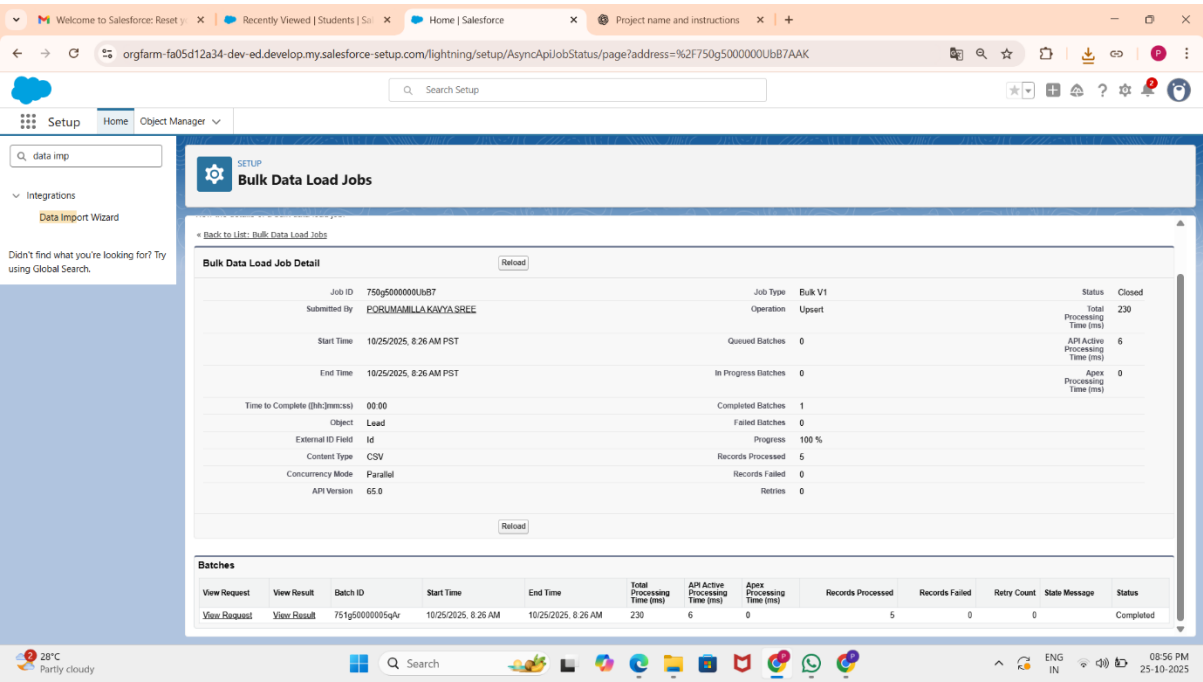


## Phase 8: Data Management & Deployment

Manage, migrate, and secure Salesforce data while preparing the org for deployment.

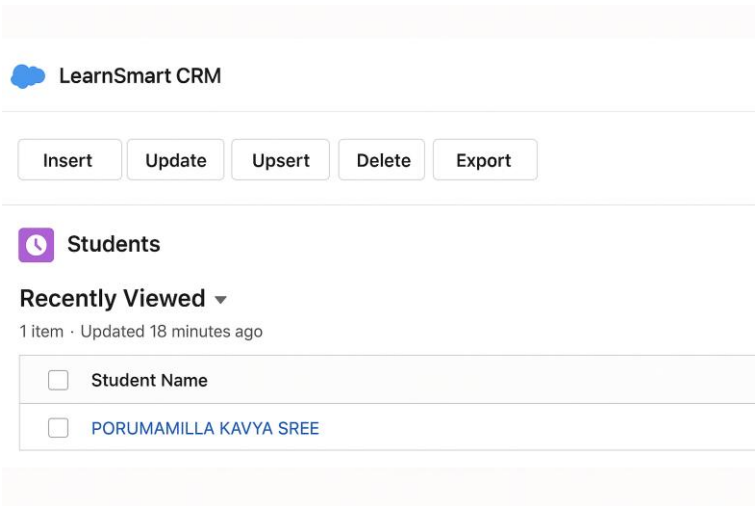
### Data Import Wizard

Tool to easily import records like Leads, Contacts, and Accounts into Salesforce.



