

Student -Focused



Says
What have we heard them say?
What can we imagine them saying?



Thinks
What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

I don't want to
Look stupid

Awkward

I think ID
Like this

It 's very
Interactive

Stiff arms

Quick
Movement

THINKS

DOES



Kathir Nilavan
A Lover Of Nature's
Photography... 📷

SAYS

FEELS

Is that a
Street

It was
Good

Falling

Wooo!

EXcited

Anxious



Does
What behavior have we observed?
What can we imagine them doing?



Feels
What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?

[See an example](#)