

# Forensic Accounting and Auditing

**Dr.R.Parvathi**

Ph.D(Fin), Ph.D (Commerce), M.Phil., M.Com  
Principal & Academic Director  
VET First Grade College, Bangalore

**Ms.Lokeshwari DV** M.Com (PhD)

Assistant professor  
Department of Management  
VET First Grade College, Bangalore



[www.multispectrum.org](http://www.multispectrum.org)

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Kanyakumari, Tamilnadu, India.

Phone: +91 6384730258

E-Mail: [editor@multispectrum.org](mailto:editor@multispectrum.org)

[www.multispectrum.org](http://www.multispectrum.org)

## **PREFACE**

The fields of forensic accounting and auditing have gained significant importance in recent years due to the increasing complexity of financial transactions and the growing prevalence of financial fraud. This book, "Forensic Accounting and Auditing," is designed to provide a comprehensive understanding of the principles, practices, and methodologies involved in these critical areas. The primary objective of this book is to equip readers with the knowledge and skills necessary to detect, investigate, and prevent financial fraud. It covers a wide range of topics, including the fundamentals of forensic accounting, the role of the forensic accountant, various types of fraud, and the techniques used in forensic investigations. Additionally, the book delves into the auditing process, emphasizing the importance of a rigorous and systematic approach to auditing in uncovering fraudulent activities. We have structured the content to cater to both students and professionals. For students, this book serves as an essential resource to build a solid foundation in forensic accounting and auditing. For professionals, it offers advanced insights and practical tools that can be applied in real-world scenarios. Each chapter includes case studies, examples, and exercises to enhance understanding and provide practical experience. The landscape of financial crime is constantly evolving, and so must the strategies to combat it. This book also explores emerging trends and technologies in forensic accounting and auditing, such as data analytics, artificial intelligence, and blockchain technology. By staying abreast of these advancements, professionals can better protect their organizations and clients from the ever-present threat of financial fraud. We would like to extend our gratitude to the many contributors and reviewers whose expertise and feedback have been invaluable in the creation of this book. Their input has helped to ensure that the content is both accurate and relevant to current industry practices. We encourage readers to actively engage with the material, apply the concepts in their professional endeavors, and continue to seek knowledge in this dynamic field.

## **SYLLABUS**

### **Chapter – 1 Forensic Accounting**

Meaning, Concept, Role of the professional forensic accountant, Requirements of professional forensic accountant, Responsibilities of accounting investigators and auditors. Fraud - Introduction, Types of fraud, Reasons of fraud, Fraud cycle, Bank Fraud, Corporate Fraud, Insurance Fraud, Cyber Frauds, Securities Fraud, Consumer Frauds, Traits & behaviours of fraudsters, Targets of fraudsters, case studies.

### **Chapter -2 Fraud detection techniques**

Fraud detection techniques, effective information gathering methods, fraud risk factors, professional analytical procedures and techniques. Financial statement fraud-Meaning, Introduction, revenue recognition detection, ratio analysis, horizontal analysis, vertical analysis, Cash flow analysis, case studies.

### **Chapter-3 Fraud Risk Assessment**

Profiling Fraudsters, Organisational Profiling methods, Risk analysis & Assessment, Variety of Risk Assessment Factors, best practices. Fraud risk prevention – meaning, importance, combatting actual instances of fraud, case studies

### **Chapter – 4 Forensic Audit**

Meaning and significance – meaning of audit- audit: An adhering significance – stages of audit – meaning of forensic audit- significance of forensic audit – key benefits of forensic audit- Need and objectives: forensic audit- fraud and forensic audit: An introspect – Forensic audit v/s audit.

### **Chapter- 5 Audit and investigations**

Tools for handling forensic audit- forensic audit-thinking forensically – forensic audit procedures- appropriate use of

technology- investigation mechanism-types of investigation – methods of investigations: computer assisted auditing techniques (CAATS) and tools of (CAATT), Generalised audit software (GAS), Common software tools (CST), Finding facts conducting investigations- red flags and green flags

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# **Chapter- I**

## **Forensic Accounting**

Forensic Accounting: Meaning, Concept, Role of the professional forensic accountant, Requirements of professional forensic accountant, Responsibilities of accounting investigators and auditors. Fraud - Introduction, Types of fraud, Reasons of fraud, Fraud cycle, Bank Fraud, Corporate Fraud, Insurance Fraud, Cyber Frauds, Securities Fraud, Consumer Frauds, Traits & behaviours of fraudsters, Targets of fraudsters, case studies.

### **Forensic accounting**

Forensic accounting is a specialized field of accounting that involves the application of accounting, auditing, and investigative skills to uncover financial fraud, embezzlement, and other financial crimes. Forensic accountants work with legal professionals, law enforcement agencies, and organizations to investigate financial irregularities and provide expert analysis and testimony in legal proceedings.

Here are some key aspects of forensic accounting:

1. **Financial Investigations:** Forensic accountants investigate financial records, transactions, and statements to identify irregularities, such as misappropriation of assets, money laundering, or financial statement fraud. They use various

techniques, including data analysis, forensic auditing, and interviews, to collect evidence.

2. **Fraud Detection and Prevention:** Forensic accountants help organizations prevent and detect fraudulent activities by implementing internal controls and systems. They analyze financial data to identify potential fraud indicators and develop strategies to mitigate risks.
3. **Asset Tracing and Recovery:** Forensic accountants trace and locate hidden assets in cases involving divorce, bankruptcy, or financial disputes. They employ various methods, such as analyzing financial records, interviewing individuals, and collaborating with legal authorities to recover assets.
4. **Expert Witness Testimony:** Forensic accountants often provide expert witness testimony in legal proceedings. They present their findings, analysis, and opinions to assist the court or arbitration panel in understanding complex financial matters.
5. **Litigation Support:** Forensic accountants assist legal professionals by providing financial expertise and support during litigation. They help assess financial damages, analyze financial statements, and review financial documents to support legal arguments.
6. **Corporate Governance and Compliance:** Forensic accountants assist organizations in evaluating and improving their corporate governance practices, internal controls, and compliance



programs. They provide recommendations to prevent fraud and ensure regulatory compliance.

7. **Ethical Considerations:** Forensic accountants adhere to strict ethical standards while conducting investigations. They maintain objectivity, integrity, and confidentiality in handling sensitive financial information and follow professional codes of conduct.

### **Concept of Forensic accounting**

The concept of forensic accounting revolves around applying accounting principles, investigative techniques, and legal knowledge to analyze and uncover financial fraud, misconduct, and other financial irregularities. It combines the fields of accounting, auditing, and investigation to provide a specialized approach to addressing financial crimes and disputes.

Here are some key concepts associated with forensic accounting:

1. **Fraud Examination:** Forensic accountants have expertise in identifying, investigating, and preventing fraud. They use their accounting skills to analyze financial records, transactions, and statements, looking for anomalies and patterns that may indicate fraudulent activities.
2. **Data Analysis:** Forensic accountants employ data analysis techniques to identify trends, patterns, and irregularities in financial data. They use specialized software and tools to

examine large volumes of financial information, helping them detect potential fraud or manipulation.

3. **Forensic Auditing:** Forensic accounting involves conducting audits with a focus on uncovering fraud and financial misconduct. Forensic auditors use a systematic approach to examine financial records, internal controls, and processes to identify irregularities and potential areas of risk.
4. **Litigation Support:** Forensic accountants provide support during legal proceedings related to financial matters. They assist legal professionals in understanding complex financial issues, prepare expert reports, and provide expert witness testimony in court.
5. **Asset Tracing and Recovery:** Forensic accountants are skilled at tracing and locating hidden assets in cases involving fraud, embezzlement, or disputes. They follow the money trail, analyze financial transactions, and collaborate with legal authorities to recover assets and assist in asset division or restitution.
6. **Financial Reporting and Compliance:** Forensic accountants evaluate financial statements and reports to ensure accuracy and compliance with relevant accounting standards and regulations. They help organizations identify and rectify financial reporting errors and irregularities.

7. **Professional Skepticism:** Forensic accountants maintain a skeptical mindset during their investigations. They critically analyze financial information, question inconsistencies, and verify the accuracy and reliability of data to ensure their findings are robust and credible.
8. **Ethical Considerations:** Forensic accountants adhere to high ethical standards to maintain integrity and objectivity in their work. They handle sensitive financial information with confidentiality and maintain professional independence to provide unbiased and impartial analysis.

### **Role of the professional forensic accountant**

The role of a professional forensic accountant is multifaceted and involves various responsibilities in the field of financial investigation, analysis, and litigation support. Here are some key roles and responsibilities of a professional forensic accountant:

**Financial Investigation:** Forensic accountants conduct detailed investigations to uncover financial irregularities, fraud, or other financial crimes. They gather and analyze financial data, including transactions, statements, and records, to identify patterns, anomalies, and potential fraud indicators.

**Fraud Detection and Prevention:** Forensic accountants help organizations prevent and detect fraudulent activities by assessing internal controls, identifying vulnerabilities, and recommending

measures to mitigate risks. They may develop and implement fraud prevention policies and procedures.

**Forensic Auditing:** Forensic accountants conduct audits and reviews with a specific focus on detecting fraud and financial misconduct. They examine financial records, systems, and processes to identify irregularities, errors, or misstatements that may indicate fraudulent activities.

**Data Analysis and Financial Modelling:** Forensic accountants utilize data analysis techniques and financial modelling tools to extract insights from large volumes of financial data. They may employ advanced software and statistical techniques to identify trends, patterns, and anomalies that could indicate financial fraud or manipulation.

**Asset Tracing and Recovery:** Forensic accountants trace and locate hidden assets in cases such as divorce, bankruptcy, or fraud investigations. They follow the money trail, analyze financial transactions, and collaborate with legal authorities to identify and recover assets.

**Litigation Support:** Forensic accountants provide litigation support to legal professionals by offering financial expertise and assisting in legal proceedings. They prepare expert reports, provide expert witness testimony, and help attorneys understand complex financial matters related to the case.

**Expert Witness Testimony:** Forensic accountants may be called upon to provide expert witness testimony in court. They present their findings, analysis, and opinions to help the court understand financial evidence and complex financial concepts.

**Financial Reporting and Compliance:** Forensic accountants evaluate financial statements and reports for accuracy, completeness, and compliance with accounting standards and regulations. They assist organizations in identifying and rectifying financial reporting errors and irregularities.

**Risk Assessment and Mitigation:** Forensic accountants assess financial risks and vulnerabilities within an organization's systems and processes. They provide recommendations and assist in implementing controls to mitigate the risks associated with fraud and financial misconduct.

**Ethical Considerations:** Forensic accountants adhere to professional ethics and maintain integrity, objectivity, and confidentiality in handling sensitive financial information. They follow professional codes of conduct and maintain professional independence throughout their investigations.

### **Requirements of professional forensic accountant**

1. **Education and Certification:** A bachelor's degree in accounting or a related field is typically the minimum educational requirement. Pursuing a master's degree in forensic accounting or obtaining a Certified Forensic Accountant

(Cr.FA) designation can provide additional specialized knowledge and enhance professional credibility.

2. **Accounting and Auditing Knowledge:** Strong foundational knowledge of accounting principles, financial statements, auditing procedures, and internal controls is essential for a forensic accountant. A solid understanding of accounting standards and regulations is crucial for analysing financial records and identifying irregularities.
3. **Investigative and Analytical Skills:** Forensic accountants need strong investigative and analytical skills to examine financial data, identify patterns, and uncover irregularities. They must be proficient in data analysis techniques and possess the ability to interpret complex financial information accurately.
4. **Legal and Regulatory Knowledge:** Understanding relevant laws, regulations, and legal procedures is crucial for a forensic accountant. Familiarity with forensic accounting standards, evidence gathering, legal proceedings, and courtroom procedures is important for providing expert testimony and supporting legal cases.
5. **Communication and Report Writing:** Forensic accountants must have excellent communication skills, both written and verbal. They need to present complex financial findings in a

clear and concise manner and be able to prepare detailed reports that are understandable to non-financial professionals.

6. **Ethical Standards:** Forensic accountants must adhere to high ethical standards and professional codes of conduct. They should demonstrate integrity, objectivity, and maintain confidentiality while handling sensitive financial information and conducting investigations.
7. **Technology Proficiency:** Proficiency in using specialized forensic accounting software, data analysis tools, and electronic discovery techniques is essential for efficient and effective forensic accounting work. Keeping up-to-date with technological advancements in the field is important for staying ahead in forensic investigations.
8. **Experience and Continuing Professional Development:** Gaining practical experience in accounting, auditing, or forensic accounting through internships or entry-level positions is beneficial. Continuous learning and staying updated on industry trends and advancements through professional development courses and certifications help maintain professional competence.
9. **Professional Networking:** Building a strong professional network, including connections with other forensic accountants, legal professionals, and law enforcement

agencies, can provide valuable resources, opportunities, and referrals in the field.

**10. Testimony and Courtroom Experience:** Developing skills and experience in providing expert witness testimony and handling courtroom procedures is important for forensic accountants who may be involved in legal proceedings.

### **Responsibilities of accounting investigators and auditors.**

Accounting investigators and auditors have distinct but complementary responsibilities. While accounting investigators focus on examining financial records and transactions to uncover fraud and financial irregularities, auditors primarily verify the accuracy and compliance of financial statements and internal controls. Here are the key responsibilities of each role:

#### **Accounting Investigators:**

1. **Fraud Detection and Investigation:** Accounting investigators are responsible for identifying and investigating fraudulent activities, such as embezzlement, financial statement fraud, money laundering, or misappropriation of assets. They analyze financial data, records, and transactions to uncover irregularities and evidence of fraud.
2. **Forensic Auditing:** Accounting investigators conduct forensic audits, which involve in-depth examination of financial records, systems, and processes to identify potential fraudulent activities.



They apply forensic accounting techniques to collect evidence, trace financial transactions, and reconstruct financial events.

3. **Data Analysis:** Investigators use data analysis techniques to identify patterns, trends, and anomalies that may indicate fraudulent activities. They may utilize specialized software and tools to analyze large volumes of financial data and identify potential red flags.
4. **Evidence Gathering:** Investigators collect, document, and preserve evidence related to financial fraud or misconduct. They follow proper procedures to ensure that evidence is admissible in legal proceedings, if necessary.
5. **Interviewing and Interrogation:** Investigators conduct interviews and interrogations with relevant individuals to gather information and uncover additional evidence. They may interview employees, suspects, or witnesses to obtain insights and statements that can help build a case.
6. **Report Preparation:** Investigators prepare detailed reports summarizing their findings, analysis, and conclusions. These reports serve as a critical document that outlines the investigation process, evidence gathered, and recommendations for further action.

### **Auditors:**

1. **Financial Statement Audit:** Auditors verify the accuracy and completeness of financial statements by examining the

underlying records, transactions, and supporting documentation. They assess whether the financial statements present a true and fair view of the organization's financial position and performance.

2. **Internal Control Evaluation:** Auditors evaluate the effectiveness of internal controls, including policies, procedures, and systems, to ensure that they safeguard assets, mitigate risks, and promote reliable financial reporting. They identify weaknesses or deficiencies in internal controls and make recommendations for improvement.
3. **Compliance Audit:** Auditors assess an organization's compliance with applicable laws, regulations, and accounting standards. They ensure that financial statements are prepared in accordance with relevant accounting principles and regulatory requirements.
4. **Risk Assessment:** Auditors identify and evaluate financial risks faced by an organization, such as fraud, operational risks, or legal risks. They assess the likelihood and potential impact of these risks and recommend measures to mitigate them.
5. **Audit Planning and Execution:** Auditors plan and execute audits in accordance with established auditing standards and procedures. They gather audit evidence, perform tests of controls and substantive procedures, and document their audit work to support their findings and opinions.

6. **Audit Report:** Auditors prepare an audit report that communicates the results of the audit, including any identified issues, recommendations, and the auditor's opinion on the financial statements' reliability. The report is shared with management, stakeholders, and regulatory bodies.

## **Fraud**

Fraud refers to intentional deception or dishonesty carried out for personal gain or to cause harm to others. It involves the deliberate manipulation or misrepresentation of facts, figures, or information for fraudulent purposes. Fraud can occur in various contexts, including financial transactions, business operations, government institutions, and personal interactions. Here is an introduction to fraud, its types, and some common reasons behind fraudulent activities:

### **Types of Fraud:**

1. **Financial Statement Fraud:** This type of fraud involves intentionally misrepresenting financial information in financial statements to deceive investors, lenders, or other stakeholders. Examples include inflating revenues, understating expenses, or manipulating accounting records.
2. **Asset Misappropriation:** Asset misappropriation refers to the theft or embezzlement of funds or assets by individuals within an organization. This can include cash theft, fraudulent billing

schemes, inventory theft, or unauthorized use of company resources for personal gain.

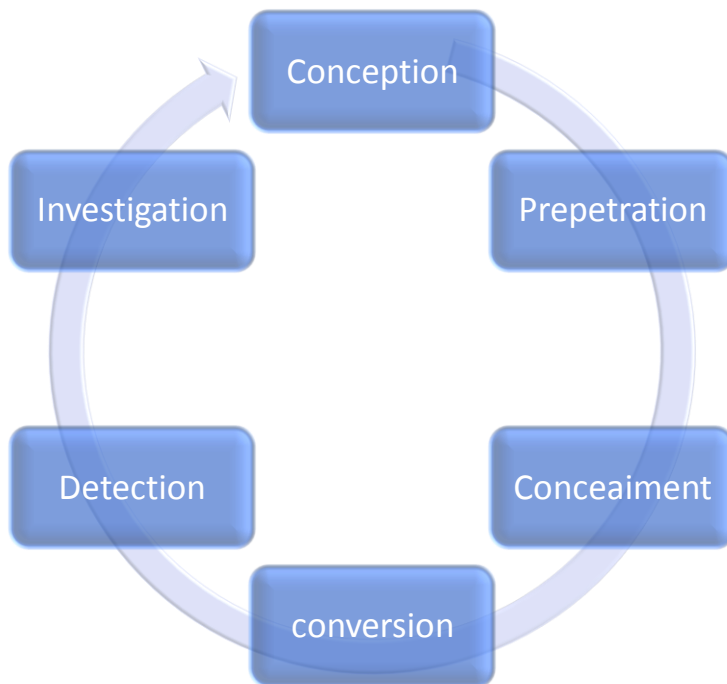
3. **Corruption:** Corruption involves individuals abusing their power or influence for personal gain or to obtain an undue advantage. It can take various forms, such as bribery, kickbacks, extortion, or nepotism. Corruption often occurs in government agencies, public procurement, or international business transactions.
4. **Fraudulent Financial Transactions:** This type of fraud involves fraudulent transactions aimed at obtaining illicit financial gains. Examples include credit card fraud, identity theft, money laundering, or fraudulent investment schemes.
5. **Occupational Fraud:** Occupational fraud refers to fraud committed by employees against their employers. It can involve various schemes, such as payroll fraud, expense reimbursement fraud, or vendor fraud.

### **Reasons behind Fraud:**

1. **Financial Pressure:** Financial difficulties, such as personal debt, high living expenses, or unexpected financial obligations, can drive individuals to commit fraud to alleviate their financial pressure or maintain a certain lifestyle.

2. **Opportunity:** The presence of weak internal controls, lack of oversight, or inadequate checks and balances within an organization creates opportunities for individuals to engage in fraudulent activities without getting detected.
3. **Rationalization:** Perpetrators of fraud often rationalize their actions by justifying their behavior due to perceived grievances, personal entitlement, or a belief that the fraud will go undetected or remain unpunished.
4. **Greed and Personal Gain:** The desire for personal enrichment and material gain is a common motivation behind fraud. Individuals may engage in fraud to accumulate wealth, attain a higher social status, or satisfy their extravagant lifestyle aspirations.
5. **Lack of Ethics and Integrity:** Individuals with low ethical standards and a lack of integrity are more likely to engage in fraudulent activities. Their disregard for ethical principles and a focus solely on personal gain can drive them to commit fraud.
6. **Inadequate Internal Controls:** Weak internal controls within organizations, such as inadequate segregation of duties, lack of monitoring, or insufficient fraud prevention measures, increase the risk of fraud occurring.

