

## HPE Competitive News Summary – February 21, 2020

Cisco

Dell EMC

IBM

Lenovo,  
Huawei

Pure,NetApp,  
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**Important note:** The HPE Competitive Weekly has migrated to the Seismic NewsCenter on the “Competitive Intelligence” Channel as the primary delivery mechanism. Visit [hpe.seismic.com](http://hpe.seismic.com) to read the “HPE Competitive Weekly” news summary in the Seismic NewsCenter, Competitive Intelligence Channel.

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- **The Jellyfish-Inspired Database Under Aws Block Storage**
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- **Psst. SANshine, fancy a bit of shared block storage on Azure?**
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- **Wasabi intros price-fixing – in a good way – for cost-conscious cloud storage customers**
  - <https://blocksandfiles.com/2020/02/19/wasabi-rs-fixed-price-cloud-storage/>
- **Cloudian and Veeam build ransomware data recovery service atop Amazon S3 Object Lock**
  - <https://blocksandfiles.com/2020/02/19/cloudian-veeam-ransomware-data-recovery/>
- **The flash revolution will be delayed – due to an unexpected strong demand for enterprise hard drives**
  - <https://blocksandfiles.com/2020/02/17/enterprises-buy-more-disk-than-ssd-drive-capacity/>
- **Your occasional storage digest, featuring mainframes, HAMR and a data protection deluge**
  - <https://blocksandfiles.com/2020/02/14/your-occasional-storage-digest-featuring-mainframes-hamr-and-a-data-protection-deluge/>
- **WD to sell ActiveScale business to Quantum**
  - <https://evertiq.com/design/47754>
- **Equinix joins open source Edge body LF Edge**
  - <https://www.datacenterdynamics.com/en/news/equinix-joins-open-source-edge-body-lf-edge/>
- **Earnings announcements:**
  - Nutanix Q2 2020 – 26 Feb
  - Dell Technologies 4Q 2020 – 27 Feb
  - VMware 4Q 2020 – 27 Feb
  - Pure Storage 4Q 2020 – 27 Feb
- **HPE Competitive Intelligence published several new deliverables in the past week, and these are available here:**  
[hpe.seismic.com](https://hpe.seismic.com) in the “Competitive Intelligence” tile (internal portal)

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