

- Recap -

X decisions (binary vectors with one element = 1)

$$\theta_i \in \mathbb{H}_i \subseteq \mathbb{R}^X$$

GLH Theorem: If \mathbb{H}_i convex, mechanism chooses welfare-maximizing decision $x^*: \mathbb{H} \rightarrow X$ and strategy-proof, then:

$$p_i(\theta_i, \theta_{-i}) = \underbrace{-\sum_{j \neq i} \theta_j \cdot x^*(\theta_i, \theta_{-i})}_{\text{only this part depends on your report}} + \underbrace{h_i(\theta_{-i})}_{\text{some function that doesn't depend on your report}}$$

$$\text{VCG payments } \bar{p}_i(\theta_i, \theta_{-i}) = -\sum_{j \neq i} \theta_j \cdot x^*(\theta_i, \theta_{-i}) + \max_{x \in X} \sum_{j \neq i} \theta_j \cdot x \geq 0$$

(pivot) \hookrightarrow don't break even, generate revenue

Today: continuation of VCG Payments

What happens if we rebate the VCG payment?

$$p_i(\theta) = \bar{p}_i(\theta) - \frac{\sum_{j \neq i} \bar{p}_j(\theta)}{N}$$

\rightarrow profitable to bid higher when you're not high enough to win
 depends on your report

GLH: no way to keep efficient allocation rule w/ rebate and keeping it strategy-proof

Auctions vs Lotteries

Welfare: maximize $\sum_{x \in X} x \cdot \theta_i$

VCG disregards welfare in favor of utility

Utility: maximize $\sum_i (x \cdot \theta_i - p_i)$ s.t. strategy proof

$$\begin{matrix} x \in X \\ p \in \mathbb{R}^N \end{matrix}$$

$$\text{budget constraint} \\ \sum_i p_i \geq 0$$

Under independent private values:

$$E[\sum_i \text{utility}_i] = E\left[\underbrace{\sum_i x_i(\theta_i, \theta_{-i})}_{\text{indicator if we give the obj to player } i \text{ at some type}} \times \frac{1 - F_i(\theta_i)}{f_i(\theta_i)} \right]$$

$$\theta_1, \theta_2 \stackrel{iid}{\sim} U[0, 1]$$

we give the obj to player i at some type

*inverse hazard rate
prob(up to θ_i in type)*

$$E[\text{higher}] = 2/3, E[\text{lower}] = Y_3 \quad \text{if uniform, } = (1 - \theta_i)$$

$$E[\text{total utility for 2nd price auction}] = 2/3 - Y_3 = Y_3$$

But lottery $1/2$ for P_1 , Y_2 for P_2 : E is $1/2 > Y_3$.

* Of all mechanisms you can run that are incentive compatible subject to a budget constraint, thing that maximizes expected utility of bidders (under $\stackrel{iid}{\sim}$ Unit values) is a lottery.

running a lottery, it is at least weakly incentive compatible to tell true type

Tour of game theory since 1985

Non-standard preferences

Geanakoplos, John, David Pearce, and Ennio Stacchetti. "Psychological games and sequential rationality." Games and economic Behavior 1, no. 1 (1989): 60-79.

first paper

Rabin, Matthew. "Incorporating fairness into game theory and economics." The American economic review (1993): 1281-1302.

formalizing view on fairness / selfishness

Dufwenberg, Martin, and Georg Kirchsteiger. "A theory of sequential reciprocity." Games and economic behavior 47, no. 2 (2004): 268-298.

Fehr, Ernst, and Klaus M. Schmidt. "A theory of fairness, competition, and cooperation." The quarterly journal of economics 114, no. 3 (1999): 817-868.

Social preferences / altruism

Bounded Rationality

Crawford, Vincent P., and Nagore Iribarri. "Level-k auctions: Can a nonequilibrium model of strategic thinking explain the winner's curse and overbidding in private-value auctions?." *Econometrica* 75, no. 6 (2007): 1721-1770.

]

level-k thinking
BR to PR to BR to ...

Eyster, Erik, and Matthew Rabin. "Cursed equilibrium." *Econometrica* 73, no. 5 (2005): 1623-1672.

]

don't understand how action reflects private information

Esponda, Ignacio, and Demian Pouzo. "Berk-Nash equilibrium: A framework for modeling agents with misspecified models." *Econometrica* 84, no. 3 (2016): 1093-1130.

]

assumed common knowledge of the game tree

Berk-NE don't understand how the world works + take self-confirming moves

Market Design - Econ 2019

Kominers, Scott Duke, Alexander Teytelboym, and Vincent P. Crawford. "An invitation to market design." *Oxford Review of Economic Policy* 33, no. 4 (2017): 541-571.

]

overview of the field

Roth, Alvin E. *Who gets what—and why: The new economics of matchmaking and market design*. Houghton Mifflin Harcourt, 2015.

]

2012 Nobel Prize winner's book

Mechanism Design in a "bigger world" currently only learning one-shot

Pavan, Alessandro, Ilya Segal, and Juuso Toikka. "Dynamic mechanism design: A myersonian approach." *Econometrica* 82, no. 2 (2014): 601-653.

Dworzak, Piotr. "Mechanism design with aftermarkets: Cutoff mechanisms." Available at SSRN 2859206 (2020).

]

in the real world, can't control how players interact in future games

Akbarpour, Mohammad, and Shengwu Li. "Credible Auctions: A Trilemma." *Econometrica* (2019).

]

assumed immune commitment (tempted to cheat)

Carroll, Gabriel. "Information games and robust trading mechanisms." Unpublished manuscript, Stanford Univ., Stanford, CA (2018).

]

formalizing strategy-proofness
no energy spent on spying

Designing 'simple' mechanisms

Li, Shengwu. "Obviously strategy-proof mechanisms." American Economic Review 107, no. 11 (2017): 3257-87.

Börgers, Tilman, and Jiangtao Li. "Strategically simple mechanisms." Econometrica 87, no. 6 (2019): 2003-2035.

Pycia, Marek, and Peter Troyan. "A Theory of Simplicity in Games and Mechanism Design." (2019).

why ascending auctions are easy
and second-price are hard

how some Bayes Nash
mechanisms are harder
than others

complex contingent plan
→ lessons for how to design
mechanisms w/o strong future
contingencies

Robustness and Mechanism Design

Relaxing strong common knowledge constraints

Bergemann, Dirk, and Stephen Morris. "Robust mechanism design." Econometrica 73, no. 6 (2005): 1771-1813.

Carroll, Gabriel. "Robustness and linear contracts." American Economic Review 105, no. 2 (2015): 536-63.

Carroll, Gabriel. "Robustness in mechanism design and contracting." Annual Review of Economics 11 (2019): 139-166.