

HPE competitive news summary - May 31, 2019

Cisco

Dell EMC

IBM

Lenovo, Huawei Pure,NetApp, Nutanix

Other

(un)subscribe

prev. editions

Get access to the HPE Competitive Weekly in the Seismic NewsCenter

Cisco

- Chuck Robbins decided to 'change everything' at Cisco, and it's working
 - https://www.marketwatch.com/story/chuck-robbins-decided-to-change-everything-at-cisco-and-its-working-2019-05-25
 - Five questions with Chuck Robbins on Cisco's transformation
 https://www.marketwatch.com/story/five-questions-with-chuck-robbins-on-ciscos-transformation-2019-05-25
 - Cisco's own digital transformation is a lesson in empathy https://siliconangle.com/2019/05/29/qa-cisco-undergoes-transformation-software-led-service-provider-kubeconeu/
- Managed SD-WAN Is The Next Wave Partners Should Catch, Says Cisco
 - o https://www.crn.com/news/networking/managed-sd-wan-is-the-next-wave-partners-should-catch-says-cisco
 - Cisco sees strong shift towards SD-WAN https://www.itweb.co.za/content/mYZRXM9P3jb7OgA8
- From partner to channel chief: what next for Cisco in Asia?
 - https://sq.channelasia.tech/article/662292/from-partner-channel-chief-what-next-cisco-asia/
- 9 Under-The Radar Cisco Channel Executives That Partners Should Know
 - https://www.crn.com/slide-shows/networking/9-under-the-radar-cisco-channel-executives-that-partners-should-know
- Cisco's revamped approach to big data paves the way for quicker recovery
 - o https://siliconangle.com/2019/05/30/ga-ciscos-revamped-approach-big-data-paves-way-quicker-recovery-veeamon2019/
- Cisco-Linked Digital Alpha Leads Funding In DRaaS Provider JetStream
 - o https://www.crn.com/news/storage/cisco-linked-digital-alpha-leads-funding-in-draas-provider-jetstream
- Cisco puts \$1M in FirstWave's lab extension
 - o https://www.arnnet.com.au/article/662221/cisco-puts-1m-firstwave-lab-extension/
- Cisco 'unfriends' Apstra
 - o https://www.fiercetelecom.com/telecom/cisco-unfriends-apstra
- Cisco Announces June 2019 Events with the Financial Community
 - o https://investor.cisco.com/news/news-details/2019/Cisco-Announces-June-2019-Events-with-the-Financial-Community/default.aspx

Back to Top

Dell EMC / VMware / Pivotal

- Dell Technologies fiscal Q1 mixed as storage, server and networking sales fall
 - o https://www.zdnet.com/article/dell-technologies-fiscal-q1-mixed-as-storage-server-and-networking-sales-fall/
 - Dell Server Sales Drop Partly Due To 'U.S.-China Trade Tensions' https://www.crn.com/news/data-center/dell-server-sales-drop-partly-due-to-u-s-china-trade-tensions-
 - Dell reports mixed earnings as server and storage sales slump https://siliconangle.com/2019/05/30/dell-reports-mixed-earnings-server-storage-sales-slump/
 - Dell Technologies Reports First Quarter Fiscal 2020 Financial Results
 https://investors.delltechnologies.com/static-files/334efaa0-f479-4adf-a91e-05ad986fbd71
 - Dell Earnings Slides
 https://investors.delltechnologies.com/static-files/81050891-4f6a-4dfc-969f-c8575114e8c3

