

```
In [34]: import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
```

```
In [127]: df = pd.read_csv('online_retail_customer_churn.csv')
df
```

```
Out[127]:
```

Transaction_Amount	Num_of>Returns	Num_of_Support_Contacts	Satisfaction_Score	Last_Purchase_Days_Ago	Email_Opt_In	Promotion_Response
453.80	2	0	3	129	True	Returned
22.90	2	2	3	227	False	Returned
50.53	5	2	2	283	False	Returned
411.83	5	3	5	226	True	Returned
101.19	3	0	5	242	False	Unsubscribed
...
77.75	0	3	2	88	True	Returned
34.45	6	4	4	352	False	Returned
187.37	7	3	1	172	True	Unsubscribed
483.80	1	2	5	55	False	Returned
420.91	6	0	1	269	True	Returned

```
In [36]: df.describe()
```

```
Out[36]:
```

	Customer_ID	Age	Annual_Income	Total_Spend	Years_as_Customer	Num_of_Purchases	Average_Transaction_Amount	Num_of>Returns
count	1000.000000	1000.000000	1000.000000	1000.000000	1000.000000	1000.000000	1000.000000	1000.000000
mean	500.500000	43.267000	111.962960	5080.79265	9.727000	49.456000	266.876530	1.000000
std	288.819436	15.242311	52.844111	2862.12335	5.536346	28.543595	145.873445	1.000000
min	1.000000	18.000000	20.010000	108.94000	1.000000	1.000000	10.460000	0.000000
25%	250.750000	30.000000	67.800000	2678.67500	5.000000	25.000000	139.682500	0.000000
50%	500.500000	43.000000	114.140000	4986.19500	9.000000	49.000000	270.100000	0.000000
75%	750.250000	56.000000	158.452500	7606.47000	14.000000	74.000000	401.602500	0.000000
max	1000.000000	69.000000	199.730000	9999.64000	19.000000	99.000000	499.570000	10.000000

```
In [37]: df.shape
```

```
Out[37]: (1000, 15)
```

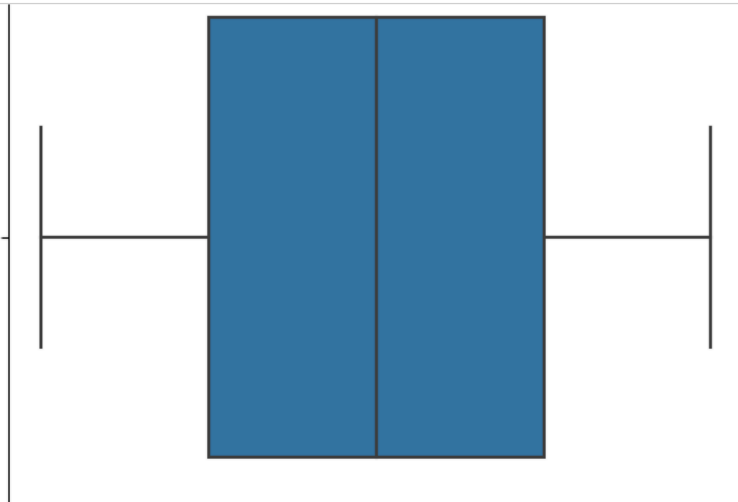
```
In [38]: df.isnull().sum()
```

```
Out[38]: Customer_ID      0
Age      0
Gender    0
Annual_Income      0
Total_Spend      0
Years_as_Customer  0
Num_of_Purchases    0
Average_Transaction_Amount  0
Num_of>Returns      0
Num_of_Support_Contacts  0
Satisfaction_Score  0
Last_Purchase_Days_Ago  0
Email_Opt_In      0
Promotion_Response  0
Target_Churn      0
dtype: int64
```

```
In [39]: df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1000 entries, 0 to 999
Data columns (total 15 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   Customer_ID                          1000 non-null   int64
1   Age                                  1000 non-null   int64
2   Gender                               1000 non-null   object
3   Annual_Income                        1000 non-null   float64
4   Total_Spend                          1000 non-null   float64
5   Years_as_Customer                   1000 non-null   int64
6   Num_of_Purchases                     1000 non-null   int64
7   Average_Transaction_Amount           1000 non-null   float64
8   Num_of>Returns                       1000 non-null   int64
9   Num_of_Support_Contacts               1000 non-null   int64
10  Satisfaction_Score                   1000 non-null   int64
11  Last_Purchase_Days_Ago                1000 non-null   int64
12  Email_Opt_In                          1000 non-null   bool
13  Promotion_Response                    1000 non-null   object
14  Target_Churn                          1000 non-null   bool
dtypes: bool(2), float64(3), int64(8), object(2)
memory usage: 103.6+ KB
```

```
In [40]: for i in df.select_dtypes(['int', 'float']):
sns.boxplot(data=df, x=i)
plt.show()
```

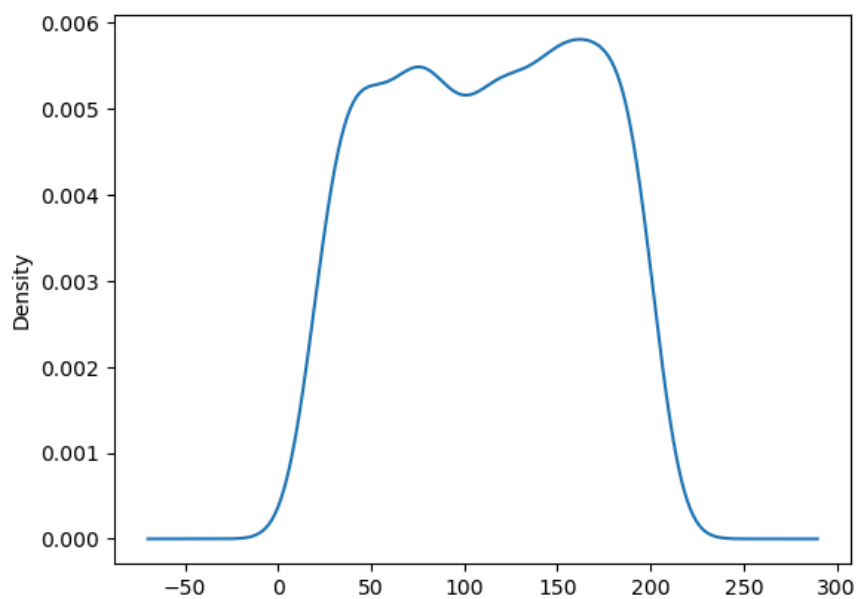


```
In [41]: df.select_dtypes(['int', 'float']).skew()
```

```
Out[41]: Customer_ID          0.000000
Age          0.013168
Annual_Income -0.044687
Total_Spend   0.017604
Years_as_Customer  0.067083
Num_of_Purchases  0.060150
Average_Transaction_Amount -0.097007
Num_of>Returns  -0.056576
Num_of_Support_Contacts  0.082670
Satisfaction_Score  0.004082
Last_Purchase_Days_Ago  0.023327
dtype: float64
```

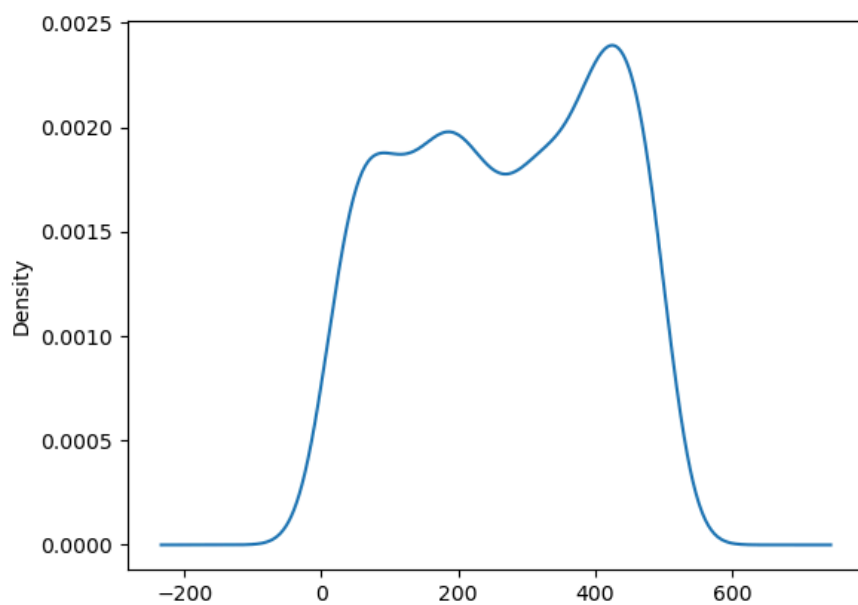
```
In [42]: df['Annual_Income'].plot(kind = 'kde')
```

```
Out[42]: <Axes: ylabel='Density'>
```



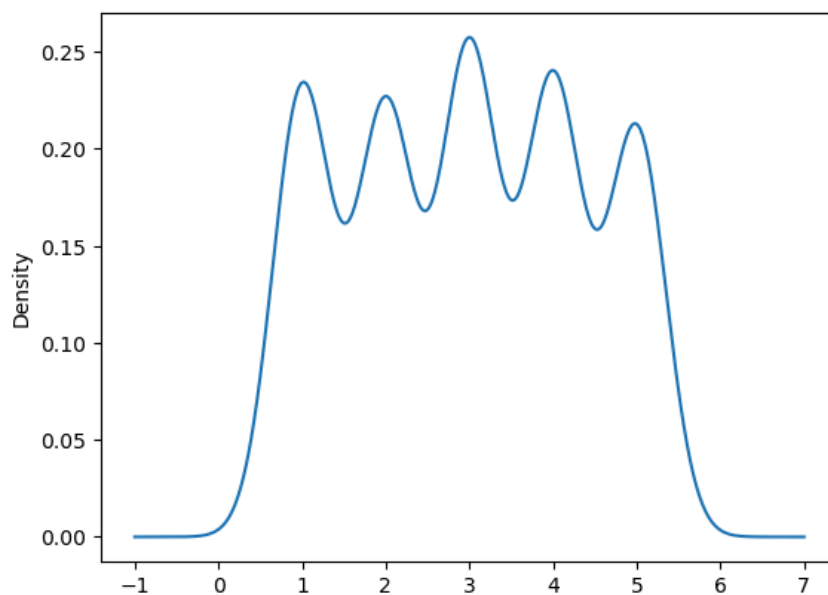
```
In [43]: df['Average_Transaction_Amount'].plot(kind = 'kde')
```

```
Out[43]: <Axes: ylabel='Density'>
```



```
In [44]: df['Satisfaction_Score'].plot(kind = 'kde')
```

```
Out[44]: <Axes: ylabel='Density'>
```

