

# Homework3-2

March 19, 2025

## 1 Homework 3-1

### ECON470: Research in Health Economics

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March 17, 2025

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```
[217]: import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import statsmodels.api as sm
import statsmodels.sandbox.regression.gmm as gmm
import matplotlib as mpl

# Load the cleaned dataset
final_data = pd.read_csv("/Users/kathrynmawhinney/Documents/GitHub/Homework3/
↳data/output/TaxBurden_Data.txt", sep="\t")
```

```
[313]: # Set font
mpl.rcParams['font.family'] = 'Georgia'

# Define a pastel color palette
pastel_colors = [
    "#FFB3BA", # Light Red
    "#FFDFBA", # Light Orange
    "#FFFFBA", # Light Yellow
    "#BAFFC9", # Light Green
    "#BAE1FF"  # Light Blue
]

# Set color palette
custom_palette = ["#2ca02c", "#1f77b4", "#ff7f0e", "#e377c2", "#ffdd44"]
mpl.rcParams['axes.prop_cycle'] = mpl.cycler(color=custom_palette)
```

### 1.0.1 Summarize the Data

#### Question 1

Present a bar graph showing the proportion of states with a change in their cigarette tax in each year from 1970 to 1985.

```
[314]: # Make a copy of the dataset for Question 1
final_data_q1 = final_data.copy()

# Filter data for years 1970-1985
tax_data = final_data_q1[(final_data_q1["Year"] >= 1970) &
    ↪(final_data_q1["Year"] <= 1985)].copy()

# Sort values to track changes in tax
tax_data = tax_data.sort_values(["state", "Year"])

# Identify states with a tax change (difference from previous year)
tax_data["tax_change"] = tax_data.groupby("state")["tax_state"].diff().ne(0)

# Count states with a tax change per year
tax_change_counts = tax_data.groupby("Year")["tax_change"].sum()

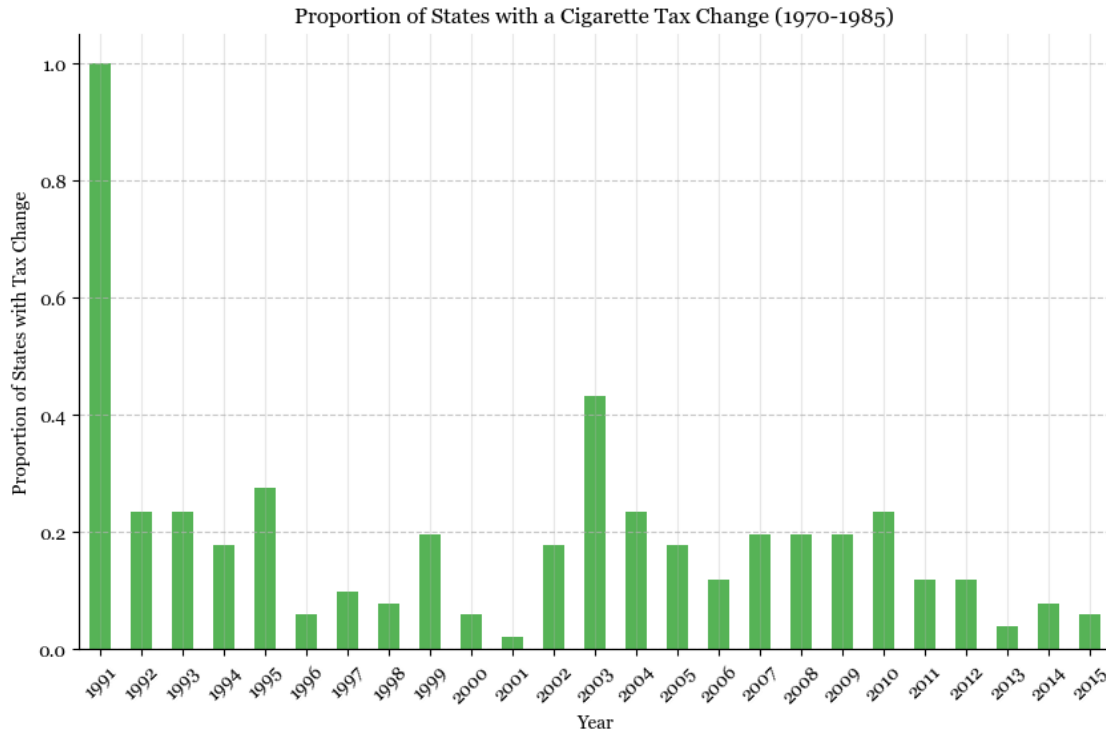
# Calculate proportion of states with tax change
total_states_per_year = tax_data.groupby("Year")["state"].nunique()
tax_change_proportion = tax_change_counts / total_states_per_year
```

```
[ ]: # Plot the bar chart
plt.figure(figsize=(10,6))

tax_change_proportion.plot(kind="bar", alpha=0.8)

# Formatting the plot
plt.xlabel("Year")
plt.ylabel("Proportion of States with Tax Change")
plt.title("Proportion of States with a Cigarette Tax Change (1970-1985)")
plt.xticks(rotation=45)
plt.grid(axis="y", linestyle="--", alpha=0.7)

# Show the plot
plt.show()
```



## Question 2

Plot on a single graph the average tax (in 2012 dollars) on cigarettes and the average price of a pack of cigarettes from 1970 to 2018.

