DATA 4 GOOD

CASE COMPETITION

Sponsored by: \$40,000 PRIZE



Mitchell E. Daniels, Jr. School of Business



prediction **Guard**





https://bit.ly/2024data4good



CLASSROOMS





Welcome back!

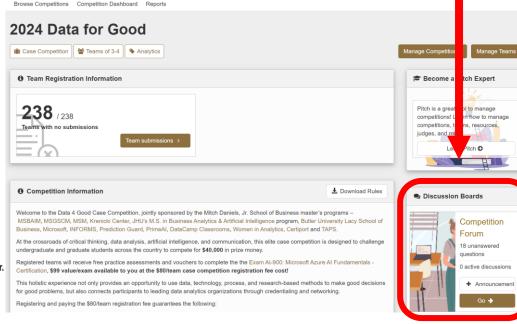
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See updates within Pitch. Post your Questions there!

 https://docs.apps.it.purdue.edu/Log-into-Pitch-5eb51517f5e748249ab5b3d0c54ae915





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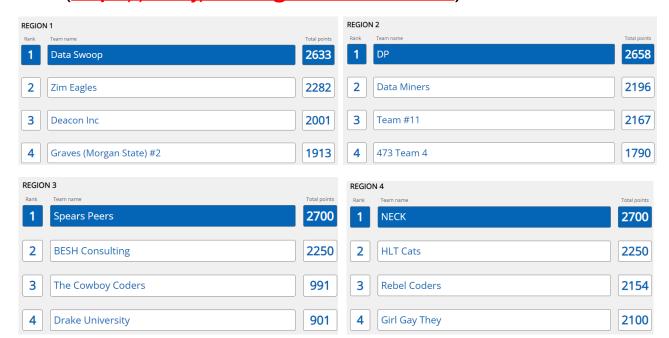
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Updates

- We have 928 student participants in 238 teams!
- Check out where you stand on the Leaderboard (https://bit.ly/data4goodLeaderboard)



Competition Points Deadlines

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Event	Quiz Link	Quiz Deadlines *	Max Team Points
Kickoff + Prediction Guard Training https://www.youtube.com/watch?v=Ff6buNO2tf Q	bit.ly/data4goodkickoff	Oct 4th	450
Prediction Guard LLM/RAGS Training https://www.youtube.com/watch?v=hgkDPjKXlb	https://bit.ly/data4goodRAG	Oct 4th	450
AI-900 Microsoft Azure AI Fundamentals Training https://youtu.be/Z5_707L5j-U	bit.ly/data4goodAI900	Oct 11th	1800
Upcoming INFORMS CAP JTA Training	bit.ly/data4goodCAPJTAs	Oct 18th	450
Upcoming AI Ethics Training	Forthcoming *Quiz o	ead Asts27th at 1	1:59pff5@ST



Schedule your AI-900 Exams!

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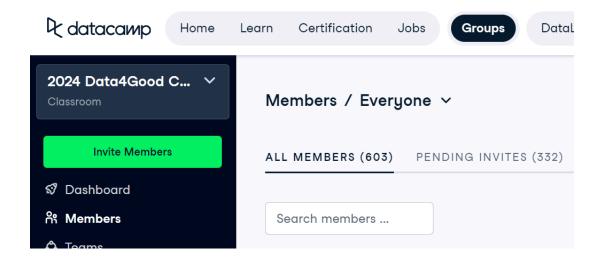
\$40,000 PRIZE

- Don't wait until the last minute. Only certain time windows are available.
- Don't miss your opportunity to earn a great certification for your resume!



Data Camp

Two thirds of participants have joined DataCamp!



Check spam/quarantine folder if you did not see the invite in your email.



