



Sole2Soul

# Business Process Re-engineering



Group No. 02



# Meet Our Team



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# Company Introduction



Sole 2 Soul, a prominent Retail and Wholesale footwear Store in Galle since November 2023



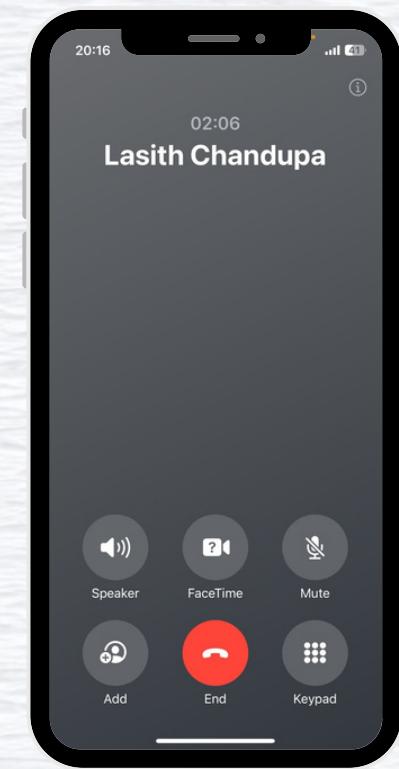
Two strategically located showrooms



Six dedicated employees



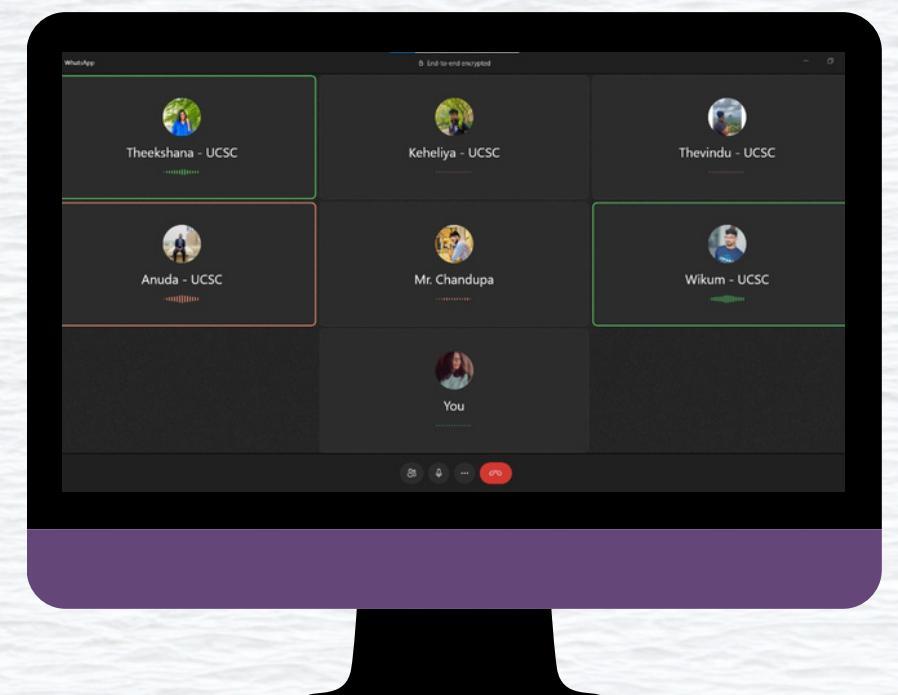
# Evidence of Discovery



**Initial Discussion**



