

## HPE competitive news summary – April 12, 2019

Cisco

Dell EMC

IBM

Lenovo,  
Huawei

Pure,NetApp,  
Nutanix

Other

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- **Deep in the data centre, how can partners profit?**
  - <https://www.arnnet.com.au/article/659777/deep-in-the-data-centre-how-can-partners-profit/>
- **Earnings announcements:**
  - IBM 1Q FY19 – April 16
  - Cisco 3Q FY19 – May 15
- **HPE Competitive Intelligence published several new deliverables in the past week, and these are available here:**  
<https://hpe.seismic.com/X5/DocCenter.aspx> in the “Competitive Information” tile (internal portal)

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