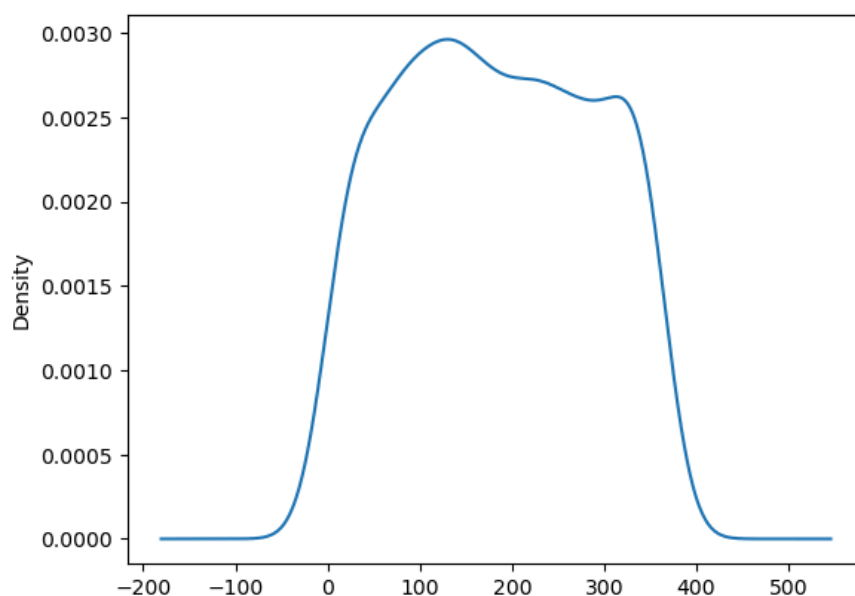


```
In [45]: df.select_dtypes(['int', 'float']).kurtosis()
```

```
Out[45]: Customer_ID      -1.200000  
Age                -1.212970  
Annual_Income      -1.228979  
Total_Spend        -1.207383  
Years_as_Customer  -1.191698  
Num_of_Purchases   -1.216627  
Average_Transaction_Amount -1.274298  
Num_of>Returns      -1.227017  
Num_of_Support_Contacts -1.277017  
Satisfaction_Score  -1.251670  
Last_Purchase_Days_Ago -1.174978  
dtype: float64
```

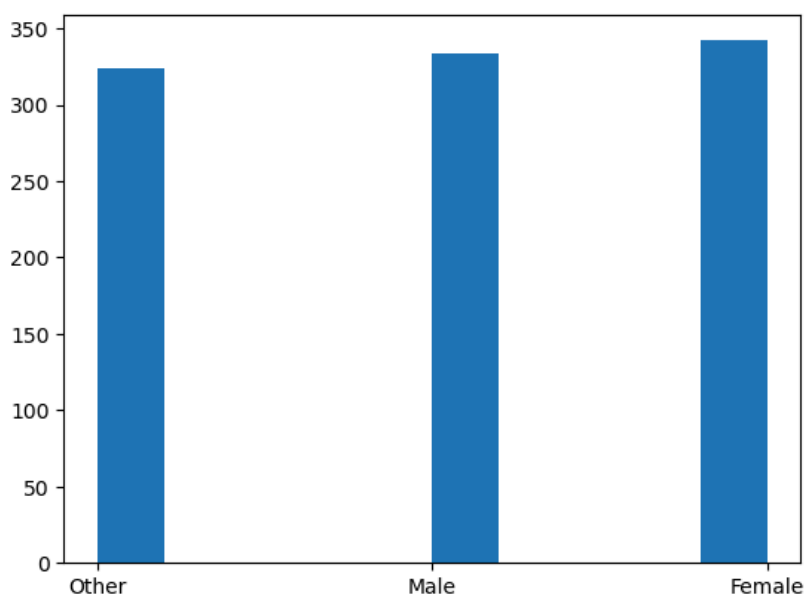
```
In [46]: df['Last_Purchase_Days_Ago'].plot(kind = 'kde')
```

```
Out[46]: <Axes: ylabel='Density'>
```



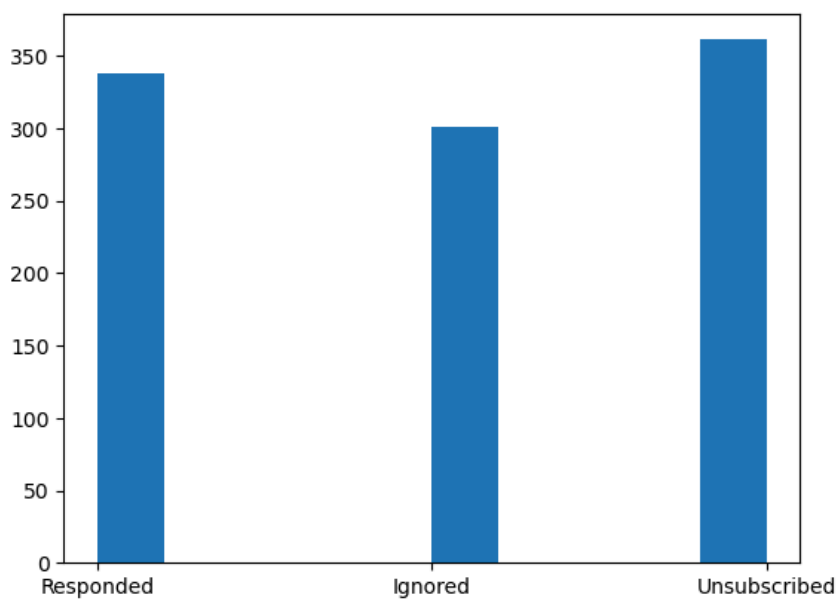
```
In [47]: plt.hist(df["Gender"])
```

```
Out[47]: (array([324.,  0.,  0.,  0.,  0., 334.,  0.,  0.,  0., 342.]),  
array([0. , 0.2, 0.4, 0.6, 0.8, 1. , 1.2, 1.4, 1.6, 1.8, 2. ]),  
<BarContainer object of 10 artists>)
```



```
In [48]: plt.hist(df["Promotion_Response"])
```

```
Out[48]: (array([338.,  0.,  0.,  0.,  0., 301.,  0.,  0.,  0., 361.]),  
array([0. , 0.2, 0.4, 0.6, 0.8, 1. , 1.2, 1.4, 1.6, 1.8, 2. ]),  
<BarContainer object of 10 artists>)
```



Logistic Regression

In [128]: df

Out[128]:

	Customer_ID	Age	Gender	Annual_Income	Total_Spend	Years_as_Customer	Num_of_Purchases	Average_Transaction_Amount	Num_of_Re
0	1	62	Other	45.15	5892.58	5	22	453.80	
1	2	65	Male	79.51	9025.47	13	77	22.90	
2	3	18	Male	29.19	618.83	13	71	50.53	
3	4	21	Other	79.63	9110.30	3	33	411.83	
4	5	21	Other	77.66	5390.88	15	43	101.19	
...
995	996	54	Male	143.72	1089.09	2	29	77.75	
996	997	19	Male	164.19	3700.24	9	90	34.45	
997	998	47	Female	113.31	705.85	17	69	187.37	
998	999	23	Male	72.98	3891.60	7	31	483.80	
999	1000	34	Other	134.86	3956.71	15	48	420.91	

1000 rows × 15 columns

```
In [254]: from sklearn.model_selection import train_test_split
from sklearn.linear_model import LogisticRegression
from sklearn.metrics import accuracy_score, confusion_matrix
import warnings
warnings.filterwarnings('ignore')
```

```
In [255]: df1 = pd.get_dummies(df, columns = ['Gender', 'Promotion_Response'])
df1
```

Out[255]:

	Customer_ID	Age	Annual_Income	Total_Spend	Years_as_Customer	Num_of_Purchases	Average_Transaction_Amount	Num_of_Re
0	1	62	45.15	5892.58	5	22	453.80	
1	2	65	79.51	9025.47	13	77	22.90	
2	3	18	29.19	618.83	13	71	50.53	
3	4	21	79.63	9110.30	3	33	411.83	
4	5	21	77.66	5390.88	15	43	101.19	
...
995	996	54	143.72	1089.09	2	29	77.75	
996	997	19	164.19	3700.24	9	90	34.45	
997	998	47	113.31	705.85	17	69	187.37	
998	999	23	72.98	3891.60	7	31	483.80	
999	1000	34	134.86	3956.71	15	48	420.91	

1000 rows × 19 columns

```
In [256]: X = df1.drop(['Target_Churn'], axis = 1)
y = df1['Target_Churn']
```

```
In [257]: X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.20, random_state=42)
```

```
model = LogisticRegression()
model
```

```
In [258]: model.fit(X_train, y_train)
```