**Company Visit**



**Suggestion Discussion**

# Existing Business Processes



**Purchasing**



**Inventory  
Management**



**Sales**



**Customer  
Relationship**



**Employee  
Management**

# Selected Business Processes for Re-Design



Purchasing



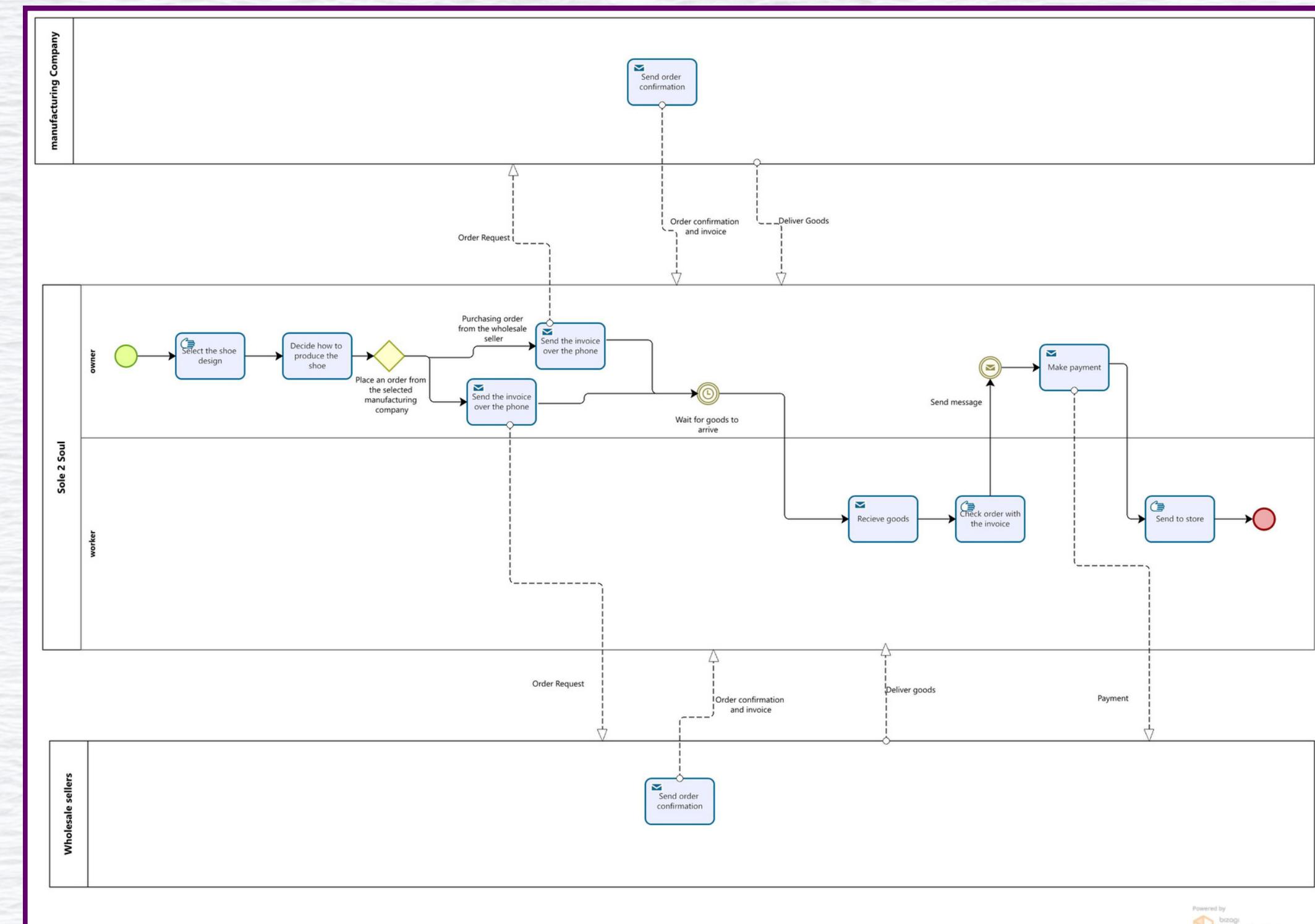
Inventory Management



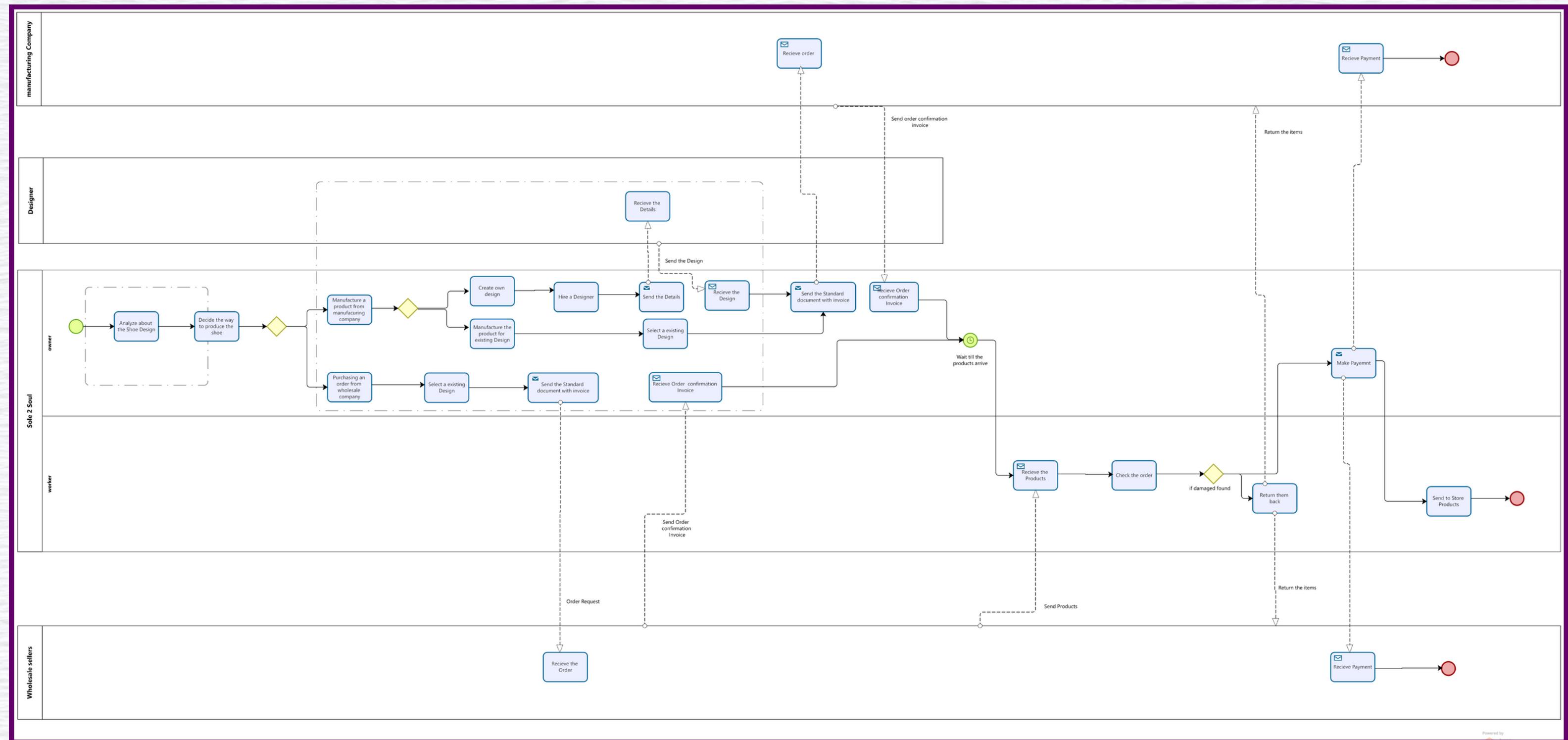
Sales



# Purchasing - AS IS Diagram

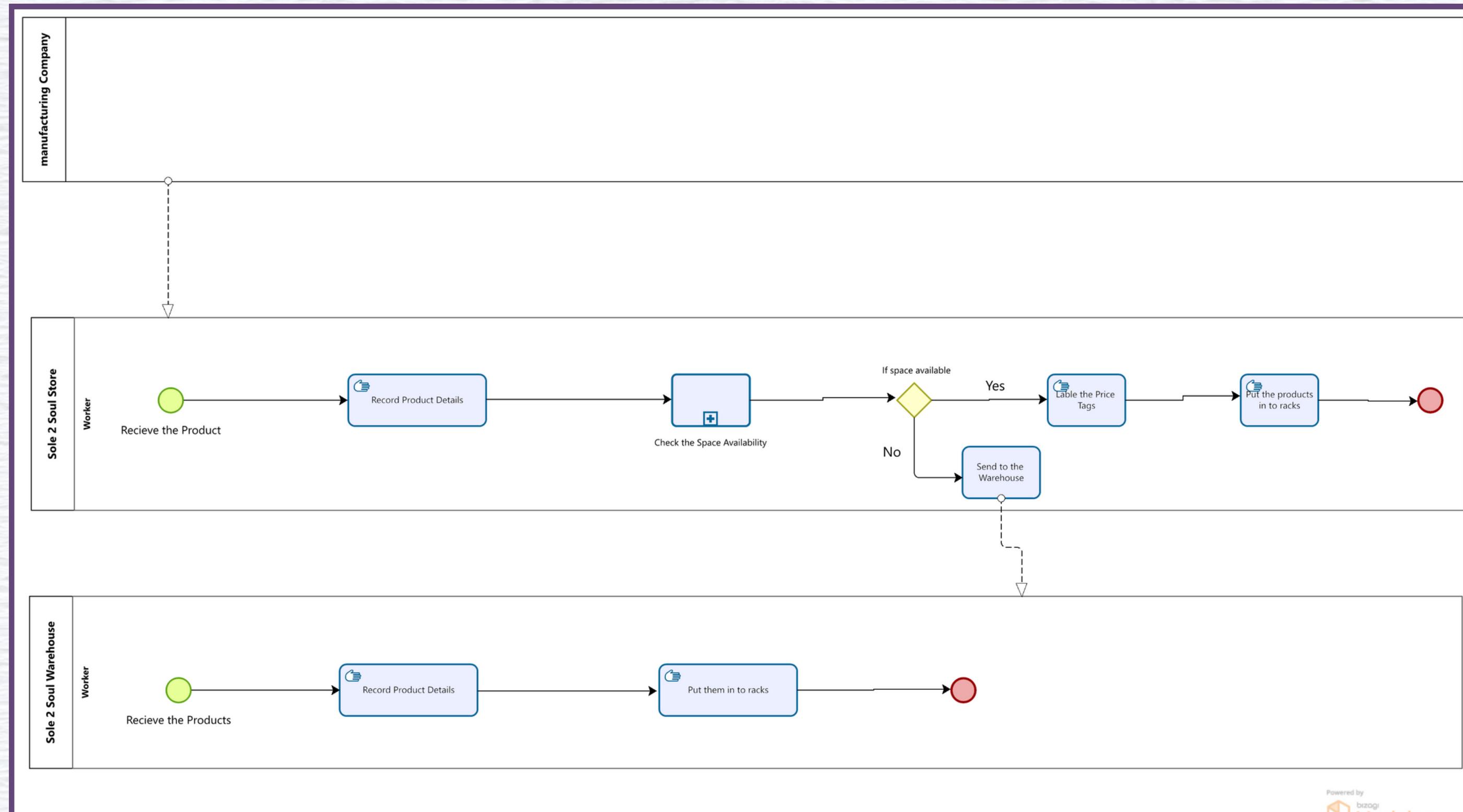