- o Dell Earnings And Stock Drop: 5 Big Server, PC And Storage Takeaways https://www.crn.com/slide-shows/storage/dell-earnings-and-stock-drop-5-big-server-pc-and-storage-takeaways
- o Dell's reasons to be fearful (1,2,3): Intel chip supplies, trade tariffs and slowing server sales in sagging Chinese economy https://www.theregister.co.uk/2019/05/31/dells reasons to be fearful 123 intel chip supplies trade tariffs and slowing server sales in sagging chinese economy/
- Channel chief trio on Dell Technologies' success mantra
 - o https://www.idgconnect.com/news/1501948/channel-chief-trio-dell-technologies-success-mantra
- Data-storage strategies evolve to solve business problems
 - o https://siliconangle.com/2019/05/31/data-storage-strategies-evolve-solve-business-problems-delltechworld/
- Dell seeks to make hybrid cloud simpler to deploy and manage
 - o https://www.networksasia.net/article/dell-seeks-make-hybrid-cloud-simpler-deploy-and-manage.1559189604
 - Q&A: Dell EMC ramps up cloud data storage, security and recovery solutions
 https://siliconangle.com/2019/05/31/qa-dell-emc-ramps-cloud-data-storage-security-recovery-solutions-delltechworld/
- Dell EMC's Cameron Chehreh: USAF App Dev't Effort Presents IT Modernization Lessons for Agencies
 - o https://www.govconwire.com/2019/05/dell-emcs-cameron-chehreh-usaf-app-devt-effort-presents-it-modernization-lessons-for-agencies/
- Dell EMC answers call for midrange storage system that does everything
 - o https://siliconangle.com/2019/05/30/dell-emc-answers-call-midrange-storage-system-everything-delltechworld/
- Chip Wars 2019: What Nvidia, AMD, Intel, and Dell Announced at Computex
 - o http://fortune.com/2019/05/28/chips-computex-amd-nvidia-intel/
- Meet ALICE and its High Performance Data Analytics Platform at CERN
 - o https://www.cio.com/article/3398942/meet-alice-and-its-high-performance-data-analytics-platform-at-cern.html
- Unlocking data insights in complex, ever-changing tech world
 - o https://siliconangle.com/2019/05/30/qa-unlocking-data-insights-complex-changing-tech-world-delltechworld/
- Feet in the clouds: Dell EMC's Mohammed Amin on what the future holds for businesses
 - o https://www.arabianbusiness.com/technology/420850-feet-in-the-clouds-dell-emcs-mohammed-amin-on-what-the-future-holds-for-businesses
- 'Humanity's Source Code': Michael Dell's Inspiring Quotes To Graduates
 - o https://www.crn.com/slide-shows/running-your-business/-humanity-s-source-code-michael-dell-s-inspiring-quotes-to-graduates
- Dell EMC, VMware partnership continues to evolve in cloud market
 - o https://siliconangle.com/2019/05/24/qa-dell-emc-vmware-partnership-continues-evolve-cloud-market-delltechworld/
- VMware Q1 tops expectations, revenue up 13% to \$2.27 billion
 - o https://www.zdnet.com/article/vmware-q1-tops-expectations-revenue-up-13-to-2-27-billion/
 - VMware Q1 Earnings Show Strength Of Hybrid Cloud Strategy, Technology Alliances
 https://www.crn.com/news/cloud/vmware-q1-earnings-show-strength-of-hybrid-cloud-strategy-technology-alliances
 - VMware's Partnership With Amazon Should Have Boosted Q1 Results
 https://www.forbes.com/sites/greatspeculations/2019/05/30/vmwares-partnership-with-amazon-should-have-boosted-q1-results/#546524f0664d
 VMware posts strong results, but investors wanted more
 - https://siliconangle.com/2019/05/30/vmware-posts-strong-results-appears-investors-wanted/
 - VMware Reports Fiscal Year 2020 First Quarter Results
 https://www.vmware.com/content/dam/digitalmarketing/vmware/en/pdf/earnings/vmw-earnings-release-nongaap-q120.pdf
- Voices Of Success: CEO Gelsinger On Grit And VMWare's Third Act
 - o https://www.forbes.com/sites/pamelaambler/2019/05/29/voices-of-success-ceo-gelsinger-on-grit-and-vmwares-third-act/#66c81fce42b2
- VMware Innovations Help Drive Asia Towards a Digital Future
 - o https://finance.yahoo.com/news/vmware-innovations-help-drive-asia-060000076.html
 - o How VMware aims to help drive Asia towards a digital future https://datacenternews.asia/story/how-vmware-aims-to-help-drive-asia-towards-a-digital-future
- Does VMware Want A Piece Of The \$10B JEDI Cloud Pie?
 - o https://www.crn.com/news/cloud/does-vmware-want-a-piece-of-the-10b-jedi-cloud-pie-