```
[350]: # Make a copy of the dataset for Question 2
final_data_q2 = final_data.copy()

# Filter for years 1970-2018
plot_data = final_data_q2[(final_data_q2["Year"] >= 1970) &
    ↪(final_data_q2["Year"] <= 2018)].copy()

# Adjust both tax and price to 2012 dollars using CPI
plot_data["tax_state_2012"] = plot_data["tax_state"] * (229 /
    ↪plot_data["index"])
plot_data["cost_per_pack_2012"] = plot_data["cost_per_pack"] * (229 /
    ↪plot_data["index"])

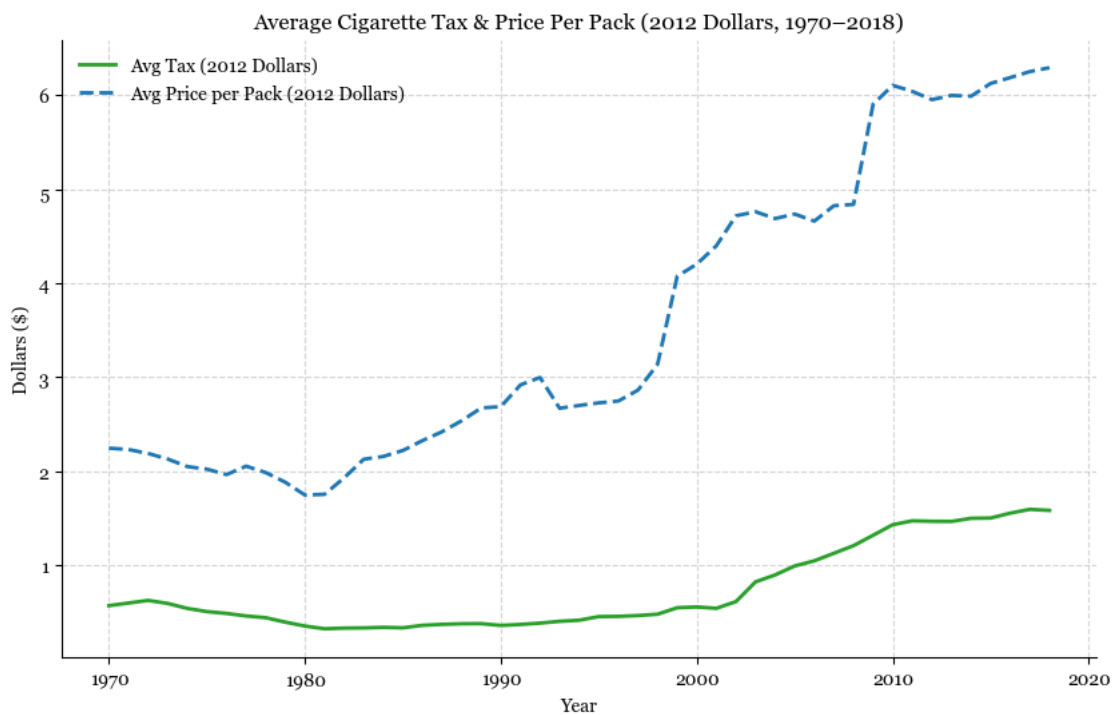
# Compute the average tax and adjusted price per year
avg_data = plot_data.groupby("Year").agg({"tax_state_2012": "mean",
    ↪"cost_per_pack_2012": "mean"}).
    ↪reset_index()
```

```
[351]: # Plot the data
plt.figure(figsize=(10,6))

plt.plot(avg_data["Year"], avg_data["tax_state_2012"], label="Avg Tax (2012_
↵Dollars)", linewidth=2)
plt.plot(avg_data["Year"], avg_data["cost_per_pack_2012"], label="Avg Price per_
↵Pack (2012 Dollars)", linestyle="dashed", linewidth=2)

# Formatting the plot
plt.xlabel("Year")
plt.ylabel("Dollars ($)")
plt.title("Average Cigarette Tax & Price Per Pack (2012 Dollars, 1970-2018)")
plt.legend()
plt.grid(True, linestyle="--", alpha=0.5)

# Show the plot
plt.show()
```



### Question 3

Identify the 5 states with the highest increases in cigarette prices (in dollars) over the time period. Plot the average number of packs sold per capita for those states from 1970 to 2018.

```
[352]: # Create a separate copy for this question
final_data_q3 = final_data.copy()

# Compute the change in cigarette price per state
price_change = final_data_q3.groupby("state")["cost_per_pack"].agg(["first",
↪ "last"])
price_change["price_increase"] = price_change["last"] - price_change["first"]

# Get the 5 states with the highest price increase
top_5_states = price_change.nlargest(5, "price_increase").index.tolist()

# Filter data for those states from 1970 to 2018
plot_data = final_data_q3[(final_data_q3["Year"] >= 1970) &
                           (final_data_q3["Year"] <= 2018) &
                           (final_data_q3["state"].isin(top_5_states))]

