

# HPE Competitive News Summary - December 20, 2019 Next Edition Jan. 3, 2020

Cisco

Dell EMC

IBM Lenc

Lenovo, Huawei Pure,NetApp, Nutanix

Other

Seismic

Prev. editions

**Important note:** The HPE Competitive Weekly has migrated to the Seismic NewsCenter on the "Competitive Intelligence" Channel as the primary delivery mechanism. Visit hpe.seismic.com to read the "HPE Competitive Weekly" news summary in the Seismic NewsCenter, Competitive Intelligence Channel.

### Cisco

- Cisco To Scoop Up Low-Latency Networking Specialist Exablaze
  - https://www.crn.com/news/networking/cisco-to-scoop-up-low-latency-networking-specialist-exablaze
  - Cisco buys Exablaze as it builds out low latency portfolio https://www.zdnet.com/article/cisco-buys-exablaze-as-it-builds-out-low-latency-portfolio/
  - Cisco Buys Exablaze, Scores Ultra-Low Latency FPGA Tech https://www.sdxcentral.com/articles/news/cisco-buys-exablaze-scores-ultra-low-latency-fpga-tech/2019/12/
  - Cisco acquires ultra-low latency networking specialist Exablaze
    <a href="https://techcrunch.com/2019/12/16/cisco-acquires-ultra-low-latency-networking-specialist-exablaze/">https://techcrunch.com/2019/12/16/cisco-acquires-ultra-low-latency-networking-specialist-exablaze/</a>
  - Cisco snaps up low-latency networking provider Exablaze https://siliconangle.com/2019/12/16/cisco-snaps-low-latency-networking-provider-exablaze/
  - Cisco grabs Exablaze for low-latency chip technology https://www.networkworld.com/article/3505836/cisco-grabs-exablaze-for-low-latency-chip-technology.html
  - Cisco to Acquire Exablaze https://insidehpc.com/2019/12/cisco-to-acquire-exablaze/
  - Cisco to Aquire Exablaze https://www.storagereview.com/cisco\_to\_aquire\_exablaze
- Cisco builds custom silicon to power the "Internet for the Future"
  - o <a href="https://www.techspot.com/news/83231-cisco-builds-custom-silicon-power-internet-future.html">https://www.techspot.com/news/83231-cisco-builds-custom-silicon-power-internet-future.html</a>
  - Cisco Silicon One: Five Things To Know About Cisco's Plan To Power The 'Internet For The Future' <a href="https://www.crn.com/news/networking/cisco-silicon-one-five-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-to-know-about-cisco-s-plan-to-power-the-internet-for-the-future-things-
  - Cisco architected the internet for the future by asking the right questions
     https://techwireasia.com/2019/12/cisco-architected-the-internet-for-the-future-by-asking-the-right-questions/
  - It Took 5 Years and \$1 Billion for Cisco to Prepare This Key Future-Proof Strategy <a href="https://www.fool.com/investing/2019/12/19/took-5years-1billion-cisco-prepare-future-proof.aspx">https://www.fool.com/investing/2019/12/19/took-5years-1billion-cisco-prepare-future-proof.aspx</a>
  - Cisco Predicts 'New Era of Networking' https://virtualizationreview.com/articles/2019/12/18/cisco-trends.aspx
  - Cisco embraces reality with new merchant switch chip targeting 5G carriers and hyperscale clouds operators https://diginomica.com/cisco-embraces-reality-new-merchant-switch-chip-targeting-5g-carriers-and-hyperscale-clouds
  - Cisco CEO Chuck Robbins Talks About His Big New Bet on Chips <a href="https://ctovision.com/cisco-ceo-chuck-robbins-talks-about-his-big-new-bet-on-chips/">https://ctovision.com/cisco-ceo-chuck-robbins-talks-about-his-big-new-bet-on-chips/</a>
  - A Silicon Chip Developed in Israel Powers Cisco's New Router Series https://www.calcalistech.com/ctech/articles/0,7340,L-3775786,00.html
- Fortinet Leapfrogs Cisco With 21,000 SD-WAN Customers
  - o <a href="https://www.sdxcentral.com/articles/news/fortinet-leapfrogs-cisco-with-21000-sd-wan-customers/2019/12/">https://www.sdxcentral.com/articles/news/fortinet-leapfrogs-cisco-with-21000-sd-wan-customers/2019/12/</a>
- The 10 Hottest Hyperconverged Systems Of 2019