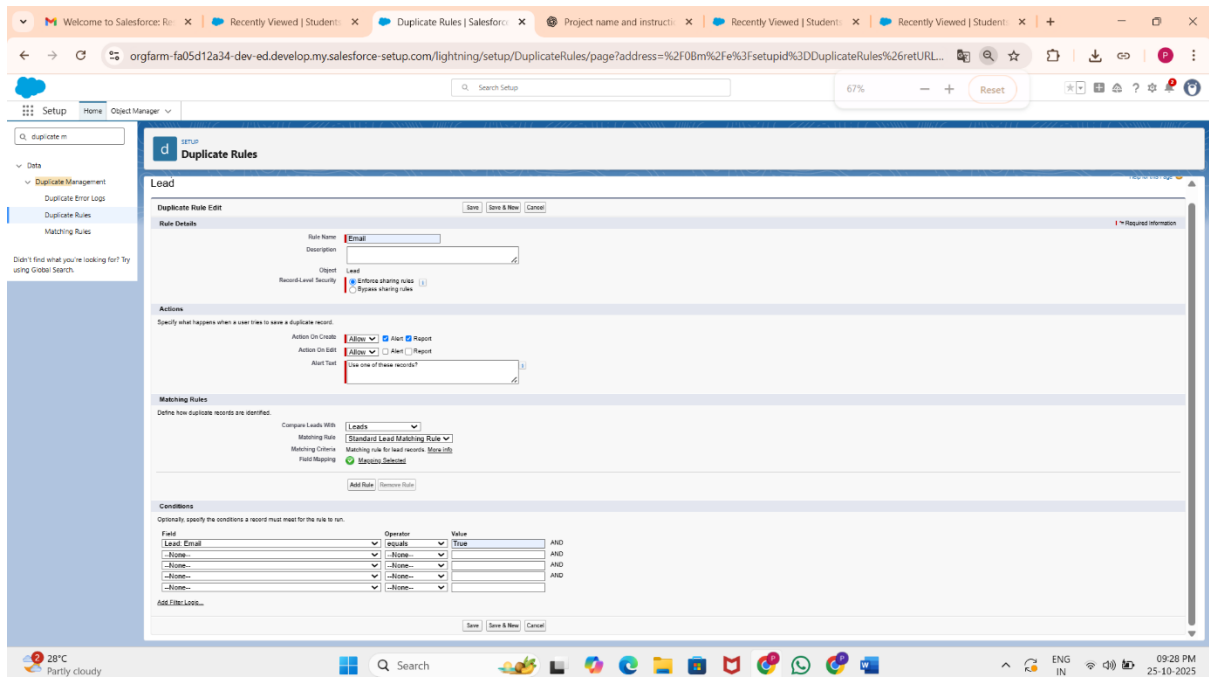
### Data Loader

A client application for bulk import, update, export, and delete of Salesforce records.



