

## HPE Competitive News Summary – October 11, 2019

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Dell EMC

IBM

Lenovo,  
Huawei

Pure,NetApp,  
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**Important note:** The HPE Competitive Weekly has migrated to the Seismic NewsCenter on the “Competitive Intelligence” Channel as the primary delivery mechanism. Visit [hpe.seismic.com](http://hpe.seismic.com) to read the “HPE Competitive Weekly” news summary in the Seismic NewsCenter, Competitive Intelligence Channel.

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- **Earnings announcements:**
  - IBM 3Q 2019 – October 16
  - Cisco Q1 2020 - November 13
  - Dell Technologies Q3 2020 – November 26
- **HPE Competitive Intelligence published several new deliverables in the past week, and these are available here:**  
[hpe.seismic.com](https://hpe.seismic.com) in the “Competitive Intelligence” tile (internal portal)

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