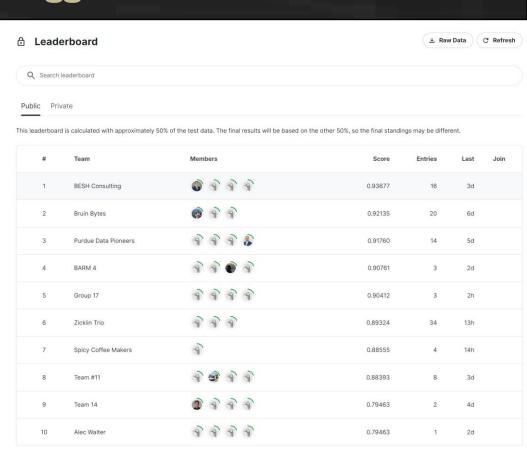
Get on the Kaggle Leaderboard!

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Only 28 teams on the leaderboard as of 10/04





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Mark your calendars!

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- Final training event next Friday, October 11th 3-4pm EST
 - Al Ethics Training with Prime Al CEO, Aaron Burciaga, CAP











INFORMS CAP / Certified Analytics Professional Training
Beverly Wright, PhD, CAP

Beverly Wright, PhD, CAP®



- VP of Data Science & AI, Wavicle Data Solutions
- Past President, INFORMS Analytics Society;
 Chair INFORMS Upstate Chapter
- Chair, Technology Association of Georgia, Data Science & Al Society
- Director, Executive Data Science Programs,
 University of Georgia
- Podcast Host, TAG Data Talk
- Data Science for Good Leader and Advocate



Goals

- Motivation
- Information
- Tactical steps





Expectations

Designation intended to measure your competency





Agenda

- Introduction
- What is CAP®
- Requirements
- Importance of Certification
- Study Guide
 - Problem and Analytics Framing
 - Methods / Techniques
 - Ethics
- Suggestions
- Next Steps







What is CAP®



Definition

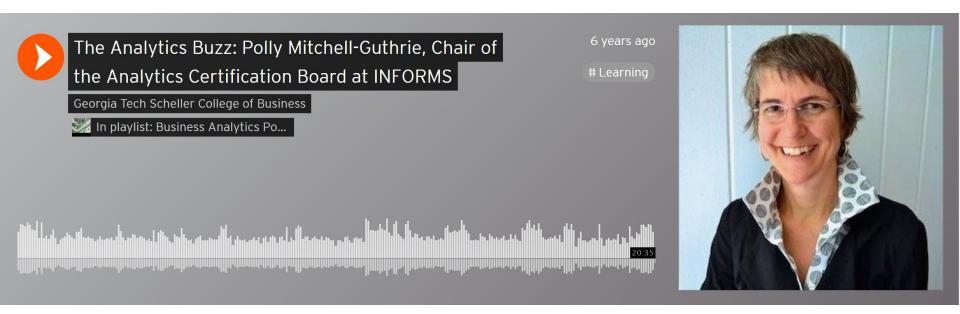
- Certification
 - Differs from certificate
 - Not a license
 - Doesn't substitute for a degree
 - Accredited by ANSI
- Verification -
 - Trusted
 - Independent
 - Tool and Vendor Agnostic
- Proves
 - critical technical expertise
 - related soft skills
 - Super analytics and data science competency
- Possessed by
 - accomplished analytics and data science professionals
- Valued by analytics-oriented organizations



Certified Analytics Professional



Certification Podcast Interview



https://soundcloud.com/user-384866715/polly-mitchell-guthrie-chair-of-the-analytics-certification-board-at-informs?in=user-384866715/sets/business-analytics



Taxonomy of Certification Types







TOOLS

TECHNIQUE / SPECIFIC SKILLS

KNOWLEDGE



Requirements

- Education
- Experience
- EQ
- Exam
- Ethics

- 3 years of experience with MA/MS in related area
- o 5 years of experience with BA/BS in related area
- 7 years of experience with any degree in unrelated analytics area



The 7 Domains of the Analytics Process















CAP - JTA (certifiedanalytics.org)





Importance of Certification



Why Bother?

