

Assessment

Predict how capable each applicant is of repaying a loan.

NGUYEN THI KIM NHU

TARGET DEFINITION

DATA REVIEW FACILITATE NEW VARIABLES

MISSING/OUTLIER VALUES

TARGET (binary variable) indicates whether a customer has payment difficulties or not.

Definition of Bad

Target = 1, defined bad. That presents a client with payment difficulties: he/she had late payment more than X days on at least one of the first Y installments of the loan.

Definition of Good

Target = 0, all other cases.

TARGET DEFINITION

DATA REVIEW FACILITATE NEW VARIABLES

MISSING/OUTLIER VALUES

Selected variable are based on two standards as follows:

- ☐ First, the variables have been suggested from the book "Intelligent Credit Scoring"
- Second, the resource provided must be **sufficient** to facilitate the calculation of variables

Removing

- Rows with 'CODE_GENDER' equal to 'XNA'
- Rows with 'NAME_FAMILY_STATUS' equal to 'Unknown'

TARGET DEFINITION

DATA REVIEW FACILITATE NEW VARIABLES

MISSING/OUTLIER VALUES

| No | Table | New Variables | Description | |
|-------|------------------------------|---------------------------|--|--|
| 0 | application_{train test}.csv | BUREAU_SCORE | Mean of 'EXT_SOURCE_1', 'EXT_SOURCE_2', and 'EXT_SOURCE_3' for each applicant. | |
| 1 | application_{train test}.csv | Credit annuity ratio | Ratio of 'AMT_CREDIT' to 'AMT_ANNUITY' for each applicant. | |
| 2 | application_{train test}.csv | Credit doods brice ratio | Ratio of 'AMT_GOODS_PRICE' to 'AMT_CREDIT', indicating the degree of financing for each loan. | |
| 3 | application_{train test}.csv | credit_downpayment | Difference between 'AMT_GOODS_PRICE' and 'AMT_CREDIT', serving as collateral for the loan. | |
| 4 | application_{train test}.csv | DEBT_TO_INCOME_RATIO | Ratio of 'AMT_CREDIT' to 'AMT_INCOME_TOTAL', representing the debt-to-income ratio for each applicant. | |
| 5 | application_{train test}.csv | | Age of each applicant calculated from 'DAYS_BIRTH', divided (-365) | |
| 6 | application_{train test}.csv | NEW_EMPLOY_TO_BIRTH_RATIO | Ratio of the days employed relative to the client's age | |
| 7 | bureau.csv | INUMBEL OF DUDIIC RECORDS | Count of public records for each applicant in the 'bureau' dataset. | |

TARGET DEFINITION

DATA REVIEW FACILITATE NEW VARIABLES

MISSING/OUTLIER VALUES

| No | Table | New Variables | Description | |
|--------|---------------------------|-----------------------|--|--|
| 8 | bureau.csv | Time at bureau | Longest time at the bureau (in years) for each applicant calculated from 'DAYS_CREDIT'. | |
| 9 | / Dureau.csv COON ACTVE | | Count of 'Active' values in the 'CREDIT_ACTIVE' column for each applicant in the bureau table | |
| 10 | credit_card_balance.csv | TIME_AS_CUSTOMER | Time as a customer (in years) calculated from the 'MONTHS_BALANCE' column in the 'credit_card' dataset. | |
| 11 | previous_application.csv | PREV_IR | Average of interest rate calculated from the 'AMT_ANNUITY', 'CNT_PAYMENT', and 'AMT_CREDIT' about all the previous loans for each application. | |
| 12 | previous_application.csv | I NEV ALLINOVED NATIO | Ratio of approved contracts to total previous contract for each application. | |
| 13 | installments_payments.csv | avg_past_due_prev | Average of past due installments for each application | |

After the computation of new variables, all features will be merged into the application and uniquely identified by the 'SK_ID_CURR' (unique ID for each loan in the sample).

TARGET DEFINITION

307 505 obs

The missing value rate is 6.16%. Despite various ways to fill missing values, dropping them using the `dropna` method is the optimal approach in the shortest time without removing too much data. After analysis, the missing values comprise approximately 5% of the "1" target values and 6.26% of the "0" target values.

DATA REVIEW

FACILITATE NEW VARIABLES

MISSING/OUTLIER VALUES

| Variables | Missing | Variables | Missing |
|----------------------------|---------|---------------------------|---------|
| SK_ID_CURR | 0 | BUREAU_SCORE | 172 |
| TARGET | 0 | credit_annuity_ratio | 12 |
| CODE_GENDER | 0 | credit_goods_price_ratio | 276 |
| FLAG_OWN_CAR | 0 | credit_downpayment | 276 |
| FLAG_OWN_REALTY | 0 | DEBT_TO_INCOME_RATIO | 0 |
| CNT_CHILDREN | 0 | AMT_public_records | 0 |
| AMT_INCOME_TOTAL | 0 | Age | 0 |
| AMT_CREDIT | 0 | NEW_EMPLOY_TO_BIRTH_RATIO | 55374 |
| AMT_ANNUITY | 12 | Time_at_bureau | 0 |
| AMT_GOODS_PRICE | 276 | COUNT_ACTIVE | 0 |
| NAME_EDUCATION_TYPE | 0 | TIME_AS_CUSTOMER | 0 |
| NAME_FAMILY_STATUS | 0 | PREV_IR | 18945 |
| NAME_HOUSING_TYPE | 0 | avg_past_due_prev | 15866 |
| REGION_POPULATION_RELATIVE | 0 | PREV_APPROVED_RATIO | 18945 |
| OCCUPATION_TYPE | 0 | | |
| | | | |

TARGET DEFINITION

DATA REVIEW FACILITATE NEW VARIABLES

MISSING/OUTLIER VALUES

307 505 obs

dropna

287 642 obs

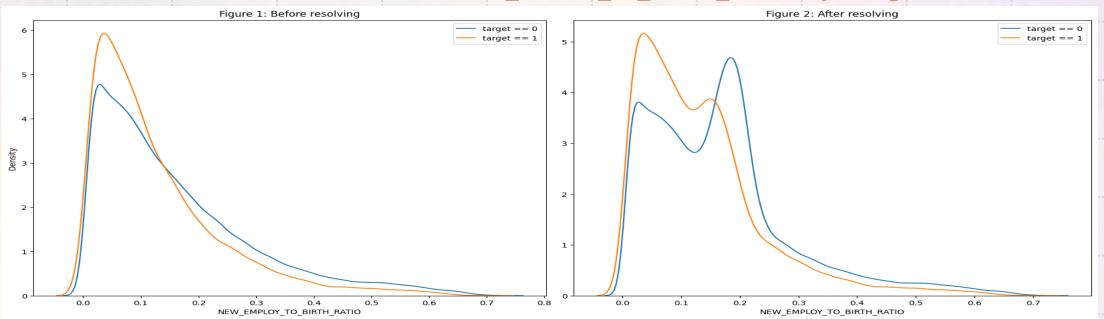
I dropped the missing values (NaNs) for all variables, retaining only the specific NaNs in the 'NEW_EMPLOY_TO_BIRTH_RATIO' variable. Handling missing values in this selective manner significantly alters the distribution of the remaining variables.

