



Cloud Service Revenue Analysis Framework (CSRAF)

C. Collins, I. Del Rio, J. Kim, K. Patel
M. Martinescu, R. Shah



Overview

1. Project Scope
2. Framework
 - a. Data compilation
 - b. Analysis
 - i. Top 10 Canadian Companies Revenue
 - vs
 - ii. Global Revenue
3. Conclusion / Further Considerations

Project Scope

Cloud service revenue (\$b) by type and quarter – 2005-2018



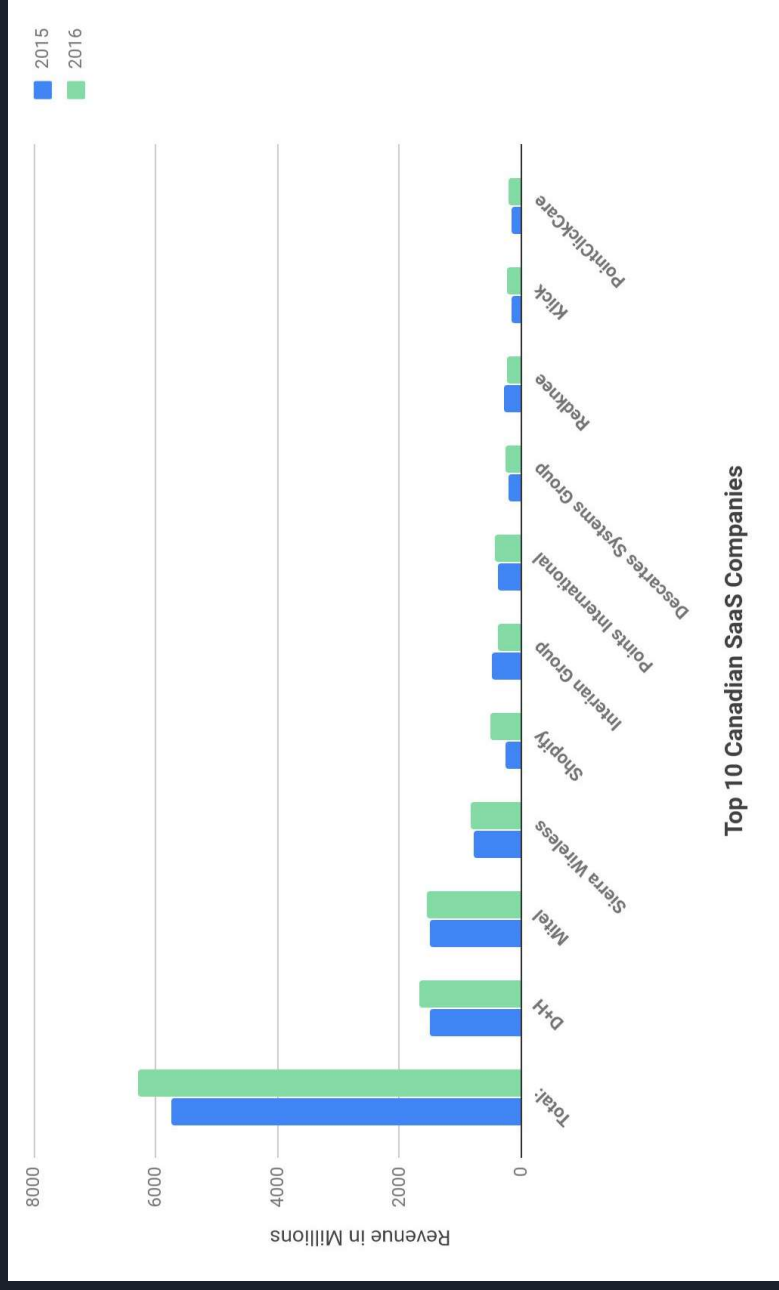
"Measure businesses' expenditure on Cloud services worldwide and isolate the percentage of services provided by Canadian firms."