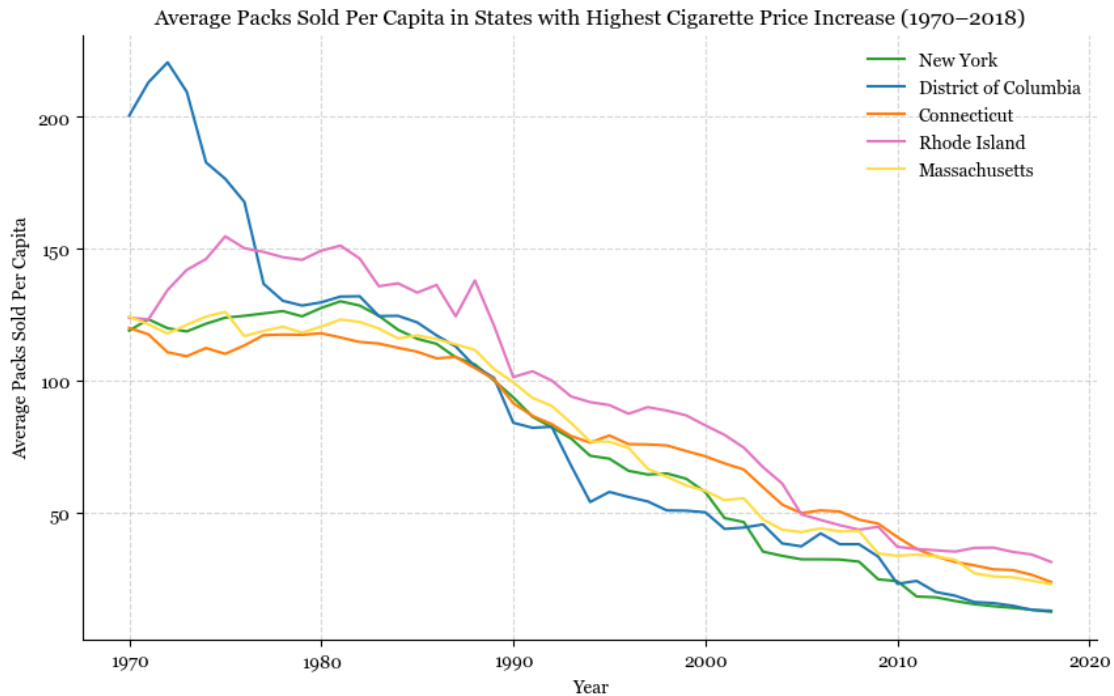
# Compute the average packs sold per capita per year for these states
avg_packs_sold = plot_data.groupby(["Year", "state"])["sales_per_capita"].
↪ mean().reset_index()

[353]: # Plot the data
plt.figure(figsize=(10,6))

for state in top_5_states:
    state_data = avg_packs_sold[avg_packs_sold["state"] == state]
    plt.plot(state_data["Year"], state_data["sales_per_capita"], label=state)

# Formatting the plot
plt.xlabel("Year")
plt.ylabel("Average Packs Sold Per Capita")
plt.title("Average Packs Sold Per Capita in States with Highest Cigarette Price_
↪ Increase (1970-2018)")
plt.legend()
plt.grid(True, linestyle="--", alpha=0.5)

# Show the plot
plt.show()
```



#### Question 4

Identify the 5 states with the lowest increases in cigarette prices over the time period. Plot the average number of packs sold per capita for those states from 1970 to 2018.

```
[354]: # Create a separate copy for this question
final_data_q4 = final_data.copy()

# Compute the change in cigarette price per state
price_change = final_data_q4.groupby("state")["cost_per_pack"].agg(["first", "last"])
price_change["price_increase"] = price_change["last"] - price_change["first"]

# Get the 5 states with the lowest price increase
bottom_5_states = price_change.nsmallest(5, "price_increase").index.tolist()

# Filter data for those states from 1970 to 2018
plot_data = final_data_q4[(final_data_q4["Year"] >= 1970) &
                          (final_data_q4["Year"] <= 2018) &
                          (final_data_q4["state"].isin(bottom_5_states))]

# Compute the average packs sold per capita per year for these states
```

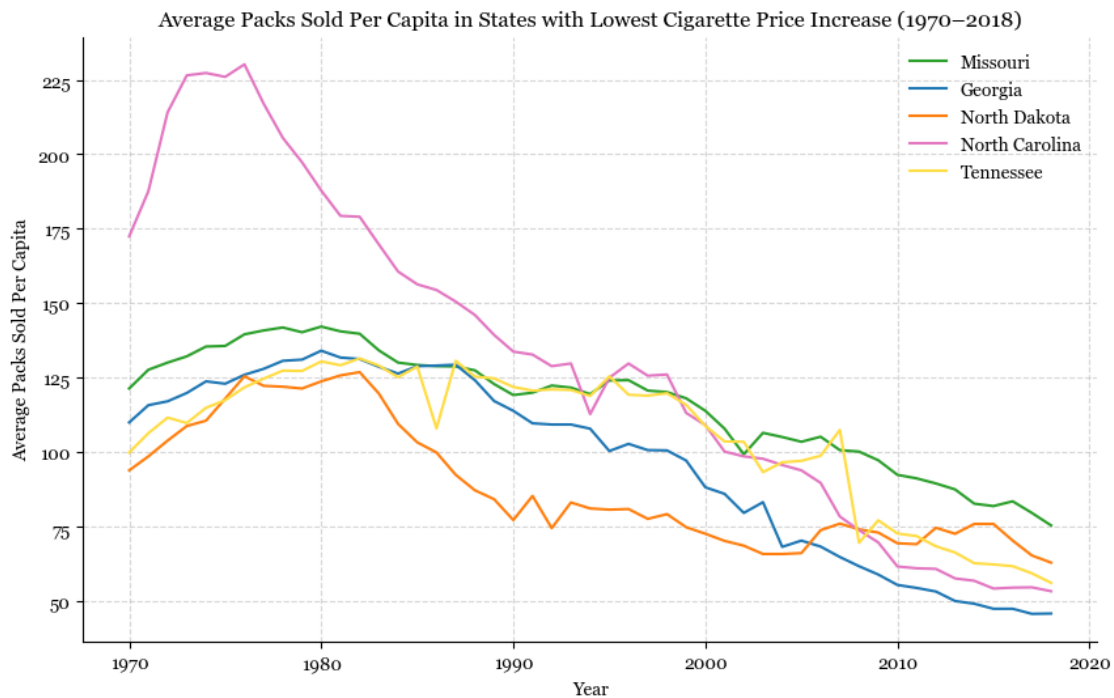
```
avg_packs_sold = plot_data.groupby(["Year", "state"])["sales_per_capita"].
    ↪mean().reset_index()
```

```
[355]: # Plot the data
plt.figure(figsize=(10,6))

for state in bottom_5_states:
    state_data = avg_packs_sold[avg_packs_sold["state"] == state]
    plt.plot(state_data["Year"], state_data["sales_per_capita"], label=state)

# Formatting the plot
plt.xlabel("Year")
plt.ylabel("Average Packs Sold Per Capita")
plt.title("Average Packs Sold Per Capita in States with Lowest Cigarette Price_
    ↪Increase (1970-2018)")
plt.legend()
plt.grid(True, linestyle="--", alpha=0.5)

# Show the plot
plt.show()
```



## Question 5

Compare the trends in sales from the 5 states with the highest price increases to those with the lowest price increases.