- https://www.crn.com/slide-shows/data-center/the-10-hottest-hyperconverged-systems-of-2019
- Cisco Wins Latest Battle in War Against Chinese Counterfeiters
  - o https://www.sdxcentral.com/articles/news/cisco-wins-latest-battle-in-war-against-chinese-counterfeiters/2019/12/
- Cisco's Bold Strategy Change Could Boost its Cloud Exposure
  - https://realmoney.thestreet.com/investing/technology/cisco-s-bold-strategy-change-could-boost-its-cloud-exposure-15191937
- Enterprise Tech Names Such as Cisco and HPE Are Facing an Existential Crisis
  - https://www.thestreet.com/investing/enterprise-tech-stocks-existential-crisis
- Cisco: 5 hot networking trends for 2020
  - https://www.networkworld.com/article/3505883/cisco-5-hot-networking-trends-for-2020.html
- Cisco: 'In 2020, we can stop arguing about whether 5G is here'
  - o https://www.rcrwireless.com/20191219/5g/cisco-2020-5g-is-here

# Dell EMC / VMware / Pivotal

- Dell To Become 'Six-Times' Bigger Than Nutanix, Says Michael Dell
  - o https://www.crn.com/news/data-center/dell-to-become-six-times-bigger-than-nutanix-says-michael-dell
  - Hyperconverged stretching lead over converged as VMware extends lead over Nutanix https://blocksandfiles.com/2019/12/13/hyperconverged-stretching-lead-over-converged-as-vmware-extends-lead-over-nutanix/
  - Nutanix's Dheeraj Pandey To Michael Dell: HCl Market Share Isn't Accurate https://www.crn.com/news/data-center/nutanix-s-dheeraj-pandey-to-michael-dell-hci-market-share-isn-t-accurate
- Dell's Jeff Clarke Looks to 2020 and the 'Next Data Decade'
  - $\circ \quad \underline{\text{https://www.eweek.com/innovation/dell-s-jeff-clarke-looks-to-2020-and-the-next-data-decade}}$
  - Dell: Data can be the key for digital transformation in 2020 https://www.techradar.com/news/dell-data-can-be-the-key-for-digital-transformation-in-2020
  - Here are the 5 technology trends Dell expects to see in 2020 https://www.siliconrepublic.com/companies/technology-predictions-trends-2020-dell
- Bill Scannell On 'Simplifying' Dell's Go-To-Market With 'United' Sales Org
  - $\verb| https://www.crn.com/news/data-center/bill-scannell-on-simplifying-dell-s-go-to-market-with-united-sales-org| \\$
- Is Dell Technologies Using Too Much Debt?
  - $\circ \quad \underline{\text{https://simplywall.st/stocks/us/tech/nyse-dell/dell-technologies/news/is-dell-technologies-nysedell-using-too-much-debt/}\\$
- Dell-Owned Boomi To Buy Unifi In Quest For Business Data Insights
  - <a href="https://www.crn.com/news/cloud/dell-owned-boomi-to-buy-unifi-in-quest-for-business-data-insights">https://www.crn.com/news/cloud/dell-owned-boomi-to-buy-unifi-in-quest-for-business-data-insights</a>
  - Dell's Boomi acquires data wrangling startup Unifi to boost iPaaS platform https://siliconangle.com/2019/12/17/dells-boomi-acquires-data-wrangling-startup-unifi-boost-ipaas-platform/
- Dell EMC Adds Two Plugins To Unity XT
  - o <a href="https://www.storagereview.com/dell\_emc\_adds\_two\_plugins\_to\_unity\_xt">https://www.storagereview.com/dell\_emc\_adds\_two\_plugins\_to\_unity\_xt</a>
- Dell Technologies Adds CSI Support to All-Flash Array
  - https://containerjournal.com/topics/container-networking/dell-technologies-adds-csi-support-to-all-flash-array/
- Dell Technologies: Year 2019 at a glimpse
  - o <a href="https://www.dqindia.com/dell-technologies-year-2019-at-a-glimpse/">https://www.dqindia.com/dell-technologies-year-2019-at-a-glimpse/</a>
- How Dell Put Testing at the Core of Its Digital Experiences
  - o <a href="https://www.cmswire.com/digital-experience/how-dell-put-testing-at-the-core-of-their-digital-experiences/">https://www.cmswire.com/digital-experience/how-dell-put-testing-at-the-core-of-their-digital-experiences/</a>
- VMware arming channel with skills to unlock digital opportunities
  - https://www.computerweekly.com/microscope/news/252475800/VMware-arming-channel-with-skills-to-unlock-digital-opportunities
- CenturyLink partners with VMware and AWS to deliver hybrid-cloud solutions