Out[258]:

```
LogisticRegression()
```

```
In [259]: y_pred = model.predict(X_test)
y_pred
```

```
Out[259]: array([ True,  True,  True,  True,  True,  True,  True,  True,  True,
        False,  True, False,  True,  True,  True,  True,  True, False,  True,
         True,  True,  True, False,  True, False, False,  True,  True,
         True,  True,  True,  True,  True,  True,  True, False,  True,  True,
        False,  True,  True,  True,  True,  True,  True,  True,  True,
        False, False,  True, False, False,  True,  True, False,  True,
        False,  True,  True,  True,  True, False,  True, False,  True,
        False,  True, False, False,  True, False,  True,  True,  True,
         True, False,  True,  True,  True,  True,  True,  True, False, False,
         True,  True, False,  True, False,  True,  True,  True,  True,
         True,  True,  True,  True,  True,  True,  True, False,  True, False,
         True,  True, False,  True,  True,  True,  True,  True,  True,
         True,  True,  True,  True,  True,  True,  True,  True,  True,
         True, False,  True,  True,  True,  True,  True,  True,  True, False,
        False, False, False,  True, False, False, False,  True,  True,
         True,  True,  True, False,  True,  True,  True, False,  True,
         True,  True,  True, False,  True, False,  True, False,  True,
         True,  True,  True,  True, False,  True, False, False,  True,
        False, False,  True,  True, False,  True,  True,  True,  True,
        False,  True,  True,  True,  True,  True, False,  True,  True,  True,
         True,  True,  True,  True,  True,  True,  True, False,  True,  True,
        False, False])
```

```
In [260]: y_test
```

```
Out[260]: 521    True
          737    True
          740    True
          660    True
          411   False
          ...
          408   False
          332   False
          208   False
          613   False
           78   False
          Name: Target_Churn, Length: 200, dtype: bool
```

```
In [261]: accuracy_score(y_test,y_pred)
```

```
Out[261]: 0.545
```

```
In [264]: confusion_matrix(y_test,y_pred)
```

```
Out[264]: array([[31, 63],
                 [28, 78]])
```

```
In [262]: model.score(X_train,y_train)
```

```
Out[262]: 0.5375
```

```
In [263]: model.score(X_test,y_test)
```

```
Out[263]: 0.545
```

Linear Regression

In [175]: df

Out[175]:

Transaction_Amount	Num_of>Returns	Num_of_Support_Contacts	Satisfaction_Score	Last_Purchase_Days_Ago	Email_Opt_In	Promotion_Re
453.80	2	0	3	129	True	Ret
22.90	2	2	3	227	False	Ret
50.53	5	2	2	283	False	Ret
411.83	5	3	5	226	True	
101.19	3	0	5	242	False	Unsul
...	
77.75	0	3	2	88	True	
34.45	6	4	4	352	False	Ret
187.37	7	3	1	172	True	Unsul
483.80	1	2	5	55	False	Ret
420.91	6	0	1	269	True	

In [286]: from sklearn.linear_model import LinearRegression

In [287]: from sklearn.preprocessing import LabelEncoder

In [288]: le = LabelEncoder()

In [289]: df1['Target_Churn']= le.fit_transform(df1['Target_Churn'])

In [290]: df1

Out[290]:

	Customer_ID	Age	Annual_Income	Total_Spend	Years_as_Customer	Num_of_Purchases	Average_Transaction_Amount	Num_of_Re
0	1	62	45.15	5892.58	5	22	453.80	
1	2	65	79.51	9025.47	13	77	22.90	
2	3	18	29.19	618.83	13	71	50.53	
3	4	21	79.63	9110.30	3	33	411.83	
4	5	21	77.66	5390.88	15	43	101.19	
...	
995	996	54	143.72	1089.09	2	29	77.75	
996	997	19	164.19	3700.24	9	90	34.45	
997	998	47	113.31	705.85	17	69	187.37	
998	999	23	72.98	3891.60	7	31	483.80	
999	1000	34	134.86	3956.71	15	48	420.91	

1000 rows × 9 columns

In [291]: x = df1.drop('Target_Churn',axis=1)

y = df1['Target_Churn']

In [292]: x

Out [292]:

	Customer_ID	Age	Annual_Income	Total_Spend	Years_as_Customer	Num_of_Purchases	Average_Transaction_Amount	Num_of_Re
0	1	62	45.15	5892.58	5	22	453.80	
1	2	65	79.51	9025.47	13	77	22.90	
2	3	18	29.19	618.83	13	71	50.53	
3	4	21	79.63	9110.30	3	33	411.83	
4	5	21	77.66	5390.88	15	43	101.19	
...
995	996	54	143.72	1089.09	2	29	77.75	
996	997	19	164.19	3700.24	9	90	34.45	
997	998	47	113.31	705.85	17	69	187.37	
998	999	23	72.98	3891.60	7	31	483.80	
999	1000	34	134.86	3956.71	15	48	420.91	

1000 rows x 18 columns

In [293]: y

Out [293]:

0	1
1	0
2	1
3	1
4	0
...	...
995	0
996	1
997	0
998	1
999	1

Name: Target_Churn, Length: 1000, dtype: int64

In [294]: from sklearn.model_selection import train_test_split

In [295]: x_train,x_test,y_train,y_test = train_test_split(x,y,test_size= 0.30,random_state=0)

In [296]: lr=LinearRegression()

In [297]: lr.fit(x_train,y_train)

Out [297]:

▼ LinearRegression

LinearRegression()

```
In [298]: y_pred = lr.predict(x_test)
```

```
y_pred
```

```
Out[298]: array([0.47589588, 0.57449366, 0.47671102, 0.59849231, 0.52660338,
0.36552957, 0.44828967, 0.45581864, 0.4957535 , 0.47616082,
0.49270534, 0.44918209, 0.4369767 , 0.51985429, 0.58112607,
0.52270435, 0.54889595, 0.4611776 , 0.47174831, 0.4716946 ,
0.47489979, 0.48660588, 0.49153534, 0.4516617 , 0.55098009,
0.44164917, 0.54999091, 0.55048433, 0.53759787, 0.49559667,
0.54749914, 0.43529441, 0.3851065 , 0.48621625, 0.50640098,
0.44362649, 0.6062375 , 0.51963237, 0.44193439, 0.56289907,
0.62649779, 0.42371559, 0.6119746 , 0.43911744, 0.56105472,
0.62048637, 0.55668555, 0.45814039, 0.53128969, 0.52629143,
0.62886754, 0.51523958, 0.43419154, 0.49262347, 0.53951524,
0.59623906, 0.56289107, 0.57493656, 0.64761287, 0.54177858,
0.56060122, 0.48921969, 0.43488219, 0.48993998, 0.50568293,
0.4617335 , 0.44019857, 0.53686465, 0.49459303, 0.46997931,
0.49497995, 0.61553957, 0.46431834, 0.55678434, 0.38591003,
0.51705192, 0.55161874, 0.53597204, 0.52007492, 0.44696776,
0.644336 , 0.55341865, 0.59851422, 0.54051097, 0.54521876,
0.51230973, 0.56562135, 0.50702809, 0.46965101, 0.56571119,
0.47900067, 0.42387528, 0.50431665, 0.51103552, 0.59904315,
0.38501222, 0.56467901, 0.51137357, 0.43649618, 0.53340495,
0.62429898, 0.56707366, 0.54068747, 0.48748388, 0.45990924,
0.59536389, 0.53783974, 0.52467969, 0.49048577, 0.67051517,
0.51594445, 0.5146918 , 0.5740159 , 0.46437843, 0.57572762,
0.50576768, 0.46683969, 0.60963476, 0.46583152, 0.54663028,
0.58579234, 0.3500987 , 0.53025568, 0.56443727, 0.57429178,
0.4655763 , 0.57820187, 0.48836826, 0.65479406, 0.54395051,
0.55967605, 0.50348687, 0.46777321, 0.57065989, 0.49884741,
0.54593047, 0.55644189, 0.70990519, 0.39421718, 0.51607154,
0.6269134 , 0.50396045, 0.49660918, 0.60935246, 0.55485833,
0.56761624, 0.44687198, 0.49844504, 0.50933624, 0.50514083,
0.52118331, 0.45699403, 0.41338503, 0.50607024, 0.53207014,
0.49543446, 0.53514654, 0.51130888, 0.47256737, 0.46922424,
0.58833782, 0.40981992, 0.50967817, 0.57603932, 0.45163688,
0.44593531, 0.62924485, 0.46267325, 0.55196985, 0.56724898,
0.47230343, 0.38681561, 0.49523124, 0.44638381, 0.58054789,
0.60003911, 0.45235936, 0.57763272, 0.55749269, 0.57696219,
0.49937566, 0.46379781, 0.34685654, 0.46397992, 0.60703252,
0.4867421 , 0.50486531, 0.40925132, 0.51946846, 0.59899005 ,
0.4591386 , 0.49516722, 0.58368114, 0.32353318, 0.62053747,
0.59245185, 0.52311349, 0.41798634, 0.51021864, 0.50596334,
0.56631392, 0.42117664, 0.61180828, 0.49476688, 0.62212461,
0.4977281 , 0.55639094, 0.51575679, 0.62883105, 0.43355309,
0.57919159, 0.5007626 , 0.59186013, 0.54030243, 0.6047451 ,
0.58554823, 0.44636918, 0.55192959, 0.49187186, 0.52772932,
0.44262356, 0.54087311, 0.45789179, 0.42877965, 0.39799644,
0.43291394, 0.58446806, 0.44910585, 0.52934905, 0.43828595,
0.48781016, 0.49032848, 0.46168065, 0.6367614 , 0.61561083,
0.56469904, 0.5779474 , 0.46059759, 0.46395339, 0.60294668,
0.60809608, 0.52684939, 0.58046024, 0.62392595, 0.558628 ,
0.45521454, 0.62369218, 0.4490054 , 0.4824217 , 0.47803897,
0.52551417, 0.53453835, 0.49632286, 0.55722057, 0.48680604,
0.53855094, 0.50927051, 0.54826679, 0.44727278, 0.54409556,
0.55778423, 0.49813246, 0.64695646, 0.58807226, 0.46774071,
0.47855411, 0.47911732, 0.56105488, 0.47071948, 0.45847307,
0.50174348, 0.59329844, 0.49406077, 0.45011253, 0.50932322,
0.57775156, 0.42689451, 0.51707697, 0.48882346, 0.41997741,
0.62461931, 0.49465378, 0.4774423 , 0.43315395, 0.55812967,
0.43548927, 0.59451152, 0.46451228, 0.57493064, 0.4315745 ,
0.51631878, 0.52630934, 0.65219925, 0.45979141, 0.52320113,
0.50169863, 0.52178545, 0.44414319, 0.49670614, 0.55088171])
```

```
In [299]: y_test
```

```
Out[299]: 993    0
859    1
298    1
553    0
672    1
..
167    1
998    1
984    0
491    1
10     0
Name: Target_Churn, Length: 300, dtype: int64
```

```
In [300]: from sklearn.metrics import r2_score  
         from sklearn import metrics
```

```
In [301]: metrics.r2_score(y_test,y_pred)
```

```
Out[301]: -0.04178758255868886
```

```
In [302]: lr.score(x_train,y_train)
```

```
Out[302]: 0.016946110193488684
```

```
In [303]: lr.score(x_test,y_test)
```

```
Out[303]: -0.04178758255868886
```

```
In [304]: from sklearn.linear_model import Lasso
```

```
In [244]: lasso1=Lasso(1)  
         lasso1
```

```
Out[244]: 

▼ Lasso



Lasso(alpha=1)