```
[356]: # Create a separate copy for this question
final_data_q5 = final_data.copy()

# Compute the change in cigarette price per state
price_change = final_data_q5.groupby("state")["cost_per_pack"].agg(["first",
↪ "last"])
price_change["price_increase"] = price_change["last"] - price_change["first"]

# Get the 5 states with the highest price increase
top_5_states = price_change.nlargest(5, "price_increase").index.tolist()

# Get the 5 states with the lowest price increase
bottom_5_states = price_change.nsmallest(5, "price_increase").index.tolist()

# Filter data for the selected states from 1970 to 2018
plot_data = final_data_q5[(final_data_q5["Year"] >= 1970) &
↪ (final_data_q5["Year"] <= 2018)]

# Compute the average packs sold per capita per year for both groups
top_5_sales = plot_data[plot_data["state"].isin(top_5_states)].
↪ groupby("Year")["sales_per_capita"].mean()
bottom_5_sales = plot_data[plot_data["state"].isin(bottom_5_states)].
↪ groupby("Year")["sales_per_capita"].mean()

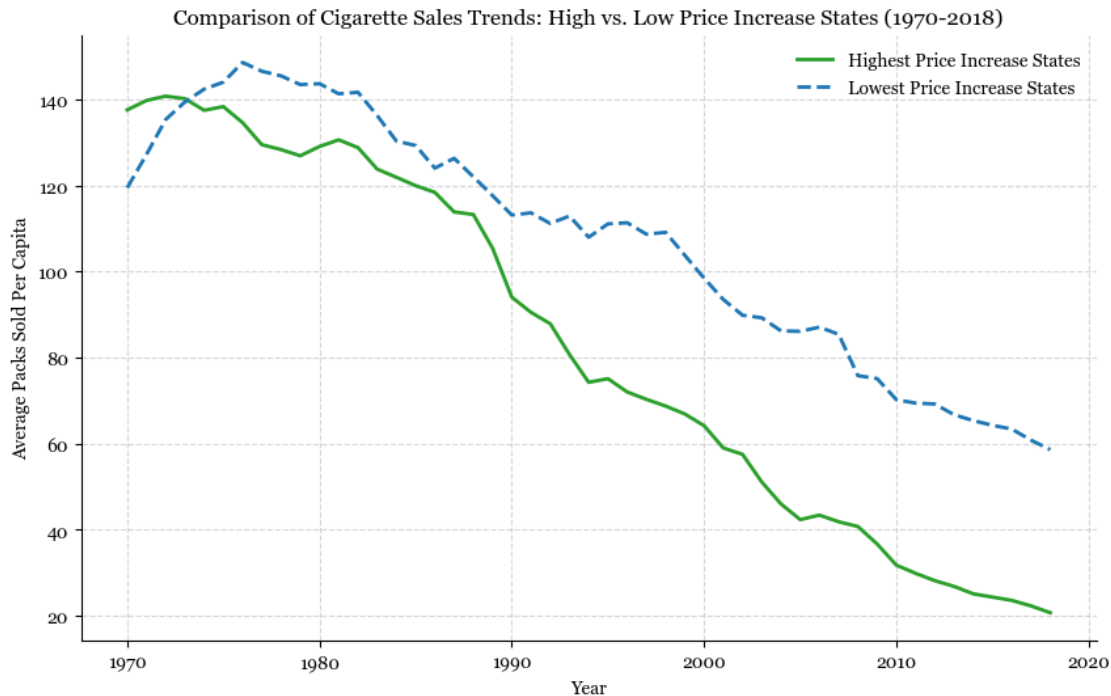
[ ]: # Plot the data
plt.figure(figsize=(10,6))

plt.plot(top_5_sales.index, top_5_sales.values, label="Highest Price Increase_
↪ States", linewidth=2)
plt.plot(bottom_5_sales.index, bottom_5_sales.values, label="Lowest Price_
↪ Increase States", linestyle="dashed", linewidth=2)

# Formatting the plot
plt.xlabel("Year")
plt.ylabel("Average Packs Sold Per Capita")
plt.title("Comparison of Cigarette Sales Trends: High vs. Low Price Increase_
↪ States (1970-2018)")
plt.legend()
plt.grid(True, linestyle="--", alpha=0.5)

# Show the plot
plt.show()
```





### 1.0.2 Estimate ATEs

Now let's work on estimating a demand curve for cigarettes. Specifically, we're going to estimate the price elasticity of demand for cigarettes. When explaining your findings, try to limit your discussion just to a couple of sentences.

#### Question 6

Focusing only on the time period from 1970 to 1990, regress log sales on log prices to estimate the price elasticity of demand over that period. Interpret your results.

