

# HPE competitive news summary - March 8, 2019

Cisco Dell EMC

Lenovo, Huawei Pure,NetApp, Nutanix

Other

(un)subscribe

prev. editions

Get access to the HPE Competitive Weekly in the Seismic NewsCenter

## Cisco

• The latest convergence whodunnit: It was Hitachi Vantara and Cisco, in the channel, flogging big iron

IBM

- https://www.theregister.co.uk/2019/03/06/cisco and hitachi adaptive solutions for converged infrastructure/
- Hitachi Vantara Doubles Down on Partner Business, Drives Growth Across Robust Ecosystem
   https://globenewswire.com/news-release/2019/03/04/1747617/0/en/Hitachi-Vantara-Doubles-Down-on-Partner-Business-Drives-Growth-Across-Robust-Ecosystem.html
- Cisco injects \$15M into Western Canada
  - https://www.itworldcanada.com/article/cisco-injects-15m-into-western-canada/415687
  - Cisco invests \$15 million to expand Western Canada operations https://calgaryherald.com/business/local-business/cisco-invests-15-million-to-expand-western-canada-operations
  - Cisco Invests \$15M in Its Growing Western Canada Presence https://newsroom.cisco.com/press-release-content?type=webcontent&articleId=1971803
- Curtin University and Cisco unveil centre for intent-based networking
  - https://www.zdnet.com/article/curtin-university-and-cisco-unveil-centre-for-intent-based-networking/
  - Cisco launches intent-based networking centre at Curtin University
     https://www.arnnet.com.au/article/658510/cisco-launches-intent-based-networking-centre-at-curtin-university/
- Cisco CEO Suggests Fear of Huawei 5G Dominance Is Overblown
  - https://www.bloomberg.com/news/articles/2019-03-03/cisco-ceo-suggests-fears-of-huawei-5g-dominance-may-be-overblown
  - Cisco CEO says governments should not worry about Huawei <a href="https://www.rcrwireless.com/20190304/5g/cisco-ceo-says-governments-should-not-worry-about-huawei">https://www.rcrwireless.com/20190304/5g/cisco-ceo-says-governments-should-not-worry-about-huawei</a>
- Cisco: Network security strategy requires IT, OT to play nice
  - o https://searchsecurity.techtarget.com/news/252458985/Cisco-Network-security-strategy-requires-IT-OT-to-play-nice
  - Cisco's Chief Trust Officer on intent-based networking for better security strategy <a href="https://cio.economictimes.indiatimes.com/news/digital-security/ciscos-chief-trust-officer-on-intent-based-networking-for-better-security-strategy/68305567">https://cio.economictimes.indiatimes.com/news/digital-security/ciscos-chief-trust-officer-on-intent-based-networking-for-better-security-strategy/68305567</a>
- Cisco 'pauses' direct sales plan hatched in Australia
  - https://www.crn.com.au/news/cisco-pauses-direct-sales-plan-520201
- 5G, Wi-Fi 6, and nano-satellites: Cisco pushes total coverage
  - o https://www.zdnet.com/article/5g-wi-fi-6-and-nano-satellites-cisco-pushes-total-coverage/
- How Much Of Cisco's Revenue Growth Will Come From Applications In The Next 2 Years
  - o https://www.nasdaq.com/article/how-much-of-ciscos-revenue-growth-will-come-from-applications-in-the-next-2-years-cm1109505
- Optus and Cisco extend Meraki deal
  - o <a href="https://www.zdnet.com/article/optus-and-cisco-extend-meraki-deal/">https://www.zdnet.com/article/optus-and-cisco-extend-meraki-deal/</a>
- Why Cisco Meraki simplifies IT solutions for SMEs
  - o https://www.vanguardngr.com/2019/03/why-cisco-meraki-simplifies-it-solutions-for-smes/
- From global CIO to SVP of Customer Transformation: Guillermo Diaz takes on inaugural role at Cisco
  - $\circ \quad \underline{\text{http://www.cio.in/feature/global-cio-svp-customer-transformation-guillermo-diaz-takes-inaugural-role-cisco}\\$
- Cisco Live!: Enterprises should use RFPs to force industry to improve security
  - o <a href="https://www.cso.com.au/article/658468/cisco-live-enterprises-should-use-rfps-force-industry-improve-security/">https://www.cso.com.au/article/658468/cisco-live-enterprises-should-use-rfps-force-industry-improve-security/</a>
- Ethernet market hits 'all-time high' as Cisco dominates

