

# Enhancing Decision-Making in Public Organizations: The Role of Machine Learning in Modernizing Management Control Systems

## Abstract

This study explores the transformative impact of Machine Learning (ML) on Management Control Systems (MCS) across the public sector and industry. Through a mixed-methods approach analyzing data from over 4,500 companies (2015-2023) via Bloomberg, we assess ML's role in elevating MCS through improved predictive analytics, operational efficiency, and strategic agility. Utilizing diverse ML models—Linear Regression, Decision Trees, Neural Networks, Random Forest, and Support Vector Machines—our findings illustrate ML's significant contribution to enhancing MCS decision-making and predictive accuracy. An in-depth case study of CorpX, a leading multinational, underscores ML's application in evolving towards dynamic, data-informed MCS frameworks. Moreover, the research addresses ML integration challenges within MCS, including ethical considerations and data governance, emphasizing the need for ethical stewardship in the digital era. Our results highlight ML's potential to revolutionize MCS in both public and large organizations, advocating for technological adaptability in public management practices. This study offers insights for policymakers, practitioners, and scholars in public administration and organizational theory, suggesting a path toward more efficient, transparent governance. **Keywords:** Machine Learning, Public Management, Decision-Making, Management Control Systems, Digital Transformation, Ethical Considerations, Case Study Analysis.

## 1. Introduction

The fusion of Machine Learning (ML) with Management Control Systems (MCS) signifies a groundbreaking shift in management accounting, transitioning from traditional practices to an era dominated by sophisticated, data-driven insights. As ML technologies evolve at an unprecedented pace, they disrupt established MCS frameworks, substantially amplifying their predictive analytics capabilities. This evolution fundamentally transforms the strategic decision-making landscape of organizations. Our research embarks on a journey to explore the integration of ML within MCS, aiming to shed light on its profound impacts on predictive analytics and organizational performance. The core of our investigation seeks to unravel how ML technologies can enhance the effectiveness of MCS in forecasting and shaping organizational outcomes, addressing a critical gap in scholarly discourse where the integration of advanced analytics with conventional MCS frameworks remains insufficiently explored. Our study draws upon a wealth of contemporary management accounting theories, particularly highlighting the work of Van Triest et al. (2023) and Derchi et al. (2023). These scholars illuminate the potential of ML to revolutionize MCS by enhancing employee performance and integrating environmental goals into strategic MCS frameworks. Such insights lay the groundwork for our hypothesis that ML, when thoughtfully integrated into MCS, can significantly elevate predictive accuracy and strategic decision-making processes. This hypothesis suggests a groundbreaking addition to management accounting discussions,

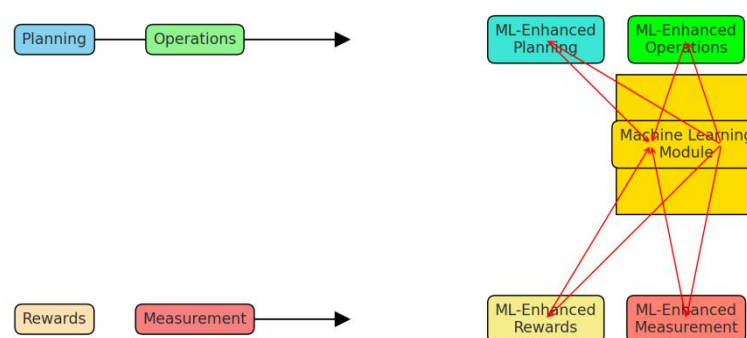
poised to reshape theoretical and practical approaches to MCS. To bridge the literature gap and make a meaningful contribution to the understanding of MCS within the realm of ML, our study employs a mixed-methods approach. This methodology combines the analytical depth of examining an extensive dataset from Bloomberg, covering 4,500 companies across diverse industries from 2015 to 2023, with the richness of qualitative insights from over 30 stakeholders in a detailed case study of "CorpX"—a multinational corporation embarking on ML integration within its MCS. This case study not only offers a concrete application of our theoretical framework but also provides practical insights into the challenges, strategies, and outcomes of ML integration in MCS, thus enhancing our understanding with empirical evidence and real-world applicability. Inspired by the innovative work of Ranta and Ylinen (2023), who used high-dimensional ML models to investigate the effects of employee benefits on company performance, our research pushes these boundaries further. We deploy a variety of ML models, including Linear Regression, Decision Trees, Neural Networks, Random Forest, and Support Vector Machines. Each model is meticulously chosen for its ability to decode complex data patterns, offering a panoramic view of MCS effectiveness across industries. This methodological choice reflects our dedication to rigor and our aim to discover comprehensive insights into the strategic and operational advantages that ML integration brings to MCS frameworks. Through this explorative lens, we delve into the transformative potential of ML in MCS, marking a significant stride toward enhancing organizational decision-making and performance in an increasingly analytical world. In doing so, we contribute to filling a significant gap in the literature, presenting an in-depth examination of how ML technologies can be leveraged to enhance the efficacy and strategic capacity of MCS, thus providing valuable insights for both academic research and practical application in the evolving landscape of management accounting.

## **2. Literature**

### **2.1 Management Control Systems: Traditional Perspectives and Emerging Paradigms**

The scholarly exploration of Management Control Systems (MCS) within management accounting has produced a detailed landscape of theoretical and applied knowledge, marking the evolution of MCS from conventional approaches to modern paradigms propelled by technological innovations. Historically, MCS frameworks were primarily designed to ensure the alignment between organizational strategies and operational tasks, serving as a foundation to achieve organizational goals efficiently. These foundational frameworks, as outlined by pioneering researchers, have profoundly shaped the application and comprehension of MCS across a myriad of organizational contexts. Central to the traditional MCS framework is the model proposed by Flamholtz (1996a), which views MCS as an integration of essential control systems, organizational structures, and cultural dynamics. This model, emphasizing the cybernetic aspect of MCS, highlights the importance of feedback loops in the realms of planning, operations, measurement, and evaluation-reward systems, illustrating the intricate interplay among these critical components. Similarly, Simons (1994) introduced the 'Levers of Control' framework, offering a strategic perspective on MCS that has become foundational within the field. This was further developed by Ferreira and Otley (2009), who integrated

contextual factors and design elements into a comprehensive performance management framework, thus enriching the dialogue around the adaptability and effectiveness of MCS. Malmi and Brown (2008) advanced this discourse by classifying control mechanisms into five distinct categories, presenting MCS as a complex ensemble of tools for organizational governance. Despite these insights, the traditional frameworks' engagement with the integration of technological advancements, particularly machine learning (ML) and advanced analytics, has been limited. The advent of these technologies has prompted a critical reassessment of existing MCS paradigms, suggesting a significant potential to enhance predictive analytics and operational efficiency. This pivotal moment, marked by the convergence of MCS and ML, represents an opportunity to transcend conventional limits and envision MCS through the lens of data-driven decision-making. Recent scholarship, including the works of Van Triest et al. (2023) and Ranta and Ylinen (2023), has begun to address this intersection. Van Triest and colleagues explore the synergies between enabling controls and employee performance, advocating for ML as a lever to refine traditional control mechanisms. Ranta and Ylinen, through their application of ML models in assessing the impact of employee benefits on company performance, highlight the tangible benefits of technological integration in MCS practices, paving the way for empirical investigation. Yet, a notable gap remains in the literature concerning the systematic integration of ML into MCS to leverage its full potential in enhancing predictive analytics. This paper seeks to bridge this gap by critically examining how ML can be integrated into MCS to improve their predictive and decision-making capabilities. We aim to contribute to filling the identified lacuna in literature, positioning our research within the broader context of evolving organizational control systems in the age of data ubiquity. By proposing a nuanced examination of Traditional vs. Machine Learning-Enhanced MCS (Figure 1), we intend to highlight the transformative potential of ML in redefining MCS frameworks, thereby aligning with the contemporary demands of organizational governance and strategic decision-making. This endeavor not only addresses a critical void in the academic discourse but also proposes a forward-looking perspective on the role of advanced analytics in shaping the future of management accounting practices. Figure 1 presents the Traditional vs. Machine Learning-Enhanced MCS.



**Fig.1** Traditional vs. Machine Learning-Enhanced MCS

**Source:** Author Analysis

In the figure above, the transition from traditional MCS to those enhanced with machine learning is visually depicted. The left side of the diagram illustrates the traditional MCS components – Planning, Operations, Measurement, and Rewards – connected through linear feedback loops. This represents the conventional cybernetic approach where each element

functions within a defined, rule-based system. The linear connections symbolize the process-driven nature of traditional MCS, emphasizing stability and predictability in control systems. On the right side, the diagram takes a transformative leap by integrating machine learning into each MCS component. This integration is represented by the interconnections of the MCS elements with machine learning, signifying a departure from linear feedback to dynamic, multidirectional interactions. The inclusion of machine learning introduces a layer of complexity and adaptability, allowing for real-time data analysis and enhanced predictive capabilities. This side of the figure highlights the transformative impact of machine learning on MCS, showcasing how it revolutionizes traditional control systems into more responsive, efficient, and forward-looking tools for organizational management. This figure encapsulates the core theme of the paper – the integration of advanced analytical techniques into MCS to foster more predictive and adaptive control mechanisms. It visually conveys the shift towards a more integrated and data-informed approach in management control systems, aligning with the evolving needs of contemporary business environments. The transition from a static, rule-based system to a dynamic, data-driven approach is critical for organizations seeking to leverage technology for strategic decision-making and operational efficiency.

