# Katherine (Katie) Wilder

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**EDUCATION** (704) 517-2407

## UNIVERSITY OF NORTH CAROLINA, Chapel Hill, NC

May 2021

Bachelor of Science, Business Administration; Minor: Information Systems; Major GPA: 3.7

- Buckley Public Service Scholar
- Dean's List (Fall 2017, Spring 2018, Fall 2018, Spring 2019, Fall 2019, Spring 2020)

## **EXPERIENCE**

## **CAPITAL ONE, Commercial Banking Intern,** New York City, New York (Virtual)

Summer 2020

Top 10 U.S. bank. The Commercial Banking group services a \$65 billion loan portfolio and more than 6,100 clients

- Collaborated with the Healthcare Real Estate team to develop an RSS feed tracker to catch negative news of COVID-19 impacts in the nursing home space. The project was presented to 12 senior leaders and was implemented across the team.
- Participated and won both intern case competitions involving underwriting previous deals. Only intern to win both cases.
- Communicated my virtual intern experience through publishing 2 blog posts on our company intranet; seen by over 250 employees and passed upwards to senior leaders. Showed initiative as the only intern to publish blog posts.

#### INSOMNIA COOKIES, Marketing Representative, Chapel Hill, NC

Dec 2017 - Nov 2018; Jan 2020 - Mar 2020

Chain of bakeries in the United States that specializes in delivering desserts to individuals and companies

- Achieved 68% user saturation in Hinton James Residence Hall in 1 month by engaging residents
- Utilized Google Data Analytics to identify ideal promotional materials
- Proposed and launched customer engaging event, resulting in a record-breaking 742 sign-ups in 2-hours

## MCMASTER CARR, Market Risk Intern, Atlanta, GA

Summer 2019

Industrial supply company that uses e-commerce and cloud computing to streamline shipment processes

- Researched aerospace industry, a major LOB, to look at financial impact of Boeing 737 Max grounding on the firm
- Supported aircraft and air transportation team which oversees risk analysis for \$640M inassets
- Monitored and analyzed financial data trends with key performance indicators to drive incremental revenue
- Identified and communicated with potential clients; proactively participated in weekly finance department meetings

## UNC STUDENT UNION, Business Development & Data Analyst, Chapel Hill, NC

Aug. 2018 – Present

Offers customized and open enrollment executive education and leadership development programs

- Crafted interactive data visualization dashboards detailing campus involvement, now used by 400+ campus programs
- Engineered actual versus budgeted YTD transactional spreadsheet based on various categories and account codes
- Improved user experience of web and mobile student feedback surveys, resulting in a 12% increase in responses
- Proposed partnerships to 8 Union Executives that resulted in a \$273K increase to UNC's endowment

#### LEADERSHIP AND COMMUNITY INVOLVEMENT

## ACKLAND ART MUSEUM, Student President, Chapel Hill, NC

Aug. 2017 – Present

- Sit on the Ackland's Academic Advisory Committee as the sole student representative for UNC
- Introduced a new marketing plan to overhaul recruitment practices, increasing membership by 45%
- Lead a board of 7 members and meet monthly to delegate tasks

## CAROLINA UNION ACTIVITIES BOARD, VP of Finance, ChapelHill, NC

Aug. 2017 – Present

- Manage the monthly P&L reporting activities for a portfolio with \$550K+ in student fee funding
- Investigate yearly variances to budget and suggest allocations for surpluses to 12 Union Board of Directors
- Meet bi-weekly with department heads and direct reports to communicate financial updates according to their needs

#### ADDITIONAL INFORMATION

- Certifications: Bloomberg Market Concepts Spring 2019; Microsoft Office Specialist Excel Certification Fall 2017
- Skills: Adobe Creative Cloud (InDesign, Premier, Spark, Dimension), Tableau
- Interests: Running (Thunder Road Half Marathon 2017, Peachtree Road Race 2019); Hiking, Sailing, Water Skiing