

# Gulizar Kayikcioglu

## IT Consultant

London, UK | Rome, IT | +44 7754 799 329 | +39 391 479 4902 | [gulizar.kayikcioglu@gmail.com](mailto:gulizar.kayikcioglu@gmail.com)

[in linkedin.com/in/gulizarkayikcioglu](https://www.linkedin.com/in/gulizarkayikcioglu) [gkitconsultancy.co.uk](https://www.gitconsultancy.co.uk)



## Work Experience

### Director

12/2022 - Present

#### GK IT Solutions & Consultancy | London, UK

Identify, recommend, and source the best technology solutions; Provide fully managed services to organizations that wish to outsource their IT project requirements; Help you gain a better understanding of your IT environment to support your key business goals and objectives; Involve in the full project life cycle from the concept stage of analyzing processes and designing to delivering and integrating the solutions.

### Business Process Engineer

01/2021 - 08/2021

#### NTT DATA Business Solutions | Istanbul, TR

Involve in the full project life cycle from the concept stage of analyzing processes and designing to delivering and integrating the solutions; Provide clear and unambiguous specifications to the developer team to enable the production of qualified software, also support them while deriving and running test scenarios; Realize and translate customer opportunities and pain points into detailed product requirements; Arrange product requirement meetings with customer and software engineering team to achieve full customer satisfaction; Position proper technologies such as IoT, ML, AI, Cloud Computing & RPA according to customer needs; Managed a project for TUBITAK (Scientific and Technological Research Institution of Turkey).

### Travel Consultant

03/2019 - 03/2020

#### TravelZone Group | Rome, IT

Took charge of meeting clients at the airport, train station, or bus terminal; Ensured tourists and travelers settle into their hotels comfortably; Explained the itinerary and schedule of the travel; Provided significant information about each destination or attraction visited with emphasis on its cultural and historical meaning; Handled emergency situations; Managed sudden changes or modifications to the tour; Generated reports for the travel agency.

### Account Manager

07/2015 - 11/2015

#### 8digits.com | Istanbul, TR

Actively played a role in customer relationship management; Designed and developed campaign execution processes generated mass&segmented campaigns; Analyzed and documented business and technical requirements that best reflect customer needs; Responsible for communicating the solution to customers' business and IT personnel, explaining the details of new solutions and their impact on business processes and ensuring that the customer understands the solution.

### Software Developer

02/2014 - 08/2014

#### 8digits.com | Istanbul, TR

Designed and updated software database; Tested, maintained, and recommended software improvements to ensure functionality and optimization; Identified ideas to improve system performance and impact availability.

### Test Engineering Intern

06/2013 - 09/2013

#### 8digits.com | Istanbul, TR

Developed software test solutions; Analyzed data by applying a statistical approach; Implemented and maintained test scripts to ensure automated test applies; Assisted customers or developers to debug issues.

## Academic Career

### M.Sc. Business Management

2016 - 2019

#### Sapienza University of Rome | Rome, IT

Graduated with 91/110; Obtained scholarship based on academic achievements and revenue from LazioDisco that allowed partial economic independence.

**Thesis Subject:** Investigating Effective Leadership Competencies, Their Impacts on Team Performance, and Challenges for Virtual Teams in Entrepreneurship

The aim of the research is to guide substantial information and recommendations for virtual team leaders and team members in entrepreneurship.

### B.Sc. Computer Engineering

2011 - 2016

#### Bahcesehir University | Istanbul, TR

Took lectures from the upper classes and was honored as graduating a half-semester early.

**Thesis Subject:** A Machine Learning Approach to Instagram User Classification

The aim of the research is to guide the analysis of Instagram data, which aims to discover and classify using data mining techniques, which are information published by the images of users, using the K-Nearest Neighbors algorithm.

### B.Sc. Computer Engineering

2014 - 2015

#### BAU International Berlin | Berlin, DE

Exchange Programme in Berlin, Germany

## Objective

An IT consultant who is seeking new opportunities that will allow consolidate both her Engineering and Management academic and professional background. No sponsorship is required to work as having an indefinite residence permit in Italy and a Businessperson Visa in the UK.

## Skills

**Communication skills:** Customer obsessed, problem-solver, solution-oriented, patient, quick-thinker, elaborative, thinking big, insisting on the highest standards, delivering results, curious to learn, a bias for action, and diving deep.

**Job-related skills:** Business Strategy, Planning, Customer Satisfaction, Customer Relationship Management, Statistical Data Analysis, Regression Analysis, Value Chain Analysis, Project Management, Digital Marketing, Business Management, Problem Solving, Analytical Thinking, Virtual Team Management, Google Analytics, Google Ads, E-commerce, Etsy, Amazon, Microsoft Office, SEO, SEM

**Programming:** Javascript, Python, UiPath, SQL

**PM Tool and Framework:** Jira, Agile

## Language

Turkish : Native

English : Advanced

Italian : Independent

## Certification

- Introduction to Data Science, *Cognitive Class IBM Developer Skills Network*
- Fundamentals of Digital Marketing, *Google*
- Advanced Google Analytics, *Google*
- Google Analytics for Beginners, *Google*
- Workshop Technology and Society: Diversity, Development and Community Change, *Sapienza University of Rome*
- Big Data&Analytics Certificate, *IBM*

## Interests

- Reading
- Traveling
- Selling on Etsy

## References

- Prof. Dr. Nafiz Anca, Dean of Faculty of Engineering and Natural Science, Bahçeşehir University  
[nafiz.arica@eng.bahcesehir.edu.tr](mailto:nafiz.arica@eng.bahcesehir.edu.tr)
- Umut Gökbayrak, Entrepreneur, Software Developer  
[umutgokbayrak@yahoo.com](mailto:umutgokbayrak@yahoo.com)
- Ari Bencuya, Co-Founder and COO of Synthesized Media  
[abencuya@gmail.com](mailto:abencuya@gmail.com)
- Antonio Renzi, Professor of Business Management, Sapienza University of Rome  
[antonio.renzi@uniroma1.it](mailto:antonio.renzi@uniroma1.it)