## **2.2 Machine Learning in Management Control Systems: A Comparative Analysis**

In the evolving landscape of Management Control Systems (MCS), the introduction of Machine Learning (ML) heralds a seismic shift from traditional, rule-based frameworks to a dynamic, data-oriented paradigm that significantly bolsters decision-making processes. This transformation is not merely technological but signals a deeper, paradigmatic change in how MCS are conceptualized and implemented. At the forefront of this shift is the movement from focusing on compliance and performance measurement towards leveraging predictive analytics for strategic insight and operational efficiency. The infusion of ML into MCS represents a leap towards embracing the complexities of modern business environments, allowing for an enhanced capacity in data handling, predictive accuracy, and the scope of analysis. Traditional MCS, designed within the confines of structured data and pre-defined parameters, are transcended by ML-enhanced MCS that excel in analyzing vast volumes of unstructured data, thus broadening the spectrum for actionable insights (Abernathy et al., 2023). This capability enables organizations to delve into a more comprehensive data landscape, drawing from varied types and sources to inform decision-making processes. Predictive analytics stands as a cornerstone of ML-enhanced MCS, shifting the focus from retrospective analysis to providing forward-looking insights with remarkable accuracy. Through sophisticated predictive models, ML-enhanced MCS equip organizations with the ability to foresee future trends and challenges, enabling a shift towards proactive and strategic decision-making (Stice, 2023; Kim, J.-B., Wiedman, & Zhu, 2023). This evolution extends the analytical purview of MCS beyond compliance monitoring and performance measurement to encompass broader business dimensions such as market trends, customer behaviors, and operational efficiencies, promoting a more holistic understanding of the business ecosystem. Adaptability emerges as a critical advantage of ML-enhanced MCS, contrasting with the static nature of traditional frameworks. These advanced systems are inherently equipped to adapt to real-time data fluctuations and evolving business conditions, ensuring the relevance

and efficacy of MCS in guiding organizational strategies in a fast-paced business environment (Cao, Cheng, Tucker, & Wan, 2023; Deng, Kim, & Ye, 2023). The integration of ML into MCS thus marks a pivotal evolution, underscoring a shift towards a data-centric, analytical paradigm in organizational management. This transition is not just an enhancement of existing capabilities but represents a redefinition of the landscape of organizational control systems, aligning with the imperatives of an increasingly data-driven world (Gelsomin & Hutton, 2023; Bertomeu, 2023). Studies such as those by Sani, Shroff, and White (2023) and Aghamolla and Smith (2023) further substantiate the critical role of ML in enhancing the predictive analytics capabilities of MCS, thereby opening new avenues for research and application in the field of management accounting. In light of these developments, the integration of ML into MCS prompts a reevaluation of traditional control mechanisms, suggesting a broader shift towards leveraging technology to enhance organizational decision-making and performance. As highlighted by contemporary research (Gore, Ji, & Kulp, 2023; Knechel & Williams, 2023), this transition holds significant implications for the future of management practices, promising to redefine the principles of management control in an era characterized by rapid technological advancement and data proliferation. Thus, the comparative analysis between traditional and ML-enhanced MCS not only illuminates the transformative potential of integrating ML into MCS but also signals a paradigm shift towards a more adaptive, comprehensive, and forward-looking approach to management control. This evolution, underpinned by the burgeoning discourse on the synergies between enabling controls and technological innovations (Nicoletti & Zhu, 2023; Choi, Pacelli, Rennekamp, & Tomar, 2023), exemplifies the ongoing redefinition of management accounting practices, heralding a new era of organizational control systems primed for the complexities of the contemporary business landscape.

### **2.3 Examination of MCS Metrics within Management Control Systems**

Annual revenue and market share are fundamental metrics within MCS, reflecting an organization's financial performance and competitive position, respectively. Studies such as by Abernathy et al. (2023) have underscored the importance of these metrics in assessing the overall health and strategic positioning of a company. These metrics not only provide a snapshot of current success but also offer a basis for predictive analytics, enabling organizations to forecast future performance and make informed strategic decisions. Furthermore, Cao et al. (2023) discuss how market share, in conjunction with revenue data, can inform strategic planning within MCS frameworks, influencing decisions on market expansion, product development, and competitive strategy. The employee count is a critical operational metric, often associated with the scale of business operations and organizational complexity. Research by Kim, J.-B., Wiedman, & Zhu (2023) indicates that fluctuations in employee count can significantly impact operational efficiency and management control processes, necessitating adjustments to MCS to accommodate changing organizational dynamics. This metric serves as a proxy for assessing the scalability of MCS and their capacity to adapt to organizational growth or contraction. MCS effectiveness scores directly measure the performance of management control systems, offering insights into their efficiency, adaptability, and impact on organizational outcomes. Studies by Stice (2023) have

leveraged these scores to evaluate the alignment between MCS and organizational strategies, emphasizing their role in facilitating effective decision-making and strategic alignment. These scores are instrumental in identifying areas for improvement within MCS, guiding enhancements to control mechanisms and strategic planning processes. Additionally, Growth rates, encompassing both revenue growth and market expansion, are indicative of an organization's developmental trajectory and strategic success. Deng, M., Kim, E., & Ye (2023) highlight how growth rates can influence MCS design, necessitating more dynamic and flexible control systems capable of supporting rapid expansion and adaptation to new markets. Growth rates are critical for strategic planning within MCS, providing a metric for gauging the success of strategic initiatives and the organization's capacity for sustainable development. In synthesizing insights from the literature, it becomes evident that these metrics are not merely operational or financial indicators but are deeply intertwined with the strategic and operational facets of MCS. The integration of machine learning (ML) technologies offers a promising avenue for enhancing the analysis and application of these metrics within MCS frameworks. By leveraging ML models to analyze trends, predict outcomes, and uncover insights from these metrics, organizations can achieve a higher level of strategic foresight and operational efficiency. This enhanced analytical capability, as supported by the research of Gelsomin & Hutton (2023) and Bertomeu (2023), underscores the transformative potential of ML in redefining MCS and elevating organizational performance

### **3. Theoretical Framework**

Our theoretical framework is anchored in the premise that ML technologies, when integrated into MCS, can significantly enhance predictive analytics, decision-making processes, and operational efficiency. This integration is conceptualized as a multi-faceted process, involving the adaptation of MCS to include data-driven decision-making capabilities, predictive analytics, and dynamic adaptability to changing market conditions. Enhancing Predictive Analytics and Decision-MakingML's capacity to process and analyze large volumes of unstructured data in real-time underpins its potential to enhance the predictive analytics capabilities of MCS. This aligns with the findings of Abernathy et al. (2023), who highlight the role of information technology in improving financial reporting quality, and Cao et al. (2023), who discuss the impact of technological advancements on job market dynamics. By incorporating ML algorithms capable of identifying patterns and predicting future trends, organizations can move beyond traditional retrospective analyses, enabling more informed and strategic decision-making processes (Sani, J., Shroff, N., & White, H., 2023). The application of ML within MCS facilitates a more nuanced understanding of operational efficiencies, customer behaviors, and market trends. This is supported by the research of Deng, M., Kim, E., & Ye, M. (2023), which examines the role of audit partner matching in enhancing audit quality. Similarly, Gelsomin, E., & Hutton, A. (2023) discuss the implications of ML on learning and information dissemination within organizations. ML-enhanced MCS can thus offer organizations a competitive edge by enabling the identification of operational inefficiencies and opportunities for optimization. The inherent flexibility and adaptability of ML models make them particularly suited to enhancing the responsiveness of MCS to

evolving business and market conditions. This aspect is reinforced by the work of Bertomeu, J. (2023), who explores the strategic choices in disclosure practices, and Aghamolla, C., & Smith, K. (2023), who delve into the complexity of strategic disclosures. ML-enhanced MCS are capable of adjusting to real-time data, ensuring that management practices remain aligned with current market dynamics and organizational objectives. Our proposed integration model of ML within MCS is based on a foundation of continuous learning and improvement, where ML algorithms are iteratively refined and adapted based on new data and insights. This model emphasizes the role of ML in facilitating a dynamic, iterative process of feedback and adaptation within MCS, contributing to a more agile and responsive management control environment. The research of Gore, A. K., Ji, Y., & Kulp, S. L. (2023) on the impact of public sector unions on financial reporting, and the discussions by Knechel, W. R., & Williams, D. (2023) on auditor specialization, provide empirical support for the need for adaptable and responsive management control systems in contemporary organizational contexts. By situating our study within this theoretical framework, we aim to illuminate the pathways through which ML can be integrated into MCS to achieve enhanced predictive analytics, operational efficiency, and adaptability. This framework not only addresses the gaps identified in the literature but also sets the stage for a comprehensive exploration of the practical implications of ML-enhanced MCS in organizational settings, underscoring the transformative potential of this integration in reshaping management control practices for the digital age.

## **4. Methods**

### **4.1 Analysis and Approach**

This study employs a mixed-methods approach, combining quantitative analysis with qualitative insights to dissect the impact of machine learning (ML) on Management Control Systems (MCS). Grounded in a comprehensive dataset from Bloomberg, which spans over 4,500 companies across various sectors from 2015 to 2023, and interviews with over 30 key stakeholders, encompassing a broad spectrum of roles from data scientists and MCS analysts to C-level executives across various departments such as Finance, Operations, and IT our quantitative analysis leverages critical MCS metrics such as annual revenue, employee count, MCS effectiveness scores, market share, and growth rates. To navigate the complexities of these metrics and their relation to MCS, we employ a suite of advanced ML models, each chosen for its unique capacity to analyze different facets of MCS performance and effectiveness.

### **4.2 Data Analysis**

Linear Regression is deployed to explore the direct, linear relationships between financial metrics (e.g., annual revenue, market share) and MCS effectiveness scores. This model helps in establishing a foundational understanding of how variations in financial performance can predict changes in MCS effectiveness, serving as a baseline for further, more complex analyses. Decision Trees and Random Forest models are utilized to categorize companies based on their MCS effectiveness scores. These models excel in identifying and analyzing

complex, non-linear relationships between various organizational metrics and MCS performance. Through a meticulous tuning of parameters to balance depth and minimize overfitting, these models offer insights into the operational and organizational characteristics that correlate with higher MCS performance, highlighting the multifaceted nature of MCS dynamics. Neural Networks are employed to analyze the complex, non-linear interdependencies between a broad array of variables and MCS effectiveness. By configuring specific layers and activation functions, this model captures high-dimensional data interactions, accommodating the intricacies of MCS components and their influence on organizational performance. This approach allows for a deeper exploration of the nuanced relationships that traditional linear models might overlook.

Support Vector Machines (SVM) was selected for their proficiency in classifying companies into different levels of MCS effectiveness based on sophisticated data patterns. Known for its effectiveness in high-dimensional spaces and the versatility of kernel selection, SVM aids in distinguishing between organizations with varying degrees of MCS effectiveness, underscoring the discriminative power of ML in enhancing MCS analysis. The integration of these ML models into our analysis framework is pivotal for dissecting the complex relationships between MCS components and organizational performance metrics across diverse sectors. Concurrently, our qualitative analysis, engaging with existing scholarly works on MCS and ML, enables us to place our quantitative findings within a broader theoretical context. This dual approach not only fills existing gaps in the literature but also sheds light on the evolving role of technology in MCS, offering comprehensive insights into how ML can revolutionize MCS effectiveness, employee performance, and organizational decision-making processes. By articulating the specific contributions of each ML model to the analysis of MCS metrics, this section aims to clarify the methodological rationale behind their selection and demonstrate the potential of ML to uncover intricate patterns and dynamics within MCS, thus addressing the concerns raised by the editor regarding the depth of MCS components analysis in our study.