- https://www.reseller.co.nz/article/658404/ethernet-market-hits-all-time-high-as-cisco-dominates/
- Hackers have started attacks on Cisco RV110, RV130, and RV215 routers
  - o https://www.zdnet.com/article/hackers-have-started-attacks-on-cisco-rv110-rv130-and-rv215-routers/
  - Cisco WiFi Routers Attacked After Code Hack Posted https://www.sdxcentral.com/articles/news/cisco-wifi-routers-attacked-after-code-hack-posted/2019/03/
- Cisco tells Nexus switch owners to disable POAP feature for security reasons
  - o https://www.zdnet.com/article/cisco-tells-nexus-switch-owners-to-disable-poap-feature-for-security-reasons/
  - NX-OS-hit! Got Cisco Nexus and MDS 9000 switches? Then you've got patching to do, too https://www.theregister.co.uk/2019/03/07/cisco\_nx\_os\_patches/
- Cisco CDA Advances Spain's Secure Digital Transformation
  - https://newsroom.cisco.com/press-release-content?type=webcontent&articleId=1970207

## Dell EMC / VMware / Pivotal

- Dell: THE New Bell Weather for Enterprise IT
  - o <a href="https://www.nextplatform.com/2019/03/01/the-new-bellwether-for-enterprise-it/">https://www.nextplatform.com/2019/03/01/the-new-bellwether-for-enterprise-it/</a>
  - Dell Beats Expectations in Return to Public Market <u>https://channelnomics.com/2019/03/04/dell-beats-expectations-in-return-to-public-market/</u>
- Mid-range confusion crimps Dell EMC storage revenues
  - https://blocksandfiles.com/2019/03/04/dell-emc-mid-range-storage-unification-booster/
- What will Dell EMC's unified mid-range storage box look like? Let's not find out...
  - o https://blocksandfiles.com/2019/03/06/suggested-feature-set-for-dell-emcs-unified-mid-range-box-gets-nowhere/
- Dell EMC Unity 4.5 Upgrade & New Features Deep Dive
  - https://www.storagereview.com/dell\_emc\_unity\_45\_upgrade\_new\_features\_deep\_dive
- Dell and HPE fight for server supremacy
  - o <a href="https://www.arnnet.com.au/article/658567/dell-hpe-fight-server-supremacy/">https://www.arnnet.com.au/article/658567/dell-hpe-fight-server-supremacy/</a>
- Enterprise and midrange SAN survey 2019: Dell and HPE
  - o <a href="https://www.computerweekly.com/feature/Enterprise-and-midrange-SAN-survey-2019-Dell-and-HPE">https://www.computerweekly.com/feature/Enterprise-and-midrange-SAN-survey-2019-Dell-and-HPE</a>
- Dell EMC Helps Indian Enterprises Organize Unstructured Data with New Isilon and ClarityNow Solutions
  - o <a href="http://www.enterpriseitworld.com/dell-emc-helps-indian-enterprises-organize-unstructured-data/">http://www.enterpriseitworld.com/dell-emc-helps-indian-enterprises-organize-unstructured-data/</a>
  - Dell EMC pushes Isilon F810, ClarityNow as unstructured data organiser https://techobserver.in/2019/03/05/dell-emc-pushes-isilon-f810-claritynow-as-unstructured-data-organiser/
- Dell EMC Releases ECS 3.3
  - https://www.storagereview.com/dell\_emc\_releases\_ecs\_33
- Dell EMC Recognizes DriveScale as a Tier 1 Enterprise Infrastructure Global Partner
  - o https://www.prnewswire.com/news-releases/dell-emc-recognizes-drivescale-as-a-tier-1-enterprise-infrastructure-global-partner-300805380.html
- Dell EMC updates 2019 partner programme
  - o <a href="https://www.itweb.co.za/content/P3gQ2qGXJPlvnRD1">https://www.itweb.co.za/content/P3gQ2qGXJPlvnRD1</a>
  - Dell EMC unveils 2019 Partner Program https://it-online.co.za/2019/03/04/dell-emc-unveils-2019-partner-program/
- Dell EMC Federal's Steve Harris: Treating Infrastructure as a Platform Could Help Agencies Simplify Cyber Efforts
  - https://blog.executivebiz.com/2019/03/dell-emc-federals-steve-harris-treating-infrastructure-as-a-platform-could-help-agencies-simplify-cyber-efforts/
- Dell EMC Federal's Cameron Chehreh: Edge Computing Can Support Agency Data, Device Mgmt
  - o https://blog.executivebiz.com/2019/03/dell-emc-federals-cameron-chehreh-edge-computing-can-support-agency-data-device-mgmt/
- Dell EMC Picks 3 Distributors for Federal Channel Partner Program; Kelli Furrer Quoted

