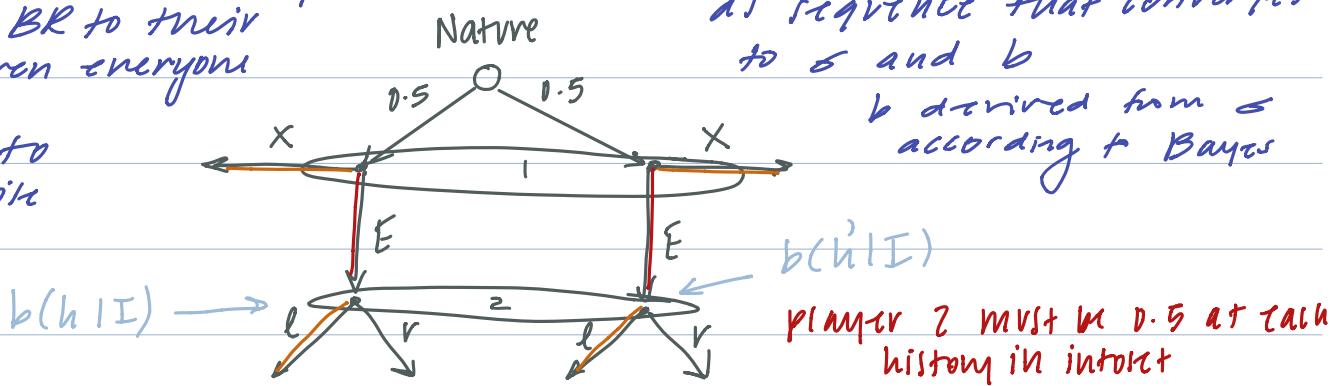


ReviewAssessment (σ, b)

\rightarrow prob distribution over histories in information set. $\sum_{h \in I} b(h|I) = 1$

 (σ, b) is a sequential equilibrium if itssequentially rational and consistent

at each info set, every player is BR to their beliefs given everyone else plays according to strat profile



What does consistency mean? If info set on path of play, b derived from Bayes

2's belief is off-path (l never played if X)

- Bayes rule doesn't tell us anything
- belief profile not consistent?

$$\begin{aligned} b(h|I) &= 0.7 \\ b(h'|I) &= 0.3 \end{aligned} \quad \left. \begin{array}{l} \text{two thinks this is informative} \\ \text{of nature} \\ \text{but one doesn't know anything} \\ \text{about nature} \end{array} \right\}$$

$$\sigma_1^m(E|I) = p^m > 0$$

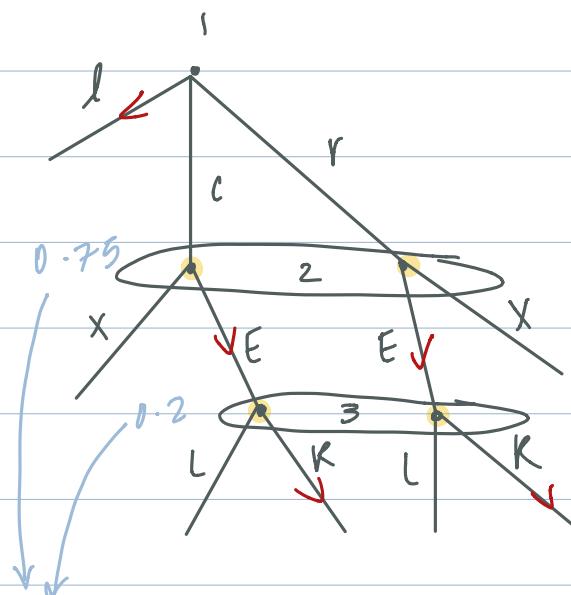
$$b^m(h|I) = b^m(h'|I) = 0.5$$

$$b(h|I) = b(h'|I) = 0.5$$

} off path
restrictions

* consistency doesn't define a unique set of beliefs but it does place restrictions on beliefs that other players

have



(σ, b)

σ^m fully mixed

s.t. $\sigma_m \rightarrow \sigma$

b^m is derived w/ Bayes
and $b^m \rightarrow b$

what isn't consistent for strategy in red?

