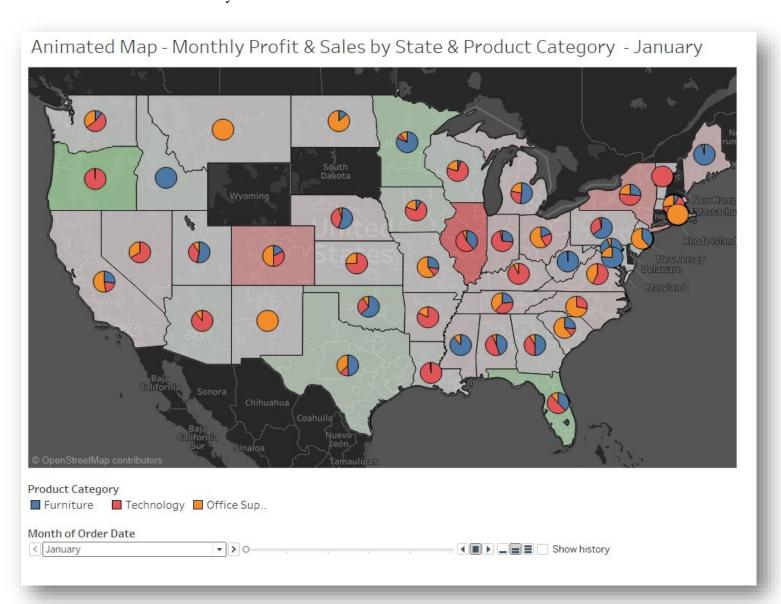
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The Dashboard: Super Store US

To explain the performance of the Super Store overall in terms of sales and profit by state and product category. I have created an animated executive dashboard in Tableau that gives insights to answer different questions like-

- Which state is productive in terms of profit in each month?
- Which state is having major sales in which month?
- Which product category is profitable in which state and in which month?

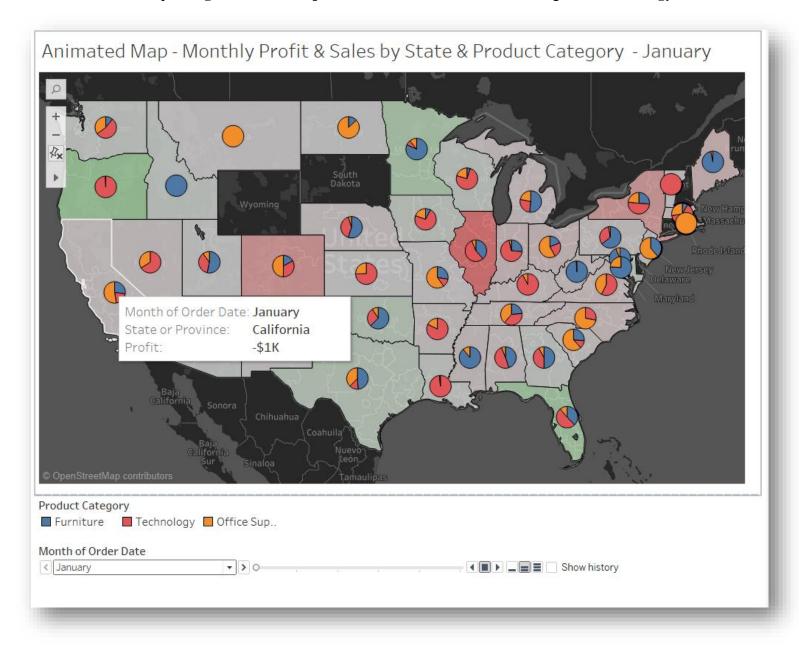
This Map is a dual axis map where I have incorporated Sales and profits by state. I have also added the product category by state. And for the animation I added the month in the page tab so we can see the monthly animation.