- https://siliconangle.com/2019/12/17/centurylink-partners-with-vmware-and-aws-to-deliver-hybrid-cloud-solutions-reinvent/
- VMware NSX Intelligence boosts data center visibility, security
  - https://searchvmware.techtarget.com/tip/VMware-NSX-Intelligence-boosts-data-center-visibility-security
- VMware leads in hyperconverged infrastructure
  - o <a href="https://it-online.co.za/2019/12/17/vmware-leads-in-hyperconverged-infrastructure/">https://it-online.co.za/2019/12/17/vmware-leads-in-hyperconverged-infrastructure/</a>
  - How vSAN hyper-converged infrastructure software works https://searchconvergedinfrastructure.techtarget.com/feature/How-vSAN-hyper-converged-infrastructure-software-works
- VMware warning, OpenBSD gimme-root hole again, telco hit with GDPR fine, Ring camera hijackings, and more
  - https://www.theregister.co.uk/2019/12/16/roundup\_dec13/
- QCT & Intel modernize enterprise data centers
  - o <a href="https://datacentrenews.eu/story/qct-intel-modernize-enterprise-data-centers">https://datacentrenews.eu/story/qct-intel-modernize-enterprise-data-centers</a>

#### **IBM**

- Moving Off Big Iron? Be Very Careful, Gartner Says
  - o https://www.itjungle.com/2019/12/09/moving-off-big-iron-be-very-careful-gartner-says/
- IBM CTO Sees Smaller Container Platforms Ahead
  - https://containerjournal.com/topics/container-ecosystems/ibm-cto-sees-smaller-container-platforms-ahead/
- IBM tailors Swift relationship after 'review of open source priorities'
  - o <a href="https://www.theregister.co.uk/2019/12/17/not\_so\_swift\_ibm\_pulls\_back\_following\_review\_of\_open\_source\_priorities/">https://www.theregister.co.uk/2019/12/17/not\_so\_swift\_ibm\_pulls\_back\_following\_review\_of\_open\_source\_priorities/</a>
  - o IBM to Google: Istio, Knative, TensorFlow should be under 'open governance' <a href="https://www.theregister.co.uk/2019/12/20/ibm\_istio\_knative\_tensorflow\_should\_be\_under\_open\_governance/">https://www.theregister.co.uk/2019/12/20/ibm\_istio\_knative\_tensorflow\_should\_be\_under\_open\_governance/</a>
- IBM's 'elite' data science squad has kick started Al for more than 100 companies
  - o <a href="https://venturebeat.com/2019/12/15/ibms-elite-data-science-squad-has-kickstarted-ai-for-more-than-100-companies/">https://venturebeat.com/2019/12/15/ibms-elite-data-science-squad-has-kickstarted-ai-for-more-than-100-companies/</a>
  - Here's what you need to make IBM's Data Science Elite Team https://www.zdnet.com/article/heres-what-you-need-to-make-ibms-data-science-elite-team/
- 2019: An IBM i Year To Review
  - o https://www.itjungle.com/2019/12/16/2019-an-ibm-i-year-to-review/
- IBM Exec: With Blockchain, It's All About Governance Interoperability
  - o <a href="https://www.waterstechnology.com/technology/4727161/ibm-exec-with-blockchain-its-about-governance-interoperability-not-technical-concerns">https://www.waterstechnology.com/technology/4727161/ibm-exec-with-blockchain-its-about-governance-interoperability-not-technical-concerns</a>
- Grupo Piñero adopts IBM Cloud and IBM Watson to deliver innovative travel experiences
  - o <a href="https://finance.yahoo.com/news/grupo-pi-ero-adopts-ibm-140000965.html">https://finance.yahoo.com/news/grupo-pi-ero-adopts-ibm-140000965.html</a>
- Deloitte, IBM and Wipro expand Google Cloud services
  - https://www.crn.com.au/news/deloitte-ibm-and-wipro-expand-google-cloud-services-535663
- IBM Research Al Predictions for 2020
  - o https://insidehpc.com/2019/12/ibm-research-ai-predictions-for-2020/
- Cloud Walkers Makes LPARs More Native On IBM i
  - https://www.itjungle.com/2019/12/16/cloud-walkers-makes-lpars-more-native-on-ibm-i/
- IBM Watson gains momentum with triple digit growth in India
  - $\circ \quad \underline{\text{https://www.livemint.com/industry/infotech/ibm-watson-gains-momentum-with-triple-digit-growth-in-india-11576497467836.html}\\$
- Private Bangkok hospital launches SOC with IBM
  - o <a href="https://sg.channelasia.tech/article/669717/private-bangkok-hospital-launches-soc-ibm/">https://sg.channelasia.tech/article/669717/private-bangkok-hospital-launches-soc-ibm/</a>
- IBM's New Battery Design Utilises Seawater
  - o https://www.silicon.co.uk/e-innovation/ibms-new-battery-seawater-325045
  - o IBM announces battery technology breakthrough