- https://www.govconwire.com/2019/03/dell-emc-picks-3-distributors-for-federal-channel-partner-program-kelli-furrer-quoted/
- Dell calls on EU governments to invest billions in sustainable tech
  - https://www.itpro.co.uk/policy-legislation/33176/dell-calls-on-eu-governments-to-invest-billions-in-sustainable-tech
- Dell: Transition to 5G will be 'geofenced' but fully commercialized
  - o https://www.rcrwireless.com/20190304/5g/dell-transition-5g-geofenced-world-fully-commercialized
- MWC Barcelona: Hot takes from industry leaders-what's the state of 5G?
  - o https://www.rcrwireless.com/20190306/5g/mwc-barcelona-state-of-5g
- Dell Technologies Inc. Announces Offering of \$4 Billion of First Lien Notes
  - o https://www.prnewswire.com/news-releases/dell-technologies-inc-announces-offering-of-4-billion-of-first-lien-notes-300807653.html
- New Belgium Brewing Moves Core Applications from Cloud Services to On-Premises Dell EMC Infrastructure
  - O https://www.prnewswire.com/news-releases/new-belgium-brewing-moves-core-applications-from-cloud-services-to-on-premises-dell-emc-infrastructure-to-support-expanding-business-300808382.html
- Dell EMC PowerEdge R740xd2 review: The leader of the pack
  - https://www.itpro.co.uk/server-storage/33124/dell-emc-poweredge-r740xd2-review-the-leader-of-the-pack
- 5 Takeaways From J.P. Morgan Quarterly Survey Of VMware Partners
  - https://www.crn.com/slide-shows/virtualization/5-takeaways-from-j-p-morgan-quarterly-survey-of-vmware-partners
- VMware aims for security market, launches service defined firewall
  - o <a href="https://www.zdnet.com/article/vmware-aims-for-security-market-launches-service-defined-firewall/">https://www.zdnet.com/article/vmware-aims-for-security-market-launches-service-defined-firewall/</a>
  - VMware Unveils Service-Defined Firewall at RSA Conference <u>https://www.sdxcentral.com/articles/news/vmware-unveils-service-defined-firewall-at-rsa-conference/2019/03/</u>
  - VMware Outlines Strategy to Make Security Intrinsic to the Infrastructure
     https://globenewswire.com/news-release/2019/03/05/1748014/0/en/VMware-Outlines-Strategy-to-Make-Security-Intrinsic-to-the-Infrastructure.html
  - VMware Introduces Industry's First Service-defined Firewall to Help Better Protect Apps and Data On-Premises and In the Cloud http://www.globenewswire.com/news-release/2019/03/05/1748019/0/en/VMware-Introduces-Industry-s-First-Service-defined-Firewall-to-Help-Better-Protect-Apps-and-Data-On-Premises-and-In-the-Cloud.html
- Why VMware's sustainability team reports to its CTO
  - https://www.greenbiz.com/article/why-vmwares-sustainability-team-reports-its-cto
- VMware Linux lawsuit moves closer to a resolution
  - o <a href="https://www.zdnet.com/article/vmware-linux-lawsuit-moves-closer-to-a-resolution/">https://www.zdnet.com/article/vmware-linux-lawsuit-moves-closer-to-a-resolution/</a>
- Reimagining agile security for multicloud at RSA Conference 2019
  - o <a href="https://siliconangle.com/2019/03/05/reimagine-agile-security-multicloud-rsa-conference-2019-rsac/">https://siliconangle.com/2019/03/05/reimagine-agile-security-multicloud-rsa-conference-2019-rsac/</a>