```

```
In [245]: lasso1.fit(x_train,y_train)
```

```
Out[245]: 

▼ Lasso



Lasso(alpha=1)


```

```
In [246]: y_pred1 = lasso1.predict(x_test)
```

```
y_pred1
```

```
Out[246]: array([0.53464182, 0.55153753, 0.52628915, 0.49662945, 0.54877464,
0.50450952, 0.49674897, 0.52337155, 0.49584509, 0.50448076,
0.54814566, 0.50129629, 0.4897494 , 0.51392462, 0.51321707,
0.50270294, 0.52542176, 0.53052843, 0.53884494, 0.51723128,
0.52665481, 0.52375847, 0.50791945, 0.49811189, 0.52450892,
0.54670405, 0.50777637, 0.5226336 , 0.51988592, 0.55563679,
0.49533313, 0.52267864, 0.48786982, 0.48746628, 0.48686171,
0.53345559, 0.54125438, 0.49327109, 0.50422327, 0.54795086,
0.53439381, 0.51010866, 0.55270557, 0.50064567, 0.52211387,
0.51488096, 0.51952139, 0.52336423, 0.54375263, 0.50851542,
0.51908089, 0.54522431, 0.49666425, 0.50419776, 0.5440904 ,
0.54163323, 0.52222202, 0.55766762, 0.54360428, 0.53768008,
0.51895283, 0.51627601, 0.48838784, 0.51453939, 0.49163574,
0.52393199, 0.51234664, 0.5142862 , 0.54721641, 0.50768202,
0.55327297, 0.54550842, 0.49509879, 0.52869125, 0.49375763,
0.54284225, 0.54506344, 0.54314333, 0.55243587, 0.49966253,
0.5251955 , 0.54669208, 0.52046554, 0.55007251, 0.53942849,
0.55529631, 0.55309525, 0.53350667, 0.51232794, 0.52907115,
0.51848517, 0.49469423, 0.50351302, 0.49420804, 0.52791041,
0.49693676, 0.51358555, 0.52450335, 0.48756191, 0.5198592,
0.52276844, 0.55250245, 0.5061784 , 0.48931772, 0.54217259,
0.55063353, 0.52022087, 0.51178654, 0.53700288, 0.54999992,
0.50748478, 0.50105763, 0.52094363, 0.50731984, 0.52642678,
0.54352488, 0.486606 , 0.54407158, 0.50084305, 0.5184643 ,
0.54104426, 0.50756275, 0.50431826, 0.54047201, 0.50089517,
0.49624834, 0.5523241 , 0.51664533, 0.54842354, 0.52883471,
0.51300706, 0.54569382, 0.55159158, 0.53429924, 0.53359346,
0.49397472, 0.54470976, 0.52536352, 0.50952402, 0.49539345,
0.55760267, 0.51343665, 0.50648277, 0.56009391, 0.52272927,
0.52673608, 0.52451863, 0.55582562, 0.49506742, 0.54124277,
0.525013 , 0.54136917, 0.51217623, 0.50514554, 0.52651132,
0.5175902 , 0.53289962, 0.54121183, 0.50707286, 0.50295366,
0.5053261 , 0.51876609, 0.49300894, 0.52373623, 0.51343753,
0.51671317, 0.53776226, 0.53598055, 0.49785329, 0.55703143,
0.51281505, 0.49756079, 0.49265314, 0.50261573, 0.4942255 ,
0.49006406, 0.55402249, 0.54689969, 0.52521804, 0.5580938 ,
0.55051319, 0.50980385, 0.51658797, 0.53195772, 0.53720679,
0.52579559, 0.54437701, 0.50046394, 0.50950311, 0.53930871,
0.55054962, 0.54412243, 0.52006105, 0.49040816, 0.51471237,
0.49559669, 0.49930032, 0.50524691, 0.51943388, 0.50888363,
0.50440869, 0.49538782, 0.55035749, 0.55074493, 0.55534372,
0.55013277, 0.49853108, 0.48686277, 0.55699499, 0.49491615,
0.52557326, 0.55251239, 0.55096551, 0.49441626, 0.50324419,
0.53652173, 0.49957418, 0.49028159, 0.50920792, 0.54554518,
0.54210237, 0.52686883, 0.53748479, 0.55080781, 0.52037975,
0.51709161, 0.52606011, 0.51191523, 0.49942113, 0.55421032,
0.50899714, 0.49208174, 0.52031006, 0.54149147, 0.52045084,
0.53092388, 0.49041257, 0.52747267, 0.49842687, 0.5163128 ,
0.5207841 , 0.54937253, 0.54165357, 0.55504995, 0.52890532,
0.50099228, 0.54444669, 0.49506366, 0.52977849, 0.48757309,
0.49809133, 0.49242623, 0.49639482, 0.50906697, 0.54376221,
0.51707493, 0.54155767, 0.49492144, 0.49880123, 0.52809831,
0.49849268, 0.52875672, 0.54388238, 0.4922618 , 0.53439921,
0.53880564, 0.53307073, 0.49343332, 0.53004398, 0.5387145 ,
0.50827437, 0.54647078, 0.54116997, 0.53148126, 0.51261234,
0.49431204, 0.52835068, 0.49743585, 0.52027491, 0.49397356,
0.55165324, 0.49463129, 0.51551735, 0.49789132, 0.53784617,
0.52104058, 0.55234946, 0.49354236, 0.53761308, 0.50780125,
0.50738351, 0.53814762, 0.49046304, 0.5181294 , 0.52112408,
0.50997513, 0.50899717, 0.49256217, 0.51122565, 0.52109102])
```

```
In [247]: y_test
```

```
Out[247]: 993    0
859    1
298    1
553    0
672    1
..
167    1
998    1
984    0
491    1
10     0
Name: Target_Churn, Length: 300, dtype: int64
```

```
In [248]: lasso1.score(x_train,y_train)
```

```
Out[248]: 0.001913698664254171
```

KNN Algorithm

```
In [265]: df1
```

```
Out[265]:
```

Score	Last_Purchase_Days_Ago	Email_Opt_In	Target_Churn	Gender_Female	Gender_Male	Gender_Other	Promotion_Response_Ignored
3	129	True	True	0	0	1	0
3	227	False	False	0	1	0	0
2	283	False	True	0	1	0	0
5	226	True	True	0	0	1	1
5	242	False	False	0	0	1	0
...
2	88	True	False	0	1	0	1
4	352	False	True	0	1	0	0
1	172	True	False	1	0	0	0
5	55	False	True	0	1	0	0
1	269	True	True	0	0	1	1

```
In [266]: x = df1.drop('Target_Churn',axis=1)
y = df1.Target_Churn
```

```
In [267]: x
```

```
Out[267]:
```

	Customer_ID	Age	Annual_Income	Total_Spend	Years_as_Customer	Num_of_Purchases	Average_Transaction_Amount	Num_of_Re
0	1	62	45.15	5892.58	5	22	453.80	
1	2	65	79.51	9025.47	13	77	22.90	
2	3	18	29.19	618.83	13	71	50.53	
3	4	21	79.63	9110.30	3	33	411.83	
4	5	21	77.66	5390.88	15	43	101.19	
...	
995	996	54	143.72	1089.09	2	29	77.75	
996	997	19	164.19	3700.24	9	90	34.45	
997	998	47	113.31	705.85	17	69	187.37	
998	999	23	72.98	3891.60	7	31	483.80	
999	1000	34	134.86	3956.71	15	48	420.91	