- https://www.techrepublic.com/article/ibm-announces-battery-technology-breakthrough/
- o IBM Research says new battery design lacks heavy metals, can perform better than lithium-ion https://www.zdnet.com/article/ibm-research-says-new-battery-design-lacks-heavy-metals-can-perform-better-than-lithium-ion/

# Lenovo / Huawei

- Lenovo, JD.com eye \$1B in enterprise product sales
  - o https://www.zdnet.com/article/lenovo-jd-com-eye-1b-in-enterprise-product-sales/
- Lenovo DCG's Road to Intelligent Transformation
  - o <a href="https://www.cxotoday.com/news-analysis/lenovo-dcgs-road-to-intelligent-transformation/">https://www.cxotoday.com/news-analysis/lenovo-dcgs-road-to-intelligent-transformation/</a>
  - Lenovo offers intelligent transformation vision for 2020 https://www.bangkokpost.com/business/1816819/lenovo-offers-intelligent-transformation-vision-for-2020
- With Lenovo's founder retiring, what's next for the company that bought IBM's computers and Motorola's phones?
  - https://www.abacusnews.com/tech/lenovos-founder-retiring-whats-next-company-bought-ibms-computers-and-motorolas-phones/article/3042665
  - Lenovo founder Liu Chuanzhi to retire this week
     <a href="https://technode.com/2019/12/17/lenovo-founder-liu-chuanzhi-to-retire-this-week/">https://technode.com/2019/12/17/lenovo-founder-liu-chuanzhi-to-retire-this-week/</a>
  - Lenovo Group confirms its founder will retire https://www.wraltechwire.com/2019/12/18/lenovo-group-confirms-its-founder-will-retire/
  - Lenovo founder to retire from chairmanship of tech giant's parent, reports say
     <a href="https://www.wraltechwire.com/2019/12/17/lenovo-founder-to-retire-from-chairmanship-of-tech-giants-parent-reports-say/">https://www.wraltechwire.com/2019/12/17/lenovo-founder-to-retire-from-chairmanship-of-tech-giants-parent-reports-say/</a>
- Lenovo and Intel Partner for Vienna Scientific Cluster-4 Supercomputer Enabling Research
  - o <a href="https://www.zawya.com/mena/en/press-releases/story/Lenovo">https://www.zawya.com/mena/en/press-releases/story/Lenovo</a> and Intel Partner for Vienna Scientific Cluster4 Supercomputer Enabling Research-ZAWYA20191218085935/
- Huawei makes €6m investment in Irish software research center
  - https://www.irishtimes.com/business/technology/huawei-makes-6m-investment-in-irish-software-research-centre-1.4119289
- French telco boss says Huawei fears are 'complete nonsense'
  - <a href="https://www.itnews.com.au/news/french-telco-boss-says-huawei-fears-are-complete-nonsense-535790">https://www.itnews.com.au/news/french-telco-boss-says-huawei-fears-are-complete-nonsense-535790</a>
- Innovation is part of #Huawei DNA
  - $\circ \quad \underline{\text{https://www.eureporter.co/frontpage/2019/12/17/innovation-is-part-of-huawei-dna/}}$
- Tech industry to face major consequence after limitations on Huawei hardware sales
  - <a href="https://www.techjuice.pk/tech-industry-to-face-major-consequence-after-limitations-on-huawei-hardware-sales/">https://www.techjuice.pk/tech-industry-to-face-major-consequence-after-limitations-on-huawei-hardware-sales/</a>