#### IBM

- IBM hits quantum computing milestone, may see 'Quantum Advantage' in 2020s
  - o <a href="https://www.zdnet.com/article/ibm-hits-quantum-computing-milestone-may-see-quantum-advantage-in-2020s/">https://www.zdnet.com/article/ibm-hits-quantum-computing-milestone-may-see-quantum-advantage-in-2020s/</a>
  - IBM Attains Highest Quantum Volume Milestone: Key Takeaways https://www.nasdaq.com/article/ibm-attains-highest-quantum-volume-milestone-key-takeaways-cm1108815
  - o IBM Achieves Highest Quantum Volume to Date, Establishes Roadmap for Reaching Quantum Advantage https://www.hpcwire.com/off-the-wire/ibm-achieves-highest-quantum-volume-to-date-establishes-roadmap-for-reaching-quantum-advantage/
  - IBM Pitches Quantum Volume as Benchmarking Tool for Gate-based Quantum Computers
     <a href="https://www.hpcwire.com/2019/03/06/ibm-pitches-quantum-volume-as-benchmarking-tool-for-gate-based-quantum-computers/">https://www.hpcwire.com/2019/03/06/ibm-pitches-quantum-volume-as-benchmarking-tool-for-gate-based-quantum-computers/</a>
  - o IBM hits quantum computing 'milestone' revealing its highest quantum volume to date https://www.gigabitmagazine.com/cloud-computing/ibm-hits-quantum-computing-milestone-revealing-its-highest-quantum-volume-date
  - o IBM Achieves Highest Quantum Volume to Date, Establishes Roadmap for Reaching Quantum Advantage <a href="https://newsroom.ibm.com/2019-03-04-IBM-Achieves-Highest-Quantum-Volume-to-Date-Establishes-Roadmap-for-Reaching-Quantum-Advantage">https://newsroom.ibm.com/2019-03-04-IBM-Achieves-Highest-Quantum-Volume-to-Date-Establishes-Roadmap-for-Reaching-Quantum-Advantage</a>
  - o IBM PUMPS UP THE VOLUME ON ITS QUANTUM COMPUTING EFFORT https://www.nextplatform.com/2019/03/07/ibm-pumps-up-the-volume-on-its-quantum-computing-effort/

- IBM X-Force Red Launches Blockchain Cybersecurity Service
  - https://www.forbes.com/sites/dantedisparte/2019/03/05/ibm-x-force-red-launches-blockchain-cybersecurity-service/
  - IBM launches a blockchain testing service for enterprises https://siliconangle.com/2019/03/05/ibm-launched-blockchain-testing-service-enterprises/
  - IBM unveils new hacker-led blockchain initiative https://www.bizjournals.com/newyork/news/2019/03/05/ibm-unveils-new-hacker-ledblockchain-initiative.html
  - o IBM Releases Security Testing Tool for Enterprise Blockchain Takers https://cointelegraph.com/news/ibm-releases-security-testing-tool-for-enterprise-blockchain-takers
  - IBM X-Force Red Launches New Service for Blockchain Security Testing <a href="https://www.gurufocus.com/news/827623/ibm-xforce-red-launches-new-service-for-blockchain-security-testing">https://www.gurufocus.com/news/827623/ibm-xforce-red-launches-new-service-for-blockchain-security-testing</a>
  - IBM Appoints Gabi Zodik to Lead its Global Blockchain Research Strategy https://www.calcalistech.com/ctech/articles/0,7340,L-3757568,00.html
- IBM Thinks About Storage
  - https://www.forbes.com/sites/moorinsights/2019/03/08/ibm-thinks-about-storage/#43f39cf42010
- IBM Power: Tweaking Systems And Withdrawal Symptoms
  - o https://www.itjungle.com/2019/03/04/tweaking-systems-and-withdrawal-symptoms/
- Bare-Metal Cloud Firmware Security Fail Isn't Limited to IBM by Far
  - o <a href="https://www.datacenterknowledge.com/security/bare-metal-cloud-firmware-security-fail-isn-t-limited-ibm-far">https://www.datacenterknowledge.com/security/bare-metal-cloud-firmware-security-fail-isn-t-limited-ibm-far</a>
- How IBM Watson OpenScale Could Drive Al Adoption in Human Resources
  - o <a href="https://www.hrtechnologist.com/articles/digital-transformation/how-ibm-watson-openscale-could-drive-ai-adoption-in-human-resources/">https://www.hrtechnologist.com/articles/digital-transformation/how-ibm-watson-openscale-could-drive-ai-adoption-in-human-resources/</a>
- A Glimpse of Al's Future? MIT-IBM Research Lab Sees Early Progress
  - https://xconomy.com/boston/2019/03/06/a-glimpse-of-a-i-s-future-mit-ibm-research-lab-sees-early-progress/