## Fraud cycle



**Conception :-** conceives the idea of committing fraud

**Perpetration:-** Executing the Scheme

**Concealment:-** Attempt to hide

**Conversion:-** Convert the ill-gotten aims into a form that allows them to enjoy the benefits without raising suspicion.

**Detection** – The fraud comes to light due to audit procedures

**Investigation:-** Gather evidence for the potential legal action

**Prosecution/Resolution:** - Face prosecution and legal consequences

The fraud cycle, also known as the fraud triangle, is a conceptual model that helps explain the process by which fraud typically occurs. It consists of three interrelated elements that work together to enable and sustain fraudulent activities. These elements are opportunity, motivation (or pressure), and rationalization. Here's an overview of each stage in the fraud cycle:

1. **Opportunity:** The first stage of the fraud cycle involves the presence of favorable conditions or opportunities that allow fraud to take place. This may include weak internal controls, inadequate oversight, lack of segregation of duties, or poor monitoring mechanisms. These vulnerabilities create opportunities for individuals to exploit the system and carry out fraudulent activities without detection.
2. **Motivation (or Pressure):** The second stage of the fraud cycle involves the presence of personal motivation or pressure that compels individuals to commit fraud. These motivations can be financial, such as excessive personal debt, high living expenses, or the desire for material gain. Other motivations can include job insecurity, personal or family-related problems, addiction issues, or the need to maintain a certain lifestyle. The motivation or pressure serves as the driving force behind an individual's decision to engage in fraudulent behaviour.
3. **Rationalization:** The final stage of the fraud cycle involves the rationalization or justification that individuals create to reconcile their fraudulent actions with their personal values or

ethical beliefs. This stage allows perpetrators to convince themselves that their actions are justified or necessary under the circumstances. Rationalizations may include thoughts like "I deserve this," "I'll pay it back later," or "The company won't miss the money." By rationalizing their behavior, individuals can mitigate the guilt or moral conflict associated with committing fraud.

It's important to note that the fraud cycle is not a linear process, but rather a cyclical pattern that can perpetuate and escalate fraudulent activities over time. The cycle continues as long as the three elements—opportunity, motivation, and rationalization—remain present and reinforce each other. Understanding the fraud cycle is crucial for organizations to identify and address vulnerabilities in their systems and controls. Implementing strong internal controls, conducting regular risk assessments, promoting ethical values and practices, and fostering a culture of transparency and accountability can help disrupt the fraud cycle and mitigate the risk of fraud.

## **Bank Fraud**

Bank fraud refers to fraudulent activities committed against banks or by individuals within banking institutions. It involves the use of deceit, misrepresentation, or illegal practices to obtain funds, assets, or other financial benefits from a bank or its customers. Bank fraud can have serious financial consequences and legal implications. Here are some common types of bank fraud:



1. Identity Theft: This occurs when an individual's personal information, such as their name, Social Security number, or bank account details, is stolen or impersonated to fraudulently access their bank accounts, obtain credit, or make unauthorized transactions.
2. Check Fraud: Check fraud involves the unauthorized creation, alteration, or use of checks to illegally withdraw funds from a bank account. This can include forging signatures, altering payee names or amounts, or creating counterfeit checks.
3. Credit Card Fraud: This type of fraud occurs when stolen or counterfeit credit card information is used to make unauthorized purchases or withdrawals. It can involve cloning credit cards, stealing card details through skimming devices, or using stolen card information for online transactions.
4. Wire Transfer Fraud: Wire transfer fraud involves manipulating individuals or businesses into transferring funds to fraudulent accounts. This can be done through various methods, such as phishing emails, impersonation, or fake invoices.
5. Mortgage Fraud: Mortgage fraud refers to deceptive practices in the mortgage lending process. It can involve providing false information on loan applications, inflating property values, or engaging in schemes to obtain loans under false pretenses.
6. Insider Fraud: Insider fraud occurs when employees or insiders within a bank or financial institution abuse their position to

carry out fraudulent activities. This can include embezzlement, unauthorized access to customer accounts, or manipulating transactions for personal gain.

7. **ATM Fraud:** ATM fraud involves various techniques used to obtain cash or cardholder information from automated teller machines (ATMs). This can include card skimming, where devices are installed on ATMs to capture card data, or PIN theft through hidden cameras or keypad overlays.
8. **Phishing and Online Banking Fraud:** Phishing is a method used to deceive individuals into providing sensitive information, such as login credentials or account details, through fraudulent emails, websites, or text messages. Online banking fraud involves unauthorized access to online banking accounts or manipulating online transactions for fraudulent purposes.

Bank fraud is a serious offense that can result in significant financial losses for individuals and institutions. Banks employ various measures to prevent and detect fraud, including robust authentication processes, transaction monitoring systems, and fraud detection analytics. Additionally, individuals should remain vigilant, protect their personal information, and promptly report any suspicious activities to their bank or appropriate authorities.

### **Corporate Fraud**

Corporate fraud refers to fraudulent activities committed within a company or organization by its employees, executives, or other

stakeholders. It involves deceit, manipulation, or illegal practices aimed at obtaining financial gains, misleading investors, or misrepresenting the financial position of the company. Corporate fraud can have severe consequences, including financial losses, damage to the company's reputation, legal penalties, and potential harm to stakeholders. Here are some common types of corporate fraud:

1. **Financial Statement Fraud:** This type of fraud involves intentionally misrepresenting or manipulating financial statements to deceive investors, lenders, or other stakeholders. Examples include inflating revenues, understating expenses, overstating assets or reserves, or hiding liabilities to present a false picture of the company's financial health.
2. **Insider Trading:** Insider trading occurs when individuals with access to non-public information about a company trade its securities to gain an unfair advantage. This can involve buying or selling stocks, bonds, or other securities based on confidential information before it is made public, resulting in illegal profits or avoiding losses.
3. **Embezzlement:** Embezzlement refers to the misappropriation or theft of funds or assets entrusted to an individual within the organization. It can involve diverting company funds for personal use, manipulating accounting records, or creating fraudulent transactions to hide the theft.

4. **Bribery and Corruption:** Bribery and corruption involve the offering, giving, receiving, or solicitation of something of value to influence business decisions, gain undue advantages, or secure favorable treatment. This can include bribing government officials, suppliers, or employees to obtain contracts, permits, or other benefits.
5. **Kickbacks:** Kickbacks occur when individuals receive payments or benefits in return for influencing business transactions or awarding contracts. This can involve vendors or suppliers providing illicit payments or favors to company employees or executives in exchange for favorable treatment or contract awards.
6. **False or Fraudulent Billing:** False billing fraud involves submitting fraudulent invoices or bills for goods or services that were not provided, were overpriced, or were not properly authorized. This can include fictitious invoices, inflated billing amounts, or collusion between employees and vendors.
7. **Inventory or Asset Fraud:** Inventory or asset fraud involves the misappropriation, theft, or manipulation of a company's inventory or assets. This can include overstating inventory values, diverting assets for personal use, or concealing the disposal or sale of company assets.
8. **Falsification of Records:** Falsifying records includes manipulating or altering financial or operational records to

misrepresent the true financial position or performance of the company. This can involve inflating sales figures, understating expenses, or creating fictitious transactions.

Detecting and preventing corporate fraud requires a combination of strong internal controls, ethical culture, diligent oversight, and regular audits. Companies should establish clear policies, provide whistleblower channels, conduct thorough background checks, and promote a culture of integrity and accountability. Additionally, implementing robust fraud detection systems, internal audits, and independent external audits can help identify and deter fraudulent activities within the organization.

### **Insurance Fraud**

Insurance fraud refers to any deceptive or fraudulent act committed with the intent to obtain an undeserved financial benefit from an insurance company. It involves making false claims, providing misleading information, or manipulating insurance policies for personal gain. Insurance fraud can occur in various types of insurance, including health insurance, auto insurance, property insurance, and life insurance. Here are some common types of insurance fraud:

1. **False Claims:** False claims occur when individuals intentionally provide false information or inflate the value of a claim to receive a higher payout from the insurance company. This can include exaggerating injuries or damages, claiming

for pre-existing conditions, or submitting fraudulent invoices or receipts.

2. **Staged Accidents:** Staged accidents involve intentionally causing or participating in an accident to make fraudulent insurance claims. This can include fake car accidents, slip and fall incidents, or property damage events, where individuals collude with others to deceive insurance companies.
3. **Premium Fraud:** Premium fraud occurs when individuals provide false information or conceal relevant details when purchasing an insurance policy to obtain a lower premium. This can include misrepresenting driving records, omitting information about high-risk activities, or providing incorrect information about the insured property.
4. **Arson and Property Fraud:** Arson and property fraud involve intentionally causing or exaggerating property damage, such as fire damage or theft, to make fraudulent insurance claims. This can include setting fire to a property, damaging valuable belongings, or inflating the value of claimed items.
5. **Health Care Fraud:** Health care fraud involves fraudulent activities in the context of health insurance or medical services. This can include billing for services not rendered, overbilling for procedures, prescribing unnecessary treatments or medications, or identity theft for medical services.

6. **Life Insurance Fraud:** Life insurance fraud involves fraudulent activities related to life insurance policies. This can include falsifying information about health conditions, concealing existing policies, or staging one's death to collect life insurance benefits.
7. **Workers' Compensation Fraud:** Workers' compensation fraud occurs when individuals falsely claim work-related injuries or disabilities to receive compensation benefits. This can involve exaggerating the extent of injuries, claiming non-existent injuries, or working while receiving benefits.

Insurance fraud has significant consequences for insurance companies, policyholders, and the overall cost of insurance. It leads to increased premiums, financial losses for insurers, and can undermine the integrity of the insurance system. Insurance companies employ various measures to detect and prevent fraud, including data analytics, investigations, and cooperation with law enforcement agencies. Reporting suspected insurance fraud to the appropriate authorities is essential in combating this type of fraudulent activity.

### **Cyber Frauds**

Cyber fraud refers to fraudulent activities that are carried out through the use of technology, typically targeting individuals, businesses, or organizations in online environments. Cybercriminals exploit vulnerabilities in computer systems,

networks, or individuals' online behavior to commit fraud and financial crimes. Here are some common types of cyber fraud:

1. **Phishing:** Phishing is a method where cybercriminals send fraudulent emails, messages, or create fake websites that mimic legitimate ones to trick individuals into revealing sensitive information such as passwords, credit card numbers, or social security numbers. They often use social engineering techniques to create a sense of urgency or trust to deceive victims.
2. **Identity Theft:** Identity theft involves the theft and misuse of personal information to impersonate someone else for fraudulent purposes. Cybercriminals may obtain personal data through hacking, data breaches, phishing, or other means to commit financial fraud, open fraudulent accounts, or conduct illegal activities.
3. **Online Scams:** Online scams encompass a wide range of fraudulent schemes conducted through various channels, such as email, social media, or online marketplaces. Common examples include fake online auctions, lottery scams, romance scams, or advance fee frauds, where victims are tricked into sending money or providing personal information under false pretences.
4. **Malware and Ransomware Attacks:** Malware refers to malicious software that is designed to gain unauthorized access, disrupt computer systems, or steal information. Ransomware is a type of malware that encrypts a victim's files or locks them out of their



own computer until a ransom is paid. These attacks can result in financial losses, data breaches, or loss of sensitive information.

5. **Business Email Compromise (BEC):** BEC scams target businesses by impersonating executives, suppliers, or clients to deceive employees into making fraudulent wire transfers or revealing sensitive information. These scams often involve sophisticated social engineering techniques and careful research to trick employees into believing the requests are legitimate.
6. **Data Breaches:** Data breaches occur when cybercriminals gain unauthorized access to sensitive or confidential information stored by organizations. The stolen data can be used for various fraudulent activities, including identity theft, financial fraud, or selling the information on the dark web.
7. **Credit Card Fraud:** Credit card fraud involves the unauthorized use of stolen or counterfeit credit card information to make fraudulent purchases or withdrawals. This can occur through hacking into payment systems, card skimming devices, or through the use of stolen card details obtained from data breaches.

**Preventing and mitigating cyber fraud requires a multi-layered approach, including:**

- Regularly updating and patching computer systems and software.

- Using strong and unique passwords for online accounts.
- Implementing firewalls, antivirus software, and other security measures.
- Educating individuals and employees about cyber threats, phishing, and safe online practices.
- Monitoring financial accounts for suspicious activity.
- Being cautious when sharing personal information online or responding to unsolicited requests.

In the event of cyber fraud, it's important to report the incident to law enforcement agencies and contact relevant financial institutions or service providers to limit the damage and take appropriate actions.

## **Securities Fraud**

Securities fraud, also known as investment fraud or stock fraud, refers to deceptive practices in the buying, selling, or trading of securities (stocks, bonds, options, etc.). It involves the use of false or misleading information to manipulate financial markets or deceive investors for personal gain. Securities fraud can have serious financial consequences, harm investor confidence, and undermine the integrity of the securities market. Here are some common types of securities fraud:

1. **Insider Trading:** Insider trading occurs when individuals with access to non-public information about a publicly traded

company trade its securities based on that information. It is illegal to buy or sell securities based on material, non-public information that would affect the price of the security once made public. Insider trading can give the individual an unfair advantage and undermine the principle of equal access to information in the securities market.

2. **Ponzi Schemes:** Ponzi schemes are fraudulent investment schemes that promise high returns to investors by using funds from new investors to pay off earlier investors. The scheme collapses when there is a lack of new investors, and the fraudster is unable to sustain the promised returns. Ponzi schemes rely on a continuous influx of new investors to keep the scheme going.
3. **Pump and Dump:** In a pump and dump scheme, fraudsters artificially inflate the price of a stock by spreading false or misleading information about the company to create a buying frenzy. Once the stock price has risen significantly, the fraudsters sell their shares, causing the stock price to plummet, and leaving other investors with substantial losses.
4. **Churning:** Churning occurs when a broker engages in excessive buying and selling of securities in a customer's account to generate commissions. The broker benefits from the increased trading activity, while the customer incurs unnecessary costs and may experience poor investment performance.

5. **Front Running:** Front running involves a broker or trader executing orders on a security based on advance knowledge of pending orders from other clients. By placing their own trades ahead of the known orders, the fraudster can benefit from price movements caused by the upcoming trades, at the expense of the other clients.
6. **Misrepresentation or False Statements:** This type of securities fraud involves providing false or misleading information about a company or investment opportunity to induce investors to buy or sell securities. It can include misrepresenting financial statements, hiding risks, or making false statements about the company's prospects to manipulate the market.
7. **High-Pressure Sales Tactics:** Fraudsters may use high-pressure sales tactics to push individuals into making hasty investment decisions without providing sufficient information or time for due diligence. They may use false promises, aggressive marketing techniques, or create a sense of urgency to manipulate investors into buying securities that may not be suitable for their investment goals or risk tolerance.

Securities regulators, such as the Securities and Exchange Commission (SEC) in the United States, enforce regulations and investigate securities fraud. They work to protect investors, maintain fair and efficient markets, and prosecute individuals and entities engaged in fraudulent activities. It is important for investors to conduct thorough research, seek advice from qualified

professionals, and remain vigilant for red flags that may indicate potential securities fraud.

## **Consumer Frauds**

Consumer fraud refers to deceptive practices or schemes that target individuals or consumers for financial gain. These fraudulent activities are designed to exploit consumers' trust, mislead them, or obtain their money, personal information, or valuable assets through dishonest means. Consumer fraud can occur in various forms and industries, and it is important for individuals to be aware of common types of consumer fraud to protect themselves. Here are some examples of consumer fraud:

1. **Identity Theft:** Identity theft occurs when someone steals another person's personal information, such as their social security number, credit card details, or bank account information, to carry out fraudulent activities. The stolen information can be used to open new accounts, make unauthorized purchases, or commit financial fraud in the victim's name.
2. **Fake or Counterfeit Products:** Fraudulent sellers may market and sell counterfeit or fake products that imitate well-known brands. These products are often of inferior quality, and consumers unknowingly purchase them, believing they are genuine. Counterfeit products can be found in various industries, including fashion, electronics, pharmaceuticals, and luxury goods.

3. **Online Auction and Sales Fraud:** This type of fraud involves misrepresentation or non-delivery of goods purchased through online auctions or sales platforms. Fraudsters may create fake listings, claim false product descriptions, or disappear after receiving payment without delivering the purchased items.
4. **Phishing and Online Scams:** Phishing refers to the act of tricking individuals into revealing their personal or financial information through fake websites, emails, or messages that appear to be from legitimate organizations. Online scams can take various forms, such as lottery scams, romance scams, or employment scams, where fraudsters manipulate victims into providing money or personal information.
5. **Deceptive Advertising and Marketing:** Deceptive advertising involves making false or misleading claims about products or services to entice consumers into making a purchase. This can include false testimonials, exaggerated product benefits, hidden fees, or misleading pricing information.
6. **Robocalls and Telephone Scams:** Robocalls are automated phone calls that deliver pre-recorded messages, often used by scammers to deceive consumers. Telephone scams can involve fake offers, requests for personal information, or threats to intimidate individuals into providing money or sensitive data.
7. **Unauthorized Billing and Subscription Traps:** Some companies engage in unauthorized billing practices by charging consumers

for products or services they did not request or unknowingly sign up for. Subscription traps involve offering free trials that automatically convert into paid subscriptions without the consumer's knowledge or consent.

8. Home Repair and Contractor Fraud: Dishonest contractors or service providers may overcharge for home repairs, perform shoddy work, or fail to complete the agreed-upon services. They may use high-pressure sales tactics, demand upfront payments, or misrepresent their qualifications and experience.

**To protect themselves from consumer fraud, individuals should:**

- Be cautious when providing personal information online or over the phone.
- Verify the legitimacy of sellers or service providers before making purchases or hiring them.
- Regularly monitor bank and credit card statements for any unauthorized transactions.
- Use strong and unique passwords for online accounts and enable two-factor authentication where possible.
- Be skeptical of unsolicited offers, requests for personal information, or deals that seem too good to be true.

- Report instances of consumer fraud to local law enforcement agencies, consumer protection organizations, or regulatory authorities.

By staying informed and exercising vigilance, individuals can minimize their risk of falling victim to consumer fraud and help combat these fraudulent activities.

### **Traits & behaviours of fraudsters**

Fraudsters exhibit various traits and behaviours that can help identify and understand their motives and tactics. While it is important to note that not all individuals displaying these traits are necessarily fraudsters, recognizing these characteristics can raise red flags and aid in fraud detection. Here are some common traits and behaviours of fraudsters:

1. **Deceptive and Manipulative:** Fraudsters are skilled at deception and manipulation. They often employ charm, charisma, and the ability to gain trust quickly. They can convincingly lie and manipulate others into believing their false narratives.
2. **Rationalization:** Fraudsters often justify their fraudulent actions to themselves. They create reasons or excuses to justify their behaviour, such as financial difficulties, revenge, or the perception that they are somehow entitled to the ill-gotten gains.
3. **Greed and Financial Pressure:** Financial gain is a significant motivating factor for fraudsters. They may exhibit signs of



excessive greed, always seeking more money or possessions. Additionally, personal financial pressure, such as overwhelming debt or a desire for a lavish lifestyle, can push individuals towards fraudulent activities.

4. **Lack of Ethics and Integrity:** Fraudsters typically demonstrate a lack of ethical values and integrity. They have little regard for the rights and well-being of others and are willing to exploit them for personal gain.
5. **High Risk Tolerance:** Fraudsters often take significant risks to carry out their schemes. They may believe they can avoid detection or consequences, leading them to engage in increasingly bold and elaborate fraudulent activities.
6. **Secretiveness and Evasiveness:** Fraudsters tend to be secretive about their actions and go to great lengths to hide their fraudulent activities. They may exhibit evasive behaviour when questioned or become defensive when their actions are challenged.
7. **Living Beyond Means:** Fraudsters may display signs of living beyond their apparent financial means. They may indulge in luxurious lifestyles, expensive purchases, or frequent extravagant vacations, which are inconsistent with their reported income or legitimate sources of wealth.
8. **Lack of Empathy:** Fraudsters often lack empathy for their victims. They view others as mere targets or opportunities for

exploitation, prioritizing their own interests above the well-being of others.