- How Huawei Landed at the Center of Global Tech Tussle
  - o <a href="https://www.washingtonpost.com/business/how-huawei-landed-at-the-center-of-global-tech-tussle/2019/12/17/18498c82-20a6-11ea-b034-de7dc2b5199b\_story.html">https://www.washingtonpost.com/business/how-huawei-landed-at-the-center-of-global-tech-tussle/2019/12/17/18498c82-20a6-11ea-b034-de7dc2b5199b\_story.html</a>
- Newsmaker of the year: Huawei CFO Meng Wanzhou
  - https://biv.com/article/2019/12/newsmaker-year-huawei-cfo-meng-wanzhou
- China Just Crossed A Dangerous New Line For Huawei: 'There Will Be Consequences'
  - o <a href="https://www.forbes.com/sites/zakdoffman/2019/12/16/china-just-crossed-a-dangerous-new-line-for-huawei-there-will-be-consequences/#463c15fc75a3">https://www.forbes.com/sites/zakdoffman/2019/12/16/china-just-crossed-a-dangerous-new-line-for-huawei-there-will-be-consequences/#463c15fc75a3</a>
- Huawei opens 5G innovation center in London
  - o <a href="https://www.zdnet.com/article/huawei-opens-5g-innovation-centre-in-london/">https://www.zdnet.com/article/huawei-opens-5g-innovation-centre-in-london/</a>
  - Huawei launches London 5G innovation and experience center
     https://www.computerweekly.com/news/252475602/Huawei-launches-London-5G-innovation-and-experience-centre
- Huawei: All-flash storage: Faster, more stable, more cost-effective
  - https://www.theregister.co.uk/2019/12/18/huawei\_all\_flash\_storage/
  - HPE Positioning: HPE Primera AFA vs Huawei OceanStor Dorado V6
     https://hpe.sharepoint.com/sites/B1/EG/competition/Competitive\_library/HPE\_Primera\_AFA\_vs\_Huawei\_OceanStor\_Dorado\_V6.pptx

**Back to Top** 

## Pure / NetApp / Nutanix

- Pure Storage Reorgs Channel Team, Moves Sotnick To Alliances Focus
  - o <a href="https://www.crn.com/news/storage/pure-storage-reorgs-channel-team-moves-sotnick-to-alliances-focus">https://www.crn.com/news/storage/pure-storage-reorgs-channel-team-moves-sotnick-to-alliances-focus</a>
- Pure Storage bets on multiple classes of storage services
  - https://siliconangle.com/2019/12/16/pure-storage-bets-on-multiple-classes-of-storage-services-reinvent/
- California DGS Moves to Modernize Its Data Center with NetApp
  - https://statetechmagazine.com/article/2019/12/california-dgs-moves-modernize-its-data-center
- Nutanix appoints new Director Global Accounts for EMEA region
  - https://www.tahawultech.com/region/middle-east/nutanix-appoints-new-director-global-accounts-thomas-rollin/
- Nutanix's Dheeraj Pandey To Michael Dell: HCl Market Share Isn't Accurate
  - o <a href="https://www.crn.com/news/data-center/nutanix-s-dheeraj-pandey-to-michael-dell-hci-market-share-isn-t-accurate">https://www.crn.com/news/data-center/nutanix-s-dheeraj-pandey-to-michael-dell-hci-market-share-isn-t-accurate</a>
- Q&A: Nutanix increases efficiency, boosts usability of software by making it transferable
  - https://siliconangle.com/2019/12/17/ga-nutanix-increases-efficiency-boosts-usability-software-making-transferable-reinvent/
- Arrow brings HPE-Nutanix bundles to Australia
  - https://www.crn.com.au/news/arrow-brings-hpe-nutanix-bundles-to-australia-535577