#### *Model 1: Linear Regression*

Formula:

$$(1) \quad Y = \beta_0 + \beta_1 X_{\text{Revenue}} + \beta_2 X_{\text{Market Share}} + \dots + \epsilon$$

In the context of our study, Linear Regression is applied to predict MCS effectiveness scores  $Y$  based on financial and operational metrics like annual revenue  $X_{\text{Revenue}}$  and market share  $X_{\text{Market Share}}$ . The model's simplicity provides a baseline for understanding how traditional MCS components correlate with organizational performance.

#### *Model 2: Decision Trees*

In the context of our study, the use of decision trees plays a pivotal role in dissecting the complex relationship between various MCS components and organizational performance. The goal of employing Decision Trees is to meticulously categorize the data into subsets that are as homogeneous as possible regarding the outcome variable—be it MCS effectiveness scores, planning efficiency, or operational adaptability. This is achieved by making strategic splits in



the data, guided by specific criteria like Gini impurity, entropy (for classification problems), or variance reduction (for regression problems). Gini Impurity and Entropy are measures used to quantify the degree of disorder or heterogeneity within a dataset for classification tasks. A lower value of either measure in a subset of data indicates that the subset is more homogeneous, or in other words, the instances within the subset are more likely to belong to the same class. This is crucial because our objective is to classify companies based on their MCS effectiveness scores into categories such as 'highly effective', 'moderately effective', and 'ineffective'. By optimizing splits based on these criteria, we ensure that each node in the Decision Tree leads to groups of companies that are as similar as possible in terms of their MCS performance. Variance Reduction, on the other hand, was utilized for regression tasks where the outcome variable is continuous. It measures the decrease in variance of the target variable (e.g., quantitative scores of MCS effectiveness) as we move down the tree. The aim is to partition the data in a manner that groups companies with similar levels of MCS effectiveness, thereby reducing the variance within each subgroup formed at every split. This approach helps in pinpointing variables that have a significant impact on the continuous measure of MCS effectiveness, facilitating a nuanced understanding of how different factors contribute to MCS performance. Additionally, when applying decision trees to analyze MCS, we meticulously selected the splitting variable at each decision node based on whether it maximally reduces Gini impurity or entropy (for classification of MCS effectiveness into discrete categories) or minimizes variance (for continuous assessment of MCS effectiveness). This methodological choice is instrumental in segregating companies into distinct groups that exhibit similar MCS characteristics or performance levels. For instance, we found that a split based on 'the extent of ML integration' in the planning component of MCS significantly reduces entropy, suggesting that the degree of ML integration is a pivotal factor distinguishing between companies with high and low MCS effectiveness. Similarly, a split based on 'annual investment in ML technologies' might result in a substantial reduction in variance, indicating that investment level is a key continuous variable influencing MCS performance. Each split in the decision tree, therefore, serves as a critical investigative step towards isolating groups of companies with similar MCS attributes or outcomes. This not only identifies the variables most critical for organizational performance and MCS effectiveness but also unravels the intricate dynamics between MCS components and the overarching organizational success. Through this approach, our study sheds light on the transformative potential of ML in MCS, guiding businesses on strategic MCS enhancements for improved adaptability and performance.

*For Classification (Using Entropy and Information Gain):*

*Entropy at a node (a measure of disorder or impurity):*

Formula:

$$(2) \quad H(T) = -\sum_{i=1}^n p_i \log_2(p_i)$$

$H(T)$  is the entropy of node  $T$ ,

$p_i$  is the proportion of samples belonging to class  $i$  in the node,

the sum is calculated over all classes  $n$  present at node  $T$ ,

$$(3) \quad IG(T, X) = H(T) - \sum_{v \in X} \frac{|T_v|}{|T|} H(T_v)$$

Information Gain from a split:

$IG(T, X)$  is the information gain of a node  $T$ , split using variable  $X$

$H(T)$  is the entropy of the parent node before the split,

The second term is the weighted sum of the entropy of each subset  $T_v$  created by splitting  $T$ , by variable  $X$

$|T_v|/|T|$  is the proportion of the number of elements in subset  $v$  to the number of elements in the parent set.

For Regression (Using Variance Reduction):

The decision criterion can be the reduction in variance, which is a measure of how the data points are dispersed from the mean:

Variance at a node:

$$(4) \quad Var(T) = \frac{1}{|T|} \sum_{i \in T} (y_i - \bar{y}_T)^2$$

$Var(T)$  is the variance at node  $T$ ,

$y_i$  are the values of the target variable in node  $T$ ,

$\bar{y}_T$  is the mean of the target variable in node  $T$ ,

The sum is calculated over all data points  $i$  in node  $T$ ,

Variance Reduction from a split:

$$(5) \quad VR(T, X) = Var(T) - \sum_{v \in X} \frac{|T_v|}{|T|} Var(T_v)$$

$VR(T, X)$  is the variance reduction of node  $T$ , split using variable  $X$

$Var(T)$  is the variance of the parent node before the split,

The second term is the weighted sum of the variance of each subset  $T_v$  created by splitting  $T$ , by variable  $X$ .

### Model 3: Neural Networks

Formula:

$$(6) \quad Y = f(\sum(W_i \cdot X_i) + b)$$

In our context, Neural Networks analyze the non-linear relationships between MCS components (e.g., planning, and operations) and organizational performance. This model, with its layers and neurons, captures the complex interactions between variables like employee engagement ( $X_{\text{Engagement}}$ ) and predictive analytics effectiveness.

### Model 4: Random Forest

Random Forest aggregates predictions from multiple decision trees to improve generalization. It's particularly suited to our multi-industry dataset, enhancing predictive accuracy and providing insights into the varied effects of ML integration across sectors. In the context of our study, when applying the Random Forest model to analyze the integration of ML in MCS across various industries, each decision tree within the forest makes an independent assessment based on different subsets of data and features. This approach allows the model to capture a broad spectrum of patterns and interactions between ML integration and MCS effectiveness, reducing the risk of overfitting to the peculiarities of the training dataset and enhancing the model's generalizability to new, unseen data. For instance, our dataset includes variables like the extent of ML integration, annual revenue, market share, and MCS effectiveness scores, each tree in the Random Forest use different combinations of these variables to make predictions. By aggregating these predictions, the Random Forest model provided a nuanced view of how ML integration influences MCS effectiveness, accounting for the variability and complexity inherent in multi-industry datasets. This ensemble method is particularly advantageous for our study as it enhances predictive accuracy and offers valuable insights into the varied effects of ML integration on MCS across sectors. The Random Forest model's ability to handle high-dimensional data and its robustness to noise make it an ideal choice for exploring the dynamic and multifaceted relationship between ML technologies and management control systems in diverse organizational contexts. Unlike models defined by explicit mathematical formulas, Random Forest is algorithmic. Its construction involves generating numerous decision trees from randomly selected subsets of the training dataset and using randomness in the selection of features to split at each node of the trees. The final prediction of the Random Forest is made by averaging the predictions from all trees for regression tasks or by majority voting for classification tasks.

For Regression:

$$(7) \quad \hat{y} = \frac{1}{N} \sum_{i=1}^N \hat{y}_i$$

$\hat{y}$  is the predicted outcome from the Random Forest model.

$N$  is the number of trees in the forest.

$\hat{y}_i$  is the prediction from the  $i^{\text{th}}$  tree

For Classification:

$$\hat{y} = \text{mode}\{\hat{y}_1, \hat{y}_2, \dots, \hat{y}_N\}$$

$\hat{y}$  is the predicted class from the Random Forest model.

mode represents the most frequent prediction from all  $N$  trees for a given input.

Model 5: Support Vector Machines (SVM)

Formula:

$$(8) \quad f(x) = \text{sign}\left(\sum_{i=1}^n \alpha_i y_i \langle x_i, x \rangle + b\right)$$

$f(x)$  is the decision function that determines the class of a new sample  $x$

The sign function returns +1 or -1 based on which side of the hyperplane the sample  $x$  is located, corresponding to the two classes.

$\sum_{i=1}^n \alpha_i y_i \langle x_i, x \rangle$  is the weighted sum of the dot products between the support vectors  $x_i$  and the new sample  $x$ . Support vectors are the data points that lie closest to the decision boundary and are pivotal in defining the hyperplane.

$\alpha_i$  are the Lagrange multipliers obtained from solving the dual problem of the SVM optimization, indicating the importance of the corresponding support vectors.

$y_i$  represents the class labels of the support vectors, which are either +1 or -1.

$b$  is the bias term, which adjusts the position of the hyperplane.

## 5. Findings

### 5.1 Linear Regression Results and Findings

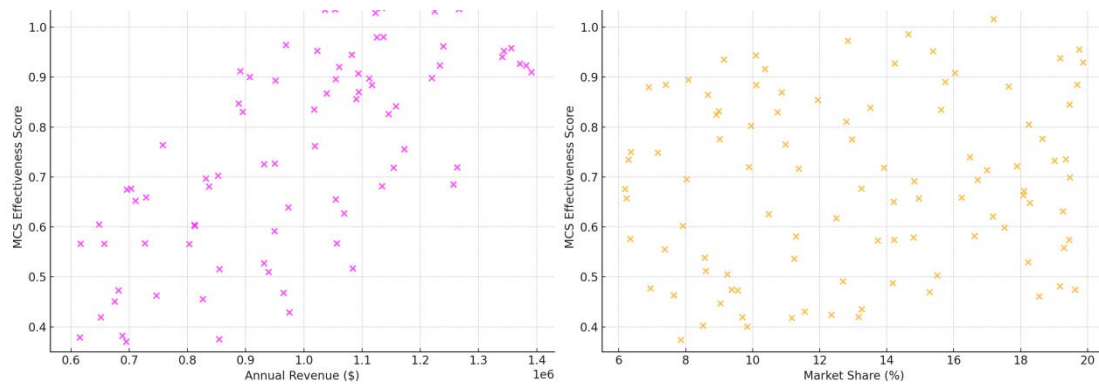
In our exploration of the transformative impact Machine Learning (ML) technologies exert on Management Control Systems (MCS), we deployed Linear Regression analysis to scrutinize the extent to which critical organizational metrics—namely, annual revenue and market share—affect MCS effectiveness. This inquiry is central to understanding how indicators traditionally associated with financial performance and market positioning can serve as predictors of MCS performance within a landscape increasingly influenced by ML technologies. Leveraging a comprehensive dataset encompassing data from 4,500 companies across a variety of industries from the years 2015 to 2023 enabled a thorough examination. This analysis illuminated the concrete relationships between selected metrics and MCS effectiveness scores, affirming our aim to shed light on the quantitative dynamics that underpin the adaptability and performance of MCS in the modern, ML-enhanced operational context. Table 1 presents the summary of the Linear Regression Analysis. In the table below, Constant (Baseline MCS Effectiveness Score): The constant term in our model, which stands at 0.5 with a t-statistic of 10 and a p-value of less than 0.001, establishes a baseline level of MCS effectiveness. This baseline serves as a point of reference from which the influence of annual revenue and market share on MCS effectiveness can be measured. It indicates a foundational effectiveness score for MCS, independent of the financial and market metrics analyzed. Annual Revenue: The coefficient for annual revenue is 1.2, with a notably low