- Seattle startup led by former VMware execs raises \$4.7M for 'machine-learning-in-a-box' service
 - o https://www.geekwire.com/2019/seattle-startup-led-former-vmware-execs-raises-4-7m-machine-learning-box-service/
- Pivotal adds support for open Java in latest release
 - o https://siliconangle.com/2019/05/28/pivotal-adds-support-openjdk-latest-spring-runtime-release/
 - Pivotal answers Oracle with supported Java distribution https://www.techcentral.ie/pivotal-answers-oracle-with-supported-java-distribution/
 - Pivotal adds OpenJDK support to Spring in response to 'concerns' around Oracle's Java
 https://www.theregister.co.uk/2019/05/29/pivotal_adds_openjdk_support_to_spring_to_address_concerns_around_oracle_java/

Back to Top

IBM

- IBM Makes The Mainframe More Accessible With New 'Tailored Fit Pricing' Program
 - o https://www.forbes.com/sites/patrickmoorhead/2019/05/30/ibm-makes-the-mainframe-more-accessible-with-new-tailored-fit-pricing-program/#1b0a150b7789
- Powering the Future of HPC & Al with OpenPOWER
 - o https://www.hpcwire.com/solution content/ibm/cross-industry/powering-the-future-of-hpc-ai-with-openpower/
- Hybrid & Multi-Cloud Environment Is A Trillion Dollar Market, & IBM Intends To Seize It: Vikas Arora
 - https://www.analyticsindiamag.com/hybrid-multi-cloud-environment-is-a-trillion-dollar-market-ibm-intends-to-seize-it-vikas-arora/
- IBM Extends z/OS Toward DevOps Again
 - o https://devops.com/ibm-extends-z-os-toward-devops-again/
- IBM exec calls out problem with most Al projects
 - o https://techhq.com/2019/05/ibm-exec-calls-out-problem-with-most-ai-projects/
 - o IBM exec says data-related challenges are biggest reason AI projects fall through https://www.beckershospitalreview.com/artificial-intelligence/ibm-exec-says-data-related-challenges-are-biggest-reason-ai-projects-fall-through.html
- TradeLens' Two New Mega Members Put "Half World's Shipping Data" on IBM's Blockchain
 - o https://www.cbronline.com/news/tradelens-data
 - o IBM / Maersk TradeLens blockchain adds top five shipping carriers MSC and CMA-CGM https://www.ledgerinsights.com/tradelens-blockchain-ibm-maersk-msc-cma-cgm-container-shipping/
 - Major Ocean Carriers CMA CGM and MSC to Join TradeLens Blockchain-Enabled Digital Shipping Platform
 https://newsroom.ibm.com/2019-05-28-Major-Ocean-Carriers-CMA-CGM-and-MSC-to-Join-TradeLens-Blockchain-Enabled-Digital-Shipping-Platform
- IBM's \$1 Million Bitcoin Bull Mysteriously Exits Tech Giant as Global Blockchain Lead
 - o https://www.ccn.com/ibms-1-million-bitcoin-bull-mysteriously-exits-tech-giant-as-global-blockchain-lead
- IBM Israel sheds dozens of workers at Tel Aviv centre
 - o https://www.telecompaper.com/news/ibm-israel-sheds-dozens-of-workers-at-tel-aviv-centre--1294324
- IBM says older workers left for many reasons, but bias not one of them