**Back to Top** 

## Other

- Hyperscale Operators now Account for a Third of all Spending on Data Center Hardware & Software
  - https://www.srgresearch.com/articles/hyperscale-operators-now-account-third-all-spending-data-center-hardware-software
  - Power of the cloud builders: Who ate one-third of the \$38bn data center pie in Q3? AWS, Microsoft, Google 'n' pals https://www.theregister.co.uk/2019/12/17/cloud builders data centre spend q3 2019/
  - AWS, Google, Microsoft Dominate Data Center Spending <a href="https://www.crn.com/news/data-center/aws-google-microsoft-dominate-data-center-spending">https://www.crn.com/news/data-center/aws-google-microsoft-dominate-data-center-spending</a>
- Google releases details of cloud-native security system BeyondProd
  - https://venturebeat.com/2019/12/17/google-releases-details-of-cloud-native-security-system-beyondprod/
  - Google details its approach to cloud-native security <u>https://techcrunch.com/2019/12/17/new-google-whitepaper-details-its-approach-to-cloud-native-security/</u>
  - Google unveils BeyondProd framework for implementing cloud-native security https://siliconangle.com/2019/12/17/google-unveils-beyondprod-framework-implementing-cloud-native-security/
- Google's Five-Year Plan For GCP Has Funding Strings Attached: Report
  - o <a href="https://www.crn.com/news/cloud/google-reportedly-set-ambitious-goal-and-possible-deadline-for-gcp">https://www.crn.com/news/cloud/google-reportedly-set-ambitious-goal-and-possible-deadline-for-gcp</a>
  - Google Cloud's 5 Boldest Moves of 2019
     https://www.sdxcentral.com/articles/news/google-clouds-5-boldest-moves-of-2019/2019/12/
  - o Google execs reportedly debated getting out of cloud computing, but instead set a goal of being a top-two player by 2023 https://www.cnbc.com/2019/12/17/google-reportedly-wants-to-be-top-two-player-in-cloud-by-2023.html
  - Google denies report it considered quitting cloud computing business https://siliconangle.com/2019/12/17/google-denies-report-considered-quitting-cloud-computing-business/
- AWS Outposts Is GA. Now What?
  - o <a href="https://www.crn.com/news/cloud/aws-outposts-is-ga-now-what-">https://www.crn.com/news/cloud/aws-outposts-is-ga-now-what-</a>
  - AWS Outposts by the Numbers: A Far-Too-Deep Dive Into Pricing https://medium.com/@ahl/aws-outposts-68e78592c7f8
  - Analysis: AWS positions itself at the center of a hybrid, multicloud world <a href="https://siliconangle.com/2019/12/17/analysis-aws-positions-center-hybrid-multicloud-world/">https://siliconangle.com/2019/12/17/analysis-aws-positions-center-hybrid-multicloud-world/</a>