In January: California in Red for the first time

Insights

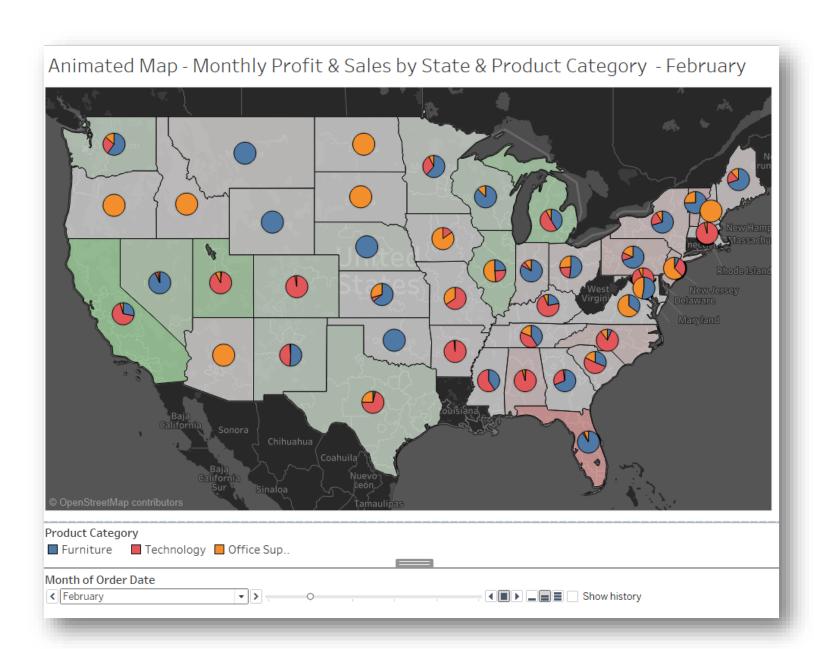
- The state of California going red.
- Over all the states are in red in the month of January.
- Except **Oregon** State with a **profit of \$9K** and most of it is coming from **technology**.



In February: Technology is the category of the month

Insights

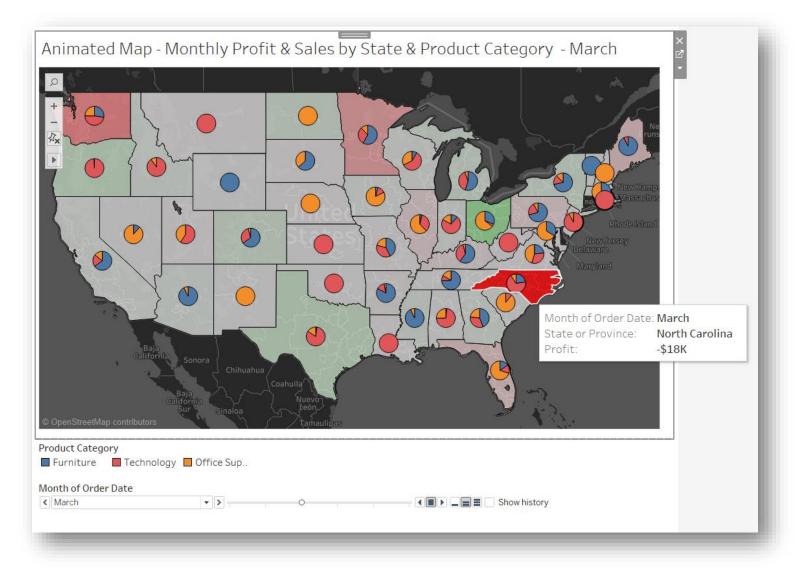
- Majority of states in green in terms of profit.
- We can see **technology** in February is major category supplied to the south east coast.
- 75% of the sales of California and Texas (store's favorite states in terms of Sales) are coming from Technology.



