

# Impact Evaluation 101

## 1.1 Introduction to Impact Evaluation

- **Attribution:** Determining that changes in outcomes are a result of the program/intervention
- **Causal effect:** The change in outcomes directly caused by an intervention
- **Cost analysis:** Determines program costs, often compared to outcomes achieved
- **Counterfactual:** What would have happened to participants if they had not received the intervention
- **External validity:** The extent to which results can be generalized to other contexts
- **Formative evaluation:** Determines how well a prospective program may work for participants
- **Heterogeneous effects:** Differences in outcomes among different types of participants
- **Impact evaluation:** A specific type of evaluation that measures the causal effect of an intervention on outcomes
- **Internal validity:** The extent to which results show the true impact of the project and not other factors
- **Monitoring and Evaluation (M&E):** Broader framework encompassing routine tracking and various evaluation types
- **Performance evaluation:** Observes changes in outputs/outcomes within the participant population
- **Process evaluation:** Determines if a program is being implemented as planned

## 1.2 Fundamentals of Impact Evaluations and Counterfactuals

- **Comparison group:** A group that may have received a different type of intervention or "business as usual" or standard treatment
- **Experimental designs:** A method that randomly assigns units to "treatment" and "comparison/counterfactual" groups and then compares outcomes across these groups
- **Quasi-experimental designs:** Use other statistical methods apart from randomization to approximate a counterfactual comparison group
- **Selection bias:** Occurs when the sample is no longer representative of the overall population. It can be introduced into studies based on program eligibility criteria or if participants are able to self-select into the program
- **Treatment group:** The group that receives the program/service/intervention