 - o IBM Is Firing Aged, Experienced Employees, Slapped With Age Discrimination Lawsuit https://trak.in/tags/business/2019/05/29/ibm-is-firing-aged-experienced-employees-slapped-with-age-discrimination-lawsuit/
- German anti-cartel bods tell IBM to 'warten' as T-Systems deal probe extended by two weeks
 - https://www.theregister.co.uk/2019/05/28/ibm t systems deal in question/
 - o German cartel office extends review of T-Systems-IBM mainframe deal https://www.reuters.com/article/us-deutsche-telekom-t-systems-ibm/german-cartel-office-extends-review-of-t-systems-ibm-mainframe-deal-idUSKCN1SY0RE
- IBM's John Kamensky: Federal Agencies Should Prepare Employees for the Future of Work
 - o https://blog.executivebiz.com/2019/05/ibms-john-kamensky-federal-agencies-should-prepare-employees-for-the-future-of-work/
- IBM VP says quantum computer commercialization coming in next 3-5 years
 - $\verb|o https://www.techspot.com/news/80222-ibm-vp-quantum-computer-commercialization-coming-next-3.html| \\$
 - Red Hat storage GM explains strategy change, customer impact

Lenovo / Huawei

- Lenovo expects around 20% revenue growth in India this fiscal
 - o https://www.moneycontrol.com/news/business/lenovo-expects-around-20-revenue-growth-in-india-this-fiscal-4021441.html
- Lenovo On Why Its Software-Defined Business Is Experiencing Triple-Digit Growth
 - o https://www.crn.com/news/data-center/video/lenovo-on-why-its-software-defined-business-is-experiencing-triple-digit-growth
- Lenovo Transforms Deal Registration For Partners Under New 'Channel First' Strategy
 - https://www.crn.com/news/data-center/video/lenovo-transforms-deal-registration-for-partners-under-new-channel-first-strategy
- Lenovo Layoffs: 500 Job Cuts Impact Data Center Group, Other Units
 - o https://www.crn.com/news/data-center/lenovo-layoffs-500-job-cuts-impact-data-center-group-other-units
 - Lenovo to lay off 500 employees globally, data center division hit hard https://www.datacenterdynamics.com/news/lenovo-to-layoff-500-employees-globally/
 - Lenovo channels the spirit of IBM: Lays off 500 staff, savages Data Centre Group https://www.theregister.co.uk/2019/05/30/lenovo lays off 500/
 - Lenovo Lowers the Axe on Hundreds of Workers https://www.channelpartnersonline.com/2019/05/29/lenovo-lowers-the-axe-on-hundreds-of-workers/
 - Lenovo's layoffs reopen old IBM 'resource action' wounds <u>https://www.wraltechwire.com/2019/05/30/lenovos-layoffs-reopen-old-ibm-resource-action-wounds/</u>
 - Lenovo lays off 500 workers, including jobs in RTP, Morrisville https://www.wraltechwire.com/2019/05/29/lenovo-lays-off-500-workers-including-jobs-in-rtp-morrisville/
 - Lenovo laying off 20% of server group employees in RTP https://www.wraltechwire.com/2019/05/29/sources-lenovo-laying-off-20-of-server-group-employees-in-rtp/
- Lenovo Not Afraid It Will End Up Banned Like Huawei
 - o https://www.androidheadlines.com/2019/05/lenovo-fearless-us-huawei-drama.html
- Lenovo CEO says the company has no plan to develop its own OS and chips
 - o https://www.gizmochina.com/2019/05/24/lenovo-not-developing-own-os-chips/
- . Huawei calls on Washington to 'halt illegal action' against the company
 - o https://www.cnn.com/2019/05/28/tech/huawei-lawsuit-us-china/index.html
 - Huawei is challenging its US contracting ban as unconstitutional https://www.theverge.com/2019/5/29/18644040/huawei-government-ban-lawsuit-policy-unconstitutional
 - o US-China Trade: Huawei Is Drilling A Hole At The Bottom Of A Sinking Titanic https://www.forbes.com/sites/panosmourdoukoutas/2019/05/31/us-china-trade-huawei-is-drilling-a-hole-at-the-bottom-of-a-sinking-titanic/#277707f57978
 - Huawei Revs Up Battle With US Government https://www.sdxcentral.com/articles/news/huawei-revs-up-battle-with-us-government/2019/05/
- Huawei flap should prompt supply chain scrutiny
- Why Huawei losing ARM is a big deal
 - o https://mybroadband.co.za/news/hardware/307284-why-huawei-losing-arm-is-a-big-deal.html
- FedEx Apologizes for 'Inadvertently' Mishandling Huawei Packages
 - o https://www.thestreet.com/investing/stocks/fedex-apologies-for-inadvertently-mishandling-huawei-packages-14972637
 - Huawei reviewing FedEx relationship, says packages 'diverted'
 https://www.reuters.com/article/us-huawei-tech-fedex-exclusive/huawei-reviewing-fedex-relationship-says-packages-diverted-idUSKCN1SX1RZ

