

HPE Competitive News Summary – November 22, 2019

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Cisco

- **Cisco Restructuring To 'Strongly Position The Company Against Our Competitors'**
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 - Cisco's Reorganization Plan: 5 Big Things You Need To Know
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 - Cisco reportedly shakes up organization with executive and division changes
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 - Cisco inferno: internal email reveals rapid restructure
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 - Cisco Shakeup Hits Cloud, Networking Teams
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- **Earnings announcements:**
 - Nutanix Q1 2020 – November 25
 - Dell Technologies Q3 2020 – November 26
 - VMware Q3 2020 – November 26
 - IBM Q4 2019 - January 21 (preliminary)
- **HPE Competitive Intelligence published several new deliverables in the past week, and these are available here:**
hpe.seismic.com in the “Competitive Intelligence” tile (internal portal)

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