

WEEKLY SALES ACTIVITY

SALESPERSON Anav Silverman

WEEK ENDING 10/19/12

LOCATION Redmond, WA - Region 12

TODAY'S DATE 1/13/14

DAYS	IN SALES OFFICE	OUTSIDE OFFICE	IN OFFICE VISITS	OUTSIDE CALLS	FILE PHONE CALLS	NEW ACCT. PHONE	GUEST ROOMS	FOOD & BEVERAGE	MTG. ROOM RENTAL	OTHER*	TOTAL
Monday	\$14.00	\$23.00	\$4.00	\$45.00	\$22.00	\$2.00	\$100.00	\$0.00	\$0.00	\$0.00	\$210.00
Tuesday	\$23.00	\$76.00	\$10.00	\$50.00	\$54.00	\$45.00	\$80.00	\$0.00	\$0.00	\$0.00	\$338.00
Wednesday	\$4.00	\$130.00	\$11.00	\$33.00	\$67.00	\$65.00	\$400.00	\$0.00	\$0.00	\$0.00	\$710.00
Thursday	\$102.00	\$40.00	\$18.00	\$0.00	\$86.00	\$82.00	\$97.00	\$0.00	\$0.00	\$0.00	\$425.00
Friday	\$33.00	\$55.00	\$22.00	\$49.00	\$143.00	\$26.00	\$50.00	\$0.00	\$0.00	\$0.00	\$378.00
Saturday	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sunday	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Totals	\$176.00	\$324.00	\$65.00	\$177.00	\$372.00	\$220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,061.00

GOAL	\$200.00	\$400.00	\$300.00	\$65.00	\$500.00	\$300.00	\$400.00	\$600.00	\$300.00	\$300.00	\$3,365.00
VARIANCE	-\$24.00	-\$76.00	-\$235.00	\$0.00	-\$128.00	-\$80.00	-\$400.00	-\$600.00	-\$300.00	-\$300.00	-\$2,143.00

*EXPLANATION

Approval