



Make it better.

Leveraging the Phygital world of learning

January 24

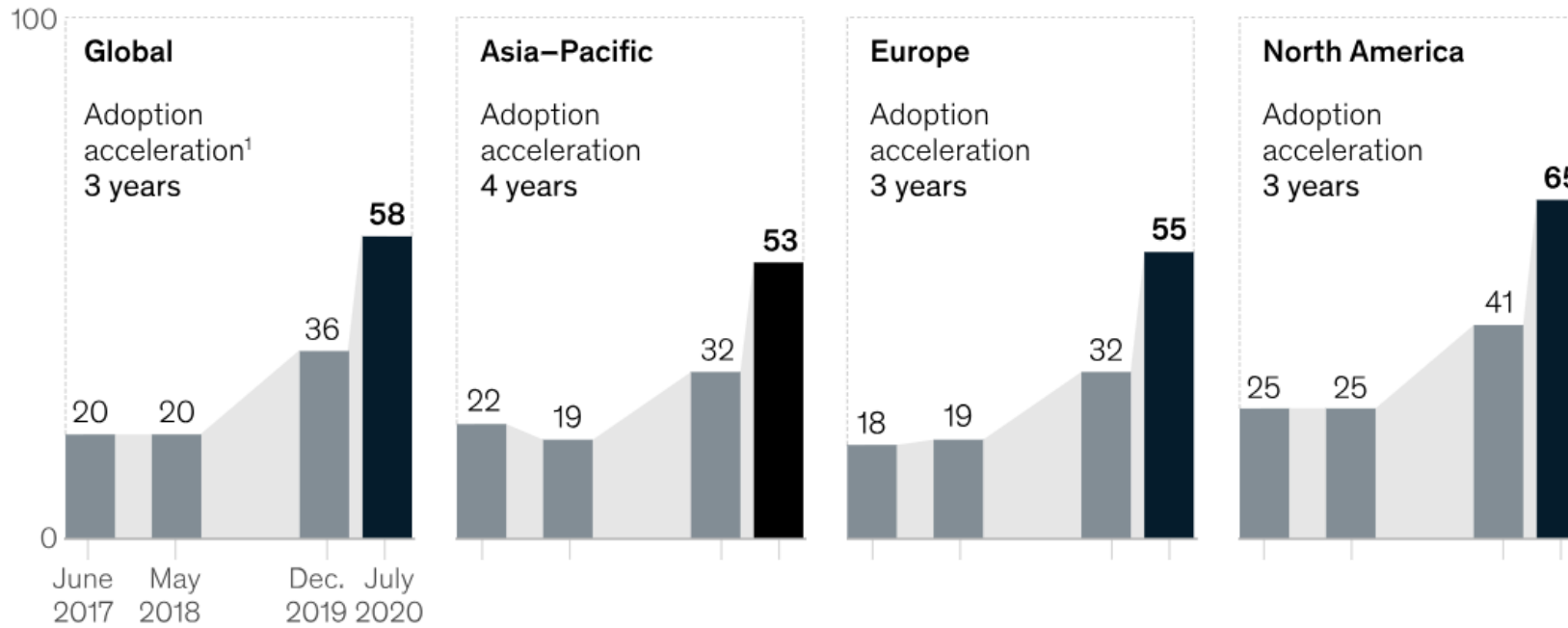
**Pandemic
re-
introduces
us to the
digital
world...**



Digital adoption during the pandemic

Average share of customer interactions that are digital, %

■ Precrisis ■ COVID-19 crisis



¹Years ahead of the average rate of adoption from 2017 to 2019.

**McKinsey 2020 report*

There has been an increase of **245%** in the number of hours spent on learning during 2020 from the previous year.

**LinkedIn Study 2020*

Advantages offered by digital learning

Personalized Experience: Offers flexibility, opportunities for self-paced learning

Ease of access: Easy access to learning opportunities across geographies, locations, physical limitations and facilitators/ trainers across the globe



Availability of diverse information and experiences:

Availability of new forms of technology - AI, virtual reality, various ways of interactive learning platforms, gamification etc.