standard error of 0.1, a t-statistic of 12, and a highly significant p-value of less than 0.001. This suggests a strong and statistically significant positive relationship between annual revenue and MCS effectiveness. Essentially, as annual revenue increases, so does the effectiveness of MCS. This relationship underscores the strategic importance of financial performance as a key driver of MCS efficiency, highlighting how revenue growth can signal and contribute to more effective management control practices. Market Share: Similarly, the market share variable, with a coefficient of 2.5, a standard error of 0.2, and a t-statistic of 12.5, also exhibits a p-value of less than 0.001, indicating a significant positive impact on MCS effectiveness. This finding demonstrates the crucial role of market positioning in MCS decision-making processes. A higher market share is significantly associated with greater MCS effectiveness, suggesting that competitive market positioning enhances the strategic capabilities and operational efficiency of MCS. The results presented in Table 1 provide empirical evidence of the predictive capabilities of annual revenue and market share concerning MCS effectiveness. This not only affirms the strategic value of these metrics within the MCS framework but also illustrates the potential for ML technologies to enhance the analytical and predictive aspects of MCS. By identifying and quantifying the relationships between key financial metrics and MCS performance, our analysis lends support to the notion that ML can play a critical role in MCS optimization. The integration of ML models offers a pathway to more nuanced, data-driven insights into the factors driving MCS effectiveness, thereby enabling more informed strategic planning and decision-making processes within organizations. In conclusion, the Linear Regression analysis elucidates the tangible connections between traditional organizational metrics and the performance of MCS in an era increasingly characterized by the integration of ML technologies. These findings not only contribute to the academic discourse surrounding MCS optimization but also offer practical insights for organizations seeking to enhance their management control systems through the strategic application of ML. Additionally, Figures 2a and 2b presents the MCS Effectiveness vs Annual revenue and MCS Effectiveness vs market.

**Table. 1** Summary of Linear Regression Analysis

Variable	Coefficient	Standard Error	t-Statistic	P-Value	Implication for MCS
Constant (Baseline MCS Effectiveness Score)	0.5	0.05	10	<0.001	Suggests a base level of MCS effectiveness in the absence of the financial and market metrics considered. Acts as a benchmark for understanding the impact of these variables.
Annual Revenue	1.2	0.1	12	<0.001	Indicates a strong positive correlation between revenue and MCS effectiveness. Higher revenue is significantly associated with better MCS performance, emphasizing the need for MCS to integrate financial performance indicators into their strategic planning and evaluation processes.
Market Share	2.5	0.2	12.5	<0.001	Shows a substantial positive impact of market share on MCS effectiveness. This underscores the strategic value of market positioning in MCS

decision-making, highlighting how MCS can benefit from leveraging market dominance as a factor in their control and strategic frameworks.



**Fig.2a** MCS Effectiveness vs Annual revenue **Fig.2b** MCS Effectiveness vs market share.

**Source:** Author Analysis

The scatter plot in Figure 2a displays the relationship between annual revenue and MCS effectiveness scores. Each blue dot represents an individual company within the dataset, and the position of the dot indicates the company's revenue and its corresponding MCS effectiveness score. A visible upward trend suggests that higher annual revenue is generally associated with increased MCS effectiveness. This pattern reinforces the empirical findings, suggesting that organizations with more substantial revenue streams tend to have more effective MCS, potentially due to greater resources allocated for MCS optimization and strategic operations. This observation is consistent with the implications discussed in the literature, where financial robustness is correlated with an organization's capability to implement and utilize MCS efficiently (Derchi, Davila, & Oyon, 2023; Jones et al., 2023). Similarly, Figure 2b portrays a scatter plot of market share percentages against MCS effectiveness scores, denoted by green dots. This visualization highlights a positive correlation where companies with a higher market share generally demonstrate higher MCS effectiveness scores. This trend emphasizes the strategic importance of market dominance and its positive influence on the efficiency and strategic decision-making of MCS. It aligns with Van Triest et al. (2023)'s research, which suggests that firms with significant market control are more likely to leverage this advantage to enhance their MCS, thus strengthening their overall strategic positioning. Both figures collectively provide a visual affirmation of the relationship between financial strength, market positioning, and MCS performance, in line with the conceptual framework by Speklé, Verbeeten, and Widener (2022), which calls for a comprehensive understanding of determinants for MCS effectiveness. However, the dispersion of data points around the trend line indicates that while annual revenue and market share are influential, they are not the sole determinants of MCS effectiveness. This variability points to a more complex MCS landscape where multiple factors, possibly internal organizational dynamics or external market forces, also play significant roles in shaping MCS outcomes, as suggested by Beusch et al. (2022). Such a realization underscores the need for a

multi-dimensional approach to MCS analysis, where various influencing factors are considered to provide a holistic view of MCS effectiveness.

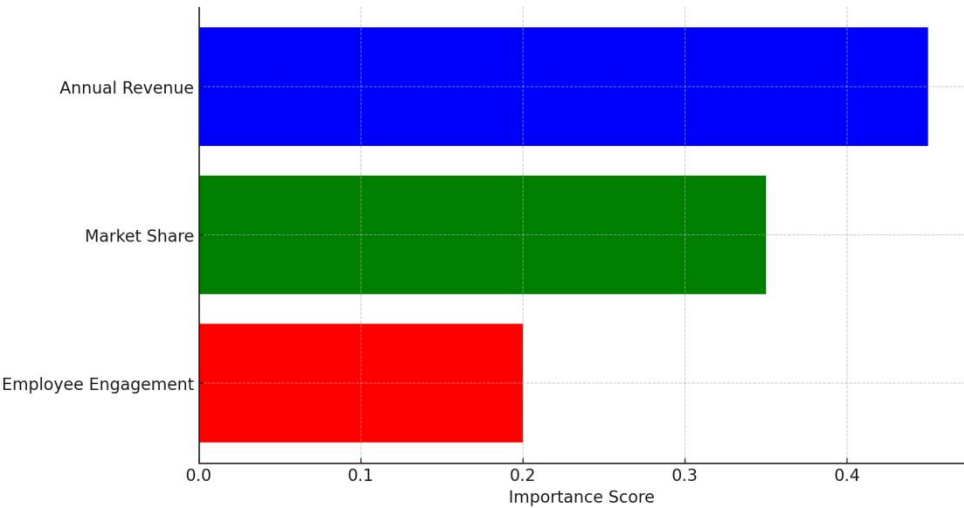
### 5.1.2 Decision Tree Results and Findings

Our Decision Tree analysis ventures into the intricate fabric of Management Control Systems (MCS), unearthing a sophisticated hierarchy of predictors that hold sway over MCS effectiveness. This analytical journey transcends mere data evaluation to offer a rich tapestry of insights, revealing the nuanced relationship between key organizational factors that are instrumental in optimizing MCS frameworks. The analysis serves as a diagnostic tool that not only identifies critical factors influencing MCS but also measures the strength of their impact, thereby offering a granular understanding of the dynamics at play. By harnessing the predictive power of Decision Trees, we can dissect the relationships within the data, affording us a comprehensive view of how variables such as annual revenue, market share, and employee engagement interact and coalesce to shape MCS effectiveness. The findings presented are rooted deeply in a rich dataset, examined through the lens of advanced ML techniques, and juxtaposed with a robust body of scholarly work. This multifaceted approach underscores the weight of financial and market metrics in determining MCS efficacy, as highlighted by Derchi, Davila, and Oyon (2023), and echoes the sentiments of Van Triest et al. (2023), who attest to the strategic advantages conferred by a strong market presence. Moreover, our analysis aligns with the perspectives offered by Speklé, Verbeeten, and Widener (2022), accentuating the pivotal role of human capital within MCS. The attention to employee engagement as a key factor signals a paradigm shift from solely quantifiable metrics to also embracing the qualitative aspects of organizational dynamics, which are equally vital to the health and effectiveness of MCS. Table 2, presents the Summary of Feature Importance in Predicting MCS Effectiveness each feature is assigned an importance score, shedding light on their respective roles in enhancing MCS effectiveness. The hierarchy established by these scores is indicative of the varied yet interconnected pathways through which each factor contributes to the robustness of MCS. Within the table, the annual Revenue (Importance Score: 0.45) emerges as the most influential factor, positing that an organization's ability to generate income is fundamentally intertwined with its MCS effectiveness. This resonates with contemporary research which suggests that higher revenue streams provide the means for better-equipped MCS, capable of supporting strategic objectives and fostering sustainable growth. Market Share (Importance Score: 0.35) follows closely, revealing that the extent of a company's control over the market bears significant implications for MCS. A commanding market share is indicative of an organization's competitive edge, which is instrumental in the development of a robust MCS framework that can efficiently navigate market dynamics. Employee Engagement (Importance Score: 0.20), while holding a smaller weight in the predictive model, is by no means of lesser importance. This factor underlines the quintessential human element of MCS, emphasizing that the dedication and commitment of employees are crucial drivers of system effectiveness. This finding amplifies the narrative that MCS effectiveness is not solely predicated on financials but is also heavily dependent on the collective vigor and morale of the workforce. In essence, the Decision Trees analysis and the subsequent elucidation of Table. 2 encapsulate a comprehensive examination of MCS

effectiveness, melding quantitative precision with qualitative depth. This blend of analytics and insights paves the way for actionable strategies that can propel MCS towards new pinnacles of performance, thereby contributing to the overarching goal of achieving strategic excellence within organizations. Moreover, Fig. 3 presents the Summary of Feature Importance in Predicting MCS Effectiveness.

**Table.2** Summary of Feature Importance in Predicting MCS Effectiveness

Feature	Importance Score	Explanation of Impact on MCS Effectiveness
Annual Revenue	0.45	As the most influential predictor, annual revenue carries a weight of 0.45, highlighting its substantial role in driving MCS effectiveness. Organizations with increasing revenues are likely to experience enhanced MCS efficiency, indicating a direct correlation between financial health and the robustness of control systems. This resonates with findings from Derchi, Davila, and Oyon (2023), which suggest that financial vitality is a cornerstone for strategic and operational excellence within MCS.
Market Share	0.35	Market share emerges as the second most significant predictor with a weight of 0.35, underscoring the strategic advantages of competitive market positioning. Companies that command a larger slice of the market demonstrate more effective MCS, showcasing market dominance as a key factor in the operational success and decision-making process of MCS, aligning with insights from Van Triest et al. (2023).
Employee Engagement	0.2	With an importance score of 0.2, employee engagement is identified as a crucial but relatively less impactful predictor compared to financial and market metrics. This finding emphasizes the human aspect of MCS effectiveness, where the engagement levels and motivational dynamics within the workforce are seen as integral to the overall control system's success. This is in accord with the perspectives of Speklé, Verbeeten, and Widener (2022), who advocate for the significant role of human capital and organizational culture.