In March: North Carolina in Huge Losses

Insights

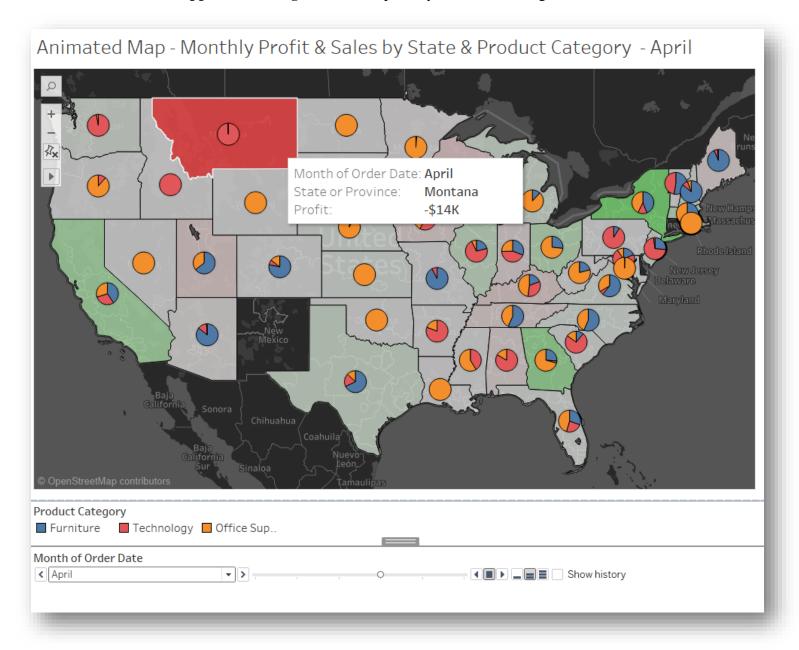
- Overall the store is having no profits in major states and high losses in some states.
- We see deep red in North Carolina is having maximum losses of \$18K. This will help the marketing and sales department of the store and find why there are huge losses in March.



In April: Montana having losses in Technology

Insight

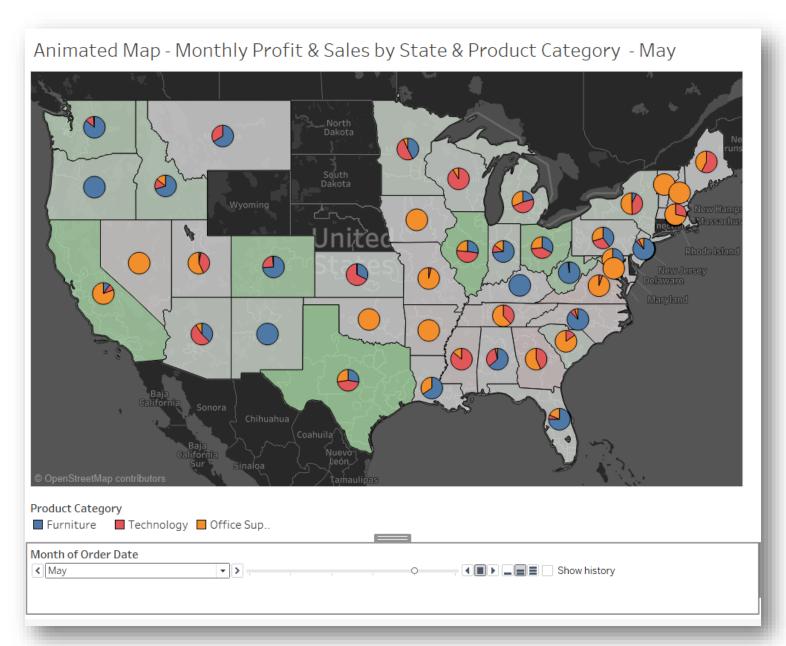
- Montana is having huge losses in April. Majorly due to technology. Previously we notice the same for North Carolina having losses where major sales were in Technology category.
- Office supplies are in high demand especially in the central region.



In May: Furniture is the category of the month

Insight

- Overall country is profitable.
- But four states have zero sales in the month of May. They are Wyoming, South Dakota, North Dakota and Nebraska.
- Furniture is the major category for the month of May.



In June: Most Profitable Month

Insight

- It is a profitable month especially for the state of New York and California.
- There is a **high demand** of
 - → Furniture in the western region
 - → Office Supplies in the central region.
 - → Technology in the mid-east region.
- Again few states do not have any sales and this is the second month for **Wyoming**. Sales department should check for that state.

