KAUSTAV DASGUPTA 🔀 kaustavd21@iitk.ac.in 🔽 +91 9892139344 | in **EDUCATIONAL QUALIFICATIONS Performance** Year Qualification Institute 2021-2025 B.Tech - Mechanical Engineering | Minor - Eng Literature Indian Institute of Technology Kanpur 8.0/10.0 95.2% 2021 Class XII, Maharashtra State Board Pace Junior Science College, Nerul 2019 Class X, CBSE Board D.A.V Public School, Nerul 94.0% **ACHIEVEMENTS**  Secured All India Rank 2666 in JEE Advanced 2021 and All India Rank 5044 in JEE Mains 2021 amongst 9.2 lakh candidates 2021 Secured All India Rank 102 in All India Open Mathematics Scholarship Examination by IPM among 50K+ candidates 2020 2021 Received the Academic Excellence Award for exceptional academic performance in the 2020-21 academic session Selected for SMSS Lab Summer Internship 2023 from 60+ candidates under Dr. Bishakh Bhattacharya, HAL Chair Professor 2023 **WORK EXPERIENCE** Product Development Internship | Medantrik (MedTech Start-Up) May'24-Jul'24 Received Pre-Placement Offer (PPO) for exceptional performance Objective • Develop algorithm for portable lung health device, cost-effective spirometry test and lung exercises (₹6K vs.₹2K/hospital test) • Calibrated device to map RPM to breath flow rate using prototype at National Wind Tunnel IITK, informed 5+research papers • Built a hospital prototype and interface, collecting 10+ datapoints from 200+ patients, boosting algorithm accuracy by 12% Strategy • Integrated hospital data (SQL Server) with GLI metrics, applying RandomForest to predict ideal lung health parameters • Oversaw marketing and design for health camps with 1K+ footfall and represented team for ASEAN-India ScaleHub 2024, Bali Co-invented patent-pending device and algo, launching in Delhi-NCR(Sept); projected sales of 50K units; ₹30cr revenue by Apr **Impact**  Classified lung health into 4 categories with 96% accuracy; lung health report with 19 parameters/4 graphs via in-house algo Product Management Internship | Foruppo (Autonomus Start-Up EcoSystem) • Led and collaborate with teams to build innovative products and deliver impactful solutions, leveraging strategic planning Objective • Co-creator of 'Wizoona', built India's first community-led holistic education startup and worked on pre-launch activities Highlights • Collaborated with core-team to analyse the Value Proposition, Customer Segmentation and GTM strategy of 'Wizoona' **Impact** • Launched 'Urrban Tailor,' a SaaS platform, on Product Hunt, leading an 8-member team from product ideation to execution CrowdFunding Internship | Muskurahat Foundation (A Youth NGO) Jan'23-Mar'23 • Execute crowdfunding campaigns to raise funds for children's education and the protection of child rights Key Highlights Impacted lives of 450+ children in Mumbai and Jharkhand, through the funds raised and received a merit certificate **KEY PROJECT** Yoga Asana Prediction and Feedback Generation | Dr. Tushar Sandhan, EE, IIT Kanpur Jan'24-Mav'24 Objective • Enhance self-guided yoga practice with a deep learning model, classifying yoga asanas and providing real-time feedback • Engineered hybrid CNN-LSTM model capturing spatial and temporal features, trained on 88 videos from diverse datasets Strategy • Utilized OpenCV for video processing, MediaPipe for pose landmark extraction, Keras with TensorFlow for model training • Conducted angular vector analyses to compare user poses with ideal poses, and implemented a feedback mechanism Result • Reached 99.05% accuracy, boosted to 99.66% with polling, classifying videos into 6 asanas and providing effective feedback Forecasting using time-series Analysis | Stamatics, IIT Kanpur Mav'23-Jul'23 Objective • Develop and compare predictive models for air quality and stock prices using time-series analysis to optimize accuracy • Applied ADF test, ACF test, Box-Cox transformation for the stationarity, normality, homoscedasticity on 7+time series Strategy Decomposed a time-series into its trend, seasonality, cyclicity using HP filter and tested stationarity using ADF statistical test Conducted statistical normality tests and utilized ACF and PACF analysis to determine order of AR and MA models Result • Achieved a MAPE of 0.0153 and 98.5% accuracy in predicting Apple INC. stock prices using Auto ARIMA on 1405 observations • Reduces prediction errors with ARIMA, SARIMAX models, achieving 97.1% accuracy in Beijing air quality forecasting Image processing (Course Project) | Dr. Tushar Sandhan, EE, IIT Kanpur Aug'23 - Nov'23 Objective • Solve 6 problem statements and execute algorithms using Numpy and OpenCV library, with the help of reference papers • Wrote algorithm for jointbilateralfilter using reference paper and 5+ research papers for flash/no-flash image pair dataset • Implemented edge detection using Canny Edge and Hough Transform, and executed segmentation with 4+ algorithms Strategy Applied masking, non-linear and spatial filters; executed contour detection, compression and multi-resolution image denoising Result • Executed 10+ image processing algorithm with average accuracy over 86% and received an A grade Introduction to Machine Learning (Mini Projects) | Dr. Purushottam Kar, CSE, IIT Kanpur Jan'24 – Mav'24 XORRO • Derived a linear mathematical simplification modeling a XORRO PUF with 8 multiplexers, using Khatri-Rao product Developed a linear ensemble model built from SVC and logistic regression methods, achieving highest accuracy of 99.33% Hangman • Implemented information-theoretic algorithms greedily maximizing the number of nodes, resulting in entropy reduction • Trained a 100% accurate decision tree model on a dictionary with 6K+ data points, effectively simulating Hangman gameplay Sensor • Developed a ridge linear model calibrating the voltages recorded by the ozone and nitrogen dioxide sensors accurately • Reduced the MAE by using Kernel Ridge non-linear model with an adaptive learning rate & ε -insensitive loss function Brand Repositioning Strategy (Course Project) | Prof. Amit Shukla, IME, IIT Kanpur • Redefine and strengthen boAt's brand positioning to better align with emerging markets and evolving consumer preferences Objective Strategy • Examined boAt's value chain and conducted competitive analysis of 4 competitors to identify the current positioning • Generated insights with 4P, PESTEL, and SWOT framework and prioritised them using RICE and MoSCoW frameworks Result • Identified new brand positioning for boAt and prepared a strategic video advertisement after analysing 80+ survey response

