

HPE competitive news summary – November 16, 2018

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Cisco

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 - ***“Sales pipeline for 2019 remains strong but ...January... could see some drag from customers digesting outsized purchases in December to avoid potential price increases”***
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- **Faster, cheaper: Pavilion packs massive monolithic features into mini-NVMe array**
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- **Seidl sidles from Cohesity**
 - <https://blocksandfiles.com/2018/11/13/seidl-sidles-away-from-cohesity/>
- **All the storage news that's fit to print! And then some...**
 - <https://blocksandfiles.com/2018/11/14/the-storage-news-blitzkrieg-and-the-summary-tactic/>
- **4 NVMe storage array options to consider**
 - <https://searchstorage.techtarget.com/tip/4-NVMe-storage-array-options-to-consider>
- **Supercomputing 2018 News Bits**
 - https://www.storagereview.com/supercomputing_2018_news_bits
- **The 2018 Tech Innovator Awards**
 - <https://www.crn.com/slide-shows/data-center/the-2018-tech-innovator-awards/31>
- **Michael Howard: Embrace of open source is destroying 'artificial definitions' of legacy vendors**
 - https://www.theregister.co.uk/2018/11/13/michael_howard_mariadb_interview/
- **Infinidat: We own the high-end storage array market**
 - <https://blocksandfiles.com/2018/11/13/big-array-iron-stats-from-invader-infinidat/>
- **Earnings announcements:**
 - Pure Storage Q3 '19: Nov 19
 - Nutanix 1Q'19: Nov 27
 - Dell Technologies Q3 '19: Dec 6
 - IBM Q4 '18: Jan 22
- **HPE Competitive Intelligence published several new deliverables in the past week, and these are available here:**
<https://hpe.seismic.com/X5/DocCenter.aspx> in the "Competitive Information" tile (internal portal)

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