Cost effectiveness: Savings on infrastructure, logistics for physical training

What does physical learning offer?



Complete cycle of thinking, feeling and doing with a holistic sensory experience of seeing, smell, feeling, hearing and touch.



Community experience: Real time interactions with peers, community based learning experiences leveraging the social capital of learning



Real-time feedback: Possibilities for on-the-job experimentation and real-time feedback around the group dynamics of learning from peers and facilitating seamless sharing of group experiences.



**Combining the best of
both worlds**

What are the phygital experiences you have had recently?



Asian paints through their beautiful homes stores provides phygital customer experience in an apartment setup allowing them to envision the décor of their homes



Pepperfry experience studios provide a physical feel of sample furniture allowing consumer then to choose from a variety of options through the digital platform



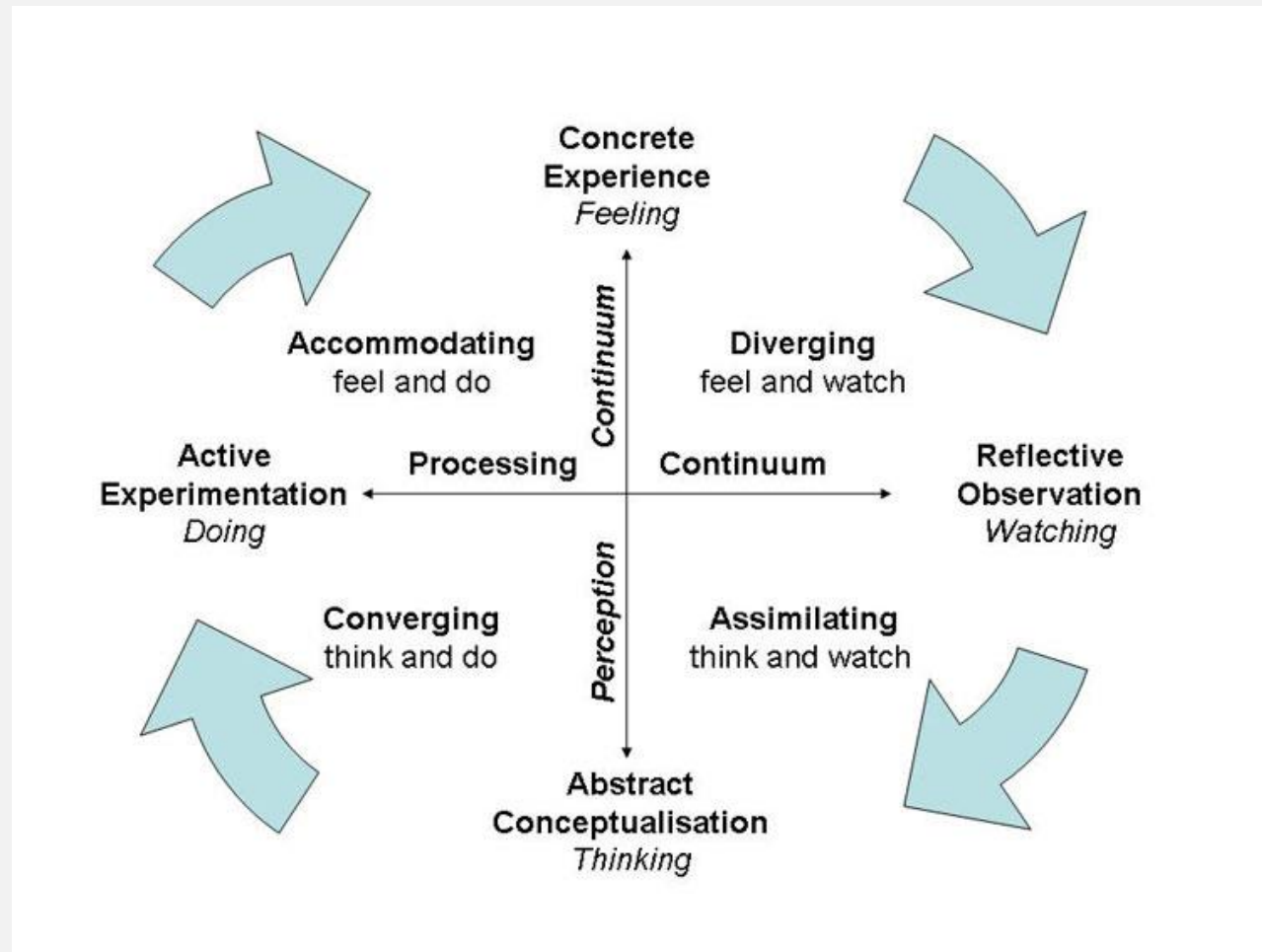
Lenskart has an innovative platform that lets users virtually try on glasses through their phone's camera



