

## Reasons for Project Failure - Potential Solution

S. No.	Potential Reason
1.	<b>Scope Creep</b>  The project was not well defined at conception. Requirements changed as the project progressed. There was no Integrated Change Control function. Changes were not reviewed and approved prior to implementation.
2.	<b>Resource Management</b>  There was no initial analysis to determine what resources would be required to plan and implement this project. Resources were added on a reactive versus proactive basis. Sunil initially planned to do the project by himself.
3.	<b>Poor Communications</b>  Communications occurred periodically, but there was no formal communications methodology to support the team. All project team embers acted unilaterally without any formal collaboration.
4.	<b>Inadequate Stakeholder Management</b>  Roles were undefined initially. Stakeholder engagement was not organized. The team consisted of individuals that were not cohesive as a whole.
5.	<b>Poor Estimation</b>  Ram provided an estimate of how long the project would take and budget requirements without any data to support his estimate.
6.	<b>Risk Management</b>  Risks need to be identified early in the project. Responses need to be developed. There was little or no risk management. Risks did occur, and the team was caught by surprise.
7.	<b>Poor Planning</b>  This project did not follow the best practices in Project Initiation and Planning. No charter is a key omission that leads to likely project failure more times than not.

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8.	<b>Project Manager Role</b>  Sunil was not a dedicated project manager. His primary role was in operations. Part-time project management often results in partial solutions.
9.	<b>Poor Quality Management</b>  There is no indication that quality assurance was accomplished. The final solution was delivered and had issues.
10.	<b>Lifecycle</b>  There is no discussion of the lifecycle used. This was a project with low levels of agreement on what the project should deliver and high potential for change. Perhaps an iterative or agile approach may have been warranted.