- relative weights when approaching limit of 1s totally mixed strategy \rightarrow 3x weight on c vs. r
- two's prob of playing E \rightarrow 1 but cannot condition on 1s answer
- three / two played enter cannot learn anything about whether 1 played c or r
 - 0.75 at C \rightarrow E node rather than 0.2

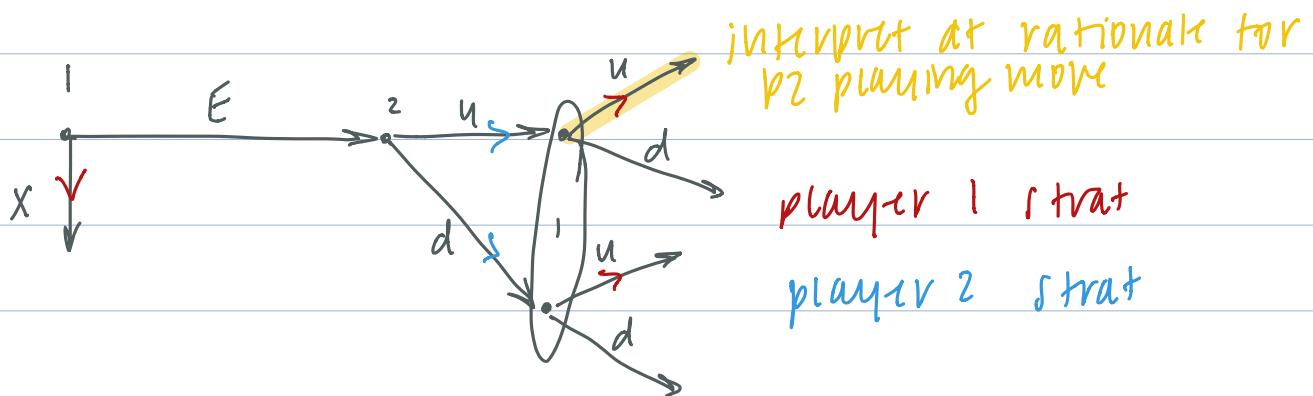
PBNE: you can only update beliefs about players type who just played

consistency:

- sig. eq.: when I don't know about Nature, two cannot derive information about Nature from one's play

- players 2 and 3 agree on relative probability (consensus) on the 0-prob event that one deviates from 1.

- ★ if a player doesn't know something, subsequent players cannot assume anything from their move
- ★ if a 0-prob event happens, subsequent players reach a consensus (induced by same limited strat profile)



- player 1 plan specifies moves at her second information set (which is unreachable)
 - pins down what P2 should choose

- ★ choosing other player's belief about you when defining moves in non-realizable info sets

Auctions

Auctions under symmetric independent private values

N players

one object

$$T_i : [0, 1]$$

$t_i \stackrel{iid}{\sim} F$

$F: [0, 1] \rightarrow [0, 1]$

types / values

cdf strictly increasing, atomless (no jumps)

$$y_i = \text{indicator} = \begin{cases} 1 & \text{if } i \text{ wins} \\ 0 & \text{o/w} \end{cases}$$

$$y \in \{0, 1\}^N$$

$$p_i \in \mathbb{R}$$

$$p \in \mathbb{R}^N$$

$$u_i(y, p, t) = y_i t_i - p_i$$

action G

SIMULTANEOUS

Assumptions:

bayesian game!

- only care if you win/not
- don't care how much someone else pays
- independently distributed values

$\tilde{y}_i(b)$ whether you win w/ prob of bids b

$\tilde{p}_i(b)$ how much you pay !!!

