

# Anshul Sharma

**BE, CSM,PMP certified senior IT professional with 22 plus yeas of experience including 18 years of project management, program management, product management, delivery management, application management, and service delivery experience, managed and lead 200 plus member team.**

Hyderabad, Telangana

-Email me on Indeed: <http://www.indeed.com/r/Anshul-Sharma/4e13d60a131d4c38>

I am a senior IT professional who is CSM, PMP & ITIL certified, Have a Leadership experience of 22 years in Program Management, Project Management, Delivery Management, Application Development, Account Management & Product Delivery. Experience with agile, Scrum, iterative, waterfall, and hybrid delivery models. Successfully led large (200+ members) cross-functional teams, meeting targets, identifying opportunities, and expanding accounts. Extensive technical & operational experience with technology products & systems. Customer-focused, result-oriented, a finisher, self-motivated & performance-driven. Highly successful at building relationships with upper-level decision-makers, seizing control of critical problem areas, and delivering on customer commitments. Ability to multitask on several initiatives at the same time, resolve conflicts, and possess excellent communication skills 8+ years of experience handling mobile app development projects. Sound understanding of Microsoft technologies (.NET) and Mobile Application development. Basic knowledge of blockchain technologies Functional expertise in

- Program Management, Project Management, Product Delivery & Delivery Management.
- Agile, Scrum, iterative, and waterfall models.
- Program budgeting and financial management.
- Leadership, Planning and Organizing, Risk, Communication & Stakeholder management.
- Problem-solving & adaptability.

Technical knowledge and understanding of key technologies and trends.

## Personal Details

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**Date of Birth:** 1974-08-07

**Eligible to work in:** India

**Highest Career Level:** 5+ years experience

**Industry:** Internet, Ecommerce, Software Development, Technology

**Total years of experience:** 22

## Work Experience

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### AVP - DELIVERY LEAD

DLT LABS, HYDERABAD - Hyderabad, Telangana

December 2020 to Present

- Heading and managing product development and project delivery teams in India.
- Responsible for managing a team of India-based Program managers, Project Managers and Scrum masters for large scale, cross-divisional initiatives.

- Managing the team's growth, learnings, and overall development while aligning with the organization's and PMO's goals.
- Establish scalable processes in product management, product delivery, project delivery, release management, and quality management. Guided teams in achieving and maintaining the CMMi, Set up the SEPG team to handle process governance and internal audits.
- Provided strategic business inputs to align deliveries with business needs. Restructured the product development and client service organization for better efficiency and management.
- Partner with the Product & Technology leads to ensure effective Quarterly Business Reviews. Work with business and technology leaders and subject matter experts to define scope, create estimates, develop budgets, and produce documentation for the delivery centers.
- Act as a coach and mentor to the PMO team and the scrum teams on adopting agile best practices.
- Proactively identify and mitigate Risks, Assumptions, Issues & Dependencies leveraging tools like JIRA, Microsoft Project & Excel.
- Ensure that identified security vulnerabilities are addressed and remediated in a timely manner to prevent non-compliance.
- Co-ordinate resources and manage tradeoffs among competing priorities
- Provide delivery oversight to all projects within the Delivery centers and ensure effective issue resolution.
- Track all aspects of the engagement – scope, schedule, effort, staff, SCM, risks, issues etc. Identify corrective and preventive actions if project performance deviates from the plan. Re-plan the project accordingly.
- Conduct performance appraisal, and provides measurable feedback to Delivery Center leads with suggestions for performance improvement to direct reports. Formulates and implements employee corrective actions as needed

## **Associate Director**

TEMENOS(FORMERLY KONY LABS IT SERVICE PVT. LTD), - Hyderabad, Telangana

August 2011 to December 2020

- Managing multiple accounts with end-to-end delivery responsibilities. Responsible for the account's profit and loss (P&L). Able to retain and expand the account up to 5X times the original contract. Able to achieve continuous repeat business from clients.
- Drive revenue growth, and meet and exceed organizational revenue objectives.
- Carry out detailed planning and scheduling to ensure seamless delivery of the project. Ensure optimal implementation and project outcomes with a focus on continuous improvement.
- Managed and contributed to more than 20 successful go-lives such as Aetna, Weight Watchers UK, WellPoint, PwC, BanReserva, Suntrust, Amway, etc. As a result, the organization maintained sustained business.
- Intelligently identifying the business needs of the organization and quickly deploying solutions that are aligned with the business plan to meet revenue budgets and customer growth targets.
- Handled the complex release across various platforms, including iOS, Android, Windows, mobiles, tablets, desktops, etc.
- Proficiently directing, defining, and coordinating the program, establishing objectives, developing requirements, identifying risk and performing risk analysis, planning schedules, estimating costs, reviewing proposals, negotiating contracts, and monitoring and advising on technical issues.
- Managing project deliveries on time involves seamless onsite/ offshore coordination and transparent communication with all stakeholders at all phases
- Working closely with the senior client leadership teams regularly to understand their current & future needs and to establish mobile solution criteria, as well as gauge client satisfaction.