TARGET DEFINITION

DATA REVIEW FACILITATE NEW VARIABLES

MISSING/OUTLIER VALUES

Distribution of NEW_EMPLOY_TO_BIRTH_RATIO by Target



During the analysis, I observed that the processing of the variable related to "DAYS_EMPLOYED" involves addressing outliers in the form of extreme values, as some values represent periods exceeding 100 years. After replacing these outlier values with NaN, the distribution of the variable was examined (Figure 1). At the cutoff point of 0.15, the distribution of the target variable (0 or 1) showed that the occurrences with target = 0 outnumbered those with target = 1.

To impute missing values, linear regression was employed, and the resulting graph is showed in Figure 2. The cutoff point at the equivalent value of 0.15 was also observed, indicating that the distribution of target = 0 remains more prevalent than that of target = 1. Even though the graph shows two distinct peaks, I consider this compromise acceptable given the time constraints.

TARGET DEFINITION

DATA REVIEW FACILITATE NEW VARIABLES

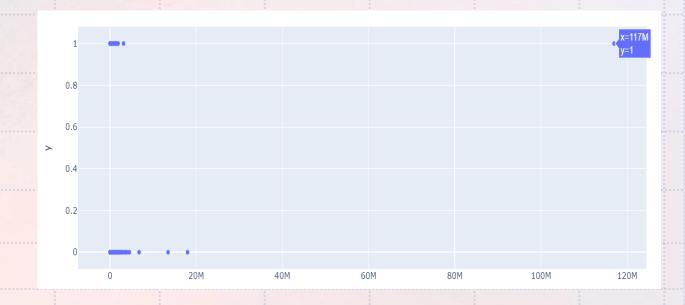
MISSING/OUTLIER VALUES

FIND OUTLIERS

Summary statistics is helpful to determine whether or not the dataset has outliers. As we can see, the AMT_INCOME_TOTAL columns have outliers. The max is 117 000 000 while its mean is 167 138. The mean is sensitive to outliers, but the fact the mean is so small compared to the max value indicates the max value is an outlier.

| | AMT_INCOME_TOTAL |
|-------|------------------|
| count | 287642.000 |
| mean | 167138.157 |
| std | 241223.643 |
| min | 25650.000 |
| 25% | 112500.000 |
| 50% | 144000.000 |
| 75% | 202500.000 |
| max | 117000000.000 |

I defined one observation outlier in AMT_INCOME_TOTAL → drop this outliner



TARGET DEFINITION

DATA REVIEW

FACILITATE NEW VARIABLES

MISSING/OUTLIER VALUES

WORKING WITH OUTLIERS

For integer variables with a limited number of outliers, scaling by capping the maximum value is a common approach. This helps mitigate the impact of outliers and allows for better scaling of the data. Adjust the threshold values as needed based on your data characteristics and requirements.

```
data2.loc[data2['AMT_public_records'] > 30, 'AMT_public_records'] = 30
data2.loc[data2['COUNT_ACTIVE'] > 13, 'COUNT_ACTIVE'] = 13
data2.loc[data2['CNT_CHILDREN'] > 10, 'CNT_CHILDREN'] = 10
data2.loc[data2['avg_past_due_prev'] > 40, 'avg_past_due_prev'] = 40
```

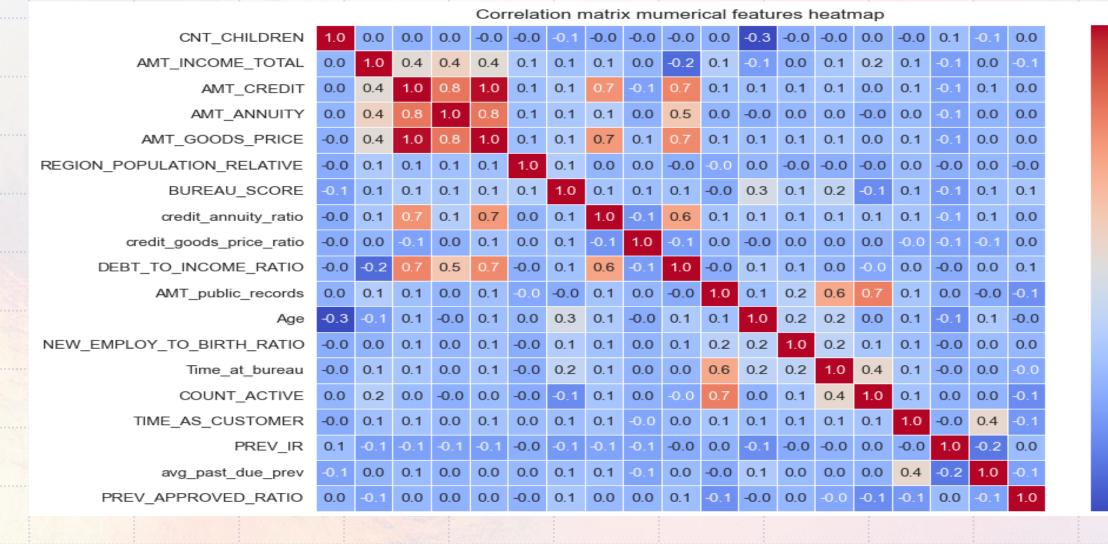
307 505 obs

dropna

287 642 obs

Working missing/ outliers

267 366 obs



- 0.8

- 0.6

-0.4

- 0.2

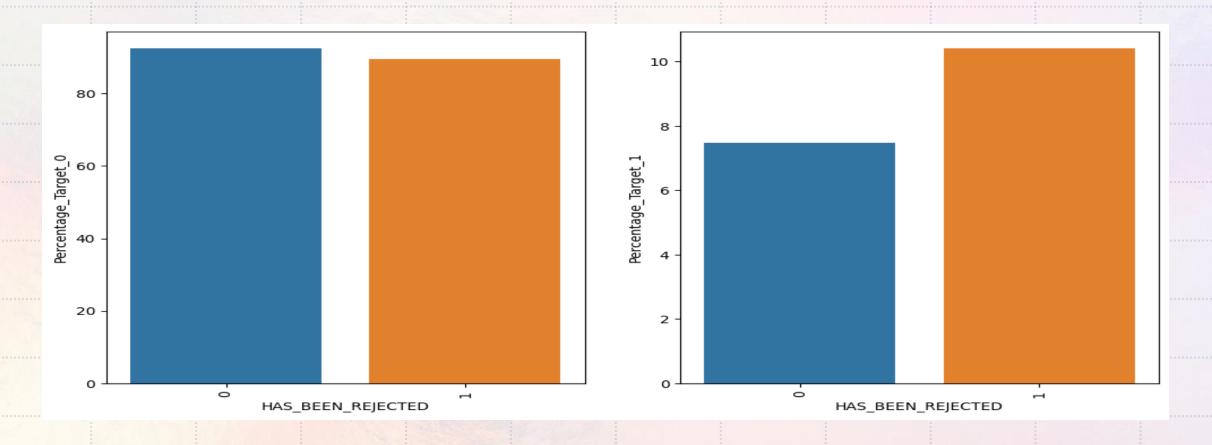
- 0.0

The variables related to loan amounts and financial information, such as income, exhibit a relatively high degree of correlation. This is understandable as they involve straightforward mathematical formulas. Similarly, variables computed from the bureau table also show a high level of correlation. Further selection will be performed later. For the remaining variables, the correlation is within an acceptable range.

In the process of working with the data, I observed the presence of outliers, which needs to be addressed. I have redrawn the distribution plots of the variables and scaled the values accordingly. This is essential for the next step in the process, which involves binning the data to apply the Weight of Evidence (WOE) analysis method.