1000 rows × 18 columns

```
In [268]: y
```

```
Out[268]: 0      True
1      False
2      True
3      True
4      False
...
995    False
996     True
997    False
998     True
999     True
Name: Target_Churn, Length: 1000, dtype: bool
```

```
In [269]: x_train,x_test,y_train,y_test = train_test_split(x,y,test_size=0.20,random_state=42)
```

```
In [270]: from sklearn.neighbors import KNeighborsClassifier
```

```
In [371]: knnC = KNeighborsClassifier(n_neighbors = 1)
          knnC
```

```
Out[371]: ▼      KNeighborsClassifier
          KNeighborsClassifier(n_neighbors=1)
```

```
In [372]: knnC.fit(x_train,y_train)
```

```
Out[372]: ▼      KNeighborsClassifier
          KNeighborsClassifier(n_neighbors=1)
```

```
In [373]: y_pred=knnC.predict(x_test)
          y_pred
```

```
Out[373]: array([1, 0, 0, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 0, 0, 0, 0, 1, 0, 1, 0,
                1, 1, 0, 0, 0, 1, 1, 1, 1, 0, 0, 1, 0, 0, 1, 0, 0, 1, 0,
                0, 1, 1, 1, 0, 0, 1, 0, 0, 1, 1, 0, 1, 1, 1, 1, 1, 1, 0, 1,
                1, 0, 1, 0, 1, 1, 0, 0, 0, 0, 0, 0, 1, 0, 1, 0, 1, 1, 1, 0, 0, 1, 0,
                1, 1, 0, 0, 1, 0, 1, 1, 0, 1, 0, 0, 0, 0, 1, 1, 1, 0, 0, 0, 1, 0,
                0, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 0, 1, 1,
                0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0, 0, 0, 1, 0, 1, 1, 1, 1,
                1, 0, 1, 0, 0, 1, 0, 0, 0, 0, 0, 1, 0, 1, 1, 0, 1, 0, 1, 1, 0, 0, 1,
                1, 1, 1, 0, 1, 1, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1,
                0, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1,
                1, 1, 1, 0, 1, 1, 0, 1, 1, 0, 0, 0, 0, 0, 1, 1, 0, 1, 0, 0, 1,
                0, 1, 1, 1, 1, 0, 0, 1, 1, 1, 1, 0, 1, 1, 0, 0, 0, 0, 0, 1,
                0, 1, 0, 0, 1, 1, 1, 0, 0, 1, 0, 1, 0, 0, 1, 0, 0, 0, 0, 0, 1,
                0, 1, 0, 0, 1, 1, 1, 0, 0, 1, 0, 1, 0, 0, 1, 0, 1, 1, 1, 1, 0, 0,
                1, 0, 1, 0, 0, 1, 1, 0, 1, 0, 1, 0, 0, 0])
```

```
In [374]: y_test
```

```
Out[374]: 993    0
          859    1
          298    1
          553    0
          672    1
          ..
          167    1
          998    1
          984    0
          491    1
          10     0
          Name: Target_Churn, Length: 300, dtype: int64
```

```
In [375]: knnC.score(x_train,y_train)
```

```
Out[375]: 1.0
```

```
In [376]: knnC.score(x_test,y_test)
```

```
Out[376]: 0.46
```

```
In [377]: accuracy_score(y_test,y_pred)
```

```
Out[377]: 0.46
```

```
In [320]: from sklearn.neighbors import KNeighborsRegressor
```

```
In [378]: knnr = KNeighborsRegressor(n_neighbors = 1)
          knnr
```

```
Out[378]: ▼      KNeighborsRegressor
          KNeighborsRegressor(n_neighbors=1)
```

```
In [379]: knnr.fit(x_train,y_train)
```

```
Out[379]: ▼      KNeighborsRegressor
          KNeighborsRegressor(n_neighbors=1)
```

```
y_pred=knnr.predict(x_test)
y_pred
```

```
array([1., 0., 0., 0., 1., 1., 1., 1., 0., 1., 1., 1., 1., 1., 0., 0., 0.,
       0., 1., 0., 1., 0., 1., 1., 0., 0., 0., 1., 1., 1., 1., 0., 0., 1.,
       0., 1., 1., 0., 0., 1., 0., 0., 1., 0., 0., 1., 1., 1., 0., 0., 1.,
       1., 0., 1., 1., 0., 0., 0., 0., 0., 1., 0., 1., 0., 1., 1., 0., 1., 1., 0.,
       0., 1., 0., 1., 1., 0., 0., 1., 0., 1., 1., 0., 1., 0., 0., 0., 0.,
       1., 1., 1., 0., 0., 0., 1., 0., 0., 1., 1., 1., 0., 1., 0., 1., 1.,
       1., 1., 1., 1., 1., 1., 1., 0., 1., 0., 1., 1., 0., 1., 1., 1.,
       1., 1., 0., 1., 0., 0., 1., 0., 0., 0., 0., 1., 0., 1., 1., 1., 1., 0., 1.,
       0., 1., 1., 1., 1., 1., 0., 1., 1., 1., 0., 1., 1., 1., 0., 1.,
       1., 1., 1., 1., 1., 0., 1., 1., 1., 1., 0., 0., 0., 0., 1., 1., 0.,
       1., 0., 0., 1., 0., 1., 1., 1., 1., 0., 0., 1., 1., 1., 1., 1., 0.,
       1., 1., 0., 0., 0., 0., 0., 1., 0., 1., 0., 0., 1., 1., 1., 1., 1., 0.,
       0., 1., 0., 1., 0., 0., 1., 1., 1., 1., 1., 0., 0., 0., 1., 0., 1.,
       0., 0., 1., 1., 0., 1., 0., 1., 0., 0., 0.])
```

y_test

```
993    0
859    1
298    1
553    0
672    1
..
167    1
998    1
984    0
491    1
10     0
Name: Target_Churn, Length: 300, dtype: int64
```

```
metrics.r2_score(y_test,y_pred)
```

-1.1696428571428572

Decision Tree

Age	Annual_Income	Total_Spend	Years_as_Customer	Num_of_Purchases	Average_Transaction_Amount	Num_of>Returns	Num_of_Support
62	45.15	5892.58	5	22	453.80	2	
65	79.51	9025.47	13	77	22.90	2	
18	29.19	618.83	13	71	50.53	5	
21	79.63	9110.30	3	33	411.83	5	
21	77.66	5390.88	15	43	101.19	3	
...	
54	143.72	1089.09	2	29	77.75	0	
19	164.19	3700.24	9	90	34.45	6	
47	113.31	705.85	17	69	187.37	7	
23	72.98	3891.60	7	31	483.80	1	
34	134.86	3956.71	15	48	420.91	6	

mns

```
x_train,x_test,y_train,y_test = train_test_split(x,y,test_size=0.30,random_state=0)
```

```
from sklearn.tree import DecisionTreeClassifier
```

```
dc = DecisionTreeClassifier(criterion='gini',max_depth=5,random_state=1)
```

```
In [419]: dc.fit(x_train,y_train)
```

```
Out[419]: DecisionTreeClassifier
DecisionTreeClassifier(max_depth=5, random_state=1)
```

```
In [420]: y_pred = dc.predict(x_test)
y_pred
```

```
Out[420]: array([0, 1, 1, 1, 0, 0, 1, 1, 1, 1, 1, 0, 1, 1, 0, 0, 1, 1, 1, 1, 1, 1,
1, 1, 0, 0, 0, 1, 0, 0, 1, 0, 0, 1, 1, 1, 0, 1, 0, 1, 1, 0, 1, 0,
1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1, 1, 0, 0, 0, 1, 0, 0,
1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 0, 1, 1, 0, 1, 1, 0, 1, 0, 0, 0, 1,
1, 1, 0, 0, 1, 1, 1, 0, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,
0, 0, 1, 1, 0, 1, 1, 0, 1, 1, 1, 0, 0, 0, 0, 1, 0, 1, 1, 0, 0, 1,
0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 0, 0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1,
0, 1, 1, 0, 1, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 1, 0, 0, 0, 1, 1, 1,
0, 1, 1, 0, 1, 0, 0, 0, 1, 0, 1, 0, 1, 0, 0, 0, 1, 1, 0, 1, 1, 1,
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,
0, 1, 0, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0,
1, 0, 1, 0, 0, 0, 1, 1, 0, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1,
1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1,
1, 1, 1, 1, 0, 1, 1, 0, 1, 1, 1, 0, 1, 1])
```

```
In [421]: y_test
```

```
Out[421]: 993    0
859    1
298    1
553    0
672    1
..
167    1
998    1
984    0
491    1
10     0
Name: Target_Churn, Length: 300, dtype: int64
```

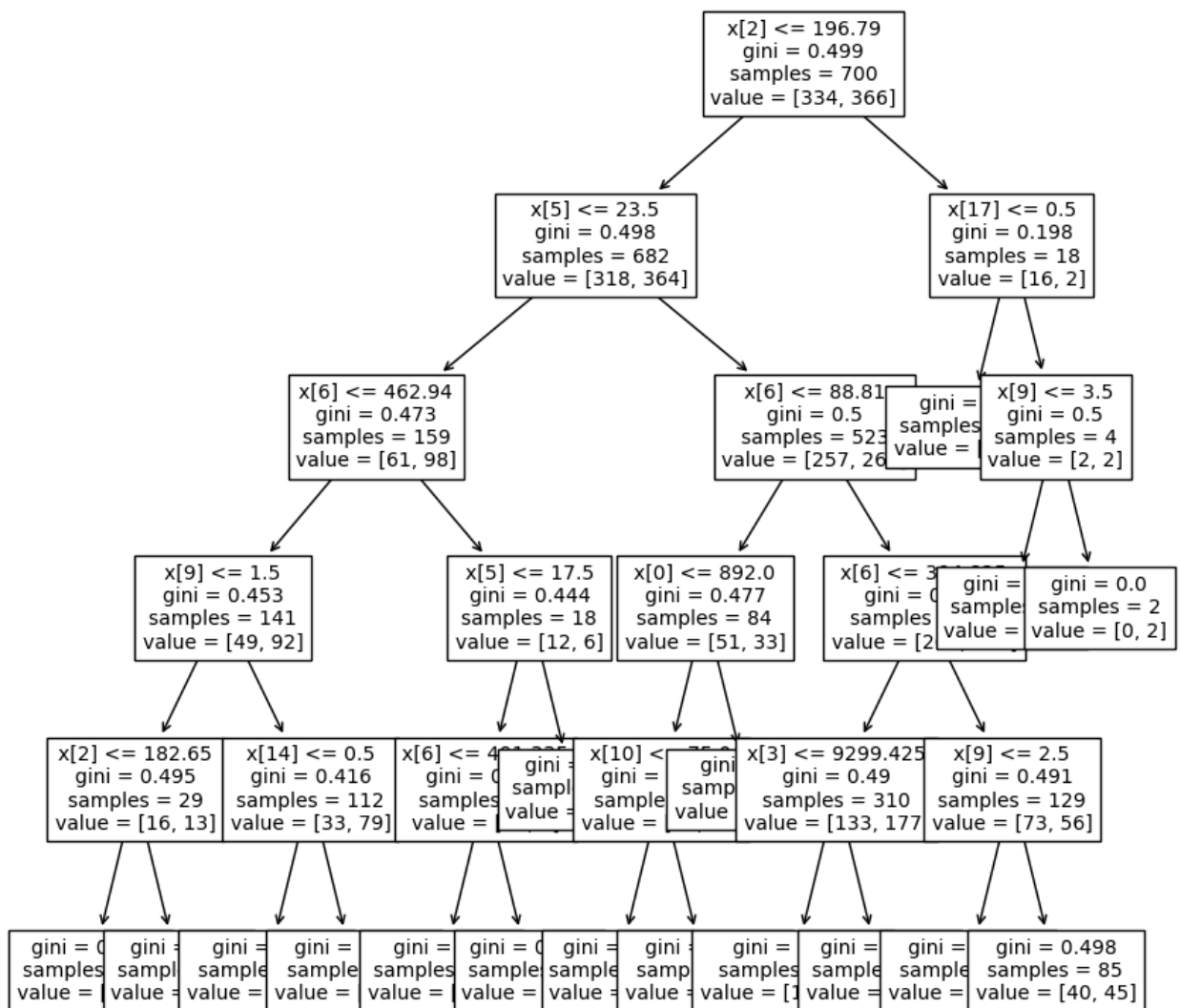
```
In [422]: accuracy_score(y_test,y_pred)
```

```
Out[422]: 0.5133333333333333
```

```
In [423]: from sklearn import tree
```



```
In [424]: plt.figure(figsize = (10,10))
tree.plot_tree(dc,fontsize = 10)
plt.show()
```