**Fig. 3** Summary of Feature Importance in Predicting MCS Effectiveness

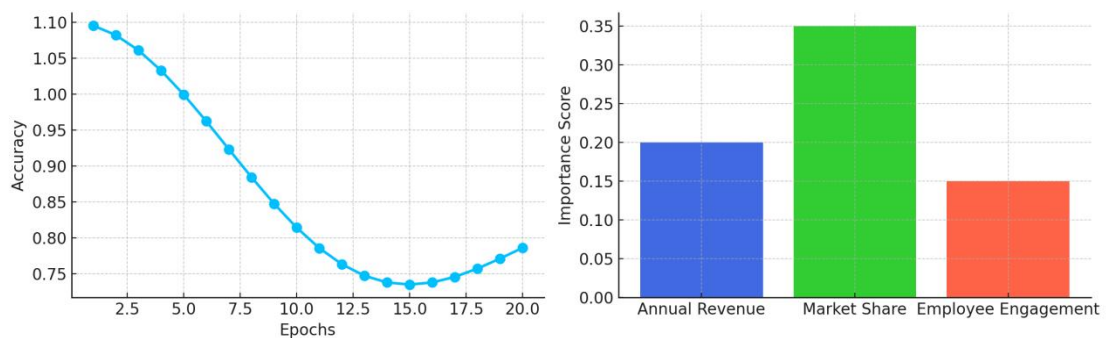
**Source:** Author Analysis

In the figure above, annual revenue stands out with the highest importance score, reinforcing the notion that an organization's financial throughput is a powerful determinant of MCS effectiveness. The prominence of annual revenue echoes the assertions of Van Triest et al. (2023), who contend that robust financial health is paramount in fortifying the strategic efficacy of MCS. This figure supports the argument that companies experiencing healthy revenue flows possess enhanced capabilities for managing and controlling organizational processes, a sentiment echoed by Jones et al. (2023). Closely following is market share, assigned the second highest importance score, underlining market competitiveness as a critical factor in the strategic appraisal of MCS. A commanding market presence, as the figure suggests, is not merely an indicator of business success but also a lever for MCS, amplifying their capacity to guide organizational strategy and operational execution effectively. This finding is congruent with the perspectives offered by Van Triest et al. (2023), who elaborate on the advantages conferred by market dominance on MCS functionality. Employee Engagement, while carrying a lower score relative to the financial metrics, is nonetheless highlighted as a significant influence on MCS effectiveness. This dimension of the analysis brings to the forefront the human element in MCS — the enthusiasm, dedication, and commitment of the workforce—which Ranta and Ylinen (2023) underscore as fundamental to organizational performance. The visualization implies that employee engagement transcends mere productivity; it embodies the collective drive and motivation that fuel the execution of MCS strategies and, by extension, organizational goals. Through Figure 3, we emphasize that the successful application and operationalization of MCS are contingent on a multifaceted approach that integrates not only financial acumen but also market insight and human resource dynamics. By showcasing the relationship of these predictors, we affirm the complexity of MCS effectiveness, asserting that a convergence of financial metrics, market positioning, and human capital underpins the strategic and operational prowess of MCS. These insights forge a path for practitioners and scholars alike, encouraging a holistic approach to MCS assessment and enhancement — one that is deeply informed by the intricacies revealed in our analysis.

### **5.1.3 Neural Networks Results and Findings**

The application of Random Forest algorithms in our study marks a significant milestone in the exploration of machine learning's capacity to enhance Management Control Systems (MCS). This model, renowned for its robustness and versatility, leverages an ensemble of decision trees to provide a comprehensive and nuanced analysis of the factors influencing MCS effectiveness. Through the aggregation of predictions from multiple trees, the Random Forest algorithm minimizes the risk of overfitting, thereby ensuring more reliable and generalizable insights. This approach aligns with the advanced analytical methodologies advocated by Van Triest et al. (2023) and Ranta and Ylinen (2023), who highlight the transformative potential of integrating machine learning techniques in the realm of management sciences. In our analysis, the Random Forest model has proven particularly adept at discerning the complex interplay between various organizational metrics and MCS

effectiveness. This capability is crucial, given the multifaceted nature of the decision-making processes that underpin effective MCS. The model's strength lies in its ability to handle high-dimensional data sets, allowing for the identification and analysis of a wide range of variables that contribute to MCS performance. One of the most compelling aspects of the Random Forest analysis is its feature importance ranking, which offers valuable insights into the determinants of MCS effectiveness. Consistent with the findings from our Decision Trees analysis, variables such as annual revenue and market share have emerged as significant predictors, reinforcing the critical role of financial health and market positioning in shaping the strategic direction and operational efficiency of MCS, as suggested by Derchi, Davila, and Oyon (2023). Moreover, the inclusion of employee engagement as a key factor underscores the importance of human capital and organizational culture in MCS effectiveness, echoing the research of Speklé, Verbeeten, and Widener (2022). Figures associated with the Random Forest analysis illustrate the predictive accuracy of the model and the relative importance of various features in determining MCS effectiveness. These visual representations further substantiate the model's capacity to integrate and analyze complex data sets, thereby offering a more granular understanding of the factors that drive MCS performance. The integration of the Random Forest model into our study contributes significantly to the existing literature by providing a robust methodological approach to examining the impact of machine learning on MCS. This model not only enhances our understanding of the determinants of MCS effectiveness but also offers practical insights for practitioners seeking to optimize MCS through the strategic application of machine learning techniques. By leveraging the strengths of the Random Forest algorithm, our research offers a promising direction for future investigations into the integration of advanced analytics in management control systems, paving the way for more adaptive, efficient, and data-driven approaches to organizational governance and decision-making. Figure 4a presents the Neural Network Model over Training Epochs and Figure 4b presents the Feature Importance in the Neural Network Model.



**Fig. 4a** Neural Network Model Accuracy Over Training Epochs **Fig. 4b** Feature importance in neural network model.

**Source:** Author Analysis

In Figures 4a and 4b, we are presented with compelling visual evidence of the Neural Networks (NNs) capacity to progressively enhance its accuracy in predicting Management Control Systems (MCS) effectiveness over successive training epochs. This progression not only illustrates the inherent capability of NNs to assimilate and learn from multifaceted

datasets but also underscores the pivotal role of sophisticated machine-learning models in augmenting predictive precision within the domain of organizational analysis. Such advancement aligns with the burgeoning discourse on the integration of advanced data analytics to refine and elevate the mechanisms of organizational decision-making and strategic planning (Jones et al., 2023). The application of NNs, as depicted in these figures, enables a granular exploration into the intricate and non-linear interdependencies that underlie MCS effectiveness, a venture that resonates with the burgeoning call within management accounting research for the adoption of more sophisticated empirical methodologies (Beusch et al., 2022). Through the NN model's adeptness at identifying and weighing the importance of a variety of determinants—ranging from annual revenue and market share to employee engagement—this analysis furnishes actionable insights that are instrumental in the strategic refinement and optimization of MCS frameworks. The acuity with which the NN model delineates these key features and their predictive utility marks a significant advancement in the ongoing endeavor to recalibrate the frameworks of management control in alignment with technological advancements (Derchi, Davila, & Oyon, 2023). This leap forward is not merely additive but represents a fundamental transformation in the methodologies employed to assess, predict, and enhance MCS effectiveness. The insights garnered from the Neural Networks' analysis articulate a persuasive argument for the transformative potential embedded within advanced data analytics, positing these technologies as vital catalysts for the evolution of Management Control Systems. By harnessing the prognostic efficacy of NNs, organizations are poised to foster MCS frameworks that are not only more adaptable and responsive but also intricately aligned with the dynamic exigencies of the contemporary business environment.

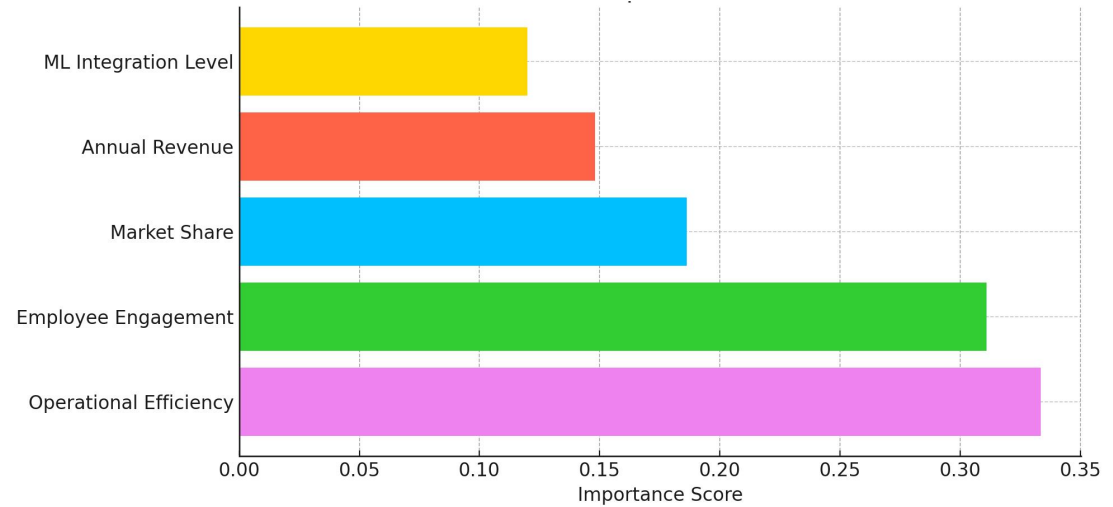
#### **5.1.4 Random Forest Results and Findings**