Powered by  
booz

# Purchasing - To Be Diagram

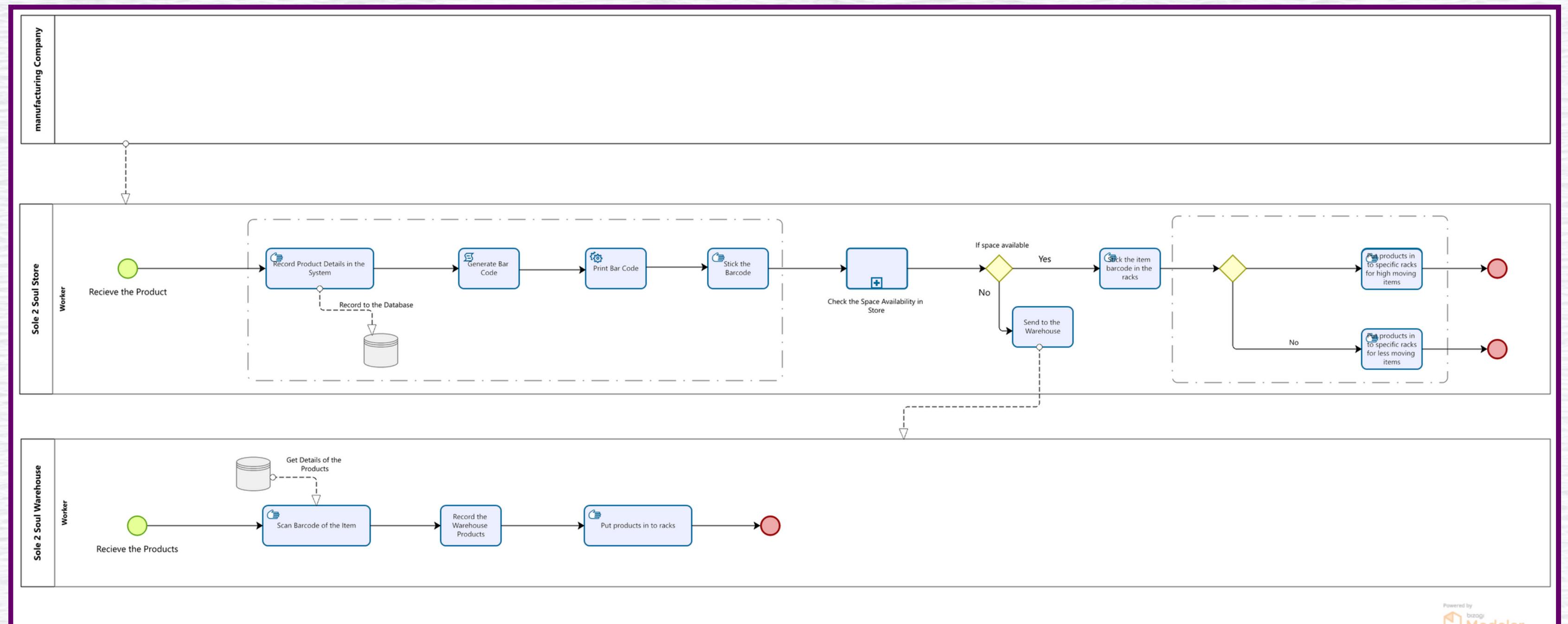


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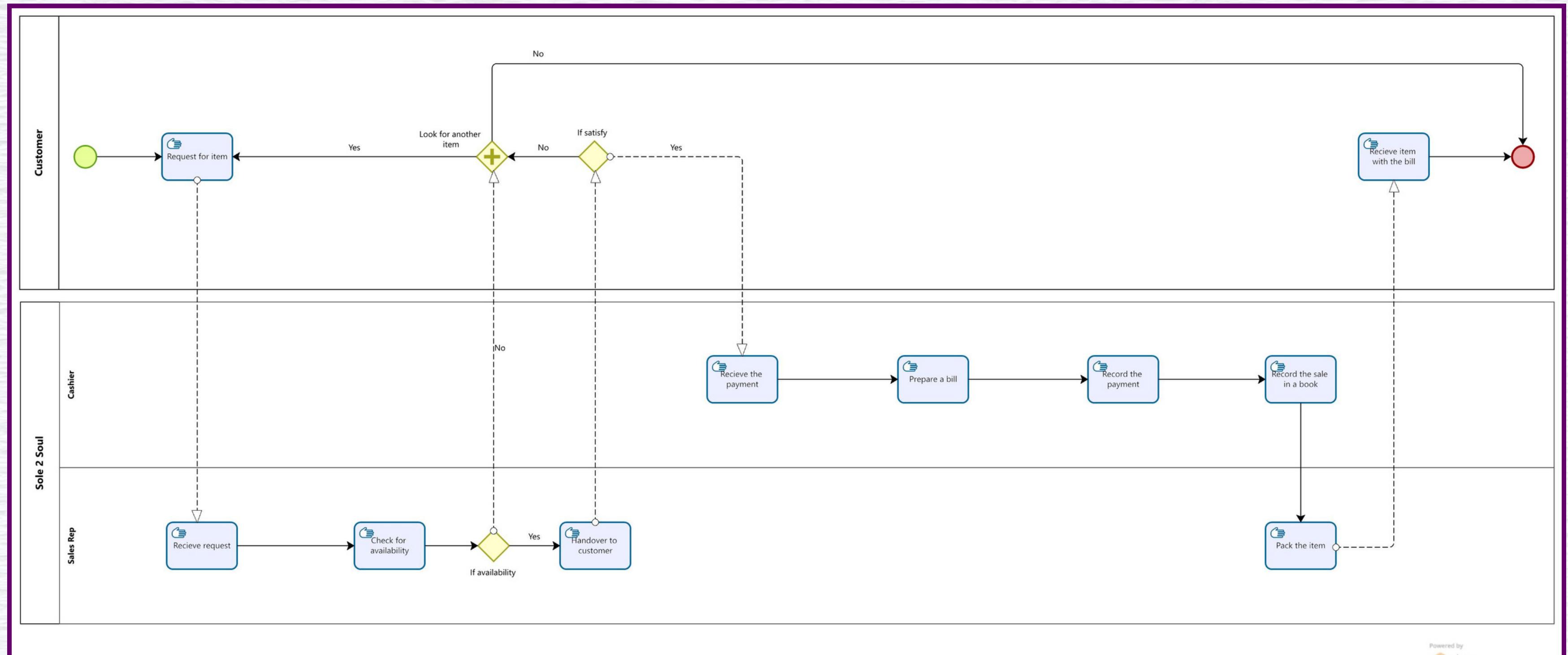
# Inventory Management - As is Diagram