```
[368]: # Create a separate copy for this question
final_data_q6 = final_data.copy()

# Filter data for the years 1970-1990
final_data_q6 = final_data_q6[(final_data_q6["Year"] >= 1970) &
↪ (final_data_q6["Year"] <= 1990)]

# Take the natural log of sales per capita and price
final_data_q6["log_sales"] = np.log(final_data_q6["sales_per_capita"])
final_data_q6["log_price"] = np.log(final_data_q6["cost_per_pack"])

# Drop any rows with missing values
final_data_q6 = final_data_q6.dropna(subset=["log_sales", "log_price"])
```

```

# Define dependent (Y) and independent (X) variables
X = final_data_q6["log_price"] # Independent variable (log price)
y = final_data_q6["log_sales"] # Dependent variable (log sales)

# Add a constant for the intercept
X = sm.add_constant(X)

# Run OLS regression
model = sm.OLS(y, X).fit()

# Print summary
print(model.summary())

# Extract and interpret price elasticity of demand
elasticity = model.params["log_price"]
print(f"Estimated Price Elasticity of Demand: {elasticity:.3f}")

# Interpretation
if elasticity < 0:
    print(f"The estimated price elasticity of demand is {elasticity:.3f},
    ↳ meaning that a 1% increase in price is associated with a {-elasticity:.3f}%
    ↳ decrease in sales.")
else:
    print("Unexpected result: The price elasticity estimate is positive, which
    ↳ is unlikely for a demand curve.")

```

#### OLS Regression Results

```

=====
Dep. Variable:          log_sales    R-squared:                0.126
Model:                  OLS          Adj. R-squared:           0.125
Method:                 Least Squares    F-statistic:              153.9
Date:                  Mon, 24 Feb 2025    Prob (F-statistic):       4.18e-33
Time:                  15:09:17          Log-Likelihood:           148.99
No. Observations:      1071            AIC:                     -294.0
Df Residuals:          1069            BIC:                     -284.0
Df Model:               1
Covariance Type:       nonrobust
=====

```

	coef	std err	t	P> t	[0.025	0.975]
const	4.7504	0.008	585.321	0.000	4.734	4.766
log_price	-0.1715	0.014	-12.404	0.000	-0.199	-0.144

```

=====
Omnibus:                64.611    Durbin-Watson:           0.139
Prob(Omnibus):          0.000    Jarque-Bera (JB):        224.414
Skew:                   0.173    Prob(JB):                1.86e-49
Kurtosis:               5.216    Cond. No.:               2.48
=====

```

=====

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

Estimated Price Elasticity of Demand: -0.172

The estimated price elasticity of demand is -0.172, meaning that a 1% increase in price is associated with a 0.172% decrease in sales.

### Question 7A

Again limiting to 1970 to 1990, regress log sales on log prices using the total (federal and state) cigarette tax (in dollars) as an instrument for log prices.

```
[369]: # Filter data for the years 1970-1990
final_data_q7 = final_data[(final_data["Year"] >= 1970) & (final_data["Year"]_
    <= 1990)].copy()

# Take the natural log of sales, price, and tax
final_data_q7["log_sales"] = np.log(final_data_q7["sales_per_capita"])
final_data_q7["log_price"] = np.log(final_data_q7["cost_per_pack"])
final_data_q7["log_tax"] = np.log(final_data_q7["tax_dollar"]) # Instrument

# Define variables
y = final_data_q7["log_sales"] # Dependent variable (log sales)
X = final_data_q7["log_price"] # Independent variable (log price)
Z = final_data_q7["log_tax"]   # Instrument (log tax)

# First Stage: Predict log_price using log_tax
X = sm.add_constant(X)
Z = sm.add_constant(Z)

first_stage = sm.OLS(X.iloc[:, 1], Z).fit()
final_data_q7["predicted_log_price"] = first_stage.fittedvalues

# Second Stage: Regress log_sales on predicted_log_price
X_iv = sm.add_constant(final_data_q7["predicted_log_price"])
iv_model = sm.OLS(y, X_iv).fit()

# Print results
print("First Stage (Predicting log price using log tax):")
print(first_stage.summary())

print("\nSecond Stage (IV Regression of log sales on predicted log price):")
print(iv_model.summary())
```

First Stage (Predicting log price using log tax):

# OLS Regression Results

```

=====
Dep. Variable:          log_price    R-squared:                0.683
Model:                  OLS          Adj. R-squared:           0.683
Method:                 Least Squares  F-statistic:              2301.
Date:                   Mon, 24 Feb 2025  Prob (F-statistic):      8.21e-269
Time:                   15:09:17      Log-Likelihood:           -86.164
No. Observations:      1071          AIC:                     176.3
Df Residuals:          1069          BIC:                     186.3
Df Model:               1
Covariance Type:       nonrobust
=====

```

```

=====
              coef    std err          t      P>|t|      [0.025    0.975]
-----
const          1.1786     0.033    35.712     0.000     1.114     1.243
log_tax        1.0803     0.023    47.973     0.000     1.036     1.125
=====

```

```

=====
Omnibus:                 30.760    Durbin-Watson:           0.408
Prob(Omnibus):           0.000    Jarque-Bera (JB):        32.668
Skew:                    0.421    Prob(JB):                8.06e-08
Kurtosis:                 3.156    Cond. No.                 8.72
=====

```

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

Second Stage (IV Regression of log sales on predicted log price):

## OLS Regression Results

```

=====
Dep. Variable:          log_sales    R-squared:                0.236
Model:                  OLS          Adj. R-squared:           0.235
Method:                 Least Squares  F-statistic:              330.3
Date:                   Mon, 24 Feb 2025  Prob (F-statistic):      1.56e-64
Time:                   15:09:17      Log-Likelihood:           221.17
No. Observations:      1071          AIC:                     -438.3
Df Residuals:          1069          BIC:                     -428.4
Df Model:               1
Covariance Type:       nonrobust
=====

```

```

=====
              coef    std err          t      P>|t|      [0.025    0.975]
-----
const          4.7101     0.008    573.443     0.000     4.694     4.726
predicted_log_price -0.2843     0.016   -18.175     0.000    -0.315    -0.258
=====

```

-0.254