I also noticed that the variable TIME_AS_CUSTOMER exhibits unusual variability, with a significant concentration of values at 0, indicating that most loans are from new customers. Therefore, the TIME_AS_CUSTOMER variable will be transformed into a FLAG_NEW_CUSTOMER variable based on the condition that if $TIME_AS_CUSTOMER = 0$, the customer is considered new, and FLAG_NEW_CUSTOMER will take the value of 1. If TIME_AS_CUSTOMER is greater than 0, FLAG_NEW_CUSTOMER will take the value of 0 (indicating not a new customer).



In a similar manner, for the variable PREV_APPROVED_RATIO, I observed that more than 70% of the values are concentrated at 1 (indicating that previous loans of applicants were approved 100%). Therefore, I will transform it into a binary variable, HAS_BEEN_REJECTED, where 0 represents customers who have never been rejected for a loan, and 1 represents customers who have been rejected in previous loan applications. Thus, by assigning the value HAS_BEEN_REJECTED = 0 when PREV_APPROVED_RATIO = 1 and HAS_BEEN_REJECTED = 1 when PREV_APPROVED_RATIO < 1.

After processing the above procedures, the remaining dataset contains 267366 observations, and the variables will be further analyzed using the Weight of Evidence (WOE) technique as shown:

```
<class 'pandas.core.frame.DataFrame'>
Index: 267366 entries, 0 to 307504
Data columns (total 24 columns):
    Column
                                Non-Null Count
                                                Dtype
                                267366 non-null int64
    SK ID CURR
                                267366 non-null int64
    TARGET
    CODE GENDER
                                267366 non-null
                                                obiect
                                267366 non-null object
    FLAG OWN CAR
                                267366 non-null object
    FLAG OWN REALTY
                                267366 non-null int64
    CNT CHILDREN
    NAME EDUCATION TYPE
                                267366 non-null object
    NAME FAMILY STATUS
                                267366 non-null object
    NAME HOUSING TYPE
                                267366 non-null object
    REGION POPULATION RELATIVE 267366 non-null float64
                                267366 non-null object
    OCCUPATION TYPE
    BUREAU SCORE
                                267366 non-null float64
    credit annuity ratio
                                267366 non-null float64
    credit goods price ratio
                                267366 non-null float64
    DEBT TO INCOME RATIO
                                267366 non-null float64
    AMT public records
                                267366 non-null float64
    Age
                                267366 non-null float64
 16
    NEW EMPLOY TO BIRTH RATIO
                                267366 non-null float64
    Time at bureau
                                267366 non-null float64
    COUNT ACTIVE
                                267366 non-null float64
    PREV IR
                                267366 non-null float64
                                267366 non-null int32
    avg past due prev
 22 FLAG NEW CUSTOMER
                                267366 non-null int64
                                267366 non-null int64
 23 HAS BEEN REJECTED
dtypes: float64(11), int32(1), int64(5), object(7)
memory usage: 50.0+ MB
```

I also assign ordinal group numbers based on the WOE in a way that corresponds to the order for the model to follow. For example, for specific attributes within a characteristic, if the WOE is lower, indicating a higher proportion of bads for that attribute when labeled, I will assign a higher order label.

Extract the results for object variables as follows:
To better understand, please open the attached code to view the details

| IV of CODE_GENDER: | 0.045975517 ₄ | 45907483 | | | | | |
|----------------------|--------------------------|------------------|--------------|-------------------|--------------|--------------|-----------|
| CODE_GENDER Count | Bads G | oods Tot Di | str Distr Go | ood Distr Bad | Bad Rate | MOE I/ | <i>'</i> |
| 0 0 180534 | 12906 16 | 7628 67 . | 523 0.6 | 584 0. 581 | 0.071 | 16.349 0.017 | , |
| 1 1 86832 | 9320 7 | 7512 32 . | 477 0.3 | 316 0.4 19 | 0.107 -2 | 28.230 0.029 |) |
| 2 Total 267366 | 22226 24 | 5140 1. | 000 1.6 | 1.000 | 0.083 | 0.000 NaM | ı |
| IV of FLAG_OWN_CAR: | 0.003882449 | 9576440671 | | | | | |
| FLAG_OWN_CAR Coun | t Bads (| Goods Tot D | istr Distr (| Good Distr Bac | d Bad Rate | WOE IV | 1 |
| 0 0 8618 | 2 6577 | 79605 32 | .234 0. | .325 0.296 | 0.076 | 9.293 0.003 | 3 |
| 1 18118 | 4 15649 10 | 65535 67 | .766 0. | .675 0.704 | 0.086 | -4.179 0.001 | |
| 2 Total 26736 | 5 22226 24 | 45140 1 | .000 1. | .000 1.000 | 0.083 | 0.000 NaM | ı |
| IV of FLAG_OWN_REALT | Y : 0.00141 | 708963275013 | 6 | | | | |
| FLAG_OWN_REALTY C | ount Bads | Goods To | t Distr Dist | tr Good Distr | Bad Bad Rat | te WOE | IV |
| 0 0 18 | 8966 15357 | 173609 | 70.677 | 0.708 0. | 691 0.08 | 81 2.467 0. | 000 |
| 1 7 | 8400 6869 | 71531 | 29.323 | 0.292 0. | .309 0.08 | 88 -5.745 0. | 001 |
| 2 Total 26 | 7366 22226 | 245140 | 1.000 | 1.000 1. | .000 0.08 | 83 0.000 | NaN |
| IV of NAME_EDUCATION | _TYPE : 0.0 | 397643079659 | 3128 | | | | |
| NAME_EDUCATION_TYPE | Count I | Bads Goods | Tot Distr | Distr Good Di | istr Bad Bad | d Rate W | IV IV |
| 0 0 | 115 | 1 114 | 0.043 | 0.000 | 0.000 | 0.009 233.5 | 63 0.001 |
| 1 1 | 57456 | 3252 54204 | 21.490 | 0.221 | 0.146 | 0.057 41.2 | 92 0.031 |
| 2 2 | 8776 | 760 8016 | 3.282 | 0.033 | 0.034 | 0.087 -4.4 | 169 0.000 |
| 3 3 | 197462 1 | 7814 179648 | 73.855 | 0.733 | 0.801 | 0.090 -8.9 | 955 0.006 |
| 4 4 | 3557 | 399 3158 | 1.330 | 0.013 | 0.018 | 0.112 -33.1 | 83 0.002 |
| 5 Total | 267366 2 | 2226 245140 | 1.000 | 1.000 | 1.000 | 0.083 0.6 | 000 NaN |
| TV of NAME CAMELY CT | ATUC + A A3 | 25.27664.046.20 | C120 | | | | |

Extract the results for object variables as follows:

To better understand, please open the attached code to view the details

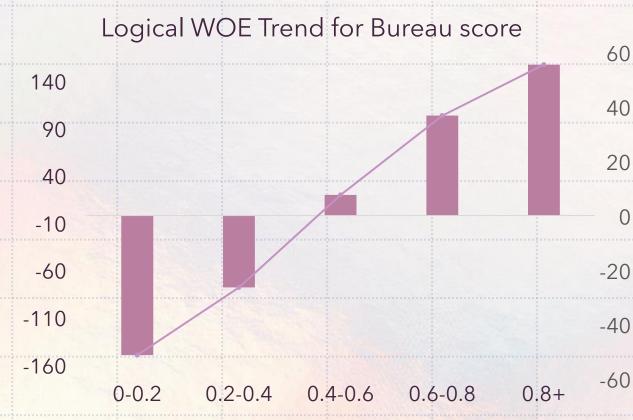
```
IV of CODE GENDER: 0.04597551745907483
                               Goods Tot Distr Distr Good Distr Bad
                                                                        Bad Rate
  CODE GENDER
                Count
                        Bads
                                                                                     WOE
                                                                                            ΤV
                                                      0.684
               180534
                       12906
                              167628
                                         67.523
                                                                 0.581
                                                                           0.071
                                                                                  16.349 0.017
                86832
                        9320
                               77512
                                         32.477
                                                      0.316
                                                                 0.419
                                                                           0.107 -28.230 0.029
        Total 267366 22226 245140
                                          1.000
                                                      1.000
                                                                 1.000
                                                                           0.083
                                                                                   0.000
                                                                                           NaN
IV of FLAG OWN CAR: 0.003882449576440671
  FLAG OWN CAR
                 Count
                         Bads
                                Goods
                                       Tot Distr Distr Good
                                                              Distr Bad
                                                                         Bad Rate
                                                                                     WOE
                                                                                            ΙV
                 86182
                         6577
                                79605
                                          32,234
                                                       0.325
                                                                  0.296
                                                                            0.076 9.293 0.003
                                                                            0.086 -4.179 0.001
                        15649
                               165535
                                                       0.675
                181184
                                          67.766
                                                                  0.704
         Total 267366 22226 245140
                                           1.000
                                                       1.000
                                                                  1.000
                                                                            0.083 0.000
                                                                                           NaN
IV of FLAG OWN REALTY: 0.001417089632750136
  FLAG OWN REALTY
                    Count
                            Bads
                                   Goods
                                          Tot Distr
                                                     Distr Good
                                                                 Distr Bad
                                                                            Bad Rate
                                                                                        WOE
                                                                                               ΙV
                   188966
                           15357
                                  173609
                                             70.677
                                                          0.708
                                                                     0.691
                                                                               0.081
                                                                                     2.467 0.000
                    78400
                                   71531
                                             29.323
                                                          0.292
                                                                     0.309
                                                                               0.088 -5.745 0.001
                            6869
            Total 267366 22226 245140
                                              1.000
                                                          1.000
                                                                               0.083 0.000
                                                                     1.000
IV of NAME EDUCATION TYPE : 0.03976430796593128
  NAME EDUCATION TYPE
                                              Tot Distr Distr Good
                        Count
                                Bads
                                       Goods
                                                                     Distr Bad
                                                                                Bad Rate
                                                                                             WOE
                                                                                                    ΙV
                                                              0.000
                          115
                                         114
                                                  0.043
                                                                         0.000
                                                                                   0.009 233.563 0.001
                                   1
                        57456
                                3252
                                       54204
                                                 21,490
                                                              0.221
                                                                         0.146
                                                                                         41.292 0.031
                                                                                   0.057
                                                                                          -4.469 0.000
                         8776
                                 760
                                        8016
                                                  3.282
                                                              0.033
                                                                         0.034
                                                                                   0.087
                       197462
                               17814
                                                 73.855
                                                              0.733
                                                                         0.801
                                                                                   0.090 -8.955 0.006
                                      179648
                         3557
                                 399
                                        3158
                                                  1.330
                                                              0.013
                                                                         0.018
                                                                                   0.112 -33.183 0.002
                Total 267366 22226
                                                                                   0.083
                                                                                           0.000
                                      245140
                                                  1.000
                                                              1.000
                                                                         1.000
                                                                                                   NaN
```

I have written the `WOE_numerical_iv` function to calculate Weight of Evidence (WOE) and Information Value (IV) for numerical variables, but due to even distribution, some values result in inf (infinity) values. I rely on the results of the `WOE_numerical_iv` function to choose suitable `custom_bin_edges` in the `WOE_inf` function and recalculate the WOE for attributes. Additionally, I am considering the most reasonable approach, whether to group or categorize characteristics. Here is example for BUREAU_SCORE:

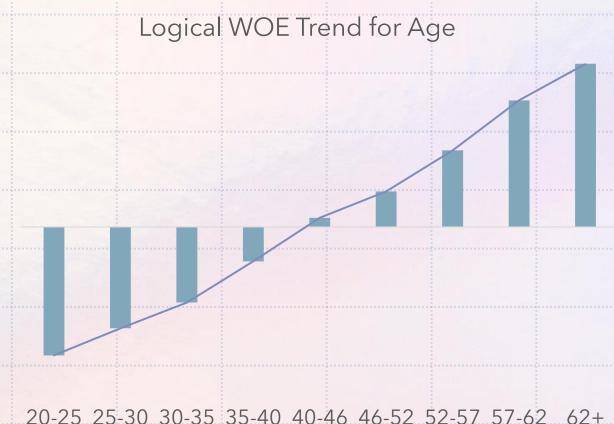
| 0.36012360636 | 1//3/ | | | | | | | | | |
|---------------|----------------------|-----------------|----------------|----------|--------------------|-----------------------|-------------|------------|----------------|-------------------------|
| BUREAU_SCO | RE_BINNED | Count | Bads | Goods | Tot Distr | Distr Good | Distr Bad | Bad Rate | WOE IV | |
| 0 (| 0.0, 0.1] | 2409 | 789 | 1620 | 0.901 | 0.007 | 0.035 | 0.328 | -168.115 0.049 | |
| , | 0.1, 0.2] | 7118 | 1919 | 5199 | 2.662 | 0.021 | 0.086 | 0.270 | -140.390 0.091 | |
| • | 0.2, 0.3] | 17387 | 3549 | 13838 | 6.503 | 0.056 | 0.160 | | -103.981 0.107 | |
| , | 0.3, 0.4] | 35419 | 5030 | 30389 | 13.247 | 0.124 | 0.226 | | -60.191 0.062 | |
| • | 0.4, 0.5] | 57406 | 4936 | 52470 | 21.471 | 0.214 | 0.222 | 0.086 | -3.688 0.000 | Using WOE_numerical_iv |
| • | 0.5, 0.6] | 67887 | 3575 | 64312 | 25.391 | 0.262 | 0.161 | 0.053 | 48.921 0.050 | Osing VVOL_numerical_iv |
| - | 0.6, 0.7] | 57705 | 1956 | 55749 | 21.583 | 0.227 | 0.088 | 0.034 | 94.939 0.132 | |
| , | 0.7, 0.8] | 21536 | 463 | 21073 | 8.055 | 0.086 | 0.021 | | 141.745 0.092 | |
| , | 0.8, 0.9] | 499 | 9 | 490 | 0.187 | 0.002 | 0.000 | | 159.661 0.003 | |
| , | 0.9, 1.0] | 0 | 0 | 0 | 0.000 | 0.000 | 0.000 | NaN | NaN NaN | |
| 10 | | 267366 | | | 1.000 | 1.000 | 1.000 | 0.083 | 0.000 NaN | |
| C:\Users\kate | <u>o (Appuata (I</u> | <u>-oca1/1e</u> | <u>тр/трук</u> | ernei_80 | 48\15992416 | <u>67.py:14</u> : Se | ttingwithco | pywarning: | | |
| | | | | | | | | | | |
| 0.58608747729 | 962553 | | | | | | | | | |
| BUREAU SCO | RE BINNED | Count | Bads | Goods | Tot Distr | Distr Good | Distr Bad | Bad Rate | WOE IV | |
| 0 (| 0.0, 0.1] | 2409 | 789 | 1620 | 0.901 | 0.007 | 0.035 | 0.328 | -168.115 0.049 | |
| • | 0.1, 0.2 | 7118 | 1919 | 5199 | 2.662 | 0.021 | 0.086 | 0.270 | -140.390 0.091 | |
| • | | | | | | | | | | |
| • | 0.2, 0.3] | 17387 | 3549 | 13838 | 6.503 | 0.056 | 0.160 | | -103.981 0.107 | |
| 3 (| 0.3, 0.4] | 35419 | 5030 | 30389 | 13.247 | 0.124 | 0.226 | 0.142 | -60.191 0.062 | Using WOE_inf |
| 4 (1 | 0.4, 0.5] | 57406 | 4936 | 52470 | 21.471 | 0.214 | 0.222 | 0.086 | -3.688 0.000 | 03119 WOL_IIII |
| 5 (| 0.5, 0.6] | 67887 | 3575 | 64312 | 25.391 | 0.262 | 0.161 | 0.053 | 48.921 0.050 | |
| 6 (| 0.6, 0.7] | 57705 | 1956 | 55749 | 21.583 | 0.227 | 0.088 | 0.034 | 94.939 0.132 | |
| , | 0.7, inf] | 22035 | 472 | 21563 | 8.242 | 0.088 | 0.021 | 0.021 | 142.119 0.095 | |
| , | · - | | 22226 | 245140 | | | | 0.021 | | |
| 0 | | | | | 1.000 | 1.000 | 1.000 | | 0.000 NaN | |
| C:\Users\kate | <u>eo\AppData\</u> | Local\Te | <u>emp\ipy</u> | kernel_8 | <u>048\4110957</u> | <u>'94.py:8</u> : Set | tingWithCop | byWarning: | | |
| | | | | | | | | | | |