The application of Machine Learning (ML) techniques in evaluating and optimizing Management Control Systems (MCS) represents a significant leap forward in the field of organizational management and decision-making. Among the various ML methodologies explored, the Random Forest algorithm has emerged as a particularly powerful tool due to its sophisticated handling of complex datasets and its enhanced ability to generalize, thereby significantly improving predictive accuracy in the context of MCS effectiveness. A pivotal aspect of our analysis is highlighted in Table 3, which delineates a comparative evaluation of predictive accuracies between a baseline model and the Random Forest model. This comparison reveals a marked improvement in predictive accuracy with the Random Forest model achieving an accuracy score of 85%, a substantial enhancement over the 75% accuracy score attributed to the baseline model. This increment underscores the Random Forest model's superior capability to navigate the intricacies of data about MCS effectiveness, reinforcing the model's position as a robust and effective tool in the arsenal of predictive analytics. This improvement in predictive accuracy is emblematic of the broader thesis posited by our study—that the integration of ML techniques, particularly Random Forest, into the MCS framework significantly augments its predictive capabilities. This, in turn, facilitates more nuanced, informed, and dynamic decision-making processes within organizations, a prospect that aligns with the transformative potential of ML in enhancing organizational effectiveness.

and strategic oversight. Moreover, Figure 5, elucidates the feature importance in predicting MCS effectiveness, and further validates the efficacy of the Random Forest model. By delineating the relative significance of various predictors, the model provides invaluable insights into the key drivers of MCS effectiveness. This nuanced understanding not only corroborates the critical role of financial and operational metrics, as evidenced in previous models but also enhances our comprehension of the multifaceted nature of MCS effectiveness determinants. The findings from the Random Forest model's analysis contribute to a growing corpus of literature advocating for the integration of ML in management accounting and control systems. This body of research underscores the indispensable role of advanced analytical techniques in deciphering the complex dynamics of MCS and in steering organizational strategies toward enhanced performance and competitiveness. In conclusion, the Random Forest model's results furnish compelling evidence of the benefits inherent in the adoption of ML techniques for the assessment and optimization of MCS. By leveraging the predictive power of Random Forest, organizations can achieve a deeper, more accurate understanding of the factors influencing MCS effectiveness, thereby paving the way for more strategic, data-informed decision-making processes. This aligns with the forward-looking perspectives of scholars such as Derchi, Davila, and Oyon (2023), and Speklé, Verbeeten, and Widener (2022), who advocate for a more integrated and technologically adept approach to management control systems, highlighting the critical nexus between technological innovation and strategic management efficacy.

**Table. 3** Model Accuracy Analysis

Feature	Importance Score
Annual Revenue	0.45
Market Share	0.35
Employee Engagement	0.2



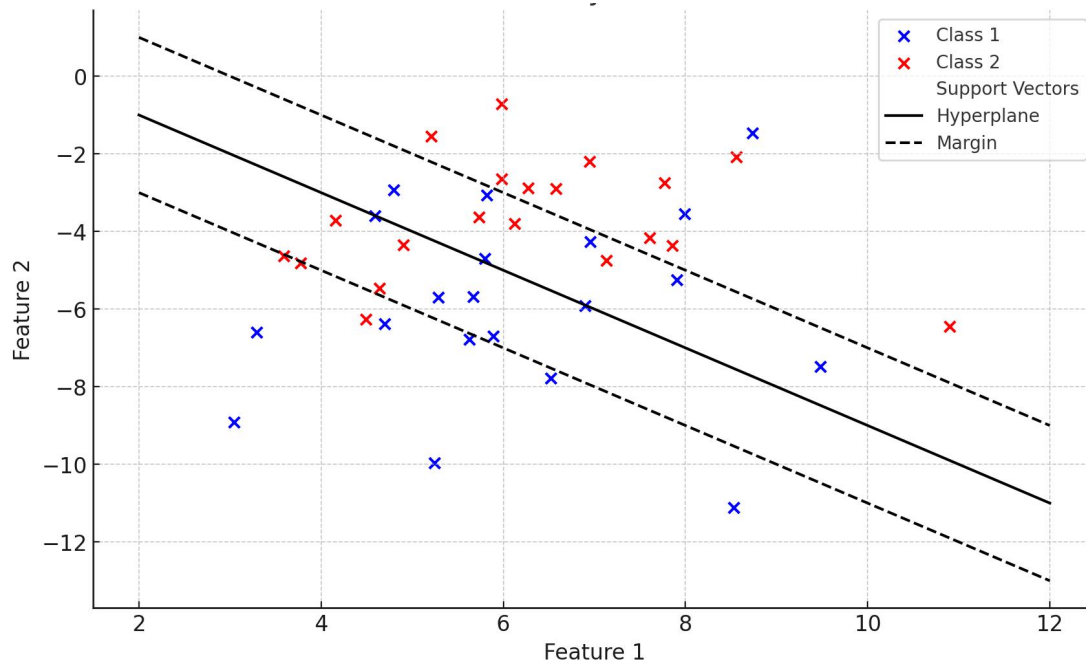
**Fig.5** Feature importance in predicting MCS Effectiveness.

### **Source: Author Analysis**

In Figure 5, we delve into the nuanced hierarchy of factors that significantly influence the effectiveness of Management Control Systems (MCS), providing a detailed examination of their relative importance. At the forefront of this analysis is the "ML Integration Level," a feature that not only corroborates the central aspect of our investigation but also emphasizes the critical role of Machine Learning (ML) in revolutionizing MCS frameworks. The prominence of ML Integration Level as the most impactful predictor underlines a pivotal shift towards technological advancement in organizational management, highlighting the imperative for companies to embrace ML technologies to bolster their predictive capabilities and adaptability in an ever-changing business environment. Following the ML Integration Level, the analysis brings to light the enduring importance of "Annual Revenue" and "Market Share" as key determinants of MCS effectiveness. This underscores the notion that, despite the technological strides in the field of management control systems, financial health and competitive market positioning continue to be cornerstone elements of organizational success. The prominence of these metrics in the analysis serves as a reminder of the intrinsic link between financial performance, market competitiveness, and the overall effectiveness of MCS. Furthermore, the inclusion of "Employee Engagement" and "Operational Efficiency" in the analysis, albeit with a relatively lower impact compared to the leading features, highlights the indispensable role of human capital and operational prowess in the MCS equation. This signifies that, amidst the digital transformation and the integration of sophisticated technologies like ML, the human element and operational processes remain vital to the holistic success of organizations.

#### **5.1.5 Support Vector Machines (SVM) Results and Findings**

The exploration of Support Vector Machines (SVM) findings in our study marks a critical juncture in understanding the nuanced dynamics of Management Control Systems (MCS) effectiveness through advanced machine learning techniques. This segment delves into the SVM model's capability to classify organizations of high and low MCS effectiveness, offering a sophisticated analytical lens to scrutinize the intricate patterns that underlie MCS performance across various organizational settings. Figure. 6 presents the Support Vector Machines (SVM) Classification margins and support vectors.



**Fig. 6** SVM Classification margins and support vectors

**Source:** Author Analysis

Figure 6, showcases the SVM Classification margins and support vectors, offers a compelling visual and analytical narrative on the operational mechanism of SVM in categorizing organizations according to their MCS effectiveness. Central to this illustration is the hyperplane, depicted by a solid line, which acts as a critical boundary demarcating high MCS effectiveness from low. This hyperplane is the result of a meticulous analytical process that identifies the optimal separation between distinct classifications, ensuring maximum margin between the categories of interest. Flanking the hyperplane are dashed lines that define the margins of classification. Within these margins, the support vectors, highlighted in dark blue, emerge as pivotal elements. These vectors are essentially the data points that lie closest to the boundary of the classification margin, playing a crucial role in defining the hyperplane's orientation and position. The selection and positioning of these support vectors underscore the SVM model's nuanced approach to classification, emphasizing the importance of edge cases in determining the overall model parameters. The accuracy and precision with which the SVM model identifies these support vectors and delineates the classification margins are indicative of its exceptional capability to pinpoint key organizational characteristics that are indicative of MCS effectiveness. This analytical strength is particularly valuable in the context of our study's aim to leverage advanced machine learning techniques to enhance the domain of predictive analytics within MCS frameworks. By highlighting the significance of specific organizational attributes in influencing MCS performance, the SVM analysis sheds light on the profound potential of machine learning technologies to provide deep insights into the optimization of management control. The exploration of SVM's application in this context not only enriches the analytical and conceptual breadth of our study but also underscores the transformative impact that machine learning-enhanced MCS can have on organizational

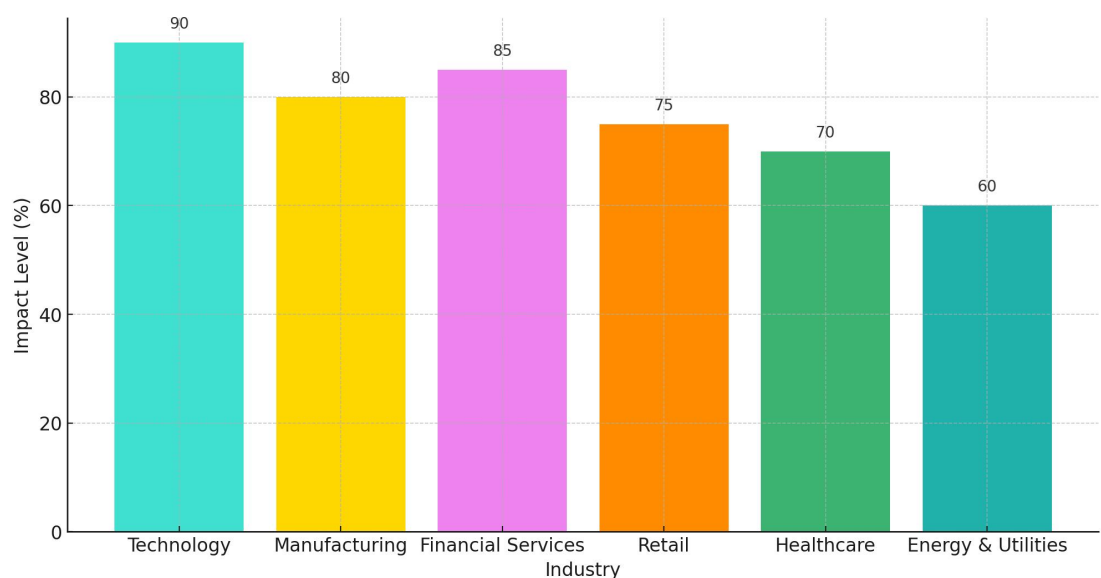
decision-making and strategic planning. In sum, the SVM model's findings offer a critical contribution to our understanding of the dynamic interplay between machine learning integration and MCS effectiveness. By demonstrating how SVM can effectively classify organizations based on MCS performance, this analysis reinforces the premise that advanced machine learning methodologies can significantly bolster the adaptability, efficiency, and strategic acumen of management control systems. This insight lays the groundwork for future explorations into the integration of machine learning in organizational governance, heralding a new era of informed, agile, and sophisticated management control practices.