9. **Resistance to Internal Controls:** Fraudsters actively avoid and undermine internal controls and checks and balances put in place to detect and prevent fraudulent activities. They may manipulate or bypass these controls to carry out their schemes without detection.
10. **Previous Incidences of Dishonesty:** Fraudsters may have a history of dishonesty, including prior instances of fraud or financial misconduct. Detecting patterns of dishonest behavior can be an indication of potential fraudulent activities.

It is important to note that fraudsters can be highly skilled at concealing their true intentions and may not exhibit all these traits. Fraud detection and prevention rely on a combination of internal controls, vigilant monitoring, and fostering a culture of ethics and integrity within organizations.

### **Targets of fraudsters**

Fraudsters target a wide range of individuals, organizations, and entities as potential victims of their fraudulent activities. The targets of fraudsters can vary depending on the type of fraud being perpetrated and the motives of the fraudster. Here are some common targets of fraudsters:

1. **Individuals:** Fraudsters frequently target individual consumers for various types of fraud. This can include identity theft, online

scams, investment scams, credit card fraud, romance scams, and other forms of deception aimed at obtaining personal information, money, or valuable assets.

2. **Elderly and Vulnerable Individuals:** Fraudsters often prey on the elderly and vulnerable individuals who may be more trusting or less familiar with technology and fraudulent schemes. Common scams targeting these populations include healthcare fraud, lottery scams, and fraudulent investment schemes.
3. **Businesses:** Fraudsters target businesses of all sizes, from small enterprises to large corporations. They may engage in invoice fraud, payroll fraud, procurement fraud, or other schemes aimed at deceiving businesses for financial gain. Additionally, businesses can be victims of cyber fraud, data breaches, or insider fraud perpetrated by employees.
4. **Financial Institutions:** Fraudsters may target banks, credit unions, and other financial institutions in attempts to steal funds or gain unauthorized access to customer accounts. They may use techniques such as identity theft, check fraud, account takeover, or phishing to exploit vulnerabilities and gain illicit access to financial systems.
5. **Government Agencies:** Fraudsters may target government agencies to obtain fraudulent benefits, exploit loopholes, or commit procurement fraud. This can include fraudulent tax claims, fraudulent unemployment benefits, or fraudulent claims for government contracts.

6. **Non-Profit Organizations:** Non-profit organizations are not immune to fraudulent activities. Fraudsters may target them to divert funds, manipulate financial records, or misappropriate donations intended for charitable purposes.
7. **Investors:** Fraudsters frequently target investors through investment scams or fraudulent schemes promising high returns on investments. Ponzi schemes, pump and dump schemes, and insider trading are some examples of fraudulent activities aimed at defrauding investors.
8. **Insurance Companies:** Insurance fraud involves individuals or groups making false claims or staging events to obtain insurance payouts. This can include fraudulent health insurance claims, staged accidents, or property insurance fraud.

### **Case studies**

- i) **Satyam computer** was one of the leading Information Technology companies of India. The promoters of the company devised ingenious ways to defraud the company and siphon off a large amount of money to the tune of 1 billion dollars. The modus operandi was to issue dummy bills for services not actually rendered to foreign clients. The take proceeds were shown in bank accounts opened in various countries, and many of these bank accounts were either nonexistent, or the balances shown in them were highly inflated. In a nutshell, this fraud is comprised

of two parts. One is showing inflated revenue, and the second is showing inflated cash balances with the banks.

- ii) **Kingfisher Airlines:** Kingfisher airlines, after its establishment, developed as one of the finest airlines in the private sector in India, garnering the second highest market share after Jet Airways. The fall of the airlines started with the company borrowing huge funds from banks and related parties. The collateral for this borrowing was kingfisher Brand, an intangible asset. In India's financial history, it was probably the first time when banks had considered an intangible asset as collateral. When the promoters failed to pay back the principal amount and interest thereon, the brand value of Kingfisher took a nosedive and was virtually not of any value. The banks were saddled with NPA's of more than Rs. 9000 crores.
- iii) **Jet Airways** had the largest market share among the Indian airline operators with best in class services. However, its financial practices were questionable, which included Overstating commissions paid to a related party based in Dubai, resulting in an overstatement of expenses and underreporting of profits, diversion of funds by giving loans of around Rs. 3353 crores, accounting of fake invoices. All this led to default in payment to lenders, vendors, employees, airport authority of India and lessors of aircraft. The total liabilities on which it defaulted was Rs. 25,000 crores, including Rs. 8500 crores to lenders.

- iv) Bhushan Steel was a profitable company with modern large scale plants, but the promoters indulged in multiple fraudulent practices which were transfer of borrowed funds to various related parties by way of loans and advances accounting for capital expenses that were never incurred and misappropriation of these funds. The fraud amounted to Rs. 50,000 crores, and investigation agencies have been able to establish that an amount of Rs. 2348 crores was diverted to more than 200 shell companies.
- v) PNB Fraud Two diamond traders defrauded the PNB to the tune of Rs. 16,000 crores. Both of them imported rough diamonds and exported polished diamonds. Their modus operandi was to open LCs of a large amount without any underlying transaction. This fraudulent practice did not come to light as these LCs were not recorded in the RTGS system of the bank and thus evaded the reconciliation process of matching LCs with the actual transaction.

## **Chapter -II**

### **Fraud Detection Techniques**

Fraud detection techniques, effective information gathering methods, fraud risk factors, professional analytical procedures and techniques. Financial statement fraud-Meaning, Introduction, revenue recognition detection, ratio analysis, horizontal analysis, vertical analysis, Cash flow analysis, case studies

#### **Fraud detection techniques**

Fraud detection techniques refer to the methods and strategies employed to identify and prevent fraudulent activities. These techniques leverage various data analysis approaches, machine learning algorithms, and rule-based systems to detect anomalies, patterns, and suspicious behavior that may indicate fraudulent activity. Here are some commonly used fraud detection techniques:

1. **Rule-based systems:** These systems use predefined rules to flag transactions or activities that deviate from normal patterns. For example, if a transaction exceeds a certain threshold or occurs outside regular business hours, it may trigger an alert for further investigation.
2. **Anomaly detection:** Anomaly detection techniques aim to identify unusual patterns or outliers in data. By establishing a baseline of normal behavior, any deviations from this baseline

can be detected and flagged as potentially fraudulent. Statistical methods, clustering algorithms, and machine learning algorithms like Isolation Forest and Local Outlier Factor are commonly used for anomaly detection.

3. Machine learning: Supervised and unsupervised machine learning algorithms can be trained to recognize patterns and predict fraudulent activities based on historical data. Supervised algorithms learn from labeled datasets, where instances are classified as fraudulent or non-fraudulent. Unsupervised algorithms, on the other hand, identify patterns in data without prior labeling. Fraud detection models built using machine learning can continually improve their accuracy as they learn from new data.
4. Data mining: Data mining techniques involve analyzing large volumes of data to discover hidden patterns and relationships that may indicate fraudulent behavior. By examining historical data, data mining algorithms can identify associations, correlations, and sequential patterns that help detect fraudulent activities.
5. Network analysis: Network analysis techniques focus on detecting fraud by analyzing the relationships and connections between entities. By mapping relationships and analyzing communication networks, fraudsters can be identified based on their connections to known fraudulent entities or suspicious patterns of communication.



6. Behaviour analytics: Behaviour analytics involves monitoring and analysing user behaviour and interactions to detect anomalies or deviations from normal behaviour. By establishing user profiles and monitoring activities in real-time, behaviour analytics can identify suspicious behaviour patterns that may indicate fraud.
7. Text mining and sentiment analysis: Text mining techniques can be used to analyse text-based data such as emails, chat logs, social media posts, or customer reviews. By applying sentiment analysis and natural language processing, fraudulent intent or suspicious content can be detected in textual data.

### **Effective information gathering methods**

Effective information gathering methods are crucial for obtaining accurate and relevant data for various purposes such as research, decision-making, problem-solving, and understanding a particular topic or domain. Here are some commonly used methods for gathering information effectively:

1. Surveys and Questionnaires: Surveys involve collecting data from a sample of individuals or organizations using a set of structured questions. Questionnaires can be distributed through online platforms, email, or in-person interviews. Surveys allow for standardized data collection and can provide quantitative insights.

2. Interviews: Conducting interviews, either in-person or remotely, allows for direct interaction with individuals or experts knowledgeable about the subject matter. Interviews can provide in-depth qualitative information, opinions, insights, and personal experiences.
3. Observations: Observing people, events, or phenomena in their natural settings can offer valuable information. This method involves watching and recording behaviors, interactions, and events without directly interfering or influencing the situation. Observations can be structured, unstructured, or participant-based.
4. Focus Groups: Focus groups involve bringing together a small group of individuals with similar backgrounds or experiences to discuss specific topics. A skilled moderator guides the discussion, allowing participants to share their opinions, perspectives, and ideas. Focus groups provide qualitative insights and facilitate group dynamics and interactions.
5. Document and Literature Review: Conducting a comprehensive review of existing documents, reports, articles, books, and other relevant literature can help gather information and gain a deeper understanding of a topic. This method is particularly useful for secondary research and exploring prior work in a field.

6. **Online Research:** Utilizing online resources such as databases, academic journals, websites, blogs, and social media platforms can provide a wealth of information. Online research allows access to a vast amount of data quickly and efficiently, although it requires critical evaluation and verification of the sources.
7. **Experiments and Case Studies:** These methods involve conducting controlled experiments or analysing specific cases to gather information and test hypotheses. Experiments can provide quantitative data, while case studies offer detailed qualitative insights into specific situations.
8. **Data Mining and Analytics:** Using specialized software and algorithms, data mining and analytics techniques allow for extracting useful information and patterns from large datasets. This method is particularly useful for analysing structured and unstructured data to identify trends, correlations, and anomalies.
9. **Networking and Expert Consultation:** Engaging with experts, professionals, or individuals knowledgeable about the subject matter can provide valuable insights and perspectives. Networking, attending conferences, workshops, and seeking advice from domain experts can help gather information and build a network of contacts.

## **Fraud risk factors**

1. **Weak Internal Controls:** Inadequate internal controls, such as lack of segregation of duties, poor supervision, or ineffective authorization processes, can create opportunities for fraudsters to manipulate or override control mechanisms.
2. **Lack of Ethical Tone at the Top:** When management does not set a strong ethical tone or demonstrates unethical behavior, it can create a culture that tolerates or encourages fraudulent activities.
3. **Financial Pressures:** Individuals facing financial difficulties, personal debts, or a desire for personal gain may be more prone to engage in fraudulent activities to alleviate their financial burdens.
4. **Rationalization and Justification:** Fraudsters often rationalize their actions by convincing themselves that they deserve the money or that they will repay it later. Rationalization helps them justify fraudulent behavior in their minds.
5. **Inadequate Employee Training:** Insufficient training on fraud awareness, ethics, and internal control procedures can leave employees unaware of potential risks and red flags associated with fraudulent activities.
6. **Lack of Whistleblower Mechanisms:** Without effective channels for reporting suspicions or concerns, employees

may hesitate to come forward with information about potential fraud due to fear of retaliation or lack of confidence in the reporting process.

7. High Employee Turnover: Frequent changes in personnel, especially in key control positions, can create gaps in oversight and increase the risk of fraud going undetected.
8. Complex or Rapidly Changing Systems: Complex systems or frequent system changes may introduce vulnerabilities or weaknesses that can be exploited by fraudsters.
9. Inadequate Monitoring and Detection Systems: Insufficient monitoring mechanisms, such as weak data analytics or failure to review exception reports, can allow fraudulent activities to go undetected for extended periods.
10. Lack of Regular Audits and Reviews: Failure to conduct regular internal and external audits or perform thorough reviews of financial statements and controls increases the risk of fraud going unnoticed.

### **Fraud risk factors**

1. Descriptive Statistics: Descriptive statistics summarize and describe the main characteristics of a dataset. Measures such as mean, median, mode, standard deviation, range, and percentiles provide insights into the central tendency, dispersion, and shape of the data.

2. **Inferential Statistics:** Inferential statistics are used to draw conclusions and make predictions about a population based on a sample. Techniques such as hypothesis testing, confidence intervals, regression analysis, and analysis of variance (ANOVA) help make inferences and assess the significance of relationships and differences within data.
3. **Data Mining:** Data mining involves exploring and analyzing large datasets to discover patterns, relationships, and insights. Techniques like association rule mining, clustering, classification, and anomaly detection are employed to extract meaningful information from structured and unstructured data.
4. **Predictive Analytics:** Predictive analytics leverages historical data and statistical modelling techniques to make predictions about future events or outcomes. Regression analysis, time series analysis, and machine learning algorithms are used to develop predictive models that can forecast trends and patterns.
5. **Data Visualization:** Data visualization techniques present data in a visual format, making it easier to understand and interpret. Graphs, charts, dashboards, and infographics are used to represent complex data relationships, trends, and patterns visually.

6. **Text Analytics:** Text analytics involves extracting insights and patterns from textual data such as emails, customer reviews, social media posts, and documents. Techniques like sentiment analysis, topic modelling, and natural language processing (NLP) are used to analyse and understand the content and sentiment of text data.
7. **Simulation and Modelling:** Simulation and modelling techniques simulate real-world scenarios to study their behaviour and assess different outcomes. Monte Carlo simulation, system dynamics modelling, and agent-based modelling help analyse complex systems and test various scenarios.
8. **Decision Analysis:** Decision analysis techniques assist in making rational decisions in uncertain situations. These techniques include decision trees, sensitivity analysis, expected value analysis, and scenario analysis, which help evaluate alternatives and assess the potential outcomes and risks associated with each option.
9. **Optimization:** Optimization techniques are used to find the best solution or set of values that optimize a given objective or satisfy constraints. Linear programming, integer programming, and genetic algorithms are examples of optimization techniques employed to solve complex problems efficiently.

- 10. Critical Thinking and Problem Solving:** Critical thinking skills involve logically analyzing and evaluating information to form informed judgments and make effective decisions. It involves asking questions, challenging assumptions, considering multiple

### **Financial statement Fraud.**

Financial statement fraud, also known as financial reporting fraud or corporate accounting fraud, is a type of white-collar crime in which a company or individual deliberately manipulates financial information to deceive stakeholders, investors, regulators, or the public about the company's financial health and performance. The goal of financial statement fraud is often to make a company appear more profitable or stable than it actually is, thereby increasing its stock price or obtaining better financing terms.

Common methods used in financial statement fraud include:

1. **Overstating Revenues:** Inflating sales figures or recognizing fictitious sales to make the company appear more profitable.
2. **Understating Expenses:** Reducing reported expenses to increase net income and profitability.
3. **Manipulating Reserves and Accruals:** Altering the amount of reserves and accruals to smooth earnings or create hidden reserves.



4. **Concealing Liabilities:** Hiding or understating debts and liabilities to improve the company's financial ratios and creditworthiness.
5. **Inflating Assets:** Overstating the value of assets on the balance sheet to improve the company's financial position.
6. **Off-Balance Sheet Transactions:** Hiding debt or liabilities by keeping them off the balance sheet.
7. **Related-Party Transactions:** Creating fraudulent transactions with affiliated companies to boost revenues or hide losses.
8. **Round-Trip Transactions:** Creating artificial transactions between companies to falsely boost sales or income.
9. **Channel Stuffing:** Inducing customers to buy more products than they need, leading to inflated sales figures.
10. **Fictitious Revenues:** Recording revenue from non-existent customers or transactions.

“Fictitious or fabricated revenues involve the recording of sales of goods or services that did not occur. Fictitious sales most often involve fake customers, but can also involve legitimate customers. For example, a fictitious invoice can be prepared (but not mailed) for a legitimate customer even though the goods are not delivered or the services are not rendered. At the end of the accounting period, the sale will be

reversed, which will help conceal the fraud. However, the artificially high revenues of the period might lead to a revenue shortfall in the new period, creating the need for more fictitious sales. Another method is to use legitimate customers and artificially inflate or alter invoices to reflect higher amounts or quantities than are actually sold. The challenge with both of these methods is balancing the other side of the entry. A credit to revenue increases the revenue account, but the corresponding debit in a legitimate sales transaction typically either goes to cash or accounts receivable. Since no cash is received in a fictitious revenue scheme, increasing accounts receivable is the easiest way to get away with recording the entry. However, accounts receivable stay on the books as an asset until they are collected. If the outstanding accounts never get collected, they will eventually need to be written off as bad debt expense. Mysterious accounts receivable on the books that are long overdue are a common sign of a fictitious revenue scheme.”

**Red Flags:** The cause of fraudulent transaction reporting is the combination of situational pressures on either the company or the manager and the opportunity to commit the fraud without the perception of being detected. These pressures are known as “red flags”.

The following red flags are associated with fictitious revenues:

- An unusual large amount of long overdue accounts receivable.
- Outstanding accounts receivable from customers that are difficult or impossible to identify and correct.
- Significant volume of sales to entities whose substance and ownership is not known
- An unusual surge in sales by minority of units within the company.

## **11. Human resource Fraud**

An individual (or group of individuals) illicitly gains funds from an organization's payroll processing system. Most commonly, this is done by employees who manipulate the payroll system to their advantage to earn more money than they are entitled to or inflate their hours—and then cover their tracks. However, this can also be done by employers, who manipulate the payroll system to avoid expenses related to staffing—such as payroll expenses, unemployment tax, and worker's compensation insurance.

### **Types of Human resource fraud**

#### **Ghost Employee Fraud**

Ghost employee fraud is when a non-existent employee is used to steal funds from the payroll system. The employee either never existed in the first place and was created entirely for the purpose of committing fraud, or a previous employee's payroll account is retained and used for the purpose of committing fraud. This type of payroll fraud is

almost exclusively committed by an employee at the company with access to the payroll system. For most organizations—and especially for larger corporations—this is often the human resources department. This problem is more common with larger companies that have many employees and a high turnover rate, as it's much easier for this behavior to go on undetected. Companies that lack the proper internal controls will also suffer from payroll fraud. To catch this, organizations must perform regular internal audits of their employees, looking for duplicate social security numbers and other irregularities.

### **Timesheet Fraud**

Timesheet fraud occurs when an employee is paid for hours they didn't actually work. This is most often committed by an employee misrepresenting their own hours by clocking in early and clocking out late. Another employee may be in on it, clocking out for an employee later in the day when they didn't stay that long. This form is so common that this type of fraud has its own name—"buddy punching."

### **Employee Misclassification Fraud**

In worker misclassification fraud, an employee's status as either an employee or independent contractor is misrepresented so the company can avoid expenses such as unemployment tax, payroll taxes, and worker's compensation insurance. Since companies have different

obligations—and expenses—for employees and independent contractors, misclassifying an employee as an independent contractor can allow the company to save on the expenses that come with an employee.

### **Pay Rate Alteration**

An employee's pay is altered so they receive a higher hourly rate than they should. This can be done in error, with the employee never correcting it. However, this typically requires the help of someone with access to the payroll system. Staff then try to cover their tracks to avoid detection. Organizations must perform internal audits to check for pay rate alterations and falsification. Look for errors in the payroll register—inconsistencies should be investigated further to uncover this type of payroll fraud. Strong internal controls that restrict access to limited individuals and logs individual's access to the payroll system can be used to manage threats more effectively.

### **False Expenses Fraud**

An employee falsely claims expenses they aren't entitled to. Employees can fabricate expense reports entirely or simply inflate the true value of a legitimate expense to earn a profit.

### **Advance Payment Fraud**

Any misuse of an advance payment option by an employee is a form of payroll fraud. Essentially, the employee requests and obtains an advance payment, but never repays

it. It's often committed by an employee that (either accidentally or intentionally) fails to pay back an advance payment. However, it can also be done by someone with access to the payroll system, with the advance payment being recorded as another expense in an attempt to hide the payment.