According to the calculated results and data segmentation, the Information Value (IV) is arranged in descending order as follows (the WOE calculations are presented in the next slides, and details are provided in the accompanying code section).

| Variables | IV | Variables | IV |
|---------------------------|---------|----------------------------|---------|
| BUREAU_SCORE | 0.53450 | HAS_BEEN_REJECTED | 0.02819 |
| Age | 0.09627 | NAME_FAMILY_STATUS | 0.02354 |
| NEW_EMPLOY_TO_BIRTH_RATIO | 0.08663 | NAME_HOUSING_TYPE | 0.01635 |
| Time_at_bureau | 0.08322 | REGION_POPULATION_RELATIVE | 0.01223 |
| OCCUPATION_TYPE | 0.08122 | DEBT_TO_INCOME_RATIO | 0.01043 |
| credit_annuity_ratio | 0.07063 | avg_past_due_prev | 0.00725 |
| credit_goods_price_ratio | 0.05870 | AMT_public_records | 0.00557 |
| CODE_GENDER | 0.04598 | FLAG_OWN_CAR | 0.00388 |
| NAME_EDUCATION_TYPE | 0.03976 | FLAG_NEW_CUSTOMER | 0.00172 |
| PREV_IR | 0.02903 | CNT_CHILDREN | 0.00161 |
| COUNT_ACTIVE | 0.02843 | FLAG_OWN_REALTY | 0.00142 |



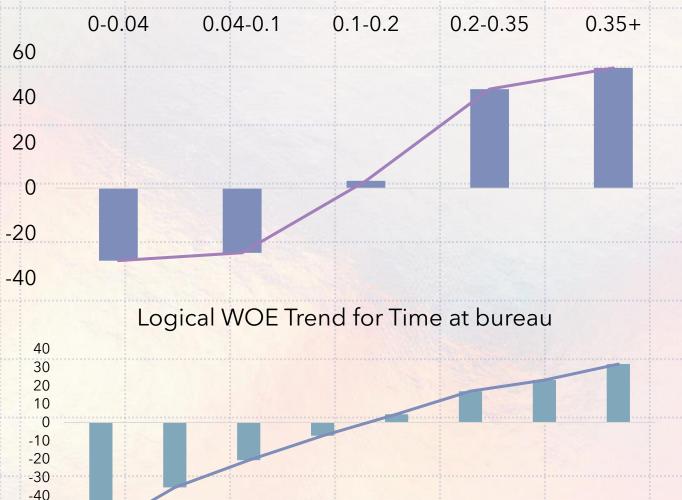
As can be seen clearly, groupings in this characteristic have a linear relationship with WOE; that is, they denote a linear and logical relationship between attributes in bureau score and proportion of bads. This confirms that people who have lower bureau score tend to be of a higher risk than the higher population.



Similarly to the bureau score, age also exhibits a logical relationship; however, the extent of its impact on the proportion of bads is not as significant as the bureau score.