Random Forest

```
In [425]: x_train,x_test,y_train,y_test = train_test_split(x,y,test_size = 0.20,random_state =43,stratify = y)
```

```
In [426]: from sklearn.ensemble import RandomForestClassifier
```

```
In [494]: RF_classifier = RandomForestClassifier(n_estimators= 51)
RF_classifier
```

```
Out[494]: RandomForestClassifier
RandomForestClassifier(n_estimators=51)
```

```
In [495]: RF_classifier.fit(x_train,y_train)
```

```
Out[495]: RandomForestClassifier
RandomForestClassifier(n_estimators=51)
```

```
In [496]: y_pred=RF_classifier.predict(x_test)
y_pred
```

```
Out[496]: array([0, 1, 0, 0, 0, 1, 0, 0, 0, 0, 0, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 0,
0, 1, 0, 0, 0, 0, 0, 0, 1, 0, 1, 1, 1, 0, 1, 0, 0, 1, 0, 1, 0, 1,
0, 0, 1, 0, 0, 0, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 0, 1, 0,
0, 0, 1, 0, 1, 0, 1, 1, 0, 0, 0, 0, 0, 0, 1, 1, 0, 0, 0, 0, 0, 0,
1, 1, 1, 1, 0, 0, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1,
1, 1, 0, 0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1, 1, 0, 1, 0,
1, 1, 0, 1, 0, 1, 1, 1, 1, 0, 1, 1, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1,
1, 1, 1, 1, 1, 0, 0, 1, 0, 1, 0, 1, 1, 0, 1, 0, 1, 0, 1, 0, 1, 0,
1, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 1, 0, 1, 0, 1, 1, 0, 1, 1, 1, 1,
1, 1])
```

```
In [497]: y_test
```

```
Out[497]: 827    0
632    1
773    1
626    1
29     0
      ..
411    0
767    0
968    1
147    0
654    1
Name: Target_Churn, Length: 200, dtype: int64
```

```
In [498]: accuracy_score(y_test,y_pred)
```

```
Out[498]: 0.535
```

```
In [499]: confusion_matrix(y_pred,y_test)
```

```
Out[499]: array([[41, 39],
[54, 66]])
```

KMean Cluster

```
In [544]: x = df1[['Satisfaction_Score','Total_Spend']]
```

```
In [545]: from sklearn.cluster import KMeans
```

```
In [595]: k_mean_algo = KMeans(n_clusters=8)
k_mean_algo
```

```
Out[595]: ▼ KMeans
KMeans()
```

```
In [596]: k_mean_algo.fit(X)
```

```
Out[596]: ▼ KMeans
KMeans()
```

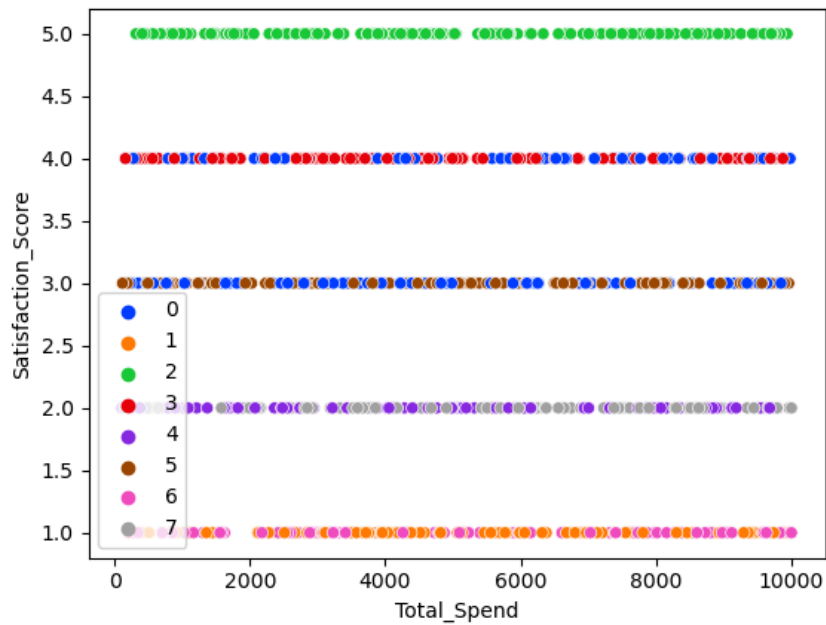
```
In [597]: k_mean_algo.labels_
```

```
Out[597]: array([5, 0, 7, 2, 2, 0, 6, 0, 3, 4, 4, 7, 2, 7, 1, 0, 7, 0, 0, 2, 7, 6,
 7, 7, 3, 6, 7, 6, 2, 6, 3, 1, 1, 2, 2, 5, 1, 4, 2, 2, 0, 1, 6, 1,
 3, 7, 4, 4, 5, 3, 0, 5, 6, 7, 2, 4, 3, 0, 0, 3, 3, 0, 0, 4, 0, 0,
 2, 7, 7, 6, 2, 3, 5, 2, 6, 1, 7, 5, 6, 0, 7, 2, 5, 7, 2, 1, 1, 4,
 1, 4, 0, 6, 5, 6, 5, 7, 0, 6, 2, 4, 5, 1, 6, 3, 3, 2, 7, 0, 2, 5,
 4, 4, 0, 4, 2, 7, 1, 2, 2, 4, 4, 3, 6, 0, 4, 6, 5, 3, 4, 2, 2, 4,
 5, 5, 1, 2, 5, 3, 0, 3, 2, 0, 7, 3, 4, 5, 7, 2, 2, 0, 2, 1, 3, 6,
 2, 5, 0, 2, 0, 5, 2, 2, 6, 7, 1, 3, 0, 5, 3, 5, 2, 7, 2, 2, 2, 5,
 0, 4, 2, 7, 5, 2, 7, 3, 2, 0, 0, 6, 2, 7, 7, 4, 0, 2, 6, 0, 6, 4,
 6, 0, 7, 6, 1, 0, 4, 0, 4, 5, 6, 0, 0, 4, 2, 2, 0, 6, 0, 3, 7, 2,
 7, 7, 5, 1, 4, 1, 0, 3, 6, 0, 0, 0, 2, 3, 0, 7, 1, 2, 2, 7, 1, 5,
 4, 5, 5, 0, 5, 0, 7, 2, 1, 3, 4, 5, 3, 6, 0, 7, 3, 5, 0, 5, 5, 0,
 3, 2, 1, 0, 4, 6, 1, 5, 4, 3, 0, 4, 4, 1, 4, 2, 7, 2, 0, 3, 3, 2,
 1, 0, 4, 0, 5, 7, 5, 0, 1, 4, 0, 2, 5, 2, 2, 6, 2, 4, 0, 5, 7, 2,
 4, 7, 6, 2, 4, 5, 6, 7, 0, 5, 2, 7, 2, 5, 4, 2, 2, 3, 1, 0, 5, 2,
 0, 0, 4, 3, 4, 7, 5, 5, 0, 7, 4, 3, 2, 4, 5, 4, 6, 7, 7, 6, 3, 4,
 6, 6, 1, 3, 6, 2, 5, 2, 7, 3, 0, 3, 4, 1, 4, 6, 6, 2, 1, 7, 6, 7,
 0, 2, 6, 3, 0, 7, 3, 3, 6, 0, 1, 5, 3, 5, 3, 1, 4, 0, 2, 7, 5, 3,
 3, 3, 3, 0, 1, 5, 7, 0, 0, 1, 6, 3, 0, 0, 6, 4, 5, 1, 5, 1, 0, 7,
 6, 2, 0, 1, 0, 3, 5, 1, 5, 6, 6, 3, 6, 7, 2, 4, 6, 2, 5, 5, 7, 0,
 2, 2, 3, 5, 6, 5, 1, 5, 2, 2, 6, 0, 1, 1, 0, 6, 6, 5, 7, 4, 3, 4,
 0, 6, 0, 2, 5, 4, 3, 1, 6, 4, 3, 2, 3, 3, 7, 0, 6, 3, 7, 3, 3, 1,
 6, 4, 0, 6, 4, 0, 6, 2, 4, 2, 1, 2, 0, 1, 0, 4, 2, 5, 2, 1, 2, 4,
 2, 2, 3, 5, 2, 3, 2, 2, 5, 2, 0, 2, 5, 2, 5, 1, 2, 3, 2, 2, 0, 2,
 6, 3, 0, 0, 0, 0, 3, 2, 1, 5, 4, 2, 2, 6, 5, 4, 0, 5, 6, 2, 6, 5,
 7, 2, 1, 0, 4, 0, 0, 7, 4, 2, 5, 6, 4, 1, 5, 5, 3, 6, 1, 2, 5, 5,
 0, 0, 2, 3, 0, 4, 0, 2, 3, 3, 2, 7, 0, 7, 5, 2, 1, 2, 3, 5, 2, 4,
 6, 4, 4, 0, 0, 5, 2, 0, 2, 5, 3, 5, 0, 1, 6, 5, 0, 2, 1, 2, 1, 0,
 2, 0, 6, 0, 4, 2, 6, 3, 0, 4, 7, 3, 2, 0, 0, 3, 3, 0, 0, 0, 5, 0,
 0, 5, 1, 6, 4, 1, 7, 5, 3, 3, 1, 5, 2, 0, 0, 3, 1, 2, 0, 5, 4, 0,
 7, 5, 0, 2, 6, 1, 0, 2, 2, 1, 7, 0, 2, 3, 0, 1, 3, 0, 0, 4, 3, 6,
 5, 7, 1, 3, 1, 3, 6, 3, 5, 0, 1, 2, 1, 6, 6, 2, 6, 1, 5, 4, 2, 2,
 1, 2, 2, 3, 7, 2, 7, 2, 5, 4, 0, 2, 1, 2, 2, 2, 7, 2, 4, 0, 5, 5,
 5, 2, 4, 5, 3, 0, 2, 1, 0, 2, 2, 1, 5, 0, 3, 2, 5, 0, 4, 1, 0, 1,
 7, 4, 4, 5, 6, 1, 2, 0, 3, 0, 2, 4, 5, 1, 2, 6, 1, 1, 4, 0, 7, 4,
 0, 0, 2, 7, 5, 1, 5, 0, 5, 3, 2, 7, 0, 2, 2, 2, 2, 6, 1, 0, 7, 4,
 0, 7, 3, 7, 0, 6, 3, 2, 7, 3, 5, 0, 1, 3, 0, 7, 2, 5, 2, 0, 4, 6,
 3, 5, 0, 0, 1, 0, 2, 4, 6, 2, 0, 1, 3, 6, 5, 7, 2, 3, 6, 7, 4, 2,
 1, 1, 2, 7, 6, 3, 0, 6, 0, 7, 2, 0, 3, 6, 2, 2, 3, 0, 4, 6, 2, 5,
 0, 5, 3, 2, 6, 0, 7, 2, 0, 3, 1, 3, 1, 0, 0, 7, 3, 5, 0, 3, 7, 6,
 5, 5, 5, 5, 0, 6, 3, 4, 1, 2, 7, 3, 0, 0, 3, 3, 4, 2, 5, 0, 0, 0,
 3, 0, 7, 4, 1, 1, 7, 3, 0, 7, 4, 1, 2, 0, 5, 2, 1, 0, 6, 6, 0, 2,
 2, 0, 1, 1, 0, 2, 5, 0, 2, 0, 2, 6, 6, 7, 0, 5, 2, 5, 4, 3, 0, 1,
 7, 6, 2, 3, 2, 7, 1, 6, 5, 4, 4, 1, 2, 0, 1, 3, 0, 5, 1, 3, 0, 2,
 1, 2, 2, 6, 2, 4, 3, 3, 2, 3, 5, 5, 3, 4, 7, 6, 6, 5, 3, 2, 1, 0,
 7, 0, 7, 6, 5, 4, 3, 6, 2, 1], dtype=int32)
```

```
In [598]: centroids = k_mean_algo.cluster_centers_
centroids
```

```
Out[598]: array([[1.11022302e-16, 3.47252747e+00],
 [1.00000000e+00, 1.00000000e+00],
 [4.91803279e-01, 5.00000000e+00],
 [1.00000000e+00, 4.00000000e+00],
 [2.22044605e-16, 2.00000000e+00],
 [1.00000000e+00, 3.00000000e+00],
 [1.11022302e-16, 1.00000000e+00],
 [1.00000000e+00, 2.00000000e+00]])
```

```
In [599]: sns.scatterplot(data=x,x='Total_Spend',y='Satisfaction_Score',hue = k_mean_algo.labels_,palette='br
plt.show()
```



```
In [600]: from sklearn.metrics import silhouette_score
```

```
In [601]: silhouette_score(x,k_mean_algo.labels_)
```

```
Out[601]: -0.07479118701339353
```