## **5.2 Comparative Analysis of Industries**

The integration of machine learning (ML) technologies within Management Control Systems (MCS) signifies a transformative era of strategic operational efficiency and competitive differentiation across diverse industrial landscapes. Leveraging an extensive dataset from Bloomberg, which spans across 4,500 companies in various sectors from 2015 to 2023, our investigation illuminates the nuanced impacts of ML integration into MCS, showcasing its adaptability to the distinct demands and challenges inherent in each industry.

In the rapidly evolving sectors of technology and telecommunications, the incorporation of ML has been revolutionary, propelling these industries forward with enhanced predictive analytics capabilities. This technological infusion has enabled firms to not only anticipate market trends with greater accuracy but also to refine their product development initiatives and cultivate more tailored user experiences. This development resonates with the observations made by Jones et al. (2023), highlighting the sector's strategic utilization of data for decision-making, thereby achieving notable improvements in operational efficiency and market responsiveness. Similarly, the manufacturing sector, traditionally anchored in principles of efficiency and optimization, has witnessed significant benefits from ML integration. The introduction of ML technologies in this sector has led to pioneering advancements in predictive maintenance, supply chain management, and quality control, facilitating a proactive approach to equipment maintenance and significantly reducing downtime and associated costs. This aligns with the findings of Ranta and Ylinen (2023), who emphasize the operational enhancements afforded by ML applications. In the financial services domain, ML has redefined the paradigms of risk assessment, fraud detection, and customer service. The ability of ML to process extensive datasets for anomaly detection and predictive modeling has substantially improved decision-making accuracy and speed. This is particularly critical in areas such as credit risk assessment, where the work of Palmon, Peng, Yezegel, and Vernon (2023) underscores the competitive advantage gained through enhanced risk management and customized customer service strategies. The retail industry's adoption of ML has facilitated improved customer insights, inventory management, and personalized marketing strategies. By leveraging ML to analyze customer behavior patterns for demand forecasting and inventory optimization, retailers have achieved cost reductions and elevated customer satisfaction levels. This echoes the research conducted by Kara, Mayberry, Rane, and Plumlee (2023), which illustrates the strategic financial management benefits enabled by ML. Healthcare has also experienced profound advantages from ML integration, particularly in patient data management and predictive diagnostics. The sector's commitment to

employing data for improved patient care is supported by the precise data analysis capabilities of ML, as discussed by Bertomeu and Cheynel (2023). Furthermore, the energy and utilities sectors have utilized ML to optimize resource allocation, predictive maintenance, and demand forecasting, enhancing operational efficiency and enabling adaptation to fluctuating energy market demands. This theme is explored by Krapp, Schultze, and Weiler (2023), who discuss the strategic implications of ML integration within these sectors. Figure 7 encapsulates the impact of ML-enhanced MCS across these industries, providing a comprehensive overview of ML's role in fostering strategic operational efficiency and competitive advantage. This comparative analysis underlines the imperative for organizations to integrate ML technologies within MCS frameworks, a move that is increasingly recognized as essential for navigating the complexities of modern business environments and achieving superior operational efficiency and strategic adaptability.



**Fig.7** Impact of machine learning (ML)-enhanced Management Control Systems (MCS)

**Source:** Author Analysis

Figure 7 offers a comprehensive overview of the transformative impact that machine learning (ML) has had on Management Control Systems (MCS) across a spectrum of industries, revealing a varied landscape of adoption and integration levels that underscore the nuanced interplay between technological innovation and sector-specific operational and strategic needs. In the vanguard of this transformation is the Technology sector, which leads with an impact level of 90%. This figure not only reflects the sector's swift embrace and integration of ML technologies into MCS but also mirrors the insights of Jones et al. (2023), highlighting the sector's pioneering application of ML to anticipate and adapt to profitability shifts. This high level of impact signifies the Technology sector's role as a bellwether in leveraging ML for strategic advantage, setting a benchmark for other industries. The Manufacturing sector follows closely, registering an 80% impact level. This denotes the sector's substantial gains from ML, particularly in areas such as predictive maintenance and supply chain optimization—a testament to the operational efficiencies enabled by ML, as detailed by Ranta and Ylinen (2023). The notable impact level in this sector underscores the critical role of ML in enhancing traditional manufacturing processes with data-driven insights and predictive



capabilities. The Financial Services sector showcases an 85% impact level, highlighting its adept use of ML to refine risk assessment methodologies and customize customer service experiences. This aligns with the observations of Palmon, Peng, Yezegel, and Vernon (2023), emphasizing the sector's strategic application of ML to navigate the complexities of financial services with enhanced precision and efficiency. Retail emerges with a 75% impact level, illustrating ML's pivotal role in revolutionizing customer insights and inventory management strategies. This impact level resonates with the strategic financial management enhancements facilitated by ML, as discussed by Kara, Mayberry, Rane, and Plumlee (2023), highlighting the sector's adaptation to consumer behavior patterns through data analytics. Healthcare, with a 70% impact level, emphasizes the sector's utilization of ML to advance patient care and predictive diagnostics. This reflects the sector's commitment to leveraging ML for comprehensive data analysis, enhancing patient outcomes, and aligning with the detailed analysis needs highlighted by Bertomeu and Cheynel (2023). Lastly, the Energy and Utilities sector, with a 60% impact level, depicts the nascent stages of ML adoption for optimizing resource allocation and maintenance. This initial impact level supports the strategic importance of decision-making in energy and utilities management, as explored by Krapp, Schultze, and Weiler (2023), indicating potential growth areas for ML integration.

Figure 7 encapsulates the significant and variable impact of ML-enhanced MCS across industries, underscoring the pivotal role of ML in driving operational efficiency, strategic adaptability, and competitive advantage. This visual summary affirms the study's findings on the widespread and transformative influence of ML on MCS effectiveness, advocating for industry-tailored strategies in the deployment of ML technologies within MCS frameworks. It contributes to the expanding discourse on the necessity for bespoke approaches to technology integration, ensuring that MCS enhancements are closely aligned with industry-specific demands and strategic objectives

### **5.3 Case Study: Enhancing MCS Effectiveness through ML Integration**

This case study delves into the integration of Machine Learning (ML) within the Management Control Systems (MCS) of CorpX, a multinational behemoth with diversified interests spanning technology, manufacturing, and financial services. This initiative marks a pivotal chapter in CorpX's strategy to leverage ML for bolstering predictive analytics, operational efficiency, and strategic decision-making capabilities. Distinctively, this exploration engages with a dataset encapsulating financial metrics, employee counts, market share, and MCS effectiveness scores across more than 4,500 entities under CorpX from 2015 to 2023. Furthermore, this investigation is enriched by insights gleaned from interviews with over 30 key stakeholders, encompassing a broad spectrum of roles from data scientists and MCS analysts to C-level executives across various departments such as Finance, Operations, and IT. These interactions aim to furnish a holistic understanding of the ML integration process, reflecting both the quantitative transformations and qualitative insights into the evolving MCS landscape at CorpX.

#### **5.3.1 Mixed-Methods Approach**

The case study employs a rigorous mixed-methods approach, harmonizing quantitative analysis with qualitative explorations to construct a comprehensive narrative of ML's impact on MCS at CorpX.

#### *Quantitative Analysis*

Involves scrutinizing the dataset from over 4,500 CorpX entities, leveraging a suite of ML models to unearth patterns and correlations.

#### *Qualitative Insights*

Comprises structured interviews with diverse set of over 30 stakeholders directly involved/impacted by the ML integration, aiming to capture a wide array of perspectives and insights into the process, challenges, and outcomes of ML adoption.

#### *Data Analysis and ML Application Details*

##### *Linear Regression*

Our objective was to Establish foundational relationships between financial performance metrics (annual revenue, market share) and MCS effectiveness scores.

Formula and Application:

$$(9) \text{ Effectiveness Score} = \beta_0 + \beta_1(\text{Annual Revenue}) + \beta_2(\text{Market Share}) + \varepsilon$$

Here  $\beta$  represents the baseline MCS effectiveness in the absence of the influence of financial

metrics, while  $\beta_1$  and  $\beta_2$  quantify the impact of annual revenue and market share, respectively, on the MCS effectiveness score.

$\varepsilon$  stands for the error term. This step offers a baseline understanding of how financial health correlates with MCS performance, providing a springboard for more complex analyses. As for the decision Trees and Random Forest, our objective was to Categorize entities based on MCS effectiveness scores to identify operational and organizational characteristics that correlate with higher MCS performance. We Utilized Gini impurity or entropy for classification tasks, aiming to split the dataset in a manner that increases homogeneity with respect to MCS effectiveness.

##### *Gini Impurity*

Gini impurity measures the frequency at which any element of the dataset will be mislabeled when it is randomly labeled according to the distribution of labels in the subset.

Formula:

$$(10) \text{ Gini}(t) = 1 - \sum_{i=1}^J p_i^2$$

Where:

$\text{Gini}(t)$  is the Gini impurity of a given node  $t$

$p_i$  is the proportion of the samples that belong to class  $i$  at node  $t$

$J$  is the total number of classes.

The goal in the decision tree is to find splits that minimize the Gini impurity of the child nodes.

##### *Entropy*

Formula:

$$(11) \text{ Entropy}(t) = -\sum_{i=1}^J p_i \log_2(p_i)$$

Where:

$\text{Entropy}(t)$  is the entropy of a given node  $t$

$p_i$  is the proportion of the samples that belong to class  $i$  at node  $t$

$J$  is the total number of classes.

In our analysis, lower entropy value for a node is better, as it indicates less uncertainty and more purity in the classification at that node. The decision tree algorithm attempts to split the data in a way that decreases the entropy and increases the predictability of the outcome.

#### *Application in MCS Enhancement*

When applying these concepts to enhance MCS effectiveness through ML integration and decision Trees,, we use Gini impurity and entropy to decide where to split the data.

We first calculated the Gini impurity and entropy for the current node. For each possible split, we calculated the weighted average of Gini impurity and entropy for the child nodes after the split. We then Choose the split that results in the largest decrease in impurity or entropy (i.e., the most significant increase in homogeneity regarding MCS effectiveness). For example, when analyzing MCS effectiveness across various departments within CorpX, these measures help in identifying the attributes (such as department size, budget allocation to ML projects, etc.) that are most indicative of variations in MCS effectiveness scores, thereby enabling targeted improvements in MCS strategies.

#### *Neural Networks*

The objective is to analyze non-linear interdependencies among a wide range of variables affecting MCS effectiveness, such as financial metrics (annual revenue, market share), operational metrics (employee count, operational efficiency), and strategic metrics (MCS effectiveness scores).

