

Noetfield - Partner Pack (One-Page)

Microsoft 365 Copilot readiness assessments (procurement-safe, fixed scope, board-ready)

Doc ID: PP-001 | v1.1 | 2025-12-21 | Non-confidential

Deal registration (90-day protection)

- **Eligible:** net-new account, named org + buyer/contact, active decision timeline.
- **Window:** 90 days from approval.
- **Conflicts:** first approved registration wins; existing pipeline excluded.
- **Routing:** buyers use Procurement lane; partners use Partner lane (RID continuity).

What Noetfield delivers

Time-boxed Copilot readiness assessments. Outputs are decision artefacts with traceable evidence. Minimum-access by default; no confidential data in public intake.

Ideal customer profile (ICP)

- Microsoft-heavy orgs under procurement / privacy / risk pressure
- 200+ employees with sensitive data boundaries (finance, health, public sector, legal)
- M365 E3/E5 with Purview/DLP (or upgrade path)
- Copilot pilot running or rollout decision pending

Offer set (market-mirror SKUs)

Package	Time	Primary outputs	Lane
Copilot QuickScan	5-7d	Snapshot memo + evidence register	Stripe/Inv
Readiness - Starter	2w	Readiness memo + risk map	Inv/PO
Readiness - Standard	4w	Board memo + evidence + controls	Inv/PO
Readiness - Extended	6w	Extended memo + remediation plan	Inv/PO

Partner standards (non-negotiables)

- Public = non-confidential (no secrets, credentials, customer data, regulated personal data).
- Named artefacts and evidence IDs for material claims (export/screenshot/policy/log).
- Escalate blockers fast (privacy, security, procurement).

Partner value + enablement

- Procurement-safe routing; reduces friction in Copilot decisions.
- Board-ready outputs that protect partner credibility.
- Enablement: co-sell emails + routing links; response targets (ACK 1bd; blockers 2bd).

Partner tracks

Track	Partner does	Noetfield does	Commercial terms
Referral	Introduces buyer	Scopes, contracts, delivers	Under executed Partner Agreement
Co-sell	Joins 1-2 calls	Owns scope + delivery	Under executed Partner Agreement
Delivery (later)	Defined tasks under QA	Owns method + QA	Under executed Partner Agreement

Routing links (clickable)

Partner portal: <https://www.noetfield.com/gate/partners/>

Procurement lane: <https://www.noetfield.com/gate/procurement/>



Scan: partner portal

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