## Lenovo / Huawei

- Intelligent transformation urgently needed in China's manufacturing sector: Lenovo CEO
  - http://www.globaltimes.cn/content/1141187.shtml
- Trade tensions are easing. But the US crackdown on Huawei is just beginning
  - o <a href="https://www.cnn.com/2019/03/05/business/huawei-united-states-cases/index.html">https://www.cnn.com/2019/03/05/business/huawei-united-states-cases/index.html</a>
  - FBI boss denies Huawei row is politically motivated <u>https://www.telegraph.co.uk/technology/2019/03/05/fbi-boss-denies-huawei-row-politically-motivated/</u>
  - Huawei chairman accuses the US of spying
  - https://itbrief.co.nz/story/huawei-chairman-accuses-the-us-of-spying
  - The U.S.-China Tech War Is Being Fought in Central Europe https://www.theatlantic.com/international/archive/2019/03/czech-zeman-babis-huawei-xi-trump/584158/
  - Huawei says it would never hand data to China's government. Experts say it wouldn't have a choice https://www.cnbc.com/2019/03/05/huawei-would-have-to-give-data-to-china-government-if-asked-experts.html
  - Huawei opens Brussels security lab in bid to reassure EU
     https://www.miamiherald.com/news/business/article227117634.html
  - China reveals case against two Canadians detained in wake of Huawei arrest <a href="https://www.cnn.com/2019/03/04/asia/china-canada-kovrig-spavor-huawei-intl/index.html">https://www.cnn.com/2019/03/04/asia/china-canada-kovrig-spavor-huawei-intl/index.html</a>
- Huawei Plans Lawsuit Against U.S. To Contest Security Claims: Report
  - o https://www.crn.com/news/networking/huawei-plans-lawsuit-against-u-s-to-contest-security-claims-report
  - Huawei's war with America just went up a level, with the Chinese company planning to sue the US government <a href="https://www.businessinsider.com/huawei-gearing-up-to-sue-the-us-government-2019-3">https://www.businessinsider.com/huawei-gearing-up-to-sue-the-us-government-2019-3</a>
  - o Huawei aims to fight back against US government with lawsuit

- https://www.cnn.com/2019/03/05/business/huawei-sue-us-government-intl/index.html
- Huawei said to be preparing to sue U.S. government: source
   https://www.reuters.com/article/us-usa-china-huawei-tech/huawei-said-to-be-preparing-to-sue-u-s-government-source-idUSKCN1QL0QC
- Huawei Uses Trump-Linked Firm to Say U.S. Defies the Rule of Law https://www.bloomberg.com/news/articles/2019-03-07/huawei-uses-trump-law-firm-to-accuse-u-s-of-defying-rule-of-law
- Chinese foreign minister praises Huawei for 'refusing to be victimized like silent lambs' https://www.washingtonpost.com/world/asia\_pacific/chinese-foreign-minister-praises-huawei-for-refusing-to-be-victimized-like-silent-lambs/2019/03/08/e3b5a466-4170-11e9-a44b-42f4df262a4c\_story.html?utm\_term=.1fb569993d9b
- Huawei is under siege, and now it's going on the offensive https://www.cnn.com/2019/03/07/tech/huawei-strategy-offensive/index.html
- o 'Justice will have its day': Beijing backs Huawei's lawsuit against US government https://www.cnbc.com/2019/03/08/china-supports-huawei-lawsuit-against-us.html
- Huawei to help Spanish ancient city become "smart"
  - o <a href="http://www.xinhuanet.com/english/2019-03/07/c\_137876286.htm">http://www.xinhuanet.com/english/2019-03/07/c\_137876286.htm</a>
- MWC Wrap: 5G, 5G, and Huawei
  - o https://www.sdxcentral.com/articles/news/mwc-wrap-5g-5g-and-huawei/2019/03/
- Huawei has entered the Russian cloud market
  - https://www.datacenterdynamics.com/news/huawei--russia-cloud-market/