### **Commissions or Bonuses Fraud**

An employee abuses a bonus or commission program by claiming a bonus or commission they aren't entitled to. Typically, the employee falsifies documents themselves to inflate or entirely falsify the value of a bonus or commission. Internal controls need to be in place that verify bonus and commission claims from employees before they are paid out. Internal audits and reviews should be conducted to identify suspicious activity that should be investigated further, potentially uncovering instances of this type of payroll abuse.

### **Moonlighting or Sick Leave Fraud**

When an employee falsely claims sick leave while working for another company, it's a form of payroll fraud. Individuals falsify documentation to extend compensation for sick leave, at the same time earning an income elsewhere. In this scenario, the employee receives income from two different organizations simultaneously, while falsely claiming sick leave at one of the institutions.

The fraudster is able to illegally earn sick leave compensation, costing companies significantly. Without proper internal controls, this type of fraud can go unchecked—make sure staff need to provide a doctor's note and validate the need for their time off. Monitor employee behavior for abnormal use of sick leave to try to catch these fraudsters in the act.

### **Worker's Compensation Fraud**

Employees falsely claim an injury or exaggerate the extent of an injury received to gain worker's compensation and increase their time off. This leaves organizations not only without an employee for this period of time but puts them on the hook for paying worker's compensation. Without insurance, these costs are absorbed by the company. Even when a company has insurance, they'll eventually pay for this as well, through increased premiums in the future. Organizations need to be diligent about verifying cases related to worker's compensation, not only to validate that the injury occurred, but that it actually occurred in the workplace and that what was reported accurately represents the extent of the injury. Risk teams will need to thoroughly investigate these instances, and review scenarios where an employee's time off is going on for longer than anticipated.

### **Third-Party Scams**

As you can see, most of the scams we've covered occur by individuals within the company exploiting their position or access to exploit the company for personal gain. But that isn't the only way fraudsters abuse the payroll system. Outsiders can also commit payroll fraud in a couple of ways. Typically, this is achieved in one of two ways. The first is payroll diversion, in which the fraudster tricks an employee into changing their direct deposit information to an account the fraudster has access. The scammer can then collect these payments directly. The second method is a W-2 scam, in which fraudsters trick employees at a company to provide an employee's personally identifying information (PII), which they then use to file fraudulent tax returns.

### **Payroll Fraud Red Flags to Look For**

- **Unfamiliar or abnormal changes to payroll records** could signal abuses in the payroll system and should be investigated for potential fraud.
- **Inconsistencies between the payroll system and outgoing payments**, which could signal employees are drawing funds illegitimately in some way.
- **Errors, mistakes, or entirely missing records in the payroll system** may not always be accidental—and could instead be intentional instances of fraud.



- **Unrelated employees that list identical pieces of information**, such as a bank account number, Social Security Number, or address.
- **Unauthorized access to payroll records**, with individuals accessing information they aren't allowed to see or accessing information for no valid reason.
- **Unsolicited or unusual payroll communications**, for payrolls that weren't submitted or are from an unrecognized email address.

## **12. Inventory fraud**

Inventory Fraud is one amongst the non-cash fraud schemes. It entails the theft of physical stock items for personal gains and/or the manipulation of a company's stock records to report a favourable position. The fraud is often perpetrated by employees with access to inventory items in a company, or a corporation itself through manipulation of certain account balances to misrepresent the inventory balance to deceive shareholders, potential investors, and tax authorities. Inventory fraud could take different forms including under casting the proceeds from the sale of scraps, outright theft, bill-and-hold sales, cut-off schemes, capitalizing costs that should be expensed.

### **Red flags in Inventory Fraud**

- Dramatic changes to the inventory turnover ratios
- Inventory rising faster than total assets.

- Inventory values are increasing at a faster rate than sales
- Low inventory valuation even though the warehouse is full of inventory
- High inventory valuation even when the warehouse is empty
- The inventory asset value does not change for several periods, or the change is minimal
- The gross profit percentage never changes from period to period
- Falling cost of sales as percentage of sales.
- Shipping costs as a percentage of inventory changing dramatically
- Shipping invoices that cannot be traced to purchases or sales
- Shipping invoices with strange or unauthorized delivery addresses

### **13. Expenses fraud**

Expense fraud and implementing solid prevention and detection strategies can help organizations protect themselves from these fraudulent activities. Expense fraud occurs when employees or other individuals manipulate expense reports or use company funds for unauthorized personal gain.

#### **Mischaracterized expenses**

Mischaracterized expenses are those that have been inaccurately categorized or labeled by employees in an

attempt to gain reimbursement for personal expenses. This occurs when employees submit personal expenses as business-related.

### **Fictitious expenses**

Fictitious expenses are a more blatant type of fraud involving employees submitting false or fabricated receipts to get reimbursed for costs never actually incurred. This often includes fake receipts for purchases of corporate credit cards that were never made. Auditing employees with high out-of-pocket expenses and implementing strict expense documentation requirements can help uncover such fraudulent activity. This can range from a few dollars of fake receipts to millions if undetected.

### **Duplicate reimbursements**

Duplicate expense reimbursements occur when employees intentionally submit the same expense multiple times for a refund. This type of fraud creates unnecessary expenses for the company and can be challenging to detect. This could happen when employees use organizations with weak expense-tracking systems. Employing an automated expense management system or systems can help identify and prevent duplicate reimbursement, ensuring proper expense tracking and validation.

### **Inflated expenses**

Inflated expenses occur when employees exaggerate the costs of legitimate business expenses to receive higher

reimbursement amounts. For example, reporting a larger taxi fare as a travel expense than what was paid. This can involve altering receipts, manipulating exchange rates, or changing dates on expense reports to take advantage of exchange rate fluctuations. This practice can be challenging to identify without proper documentation and validation processes. To combat inflated expenses, businesses should mandate detailed receipts and implement automated verifications of costs, comparing them to industry averages or previous submissions as a benchmark.

### **Overstated expenses**

An overstated expense is when an employee reports a legitimate business expense but inflates their amounts. Employees typically report higher-than-actual costs for real business expenses to pocket the difference between the actual cost and the reimbursed amount. This can occur through various means like modifying receipts or deliberately overpaying for goods or services. Understanding and identifying the different types of expense fraud is crucial for businesses looking to protect their financial interests.

### **Red Flags**

#### **Fake or altered receipts**

One red flag is the submission of fake receipts or altered receipts. Employees may create counterfeit receipts or modify

the amounts on genuine receipts to claim higher reimbursements. It's essential to scrutinize receipts for inconsistencies, such as mismatched fonts, dates, or unusual vendor names.

### **Similar receipts**

Employers should also watch for receipts that look too similar, as they might indicate using the same fake receipt name-generating software. Another sign pointing to expense fraud is the frequent request for multiple reimbursements. Employees might try to submit the same expense claim or report multiple times each, expecting the duplicates to go unnoticed in a busy finance department. To prevent this, companies should implement a robust expense management and tracking system to detect and flag duplicate expense claims easily.

### **Unusual patterns in expense reports**

Unusual patterns in expenses may also signal potential expense report fraud. For example, an employee who consistently claims expenses just below the approval threshold might be trying to avoid managerial review.

### **Personal expenses categorized as business-related**

In some cases, expense fraud may involve mischaracterizing personal expenses as business-related. Employees may try to claim private expenses, such as family vacations or leisure

activities, as work-related costs. Companies can prevent this type of expense fraud by establishing a clear expense policy on what constitutes a legitimate business expense and regularly auditing expense reports for compliance.

### **Missing or incomplete documentation**

Missing or incomplete documentation can be a warning sign. Employees engaging in expense fraud might purposefully avoid providing receipts or other supporting documents to justify their claims. It's essential to enforce a solid documentation expense policy and require all your employees to submit proper documentation for all expenses. By being aware of these signs and implementing proper expense management policies, organizations can mitigate the risk of expense fraud and protect their financial interests.

### **Detecting revenue recognition fraud**

Detecting revenue recognition fraud is crucial to maintaining the integrity of financial statements and protecting investors and stakeholders. Revenue recognition fraud typically involves manipulating revenue figures to inflate reported earnings. Here are some methods and red flags that can help in detecting revenue recognition fraud:

- a. **Comparative Analysis:** Perform a comparative analysis of revenue trends over time and compare them to industry peers.

Significant deviations or anomalies in revenue growth compared to industry norms could be a red flag.

- b. Analyzing Revenue Drivers: Understand the key drivers of revenue in the company's business model. If there are sudden or unexplained changes in these drivers, it may indicate potential fraud.
- c. Unusual Transactions: Look for unusual or large one-time transactions, especially near the end of reporting periods. These transactions could be used to inflate revenue artificially.
- d. Channel Stuffing: Watch out for signs of channel stuffing, where excessive inventory is pushed into distributors or customers to boost short-term revenue.
- e. Bill and Hold Transactions: Be cautious of bill-and-hold arrangements, where revenue is recognized before goods are actually delivered to customers. Verify that the transactions meet the criteria for revenue recognition.
- f. Consistency with Contract Terms: Ensure that revenue recognition aligns with the terms of contracts and sales agreements. Inconsistent revenue recognition practices may raise concerns.

- h. Sales Returns and Allowances: Review the company's treatment of sales returns and allowances to ensure they are adequately accounted for and not manipulated.
- i. Sales Incentives and Commissions: Assess whether sales incentives or commissions may incentivize employees to engage in revenue recognition manipulation.
- j. Customer and Revenue Concentration: Examine the company's reliance on a few large customers or revenue sources. Heavy dependence on a few customers could increase the risk of fraud.
- k. Auditor Scrutiny: The external auditors should be vigilant in assessing the company's revenue recognition policies and challenging management when necessary.
- l. Employee Tips and Whistleblower Reports: Encourage a strong internal reporting system that allows employees to report suspicious activities without fear of retaliation.
- m. Data Analytics: Employ data analytics to identify patterns or anomalies in revenue recognition, which may be challenging to identify through manual processes.
- n. Interviews and Investigations: Conduct interviews with relevant personnel and investigate any inconsistencies or concerns related to revenue recognition practices.



## Ratio Analysis

Ratio analysis can be a useful tool in detecting potential financial statement fraud. While financial ratios provide valuable insights into a company's performance, they can also reveal irregularities or red flags that may indicate fraudulent activities. Here are some ways ratio analysis can be used to detect fraud:

1. **Inconsistent Trends:** Drastic and sudden changes in key financial ratios from one period to another without a clear explanation can be a sign of manipulation or fraud. For example, a sudden and unexplained increase in profitability ratios may raise suspicion.
2. **Outliers:** Ratios that significantly deviate from industry averages or peer companies may indicate abnormal financial reporting practices. Fraudulent activities may lead to ratios that are not in line with what is expected for a company operating in a particular industry.
3. **Unrealistic Ratios:** Certain ratios may seem unrealistic or out of proportion compared to the company's business model or historical performance. For instance, an abnormally high inventory turnover ratio for a company in a low-turnover industry might be a red flag.
4. **Consistency Checks:** Ratios should be consistent with other financial information. If the ratios do not align with

other financial data or disclosures, it could be an indication of fraudulent reporting.

5. **Window Dressing:** Companies engaging in fraudulent activities may manipulate ratios to improve their appearance for specific reporting periods. For example, they may delay certain expenses or accelerate revenue recognition to temporarily improve profitability ratios.
6. **Overstated Assets or Revenue:** Inflating assets or revenue can lead to misleading ratios, such as an artificially high return on assets (ROA) or return on equity (ROE).
7. **Cash Flow Analysis:** Analyzing cash flow ratios can help identify potential cash flow manipulation or discrepancies between reported earnings and actual cash flow.
8. **Related Ratios:** Some ratios may be interrelated, and significant discrepancies between these ratios may suggest inconsistencies or potential fraud. For example, the relationship between gross profit margin and inventory turnover should be coherent.
9. **Analyzing Peer Companies:** Comparing a company's ratios with those of its peers can reveal unusual differences that may warrant further investigation.

RATIO ANALYSIS	2011	2010	2009	2008
<u>LIQUIDITY RATIO</u>				
Current Ratio	0.09	0.27	0.58	0.93
Acid Test Ratio	0.05	0.15	0.42	0.60
<u>FINANCIAL RATIO</u>				
Account Receivable Turnover	4.26	2.38	2.46	4.51
Days in Receivable	85.78	153.68	148.29	80.96
Receivable Percentage	4.49	10.32	26.63	32.65
Assets Turnover	0.50	0.51	0.85	0.74
Inventory Turnover	4.58	4.53	4.66	7.10
Days in Inventory	79.76	80.63	78.25	51.41
INVESTMENT / SHAREHOLDERS RATIO	NA	NA	NA	NA
<u>GEARING RATIO</u>				
Debt to Total Assets (%)	219.52	110.84	83.65	69.95
Gearing (Total Finance)	2.20	1.11	0.84	0.70
<u>PROFITABILITY RATIO</u>				
Gross Profit Margin (%)	(42.44)	(20.88)	(8.65)	(1.12)
Net Profit Margin (%)	(170.84)	(59.38)	(34.87)	(37.41)
ROCE (%)	(69.92)	(21.03)	(25.65)	(30.25)

## Horizontal Analysis

Horizontal analysis, also known as trend analysis, is a financial analysis technique used to compare financial data over a series of reporting periods, typically years. It involves examining changes

in financial statement items, such as revenues, expenses, assets, and liabilities, over time to identify trends and patterns. While horizontal analysis itself does not directly detect fraud, it can be a valuable tool in identifying potential red flags and irregularities that may warrant further investigation for possible fraud.

Here's how horizontal analysis can help in detecting potential fraud:

1. **Identifying Unusual Trends:** Horizontal analysis allows you to spot significant deviations or abnormal trends in financial data over time. Sudden and drastic changes, especially if they are inconsistent with the company's historical performance or industry norms, could indicate potential fraud.
2. **Comparing Ratios and Percentages:** By comparing financial ratios and percentages over multiple periods, you can identify unusual variations that might suggest manipulation or fraudulent reporting.
3. **Inconsistent Growth Rates:** Unexplained and inconsistent growth rates in revenues, expenses, or profits from year to year may raise suspicion of financial statement manipulation.
4. **Fluctuations in Key Metrics:** Analyzing key performance indicators (KPIs) and operational metrics over time can

reveal irregularities or discrepancies that require further investigation.

5. **Window Dressing:** Horizontal analysis can help detect window dressing, a practice where companies make temporary changes to financial data near reporting periods to present a more favorable picture to stakeholders. For instance, they may delay recognizing expenses or accelerate revenue recognition to improve short-term results.
6. **Seasonal Variations:** Horizontal analysis can reveal patterns related to seasonal fluctuations in the company's business. Unusual seasonal variations may indicate attempts to manipulate financial results.
7. **Comparing Segment Performance:** Horizontal analysis of segment-level financials can help identify discrepancies between segments or unusual performance trends that warrant closer scrutiny.
8. **Changes in Accounting Policies:** Horizontal analysis can help identify changes in accounting policies or estimates, which may impact financial data and raise questions about the reasons behind such changes.
9. **Reconciling with Non-Financial Data:** Comparing financial trends with non-financial data, such as customer

or vendor information, may help validate or question reported financial performance.

<b>HORIZONTAL ANALYSIS</b>	<b>2011-2010</b>	<b>2010-2009</b>	<b>2009-2008</b>
	<b>%</b>	<b>%</b>	<b>%</b>
<b>NON-CURRENT ASSETS</b>			
Property, Plant & Equipment	(27.31)	(18.30)	12.18
Prepaid land lease payment	(37.39)	0.00	NA
Investment Property	NA	NA	(35.79)
Goodwill	NA	NA	(24.97)
Other receivables	NA	0.00	NA
investment in Associate	NA	NA	0.00
Classified as held for sale	NA	0.00	NA
<b>TOTAL NON CA</b>	<b>(39.17)</b>	<b>3.25</b>	<b>6.95</b>
Inventories	(61.53)	(20.20)	(55.02)
Trade receivables	(76.49)	(68.72)	(37.62)
Other receivables	(62.00)	(13.67)	(49.39)
Tax recoverable	0.00	0.00	0.00
Marketable securities	(80.95)	(56.25)	(74.19)
Cash and Bank Balances	(46.67)	8.64	(40.46)
<b>TOTAL CA</b>	<b>(63.35)</b>	<b>(46.39)</b>	<b>(44.10)</b>
<b>TOTAL ASSETS</b>	<b>(45.92)</b>	<b>(19.29)</b>	<b>(23.53)</b>
Short term borrowings	12.52	17.73	(9.34)
Trade payables	16.97	(21.54)	(48.37)
Other payables	(1.21)	(27.03)	109.43
<b>TOTAL CL</b>	<b>11.99</b>	<b>10.03</b>	<b>(11.04)</b>
Long term borrowing	(88.12)	(32.69)	(27.00)
Deferred tax liabilities	(27.80)	(8.71)	174.46
<b>TOTAL LTL</b>	<b>(51.17)</b>	<b>(19.78)</b>	<b>20.67</b>
<b>TOTAL LIABILITIES</b>	<b>7.10</b>	<b>6.95</b>	<b>(8.55)</b>
Share capital	0.00	0.00	0.00
Reserves	78.22	79.33	298.66
Minority Interest	NA	(100.00)	73.99
<b>TOTAL EQUITY</b>	<b>496.01</b>	<b>(153.53)</b>	<b>(58.40)</b>
Total Liabilities	7.10	6.95	(8.55)
Total Equity	496.01	(153.53)	(58.40)
<b>TOTAL LIABILITIES + EQUITY</b>	<b>(45.92)</b>	<b>(19.29)</b>	<b>(23.53)</b>

## **Vertical Analysis Fraud**

Vertical analysis, also known as common-size analysis, is another financial analysis technique used to assess the composition of a company's financial statements by expressing each item as a percentage of a common base, typically total revenue or total assets. This method allows for the comparison of the relative proportions of different line items within a financial statement.

While vertical analysis itself does not directly detect fraud, it can be helpful in identifying potential irregularities and red flags that may warrant further investigation for possible fraud. Here's how vertical analysis can be used to detect potential fraud:

1. **Unusual Fluctuations in Percentages:** Vertical analysis highlights the relative importance of each financial statement item. Sudden and significant fluctuations in percentages from one reporting period to another, especially if inconsistent with historical trends or industry norms, could indicate potential fraudulent activity.
2. **Detecting Misclassifications:** Vertical analysis can reveal misclassifications of financial data. Deliberate misclassification of expenses or revenues to hide fraudulent activities may result in unexpected changes in percentage distributions.
3. **Identifying Hidden Expenses or Liabilities:** Fraudulent activities may involve deliberately understating expenses or

liabilities to inflate reported profits. Vertical analysis may highlight unusually low percentages for these items compared to revenue or assets.

4. **Unexplained Changes in Profit Margins:** Vertical analysis can help assess the company's profit margins and identify unexpected changes that may need further investigation. Fraudulent activities can artificially inflate or deflate profit margins, making them inconsistent with industry benchmarks.
5. **Detecting Manipulated Revenue Recognition:** Vertical analysis of the income statement can help detect potential manipulation of revenue recognition. Unusual and disproportionate increases in revenue as a percentage of total revenue may indicate fraudulent reporting.
6. **Analyzing Cost of Goods Sold (COGS):** Vertical analysis of the income statement can also help assess COGS as a percentage of revenue. Significant changes in COGS percentages without reasonable explanations may be a cause for concern.
7. **Evaluating Working Capital Ratios:** Vertical analysis of the balance sheet can be used to calculate working capital ratios, such as the current ratio. Unexplained changes in working capital percentages may indicate potential fraud.
8. **Examining Capital Structure:** Vertical analysis of the balance sheet can reveal changes in the company's capital



structure, such as the proportion of debt to equity. Significant and unexplained shifts may warrant further investigation.