- HPE Positioning: AWS Outposts General Availability https://hpe.seismic.com/Link/Content/DCEJk7d0yWiE6OhbK1sSVdEQ
- . Amazon slams media for not saying nice things about AWS, denies it strip-mines open-source code for huge profits
  - o https://www.theregister.co.uk/2019/12/18/aws blames the media/
- Two AWS Re:Invent Announcements That Will Have Long-Lasting Impact On The Enterprise Datacenter
  - https://www.forbes.com/sites/moorinsights/2019/12/16/two-aws-reinvent-announcements-that-will-have-long-lasting-impact-on-the-enterprise-datacenter/#deb9aa52081b
- AWS storage changes the game inside, outside data centers
  - o https://searchaws.techtarget.com/news/252475838/AWS-storage-changes-the-game-inside-outside-data-centers
- Gap Narrows Between Azure, AWS, GCP in Cockroach Labs 2020 Report
  - https://www.sdxcentral.com/articles/news/gap-narrows-between-azure-aws-gcp-in-cockroach-labs-2020-report/2019/12/
- Safra Catz named sole Oracle CEO under Larry Ellison
  - o <a href="https://www.datacenterdynamics.com/news/safra-catz-named-sole-oracle-ceo-under-larry-ellison/">https://www.datacenterdynamics.com/news/safra-catz-named-sole-oracle-ceo-under-larry-ellison/</a>
  - Safra Catz will remain the sole CEO of Oracle following Mark Hurd's death https://www.theinquirer.net/inquirer/news/3084682/safra-catz-will-remain-the-sole-ceo-of-oracle-following-mark-hurds-death
  - Larry Ellison: Oracle Will Not Replace Hurd https://www.sdxcentral.com/articles/news/larry-ellison-oracle-will-not-replace-hurd/2019/12/
- Attack of the Killer Database: Oracle Autonomous DB "Will Replace Everything"
  - o <a href="https://cloudwars.co/larry-ellison-oracle-autonomous-database-replace-everything/">https://cloudwars.co/larry-ellison-oracle-autonomous-database-replace-everything/</a>
- Oracle 2020 predictions the year that releases the spending power of the CFO
  - o https://www.globalbankingandfinance.com/oracle-2020-predictions-the-year-that-releases-the-spending-power-of-the-cfo/
- Oracle Cloud, Microsoft Azure expand interoperability to Canada
  - https://www.zdnet.com/article/oracle-cloud-microsoft-azure-expand-interoperability-to-canada/
- Oracle builds on its SaaS momentum in India
  - o <a href="https://www.crn.in/news/oracle-builds-on-its-saas-momentum-in-india/">https://www.crn.in/news/oracle-builds-on-its-saas-momentum-in-india/</a>
  - Oracle offers cloud services from India datacenter
     <a href="https://www.businesstoday.in/sectors/it/oracle-offers-cloud-services-from-india-datacentre/story/392219.html">https://www.businesstoday.in/sectors/it/oracle-offers-cloud-services-from-india-datacentre/story/392219.html</a>
- Oracle Versus Salesforce: Who's the Growth Leader in SaaS Clouds?
  - https://cloudwars.co/oracle-versus-salesforce-whos-growth-leader-saas-clouds/
- Use of cloud tech in education can increase productivity, says Prasad Rai, Vice President, Oracle India
  - https://economictimes.indiatimes.com/industry/services/education/use-of-cloud-tech-in-education-can-increase-productivity-says-prasad-rai-vice-president-oracle-india/articleshow/72870688.cms
- Silicon Valley Gets Much Edgier Around Cloud Data Management
  - https://data-economy.com/silicon-valley-gets-much-edgier-around-cloud-data-management/
- 5 Modern Infrastructure Trends Of 2019
  - https://www.forbes.com/sites/janakirammsv/2019/12/17/5-modern-infrastructure-trends-of-2019/#71f3f9c26a7c
- No merry Christmas for SwiftStack staff: Enterprise cloud storage biz axes workers amid strategy shift
  - https://www.theregister.co.uk/2019/12/19/swiftstack\_cuts\_staff/
- Inspur spurs storage to go faster and store more
  - $\circ \quad \underline{\text{https://blocksandfiles.com/2019/12/19/inspur-as5000-storage-arrays-upgrade/}}$
- Igneous manages considerably more unstructured data than you
  - o <a href="https://blocksandfiles.com/2019/12/19/igneous-inc-profile/">https://blocksandfiles.com/2019/12/19/igneous-inc-profile/</a>
- Kaminario pilots single data plane across the clouds: Interview with CTO Eyal David
  - o <a href="https://blocksandfiles.com/2019/12/18/kaminario-multi-cloud-single-data-plane/">https://blocksandfiles.com/2019/12/18/kaminario-multi-cloud-single-data-plane/</a>
- Panasas mulls 'Ludicrous Mode' latency-killer for PanFS
  - o <a href="https://blocksandfiles.com/2019/12/16/panasas-moots-panfs-nvme-tier/">https://blocksandfiles.com/2019/12/16/panasas-moots-panfs-nvme-tier/</a>
- Quest QoreStor Review