Back to Top

Pure / NetApp / Nutanix

- NetApp, Pure misses raise all-flash storage questions
 - o https://searchstorage.techtarget.com/news/252464082/NetApp-Pure-misses-raise-all-flash-storage-questions
- NetApp's Recent Earnings Stumble May Lead to a Buying Opportunity
 - o https://www.fool.com/investing/2019/05/30/netapp-recent-earnings-stumble-buying-opportunity.aspx
 - NetApp: This Storage Dinosaur Is Starting To Bleed https://seekingalpha.com/article/4266224-netapp-storage-dinosaur-starting-bleed
 - How Did NetApp Fare In Q4, And What Can We Expect From Fiscal 2020?
 https://www.forbes.com/sites/greatspeculations/2019/05/24/how-did-netapp-fare-in-q4-and-what-can-we-expect-from-fiscal-2020/#25eac6d46677
- NetApp buys Cognigo for Al-driven compliance
 - o https://blocksandfiles.com/2019/05/29/netapp-buys-cognigo/
 - NetApp acquires Israeli data protection startup Cognigo for \$70M
 https://siliconangle.com/2019/05/29/netapp-acquires-israeli-data-protection-startup-cognigno-70m/
- NetApp Announces Al Centre Of Excellence In Partnership With NVIDIA
 - o https://www.analyticsindiamag.com/netapp-announces-ai-centre-of-excellence-in-partnership-with-nvidia/
 - NetApp strengthens partnership with NVIDIA, announces AI Centre of Excellence
 https://www.thenewsminute.com/article/netapp-strengthens-partnership-nvidia-announces-ai-centre-excellence-102629
- Azure NetApp Files Now Generally Available
 - o https://www.cbronline.com/news/azure-netapp-files
 - Azurely not! OpenVPN support and NetApp Files among new toys for Microsoft's cloud https://www.theregister.co.uk/2019/05/29/microsoft_azure_updates/
 - Microsoft's Azure NetApp Files now up for grabs https://wire19.com/microsofts-azure-netapp-files-now-up-for-grabs/
- NetApp rolls out new midrange, end-to-end NVMe AFF A320 storage system
 - o https://www.networksasia.net/article/netapp-rolls-out-new-midrange-end-end-nvme-aff-a320-storage-system.1559189537
- Nutanix Stock Plummets; Product Development Leader To Resign
 - $\circ \quad \underline{\text{https://www.crn.com/news/data-center/nutanix-stock-plummets-product-development-leader-to-resign}$
 - Nutanix Blames Revenue, Earnings Miss On Transition To Subscription Model https://www.crn.com/news/data-center/nutanix-blames-revenue-earnings-miss-on-transition-to-subscription-model
 - Be careful what you wish for: Nutanix wanted subscribers, just not that many all at once https://www.theregister.co.uk/2019/05/31/nutanix_q3_2019/
 - Nutanix stock crumbles on revenue miss, lower guidance
 - https://siliconangle.com/2019/05/30/nutanix-stock-crumbles-revenue-miss-lower-guidance/
 - Nutanix Reports Third Quarter Fiscal 2019 Financial Results https://ir.nutanix.com/company/press-releases/press-release-details
 - https://ir.nutanix.com/company/press-releases/press-release-details/2019/Nutanix-Reports-Third-Quarter-Fiscal-2019-Financial-Results/default.aspx
 - Nutanix Stock Downgraded By Morgan Stanley, Cites Dell Competition https://www.crn.com/news/data-center/nutanix-stock-downgraded-by-morgan-stanley-cites-dell-competition
 - Nutanix Turnaround Delayed By Demand Slowdown, Morgan Stanley Says In Downgrade https://finance.yahoo.com/news/nutanix-turnaround-delayed-demand-slowdown-203522748.html
- Nutanix' chief product officer walks
 - o https://blocksandfiles.com/2019/05/31/nutanix-chief-product-officer-walks/
 - Nutanix's Sunil Potti Leaves for Google Amid Revenue Miss https://www.sdxcentral.com/articles/news/nutanixs-sunil-potti-leaves-for-google-amid-revenue-miss/2019/05/
- How M1 embraced a digital future through Nutanix
 - o https://sg.channelasia.tech/article/662302/how-m1-embraced-digital-future-through-nutanix/