- Interacting with the clients in understanding the requirements and business logic & criticality behind the change request.
- Led and managed corporate initiatives, establishing the goals, objectives, and performance measurement criteria of the initiatives.
- Regular interactions with the members of the team, helping them to understand their roles and setting expectations.
- Make myself available to all members of the team at all levels to solve problems, troubleshoot, and reduce the amount of rework.
- Providing insight into bottlenecks, leveraging a variety of skills and toolsets on multiple platforms.
- Ensuring a high degree of QA compliance & process adherence for the teams.
- Perform skills gap analysis, and plan for training/ cross training to ensure enhanced flexibility in deployments.

## **Manager**

Capgemini India Pvt. Ltd. Bengaluru - Bengaluru, Karnataka  
April 2007 to August 2011

- A commendation from Thetrainline CEO & CTO for the setup of joint application development teams and the smooth delivery of the project in such complex situations.
- Establish a Capgemini team from scratch within the Thoughtworks office to work alongside the Thoughtworks team. Guided assigned project team members, and all the business users teams
- Managed multiple large integrated projects cutting across various functional domains on time and within budget for Alcatel-Lucent.
- Transferred the work to the newly formed team with only 10% resources onsite & the rest in India. This was done to evangelize the need for change and monitor progress on key metrics.
- Led initiatives to improve the efficiency and effectiveness of the company's business processes following global priorities and functional needs of the business units
- Played vital roles like Project Manager / Service Delivery Manager / MS COE Lead
- Foreshortened the CR/ minor item backlog from 400+ to fewer than 50 within 3 months
- Instrumental in moving the Alcatel-Lucent engagement to the competency-based model which resulted in around 20% reduction in team size
- Increase the offshore-onsite mix from 70:30 to 85:15
- Achieved 17% Reduction in Ticket volumes, and Improve Operational Asset Effectiveness - Utilization, Performance, and other Quality measures
- Lead Microsoft Competency, as a lead created detailed skill levels for related technologies. This provided a clear career path for resources to move from a lower level to higher level. It also helped L&D identify training requirements.

## **Associate Manager**

Accenture India Bangalore - Bengaluru, Karnataka  
May 2003 to April 2007

- Played multiple roles as a Senior Project Manager, Project Manager, and Team Lead. Handled Project & Delivery Management, involved in planning, coordinating, and monitoring Project activities of all Functional area SMEs. Effectively handled all Process and Quality related activities
- Lead in the successful release of multiple work packages from development until business acceptance testing
- Developing a project-specific methodology to establish quality processes. Implemented quality standards, implemented Process compliance & process improvement with the LTSBR team, as well as guided them in BizTalk & .Net technologies.

- Accurately identified the customer's business needs and proposed a cost-effective solution. Managed project coordination between customers and higher management and created new opportunities through consistent customer satisfaction and value additions.
- Managed resources to meet daily delivery schedules and monitored staff to ensure the prompt resolution of all client queries. Implementing effective performance management processes.
- Contributed to corporate objectives such as hiring, training, maintaining a knowledge portal, and internal initiatives.

### **Technical Architect /Team Lead**

Trisoft System Pvt. Ltd - Delhi, Delhi

August 1999 to April 2003

- Played various roles like Technical Architect / Team Lead/ Software Engineer
- Responsible for providing technical design/solutions.
- Involved in Pre-sales activities, Initial Proposal Building, and Architecting and Design.
- System Requirement Study, Project Planning.
- Project Execution, Project Tracking.
- Troubleshooting, Code Review & Code optimization
- Deployment & Post-production support.

## Education

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### **Master's in Finance**

Symbiosis Centre for Distance Learning - Pune, Maharashtra

January 2010

### **Diploma in Advanced Computing in six-month full time Post Graduate course**

Centre for Development - Pune, Maharashtra

January 1999

### **Bachelor of Engineering in Electronics & Power Engineering in Electronics & Power Engineering**

Yeshwantrao Chavan College of Engineering, Nagpur University - Nagpur, Maharashtra

July 1996

## Languages

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- Hindi - Native

## Online Profile

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<https://www.linkedin.com/in/anshul%7Esharma>

## Certifications and Licenses

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### **Project Management Professional (PMP)**

June 2010 to June 2025

### **Certified Scrum Master**

September 2016 to September 2024