- https://www.storagereview.com/quest\_qorestor\_review
- 6 enterprise data storage startups to watch in 2020
  - o https://searchstorage.techtarget.com/news/252475563/6-enterprise-data-storage-startups-to-watch-in-2020
- Evaluate these 9 multi-cloud management platforms
  - $\circ \quad \underline{\text{https://searchcloudcomputing.techtarget.com/tip/Evaluate-these-9-multi-cloud-management-platforms}$
- Going to the Cloud? Go Containers
  - https://containerjournal.com/topics/container-ecosystems/going-to-the-cloud-go-containers/
- How Cloud Computing Changed the World
  - o <a href="https://www.datamation.com/cloud-computing/how-cloud-computing-changed-the-world.html">https://www.datamation.com/cloud-computing/how-cloud-computing-changed-the-world.html</a>
- Today's hybrid cloud looks more closed than open
  - o https://www.computerweekly.com/blog/Write-side-up-by-Freeform-Dynamics/Take-care-todays-hybrid-cloud-is-more-closed-than-open
- Intel HPC Devcon Keynote: Exascale for Everyone
  - https://insidehpc.com/2019/12/intel-hpc-devcon-keynote-exascale-for-everyone/
- Nvidia touts chip deals with China's Alibaba, Baidu and Didi
  - o https://www.reuters.com/article/nvidia-china/nvidia-touts-chip-deals-with-chinas-alibaba-baidu-and-didi-idUSL1N28S029
- Top 10 Alternatives For AWS You Can Try Out In 2020
  - o https://analyticsindiamag.com/top-10-alternatives-for-aws-you-can-try-out-in-2020/
- Best cloud orchestration software
  - https://www.techradar.com/sg/best/best-cloud-orchestration-software
- The three Cs of Actifio 10c: Clouds, containers and copy data
  - o <a href="https://blocksandfiles.com/2019/12/18/actifio-10c-hybrid-cloud/">https://blocksandfiles.com/2019/12/18/actifio-10c-hybrid-cloud/</a>
- Navigating the new data sprawl in a multicloud world
  - o https://siliconangle.com/2019/12/16/navigating-the-new-data-sprawl-in-a-multicloud-world-reinvent/
- Scale Computing takes HCI to the thin edge
  - o https://blocksandfiles.com/2019/12/16/scale-computing-hyperconverged-thin-edge-appliance/
- The good, the bad and the ugly of multi-cloud
  - o <a href="https://techhq.com/2019/12/the-good-the-bad-and-the-ugly-of-multi-cloud/">https://techhq.com/2019/12/the-good-the-bad-and-the-ugly-of-multi-cloud/</a>
- Cloud services shouldn't involve 'building your own car'
  - o <a href="https://diginomica.com/cloud-services-shouldnt-involve-building-your-own-car">https://diginomica.com/cloud-services-shouldnt-involve-building-your-own-car</a>
- ZDNet's top enterprise CEOs of the 2010s
  - o <a href="https://www.zdnet.com/article/zdnets-top-enterprise-ceos-of-the-2010s/">https://www.zdnet.com/article/zdnets-top-enterprise-ceos-of-the-2010s/</a>
- What Supplier Consolidation Might Mean To Your Business
  - $\circ \quad \underline{\text{https://www.crn.com/news/channel-programs/column-what-supplier-consolidation-might-mean-to-your-business}}\\$
- The 10 Hottest SSD And Flash Storage Products Of 2019
  - o https://www.crn.com/slide-shows/storage/the-10-hottest-ssd-and-flash-storage-products-of-2019
- The six vendor acquisitions that puzzled partners in 2019
  - o <a href="https://www.channelpartnerinsight.com/channel-partner-insight/news/3084632/five-of-the-top-vendor-acquisitions-of-the-year-that-have-left-partners-stumped">https://www.channelpartnerinsight.com/channel-partner-insight/news/3084632/five-of-the-top-vendor-acquisitions-of-the-year-that-have-left-partners-stumped</a>
- Earnings announcements:
  - o IBM Q4 2019 January 21 (preliminary)