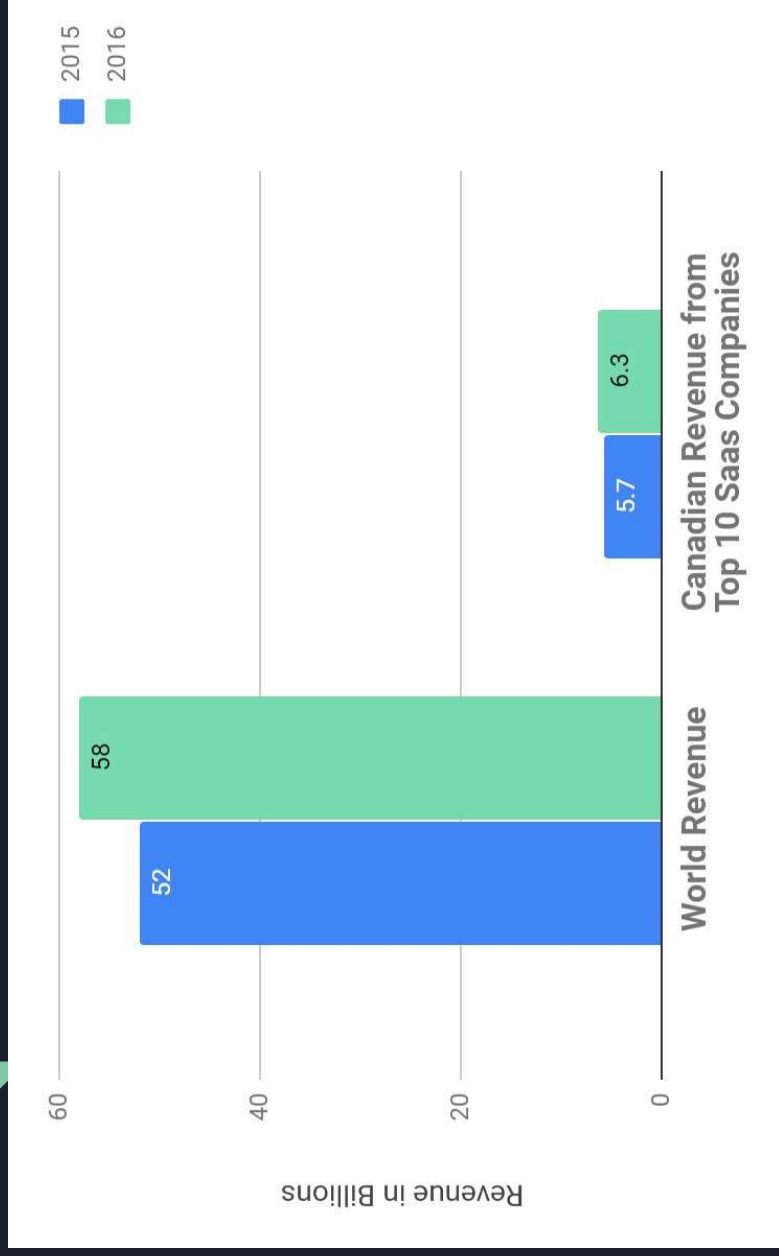
Framework

- Data collection
 - Revenue as a measure for expenditure
 - Sources
 - Data cleaning
 - RStudio
 - Data visualization for analysis
 - RStudio – Shiny
- "Measure businesses' expenditure on Cloud services worldwide and isolate the percentage of services provided by Canadian firms."

Analysis: Revenue from Top 10 Canadian Companies (SaaS)



Comparison of Global and Canadian SaaS Revenue



The top 10 Canadian Companies represented close to 11% of the global SaaS market in 2015 and 2016.

Data Visualization using R and Shiny

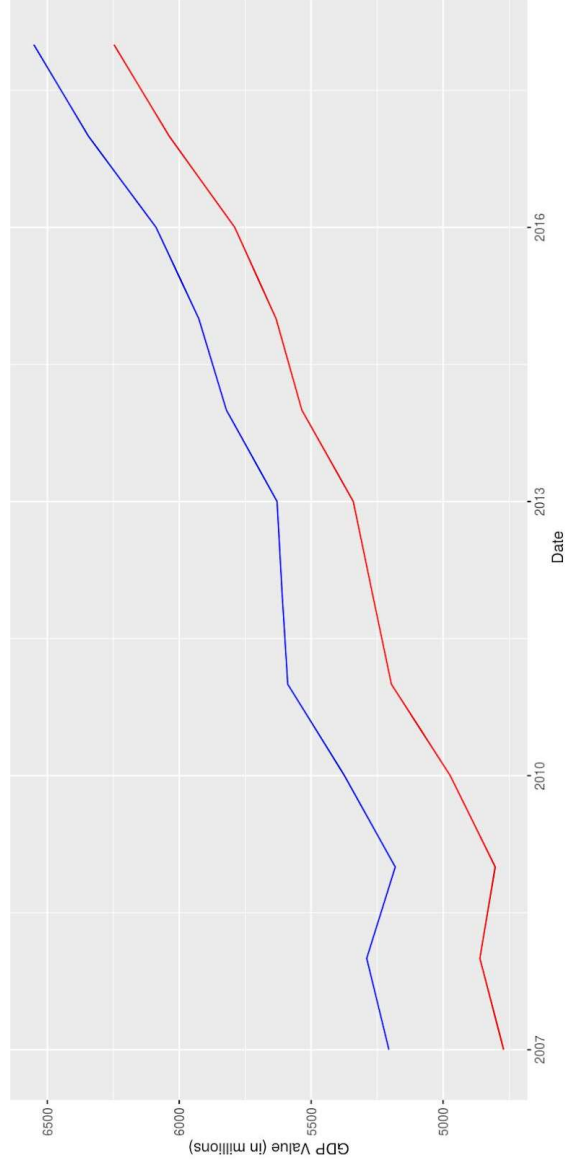
Package

Information and communication technology contribution to GDP in Canada

Year range: 2007 2018

Choose a dataset to display:

- ☒ Information and communication technology sector (Blue)
- ☒ Information and communication technology, services (Red)





Conclusion / Further Considerations

- Framework can be applied to PaaS and IaaS for a full picture
- Difficulty of defining the economic contribution of cloud services on Canada
 - Job creation from foreign companies
 - Cloud service brokers