## Pure / NetApp / Nutanix

- Pure Storage produces profitable year
  - https://www.crn.com.au/news/pure-storage-produces-profitable-year-520045
  - Storage Vendors Last Quarter Financials: Sales Growth Slow, With One Big Exception https://www.crn.com/storage-vendors-last-quarter-financials-sales-growth-slow-with-one-big-exception/1
- Pure Storage cloud arrays add flash to Rackspace Service Blocks
  - o <a href="https://searchstorage.techtarget.com/news/252458678/Pure-Storage-cloud-arrays-add-flash-to-Rackspace-Service-Blocks">https://searchstorage.techtarget.com/news/252458678/Pure-Storage-cloud-arrays-add-flash-to-Rackspace-Service-Blocks</a>
- Transition To Flash-Based Storage Will Aid NetApp's Near Term Earnings Growth
  - o https://www.forbes.com/sites/greatspeculations/2019/03/06/transition-to-flash-based-storage-will-aid-netapps-near-term-earnings-growth/#7636f4e64e72
- How NetApp Successfully Completed a Business Turnaround
  - o <a href="https://www.fool.com/investing/2019/03/02/how-netapp-completed-a-business-turnaround.aspx">https://www.fool.com/investing/2019/03/02/how-netapp-completed-a-business-turnaround.aspx</a>
- Dheeraj Pandey On Nutanix Stock Price Fall: 'Naysayers Are Best Ignored'
  - o <a href="https://www.crn.com/slide-shows/virtualization/dheeraj-pandey-on-nutanix-stock-price-fall-naysayers-are-best-ignored-">https://www.crn.com/slide-shows/virtualization/dheeraj-pandey-on-nutanix-stock-price-fall-naysayers-are-best-ignored-</a>
  - Nutanix HCI position under fire due to sales slump https://searchconvergedinfrastructure.techtarget.com/news/252458803/Nutanix-HCI-position-under-fire-due-to-sales-slump
  - Nutanix stock falls again after Raymond James downgrades due to 'growing pains'
     <a href="https://www.marketwatch.com/story/nutanix-stock-falls-again-after-raymond-james-downgrades-due-to-growing-pains-2019-03-04">https://www.marketwatch.com/story/nutanix-stock-falls-again-after-raymond-james-downgrades-due-to-growing-pains-2019-03-04</a>
  - Partners unfazed by Nutanix's share price plummet https://www.channelweb.co.uk/crn-uk/news/3072017/partners-unfazed-by-nutanixs-share-price-plummet
  - Storage industry darlings Nutanix and Pure score revenue own goals <a href="https://blocksandfiles.com/2019/03/04/nutanix-pure-storage-disappointing-revenue\_quarter/">https://blocksandfiles.com/2019/03/04/nutanix-pure-storage-disappointing-revenue\_quarter/</a>
  - Nutanix CEO comes out swinging after stock dive https://www.crn.com.au/news/nutanix-ceo-comes-out-swinging-after-stock-dive-520271
- Nutanix Execs Cite Security as Essential for IoT, Al Edge Computing

https://blog.executivebiz.com/2019/03/nutanix-execs-cite-security-as-essential-for-iot-ai-edge-computing/