12 data science certifications that will pay off

Feature

Feb 18, 2022

TOP 5 DATA SCIENCE CERTIFICATIONS THAT WILL PAY OFF IN YOUR CAREER



Dataconomy and Analytics Insight ranked CAP first on their respective 2021 lists of "Data science certifications that can give you an edge" and "Top data science certification programs."



Top Reasons to Achieve CAP Designation

- Employment
- Prestige
- Community
- Continuous education
- Opportunity to make a real difference
- Ethical standards





Why are other CAPs pushing me?

INFORMS advances and promotes the science and technology of decision-making to save lives, save money and solve problems.







Domain 1:

Business Problem Framing



Using 5 W's to Problem Frame

- Who: are the stakeholders who satisfy one or more of the following with respect to the project: funding, using, creating, or affected by the project's outcome.
- What: problem/function is the project meant to solve/perform?
- Where: does the problem occur? Or where does the function need to be performed? Are the physical and spatial characteristics articulated?
- When: does the problem occur, or function need to be performed? When does the project need to be completed?
- Why: does the problem occur, or function need to occur?



Other Business Framing Methods

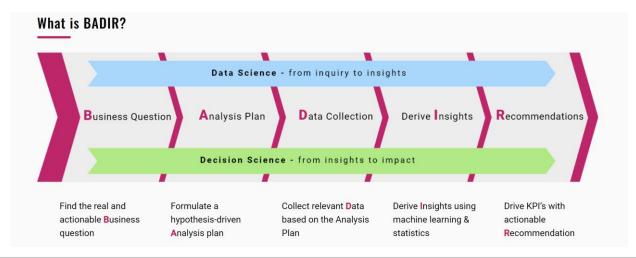


Interview with:

Piyanka Jain

President & CEO, Aryng

B-A-D-I-R Framework Behind Every Good Decision TAG Data Talk





Finding the Why-Why

- Remove the layers
- Discovery process
- Requires trust





Consider these business questions

- 1. "Help develop a cross-correlation by vertical and business question with our ability to get the work after making a proposal and depending on the consultant framing the work"
- 2. "We're trying to figure out how to eliminate late departures for our trains."
- 3. "How can we best retain our best police officers?"
- 4. "Our customers aren't buying as much as they did before, and we aren't sure why..."
- 5. "How can we learn ways to determine the right places to put our new stores? We don't want to put a store somewhere that'll turn out unsuccessful."



Rewrites

"How can we best retain our best police officers?"

How to reduce the number of officers in the top 10% of performance ratings to be only 5% of those leaving

What factors have the greatest influence on the retention rate of high scoring officers



Rewrites

"We're trying to figure out how to eliminate late departures for our trains."

Do we want to create an ideal or better train schedule to maximize profit and minimize costs of operations

How are late departures measured

What is considered late

What issues happen due to late departures





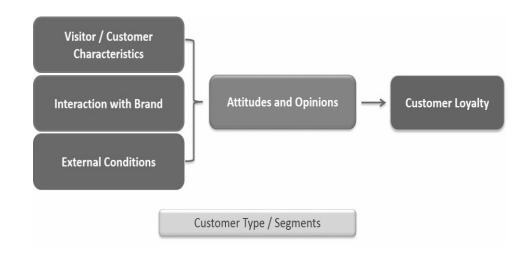
Domain 2:

Analytics Problem Framing



Take the Problem a Step Further

- Reformulate a problem statement as an analytics problem
- Develop a proposed set of drivers and relationships to inputs
- State the set of assumptions related to the problem
- Define key metrics of success
- Obtain stakeholder agreement on the approach





Let's see yours!