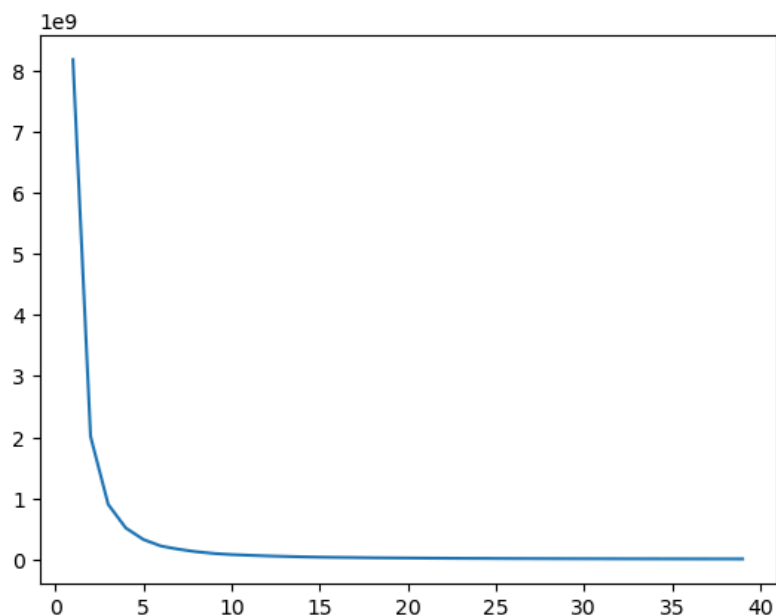
```
In [602]: wcss = []
for i in range(1,40):
    k1 = KMeans(n_clusters =i)
    k1.fit(x)
    wcss.append(k1.inertia_)
```

```
In [603]: wcss
```

```
Out[603]: [8183560254.690079,  
2012667546.7588565,  
898206961.0979846,  
511666142.951803,  
322615398.3867538,  
215503493.71441016,  
163327315.69025815,  
122570789.16063347,  
94286597.58670473,  
76079902.70216402,  
64265169.467839494,  
54283349.400611214,  
46443986.19841979,  
39281189.26927517,  
33927061.97638519,  
30088584.419168554,  
27220073.14803481,  
23703408.535129912,  
21515378.19906824,  
19684362.873822525,  
17554902.28348212,  
15988813.202004304,  
14370763.012386,  
13509774.632138185,  
12149097.000864055,  
10975802.33969901,  
10470321.577828087,  
9492910.801070167,  
8895703.415116558,  
8318026.001274471,  
7887540.290504886,  
7303127.760329071,  
6956943.245081749,  
6442775.886441586,  
6091731.16792983,  
5723121.635259893,  
5451807.240624731,  
5081774.037546091,  
4920345.769676542]
```

```
In [605]: plt.plot(range(1,40),wcss)
```

```
Out[605]: [<matplotlib.lines.Line2D at 0x287031840>]
```



Hierarchical Clustering

```
In [606]: df1
```

```
Out[606]:
```

	Customer_ID	Age	Annual_Income	Total_Spend	Years_as_Customer	Num_of_Purchases	Average_Transaction_Amount	Num_of_Re
0	1	62	45.15	5892.58	5	22		453.80
1	2	65	79.51	9025.47	13	77		22.90
2	3	18	29.19	618.83	13	71		50.53
3	4	21	79.63	9110.30	3	33		411.83
4	5	21	77.66	5390.88	15	43		101.19
...
995	996	54	143.72	1089.09	2	29		77.75
996	997	19	164.19	3700.24	9	90		34.45
997	998	47	113.31	705.85	17	69		187.37
998	999	23	72.98	3891.60	7	31		483.80
999	1000	34	134.86	3956.71	15	48		420.91

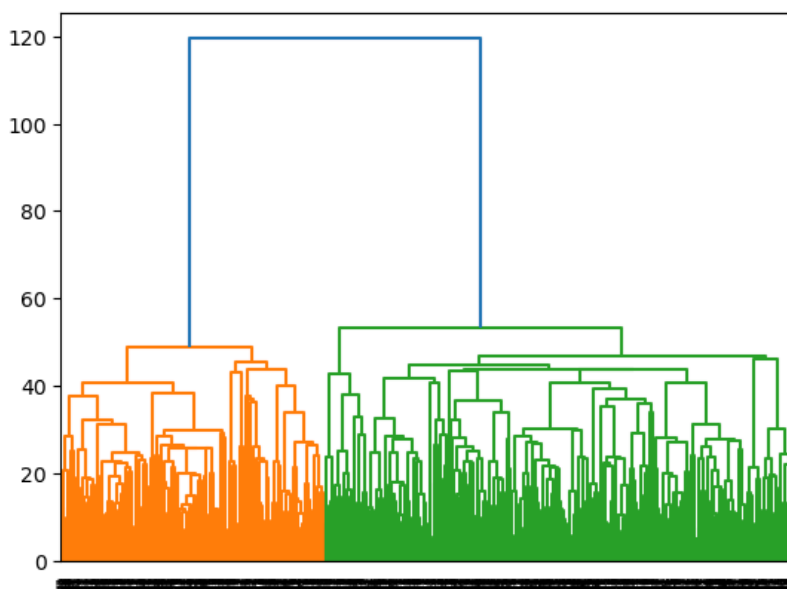
1000 rows × 9 columns

```
In [607]: from scipy.cluster import hierarchy
```

```
In [608]: hierarchy_algo = hierarchy.linkage(x,method ='single')
hierarchy_algo
```

```
Out[608]: array([[2.40000000e+02, 4.25000000e+02, 1.70000000e-01, 2.00000000e+00],
 [8.46000000e+02, 9.58000000e+02, 2.40000000e-01, 2.00000000e+00],
 [5.22000000e+02, 9.69000000e+02, 3.40000000e-01, 2.00000000e+00],
 ...,
 [1.98400000e+03, 1.99300000e+03, 4.87910084e+01, 3.59000000e+02],
 [1.98600000e+03, 1.99500000e+03, 5.33193783e+01, 6.41000000e+02],
 [1.99600000e+03, 1.99700000e+03, 1.19486739e+02, 1.00000000e+03]])
```