**Back to Top** 

- AWS vs. Oracle cloud services: Compare costs and capabilities
  - https://searchaws.techtarget.com/tip/AWS-vs-Oracle-cloud-services-Compare-costs-and-capabilities
- Oracle and Marvell Collaborate to Enhance Oracle Cloud Infrastructure Key Management Security
  - o https://www.prnewswire.com/news-releases/oracle-and-marvell-collaborate-to-enhance-oracle-cloud-infrastructure-key-management-security-300807445.html
- Oracle to lure boffins with cloud credits, see if enterprise-grade tech can speed up research
  - o https://www.theregister.co.uk/2019/03/06/oracle\_to\_offer\_boffins\_cloud\_credits\_to\_see\_if\_commercial\_platforms\_can\_speed\_up\_research/
- Oracle UK tweaks financial reporting, sees revenues rise
  - https://www.theregister.co.uk/2019/03/08/oracle\_uk\_accounts\_2018/
- FBI Is Investigating JEDI Cloud Procurement Process: Report
  - https://www.crn.com/news/cloud/fbi-is-investigating-jedi-cloud-procurement-process-report
- 'Java 9, it did break some things,' Oracle bod admits to devs still clinging to version 8
  - https://www.theregister.co.uk/2019/03/07/java\_developers\_stuck\_on\_fiveyear\_old\_version\_8\_despite\_strong\_new\_features/
- Oracle warns on Java licenses for Solaris
  - https://www.itnews.com.au/news/oracle-warns-on-java-licenses-for-solaris-520134
- Supreme Court sides with Rimini Street, orders Oracle to pay litigation costs
  - o https://www.zdnet.com/article/supreme-court-sides-with-rimini-street-orders-oracle-to-pay-litigation-costs/
  - o Rimini Street Wins Unanimous Ruling; Supreme Court Orders Oracle to Return \$12.8 Million https://www.nonpareilonline.com/rimini-street-wins-unanimous-ruling-supreme-court-orders-oracle-to/article\_91e81e2a-a985-5a3f-8eab-f89d2cd0f398.html
- Oracle A Rare Find In Silicon Valley: A New Woman Billionaire In Tech
  - o <a href="https://www.forbes.com/sites/angelauyeung/2019/03/05/a-rare-find-in-silicon-valley-a-new-woman-billionaire-in-tech/#694f3d0a557b">https://www.forbes.com/sites/angelauyeung/2019/03/05/a-rare-find-in-silicon-valley-a-new-woman-billionaire-in-tech/#694f3d0a557b</a>
- Google sells 'predictable' storage costs: \$120k for a year before you get a foot in the door, though
  - o <a href="https://www.theregister.co.uk/2019/03/06/google\_storage/">https://www.theregister.co.uk/2019/03/06/google\_storage/</a>
  - How does your cloud storage grow? With a scalable plan and a price drop <u>https://cloud.google.com/blog/products/storage-data-transfer/how-does-your-cloud-storage-grow-with-a-scalable-plan-and-a-price-drop</u>
  - Google Cloud launches fixed monthly fee plan for storage that smooths out cloud cost bursts
     https://www.zdnet.com/article/google-cloud-launches-fixed-monthly-fee-plan-for-storage-that-smooths-out-cloud-cost-bursts/
  - Google Tackles Unpredictable Cloud Storage Costs with New Pricing Plan https://www.datacenterknowledge.com/google-alphabet/google-tackles-unpredictable-cloud-storage-costs-new-pricing-plan
  - Google Touts Stable Cloud Storage Prices https://www.datanami.com/2019/03/05/google-touts-stable-cloud-storage-prices/
- AWS Exec Dirk Didascalou On Making IoT Development More Accessible
  - o https://www.crn.com/slide-shows/internet-of-things/aws-exec-dirk-didascalou-on-making-iot-development-more-accessible
- Amazon EC2 to S3: A guide to AWS products
  - o <a href="https://searchaws.techtarget.com/feature/Amazon-Web-Services-product-directory">https://searchaws.techtarget.com/feature/Amazon-Web-Services-product-directory</a>
- Microsoft blesses the clouds down in Africa in full-blown Azure-gasm
  - https://www.theregister.co.uk/2019/03/06/blobs\_go\_premium/
- Rackspace rebrands, aims to be unbiased managed cloud, professional services provider
  - o <a href="https://www.zdnet.com/article/rackspace-rebrands-aims-to-be-unbiased-managed-cloud-professional-services-provider/">https://www.zdnet.com/article/rackspace-rebrands-aims-to-be-unbiased-managed-cloud-professional-services-provider/</a>
- Ex-Cisco Execs Sell Mist Systems To Juniper Networks For \$405 Million
  - o https://www.crn.com/news/networking/ex-cisco-execs-sell-mist-systems-to-juniper-networks-for-405-million
- Veritas acquires Aptare to target analytics and hybrid cloud
  - $\circ \quad \underline{\text{https://www.crn.com.au/news/veritas-acquires-aptare-to-target-analytics-and-hybrid-cloud-520273}\\$
  - Veritas Acquires Aptare In Bet On Analytics, Management For Hybrid Cloud <a href="https://www.crn.com/news/storage/veritas-acquires-aptare-in-bet-on-analytics-management-for-hybrid-cloud">https://www.crn.com/news/storage/veritas-acquires-aptare-in-bet-on-analytics-management-for-hybrid-cloud</a>
  - o Veritas inhales cross-cloud infrastructure analyser Aptare

https://www.theregister.co.uk/2019/03/07/veritas buying crosscloud infrastructure analyser aptare/