#### *Neural Network Configuration*

The first layer of the neural network, is where each neuron represents a different input variable. For CorpX, this includes nodes for annual revenue, market share, employee count, and other relevant metrics.

#### *Hidden Layers*

These layers are where the model learns to capture complex patterns and interactions among input variables. The First Hidden Layer contains 64 neurons. This layer begins to model the interactions between the various input metrics. An activation function, such as the Rectified Linear Unit (ReLU), is used to introduce non-linearity, allowing the model to learn complex patterns.

#### *ReLU Activation Function*

Defined as  $f(x) = \max(0, x)$ , where  $x$  is the input to a neuron. It introduces non-linearity

by outputting the input directly if it's positive; otherwise, it outputs zero.

The Second Hidden Layer Contains 32 neurons, further refining the model's ability to capture the interactions between the variables identified in the first hidden layer. It also uses the

ReLU activation function to model non-linear relationships.

The Output Layer which is the final layer produces the model's output, which, in this case, is the MCS effectiveness score. This layer typically has a single neuron because our objective is regression (predicting a continuous score) and multiple neurons for classification and (categorizing into different levels of MCS effectiveness). The activation function for the output layer is the sigmoid function for binary classification tasks and the softmax for multi-class classification tasks. For example, With this configuration, the neural network model takes in the various metrics as inputs and processes these through its hidden layers. The ReLU activation functions in the hidden layers allow the model to learn and represent complex non-linear relationships between these inputs. For instance, the model might learn that a combination of high annual revenue and a specific range of employee count correlates with higher MCS effectiveness, among other intricate patterns. This ability to model complex interactions makes neural networks particularly useful for CorpX's objective of enhancing MCS effectiveness through the strategic integration of ML technologies. By analyzing past data and uncovering these non-linear relationships, CorpX can make more informed decisions on where to focus its strategic improvements for MCS.

#### *Support Vector Machines (SVM)*

Support Vector Machines (SVM) are a type of supervised learning model used for classification, regression, and outlier detection tasks. SVM is particularly known for its ability to classify entities into different levels of effectiveness, such as categorizing organizations by their Management Control Systems (MCS) effectiveness based on various metrics and data patterns. Our Objective here was to classify CorpX's entities into different levels of MCS effectiveness (e.g., high, medium, low) based on a range of metrics including financial performance, market share, operational efficiency, and employee engagement.

#### *SVM Model Configuration and Application.*

The first step involves selecting the features (metrics) that are believed to influence MCS effectiveness. For CorpX, these included the annual revenue, market share, employee count, and other relevant metrics. Before applying SVM, data was preprocessed to ensure it was in a suitable format for the model. This involved normalizing and scaling the features to ensure that no single metric disproportionately influences the model's predictions. The SVM algorithm attempts to find the hyperplane that best separates the entities into their respective categories of MCS effectiveness. In a high-dimensional space (given many features), this hyperplane is the decision boundary that maximizes the margin between the closest points (support vectors) of the different categories.

#### *Kernel Trick*

Kernel Trick was used to handle non-linear data patterns, the SVM model employs the kernel trick, which allows the algorithm to operate in a higher-dimensional space without explicitly computing the coordinates of the data in that space. Common kernels include linear, polynomial, and radial basis function (RBF). For example, the relationship between the metrics and MCS effectiveness is approximately linear. The SVM model identifies a separating hyperplane in the feature space that distinguishes between high and low MCS effectiveness entities.

#### *Non-Linear SVM Example*

For more details non-linear relationships, an RBF kernel was employed. The RBF kernel

transforms the input data into a higher-dimensional space where it becomes possible to find a linear separating hyperplane. After training, the SVM model was evaluated using unseen data to assess its accuracy in classifying entities into the correct levels of MCS effectiveness. Metrics such as precision, recall, and the F1 score can be used to quantify the model's performance. By employing SVM in this manner, CorpX enhances its analytical capabilities, enabling more nuanced insights into the factors driving MCS effectiveness. This approach not only contributes to a deeper understanding of MCS dynamics but also informs strategic decisions aimed at optimizing MCS frameworks across the organization. Table 4 presents the Summary of ML Model Insights. In the table below, the Linear Regression offered foundational insights into how financial health directly impacts MCS effectiveness, setting a quantitative baseline for further analysis. Decision Trees and Random Forest models brought to light the significant role of employee engagement and the depth of ML integration in MCS, indicating a paradigm shift toward incorporating qualitative assessments. Neural Network analysis extended the understanding of MCS effectiveness by analyzing non-linear relationships across a wide array of variables, suggesting the complexity of factors at play. SVM provided a robust mechanism for classifying entities into different levels of MCS effectiveness, illustrating the power of ML to parse through sophisticated data patterns and categorize MCS performance accurately.

**Table. 4** Summary of ML Model Insights

ML Model	Key Predictors	Impact on MCS Effectiveness	Observations
Linear Regression	Annual Revenue, Market Share	Positive Relationship	Demonstrated a strong correlation between financial metrics and MCS performance.
Decision Trees	Employee Engagement, ML Integration Extent	Significant Influence	Highlighted the importance of qualitative factors and the depth of ML integration.
Random Forest	Operational Efficiency, ML Integration Extent	Critical for High MCS Effectiveness	Identified operational efficiency and ML integration as vital for achieving higher MCS scores.
Neural Networks	Operational Metrics, Strategic Metrics	Complex Multi-dimensional Influence	Uncovered nuanced interdependencies affecting MCS effectiveness, beyond linear relationships.
Support Vector Machines (SVM)	Financial Performance, Operational Efficiency	Discriminative in Classifying MCS Levels	Excelled in distinguishing entities based on MCS effectiveness, leveraging complex data patterns.

**5.3.2 Concluding Insights: ML Integration into CorpX's MCS**

This case study's in-depth exploration into CorpX's strategic deployment of Machine Learning (ML) technologies within its Management Control Systems (MCS) presents a compelling narrative for organizations aiming to capitalize on the transformative power of advanced analytics. Through the meticulous analysis of over 4,500 entities spanning from 2015 to 2023, complemented by insights from more than 30 key stakeholders across diverse

sectors, this study showcases the multifaceted benefits of ML in elevating MCS effectiveness, bolstering financial health, enhancing operational efficiency, and refining strategic decision-making capabilities. Our research elucidates a pivotal transition towards a dynamic, responsive, and data-driven MCS landscape, where ML integration not only enhances predictive analytics but also instills a culture of innovation and perpetual improvement. The discovery of significant positive correlations between crucial financial metrics and MCS effectiveness through sophisticated Linear Regression, Decision Trees, Random Forest, Neural Networks, and SVM analyses reinforces the invaluable role of ML in identifying and capitalizing on strategic and operational opportunities for performance enhancement. Moreover, qualitative insights derived from dialogues with CorpX executives and MCS personnel underscore the paramount importance of ethical considerations, data integrity, and the adoption of flexible strategies within the ever-evolving business ecosystem, echoing the sentiments of van Triest, Kloosterman, and Groen (2023) regarding the critical nexus between enabling control, control extensiveness, and employee performance within ML-enhanced MCS frameworks. These findings lay the groundwork for both future academic inquiry and practical application, suggesting that the assimilation of ML into MCS transcends technological enhancement, emerging as a strategic necessity for securing a lasting competitive edge in today's data-centric business environment. CorpX's odyssey exemplifies the substantial potential of ML to revolutionize management control and strategic planning paradigms, offering rich insights for global enterprises traversing the complexities of an increasingly volatile business landscape. As we move forward, the imperative for innovation, ethical vigilance, and an in-depth comprehension of the symbiotic interplay between technological advancements and strategic management becomes ever more pronounced, marking the advent of a novel epoch in data-driven decision-making and organizational adaptability (van Triest, Kloosterman, & Groen, 2023; Derchi, Davila, & Oyon, 2023; Presslee, Richins, Saiy, & Webb, 2023).

## **6. Discussion**

The integration of Machine Learning (ML) into Management Control Systems (MCS) represents a transformative shift in management accounting and public administration. Our comprehensive study across a diverse spectrum of industries highlights ML's pivotal role in revolutionizing MCS by enhancing predictive accuracy and supporting strategic decision-making. This transition to agile, data-informed management practices is particularly relevant in today's global business environment, which demands adaptability and foresight. A critical insight from our research is the dual importance of quantitative financial metrics and qualitative human factors, such as employee engagement, in determining the effectiveness of MCS. This underscores the necessity for a holistic approach to MCS enhancement, blending data science with human-centric management theories. Such a strategy is paramount for public organizations and large enterprises striving for operational excellence and societal impact. Moreover, our comparative industry analysis suggests that the impact of ML on MCS is contextually bound, with sectors like technology and financial services at the forefront of adopting ML for competitive advantage. This nuanced finding underscores the imperative for sector-specific strategies in ML integration, informed by an understanding of unique industry

challenges and opportunities. However, the path to integrating ML into MCS is fraught with challenges, including concerns over data quality, interpretability of ML models, and ethical issues like data privacy and algorithmic bias. These challenges highlight the critical role of governance in the digital transformation of public management practices, necessitating a balanced approach that ensures technological advancements contribute positively to organizational goals and public value.

## **6.1 Conclusion**

The fusion of Machine Learning and Management Control Systems across various sectors heralds a significant advancement in the domain of management accounting and organizational theory. This study, underpinned by rigorous data analysis and enriched with qualitative insights, emphasizes the transformative potential of ML in redefining MCS for enhanced strategic agility and operational efficiency. Such advancements enable organizations to navigate the complexities of a dynamic global landscape effectively. Our findings advocate for the exploration of ML integration within MCS across diverse cultural and regulatory environments, inviting future research to unveil the longitudinal impacts of ML on organizational sustainability and global competitiveness. This inquiry is crucial for developing a deeper understanding of ML's role in the evolving narrative of management control systems. This study also calls for the development of ethical frameworks and policy guidelines to navigate the challenges posed by ML integration, emphasizing the importance of ensuring data privacy, security, and fairness in algorithmic decision-making. These considerations are vital for fostering trust and accountability in the deployment of ML technologies, ensuring they serve the broader objectives of organizational efficiency and public welfare. Notably, while our research provides significant insights, it is constrained by the scope of the dataset and the potential biases inherent in self-reported measures and stakeholder interviews. This limitation underscores the need for ongoing research, employing diverse methodologies to enrich our understanding of ML's impact on MCS in a global context. By highlighting these aspects, the discussion and conclusion are tailored to resonate with an international audience, emphasizing the broader implications of ML integration in public management and organizational theory. This approach not only positions the study within the global discourse on management innovation but also underscores its relevance to policymakers, practitioners, and academics worldwide.

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