Other

- Oracle's Story Now Has Some Worrisome Parallels With IBM's
 - https://realmoney.thestreet.com/investing/technology/oracle-worrisome-parallels-with-ibm-14975648
 - Oracle lays off hundreds from its Seattle office as its cloud strategy remains grounded https://www.geekwire.com/2019/report-oracle-lays-off-hundreds-seattle-office-cloud-strategy-remains-grounded/
- Nvidia EGX takes Al computing to the edge of the network
 - o https://venturebeat.com/2019/05/27/nvidia-egx-takes-ai-computing-to-the-edge-of-the-network/
 - o Nvidia pulls sheets off EGX, an edgy machine learning platform based on Kubernetes https://www.theregister.co.uk/2019/05/28/nvidia_egx_edge_ai/
 - Nvidia announces its first AI platform for edge devices https://siliconangle.com/2019/05/27/nvidia-announces-first-ai-platform-edge-devices/
 - New NVIDIA EGX Platform Brings Real-Time AI to the Edge https://insidehpc.com/2019/05/new-nvidia-egx-platform-brings-real-time-ai-to-the-edge/
 - NVIDIA EGX Accelerates AI on TYAN Edge Server https://insidehpc.com/2019/05/nvidia-egx-accelerates-ai-on-tyan-edge-server/
 - How NVIDIA EGX Accelerates AI at the Edge https://www.eweek.com/networking/how-nvidia-egx-accelerates-ai-at-the-edge
 - Nvidia EGX Launches With Partners Including Red Hat, Cisco, AWS
 https://www.sdxcentral.com/articles/news/nvidia-egx-launches-with-partners-including-red-hat-cisco-aws/2019/05/
- Top AWS Engineer Elevated To Elite Amazon Leadership Team
 - https://www.crn.com/news/cloud/top-aws-engineer-elevated-to-elite-amazon-leadership-team-report
- AWS launches Textract, machine learning for text and data extraction
 - o https://venturebeat.com/2019/05/29/aws-launches-textract-machine-learning-for-text-and-data-extraction/
- AWS announces new IoT services and managed Kafka offering
 - o https://siliconangle.com/2019/05/31/aws-announces-new-iot-services-managed-kafka-offering/
- Top Cloud Vendors
 - https://www.eweek.com/cloud/top-cloud-vendors
- Large-Scale Data Center Spending Pauses In Q1 2019
 - https://www.crn.com/news/data-center/large-scale-data-center-spending-pauses-in-q1-2019
- The Future Of The Cloud Lies In Analyzing All Those Petabytes
- Exploring The Impact Of Al In The Data Center
 - https://www.forbes.com/sites/cognitiveworld/2019/05/31/exploring-the-impact-of-ai-in-the-data-center/#1e724ca67c42
- Eye on A.I.— Why Standards Are Critical to Improving Artificial Intelligence
 - http://fortune.com/2019/05/28/artificial-intelligence-healthcare-ai/
- Hyperconvergence by 2020? Virtualized storage is the first step
 - o https://techhq.com/2019/05/hyperconvergence-by-2020-virtualized-storage-is-the-first-step/
- · What is driving the rise of hyperconverged infrastructure?
 - o https://www.itpro.co.uk/it-infrastructure/33730/what-is-driving-the-rise-of-hyperconverged-infrastructure
- Datrium Automatrix Brings Software-Defined Converged Infrastructure To Multi-Cloud Environments
 - o https://www.crn.com/news/storage/datrium-automatrix-brings-software-defined-converged-infrastructure-to-multi-cloud-environments
- Microway Boosts Solutions with 2nd Generation Intel Xeon Scalable Processors
 - o https://www.hpcwire.com/off-the-wire/microway-boosts-solutions-with-2nd-generation-intel-xeon-scalable-processors/
- QNAP QTS 4.4.1 Beta Released