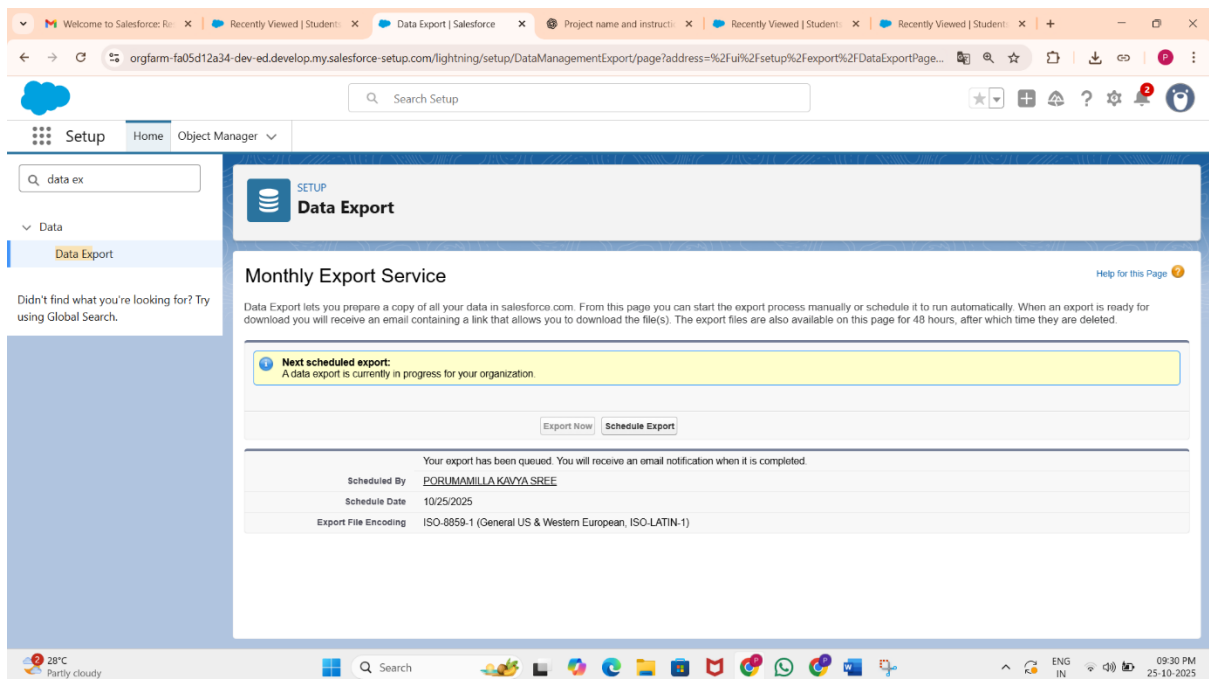
## Duplicate Rules

Set rules to prevent or alert users about duplicate records in the system.



## Data Export & Backup

Regularly export Salesforce data for backup, compliance, and recovery purposes.



## Change Sets

Deploy metadata between Salesforce orgs without manual configuration.

### Unmanaged vs Managed Packages

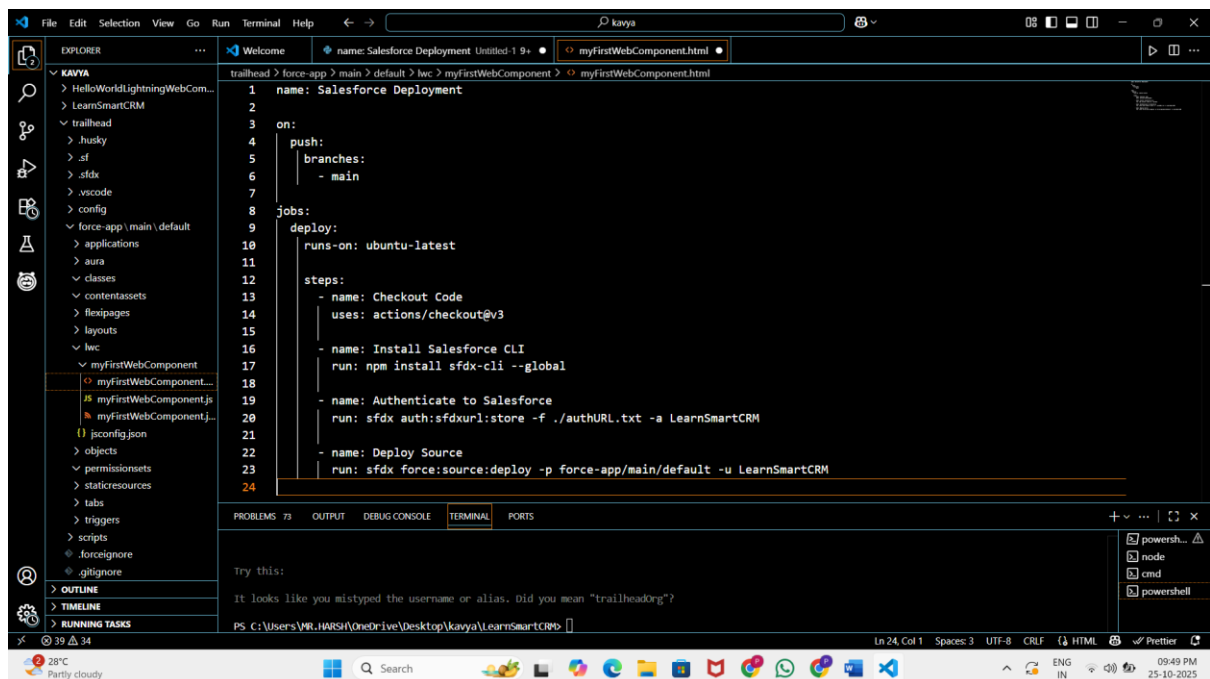
Unmanaged packages are for sharing code without versioning; managed packages allow upgrades and licensing.

## ANT Migration Tool

Command-line utility for deploying and retrieving metadata in Salesforce.

## VS Code & SFDX

Use Visual Studio Code with Salesforce DX for development, testing, and deployment automation.



## Result of Phase 8:

- Data is securely imported, exported, and backed up while metadata and org configurations are efficiently deployed across environments.
- Duplicates are controlled, and development tools like VS Code, SFDX, and ANT ensure smooth migration and package management.