

## HPE Competitive News Summary – November 1, 2019

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Dell EMC

IBM

Lenovo,  
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- **Earnings announcements:**
  - Cisco Q1 '20: November 13
  - NetApp Q2 '20: November 13 (estimated)
  - VMware Q3 '20: November 26
  - Nutanix Q1 '20: November 26 (estimated)
- **HPE Competitive Intelligence published several new deliverables in the past week, and these are available here:**  
[hpe.seismic.com](https://hpe.seismic.com) in the "Competitive Intelligence" tile (internal portal)

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