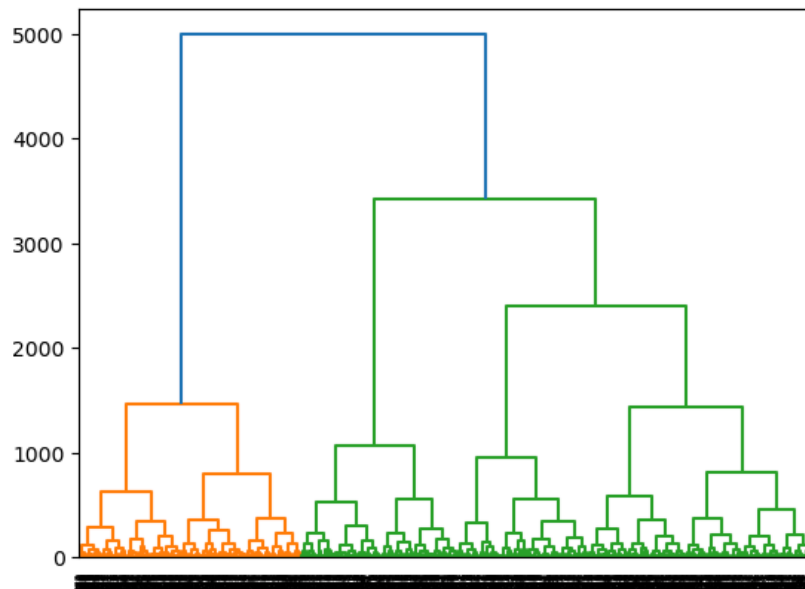
```
In [609]: hierarchy.dendrogram(hierarchy_algo)
plt.show()
```



```
In [610]: avg = hierarchy.linkage(x,method ='average')
avg
```

```
Out[610]: array([[2.40000000e+02, 4.25000000e+02, 1.70000000e-01, 2.00000000e+00],
 [8.46000000e+02, 9.58000000e+02, 2.40000000e-01, 2.00000000e+00],
 [5.22000000e+02, 9.69000000e+02, 3.40000000e-01, 2.00000000e+00],
 ...,
 [1.99200000e+03, 1.99400000e+03, 2.40585337e+03, 4.84000000e+02],
 [1.99300000e+03, 1.99600000e+03, 3.41626812e+03, 6.98000000e+02],
 [1.99500000e+03, 1.99700000e+03, 4.99322951e+03, 1.00000000e+03]])
```

```
In [611]: hierarchy.dendrogram(avg)
plt.show()
```



DBScan

```
In [616]: from sklearn.cluster import DBSCAN
```

```
In [617]: DBSCAN_algo = DBSCAN(eps = 9,min_samples = 3)
DBSCAN_algo
```

```
Out [617]: DBSCAN
DBSCAN(eps=9, min_samples=3)
```

```
In [618]: DBSCAN_algo.fit(x)
```

```
Out [618]: DBSCAN
DBSCAN(eps=9, min_samples=3)
```

```
In [619]: DBSCAN_algo.labels_
```

```
Out[619]: array([ 0,  1, -1,  2,  3, -1, -1, -1, -1,  4, -1, 131, -1,
-1, 53, -1, 72, -1,  5,  6,  7, 114,  2,  8, -1, 144,
-1,  9,  4, -1, -1,  8, 10, 11, -1, -1, 12, -1,  3,
13, 14, 17, 15, 16, 17, 18, 19, 74, 12, -1, 20, 21,
22, -1, -1, 23, -1, -1, 24, -1, 25, 26, 27, -1, 28,
-1, -1, -1, 59, 142, -1, -1, 29, -1, 30, 31, 16, 68,
10, 32, -1, -1, 33, -1, -1, -1, -1, -1, -1, -1, 34,
-1, -1, 31,  5, 35, -1, 18, 25, -1, 36, -1, -1, 37,
-1, 103, -1, 14, 38, -1, -1, -1, 39, -1, -1, -1, -1,
140, 40, 41, -1, 42, -1, 86, 61, 43, 43, -1, -1, -1,
44, -1, -1, 19, -1, 41, 33, -1, -1, 87, 45, 83, 46,
47, 48, -1, 49, 43, -1,  2, -1, 50, -1, 51, -1, 52,
53, -1, 54, 119, 55, 56,  0,  9, 69, 36, 57, 58, 32,
27, 59, -1, 60, -1, -1, 61, 66, 62, -1, -1, 63, -1,
-1, -1, 64, 83, 65,  3, 66, -1, -1, 21, -1, 56, 63,
56, -1, 67, -1, -1, -1,  7, 68, 69, 70, -1, 71, -1,
72, 37, 73, -1, 74, 75, 76, -1, 77, 78, 81, 26, 79,
58, -1, 77, 20, 72, -1, 80, 81, 42, 128, 17, 96, 14,
58, 74,  1, 82, 83, 84, 85, -1, -1, 86, 74, 143, 75,
 6, -1, -1, 87, 35, 144, -1, 53, -1, 88, -1, 19, -1,
15, -1, -1, 103, 33, -1, -1, -1, -1, 77, 89, -1, 37,
90, -1, 82, 44, -1, 17, -1, -1, -1, 26, -1, 91, -1,
34, -1, 92, -1, 93, -1, 22, -1, 13, -1, 55, 137,  3,
-1, 142, 94, 95, -1, 130, -1, -1, -1, 45, 29, 96, 79,
97, -1, -1, 98, 67, 43, 99, -1, -1, 80, 93, 83, 111,
-1, 56, 100, -1, 91, 99, 91, -1, 101, 90, 102, -1, 103,
-1, -1, 104, -1, 105, 106, -1, -1, 43, 101, 75, 87, -1,
-1, 50, 107, -1, 62, -1, 108,  0, -1, 109, 110, 39, 26,
111, 75, 28, -1, -1, -1, 58, -1, 112, -1,  8, 56, 113,
-1, 114, 115, 51, -1, -1, -1, 93, -1, 101, 65, 67, -1,
62, 108,  6, 70, -1, 62, 14, 30, 116, 117, -1, -1, 145,
33, 118, 32, -1, 119, 46, 118, 19, 40, 31, 107, -1, 120,
39, 61, -1, -1, 121, -1, 69, 105, -1, 85, -1, -1, 79,
-1, 122, 102, -1, -1, -1, 123, -1, 37, 77, 23, 42, -1,
88, 35, 40, -1, 77, 60, -1, -1, 132, 124, 125, 75, 99,
-1, -1, -1, -1, 64, 126, 14, -1, -1, -1,  5, 83, 118,
-1, 121,  9, 99, 126, 29, 54, 122, -1, 115, 143, -1, -1,
-1, 30, -1, 15, 79, 127, -1, 16, -1, -1, -1, -1, 109,
 5, -1, 92, -1, 98, -1, -1, 128, -1, 99, 119, 129, 57,
130, -1, 70, -1, 20, 82, 123, 118, -1, 46, -1,  4, 57,
-1, 111, 84, -1, -1,  1, 89, 131, -1, 132, 130, -1, -1,
 5, 103, -1, 18, 122, 67, 131, 73, 27, 111, -1, -1, 63,
51, 115, -1, -1, -1, -1, 110, 23, -1, 57, 73, -1, -1,
106, 116, 127, 129, 95, -1, 133, -1, -1, 108, 101, 119, 48,
103, -1, -1, 55, -1, 28, 22, 134, 16, 80, -1, -1, 100,
-1, 11, 100, -1, 71, -1, -1, 135, 136, 98, -1,  2, -1,
-1, 97, 133, 137, 138,  5, 32, 96, 133, -1, 102, 70, -1,
-1, -1, 100, -1, 95, -1, 128, 41, -1,  2, -1, -1, 27,
124, 44, -1, -1, 121, 66, 82, -1, -1, -1, 65, 49, -1,
-1, 61, -1, -1, 113, 79, -1, 38, 12, -1, 110, 76, 75,
-1, 75, -1, 139, -1, 47, 140, -1, -1, 141, 94, -1, -1,
120, 141, 121, 52, 21, -1, 120, 57, 19, 59, 124, -1,  1,
93, -1, -1, -1, 86, 126, 121, -1, -1, 71, 22, -1, 99,
127, 37, 103, 123, -1, 109, 66, -1, -1, 18, 134,  8, 66,
43, 56, -1, -1, 14, 15, 96, 137, -1, 142, 104, 134, -1,
-1, -1, 76, 103, 23, -1, -1, 115, -1, -1, 143, -1, -1,
-1, 28, 17, 111, 102, 110, 81, 108, 134, 78, 62, -1, -1,
-1, 47, 126, 139, 129, 28, -1, 54, 69, 115, -1, 110, -1,
135, 100, 144, 16, 26, 56, 10, -1, 79,  8, 26, -1, 20,
-1, 43, -1, 122, 145, -1, -1, 121, 138, 24, -1, 97, 102,
97, -1, 145, 50, -1, -1, 91, -1, -1, 36, -1, 36, 13,
80, 117, 115, 24, 44, -1, 107, 86, -1, -1, 139, -1, 67,
120, -1, -1, 16, -1, -1, 95, 107, -1, -1, 44, -1, 70,
146, -1, 102, 133, 64, -1, -1, 147, -1, 94, -1, -1, -1,
-1, 16, 116, 77, 45, -1, 140, -1, 132, -1, -1, 54, -1,
68, 145, -1, 64, 119, 72, -1, 133,  5, -1, 117, 64, -1,
92, 85, 113, -1, 82, -1, -1, 32, 110, -1, 11, 88, -1,
-1, -1, 111, -1, 25, 64, 99, 74, -1, 24, -1, 95, 56,
47, 58, -1, -1, 146, -1, 83, 136, 125, 11, 121, 16, 147,
20, -1,  0,  9, -1, 60, 63, 33, 147, 122, 112, 55, -1,
48, 78, 135, 69, 57, 108, -1, -1, -1, 90, -1, -1,  6,
16, 118, 75, -1, 125, -1, -1, -1, 84, -1, -1, -1, 114,
 7, -1, -1, 112, -1, -1, -1, 26, -1, 136, -1,  2, -1,
23, 141, 122, -1, 104, -1, 90, 65, -1, 145, 79, 146, -1,
49, -1, 119, 46, -1, -1, -1, 84, -1, -1, 106, 115, -1,
105, 133, 89, -1, 81, -1, -1, 34, 41, -1, -1, 38, -1,
-1, 43, 52, 128, 138, 39, -1, -1, -1, 45, 36, 108])
```



```
In [620]: silhouette_score(x,DBSCAN_algo.labels_)
```

```
Out[620]: 0.1007568411458883
```