Domain 4:

Methodology (Approach) Selection



Steps Associated with Method Selection

- 1. Identify available problem-solving approaches /methods
- 2. Select software tools
- 3. Test approaches / methods
- 4. Select approaches / methods



First, Choose Broad Purpose

- Descriptive
- Predictive
- Prescriptive





Second, Choose Category of Techniques

- Descriptive
 - Charts / Graphs
 - Statistical Summaries
- Predictive
 - Forecast
 - Simulation
 - Regression
- Prescriptive
 - Optimization
 - Simulation-Optimization
 - Stochastic Optimization





Third, Try to Find Most Likely Single Method

- Descriptive
 - Charts / Graphs
 - Statistical Summaries
- Predictive
 - Forecast
 - Simulation
 - Regression
 - Logistic
 - Linear
 - Stepwise
- Prescriptive
 - Optimization
 - Simulation-Optimization
 - Stochastic Optimization





Choose Best Method for Problem Statement

Tip: exam might show one or two methods per *category*

Ex: Help us understand how to better target volunteers to work for this nonprofit





Soft Skills / Emotional Quotient



Critical Soft Skills for Analytics Professionals

- Ability to communicate with a client/employer regarding the framing of an analytics problem
- Understanding the background of the client/employer regarding its organization and specific industry focus
- Ability to explain the findings of the analytics process in sufficient detail to ensure clear understanding by the client/employer





Let's try explaining these concepts

- 1. Your stakeholder wants a dashboard, but you're convinced the true problem requires more advanced methods of analysis, and you have determined from your training, research, and conversations during problem framing that neural networks are the best approach.
- 2. You've been tasked with understanding customer experience yet are only provided with sales data from your key client.
- 3. The internal stakeholder says it isn't enough to know drivers or influencers of sales decline. We need to know causes and what they can do to improve sales by 2x before next quarter.



Let's hear yours!

Your stakeholder wants a dashboard, but you're convinced the true problem requires more advanced methods of analysis, and you have determined from your training, research, and conversations during problem framing that neural networks are the best approach.

IDEAS



Let's hear yours!

You've been tasked with understanding customer experience yet are only provided with sales data from your key client.

• IDEAS



Let's hear yours!

1. The internal stakeholder says it isn't enough to know drivers or influencers of sales decline. We need to know causes and what they can do to improve sales by 2x before next quarter.

IDEAS





Most Common Pitfalls



Starting with Data





Not Enough Techniques





Overengineer







Next Steps



Suggestions

- Download the study guide
- Check out the resources
- Commit to 20 minutes per day, 4 days per week
- Set a timeline
- Remember you can retake the exam
- Visualize your success
- Don't go it alone!





Roadmap to Becoming a CAP

From deciding you want to be a Certified Analytics Professional to making sure you have all the necessary tools to successfully take the exam, here's all you need to know to get started on your CAP journey.

1. Application Process

The following milestones in the CAP certification application process will help you stay on the path to becoming a CAP.

- 1. Create your account
- 2. Submit your application
- 3. Wait for application and soft skills confirmation
- 4. Pay and schedule CAP exam
- 5. Take your exam. Good luck!

2. Gather Your Resources

The following resources will help you prepare to take the CAP exam.
These can be found in the Resources section of the website.

- <u>Study Guide</u>
- Practice Exam
- <u>Analytics Body of Knowledge (consider purchasing)</u>
- Job Task Analysis (JTA) in the CAP Handbook
- Join the CAP Discussion Forum on INFORMS Connect

3. Study Tips

We asked current CAPs to share their study tips. Think about how you take tests and prepare in the way you're most comfortable.

- Develop a study timeline
- Register for a CAP Prep course
- Refer to your study guide frequently
- Refer to the Job Task Analysis for domain knowledge
- Review case studies for each domain
- Take a self-assessment of knowledge areas

4. Test-Taking Strategies

These tips will help you during the exam. Be sure to supplement these tips with strategies that worked for you in the past.

- Read each question two or three times very slowly
- Pace yourself take short breaks if needed
- Try not to skip around
- Make sure no question is left unanswered
- · Elminate answers you know are not correct

Good Luck!









Beverly Wright, PhD, CAP

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