VERTICAL ANALYSIS		2011	2010	2009	2008
		%	%	%	%
<b>NON-CURRENT ASSETS</b>					
PPE / TNCA		88.81	74.32	93.92	89.54
PLLP / TNCA		11.19	10.88	NA	NA
IP / TNCA		NA	NA	0.76	1.27
GOODWILL / TNCA		NA	NA	5.32	7.58
OTHER REC / TNCA		NA	12.73	NA	NA
IIA / TNCA		NA	NA	NA	1.61
CHFS / TNCA		NA	2.08	NA	NA
TNCA / TA		81.09	72.09	56.35	40.29
INV / TCA		45.86	43.68	28.25	35.11
TRADE REC / TCA		23.72	36.98	61.01	54.67
OTHER REC / TCA		10.67	10.29	6.15	6.80
TAX / TCA		14.30	5.24	2.71	1.51
MS / TCA		0.05	0.10	0.12	0.26
CBB / TCA		5.39	3.71	1.76	1.65
TCA / TA		18.91	27.91	43.65	59.71
<b>TOTAL ASSETS</b>		<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>
STB / TCL		87.78	87.37	81.66	80.13
TRADE PAY / TCL		6.93	6.63	9.30	16.03
OTHER PAY / TCL		5.29	5.99	9.04	3.84
TCL / TL		96.47	92.25	89.67	92.17
LTB / LTL		9.43	38.75	46.18	76.34
DTL / LTL		90.57	61.25	53.82	23.66
TLTL / TL		3.53	7.75	10.33	7.83
<b>TOTAL LIABILITIES</b>		<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>
SHARE / EQUITY		(89.61)	(534.12)	285.91	118.95
RESERVES / EQUITY		189.61	634.12	(189.28)	(19.75)
MI / EQUITY		NA	NA	3.37	0.81
<b>TOTAL EQUITY</b>		<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>
TL / TL + EQUITY		219.52	110.84	83.65	69.95
EQUITY / TL + EQUITY		(119.52)	(10.84)	16.35	30.05
<b>TOTAL LIABILITIES + EQUITY</b>		<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>

## **Cash Flow Analysis Fraud**

Cash flow analysis is a powerful tool for detecting potential fraud in a company's financial statements, especially when used in conjunction with other financial analysis methods. Cash flow analysis focuses on the inflows and outflows of cash over a specific period, typically presented in the cash flow statement. By examining cash flows, discrepancies, and unusual patterns, you can identify potential fraudulent activities. Here are some ways cash flow analysis can help in detecting fraud:

1. **Negative Operating Cash Flows with Positive Net Income:**

A consistent pattern of negative operating cash flows while reporting positive net income could indicate potential earnings manipulation. Fraudulent companies may use aggressive accounting practices to inflate reported profits without generating sufficient cash.

2. **Inflated Operating Cash Flows through One-Time Items:**

Manipulative accounting practices may involve inflating operating cash flows through non-recurring or one-time gains. These gains may be misleading and not representative of the company's actual operating performance.

3. **Unexplained Changes in Cash Flow Patterns:**

Significant and unexplained changes in cash flow patterns from one reporting period to another may suggest fraudulent activities,

especially if the changes are inconsistent with the company's operations or industry trends.

4. **Non-Operating Cash Flows:** Unusual cash flows from non-operating activities, such as investing or financing, may warrant further investigation. Companies may use non-operating cash flows to obscure fraud or hide the source of funds.
5. **Analysis of Operating Cash Flow Ratios:** Comparing operating cash flow to key financial metrics, such as revenue or total assets, can reveal inconsistencies that may indicate financial statement manipulation or fraudulent practices.
6. **Operating Cash Flow and Accruals Analysis:** Analyzing the relationship between operating cash flow and accruals can help identify potential earnings management. A disproportionate increase in accruals relative to cash flow may suggest aggressive accounting practices.
7. **Unexplained Discrepancies between Cash Flow and Profit Margins:** Significant discrepancies between cash flow and profit margins may signal potential fraudulent reporting or revenue recognition practices.
8. **Changes in Working Capital:** Analyzing changes in working capital components, such as accounts receivable, inventory, and accounts payable, can highlight potential manipulation of cash flow items.

9. **Off-Balance Sheet Activities:** Cash flow analysis may reveal cash flows associated with off-balance sheet transactions, which could be used to hide liabilities or inflate reported cash balances.
10. **Analysing Free Cash Flow:** Investigating free cash flow can provide insights into the company's ability to generate cash after accounting for capital expenditures. Sudden declines in free cash flow may indicate underlying financial issues or fraud.

### **Case studies**

ILFS This fraud was the largest corporate fraud in India and had the potential to destabilise the Indian Financial System. It was the major vehicle for infrastructure development and finance. At the time the fraud was uncovered ILFS had a debt exposure of Rs. 91,000 crores, including Rs. 20,000 invested as debt by PF and Pension funds. The modus operandi used by the top management to perpetrate fraud consisted of many malpractices which were

1. Diversion of funds to related entities of some members of top management
2. Lending to non-creditworthy entities for consideration
3. Ever greening of loan by routing funds from one group company to another through or unrelated entity.

4. Over invoicing of projects by vendors, accounting for fake expenses, and the difference routed back to related entities of top management.
5. Overstatement of profits by non-provisioning for loans, and inappropriate recognition of project revenues.
6. Large number of subsidiaries and group companies numbering 346, which were used to route fraudulent transactions
7. Non disclosure of group companies as related entity and non disclosure of some of subsidiaries, associated and joint ventures.

ILFS was enjoying the highest credit rating, which enabled it to issue a large amount of bonds to garner funds. Apart from these corporate frauds, there were a number of other corporate frauds in the last decade by companies like DHFL, PMC Bank, Yes Bank, Cafe Coffee Day, Spot Exchange of India, Ranbaxy, Kwality products, Amrapali, CG Consumers and Cocks & Kings. In all the above cases, the mechanisms of committing fraud were identical.

## Chapter - III

### Fraud Risk Assessment

Profiling Fraudsters, Organisational Profiling methods, Risk analysis & Assessment, Variety of Risk Assessment Factors, best practices. Fraud risk prevention – meaning, importance, combatting actual instances of fraud, case studies

#### Profiling Fraudsters

Profiling fraudsters involves identifying common characteristics, behaviours, and patterns that are often associated with individuals who commit fraudulent activities. While it's important to note that not all fraudsters fit a specific profile, some common traits that may be observed include:

**Living Beyond Their Means:** Fraudsters may display a lifestyle that is inconsistent with their reported income or financial status. They may flaunt extravagant spending or possessions that seem disproportionate to their legitimate income.

- **Financial Difficulties:** Individuals experiencing financial difficulties, debt, or personal crises may be more susceptible to committing fraud as a means of resolving their problems.
- **Unusually Close Association with Vendors or Clients:** Fraudsters might have close relationships with vendors or clients and could exploit these connections for personal gain.

- **Lack of Empathy or Integrity:** Fraudsters may exhibit a lack of empathy or remorse for their actions, showing a willingness to deceive and exploit others for personal gain.
- **Control Issues:** Fraudsters often seek to gain control over financial systems or processes within an organization, allowing them to manipulate transactions without detection.
- **Avoidance of Internal Controls:** Individuals involved in fraudulent activities may try to bypass or circumvent internal controls to carry out their schemes.
- **Excessive Pressure to Perform:** In some cases, employees facing excessive pressure to achieve unrealistic targets or goals may resort to fraudulent activities to meet expectations.
- **Weak Ethical Culture:** An organization with a weak ethical culture or lack of emphasis on fraud prevention might inadvertently encourage fraudulent behavior.
- **Unusual Behavior or Habits:** Fraudsters may exhibit behavior that deviates from normal patterns, such as working late hours, showing secrecy about their work, or resisting delegation of tasks.
- **History of Prior Misconduct:** Previous incidents of dishonesty or fraud in an individual's history may raise concerns about future fraudulent behaviour.

### **Organizational Profiling Methods.**

1. **Fraud Risk Assessment:** Conducting a comprehensive fraud risk assessment is a fundamental method to identify potential fraud risks within the organization. This involves evaluating

the organization's processes, controls, and key risk areas to assess the likelihood and impact of fraud occurrences.

2. **Internal Control Review:** Analyzing the organization's internal control framework is crucial to identify weaknesses or gaps that may enable fraudulent activities. A thorough review of control procedures helps in determining whether they are designed effectively and operating as intended.
3. **Data Analysis and Anomaly Detection:** Employing data analytics techniques to detect unusual patterns, trends, or anomalies in financial and operational data can help in identifying potential fraudulent activities or transactions.
4. **Whistleblower Hotlines and Reporting Mechanisms:** Implementing anonymous whistleblower hotlines and reporting mechanisms encourages employees and stakeholders to report suspected fraudulent activities without fear of retaliation.
5. **Forensic Audits:** Conducting forensic audits by specialized auditors can help investigate suspected fraudulent activities and gather evidence for potential legal actions.
6. **Fraud Awareness Training:** Providing fraud awareness training to employees helps in raising awareness about fraud risks, red flags, and the consequences of engaging in fraudulent activities.



7. **Vendor and Supplier Due Diligence:** Conducting due diligence on vendors and suppliers can help in identifying potential risks of collusion or fraudulent activities involving external parties.
8. **Code of Conduct and Ethics:** Establishing a robust code of conduct and ethics policy promotes a culture of integrity and ethical behavior within the organization, reducing the likelihood of fraud.
9. **Monitoring and Surveillance:** Implementing monitoring systems and surveillance measures, such as CCTV cameras and access controls, can help deter potential fraudsters and detect suspicious activities.
10. **Fraud Investigation Protocols:** Developing clear fraud investigation protocols ensures that suspected fraud cases are handled promptly, impartially, and professionally.
11. **Management Review and Oversight:** Ensuring strong management oversight and review processes can deter fraudulent behavior and promote accountability within the organization.
12. **Segregation of Duties:** Establishing proper segregation of duties ensures that no single individual has control over an entire process, reducing the risk of fraud through collusion or unauthorized transactions.

## **Risk Analysis and Assessment**

1. **Identify Fraud Risk Factors:** Begin by identifying the specific risk factors that make an organization susceptible to fraud. These factors may include weak internal controls, lack of oversight, high employee turnover, or inadequate fraud detection mechanisms.
2. **Gather Information:** Collect relevant data and information related to past fraud incidents, red flags, and suspicious activities. This may include historical fraud cases, internal audit reports, whistleblowers' tips, and any other available sources of information.
3. **Assess Fraud Schemes:** Understand the common fraud schemes prevalent in the industry and organization. Analyze how fraudsters might exploit vulnerabilities within the organization to commit fraud, such as fraudulent disbursements, corruption, or financial statement fraud.
4. **Profiling Fraudsters:** Develop profiles of potential fraudsters based on historical data and characteristics commonly associated with individuals engaged in fraudulent activities. Consider behavioral patterns, financial pressures, lifestyles, and relationships within the organization.
5. **Evaluate Existing Controls:** Assess the effectiveness of existing controls in mitigating fraud risks. Determine if

controls are adequate and properly designed to prevent, detect, and respond to potential fraud.

6. **Quantify Fraud Risk Impact and Likelihood:** Assign risk scores to potential fraud scenarios based on their impact and likelihood of occurrence. This step helps prioritize risks for further attention and resource allocation.
7. **Perform a Gap Analysis:** Identify any gaps or weaknesses in the organization's anti-fraud measures. Compare the current state of fraud prevention and detection with best practices or industry standards.
8. **Develop Mitigation Strategies:** Based on the identified fraud risks, develop mitigation strategies and action plans to strengthen controls and reduce the likelihood and impact of fraudulent activities.
9. **Enhance Detection Mechanisms:** Implement fraud detection mechanisms, such as data analytics, anomaly detection, and whistleblower hotlines, to identify suspicious activities promptly.
10. **Employee Background Checks:** Conduct thorough background checks during the hiring process to screen for previous incidents of fraudulent behavior or ethical issues.
11. **Training and Awareness:** Provide regular fraud awareness training to employees, managers, and executives to educate

them about fraud risks, red flags, and their roles in fraud prevention.

**12. Continuous Monitoring and Evaluation:** Establish ongoing monitoring and evaluation processes to track the effectiveness of fraud risk mitigation measures and adapt to emerging fraud risks.

### **Variety of Risk Assessment Factors**

#### **1. Employee Behaviour and Characteristics:**

- **History of Misconduct:** Assessing an individual's history of previous dishonesty, fraud, or ethical violations.
- **Lifestyle Inconsistencies:** Identifying employees living beyond their apparent means or displaying unexplained wealth or financial difficulties.
- **Personal Pressures:** Understanding factors that might drive an individual to commit fraud, such as financial troubles, addictions, or personal crises.

#### **2. Access and Authority:**

- **Key Roles and Access:** Identifying employees with significant control over financial processes, access to critical systems, or authority to approve transactions.

- Segregation of Duties: Assessing whether there is proper segregation of duties to prevent collusion and unauthorized activities.

### **3. Internal Controls and Monitoring:**

- Control Weaknesses: Identifying gaps or weaknesses in the organization's internal controls that could be exploited by fraudsters.
- Monitoring and Detection: Evaluating the effectiveness of fraud detection mechanisms, such as data analytics, anomaly detection, and whistleblower hotlines.

### **4. Organizational Culture:**

- Ethical Environment: Assessing the organization's ethical culture and the tone set by management regarding integrity and ethical behavior.
- Employee Awareness: Analyzing the level of awareness among employees about fraud risks and the reporting mechanisms available to them.

### **5. External Relationships:**

- Vendor and Supplier Due Diligence: Assessing potential risks related to vendors, suppliers, and business partners, such as kickbacks or collusion.

- **Customer Fraud Risks:** Identifying risks related to fraudulent customer activities, such as false claims, credit card fraud, or identity theft.

## **6. Information Security:**

- **Cybersecurity Risks:** Evaluating the organization's vulnerability to cyber threats and data breaches that could lead to fraudulent activities.

## **7. Reconciliation and Validation:**

- **Bank Reconciliations:** Analyzing the accuracy and timeliness of bank reconciliations to detect potential fraudulent transactions.
- **Inventory and Asset Checks:** Performing regular checks to verify the existence and valuation of inventory and assets.

## **8. Change Management and Turnover:**

- **Change Control:** Assessing risks associated with changes in personnel, roles, or systems, which might introduce vulnerabilities.
- **Employee Turnover:** Understanding the risks associated with high employee turnover, such as knowledge gaps or increased access privileges during transitions.

## **9. Whistleblower and Reporting Mechanisms:**

- **Effectiveness of Reporting Channels:** Evaluating the accessibility and anonymity of reporting mechanisms for employees to report suspected fraud.

## **10. External Influences:**

- **Economic Conditions:** Understanding how economic factors and industry trends may influence fraud risks.
- **Regulatory Environment:** Assessing the impact of regulatory changes or compliance requirements on fraud risks.

## **Best Practices for Fraud Risk Prevention:**

1. **Establish a Strong Ethical Culture:** Foster a culture of integrity and ethics throughout the organization, starting from top leadership. Communicate the organization's commitment to ethical behavior and zero tolerance for fraud.
2. **Implement Robust Internal Controls:** Design and implement internal controls that segregate duties, authorize transactions, and prevent unauthorized access. Regularly review and update controls to address emerging risks.

3. **Conduct Fraud Risk Assessments:** Regularly assess the organization's fraud risks to identify potential vulnerabilities and prioritize risk mitigation efforts.
4. **Promote Whistleblower Hotlines:** Establish confidential and anonymous reporting mechanisms, such as whistleblower hotlines, to encourage employees, vendors, and stakeholders to report suspected fraud.
5. **Provide Fraud Awareness Training:** Educate employees at all levels about fraud risks, red flags, and the importance of reporting suspicious activities.
6. **Implement Data Analytics and Monitoring:** Leverage data analytics to detect anomalies and patterns indicative of fraudulent activities. Monitor key risk areas regularly.
7. **Strengthen Vendor and Supplier Due Diligence:** Conduct thorough due diligence on vendors and suppliers to identify potential risks of collusion or fraudulent activities.
8. **Perform Background Checks:** Conduct comprehensive background checks on new employees, especially those in sensitive positions.
9. **Encourage Segregation of Duties:** Ensure appropriate segregation of duties to prevent employees from having sole control over critical processes.



10. **Implement Dual Authorization:** Require dual authorization for significant transactions or changes to critical information.
11. **Regularly Review Financial Statements:** Conduct regular reviews of financial statements to identify any irregularities or discrepancies.
12. **Maintain a Code of Conduct and Anti-Fraud Policy:** Develop and communicate a code of conduct and anti-fraud policy that outlines expected behavior and consequences for fraudulent activities.
13. **Promote Open Communication:** Encourage open communication channels where employees feel comfortable raising concerns about potential fraud risks.
14. **Perform Surprise Audits and Reviews:** Conduct surprise audits and reviews to deter fraudulent behavior and keep employees on alert.
15. **Engage External Auditors and Consultants:** Seek the assistance of external auditors and consultants for fraud risk assessments and to review controls.
16. **Conduct Exit Interviews:** Perform exit interviews with departing employees to gain insights into potential fraud risks or issues.

17. **Stay Abreast of Fraud Trends:** Stay informed about emerging fraud trends, tactics, and schemes to adapt preventive measures accordingly.
18. **Report and Investigate Incidents Promptly:** Act promptly when fraud is suspected or detected. Investigate incidents thoroughly and take appropriate disciplinary and legal actions as necessary.
19. **Review Employee Conduct and Performance:** Regularly review employee conduct and performance to identify potential behavioral changes or indicators of fraudulent activities.
20. **Lead by Example:** Demonstrate ethical behavior and commitment to fraud prevention from top leadership down to set a positive tone for the entire organization.

### **Combatting Actual Instances of Fraud**

1. **Immediate Response:** As soon as fraud is suspected or detected, take immediate action to secure evidence, preserve data, and prevent further harm. Involve relevant stakeholders, such as the internal audit team, legal counsel, and law enforcement authorities, as needed.
2. **Investigation:** Initiate a thorough and impartial investigation to gather evidence, identify the extent of the fraud, and

determine the individuals involved. Utilize specialized forensic accountants or investigators if necessary.

3. **Document Findings:** Document the investigation process, evidence, and findings to support potential legal actions and internal decisions.
4. **Segregation of Duties:** During the investigation, consider implementing immediate segregation of duties to prevent further collusion or fraud.
5. **Preserve Confidentiality:** Keep the investigation confidential to avoid tipping off potential fraudsters and disrupting the investigation.
6. **Disciplinary Actions:** Take appropriate disciplinary actions against individuals involved in fraud, in accordance with the organization's policies and legal requirements.
7. **Recovery and Restitution:** Seek to recover stolen assets or funds through legal means and pursue restitution from the perpetrators.
8. **Strengthen Controls:** Review and enhance internal controls to prevent similar frauds in the future. Address any control weaknesses or gaps identified during the investigation.
9. **Training and Awareness:** Provide fraud awareness training to employees to educate them about common fraud schemes, red flags, and reporting mechanisms.

10. **Implement Anti-Fraud Measures:** Introduce additional anti-fraud measures, such as data analytics, continuous monitoring, and surprise audits, to detect and deter fraudulent activities.
11. **External Reporting:** Report the fraud to law enforcement authorities, regulatory bodies, or other relevant external agencies as required by law.
12. **Insurance Coverage:** Review insurance policies to determine if any coverage applies to the losses incurred due to fraud.
13. **Civil and Criminal Actions:** Consider pursuing civil or criminal actions against the perpetrators, depending on the severity and nature of the fraud.
14. **Communication with Stakeholders:** Keep stakeholders, including employees, customers, investors, and suppliers, informed about the situation and the actions being taken to address the fraud.
15. **Review Contractual Agreements:** Examine contractual agreements with external parties involved in the fraud to identify any potential legal recourse.
16. **Learn from the Incident:** Conduct a post-mortem review of the fraud incident to identify lessons learned and

implement improvements in fraud prevention and detection measures.

17. **Internal Reporting Mechanisms:** Reinforce the importance of internal reporting mechanisms for employees to report suspected fraud without fear of retaliation.
18. **Third-Party Due Diligence:** Review and enhance due diligence procedures for third-party vendors and business partners to mitigate future fraud risks.
19. **Continuous Monitoring:** Implement continuous monitoring of high-risk areas to detect fraudulent activities in real-time.
20. **Review Compliance Programs:** Evaluate the effectiveness of the organization's compliance programs and consider improvements to prevent future instances of fraud.