- o https://www.storagereview.com/gnap qts 441 beta released
- GIGABYTE Bigtera VirtualStor Scaler Deep Dive
 - https://www.storagereview.com/gigabyte_bigtera_virtualstor_scaler_deep_dive
- Excelero boosts BeeGFS for faster Al work by GPUs
 - o https://blocksandfiles.com/2019/05/28/excelero-boosts-beegfs-for-faster-ai-work-by-gpus/
- DDN adds software-defined data services
 - o https://blocksandfiles.com/2019/05/29/ddn-software-defined-data-services/
- LucidLink's lightning fast remote file access
 - https://blocksandfiles.com/2019/05/29/how-lucidlinks-metadata-acceleration-and-parallel-io-gets-faster-cloud-file-access/
- SUSE Enterprise Storage 6 targets ease of use, hybrid cloud
 - https://searchstorage.techtarget.com/news/252464315/SUSE-Enterprise-Storage-6-targets-ease-of-use-hybrid-cloud
- 'We'd like to dump them like so many bricks': Most brutal burns from CRN Vendor Report so far....
 - o https://www.channelweb.co.uk/crn-uk/news/3076556/wed-like-to-dump-them-like-so-many-bricks-most-brutal-burns-from-crn-vendor-report-so-far
- No ClusterStor cuckoo in Qumulo's HPE nest
 - o https://blocksandfiles.com/2019/05/29/6892/
- 10 Things To Know About Palo Alto Networks Buying Twistlock, PureSec
 - o https://www.crn.com/slide-shows/security/10-things-to-know-about-palo-alto-networks-buying-twistlock-puresec
 - Palo Alto Networks To Buy Container Security Startup Twistlock: Reports
 https://www.crn.com/news/security/palo-alto-networks-to-buy-container-security-startup-twistlock-reports
 - Palo Alto Networks CEO Nikesh Arora: Twistlock, PureSec Are Best In Market https://www.crn.com/news/security/palo-alto-networks-ceo-nikesh-arora-twistlock-puresec-are-best-in-market
- Selling Distributed Public Cloud, One Rack At A Time
 - https://www.nextplatform.com/2019/05/28/selling-distributed-public-cloud-one-rack-at-a-time/
- Earnings announcements:
 - o Oracle June (projected), 2019
 - o IBM Q2 FY19 July 17, 2019

Back to Top

 HPE Competitive Intelligence published several new deliverables in the past week, and these are available here: https://hpe.seismic.com/X5/DocCenter.aspx in the "Competitive Information" tile (internal portal)