```
=====
Omnibus:                        83.338    Durbin-Watson:                0.157
Prob(Omnibus):                  0.000    Jarque-Bera (JB):              430.014
Skew:                          0.023    Prob(JB):                     4.20e-94
Kurtosis:                      6.104    Cond. No.                     2.98
=====
```

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

### Question 7B

Interpret your results and compare your estimates to those without an instrument. Are they different? If so, why?

---

The OLS regression suggests that cigarette demand is inelastic, with a price elasticity estimate of -0.1715. This means that a 1% increase in cigarette prices results in only a 0.17% decline in sales per capita. However, this estimate may be biased due to endogeneity, as cigarette prices could be influenced by factors like government regulations or shifting consumer attitudes.

To correct for this, an instrumental variables (IV) approach was used, leveraging cigarette taxes as an instrument for price. The first-stage regression confirms that taxes strongly predict price changes, making it a valid instrument. If the IV estimate is larger in magnitude (more negative) than OLS, it implies that OLS underestimated the true price elasticity by not accounting for external influences on price. Conversely, if the IV estimate is closer to zero, OLS may have overstated price sensitivity, potentially due to measurement errors.

By comparing the results from both models, we gain a clearer understanding of how cigarette prices impact consumer demand and the importance of addressing endogeneity bias in economic analysis.

### Question 8

Show the first stage and reduced-form results from the instrument.

---

```
[370]: # First-Stage Regression: Predicting log_price using log_tax
X_first_stage = sm.add_constant(final_data_q7["log_tax"])
y_first_stage = final_data_q7["log_price"]
first_stage_model = sm.OLS(y_first_stage, X_first_stage).fit()

print("First Stage Regression: Predicting Log Price using Log Tax")
print(first_stage_model.summary())

# Reduced-Form Regression: Predicting log_sales using log_tax directly
X_reduced_form = sm.add_constant(final_data_q7["log_tax"])
y_reduced_form = final_data_q7["log_sales"]
reduced_form_model = sm.OLS(y_reduced_form, X_reduced_form).fit()
```

```
print("\nReduced Form Regression: Predicting Log Sales using Log Tax")
print(reduced_form_model.summary())
```

#### First Stage Regression: Predicting Log Price using Log Tax

##### OLS Regression Results

```
=====
Dep. Variable:          log_price    R-squared:                0.683
Model:                  OLS          Adj. R-squared:            0.683
Method:                 Least Squares    F-statistic:              2301.
Date:                   Mon, 24 Feb 2025    Prob (F-statistic):       8.21e-269
Time:                   15:09:17          Log-Likelihood:           -86.164
No. Observations:      1071            AIC:                     176.3
Df Residuals:          1069            BIC:                     186.3
Df Model:               1
Covariance Type:       nonrobust
=====
```

	coef	std err	t	P> t	[0.025	0.975]
const	1.1786	0.033	35.712	0.000	1.114	1.243
log_tax	1.0803	0.023	47.973	0.000	1.036	1.125

```
=====
Omnibus:                 30.760    Durbin-Watson:                0.408
Prob(Omnibus):            0.000    Jarque-Bera (JB):            32.668
Skew:                     0.421    Prob(JB):                     8.06e-08
Kurtosis:                 3.156    Cond. No.                     8.72
=====
```

#### Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

#### Reduced Form Regression: Predicting Log Sales using Log Tax

##### OLS Regression Results

```
=====
Dep. Variable:          log_sales    R-squared:                0.236
Model:                  OLS          Adj. R-squared:            0.235
Method:                 Least Squares    F-statistic:              330.3
Date:                   Mon, 24 Feb 2025    Prob (F-statistic):       1.56e-64
Time:                   15:09:17          Log-Likelihood:           221.17
No. Observations:      1071            AIC:                     -438.3
Df Residuals:          1069            BIC:                     -428.4
Df Model:               1
Covariance Type:       nonrobust
=====
```

	coef	std err	t	P> t	[0.025	0.975]
const	4.3750	0.025	176.627	0.000	4.326	4.424

log_tax	-0.3072	0.017	-18.175	0.000	-0.340	-0.274
---------	---------	-------	---------	-------	--------	--------

---

Omnibus:	83.338	Durbin-Watson:	0.157
Prob(Omnibus):	0.000	Jarque-Bera (JB):	430.014
Skew:	0.023	Prob(JB):	4.20e-94
Kurtosis:	6.104	Cond. No.	8.72

---

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

**Question 9:** Repeat questions 1-3 focusing on the period from 1991 to 2015.

### Question 9A

Present a bar graph showing the proportion of states with a change in their cigarette tax in each year from 1991 to 2015.

```
[371]: # Make a copy of the dataset for Question 9A
final_data_q9A = final_data.copy()

# Filter data for years 1991-2015
tax_data = final_data_q9A[(final_data_q9A["Year"] >= 1991) &
    ↪(final_data_q9A["Year"] <= 2015)].copy()

# Sort values to track changes in tax
tax_data = tax_data.sort_values(["state", "Year"])

# Identify states with a tax change (difference from previous year)
tax_data["tax_change"] = tax_data.groupby("state")["tax_state"].diff().ne(0)