## **Chapter – IV**

### **Forensic Audit**

Meaning and significance – meaning of audit- audit: An adhering significance – stages of audit – meaning of forensic audit- significance of forensic audit – key benefits of forensic audit- Need and objectives: forensic audit- fraud and forensic audit: An introspect – Forensic audit v/s audit.

#### **Meaning**

Audit refers to the systematic examination and verification of financial records, transactions, and statements of an organization to ensure their accuracy, completeness, and compliance with applicable laws and regulations. The primary purpose of an audit is to provide assurance to stakeholders, such as shareholders, investors, and creditors, that the financial information presented by the organization is reliable and trustworthy. The auditor, an independent professional, performs the audit and issues an audit report expressing their opinion on the fairness and reliability of the financial statements.

#### **Significance of Audit**

**Reliability of Financial Information:** An audit ensures that the financial statements presented by the organization are accurate, reliable, and free from material misstatements. This helps

stakeholders make informed decisions based on trustworthy information.

**Transparency and Accountability:** The audit process promotes transparency in financial reporting and holds the management accountable for their stewardship of resources. It provides assurance to shareholders, investors, and creditors that the financial information is not manipulated or misrepresented.

**Investor Confidence:** A favorable audit report enhances investor confidence in the organization's financial health. It reduces uncertainty and risks associated with investing in the company's securities.

**Compliance with Regulations:** Audits help ensure that the organization complies with relevant laws, accounting standards, and regulatory requirements, thereby mitigating legal and financial risks.

**Detection of Errors and Fraud:** Auditors review the internal controls and scrutinize financial transactions, which can lead to the early detection of errors, irregularities, or fraudulent activities.

**Improvement of Internal Controls:** The audit process highlights weaknesses in internal control systems, prompting management to strengthen controls and reduce the likelihood of financial mismanagement.

**Credibility and Reputation:** An unqualified audit opinion adds credibility to the financial statements and enhances the

organization's reputation in the eyes of investors, customers, suppliers, and other stakeholders.

**Loan and Credit Facilities:** Lenders and financial institutions often require audited financial statements as part of their due diligence process before extending credit or loans to an organization.

**Benchmarking and Performance Evaluation:** Audit reports can be used as a benchmark for comparing financial performance over time or against industry standards.

**Board Oversight:** The audit process provides an objective assessment of financial matters to the board of directors, allowing them to fulfill their fiduciary duties more effectively.

### **Stages of Audit**

1. **Planning:** Understanding the business and its environment, assessing risks, and developing an audit strategy.
2. **Risk Assessment:** Identifying and evaluating potential risks that may affect financial reporting.
3. **Internal Control Evaluation:** Assessing the effectiveness of the organization's internal controls.
4. **Audit Testing:** Collecting and analyzing evidence to verify the accuracy and validity of financial information.



5. **Reporting:** Formulating an audit opinion and issuing the audit report to stakeholders.

### **Meaning of Forensic Audit**

Forensic audit refers to a specialized form of audit that goes beyond traditional financial statement examination. It involves a deeper investigation into financial transactions, records, and accounting practices to identify and uncover potential fraud, mismanagement, or other financial irregularities. Forensic auditors are trained to handle complex financial investigations and may serve as expert witnesses in legal proceedings.

### **Significance of Forensic Audit**

The significance of forensic audit stems from its specialized nature and its critical role in investigating and uncovering financial irregularities, fraud, and misconduct. Here are some key significances of forensic audit:

1. **Fraud Detection and Investigation:** Forensic audit is specifically designed to detect and investigate financial fraud, embezzlement, and other forms of financial misconduct. It helps in identifying fraudulent activities that might otherwise go unnoticed.
2. **Uncovering Financial Irregularities:** Forensic auditors delve deep into financial records, transactions, and accounting practices to uncover irregularities and

discrepancies that could be indicative of fraudulent activities.

3. **Preserving and Analyzing Evidence:** Forensic auditors are trained to collect, preserve, and analyze financial and non-financial evidence, making it admissible in legal proceedings. This evidence can be crucial in supporting a legal case against the wrongdoers.
4. **Legal Support and Expert Testimony:** Forensic auditors often provide expert testimony in court cases, presenting their findings and explaining complex financial matters to the judge and jury.
5. **Risk Mitigation and Fraud Prevention:** By identifying weaknesses in internal controls and financial systems, forensic audit helps organizations strengthen their controls and implement measures to prevent future fraud.
6. **Financial Recovery:** In cases where fraud has occurred, forensic audit can aid in quantifying the losses and identifying the assets that might have been misappropriated, thereby assisting in the process of financial recovery.
7. **Preserving Reputation:** Timely detection and handling of financial irregularities through forensic audit can help organizations preserve their reputation and credibility, minimizing the damage caused by fraudulent acts.

8. **Compliance and Corporate Governance:** Forensic audit plays a vital role in ensuring compliance with laws, regulations, and corporate governance standards, fostering trust among stakeholders.
9. **Dispute Resolution:** Forensic audit can be employed in resolving financial disputes between parties by providing an independent and objective assessment of financial matters.
10. **Insurance Claims and Risk Assessment:** Forensic audit findings may be used to support insurance claims related to fraud or financial losses. Additionally, it aids in risk assessment and helps insurance companies assess potential fraud risks in their clients.
11. **Government and Public Interest:** In cases involving public funds or government entities, forensic audit becomes crucial to uphold public interest, ensuring that taxpayers' money is utilized appropriately.

**Key Benefits of Forensic Audit:** Some of the key benefits of forensic audit include:

1. **Fraud Detection:** Identifying fraudulent activities and financial irregularities within an organization.
2. **Legal Support:** Providing evidence that can be used in legal proceedings against wrongdoers.

3. **Risk Mitigation:** Helping organizations implement measures to prevent future fraud and financial misconduct.
4. **Reputation Protection:** Safeguarding the reputation and credibility of the organization.
5. **Financial Recovery:** Assisting in recovering misappropriated funds or assets.

### **Steps in Forensic Audit**

The steps involved in a forensic audit may vary depending on the specific circumstances and the nature of the investigation. However, here is a general outline of the typical steps in a forensic audit:

1. **Engagement and Planning:** This initial step involves understanding the scope and objectives of the forensic audit. The auditor gathers information about the alleged fraud or financial irregularity, identifies potential sources of evidence, and develops a detailed plan for the investigation.
2. **Data Collection:** Forensic auditors collect relevant financial and non-financial data from various sources, such as financial statements, bank records, invoices, emails, and other documentation related to the investigation.
3. **Interviews and Inquiry:** Forensic auditors conduct interviews with relevant individuals, including employees,

management, and witnesses, to gather information and insights about the alleged misconduct or irregularities.

4. **Data Analysis:** The collected data is subjected to various analytical techniques and tools to identify patterns, anomalies, and potential red flags that may indicate fraud or irregularities.
5. **Document Examination:** Forensic auditors carefully examine financial records, contracts, agreements, and other documents to spot discrepancies or falsifications.
6. **Asset Tracing:** If the investigation involves misappropriation of assets, forensic auditors may trace the movement of funds or assets to identify their current location or disposition.
7. **Review of Internal Controls:** The auditor evaluates the organization's internal controls and processes to determine whether there were weaknesses that facilitated the fraud or irregularities.
8. **Expert Opinion and Technical Analysis:** In certain cases, forensic auditors may seek the assistance of subject matter experts or use specialized forensic accounting techniques to unravel complex financial transactions.
9. **Collating Evidence:** The auditor compiles all the evidence collected during the investigation and ensures that it is

properly documented and preserved for use in potential legal proceedings.

10. **Quantification of Losses:** If the investigation involves financial losses, the auditor calculates and quantifies the extent of the losses incurred due to the fraud or misconduct.
11. **Reporting:** Forensic auditors prepare a detailed report outlining their findings, the methodology used, the evidence collected, and their conclusions. The report may include recommendations for strengthening internal controls and preventing future occurrences.
12. **Expert Testimony:** In some cases, the forensic auditor may be required to present their Findings and expert opinion in court or other legal proceedings.

#### **Need for Forensic Audit:**

1. **Fraud Detection and Investigation:** Forensic audit is essential to detect and investigate financial fraud, embezzlement, and other forms of financial misconduct that may not be easily identifiable through regular audits.
2. **Legal Compliance and Due Diligence:** In cases of suspected financial wrongdoing, forensic audit helps organizations meet their legal and regulatory obligations by thoroughly investigating the matter.

3. **Risk Mitigation and Prevention:** Forensic audit helps identify weaknesses in internal controls and financial systems, enabling organizations to implement measures to prevent and deter fraud in the future.
4. **Preserving Evidence:** Forensic auditors are trained to collect, preserve, and present evidence in a manner that makes it admissible in legal proceedings, ensuring the integrity of the investigation.
5. **Resolution of Financial Disputes:** Forensic audit can be used to resolve financial disputes and conflicts between parties by providing an objective and independent assessment of financial matters.
6. **Protecting Stakeholder Interests:** For companies with multiple stakeholders, such as shareholders, investors, and creditors, a forensic audit safeguards their interests by uncovering fraudulent activities that could harm their investments.
7. **Preserving Reputation and Credibility:** Timely detection and handling of financial irregularities through forensic audit can help organizations protect their reputation and credibility, minimizing damage caused by fraudulent acts.

#### **Objectives of Forensic Audit:**

1. **Fraud Detection and Investigation:** The primary objective of a forensic audit is to detect and investigate

instances of financial fraud, embezzlement, and other forms of financial misconduct.

2. **Gathering Evidence:** Forensic auditors aim to collect relevant financial and non-financial evidence that can be used in legal proceedings or dispute resolution.
3. **Preserving and Presenting Evidence:** A key objective is to preserve and present evidence in a manner that is legally admissible, ensuring its credibility and reliability in court or other proceedings.
4. **Quantifying Losses:** In cases where fraud or financial irregularities have caused losses, the forensic audit helps quantify the extent of these losses and determine the financial impact on the organization.
5. **Identifying Responsible Parties:** Forensic audit seeks to determine who is responsible for the fraudulent activities or financial misconduct.
6. **Preventing Future Fraud:** The findings and recommendations of a forensic audit can be used to implement measures and strengthen internal controls to prevent similar incidents in the future.
7. **Expert Testimony:** In some cases, forensic auditors may be required to provide expert testimony in court or other legal forums to present their findings and opinions.



8. **Compliance and Legal Obligations:** Forensic audit ensures that organizations comply with relevant laws, regulations, and corporate governance standards in investigating financial irregularities.
9. **Risk Assessment:** Forensic audit also involves assessing potential fraud risks in an organization and recommending ways to mitigate those risks.
10. **Recovery of Misappropriated Assets:** If assets have been misappropriated, forensic audit helps in tracing and recovering those assets.

### **Fraud and Forensic Audit: An Introspect:**

Fraud and forensic audit are closely linked as forensic audit plays a crucial role in detecting, investigating, and dealing with fraud. Let's delve deeper into their relationship and understand how forensic audit helps address fraudulent activities:

1. **Fraud:** Fraud refers to intentional deception or misrepresentation of financial information to gain an unfair advantage or cause harm to others. It involves the deliberate manipulation of financial records, transactions, or statements for personal gain or to conceal financial misconduct. Fraud can occur in various forms, such as financial statement fraud, embezzlement, bribery, corruption, and asset misappropriation.

**2. Forensic Audit:** Forensic audit is a specialized form of audit that focuses on investigating financial irregularities, including fraud. It goes beyond traditional audits and involves a systematic examination of financial records, transactions, and accounting practices to identify fraudulent activities and provide evidence that can be used in legal proceedings.

### **How Forensic Audit Addresses Fraud:**

**1. Fraud Detection:** Forensic audit uses specialized techniques and methodologies to identify potential red flags, anomalies, and patterns that may indicate fraud. These auditors are trained to look beyond the numbers and critically analyze financial data to uncover irregularities.

**2. Evidence Collection and Preservation:** Forensic auditors are skilled in collecting, preserving, and presenting evidence in a manner that adheres to legal standards. This evidence can be used in court to prove the existence of fraud and establish the culpability of the wrongdoers.

**3. Expert Testimony:** In cases where fraud comes to trial, forensic auditors may be called upon to provide expert testimony. They explain complex financial matters in a way that is understandable to the court and help strengthen the case against the perpetrators.

**4. Asset Tracing and Recovery:** In instances of asset misappropriation or embezzlement, forensic audit can aid in tracing the movement of funds or assets, leading to potential recovery actions.

**5. Proactive Fraud Prevention:** Forensic audit not only deals with fraud post-occurrence but also helps organizations implement stronger internal controls and measures to prevent fraudulent activities in the future.

**6. Building Legal Cases:** Forensic audit provides a solid foundation for building legal cases against individuals involved in fraudulent activities. The evidence collected during the forensic audit can be instrumental in pursuing criminal or civil actions.

**7. Uncovering Complex Fraud Schemes:** Fraudulent activities can be sophisticated and well-hidden. Forensic auditors have the expertise to unravel complex fraud schemes, reconstruct financial transactions, and follow the trail of evidence.

**8. Risk Assessment and Mitigation:** Forensic audit assesses an organization's vulnerability to fraud and recommends risk mitigation strategies to minimize the likelihood of future fraud occurrences

# Forensic Audit vis a vis Audit

<i>Elements of differences</i>	<i>External Audit</i>	<i>Forensic audit</i>
1. Legislation	Legal and professional	Professional regulations
2. Objective	Expression of professional, independent and competent opinion on the truthfulness, correctness and accuracy of financial statements	Prevention, investigation and detection of fraud
3. Limitations	Limited by professional standards beyond which it does not perform further checks	Not limited by external audit standards and can perform professional activities outside the standards
4. Materiality	Very important	It is not important because it determines the amount of damage of the fraud regardless of the amount of damage
5. Period of activity	Expression of opinion on the financial statements for one business year	No specific timeline, activity lasts until the fraud is discovered
6. Methodology	Based on the sampling method	Investigate every financial transaction which is connected to fraud
7. Investigation	Do not investigate	One of the main activities
8. Reporting	Provides independent, professional and competent opinion in the form prescribed by the International Auditing Standards	Specialized report containing the elements of the offense of fraud and is intended for legal proceedings and there is no generally accepted standards prescribed
9. The court proceedings	Expert auditor may be a witness in court	The forensic auditor is required as a witness in court in the role of expert
10. Method of detecting fraud	In the normal course and plan-review	Alert, doubt, request the client and other ways
11. Obligation	Mandatory process for medium and large sized entities in the Republic of Serbia, as well as for public companies, regardless of their size and all legal entities or entrepreneurs with business turnover in the previous year amounted to more than 4.4 million euros	It is not a legal obligation

## Chapter - V

### Audit and Investigations

Tools for handling forensic audit- forensic audit-thinking forensically – forensic audit procedures- appropriate use of technology- investigation mechanism-types of investigation – methods of investigations: computer assisted auditing techniques (CAATS) and tools of (CAATT), Generalised audit software (GAS), Common software tools (CST), Finding facts conducting investigations- red flags and green flags

#### Tools for handling forensic audit

1. **Data Analysis Software:** Forensic auditors use data analysis software to analyze large volumes of financial and transactional data quickly and efficiently. These tools help identify patterns, anomalies, and potential red flags that may indicate fraudulent activities.
2. **Computer-Assisted Auditing Techniques (CAATs):** CAATs involve using computer software to automate and enhance audit procedures. These tools aid in data extraction, validation, analysis, and reporting.
3. **Generalized Audit Software (GAS):** GAS is used to test the accuracy and validity of data in computerized accounting systems. It helps in performing substantive testing on large datasets.

4. **Common Software Tools (CST):** These are general software tools used for tasks such as data extraction, transformation, and loading (ETL), data visualization, and statistical analysis.
5. **Financial Modeling Software:** Financial modeling software allows forensic auditors to create complex financial models to reconstruct financial transactions and identify irregularities.
6. **Document Examination Tools:** Tools like magnifiers, ultraviolet light, and watermark detection devices are used to examine the authenticity of documents and detect forgeries.
7. **Mobile Forensics Tools:** In cases involving mobile devices, mobile forensics tools are used to extract data, messages, call logs, and other information from smartphones and other mobile devices.
8. **Network Forensics Tools:** These tools are used to analyze network traffic, detect unauthorized access, and trace the source of security breaches or fraudulent activities.
9. **Electronic Discovery (eDiscovery) Tools:** eDiscovery tools are used to collect, preserve, and analyze electronically stored information (ESI) that may be relevant to the investigation.
10. **Blockchain Analysis Tools:** In cases involving cryptocurrencies or blockchain-based transactions, forensic auditors may use specialized tools to trace and analyze blockchain transactions.

11. **Cybersecurity Tools:** To ensure the security and integrity of digital evidence, forensic auditors may use cybersecurity tools to protect against data breaches and unauthorized access.

### **Forensic audit involves thinking forensically**

Forensic audit involves thinking forensically, which means approaching the investigation with a specialized mindset and methodology typically used in legal and investigative procedures. Thinking forensically in a forensic audit includes the following key aspects:

1. **Objectivity:** Forensic auditors must remain unbiased and objective throughout the investigation. They should approach the case without any preconceived notions and focus solely on the facts and evidence.
2. **Attention to Detail:** Forensic auditors pay close attention to details, as even small discrepancies or inconsistencies can be crucial in uncovering financial irregularities or fraud.
3. **Thoroughness:** Thinking forensically requires a thorough examination of financial records, transactions, documents, and other evidence. No aspect of the investigation should be overlooked.
4. **Preserving Evidence:** Forensic auditors understand the importance of preserving the integrity of evidence. They

follow proper procedures to collect, handle, and store evidence to ensure it remains admissible in legal proceedings.

5. **Data Analysis:** Analyzing financial data and transactions is a significant part of forensic audit. Forensic auditors use data analysis techniques and tools to identify patterns, trends, and anomalies that could indicate fraud.
6. **Questioning Attitude:** Forensic auditors approach the investigation with a questioning attitude, being skeptical about the information provided, and seeking corroborating evidence.
7. **Legal Standards and Compliance:** Thinking forensically requires adhering to legal and ethical standards throughout the investigation. All actions and findings must comply with relevant laws and regulations.
8. **Understanding Fraud Schemes:** Forensic auditors must be knowledgeable about various fraud schemes and techniques to recognize the methods used to conceal fraudulent activities.
9. **Expert Testimony:** If the forensic audit results in legal proceedings, the auditor may be required to provide expert testimony. Thinking forensically involves presenting findings in a clear and credible manner to support the case.



10. **Collaboration:** Forensic auditors often work with other experts, such as legal professionals, law enforcement, or computer forensic specialists, to ensure a comprehensive investigation.
11. **Time Sensitivity:** Thinking forensically requires timely action, especially in cases where evidence may be time-sensitive or can deteriorate over time.

### **Forensic audit procedures**

Forensic audit procedures involve a series of steps and methodologies used to conduct a specialized investigation into financial irregularities, fraud, or other financial misconduct. While the specific procedures may vary depending on the nature and scope of the investigation, here is a general outline of the typical forensic audit procedures:

1. **Engagement and Planning:** Define the scope and objectives of the forensic audit. Gather information about the alleged financial irregularities and establish the audit plan.
2. **Data Collection:** Collect relevant financial and non-financial data from various sources, such as financial statements, bank records, invoices, emails, and other documentation related to the investigation.
3. **Document Examination:** Thoroughly examine financial records, contracts, agreements, and other documents to identify discrepancies or falsifications.

4. **Interviews and Inquiry:** Conduct interviews with relevant individuals, including employees, management, and witnesses, to gather information and insights about the alleged financial misconduct.
5. **Data Analysis:** Utilize data analysis techniques and tools to analyze large volumes of financial data and identify patterns, trends, anomalies, or potential red flags that may indicate fraud.
6. **Tracing Funds and Assets:** In cases involving misappropriation of assets, trace the movement of funds or assets to identify their current location or disposition.
7. **Review of Internal Controls:** Evaluate the effectiveness of the organization's internal controls to determine whether there were weaknesses that facilitated the financial irregularities.
8. **Quantification of Losses:** If the investigation involves financial losses, quantify the extent of these losses and assess the financial impact on the organization.
9. **Expert Opinion and Technical Analysis:** Seek the assistance of subject matter experts or use specialized forensic accounting techniques to unravel complex financial transactions or schemes.
10. **Preserving and Presenting Evidence:** Ensure that all evidence collected during the investigation is properly

documented and preserved in a manner that adheres to legal standards. Present the evidence in a clear and credible manner.