• Analysed and provided targets for Mergers & Acquisition targets a US-based Brewing firm for expansion over a new market

JP Morgan Chase Co.— Investment Banking (by Forage)

Key Highlights	Performed Data Analysis with a summary of target based on financial statements, bidding process, estimated valuation				
	• Formulated a <b>DCF Model</b> to finalize the offer price to value a target based on financial forecasts and a	ssumptions provided			
	• Revised the Model for a new bid due to change in circumstances and compared it with competitive bi	dder for the final price			
<b>Chat With Multi</b>	iple-PDFs (Self Project)	Aug'24			
Objective	Develop contextually responsive chatbot to answer user queries, extracting and processing text from multiple PDFs				
Strategy	• Leveraged PyPDF2, LangChain, FAISS for text extraction, embedding, and retrieval, with OpenAI and Hugging Face models				
	• Designed an interface with Streamlit to support file uploads, handle user queries, and responses generated by the chatbot				
Result	• Achieved a 90% accuracy rate in query responses across PDF document types, processing up to 200 pages per document				
<b>LEADERSHIP E</b>	XPERIENCE				
Coordinator, Da	nce Club (KOS)   IIT Kanpur	May'23 – May'24			
Felicitated with Cer	rtificate of Appreciation by the <b>Director, IIT-K</b> for recognition as Coordinator, Dance Club, IIT Kanpur				
Leadership	• Directed a 3-tier team of 50+ in 4 national-level competitions and coordinated 7 campus events with 2K+ average footfall				
	Managed club finances of INR 1.2L and generated over INR 30K in additional revenue by organizing diverse workshops				
Initiatives	• Organized <b>7-day Summer Workshop</b> series by tier-1 artist separately in two shifts for <b>50+ beginners</b> and <b>30+ team members</b>				
	• Crafted a dynamic 10-minute showcase at the PG Orientation that successfully drew 1.8x more PG students in the Club				
Impact	• Achieved a historic milestone by becoming the 1st dance team from any IIT to qualify for Indian HipHop Championship finals				
	• Garnered over <b>12 million+ views</b> and amassed an impressive <b>40K+ subscriber</b> base on the official Dance Club, IITK <b>YT channel</b>				

Marketing Management

Linear Algebra and ODE

## **TECHNICAL SKILLS**

Introduction to Machine Learning

Image processing

- Programming Languages: C++, Python, HTML, CSS, LaTeX, SQL
- Software & Utilities: Fusion360, Adobe Illustrator, Adobe Photoshop, Adobe LightRoom. Microsoft Excel. Canva
- Data Science & ML: TensorFlow, Keras, NumPy, Pandas, Matplotlib, Scikit-learn, Statsmodels, OpenCV, LangChain, Streamlit

Integrated Product Development - I (ongoing)

Partial Differential Equations

EXTRA-CURRICULAR ACTIVITIES						
Category	Competition	Achievements	Level	Year		
Performing Arts: Dance	Inter-IIT Cultural Meet	Led the contingent which secured,  3rd position in dance battle category at IIT Madras  3rd position in group dance category at IIT Madras	Inter-IIT	2023		
	Antaragni, IIT Kanpur	<ul> <li>2<sup>nd</sup> position out of 30+ teams in group dance category</li> <li>2<sup>nd</sup> position out of 30+ teams in dance drama category</li> </ul>	National	2023		
	Antaragni, IIT Kanpur	<ul> <li>1st position out of 30+ teams in group dance category</li> <li>1st position out of 30+ teams in dance drama category</li> <li>3rd position out of 10+ teams in dance battle category</li> </ul>	National	2022		
	Thomso, IIT Roorkee	• 3 <sup>rd</sup> position out of 30+ teams in dance drama category	National	2022		
Social Work	Mobilized funds to support children's e	red <b>20 underprivileged children</b> in Math and English of class 5th and 6th through <b>Prayas, IITK</b> ilized funds to support children's education at <b>Muskurahat Foundation (NGO)</b> earning a <b>merit certificate</b> ducted <b>Flashmob</b> with sapling distribution on <b>World Environment Day</b> to spread environmental awareness		2022		
Networking	Campus Ambassador at Acmegrade(E-L	earning platform): Led 6+ successful campaigns, gaining 100+ clients				
Managerial	• Senior Executive (Hospitality), Techkriti - Lead a team of 50+ Junior Executives and conducted exuberant events • Secretary, Dance Club: Choreographed dance sequence for 35 freshers and managed 80+ performances at DE'23					