# Count states with a tax change per year
tax_change_counts = tax_data.groupby("Year")["tax_change"].sum()

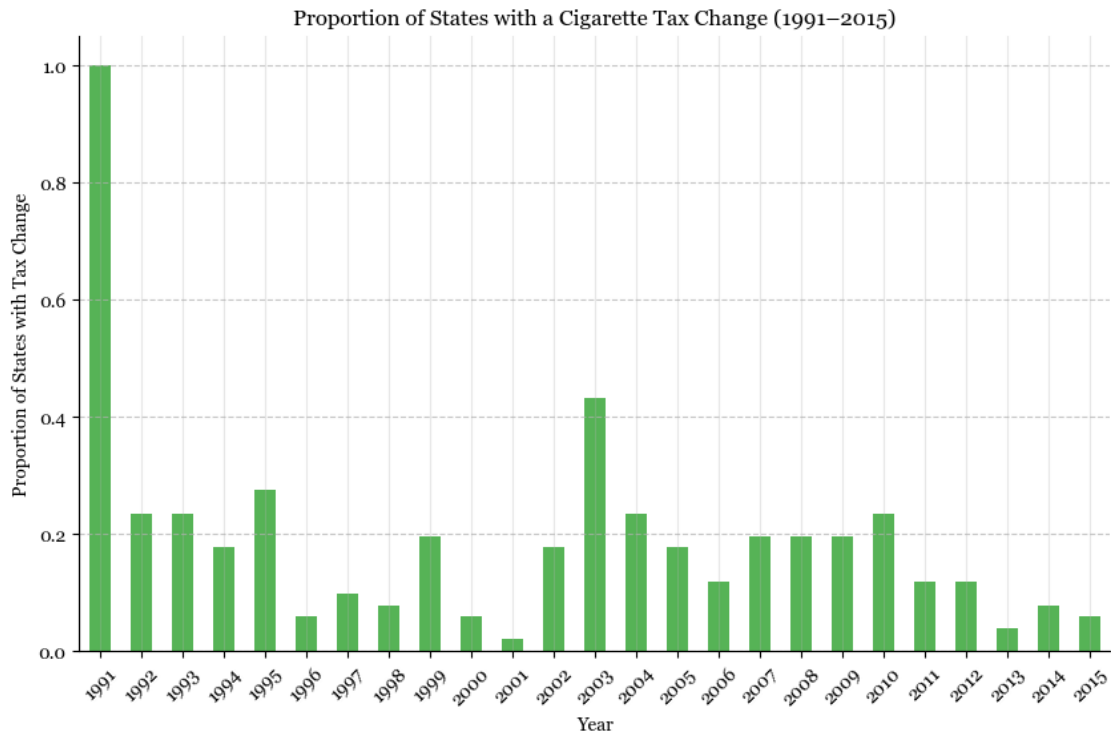
# Calculate proportion of states with tax change
total_states_per_year = tax_data.groupby("Year")["state"].nunique()
tax_change_proportion = tax_change_counts / total_states_per_year
```

```
[377]: # Plot the bar chart
plt.figure(figsize=(10,6))
tax_change_proportion.plot(kind="bar", alpha=0.8)

# Formatting the plot
plt.xlabel("Year")
plt.ylabel("Proportion of States with Tax Change")
plt.title("Proportion of States with a Cigarette Tax Change (1991-2015)")
```

```
plt.xticks(rotation=45)
plt.grid(axis="y", linestyle="--", alpha=0.7)

# Show the plot
plt.show()
```



### Question 9B

Plot on a single graph the average tax (in 2012 dollars) on cigarettes and the average price of a pack of cigarettes from 1991 to 2015.

```
[378]: # Make a copy of the dataset for Question 9B
final_data_q9B = final_data.copy()

# Filter for years 1991-2015
plot_data = final_data_q9B[(final_data_q9B["Year"] >= 1991) &
    ↪(final_data_q9B["Year"] <= 2015)].copy()

# Adjust both tax and price to 2012 dollars using CPI
plot_data["tax_state_2012"] = plot_data["tax_state"] * (229 /
    ↪plot_data["index"])
```



```

plot_data["cost_per_pack_2012"] = plot_data["cost_per_pack"] * (229 /
    ↪plot_data["index"])

# Compute the average tax and adjusted price per year
avg_data = plot_data.groupby("Year").agg({
    "tax_state_2012": "mean",
    "cost_per_pack_2012": "mean"
}).reset_index()

```

```

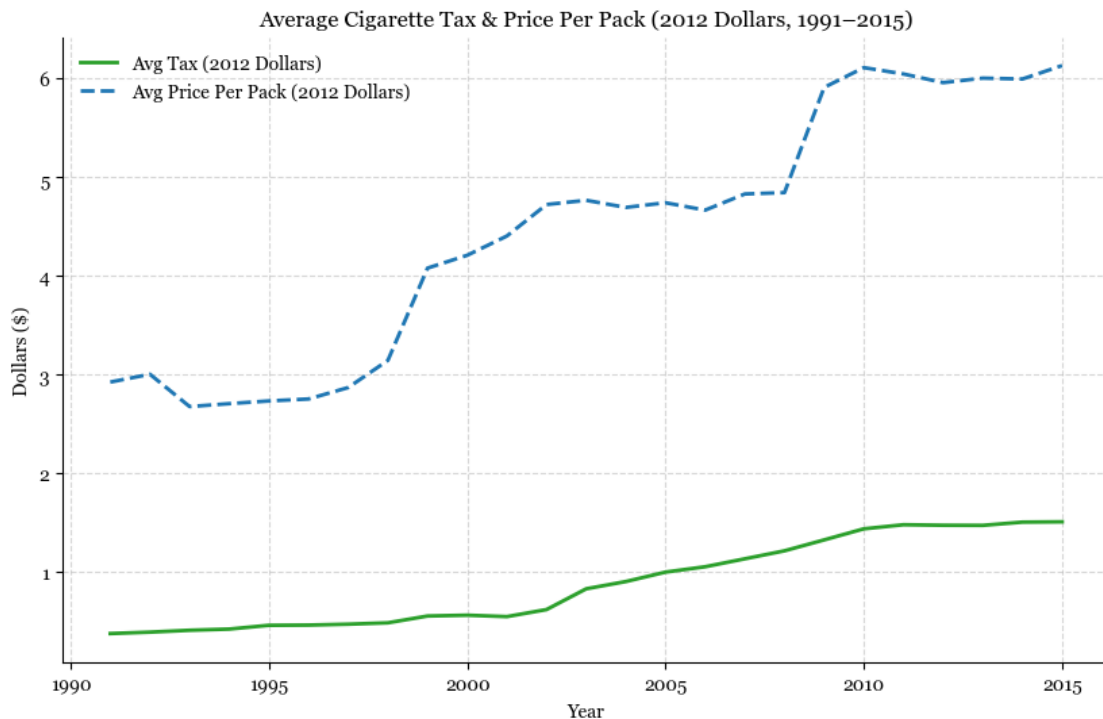
[382]: # Plot the data
plt.figure(figsize=(10,6))