11. **Reporting:** Prepare a detailed forensic audit report outlining the findings, methodology used, evidence collected, and conclusions. The report may include recommendations for strengthening internal controls and preventing future occurrences.
12. **Expert Testimony:** In some cases, provide expert testimony in court or other legal forums to present findings and opinions.

### **Appropriate use of technology**

The appropriate use of technology in forensic audit can significantly enhance the efficiency and effectiveness of the investigation process. Here are some ways technology can be appropriately used in forensic audit:

1. **Data Analysis and Mining:** Technology allows forensic auditors to analyze vast volumes of financial data quickly and accurately. Data analysis tools can identify patterns, anomalies, and potential red flags that may indicate fraudulent activities.
2. **Computer-Assisted Auditing Techniques (CAATs):** CAATs automate and streamline audit procedures, making the

investigation more efficient and less prone to errors. These tools aid in data extraction, validation, analysis, and reporting.

3. **Generalized Audit Software (GAS):** GAS is used to test the accuracy and validity of data in computerized accounting systems. It helps in performing substantive testing on large datasets.
4. **Electronic Discovery (eDiscovery):** In digital forensic investigations, eDiscovery tools are used to collect, preserve, and analyze electronically stored information (ESI) that may be relevant to the case.
5. **Mobile and Network Forensics Tools:** In cases involving mobile devices or network-related fraud, specialized tools are used to extract data, messages, call logs, and other information from smartphones and other mobile devices, or to analyze network traffic and detect unauthorized access.
6. **Financial Modeling and Simulation:** Technology enables forensic auditors to create complex financial models and simulations to reconstruct financial transactions and test hypotheses.
7. **Blockchain Analysis Tools:** In cases involving cryptocurrencies or blockchain-based transactions, forensic auditors may use specialized tools to trace and analyze blockchain transactions.

8. **Document Examination Tools:** Technology aids in the examination of documents, including magnifiers, ultraviolet light, and watermark detection devices to detect forgeries or tampering.
9. **Collaboration and Remote Investigations:** Technology facilitates collaboration between forensic auditors and other experts, even if they are geographically dispersed. It allows for remote access to data and secure communication.
10. **Data Security and Preservation:** Technology helps ensure the security and integrity of digital evidence. Forensic auditors use encryption, secure storage, and chain of custody tracking to preserve the integrity of evidence.
11. **Visualization Tools:** Data visualization tools help present complex financial information in a clear and easily understandable manner, making it easier for stakeholders to grasp the findings.

### **Forensic investigation mechanism**

The investigation mechanism refers to the systematic approach and procedures followed to conduct a comprehensive investigation into a particular matter or incident. This process involves various steps and methodologies to collect, analyze, and interpret evidence to arrive at factual conclusions. The investigation mechanism can vary depending on the nature and

complexity of the investigation, but some common elements include:

1. **Engagement and Planning:** Define the scope and objectives of the investigation. Identify the key issues to be investigated, establish timelines, and allocate resources accordingly.
2. **Data Collection:** Gather relevant information and evidence from various sources, such as financial records, documents, interviews, digital data, and witnesses.
3. **Document Examination:** Thoroughly examine and analyze documents, contracts, emails, and other records to identify discrepancies or inconsistencies.
4. **Interviews and Interrogations:** Conduct interviews and interrogations with relevant individuals, including employees, witnesses, and suspects, to obtain information and insights.
5. **Data Analysis:** Utilize data analysis techniques and tools to process and analyze large volumes of data, identifying patterns, trends, or anomalies that may require further investigation.
6. **Expert Opinion and Consultation:** Seek the assistance of subject matter experts or specialists when dealing with complex technical or specialized issues.
7. **Preserving and Presenting Evidence:** Ensure the proper handling and preservation of evidence in a manner that

adheres to legal standards. Present the evidence in a clear and credible manner.

8. **Quantification and Valuation:** If applicable, quantify the extent of losses or damages and evaluate the financial impact of the incident.
9. **Collaboration and Communication:** Foster effective collaboration among team members and stakeholders, maintain clear communication channels, and provide regular updates on the progress of the investigation.
10. **Legal Compliance and Ethical Standards:** Conduct the investigation in accordance with relevant laws, regulations, and ethical guidelines.
11. **Reporting and Documentation:** Prepare a comprehensive and well-documented report outlining the findings, methodology used, evidence collected, and conclusions. The report should be presented in a clear and objective manner.
12. **Follow-up and Recommendations:** Provide recommendations based on the investigation's findings to prevent future incidents or improve internal controls.

### **Types of Investigation:**

1. **Financial Investigation:** This type of investigation focuses on examining financial records, transactions, and

accounting practices to detect financial fraud, embezzlement, or other financial irregularities.

2. **Fraud Investigation:** Fraud investigations are conducted to identify fraudulent activities and determine the parties involved in the fraudulent schemes.
3. **Digital Forensic Investigation:** This type of investigation involves the collection, preservation, and analysis of digital evidence, such as data from computers, mobile devices, and networks, to uncover cybercrimes or digital fraud.
4. **Internal Investigation:** Internal investigations are conducted within an organization to address allegations of employee misconduct, policy violations, or breaches of corporate governance.
5. **Compliance Investigation:** Compliance investigations aim to ensure that an organization adheres to relevant laws, regulations, and corporate policies.
6. **Asset Tracing Investigation:** Asset tracing investigations are conducted to trace the movement of funds or assets to identify their current location or disposition, often in cases of fraud or embezzlement.

#### **Methods of Investigations:**

1. **Computer Assisted Auditing Techniques (CAATs):** CAATs involve using computer software to automate and



enhance audit procedures. This method aids in data analysis, fraud detection, and transaction testing.

2. **Tools of CAATs:** Some popular tools used in CAATs include data analysis software like ACL (Audit Command Language) and IDEA (Interactive Data Extraction and Analysis).
3. **Generalized Audit Software (GAS):** GAS is used to test the accuracy and validity of data in computerized accounting systems and perform substantive testing on large datasets.
4. **Common Software Tools (CST):** These are general software tools used for tasks such as data extraction, transformation, and loading (ETL), data visualization, and statistical analysis.

### **Finding Facts and Conducting Investigations:**

- **Red Flags:** Red flags are warning signs or indicators that suggest the possibility of fraud or financial irregularities. These can include unexplained transactions, missing documents, frequent changes in accounting practices, and unexplained lifestyle changes of individuals involved.
- **Green Flags:** Green flags, on the other hand, are positive indicators that suggest the absence of fraud or financial irregularities. These may include robust internal controls,

regular internal and external audits, and transparent financial reporting.

## **CASE STUDIES**

US-based telecommunications major WorldCom Group (WorldCom) and India's the then fourth largest Information Technology company Satyam Computers Services Limited (Satyam) had reported accounting irregularities that were touted to be the biggest accounting frauds in their respective countries. In June 2002, WorldCom had announced that it had resorted to fraudulent accounting practices for five quarters (four quarters of 2001 and the first quarter of 2002) and had misrepresented its financial statements by a staggering US\$ 3.8 billion. Similarly, B Ramalinga Raju (Raju), Founder and Chairman of Satyam, revealed that the company had been inflating the revenue and profit figures for several years. He confessed to an accounting fraud that amounted to Rs.70 billion or US\$ 1.4 billion.

With the sudden revelation of accounting irregularities, a series of events followed at both WorldCom and Satyam. A severe cash crunch at WorldCom forced it to lay off 17,000 workers, which constituted 20 percent of its global workforce. Eventually, the financial crisis forced WorldCom to file for reorganization under Chapter 11 of the Bankruptcy Code in July 2002. Subsequently, the company wrote down around US\$ 82 billion (over 75 percent) of its reported assets. At this stage, the Board of Directors at WorldCom established a special investigation committee with the stated responsibility of conducting a full and independent investigation into the accounting irregularities that took place at

WorldCom. The startling revelation by Raju in the Satyam case only served to deepen concerns about poor corporate governance practices in other companies in India as well. At this juncture, the Government of India intervened and constituted a new board for the company. The board immediately reassured Satyam's employees and clients, raised money for working capital, and appointed new auditors to restate the accounts.

WorldCom terminated the services of some of its top executives including Scott Sullivan (Sullivan), the Chief Financial Officer, and David Myers (Myers), the Senior Vice President and Controller. The company's auditors held Sullivan responsible for the accounting mess and Sullivan was soon arrested on charges of fraud and misrepresentation. Similar events took place at Satyam after Raju's confession of accounting irregularities. On January 12, 2009, Raju was arrested on charges of cheating, breach of trust, criminal conspiracy, falsification of records and forgery, and the board of Satyam was dissolved. On January 24, 2009, two auditors from PricewaterhouseCoopers were also arrested. SEBI subsequently charged Raju and his brother with fabricating bank accounts, diverting Satyam money to fund real estate business, and siphoning off money to finance activities of sister concerns and companies run by Raju's family and relatives.

In April 2003, WorldCom changed its name to MCI and moved its corporate headquarters from Mississippi to Virginia. The

company emerged from Chapter 11 bankruptcy in 2004. Subsequently, the company intended to pay various claims and settlements. Satyam, on its part, was acquired by Tech Mahindra on April 13, 2009. The merged entity was called Mahindra Satyam with C P Gurnani as its new CEO. Mahindra Satyam was confident that it would turn around the company by 2014.

### **Issues:**

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1. Examine and analyze the accounting scandals at WorldCom and Satyam and the circumstances that led to the continuation of fraudulent accounting practices.
2. Critically analyze the adverse business conditions that often cause companies resort to unethical practices.
3. Understand the need for sufficient internal control measures and transparency in the financial statements of a company.
4. Discuss the role and responsibility of the senior executives, the board of directors, and the external auditors; and the nature and extent of the failure to avert the situation.
5. Examine the roles and responsibilities of a company's board and independent directors.

## **CASE STUDY ON SARADHA CHIT FUND SCAM**

### **INTRODUCTION**

Another fraud has emerged as a result of limited access to the legitimate financial system. Moneylenders have developed a

network of informal banking due to their need for money and lack of banking understanding. Failure to limit the influence of these moneylenders and reduce informal institutions, on the other hand, gave birth to cunning financial operators who introduced alluring schemes like Ponzi. This is a dishonest investment scheme that assures investors of great rates of return with no risk. Gaining more investors is how this plan generates returns. One of these is the Saradha Scam. The collapse of the Ponzi scheme operated by Saradha Group led to a significant financial and political crisis. The Saradha Group was established in year 2006. Due to the outrageous profits and reliable investments that Saradha Group offered, investors were drawn to these Ponzi scams. Along with incentive payments of up to 30% on deposits, agents also received commendation gifts that helped them climb the large agent pyramid. This fraud is the outcome of the Group's use of gaming to swindle money. To get around authorities, Saradha Group sought to entice several businesses. The origins of this fraud may be traced back to the Group's front-line enterprises, which raised funds from the public by issuing bonds and debentures such secured bonds and preferential debentures.

## **BACKGROUND**

Let's look into a fraud that totalled approximately \$6 billion [USD]. West Bengal, the centre of the Naxalite movement and also known as India's "Ponzi Capital," is a prime area for such schemes, in part because of the state's extreme poverty and lack of

financial inclusion. The Saradha group was attempting to capitalise on the wave of these investments and gain market share. Businessman Sudipto Sen introduced the programme in the beginning of the 2000s. It is operated by Saradha Group, an umbrella organisation with 200 private participants. The strategy, which was designed for modest investors, quickly gained popularity since it offered significant profits. A large network of agents who received commissions of more than 25% were used to collect the money. In a few years, the Saradha Group raised roughly Rs 2,500 crore. The business developed its brand through a variety of marketing techniques. In addition to well-known marketing strategies like celebrity endorsements, the business used to support traditional celebrations like Durga Puja and make investments in well-known football clubs to draw in new investors. The initiative quickly spread to Odisha, Assam, and Tripura, and close to 1.7 million people invested. The CBI has questioned more than a dozen TMC ministers and MLAs in relation to the scandal. Many of these leaders actively participated in running the organisation. Satabdi Roy, an actor and TMC leader, served as Saradha's brand ambassador. The CEO of the media firm, in which Saradha had invested Rs 988 crore, was later named TMC MP Kunal Ghosh. Srinjoy Bose, a different party leader, also took part in the group's media initiatives. The group's labour union was led by Madan Mitra, the West Bengal Transport Minister at the time. Along with the TMC, the organisation allegedly had ties to Himanta Biswa Sarma, the head of the Assam

BJP at the time, and Matang Sinh, a Congressman at the time. When SEBI ordered the organisation to halt taking money from investors and get approval from the regulator to conduct its schemes, issues in the company started to arise. By January 2013, the firm had entered a crisis as it was discovered that Saradha Group's cash inflows were lower than its outflows for the first time. By April, the scam had fallen through, and agents and investors had reported it to the authorities. In order to look into the case, the West Bengal government first established a Special Investigation Team (SIT), which was led by Rajeev Kumar, the former Kolkata Police Commissioner. 2014 saw the case moved to the CBI at the Supreme Court's request. Kumar is being held as a prospective defendant in the case by the CBI, which has accused him of withholding important papers from the organisation. The first time Kumar made news was in February 2019, when the Kolkata police prevented the CBI from interviewing him. Mamata Banerjee, the chief minister of Bengal, hurried to the scene and began a three-day sit-in protest against the CBI's action. They divided this into 2 phases:

## **PHASE 1**

1. They went with Sarada Maa, who is highly revered in rural West Bengal and is the wife of the well-known religious leader Ramakrishna.
2. They paid the agents substantial incentives. incentives that might reach 40% of the entire amount of money gathered from the locals



3. This made it easier to quickly build a network of investors, agents, and word-of-mouth recipients.

## **PHASE 2**

This phase's genius may be seen in the flawless marketing ploy that deceives people by using politicians and celebrities. Saradha Group served as the principal sponsor in a network that included participants from other groups, and their advertisements were shown practically continuously on all Bengali channels. The subsequent action was a masterclass unto itself. More than 250 corporations were formed (or not registered) by The Saradha Group, which aided them in money laundering. Mr. SEBI (Securities Exchange Board of India), the regulator and watchdog, became active and sent them notifications. Saradha launched a forceful push to increase the number of investors. They invested in real estate, resorts for tourists, food processing, and other ventures to build their reputation. Additionally, they developed strong relationships with famous people like Mithoon Chakraborty and Shatabdi Majumder, who later served as their brand ambassadors. The Companies Act of 1956 prohibits raising capital from more than 50 investors, and SEBI should give them the go-ahead. Since neither of the two occurred, SEBI has continuously warned the State government of the possibility of a "Ponzi Scheme" since at least 2010. In their first three years of operation, they virtually tripled the amount of money they collected. A phenomena that had never been carried out on such an unprecedented scale was the alliance of celebrities, politicians,

and the government that was busy stealing the hard-earned money of the people.

### **➤ ARGUMENTS BY BOTH PARTIES**

While not arguing to the issue being referred to the one-man committee, learned counsel for the SEBI submitted that his client has an appropriate machines and equipment for attracting offers for sale of such properties and has in the past managed to complete many such transactions. Learned counsel for the applicants submitted that since her client's offer in every one of these applications is greater than value of the property, her client must be allowed to purchase the exact same at the value cited in He said that SEBI should be given the go-ahead to sell these assets after receiving offers. While not opposing to the case being referred to the one-man committee, experienced counsel for the petitioners stated that his client has a proper mechanism for seeking tenders for sale of such properties and was previously managed to complete many such transactions. Her client should be permitted to acquire the same at the price stated in given her client's offer in each of these applications is higher than the worth of the property. He proposed allowing SEBI to auction these properties after launching a bid process.

### **JUDGEMENT**

**CALCUTTA HIGH COURT** After taking these arguments into account, the court ordered that the issue be handled by a oneman

committee led by Mr. Justice S.P. Talukdar (retired). The aforementioned authorities must deposit all corporate funds with the one-man council or in any institution according to their instructions after deducting all costs and fees, etc. The SEBI will follow its standard procedure to undertake the sale of the company's properties that are the subject of the applications. Additionally, the candidates in these applications are free to submit their own offers. The SEBI will be free to accept the best price after receiving all of the bids or to hold an auction to get a greater offer. The authority will then create a report and provide it to the one-man committee. The transaction will need this committee's approval, the bench said in dismissing the petition. If the situation calls for it, the committee may instruct SEBI or any other institution to conduct a new advertising or auction. The offer that was approved by the council will be presented to this court for approval before becoming final.

## **SUPREME COURT PILs**

calling for a CBI inquiry against the Saradha Group as well as other chit fund businesses were filed by Akhil Gogoi, an RTI activist, in the Guwahati High Court and by Adv. Basabi Roy in the Calcutta High Court. A division bench of the Calcutta High Court stated that "a central authority would also do justice to the probe" since "the implications of the fraud included other states." In order to determine if the inquiry was being handled fairly, the Hon'ble Court ordered the state legislature a week to deliver its

investigative report. Petitioners challenged the decision to the Supreme Court via a Special Leave Petition after being unhappy with it (SLP). The state and local governments of Orissa, Jharkhand, and Tripura, who are the case's respondents, asked the SC to order a CBI investigation into all money collection organisations in India. On May 9, 2014, the Supreme Court's divisional bench ordered the CBI to look into all Ponzi schemes in Eastern India, including Saradha. suspicious Ponzi companies to pay back depositors after the conclusion of any judicial proceedings started by the Enforcement Directorate, which is permitted to do so under federal law, and various state agencies, which are permitted to do so under state law. All that we need to bring out is that examination into the fraud is not limited to those closely involved in the operation of enterprises but may extend to numerous others who must be questioned regarding their involvement in the series and developing, the Supreme Court said in the Subrata Chattaraj appeal<sup>1</sup>. all incidents that have had an impact on several fronts. The Supreme Court said that uncovering the truth also requires looking into the bigger conspiracy theory. In the current instance, three different petitions were submitted. The Honourable Supreme Court has ruled that clubbing petitions must go before the Lower Court as a "Specially Assigned Matter" and be temporarily removed off the list. Debabrata Sarkar, among the defendants in the aforementioned fraud, recently submitted a bail application under Section 439 of the Criminal Procedure

Code, which was denied by the Honourable SC for reasons of public interest.

## **CONCLUSION**

The majority of Indians work hard and are conscientious, but those in control of the system or in whose hands the power rests are what hinders advancement. Nevertheless, a tax payer genuinely feels the anguish of being defrauded when his valuable financial contribution to growth is used to cover the loss caused by multi-crore schemes. There were many scams in India, but none larger than the Rs 2000 crore fraud, for which 25 lakh trusting investors lost their hard-earned money. SHARADA Scam is an additional feather in the Indian political and financial scandal list. Every scam has a certain element that allows people to profit from it dishonestly, but the Saradha fraud also included all of the drama and suspense it required to grow and be exposed. Declaring TMC/Mamata Banerjee criminals while the case is still open would be unjust. However, granting bail still isn't recommended given that thousands of individuals had their hard-earned money stolen. Being a strong group, they would endeavour to distribute the proceeds from the crime to avoid being sued for breaking the law while interacting with the public. At this point, the investigating process would be hindered if they were released on bond. There is concern that the participants in the swindle, who are intimately linked to a reputable club in the nation, would use their influence to thwart judicial action. The public interest

outweighs the interests of the person in this instance, thus the Hon'ble Court must adopt a different strategy and guarantee an unbiased, impartial, and free inquiry in line with justice and equity.

### **ENRON BANKRUPTCY SCANDAL (FICTITIOUS REVENUE)**

In early December 2001, innovative energy company Enron Corporation, a darling of Wall Street investors with \$63.4 billion in assets, went bust. It was the largest bankruptcy in U.S. history. Some of the corporation's executives, including the CEO and chief financial officer, went to prison for fraud and other offenses. Shareholders hit the company with a \$40 billion lawsuit, and the company's auditor, Arthur Andersen, ceased doing business after losing many of its clients.

