

HPE competitive news summary – March 22, 2019

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Dell EMC

IBM

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Huawei

Pure,NetApp,
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- **How Cisco HyperFlex Enabled Business Transformation at Spark Minda**
 - <https://www.dqindia.com/cisco-hyperflex-enabled-business-transformation-spark-minda/>
- **Pure Storage, Nvidia, Cisco launch AI hyperscale systems**
 - <https://www.zdnet.com/article/pure-storage-nvidia-cisco-launch-ai-hyperscale-systems/>
- **Cisco plays matchmaker as hosting provider UKCloud gets £25m investment**
 - <https://www.channelweb.co.uk/crn-uk/news/3072739/cisco-plays-matchmaker-as-hosting-provider-ukcloud-gets-gbp25m-investment>
 - UKCloud hauls Cisco reported 10% stake as biz tries to convince IT punters to buy British
 - https://www.theregister.co.uk/2019/03/18/ukcloud_hauls_cisco_on_board_amid_cash_injection_to_fend_of_aws_and_microsoft/
 - UKCloud secures £25m from Cisco investment partner
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- **Cisco Taps AI to Make Webex Conference Calls More Productive**
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- **Terrified of network downtime? Connectivity collapse? Let analytics banish fear of outages**
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 - <https://searchstorage.techtarget.com/news/252460055/At-Dell-Technologies-World-Dell-will-put-its-stamp-on-EMC>
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- **Dell EMC and Nvidia tout turnkey AI systems through US resellers**
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- **Dell EMC: Number of UK businesses unable to recover data after an incident has doubled since 2016**
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 - VMware expands its multi-cloud foundation
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- **Podcast: Data Management and Analytics**
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- **IBM launches global blockchain-based payments network**
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- **Lenovo Makes Several AI Announcements At GTC 2019**
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- **Lenovo HPC Clusters come to the Nimble Cloud**

- o <https://insidehpc.com/2019/03/lenovo-hpc-clusters-come-to-the-nimbix-cloud/>
- **Lenovo ThinkSystem SR570 Server Review**
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- **Pure Storage Unveils NVIDIA-Powered Ai Solutions**
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- **Nvidia Makes Big Artificial Intelligence Play, Teams With AWS And Major Server Vendors**
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 - The knives are out for cloud gaming as Nvidia flashes blade-based box packing 40 RTX GPUs
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- **Nvidia: Marching Toward HPC Leadership Through Mellanox**
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- **Oracle's long-running pension plan class action case: C'mon, judge, reject a jury trial – Big Red**
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- **Why EMEA server numbers appear brighter than they actually are**
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- **Flash prices are still plummeting – just a little bit more slowly**
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- **Inside Facebook's Future Machine Learning Platforms**
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- **CLOUDERA gets all SHOUTY about rebrand: SMASHES capslock, but easy on the elephants**
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- **HiveIO co-founder Kevin McNamara takes a hike**
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- **XenData uses Wasabi hot storage to deliver cheap cloud archive service**
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- **Implementation best practices: Migrating to the cloud**
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- **Object Storage Standout Scality Taps Solution Provider Superstar Mark Kelly To Lead Channel Charge**
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- **Oil and Gas Supercloud Clears Out Remaining Knights Landing Inventory: All 38,000 Wafers**
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https://www.theregister.co.uk/2019/03/20/hpe_right_mix_advisor/
- **HPE Positioning: HPE Right Mix Advisor Competitive Overview**
<https://hpe.seismic.com/Link/Content/DCXGg0brcD0UaNAAcuQATwQ>

- **Earnings announcements:**

- IBM 1Q FY19 – April 16
- Cisco 3Q FY19 – May 15

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- **HPE Competitive Intelligence published several new deliverables in the past week, and these are available here:**
<https://hpe.seismic.com/X5/DocCenter.aspx> in the “Competitive Information” tile (internal portal)