

# KAUSTUBH BHATTER

## PRODUCT MANAGER

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[kaustubhbhatter.github.io](https://kaustubhbhatter.github.io)

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### SKILLS

#### **Technical**

SQL, Python, Statistics, Excel,  
Android, Java

#### **Product Management**

Agile, JIRA, OKR, User Stories,  
Strategy and Roadmaps

#### **Languages**

English, Hindi, Bengali, French

### EDUCATION

#### **VIT, Vellore**

B. Tech – ECE: 8.38

#### **Don Bosco, Kolkata**

I.S.C (2013): 93%

I.C.S.E (2011): 94%

### CERTIFICATIONS:

[Reviews and Metrics for  
Software Improvements  
Software Processes and Agile  
Practices](#)  
[Introduction to Data Science  
using Python](#)

### VOLUNTEER

#### **Nature Club**

Led my team to educate  
underprivileged children and  
about eco-preservation.

### IMPORTANT ROLES

-> [West Bengal State  
Publicity Head, Riviera](#)  
-> [Senior Member, TEC](#)

### AWARDS

**Debating** - National  
**Drama** - State  
**Basketball** - State  
**Writing** - Reporter of the Year

### WORK EXPERIENCE

#### **123Stores Inc.**

An e-commerce establishment, funded by MIT, that uses proprietary technology and a data-intensive approach to sell in the US, annual revenue - \$150M

#### **Product Manager**

**Apr'20 – Present**

#### **Assistant Product Manager**

**Apr'19 – Apr'20**

- Created an alternative **buyer-seller communication platform** using Amazon MWS for the Customer Service team. Incorporated cross-module utility functions in the platform, leading to a decrease in working time by **65%** and a **40%** increase in positive feedback.
- Designed an automated warehouse recognition and handing for **2500** returns/month.
- Improved inventory utilization by introducing **dynamic pricing** based on age, inventory and demand, reducing stock build-up and wastage by **31%** and save **\$11K/** month.
- Created a customer and Brand Partner notifications system for returns, impacting **5000** returns and products worth over **\$100K** every month.
- Setup a **keyword analyzation system** on negative feedbacks to identify the associated business weak-points and system flaws, with an accuracy of **70%**.

#### **Futures First**

A global organization for research and trading in commodities and derivatives.

#### **Market Analyst**

**Jul'18 – Apr'19**

- Designed **data-driven trading algorithms** using content from Reuters and Bloomberg based on European interest rates to execute quarterly transactions of **\$20K**.
- Created weekly-algorithm reports to visualize financial analysis, transactional volume, market variations and algorithm precision.
- Quantified geopolitical trends to incorporate any potential algorithm variations.

#### **Phazr India**

A startup offering industry's broadest portfolio of production-ready and cost-effective 5G-Millimeter wave systems in the US.

#### **Android Software Developer Intern**

**May'18 – Jun'18**

- Created an Android application to test the upload and download speed of the 5G connection based on server file transfer.
- Created an Android application to test the signal strength of the local router, which was showcased in the organization's conference in US.

### PROJECTS AND PUBLICATIONS

- System for Advanced Locking and Ticketing: SALT**, ensures authentic seat occupancy and in-motion seat booking and monitoring. A local server was signalled a lock/unlock status which was relayed onto Google Firebase, providing an overview on an app.  
[Publication: International Research Journal of Engineering and Technology – Vol 7/7](#)
- Nanoparticle based Water Treatment System**: A well-funded novel water purification method using nanoparticles. The system utilized automatic particle dispersion and recovery via synchronized stepper motors and valves.