It was also a black mark on the U.S. stock market. At the time, most investors didn't see the prospect of massive financial fraud as a real risk when buying U.S.-listed stocks. "U.S. markets had long been the gold standard in transparency and compliance," says Jack Ablin, founding partner at Cresset Capital and a veteran of financial markets. "That was a real one-two punch on credibility. That was a watershed for the U.S. public."

The company's collapse sent ripples through the financial system, with the government introducing a set of stringent regulations for auditors, accountants and senior executives, huge requirements for

record keeping, and criminal penalties for securities laws violations. In turn, that has led in part to less choice for U.S. stock investors, and lower participation in stock ownership by individuals.

In other words, it was the little guy who suffered over the last two decades.

### **Americans lost trust in the stock market**

The collapse of Enron gave many average Americans pause about investing. After all, if a giant like Enron could collapse, what investments could they trust? A significant number of Americans have foregone participating in the tremendous stock market gains seen over the last two decades. In 2020, a little more than half of the population (55%) owned stocks directly or through savings vehicles such as 401Ks and IRAs. That's down from 60% in the year 2000, according to the Survey of Consumer Finances from the U.S. Federal Reserve.

That could have had a large financial impact on some folks. For instance, an investment of \$1,000 in the S&P 500 at the beginning of 2000 would recently have been worth \$4,710, including reinvested dividends. Wealthier people, who often employ professionals to handle their investments, were more likely to stick with their stocks, while middle class and poorer people couldn't take the risk. Without doubt this drop in stock market

participation has contributed to the growing levels of wealth inequality across the U.S.

### **It became harder for companies to IPO**

While lack of trust in the market is a direct consequence of Enron's mega fraud, the indirect consequences of government actions also seem to have hurt Main Street USA.

Immediately following the bankruptcy, Congress worked on the Sarbanes-Oxley legislation, which was meant to hold senior executives responsible for listed company financial statements. CEOs and CFOs are now held personally accountable for the truth of what goes on the income statement and balance sheet. The bill passed in 2002 and has been with us since. But it has also drawn harsh criticisms.

"The most important political response was Sarbanes-Oxley," says Steve Hanke, professor of applied economics at Johns Hopkins University. "It was unnecessary, and it was harmful."

In many ways, the legislation wasn't needed because the Justice Department and the Securities Exchange Commission already had the powers to prosecute executives who cooked the financial books or at a minimum were less than transparent with the truth, Hanke says.

The direct result of the legislation was that public companies got dumped with a load of bureaucratic form-filling, and executives



would be less likely to take on entrepreneurial risks, Hanke says. There is also much ambiguity in the law about what is or what isn't allowed and what are the ultimate consequences of non-compliance. "You don't know what you are facing in terms of penalties, so you back off of everything risky," he says.

Quickly, that meant the stock market underwent two significant changes. First, fewer companies are listed now than since the 1970s. In 1996, during the dot-com bubble, there were 8,090 companies listed on stock exchanges in the U.S., according to data from the World Bank. That figure had fallen to 4,266 by 2019.

That drop was partially a reflection of the regulatory burden of companies wishing to go public, experts say. "It costs a lot of money to employ the securities attorneys needed for Sarbanes-Oxley," says Robert Wright, a senior fellow at the American Institute of Economic Research and an economic historian. "Clearly, fewer companies can afford to meet all these requirements."

Companies now wait until they are far larger before going public than they did before the Sarbanes-Oxley rules were introduced. Yahoo! went public with a market capitalization of \$848 million in April 1996, and in 1995 Netscape got a valuation of \$2.9 billion. Compare that to the \$82 billion IPO valuation for ride share company Uber in 2019, or Facebook \$104 billion IPO value in 2012.

Now, companies grow through investments that don't require a public market listing and that don't involve heavy bureaucratic costs. Instead, startups go to venture capital firms or private equity. The recent rise in the use of Special Acquisition Corporations (SPACs) is seen by some as a relatively easy way to skirt some of the burdensome regulations of listing stocks. However, SPACs do nothing to reduce ongoing costs or burden of complying with the Sarbanes-Oxley rules.

But when companies stay private longer, they spend more time without the public accountability required of listed companies. Former blood testing company Theranos famously remained private in a move some theorized was to avoid publicizing internal data. Because of the high barriers Sarbanes-Oxley placed on going public, the business world is now littered with large, private companies that don't have to reveal their inner workings.

Delaying going public also affects Main Street because most individual investors cannot buy shares in companies that aren't public. They haven't been able to share in the profits from the speedy early-stage corporate growth that is typically seen in companies like Facebook and Uber.

Put simply, the Sarbanes-Oxley regulations have chased away some investing opportunities from the public market to the private ones. And in doing so have excluded small investors from participating—and gaining.

“Now smaller investors are shut out and all the big economic profits go to venture capitalists and the like,” Wright says. That, in many ways, is the legacy of Enron. On April 12, 1988, the Securities and Exchange Board of India (SEBI) was established with a dual objective of protecting the rights of small investors and regulating and developing the stock markets in India. In 1992, the Bombay Stock Exchange (BSE), the leading stock exchange in India, witnessed the first major scam masterminded by Harshad Mehta (Mehta).

Analysts unanimously felt that if more powers had been given to SEBI, the scam would not have happened. As a result, the Government of India (GoI) brought in a separate legislation by the name of 'SEBI Act 1992' and conferred statutory powers to it. Since then, SEBI had introduced several stock market reforms. These reforms significantly transformed the face of Indian stock markets.

SEBI introduced on-line trading and demat of shares which did away with the age-old paper-based trading, thus bringing more transparency into the trading system.

Analysts and experts appreciated SEBI for these reforms. One stock market analyst said, "I'm sure that most of us would agree that SEBI has handled the challenges exceptionally well." In spite of SEBI's capital market reforms and increasing regulatory powers over the years, analysts felt that it had failed miserably in stopping

stock market scams. In the ten years after the Mehta scam, several scams came to light, casting doubt on the efficiency of SEBI as a regulatory body.

However, a few analysts felt there was a need to confer more powers to SEBI to stop these scams. One analyst commented, "It's rather daunting task of putting in place a regulatory framework for the market against all odds."

In the 1980s, Indian capital markets witnessed significant changes. During the sixth Five-Year plan (1980-85), many major industrial policy changes were introduced.

These included opening up the Indian economy to foreign corporations and emphasizing a greater role for the private sector.

Many companies tapped the primary market to raise required funds from the public. The total capital raised from the primary market increased from Rs 1.96 bn in the fiscal 1979-80 to Rs. 65 bn in 1989-90. With more companies raising money by issuing shares, retail investors got another investment avenue to park their surplus funds.

between 1987 and 1991, 12% of household savings were invested in equity and corporate debentures as compared to only 7% between 1982 and 1985, signifying the increasing number of retail investors in the stock market.

With the increasing interest of retail investors, many dubious companies that did not have any real plans to do business raised money by issuing shares, only to vanish at a later date.

These malpractices took on significant proportions and the grievances of retail investors increased alarmingly. The investors turned to GoI for redressal. However, GoI was rather helpless in solving the retail investors' grievances in such large volumes because of the lack of proper penal provisions. The government, therefore, constituted SEBI as a supervisory body to regulate and promote security markets.

**Issues:**

- Examine the roles and responsibilities of a capital market regulator.
- Understand the capital market reforms initiated by a regulatory authority and their benefits to the retail investors.
- A Identify the loopholes in the financial system that allows capital market scams to happen and suggest a suitable course of action to avoid them.
- Appreciate the complexity of a growing market like China.
- Discuss the future of Indian capital market and the role of SEBI. Appreciate the complexity of a growing market like China. Discuss the future of Indian capital market and the role of SEBI

## **THE KETAN PAREKH SCAM**

The Ketan Parekh scam was the second most important scam that rocked the Bombay Stock Exchange after the Harshad Mehta scam. To make matters worse, Ketan Parekh was himself a protege of Harshad Mehta and had learned stock trading from the pied piper of Bombay Stock Exchange himself. As a result, he was able to achieve a similar feat as compared to what Mehta himself had accomplished.

When he was believed to be single handedly driving the stock market, **Ketan Parekh had created a 200% annual return on some stocks.**

The low profile Indian stock market was suddenly once again making headlines all over the world. Later it turned out that it was broker turned operator Ketan Parekh that was driving the market and not changes in the fundamentals.

### **About Ketan Parekh**

As already mentioned above, Ketan Parekh was a protege of Harshad Mehta. However, in his demeanor he was nothing like Mr Mehta. He was a soft spoken, unassuming guy that you would mistake for being an average person on the street. However, in reality his associates and competitors describe him as being particularly shrewd and ruthless. Unlike, other brokers, there would be no build up or warning of Ketan Parekh's moves. He would take the market by storm and raise or drop the prices of

stocks in an instant by suddenly unleashing lots of money in the market. **He was a chartered accountant by professional training** and had started managing his family's brokerage business. At the height of his success Ketan Parekh was friends with international celebrities like Kerry Packer and both of them had together started a venture capital with the intent of funding start-ups in India.

### **Ketan Parekh's Modus Operandi**

Ketan Parekh had a cover story to back his unscrupulous dealings and throw skeptics off track. He was said to be a believer of the Information, Communication and Entertainment sector i.e. the ICE sector. This was nothing special given the fact that late 90's and early 2000's were the time when the IT boom took place and these were the stocks which were actually growing by leaps and bounds worldwide.

Hence, it seemed to appear that the stocks Ketan Parekh was picking were growing because of their fundamentals. The massive 200% growth in his shares was therefore not as astounding and did not attract as much attention as Harshad Mehta's escapades did.

However, in reality, Ketan Parekh was looking out for **stocks which had a low market capitalization and low liquidity**. He would then pump money into these shares and start fictitious trading within his own network of companies.

The average person on the bourses may begin to believe that his/her stocks were rising and they too would start investing driving the prices even higher. Then, as the market took over Ketan Parekh would liquidate his holdings slowly, once again making less noise than his mentor Harshad Mehta would have done.

Ketan Parekh used this modus operandi repeatedly for 10 stocks which he had picked. These stocks came to be known as the K-10 stocks and the market always seemed to be bullish about the future of these stocks.

### **The Illegalities**

The problem with Ketan Parekh's dealings was two-fold:

1. Firstly, he had been accepting money from the promoters of many companies to take their share prices up. This can be seen as insider trading and by itself was enough to get Ketan Parekh into severe trouble.
2. However, to top it up, Ketan Parekh had also embezzled large amounts of cash from the Madhavapura Mercantile Commercial Bank (MMCB).

He was believed to have bribed the officials of the said bank to persuade them to lend against shares to a greater extent than was permitted by law. At first, the bank crossed its prescribed limits



to lend against market securities as it extended credit to Ketan Parekh.

Then, the bank basically started making unsecured loans to him. The loans would be sanctioned first and the collateral would be collected a few days later making the loans unsecured for the interim duration.

### **The Fallout**

**Ketan Parekh also conducted majority of his tradings in the Calcutta stock exchange (CSE).** The lack of regulation in this exchange provided more flexibility to Mr Parekh.

He did not trade on his account but instead instructed other brokers to hold securities and paid them a commission to do so while making good any losses that they might have accrued on the position. However, as a bear cartel started hammering the K-10 stocks, Ketan Parekh found himself locked out of cash. The MNCB bank was also not able to lend out credit and bail out Mr Parekh. As a result, the brokers that were holding positions on his behalf in the Calcutta Stock Exchange were forced to liquidate too causing a massive sell off in the market.

Investors lost money to the tune of **INR 2000 crores (US\$ 2.5 billion).**

Ketan Parekh was immediately arrested and tried in court. He has been prohibited from trading in the Bombay Stock Exchange for

15 years i.e. till 2017. Also, he had been sentenced to one year rigorous imprisonment for his economic crimes.

There have been rumors in the Bombay Stock Exchange that Ketan Parekh still continues trading from a network of unnamed corporations.

In 2008, the regulators initiated a probe into this and many companies were barred from trading in the exchange. However, the extent to which such actions can stop the activities of Ketan Parekh is yet to be ascertained.

### **PNB AND NIRAV MODI CASE (FRAUDULENT TRANSACTIONS)**

How Nirav Modi cheated PNB of Rs 14,000 crore through fraudulent LoUs. After multiple twists and turns in a protracted legal case, Modi on Wednesday lost his appeal against extradition to India as the High Court in London ruled that his risk of suicide is not such that it would be either unjust or oppressive to extradite him to face charges of fraud and money laundering. Pulling off one of the biggest bank frauds in the country, fugitive diamondaire Nirav Modi and his uncle Mehul Choksi created a complex web of deception through fraudulent Letters of Undertaking (LoUs) to siphon off Rs 14,000 crore from state-owned Punjab National Bank in connivance with some bank officials. After multiple twists and turns in a protracted legal case, Modi on Wednesday lost his appeal against extradition to India as the High Court in London

ruled that his risk of suicide is not such that it would be either unjust or oppressive to extradite him to face charges of fraud and money laundering. The USD 2 billion-fraud not only triggered a political slugfest but also led to increased scrutiny on bank LoU is a form of guarantee issued by a bank to an entity for availing short term credit from the overseas branch of any Indian lender. These LoUs are not issued against general retail transactions and instead are used for business or trade transactions. Companies linked to Nirav Modi obtained these LoUs from PNB's Brady House branch in Mumbai, but instead of genuine business transactions, the funds were allegedly siphoned off with the help of some rogue employees of the country's second biggest state-run lender. Modi obtained his first LoU from PNB's Brady House branch on March, 2011. He managed to get 1,212 more such guarantees over the next 74 months.

During these six years, 53 genuine (non-fraudulent) LoUs were also issued to the Nirav Modi Group -- the first in March 2011 and last in November, 2017. However, later the LoUs were chiefly used to launder funds, as per investigative agencies.

Nirav Modi fled India in 2018 to evade the law days before a case was registered against him and his associates. PNB unearthed the scam on January 25, 2018, and submitted a fraud report to the Reserve Bank of India (RBI) on January 29. On that day, a criminal complaint for registration of FIR was also made with the CBI. This was followed by another fraud report being submitted

to the RBI on February 7, the day when one more complaint was filed with the CBI.

On February 13, 2018, an FIR was filed with the CBI against Nirav Modi Group, Gitanjali Group and Chandri Paper & Allied Products Pvt Ltd. A complaint was also filed with the Enforcement Directorate. Stock exchanges were informed the next day.

In the complaint, PNB had alleged that Modi and companies linked to him colluded with some of its officers -- including a former deputy general manager Gokulnath Shetty -- who was posted in the foreign exchange department of its Mumbai branch. They fraudulently acquired guarantees worth USD 1.77 billion or Rs 11,400 crore to obtain loans from the overseas branch.

## **SAHARA GROUP SCAM**

Can you recall the time when the Sahara Group's name was placed on the jerseys of the Indian cricket team. The Blue T-Shirt was once a popular fashion item, known for its bold color. However, the name "Sahara" has since become associated with controversy.

The Sahara scam is one of the largest financial frauds in India's history, involving a massive amount of money, regulatory violations, and a dramatic legal battle. The story begins with the Sahara Group, a conglomerate with interests in real estate, media, and finance, among others. The group had an innovative way of

raising money through optionally fully convertible debentures (OFCDs), which were not subject to regulatory oversight.

Between 2008 and 2011, Sahara India Real Estate Corporation Limited (SIRECL) and Sahara Housing Investment Corporation Limited (SHICL) collected around Rs. 24,000 crore (approximately US\$ 3.2 billion) from over 30 million investors through OFCDs. The companies promised high returns on the investments, which attracted a large number of investors from across India.

Optionally Convertible Bonds are financial instruments that provide the holder with the option to convert the bonds into equity shares of the issuing company. In the case of Sahara, these bonds were “fully” convertible, which means that the holder had the option to convert the bonds into equity shares at any time during the bond’s tenure.

The “optional” part of the name refers to the fact that the bondholder is not obligated to convert the bonds into shares. Instead, they have the choice to do so based on market conditions, the company’s performance, and other factors.

In the Sahara scam, the issue was not with the OFCDs themselves, but with the fact that the companies raised funds through these instruments without obtaining the necessary regulatory approvals. The Securities and Exchange Board of India (SEBI) alleged that the companies violated the regulatory framework by not seeking

permission to raise funds through OFCDs and failing to provide adequate information to investors. As a result, the SEBI ordered the companies to stop raising funds through OFCDs and return the funds to investors with interest, but the group challenged the order in the Securities Appellate Tribunal (SAT) and later in the Supreme Court.

In August 2012, the Supreme Court upheld SEBI's order and directed the Sahara Group to refund the money to the investors with interest in three installments. It was a massive blow to the Sahara Group and its investors. The Sahara Group claimed that it had already repaid a significant amount of money to the investors and that the remaining amount was small. However, SEBI disputed the Sahara Group's claims and argued that the group had not fully complied with its order.

Despite Supreme Court orders to make payments in three installments, the Sahara Group paid only the first installment of Rs. 5120 crores, claiming that they had already repaid the rest of the investors. However, when asked for evidence to prove their claim, the Sahara Group failed to provide any such proof or mention the source of income used to make the payments. As the Sahara Group continued to fail to comply with court orders, both the Supreme Court and SEBI started considering the case a money laundering scandal, leading to the freezing of the Sahara Group's bank accounts and assets.

In 2014, the Supreme Court ordered the arrest of Subrata Roy (Chairman) and sent him to jail. It was a stunning turn of events for a man who had built an empire through questionable means.

The court also appointed a receiver to sell Sahara Group's assets to recover the money owed to the investors. The receiver managed to sell some of the assets, but it was not enough to recover the entire amount owed to the investors.

Additionally, the Sahara scam also involved a bizarre incident in which the Sahara Group sent trucks carrying documents and cash to SEBI's office in Mumbai. The trucks, which were escorted by the police, carried over 31,000 boxes of documents and cash amounting to around Rs. 5,000 crore (approximately US\$ 670 million). The incident was seen as a publicity stunt by the Sahara Group, aimed at creating sympathy among the public and the judiciary. The group claimed that the documents contained evidence that it had already refunded a significant amount of money to the investors and that it had complied with SEBI's order. However, SEBI dismissed the claim and argued that the documents were irrelevant to the case. The incident drew widespread criticism from the public and the media, who saw it as an attempt by the Sahara Group to manipulate the legal system.

### **Impact on Stock Market –**

It is important to note that the Sahara Group is a privately held company and is not listed on any stock exchange in India or

anywhere in the world. As a result, there is no publicly available data on the stock performance of the Sahara Group before or after the scam. However, the scandal did have an impact on the broader Indian stock market. The news of the scam and the subsequent legal battle had a negative effect on investor confidence in the Indian financial system. The stock market experienced volatility, and some investors were hesitant to invest in Indian companies, particularly those with a history of regulatory violations. Moreover, the Sahara Group's involvement in the scam had a negative impact on the reputation of the group and its businesses. The group had to sell some of its assets to raise funds to repay the investors, and the scandal tarnished its brand image.

The story has not ended yet!

According to a report in the Economic Times (2021), funds worth a staggering Rs 24,000 crore (that's over \$3 billion!) are lying unused with SEBI (Securities and Exchange Board of India).

While SEBI has been asking Sahara to deposit more money, the company has cried foul, calling it unreasonable. But is it really? The fact remains that thousands of investors are still waiting to get their money back, and the longer this goes on, the more damage it does to India's already fragile financial system. So, what's the solution? Only time will tell, but one thing is for sure – this story is far from over.



The Sahara scam is a cautionary tale of greed, deceit, and the importance of regulation. It highlighted the need for stronger regulation of the financial sector in India and the need for stricter enforcement of the existing regulations. It also underscored the importance of investor protection and the need to ensure that investors' interests are safeguarded. The Sahara Group's investors may have suffered financial losses, but the lessons learned from the scam will help prevent future financial scams and protect investors from fraud.

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