First price auction

$$\tilde{y}_i(b) = 1/2 \quad \text{'tie breaking'}$$

$$\tilde{p}_i(b) = 1 \text{ for winner, } 0 \text{ for loser}$$

Second Price

- Dominant strat to bid value

All price Auction

Highest bidder wins, everyone ends up paying even if
you lose

$$p_i(b) = b_i$$

Revenue Equivalence Thm

what type of auction to run?

Effect of format on revenue

"All efficient auctions in which D-value bidders have 0 utility + yield the same expected revenue."

Any auction w/ efficient auction (obj goes to bidder w/ max value) \rightarrow yield same EV for auctioneer

Generalized Envelope Thm

$$\mathbb{E}[\text{Revenue}] = \mathbb{E}\left[\sum_{\text{bidders } i \in N} \text{payment}_i\right]$$

$$\underbrace{\text{welfare}} - \sum_i \text{payment}_i = \sum_i \text{utility}_i$$

$\sum_i y_i t_i$ \hookrightarrow show the E is same for all auction scheme
↑
given by assumption that efficient auction

Milgrom and Segal (2002) - Formulation of Env Thm

$f(x, t)$ \rightarrow completely arbitrary

(choice variable, parameter in unit interval)

ASSUM: $f_2(x, t)$ exists if x, t

$f: X \times [0, 1] \rightarrow \mathbb{R}$ $\hookrightarrow \frac{\partial f}{\partial t} \exists$ for all values of t

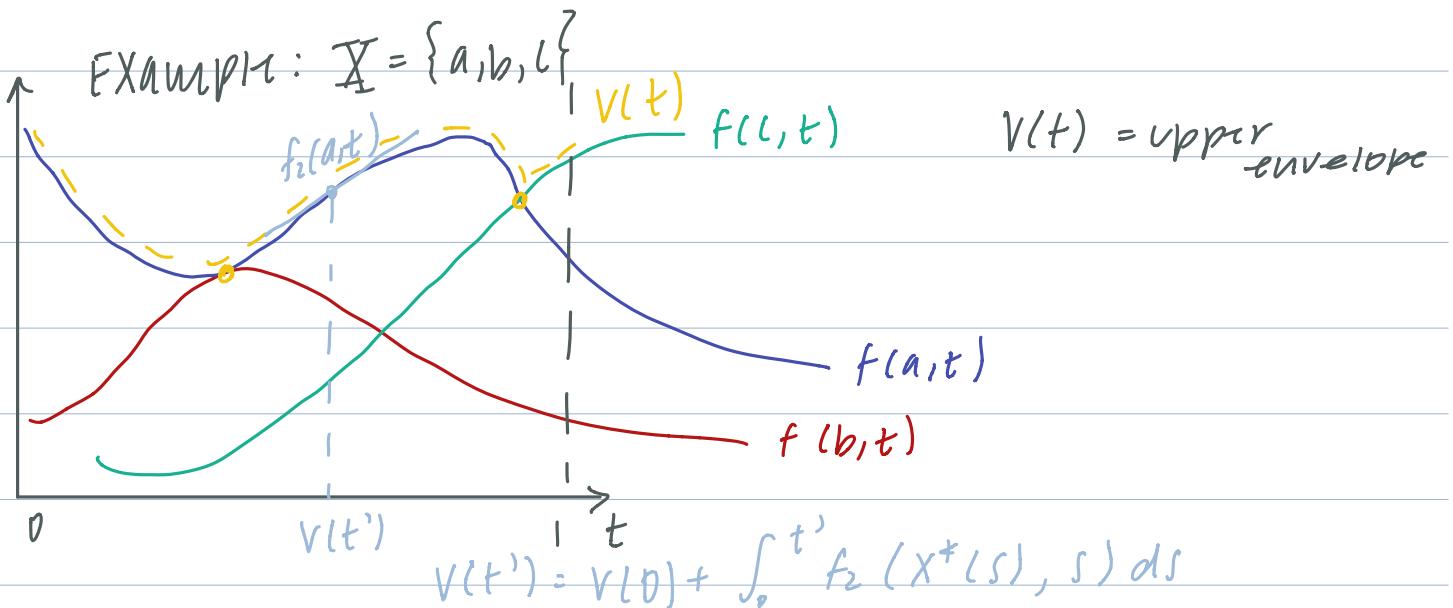
$$V(t) := \sup_{x \in X} f(x, t)$$

$$\bar{X}^*(t) = \arg\max_{x \in \bar{X}} f(x, t) \quad \left. \right\} \begin{array}{l} \text{could be empty, one elt,} \\ \text{multiple elts, ...} \end{array}$$

Thm. Let $t \in (0, 1)$ and $x \in \bar{X}^*(t)$.