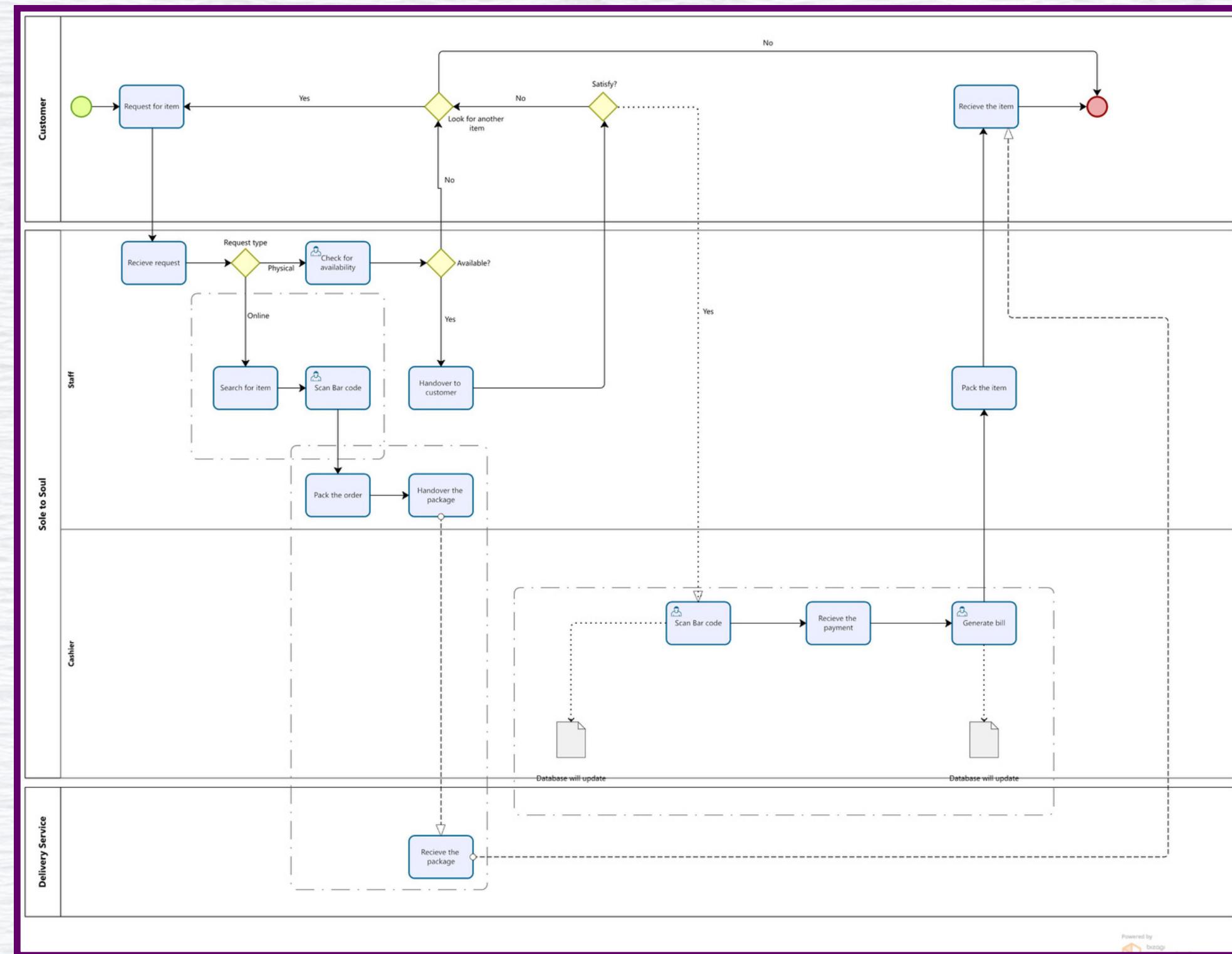
# Inventory Management - To Be Diagram



# Sales - AS IS Diagram



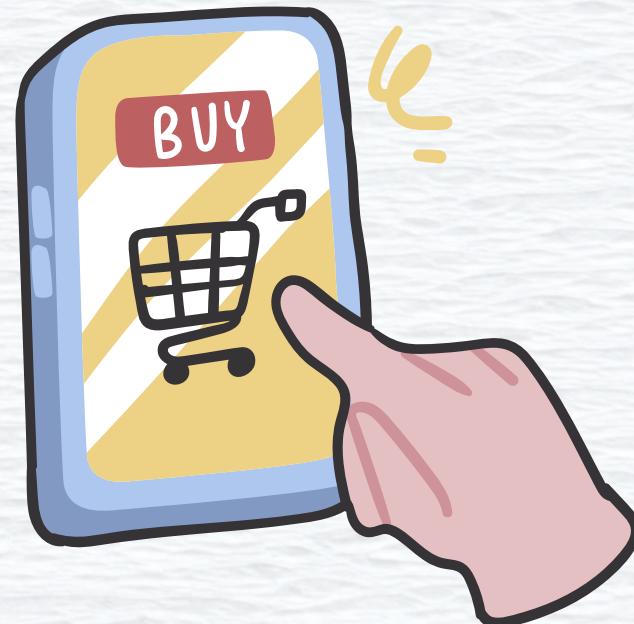
# Sales - To Be Diagram



# Improvements achieved by the Process redesign

## Purchasing

- Clear and Effective Communication
- Enhanced Trust
- Streamlined Negotiations
- Time and Cost Savings
- In-House Custom Design Expertise
- Proactive Trend Analysis
- Enhanced Competitive Edge
- Increased Customer Engagement



# Improvements achieved by the Process redesign Cont.

## Inventory Management

- Streamlined Inventory Processes and Enhanced Efficiency of Inventory Management
- Quick and Accurate Labeling
- Enhanced Tracking and Identification
- Increased Visibility and Accessibility
- Optimized Inventory Turnover
- Reduced Risk of Stockouts



# Improvements achieved by the Process redesign Cont.

## Sales

- Enhanced Payment Accuracy and Efficiency
- Market Expansion
- Error Reduction
- Streamlined Payment Process
- Enhanced Customer Experience
- Time Efficiency



# Possible changes to the organization due to the redesign

## Organizational Structure Changes

- Introduction of the Designer
- Online Sales Division



## Job Skills/Reward Systems Changes

- Skill Enhancement for Staff
- Recognition for Design Contributions

# Possible changes to the organization due to the redesign cont.

## Information Technologies Changes

- Implementation of Inventory Management System
- Launch of Online Sales Platform



## Culture, Values, and Beliefs Changes

- Emphasis on Innovation
- Customer-Centric Approach
- Adaptability and Collaboration

# Learning Outcomes

- Understanding of Business Processes and BPMN
- Problem Solving Skills
- Time Management Skills
- Enhanced Communication Skills





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# Thank You

Q & A



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