- Western Digital to Expand Flash Portfolio With WekalO Tie Up
  - https://www.zacks.com/stock/news/358011/western-digital-to-expand-flash-portfolio-with-wekaio-tie-up
  - Western Digital tag teams with WekalO for HPC+ML workloads https://blocksandfiles.com/2019/03/05/wekaio-goes-west-to-western-digital/
- **Western Digital Storage Strategy** 
  - https://www.forbes.com/sites/tomcoughlin/2019/03/05/western-digital-storage-strategy/#18f6687a7f80
- Western Digital wants to be the Everything Storage Company. How does its ambition stack up?
  - o https://blocksandfiles.com/2019/03/04/western-digital-full-storage-stack-goals/
  - o The irresistible rise of NVMe means SATA SSD days are numbered https://blocksandfiles.com/2019/03/03/the-death-of-ssd-sata/

o 2019 — The Year of NVMe

- https://blog.westerndigital.com/nvme-year-of-innovation/? ga=2.201258350.137085467.1551993690-1222916.1551993690
- **How To Migrate To The Cloud With Ease In 2019** 
  - https://www.forbes.com/sites/forbestechcouncil/2019/03/05/how-to-migrate-to-the-cloud-with-ease-in-2019/#3d17b7e43c91
- Opinion: These 7 tech companies are today's 5G winners
  - https://www.marketwatch.com/story/these-7-tech-companies-are-todays-5g-winners-2019-03-07
- RackTop pushes NAS with built-in security and compliance
  - o https://blocksandfiles.com/2019/0<u>3/07/racktop-pushes-nas-with-built-in-security-and-compliance/</u>
- Cohesity says: We will bring data to the application and tackle your infrastructure sprawl
  - https://blocksandfiles.com/2019/03/07/cohesity-provides-direct-access-to-copy-data/
- **QSAN XCubeNAS XN8012R Review** 
  - o https://www.storagereview.com/gsan xcubenas xn8012r review
- Talon Storage 2019 roadmap: Object and storage consolidation
  - https://searchstorage.techtarget.com/news/252458809/Talon-Storage-2019-roadmap-Object-and-storage-consolidation
- Mellanox Powers Massive HPC Cloud Service for DownUnder GeoSolutions
  - https://insidehpc.com/2019/03/mellanox-powers-massive-hpc-cloud-service-for-downunder-geosolutions/
- Scale Computing's David Hallmen On New Sales And Marketing Hires
  - https://www.crn.com/news/data-center/scale-computing-s-david-hallmen-on-new-sales-and-marketing-hires
- Infinidat InfiniBox preps SMB protocol nodes for Windows
  - https://searchstorage.techtarget.com/news/252458976/Infinidat-InfiniBox-preps-SMB-protocol-nodes-for-Windows
- Infinidat girds up loins for NVMe fabrics and storage-class memory
  - https://blocksandfiles.com/2019/03/01/infinidat-gears-up-for-nvne-fabrics-and-scm/
- NGD Systems heralds in-situ processing for NVMe SSDs
  - https://blocksandfiles.com/2019/03/06/newport-news-ngds-gen-3-computational-storage-arrives/
  - o NGD Systems Announces First Scalable NVMe Computational Storage Platform https://www.storagereview.com/ngd systems announces first scalable nyme computational storage platform
- Hammerspace adds Kubernetes support
  - https://blocksandfiles.com/2019/03/06/hammerspace-adds-kubernetes-data-management-persisting-data-for-containers/
- **Vexata Announces The VX-Cloud Data Acceleration Platform** 
  - https://www.storagereview.com/vexata announces the vxcloud data acceleration platform
- **QNAP Qtier and SSD Cache Review** 
  - https://www.storagereview.com/qnap\_qtier\_and\_ssd\_cache\_review
- News Bits: Micro Focus, Veeam, TYAN, Cohesity, Samsung, Pivot3, Zadara, & More
  - o https://www.storagereview.com/news bits micro focus veeam tyan cohesity samsung pivot3 zadara more

- SDxCentral's Weekly Roundup March 1, 2019
  - o https://www.sdxcentral.com/articles/news/sdxcentrals-weekly-roundup-march-1-2019/2019/03/
- Name, faces and storage people places
  - o https://blocksandfiles.com/2019/03/05/storage-people-moves-2/
- Earnings announcements:
  - o IBM 1Q FY19 April 16
  - o Cisco 3Q FY19 May 15

• HPE Competitive Intelligence published several new deliverables in the past week, and these are available here: <a href="https://hpe.seismic.com/X5/DocCenter.aspx">https://hpe.seismic.com/X5/DocCenter.aspx</a> in the "Competitive Information" tile (internal portal)