

Info

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# Skills

#### Professional Skills

Salesforce

Spreadsheets

PowerPoints & Word

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Personal Skill

Photography

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**Hobbies** 









# Hello, I'm Katelin Baker

My idea of an ice breaker is to shout random facts, like did you know that Play-Doh was originally a wallpaper cleaner or that Pop Rocks were a try at carbonated Kool-Aid. Other than that, I am lifelong learner and an open book.

## **Experience**

## **Sales Licensing Administrator**

Vivint Solar | Lehi, Utah

Jan 2018 - Present

Research, manage, and track different types of sales licenses (solicitor, home improvement, and telemarketing) for individual field and inside sales reps, as well as some for the company. In addition, I manage/update our team website and have trained both licensing agents and other departments about these licenses, in doing so I have created some training materials. I have also helped manage our corporate housing and with other duties as needed. Programs used daily include: Spreadsheets, ServiceNow, Salesforce, and Gmail.

## **Sales Concierge Inbound Representative**

Vivint Solar | Lehi, Utah

Sept 2016 - Dec 2017

Assisted our customers with general questions as well as sales reps with account progression. I was given special projects, including assisting with managing the team's website, as well as helping in training new reps. Programs used daily include: Salesforce, Gmail, and ServiceNow.

## **Education**

### **College of Western Idaho**

Nampa, Idaho

A part of the Art Club, made Dean's List, No Degree

Sept 2016 – Jun 2017

### **Kansas State University**

Manhattan, Kansas

A part of the Anthropology Club, No Degree

Sept 2016 – Jun 2017

## **REFRENCES**

#### **Aubrianna Gabbitas**

Vivint Solar | Sales Licensing Supervisor (801) 458-4164 aubrianna.gabbitas@vivintsolar.com

#### **Conway West**

Vivint Solar | Director of Sales Ops Phone number upon request cowest@vivintsolar.com