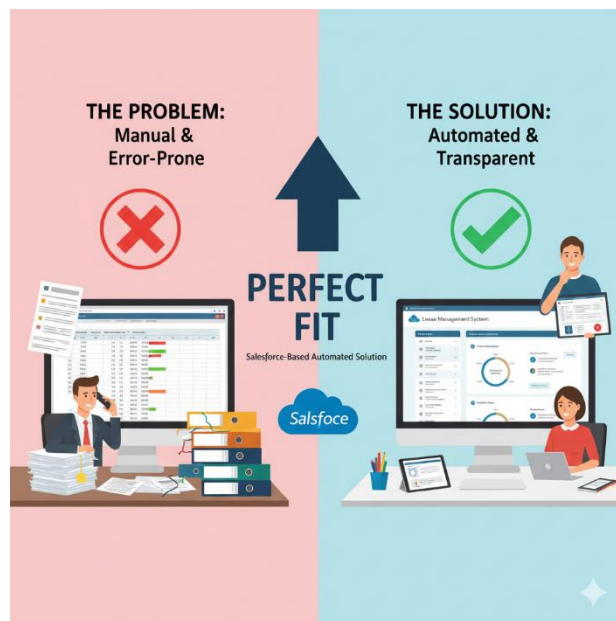


Problem – Solution Fit

Date	27 October 2025
Team ID	NM2025TMID03953
Project Name	Lease Management System
Maximum Marks	2 Marks

Problem Solution Fit Template:

The **Lease Management System** addresses the challenges of manual and error-prone lease tracking by offering an automated, Salesforce-based solution. It eliminates the need for spreadsheets through the use of **custom objects, automated workflows, and approval processes** to efficiently manage **properties, tenants, leases, and payments**. This automation ensures **data accuracy, timely reminders, and transparent communication**, establishing a seamless alignment between the identified problem and the implemented solution.



Purpose:

- **Automation:** Streamline lease, tenant, and payment management processes to minimize manual effort.
- **Accuracy:** Ensure precise record-keeping of properties, leases, and payments through validations and automated workflows.
- **Efficiency:** Enhance productivity by saving time with automated approvals, reminders, and optimized operations.
- **Transparency:** Foster clear communication between property owners and tenants via automated email notifications.
- **Scalability:** Offer a centralized Salesforce-based platform capable of expanding to accommodate growing data and user needs.