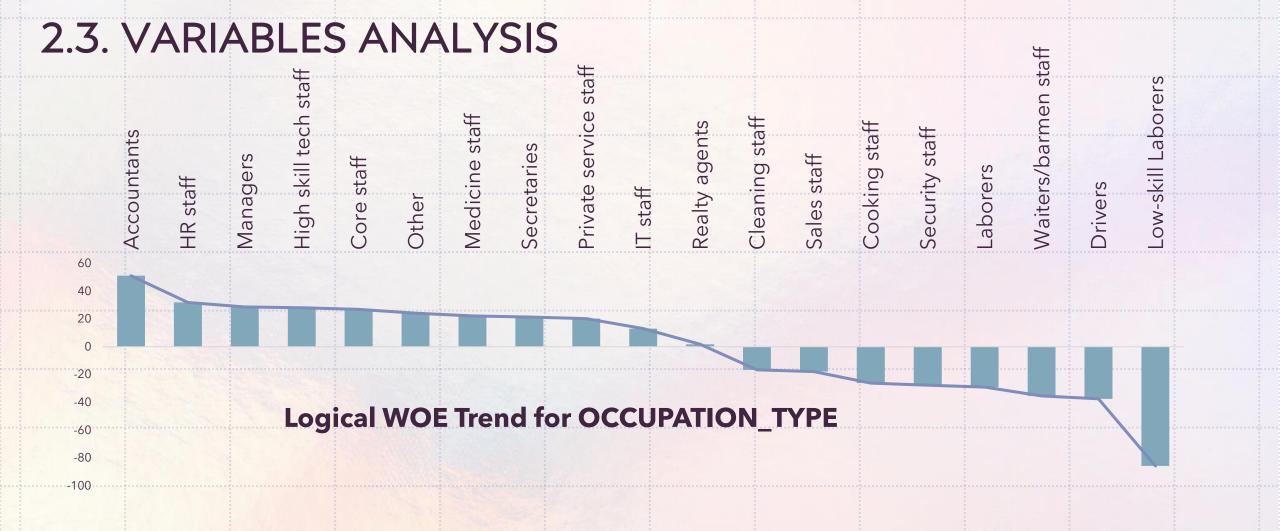
Logical WOE Trend for

NEW_EMPLOY_TO_BIRTH_RATIO

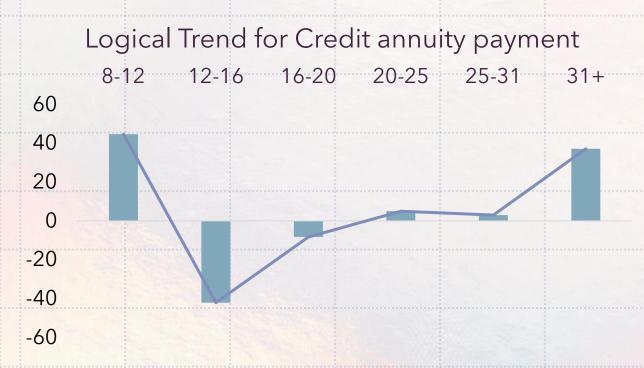


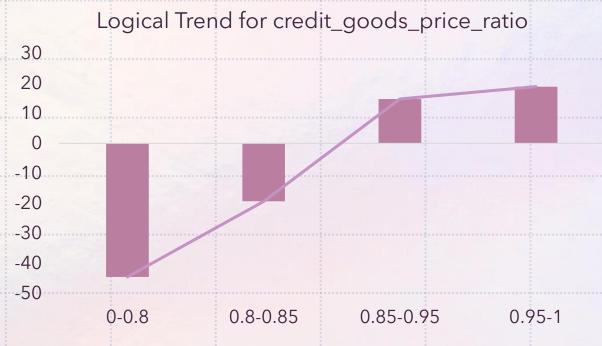
-50 -60 For the variable NEW_EMPLOY_TO_BIRTH_RATIO, it's worth noting that previously, I used a univariate regression to predict error values in the dataset. This may have influenced the unclear logic between the two ends of the variable. However, we can still observe that the ratio of working time to age is lower, indicating that a person with a shorter working time is at a higher risk of falling into a bad state

The longer the customer's tenure at the bureau, the better the customer's likelihood of performing well when taking out new loans. A clear linear relationship indicates this trend.



Occupation types play an important role in risk profile analysis. For professions requiring high expertise and offering high salaries, the likelihood of customers falling into bad debt is significantly lower. On the other hand, occupations with inherent instability, such as cleaning staff, sales staff, and waiters, pose higher challenges in debt repayment. Jobs that involve physical labor, like security staff and drivers, may not provide substantial income for comfortable debt repayment. Particularly noteworthy is the 'Low-skill Laborers' category, highlighted by a significantly negative WOE, indicating a higher risk of loan default. This strongly supports the notion that high-income professions tend to mitigate the risk of falling into bad debt for customers.



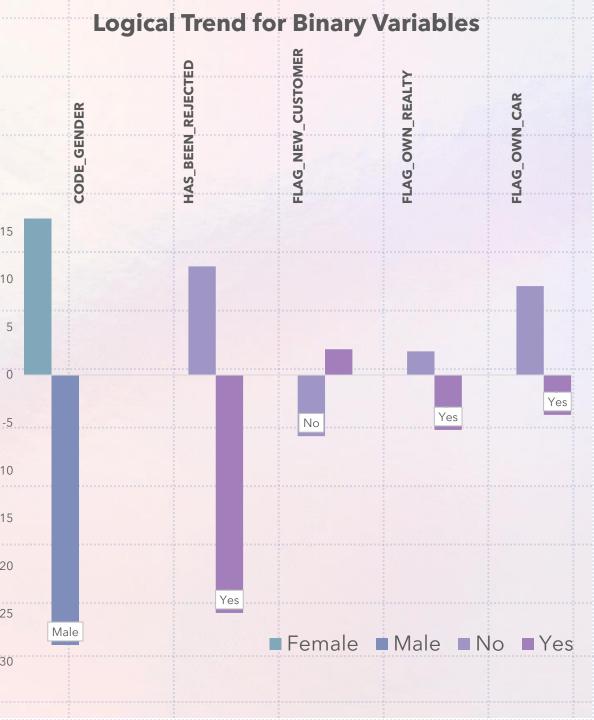


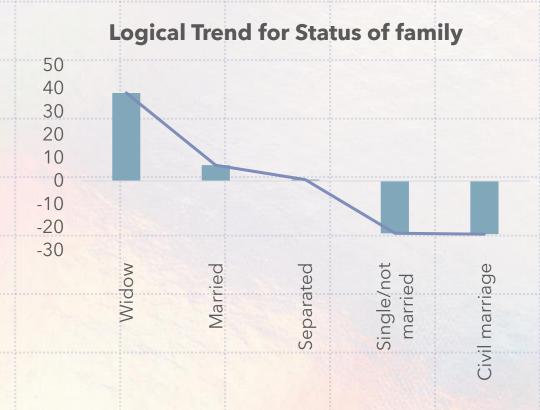
The number of repayments for previous loans ranging from 8 to 12 months indicates a more positive trend compared to other terms. Starting from December onwards, a higher number of repayment periods is associated with a lower risk of customers falling into bad debt.

If loans are for purchasing goods, a higher proportion of the loan amount being covered tends to signal a more positive outcome. On the other hand, when loans cover less than 80% of the value of the goods, there is a significant proportion of bads.

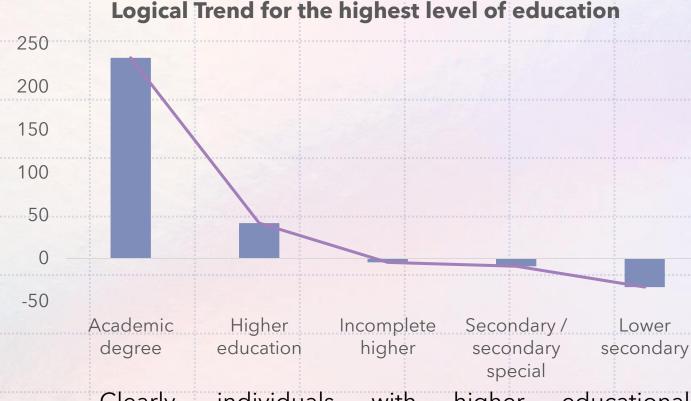
For binary variables, the observed trends are as follows: The trend of bad debt tends to concentrate on the following characteristics: male applicants and applicants who have been previously denied credit. This trend aligns well with business experience and is relatively easy to accept. However, a new finding is that customers who are not former clients of HomeCre tend to have a higher incidence of bad debt than new customers. This could be attributed to HomeCre's leniency in approving loans based solely on the factor of having been a previous customer, leading to potential negative outcomes (ethical risks).

Regarding two variables, whether the client owns real estate (FLAG_OWN_REALTY) and whether the client owns a car (FLAG_OWN_CAR), an unusual observation is that if a client owns both a house and a car, the proportion of bad outcomes is higher. Since the provided data only indicates whether the client owns a car (1 = yes, 0 = no) and owns a house or flat, this should be considered for regression analysis to properly model the relationships.



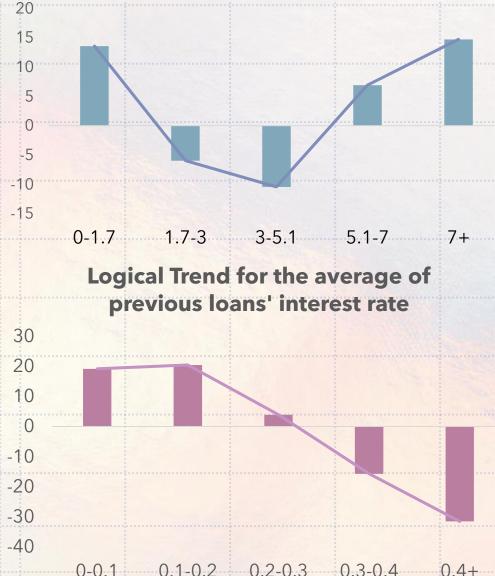


Customers who are single or divorced tend to pose an increased risk for loans, with divorced individuals being slightly less risky. Those who are married exhibit a higher level of safety. A noteworthy point is that widows represent the lowest risk among these categories.