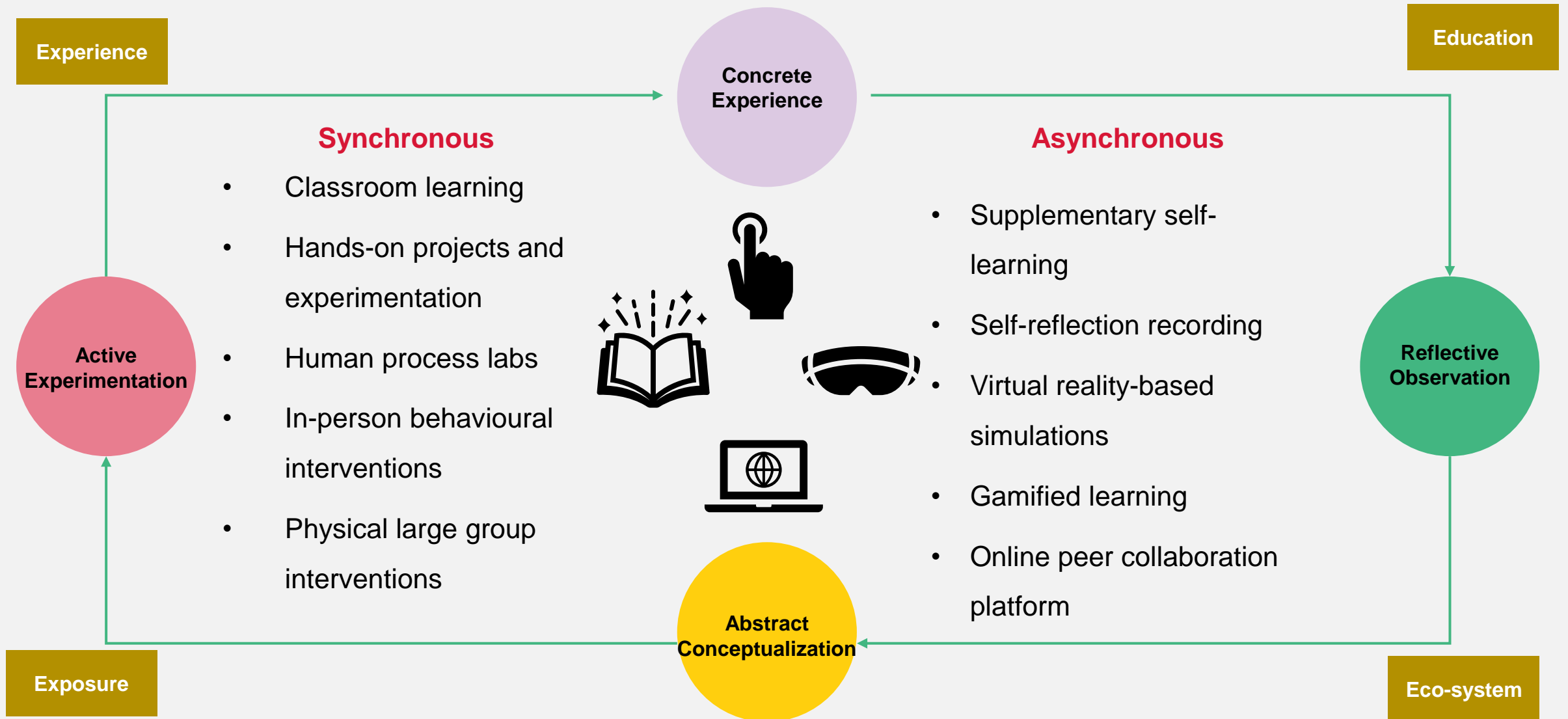
Google lens lets you explore the physical environment around you using a phone camera