If $f_2(x, t)$ and $V'(t)$ both exist, then

$$V'(t) = f_2(x, t)$$



optimizer unique at t \rightarrow $V(t)$ differentiable

$V(t)$ differentiable $\rightarrow \nexists x \in \bar{X}^*(t)$

$$V'(t) = f_2(x, t)$$

Proof. Take any $x \in \bar{X}^*(t)$

$$\textcircled{1} \quad V(t) - f(x, t) = 0 \quad \text{by definition}$$

$$\textcircled{2} \quad \nexists \hat{t} : V(\hat{t}) - f(x, \hat{t}) \geq 0 \quad \text{since } x \text{ constant,}$$

↑
re-optimize
keep x the same

do at least as well

$$\therefore t \in \arg\min_{\hat{t}} V(\hat{t}) - f(x, \hat{t})$$

First order condition must hold:

$$V'(\hat{t}) - f_2(x, \hat{t}) = 0 \quad \text{at} \quad t = \hat{t}$$

Thm. Let $f: \mathbb{X} \times [0,1] \rightarrow \mathbb{R}$

Suppose that:

1. $\forall t: \mathbb{X}^*(t) \neq \emptyset$ max is nonempty
2. $\forall x, t: f_2(x, t)$ exists derivative wrt param \mathcal{I}
3. \star For some $B < \infty$, $\forall x, t, |f_2(x, t)| \leq B$

then for any selection $x^*(\cdot)$ from $\mathbb{X}^*(\cdot)$ and all

$$t \in [0,1], V(t) = V(0) + \int_0^t f_2(x^*(s), s) ds$$

\star can be weakened

can integrate up using optimal choice

Thm. Let b, b' be any auction s.t.

- ① \exists an efficient (highest bidder always wins) BNE
- ② 0-rank players have 0 utility
then b and b' have same \mathcal{I} revenue.

\Rightarrow will pin utility for each player

let s be an efficient BNE of b .

$$\tilde{U}(\hat{t}_i, t_i) = t_i \underbrace{F(\hat{t}_i)}^{N-1} - \mathbb{E}_{t_{-i}} [\varphi_i(s_i(\hat{t}_i), s_{-i}(t_{-i}))]$$

Utility of type i :
 $\tilde{U}(\hat{t}_i, t_i) \rightarrow$ because win if everyone else has type $\hat{t}_i > t_i$

$\star s$ is a BNE $\rightarrow \max_{\hat{t}_i} \tilde{U}_i(\hat{t}_i, t_i) = \tilde{U}(t_i, t_i) := V(t_i)$

$$\tilde{U}_i(\hat{t}_i^*, t_i) = F(\hat{t}_i^*)^{1/N-1}$$

$t_i^*(s)$ is a maximizer

By envelope thm, $V(t_i) = V(0) + \int_0^{t_i} U_2(t_i^*(r), r) dr$

intuition & utility
of type t_i

$$= V(0) + \int_0^{t_i} U_2(r, r) dr$$

since BNE

$$= V(0) + \int_0^{t_i} F(r)^{1/N-1} dr$$

\downarrow no dependence on strategy

since 0-value types
have 0 utility

$$\#[\text{payment}] = \#[\text{welfare}] - \sum_i \#[\text{utility}]$$

equal in
 G and G'

$$= \#_r \left[\int_0^{t_i} F(r)^{1/N-1} dr \right]$$

equal in G and
 G'