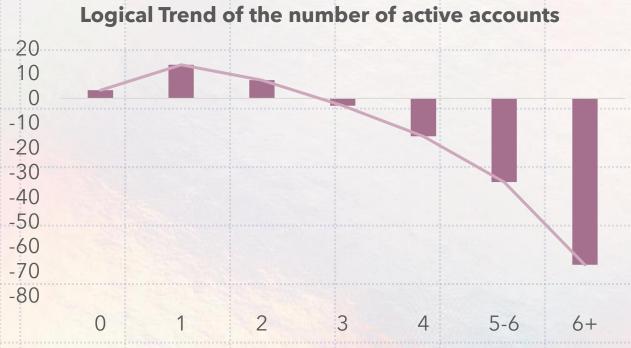
Clearly, individuals with higher educational qualifications provide a sense of security for credit institutions when lending money. There is only one single case among the 115 instances of loans extended to individuals with an academic degree (nearly 100%). Following this, the safety level of loans gradually decreases as the educational qualification decreases from high to low.



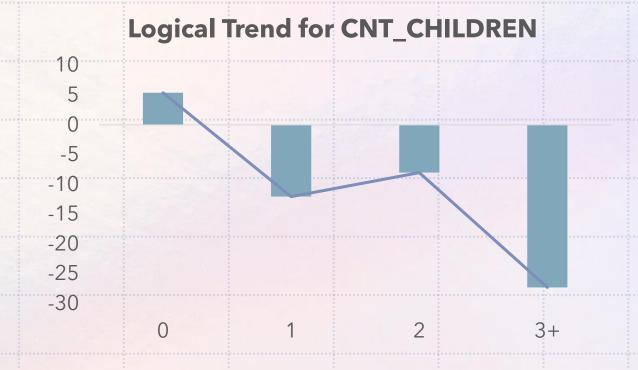


DEBT_TO_INCOME_RATIO is the ratio between AMT_CREDIT and INCOME. The definition does not specify whether INCOME is monthly or yearly and does not provide the unit of measurement, making it challenging to precisely interpret the relationship from DEBT_TO_INCOME_RATIO. Therefore, it is difficult to provide a clear explanation in this case.

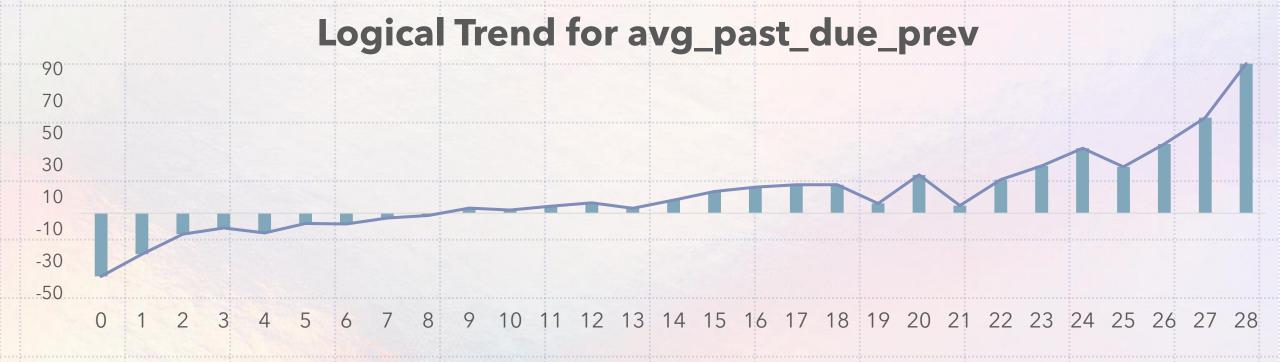
I have calculated the average interest rate for previous loans of applicants. It can be observed that at interest rates lower than 0.2, the proportion of bad outcomes is very low. As the interest rate increases, the proportion of bad outcomes also rises. The peak is reached when the interest rate is higher than 0.4, indicating the highest risk for customers.



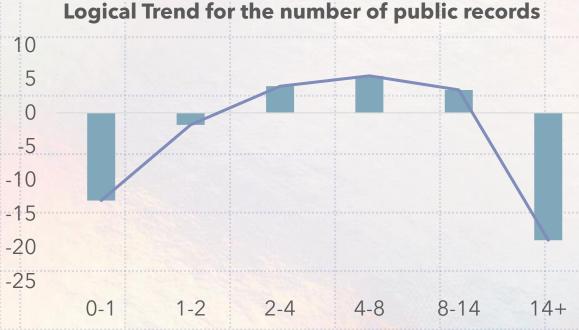
Customers with only one active account tend to have the highest ability to repay debt. As the number of accounts increases, it tends to reduce their transparency in the credit bureau. However, individuals with no active accounts also pose an increased risk when engaging in loans. This is because there is limited information about their spending habits without active accounts.



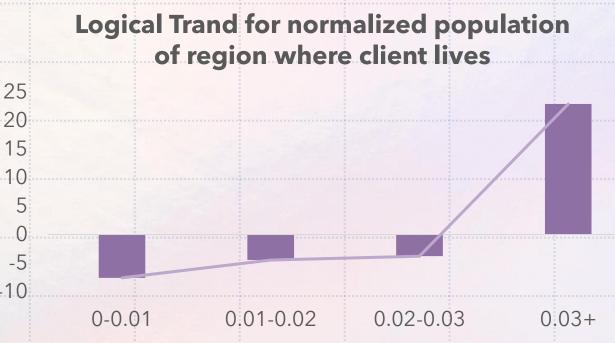
The more children a customer has, the more financial responsibilities they carry. Therefore, it is not difficult to observe that as the number of children increases, the customer's ability to repay debt tends to decrease, leading to an increased risk for the loan.



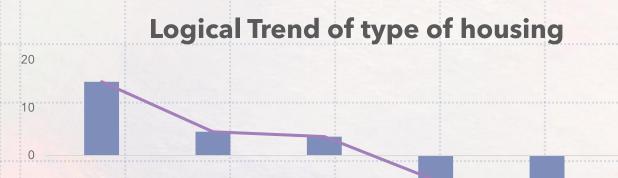
This is a variable I calculated by counting the installments that are past due. However, there is a paradox where the more installments are past due, the better the customer's ability to repay the debt. This seems inconsistent with business experience.



The more records are public, the lower the risk. However, having an excessive number of records also raises many questionable issues, which is evident in the increase in the proportion of bad outcomes.



According to business experience, it also suggests that areas with a higher population density can be assumed to be urban areas, where income levels are likely to be higher, and there are more opportunities for employment and business. This, in turn, helps increase the likelihood of customers repaying their debts. Conversely, in sparsely populated areas, which could be rural regions, the majority of the population may have lower incomes, potentially increasing the risk associated with loans.