plt.plot(avg_data["Year"], avg_data["tax_state_2012"], label="Avg Tax (2012_
    ↪Dollars)", linewidth=2)
plt.plot(avg_data["Year"], avg_data["cost_per_pack_2012"], label="Avg Price Per_
    ↪Pack (2012 Dollars)", linestyle="dashed", linewidth=2)

# Formatting the plot
plt.xlabel("Year")
plt.ylabel("Dollars ($)")
plt.title("Average Cigarette Tax & Price Per Pack (2012 Dollars, 1991-2015)")
plt.legend()
plt.grid(True, linestyle="--", alpha=0.5)

# Show the plot
plt.show()

```



## Question 9C

Identify the 5 states with the highest increases in cigarette prices (in dollars) over the time period. Plot the average number of packs sold per capita for those states from 1991 to 2015.

```
[383]: # Create a separate copy for this question
final_data_q9C = final_data.copy()

# Compute the change in cigarette price per state
price_change = final_data_q9C.groupby("state")["cost_per_pack"].agg(["first",
↪ "last"])
price_change["price_increase"] = price_change["last"] - price_change["first"]

# Get the 5 states with the highest price increase
top_5_states = price_change.nlargest(5, "price_increase").index.tolist()

# Filter data for those states from 1991 to 2015
plot_data = final_data_q9C[(final_data_q9C["Year"] >= 1991) &
                           (final_data_q9C["Year"] <= 2015) &
                           (final_data_q9C["state"].isin(top_5_states))]

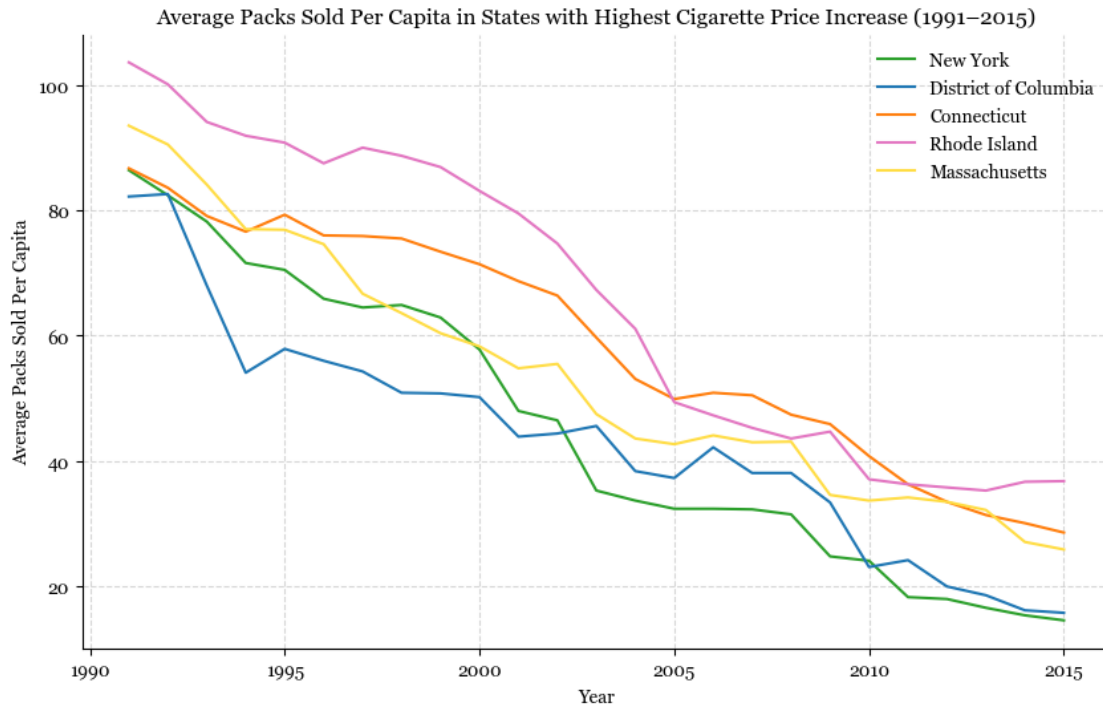
# Compute the average packs sold per capita per year for these states
avg_packs_sold = plot_data.groupby(["Year", "state"])["sales_per_capita"].
↪ mean().reset_index()

[384]: # Plot the data
plt.figure(figsize=(10,6))

for state in top_5_states:
    state_data = avg_packs_sold[avg_packs_sold["state"] == state]
    plt.plot(state_data["Year"], state_data["sales_per_capita"], label=state)

# Formatting the plot
plt.xlabel("Year")
plt.ylabel("Average Packs Sold Per Capita")
plt.title("Average Packs Sold Per Capita in States with Highest Cigarette Price_
↪ Increase (1991-2015)")
plt.legend()
plt.grid(True, linestyle="--", alpha=0.5)

# Show the plot
plt.show()
```



### Question 10

Compare your elasticity estimates from 1970-1990 versus those from 1991-2015. Are they different? If so, why?

---

The decrease in price elasticity over time suggests that non-price factors (e.g., regulations, health awareness, smoking bans) played a growing role in reducing cigarette consumption, making smokers less sensitive to price changes.