***Re-learning to create
a new world from the
old***

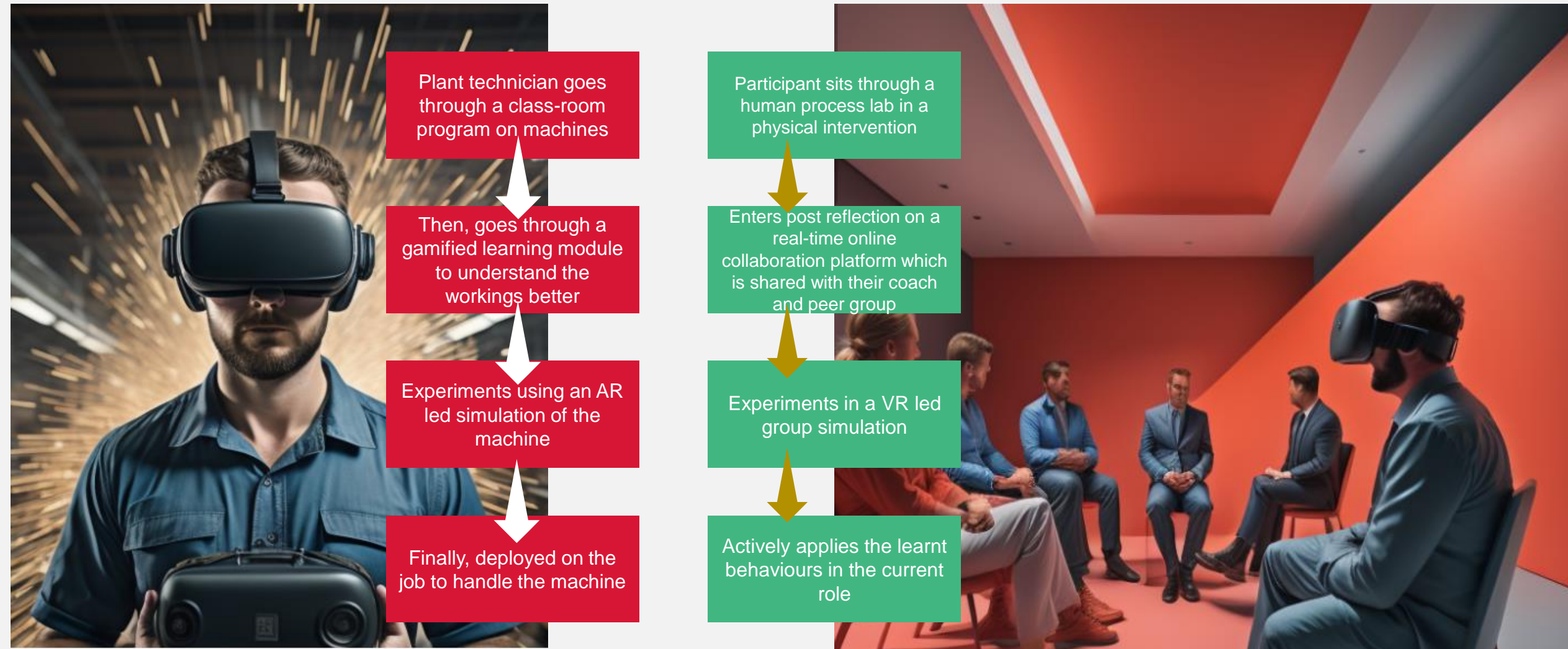
Facilitating all facets of experiential learning (Kolb's learning cycle)



Leveraging phygital for experiential learning



Envisioning future of phygital learning



**What would your
phygital learning
experience look
like?**



Make it better.

Thank you