-20

-30

Office Co-op House/ Municipal With Rented apartment apartment apartment parents apartment

Certainly, renters typically incur additional costs for meals and daily expenses, leading to higher overall expenditures. An even more notable discovery is that individuals living with their parents rank second in terms of debt repayment risk. This finding could be an interesting contribution that needs further observation, suggesting an assumption that these individuals may still be financially dependent or lack the ability to live independently.

| Variables | Trend | Variables | Trend |
|---------------------------|-------|----------------------------|---------|
| BUREAU_SCORE | - | HAS_BEEN_REJECTED | + |
| Age | - | NAME_FAMILY_STATUS | + |
| NEW_EMPLOY_TO_BIRTH_RATIO | - | NAME_HOUSING_TYPE | + |
| Time_at_bureau | - | REGION_POPULATION_RELATIVE | - |
| OCCUPATION_TYPE | + | DEBT_TO_INCOME_RATIO | Unknown |
| credit_annuity_ratio | - | avg_past_due_prev | Unknown |
| credit_goods_price_ratio | - | AMT_public_records | - |
| CODE_GENDER | + | FLAG_OWN_CAR | Unknown |
| NAME_EDUCATION_TYPE | + | FLAG_NEW_CUSTOMER | - |
| PREV_IR | + | CNT_CHILDREN | + |
| COUNT_ACTIVE | + | FLAG_OWN_REALTY | Unknown |

2.4. VARIABLES SELECTION

Based on Information Value (IV) to select suitable variables for our model. Additionally, I use the decision tree algorithm to determine feature importance. Therefore, I have two sets of features: 1) IV_features and 2) decision_tree_features.

| Variables | IV | Feature | Importance |
|---------------------------|---------|----------------------------|------------|
| BUREAU_SCORE | 0.53450 | BUREAU_SCORE | 0.143989 |
| Age | 0.09627 | NEW_EMPLOY_TO_BIRTH_RATIO | 0.10304 |
| NEW_EMPLOY_TO_BIRTH_RATIO | 0.08663 | Age | 0.101757 |
| Time_at_bureau | 0.08322 | PREV_IR | 0.092996 |
| OCCUPATION TYPE | 0.08122 | DEBT_TO_INCOME_RATIO | 0.086268 |
| credit_annuity_ratio | 0.07063 | Time_at_bureau | 0.070561 |
| | | REGION_POPULATION_RELATIVE | 0.060315 |
| credit_goods_price_ratio | 0.05870 | avg_past_due_prev | 0.051768 |
| CODE_GENDER | 0.04598 | credit_goods_price_ratio | 0.045549 |
| NAME_EDUCATION_TYPE | 0.03976 | credit_annuity_ratio | 0.044068 |
| PREV_IR | 0.02903 | OCCUPATION_TYPE | 0.035467 |
| COUNT_ACTIVE | 0.02843 | AMT_public_records | 0.034781 |
| HAS_BEEN_REJECTED | 0.02819 | COUNT_ACTIVE | 0.028768 |
| NAME_FAMILY_STATUS | 0.02354 | NAME_FAMILY_STATUS | 0.020027 |
| | | | |

3. MODEL

We observe that the model achieves an accuracy of 91%. However, examining the confusion matrix reveals that only 35 out of 4495 observations with the target equal to 1 are correctly predicted. This highlights the impact of computing on an imbalanced dataset, where there are numerous instances of target = 0, while target = 1 comprises just over 9% (22226 obs) of the entire dataset.

| Accuracy: 0.91 | | 91 | | |
|----------------|-----------|--------|----------|---------|
| Classification | κeport: | | | |
| | precision | recall | f1-score | support |
| 0 | 0.92 | 1.00 | 0.96 | 48980 |
| 1 | 0.59 | 0.01 | 0.02 | 4494 |
| accuracy | | | 0.92 | 53474 |
| macro avg | 0.75 | 0.50 | 0.49 | 53474 |
| weighted avg | 0.89 | 0.92 | 0.88 | 53474 |
| Confusion Matr | ix: | | | |
| [[48956 24 | .] | | | |
| [4459 35] |] | | | |

Consequently, I will implement a straightforward approach to bring the number of target = 0 closer to target = 1. I removed target = 0.

In practice, data imbalance is entirely normal as adverse cases are generally less frequent than positive cases. Our task is to address this issue in machine learning to achieve the best results. This also emphasizes that the accuracy of the model is just a reference number; more attention should be given to the confusion matrix to understand the essence of the dataset.

3. MODEL

After balancing the dataset, we observe a significant decrease in accuracy, now standing at only 67%. However, it's essential to note that the dataset used has shown improved performance in predicting adverse cases, which aligns with the project's objective of risk alerting. Accuracy, as a metric, may not be the sole indicator of model performance, especially in imbalanced datasets. The emphasis should be on the model's ability to effectively identify and predict the minority class, which, in this case, pertains to the instances of risk.

| Accuracy: 0.6788887639185693 | | | | | | | |
|------------------------------|---------|--------|----------|---------|--|--|--|
| Classification Re | port: | | | | | | |
| pr | ecision | recall | f1-score | support | | | |
| | | | | | | | |
| 0 | 0.67 | 0.69 | 0.68 | 4421 | | | |
| 1 | 0.69 | 0.67 | 0.68 | 4470 | | | |
| | | | | | | | |
| accuracy | | | 0.68 | 8891 | | | |
| macro avg | 0.68 | 0.68 | 0.68 | 8891 | | | |
| weighted avg | 0.68 | 0.68 | 0.68 | 8891 | | | |
| | | | | | | | |
| Confusion Matrix: | | | | | | | |
| [[3051 1370] | | | | | | | |
| [1485 2985]] | | | | | | | |
| | | | | | | | |
| | | | | | | | |

IV_features

3. MODEL

Afterward, I ran an additional logistic regression model using the feature set selected by the decision tree's feature importance. The accuracy remained similar; however, the variables chosen by the decision tree exhibited better predictive signals for risk when forecasting a higher number of observations with a value of 1. This suggests that the feature set derived from the decision tree's feature importance might be more effective in capturing the characteristics associated with instances of risk in the dataset. It underscores the importance of considering feature relevance and selection techniques tailored to the specific nature of the problem at hand.

| 6761894050163 | 086 | | |
|-----------------|--|------------------------|--------------------------|
| on Report: | | | |
| precision | recall | f1-score | support |
| 0.67 | 0.68 | 0.68 | 4421 |
| 0.68 | 0.67 | 0.68 | 4470 |
| | | 0.68 | 8891 |
| 0.68 | 0.68 | 0.68 | 8891 |
| 0.68 | 0.68 | 0.68 | 8891 |
| trix:]] | | | |
| | on Report: precision 0.67 0.68 0.68 trix: | precision recall 0.67 | on Report: precision |

Feature importance decision tree

4. PREDICTION FOR OUT OF SAMPLE

| BUREAU_SCORE_BINNED | Count | Bads | Goods | Tot Distr | Distr Good | Distr Bad | Bad Rate | WOE | IV |
|---------------------|-------|-------|-------|-----------|------------|-----------|----------|----------|-------|
| (0.0, 0.3] | 3732 | 3703 | 29 | 8.623 | 0.001 | 0.246 | 0.992 | -547.675 | 1.340 |
| (0.3, 0.4] | 5946 | 5250 | 696 | 13.738 | 0.025 | 0.348 | 0.883 | -264.778 | 0.857 |
| (0.4, 0.5] | 10076 | 4830 | 5246 | 23.280 | 0.186 | 0.321 | 0.479 | -54.452 | 0.073 |
| (0.5, 0.6] | 11911 | 1239 | 10672 | 27.520 | 0.378 | 0.082 | 0.104 | 152.618 | 0.452 |
| (0.6, inf] | 11617 | 47 | 11570 | 26.840 | 0.410 | 0.003 | 0.004 | 487.888 | 1.986 |
| Total | 43282 | 15069 | 28213 | 1.000 | 1.000 | 1.000 | 0.348 | 0.000 | NaN |

Logical WOE Trend for Age out of sample

Model Logistic with feature importance decision tree was used for prediction beyond the sample because it can forecast risks better, with fewer Type 1 errors. The prediction results are in the Excel file named "final_destination." Below are some charts illustrating the relationship between the predicted target variable and various features:

