



School of Engineering Technology and Applied Science

S2P: SUSTAINABLE SERVICE PRICING IN CLOUD ECOSYSTEMS

Reza Dibaj

Outline

- Introduction
- Main pricing model challenges
- Influential Factors on Cloud Pricing
- An Elephant in the Light: A Comprehensive Pricing Factors Taxonomy
- Contribution One: Sustainable Fair Pricing Mechanism
 - Related Work for Contribution One
 - My Methodology for Contribution One
- Contribution Two: Dynamic Resource Allocation (DRA)
 - Introduction to Contribution Two
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 - My Methodology for Contribution Two
- References

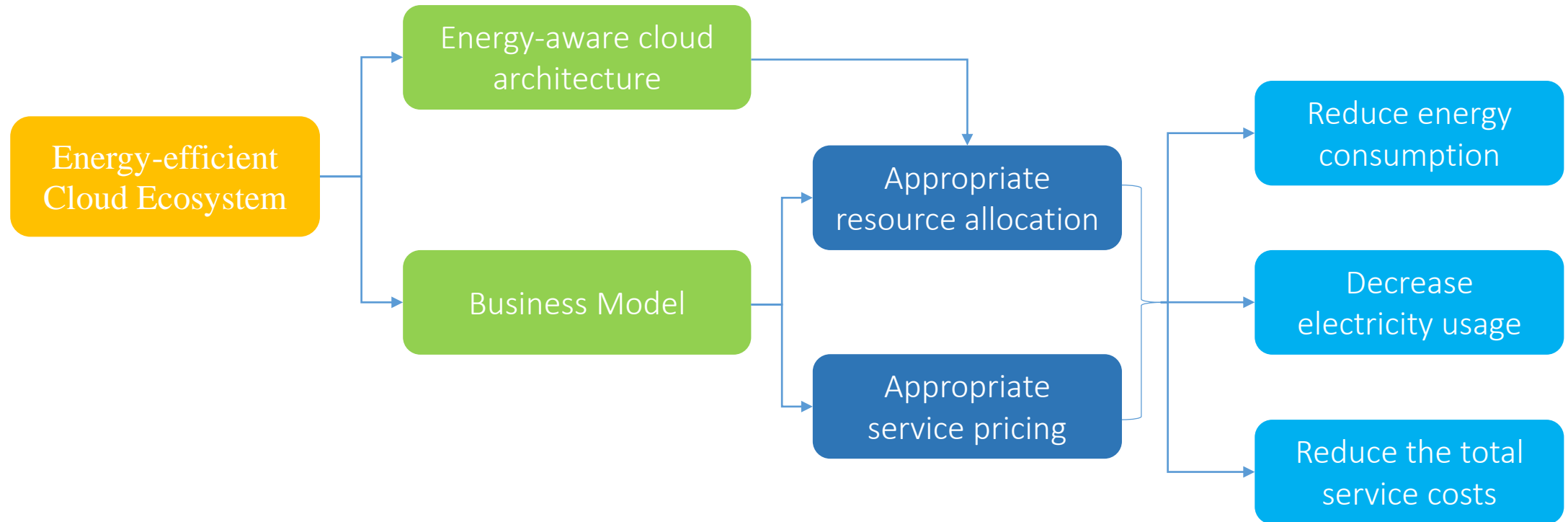
Introduction

National Institute of Standards and Technology (NIST): “**cloud computing** is a model for enabling **ubiquitous, convenient, on-demand network access** to a shared pool of **configurable computing resources** (e.g. networks, servers, storage, applications, and services) that can be **rapidly provisioned and released with minimal management effort or service provider interaction.**”



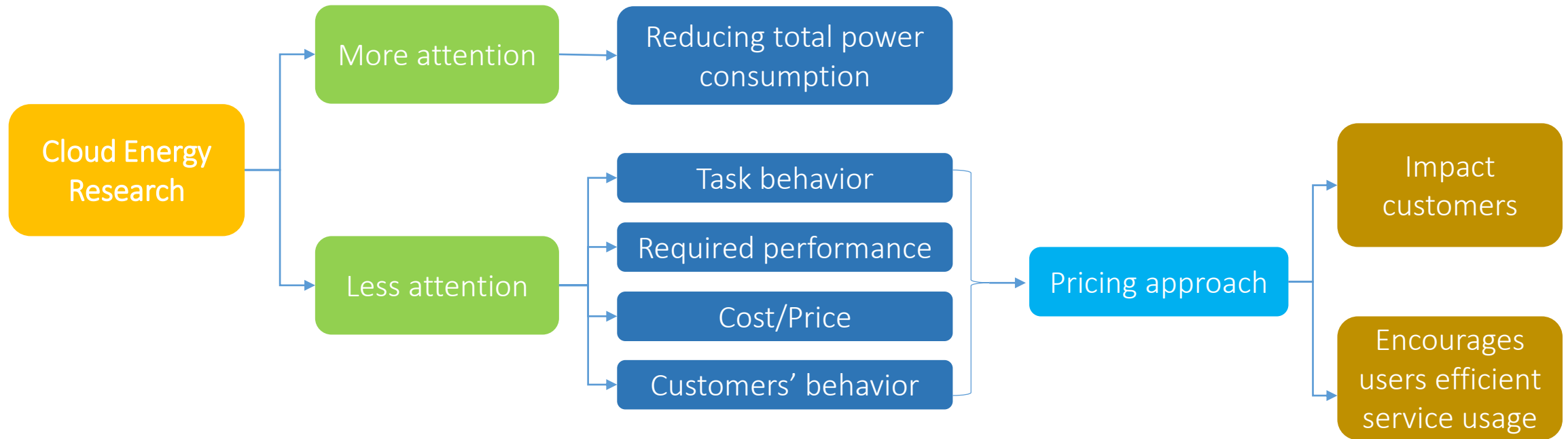
Introduction

Energy efficient and management techniques:



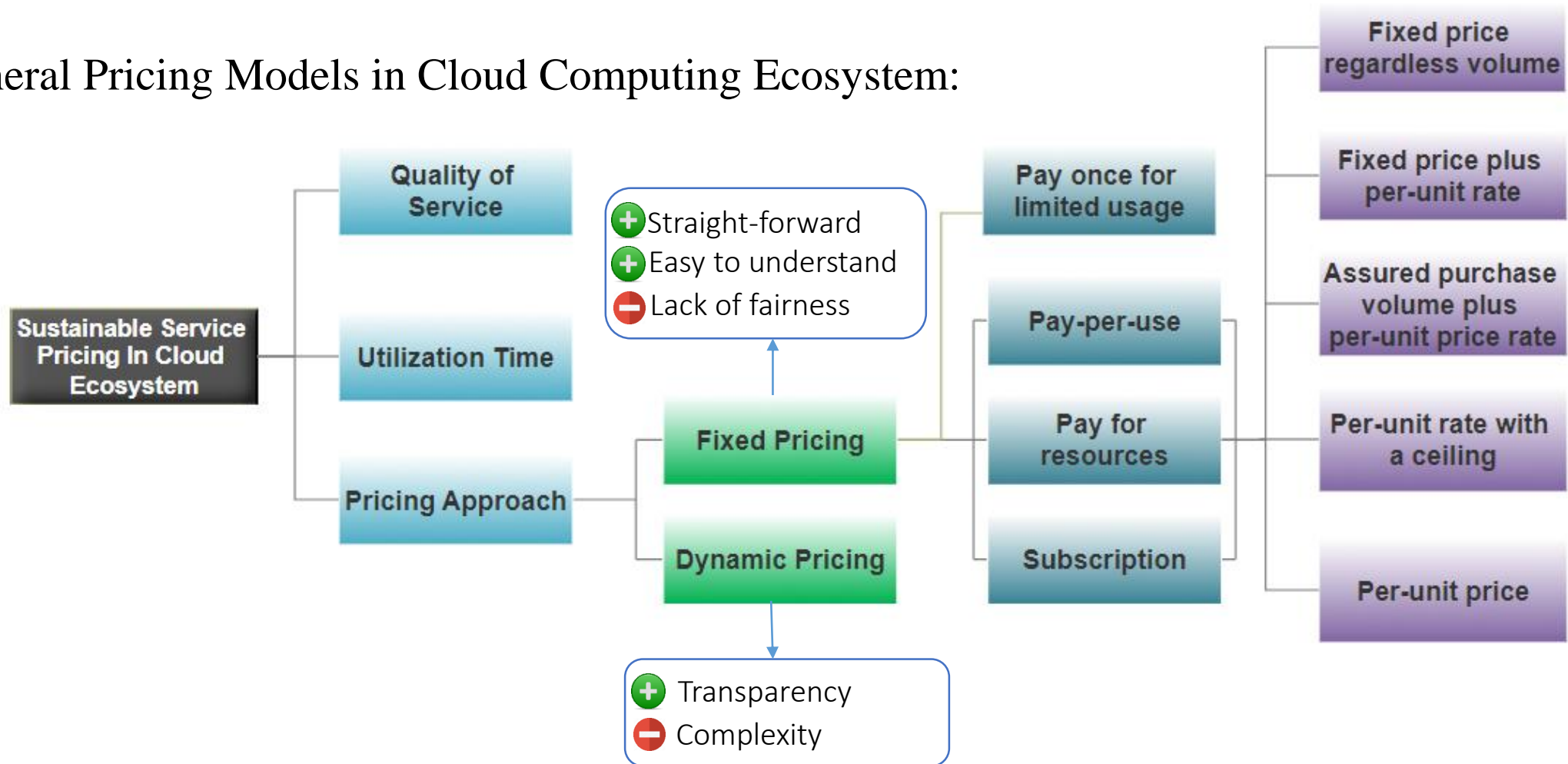
Introduction

Energy efficient and management techniques:



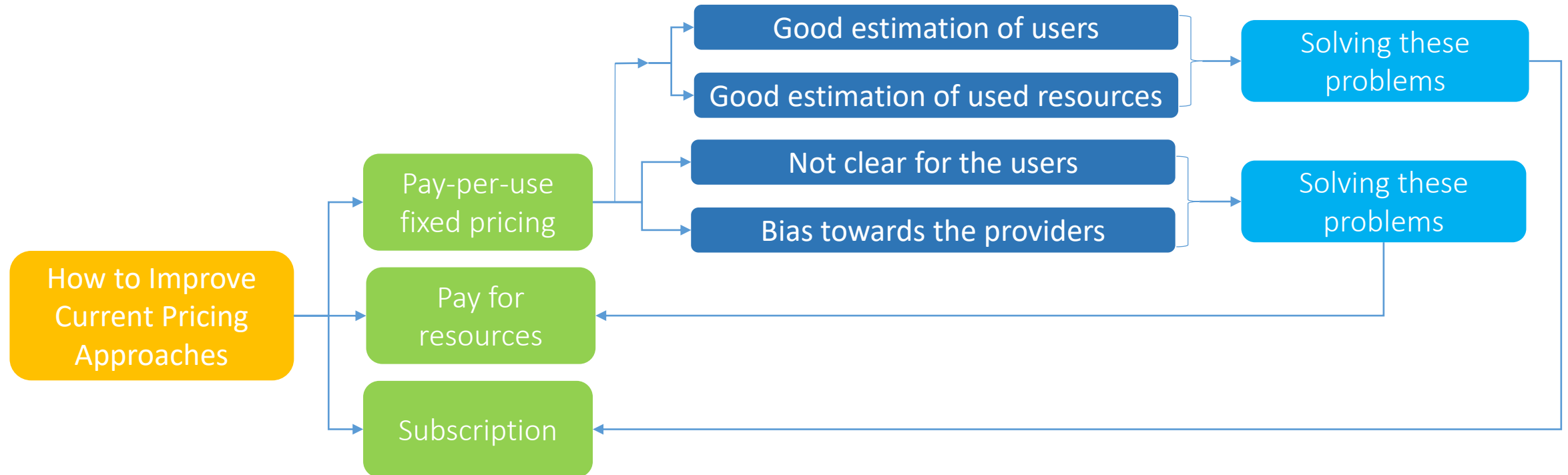
Introduction

General Pricing Models in Cloud Computing Ecosystem:



Introduction

How to Improve Current Pricing Approaches:

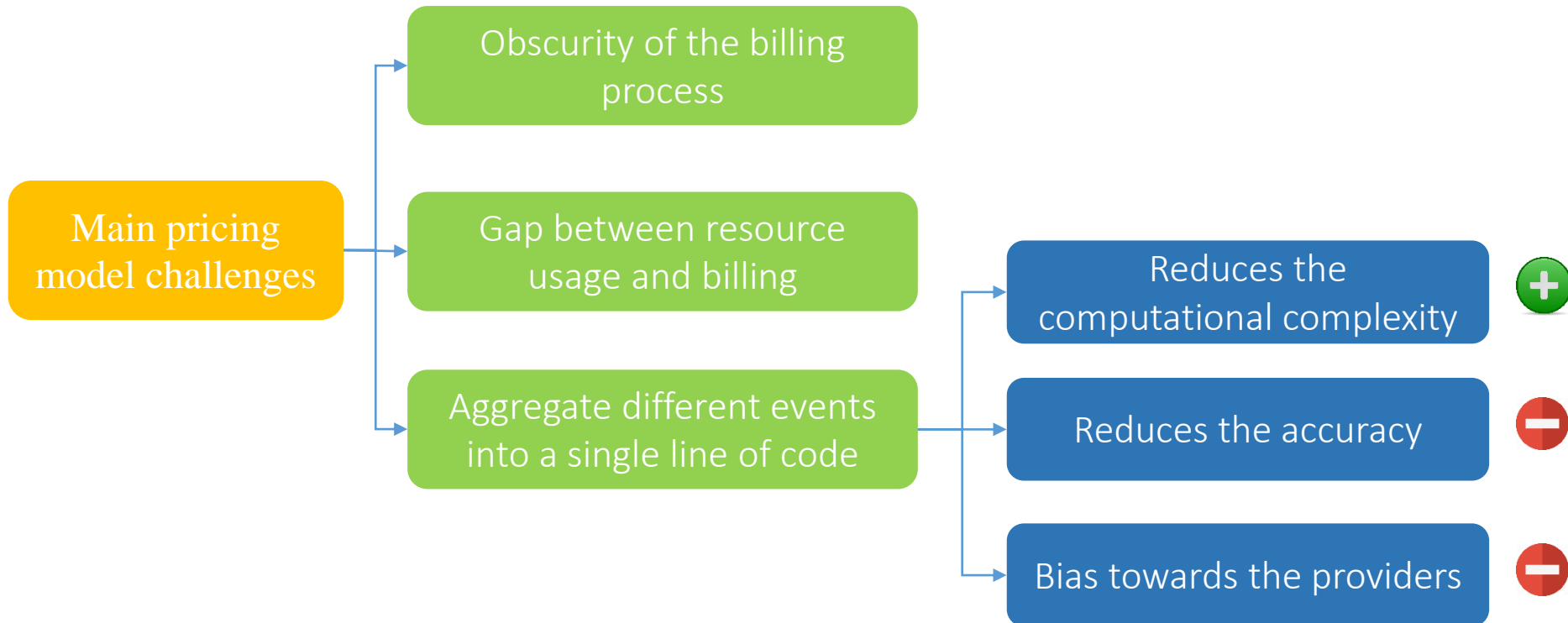


Outline

- Introduction
- **Main pricing model challenges**
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- An Elephant in the Light: A Comprehensive Pricing Factors Taxonomy
- Contribution One: Sustainable Fair Pricing Mechanism
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- Contribution Two: Dynamic Resource Allocation (DRA)
 - Introduction to Contribution Two
 - My Methodology for Contribution Two
- References

Main pricing model challenges

Describing the main pricing model challenges [31]:



Outline

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 - My Methodology for Contribution Two
- References

Influential Factors on Cloud Pricing

Defining influential factors on cloud pricing [32]:

- Initial costs
- Lease period
- Quality of Service
- Age of resources
- Cost of maintenance



Which items are static and which items are dynamic?



How should we treat static and dynamic factors in cloud service calculations?



How about other important factors, such as greenness of the energy resources, electricity costs, fairness, competition, market demands and et cetera.

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 - Related Work for Contribution One
 - My Methodology for Contribution One
- Contribution Two: Dynamic Resource Allocation (DRA)
 - Introduction to Contribution Two
 - My Methodology for Contribution Two
- References



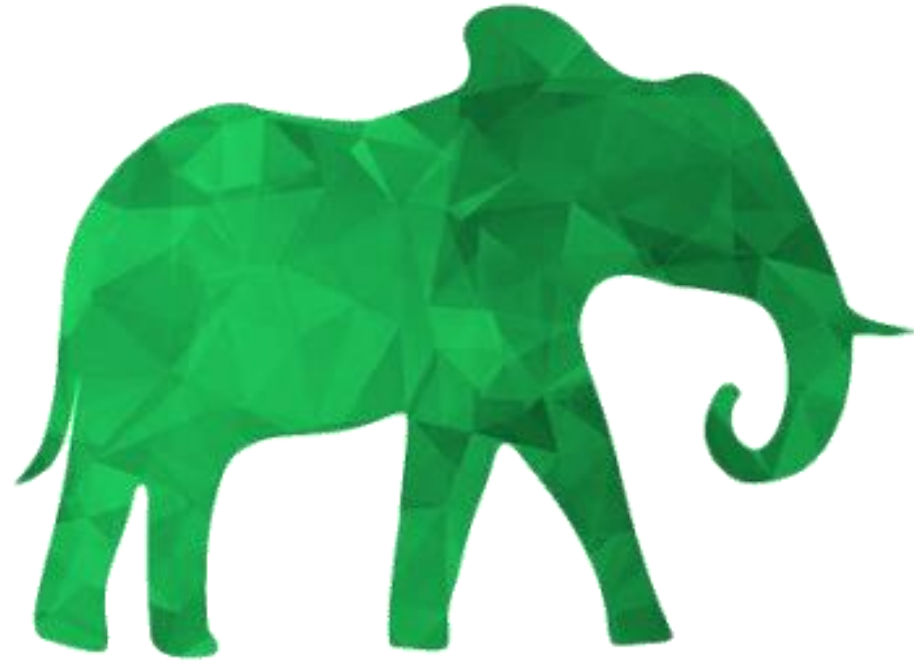
An Elephant in the Dark

Some Hindus have an elephant to show.
No one here has ever seen an elephant.
They bring it at night to a dark room.
One by one, we go in the dark and come out
Saying how we experience the animal.
One of us happens to touch the trunk.
A water-pipe kind of creature.
Another, the ear. A very strong, always moving
Back and forth, fan-animal. Another, the leg.
I find it still, like a column on a temple.
Another touches the curved back.
A leathery throne. Another the cleverest,
Feels the tusk. A rounded sword made of porcelain.
He is proud of his description.
Each of us touches one place
And understands the whole that way.
The palm and the fingers feeling in the dark
Are how the senses explore the reality of the elephant.
If each of us held a candle there,
And if we went in together, we could see it.

-Rumi

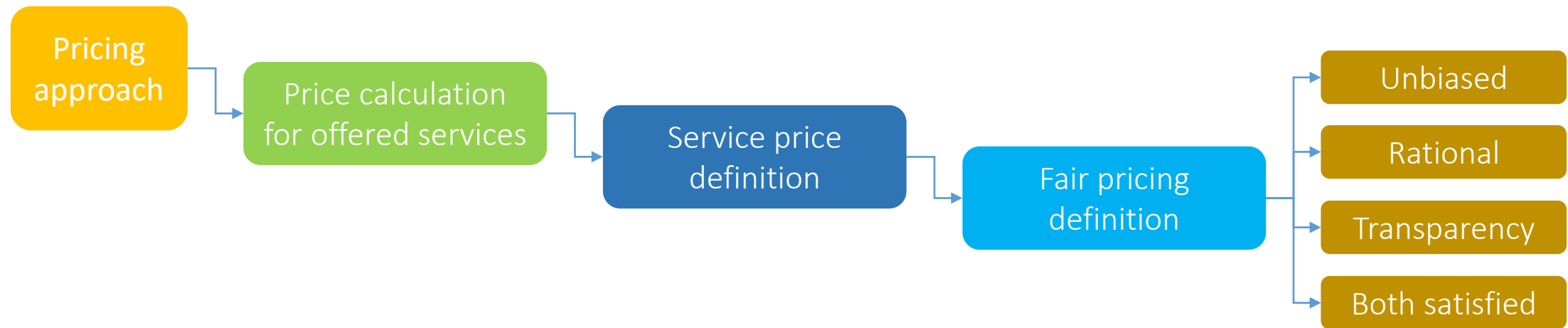


An Elephant in the Light

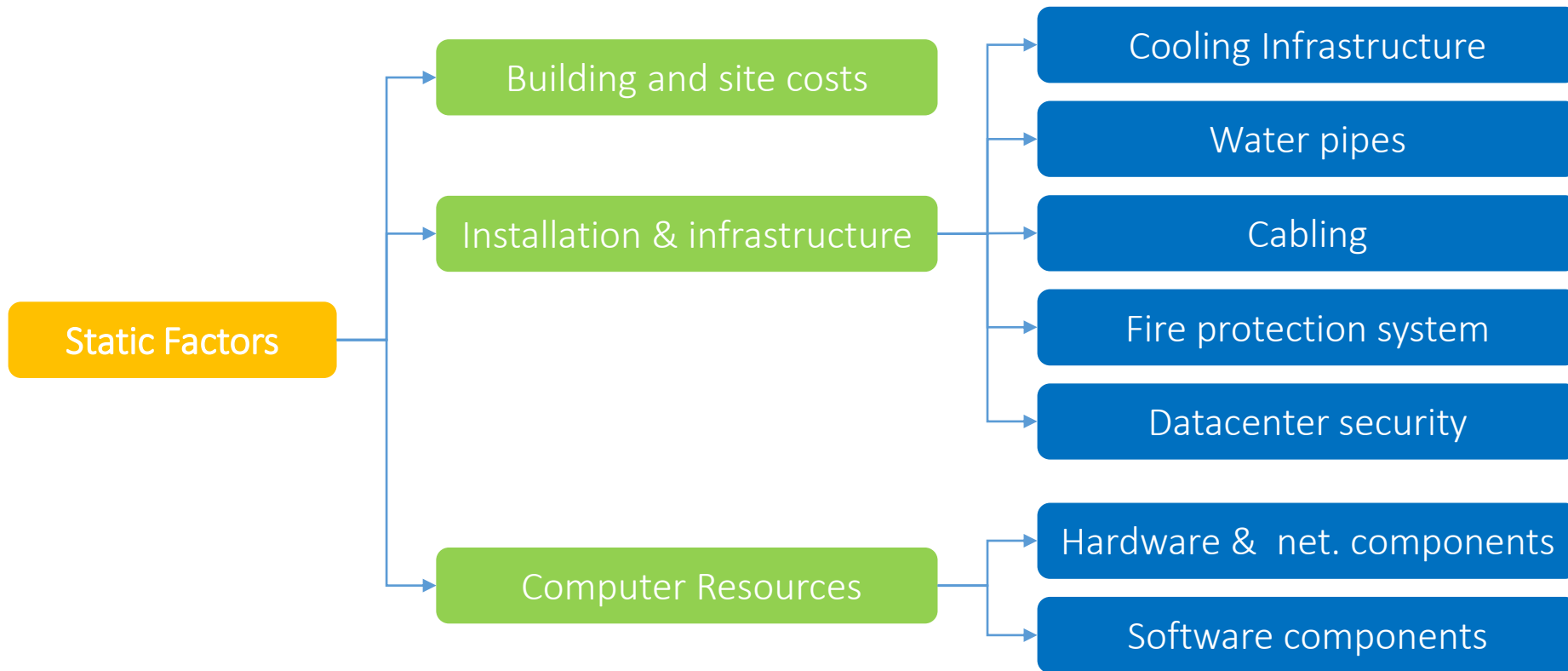


An Elephant in the Light: A Comprehensive Pricing Factors Taxonomy

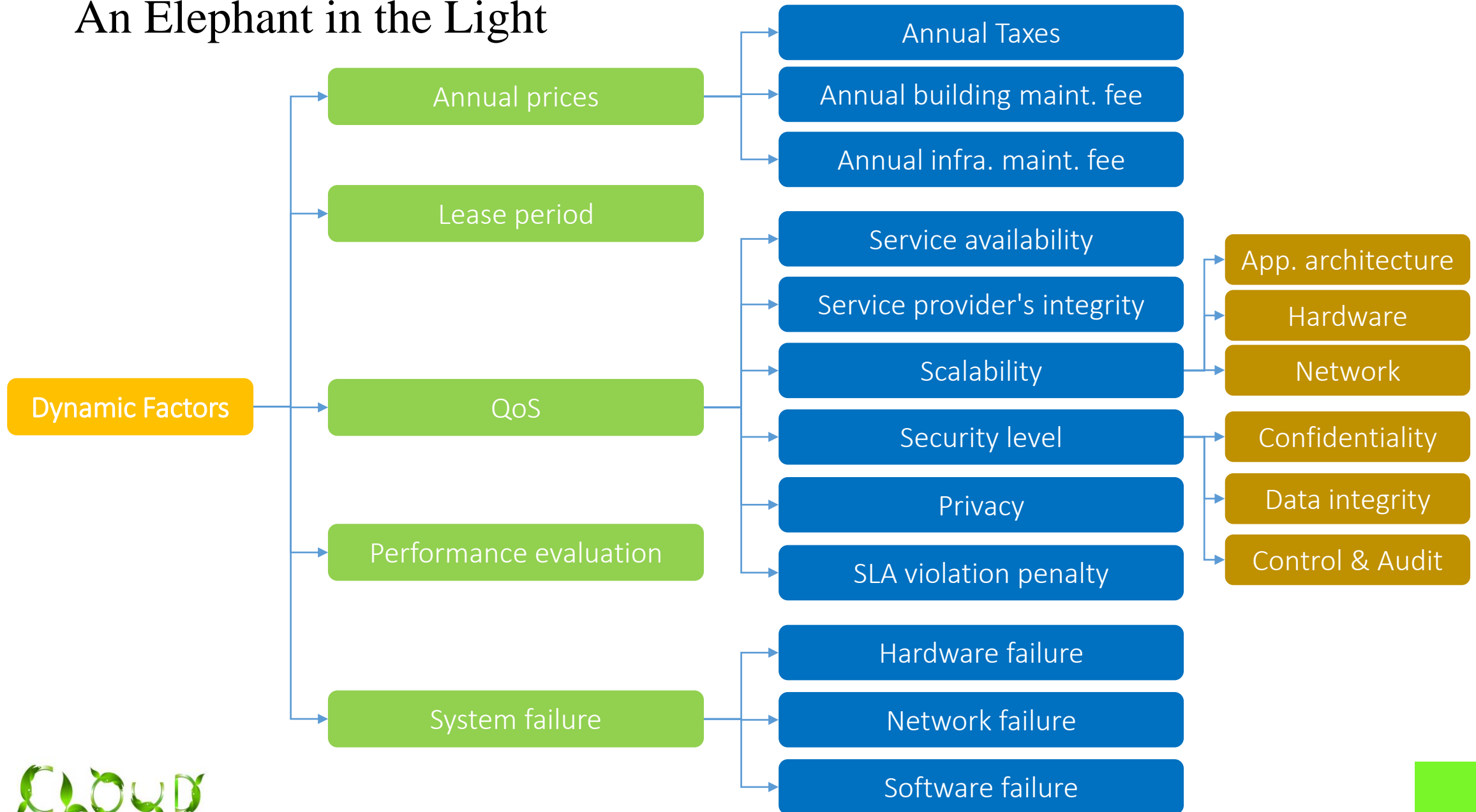
Pricing approach:



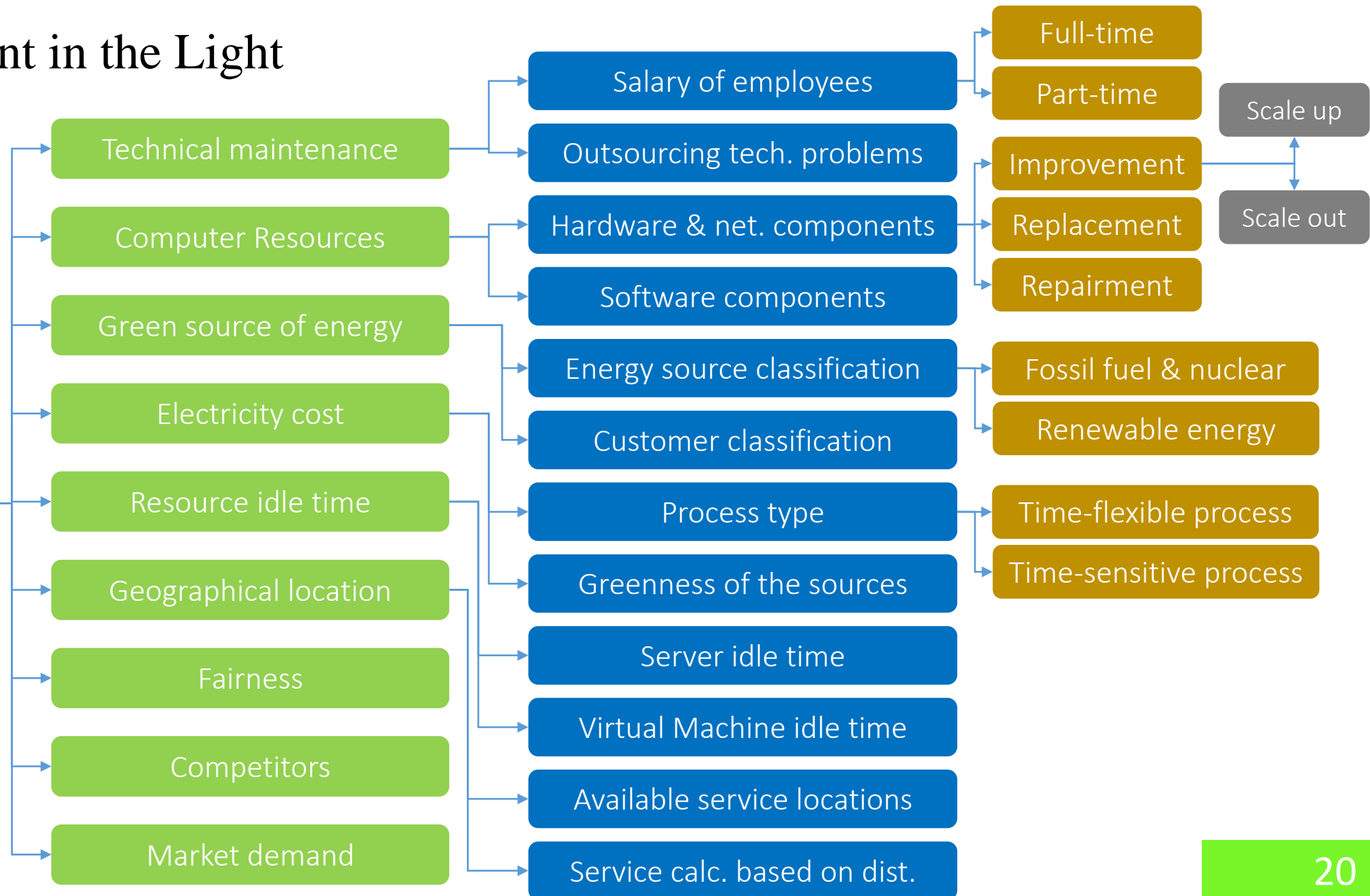
An Elephant in the Light: A Comprehensive Pricing Factors Taxonomy



An Elephant in the Light



Dynamic Factors



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- Influential Factors on Cloud Pricing
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 - My Methodology for Contribution One
- Contribution Two: Dynamic Resource Allocation (DRA)
 - Introduction to Contribution Two
 - My Methodology for Contribution Two
- References

Contribution One:

Sustainable Fair Pricing Mechanism

Outline

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- Contribution One: Sustainable Fair Pricing Mechanism
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 - My Methodology for Contribution Two
- References

Related Work for Contribution One

For Static

- Autonomic metered pricing for a utility computing service → High-demand and Low-demand
- Using formulas
- Comparing Cloud Service prices vs in-home service prices
- Correlation between the cloud service level and the offered price
- Revenue optimization and Price discrimination → User classification and Resource usage
- Pricing Model and Simulation of Public Cloud Services → Bandwidth and Network congestion

For Dynamic

- Spot Instance

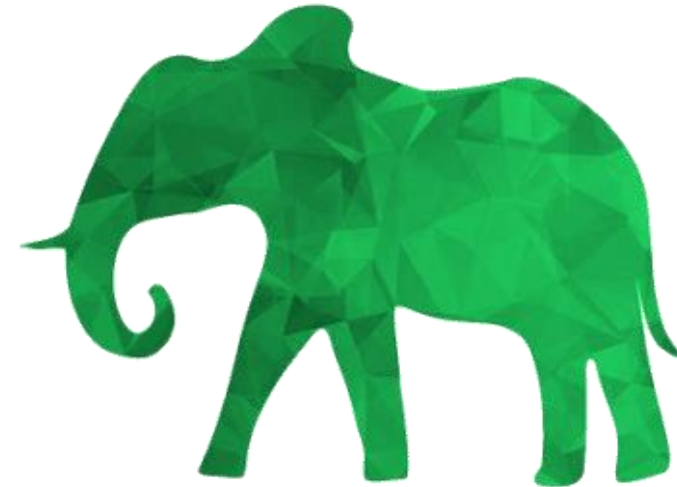
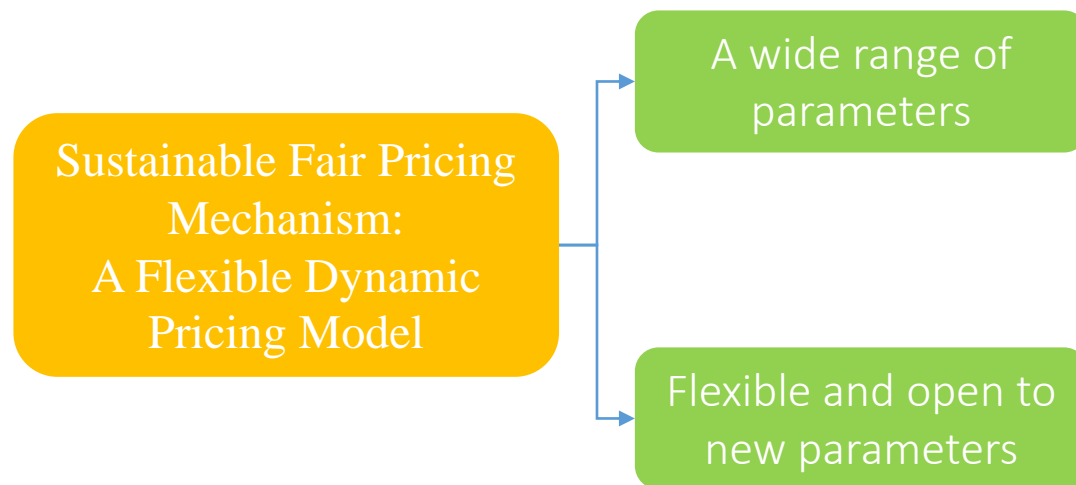


Related Work for Contribution One

Why we need something better?

 Most of the studies concentrated on one or a few features.

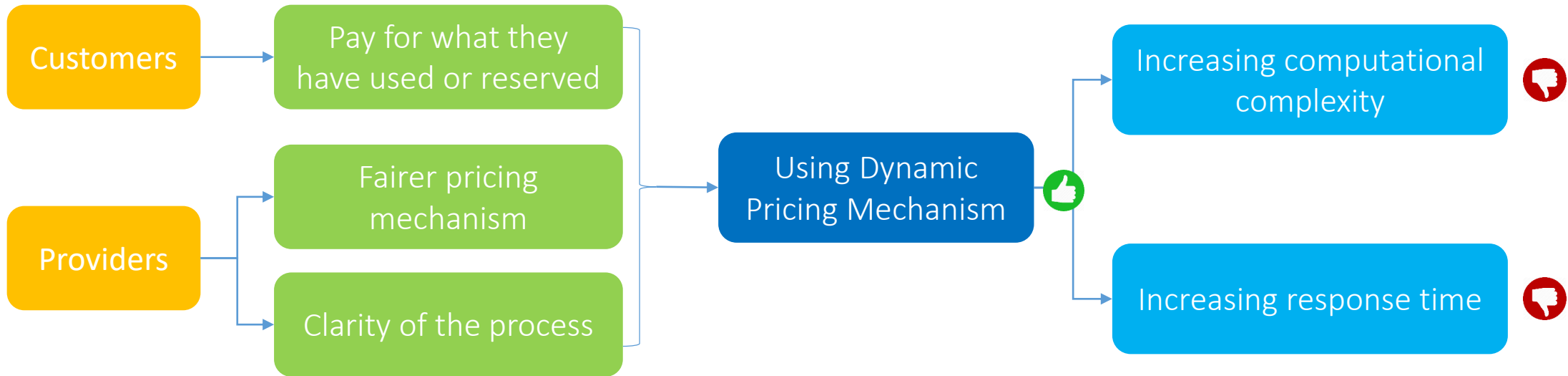
 A flexible dynamic pricing mechanism will be declared in the current thesis.



Outline

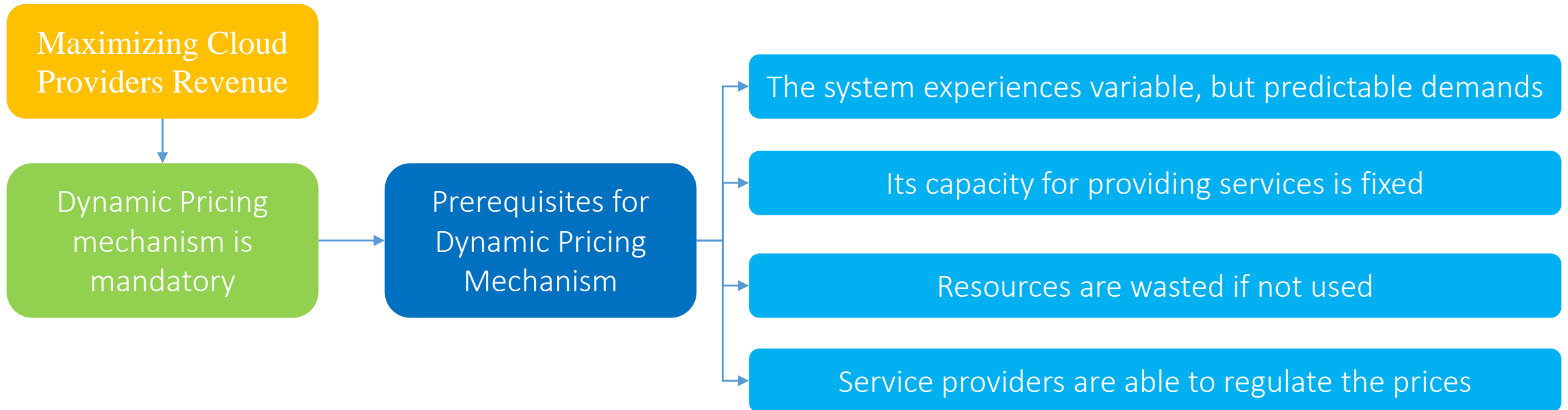
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- Contribution One: Sustainable Fair Pricing Mechanism
 - Related Work for Contribution One
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 - Introduction to Contribution Two
 - My Methodology for Contribution Two
- References

My Methodology for Contribution One



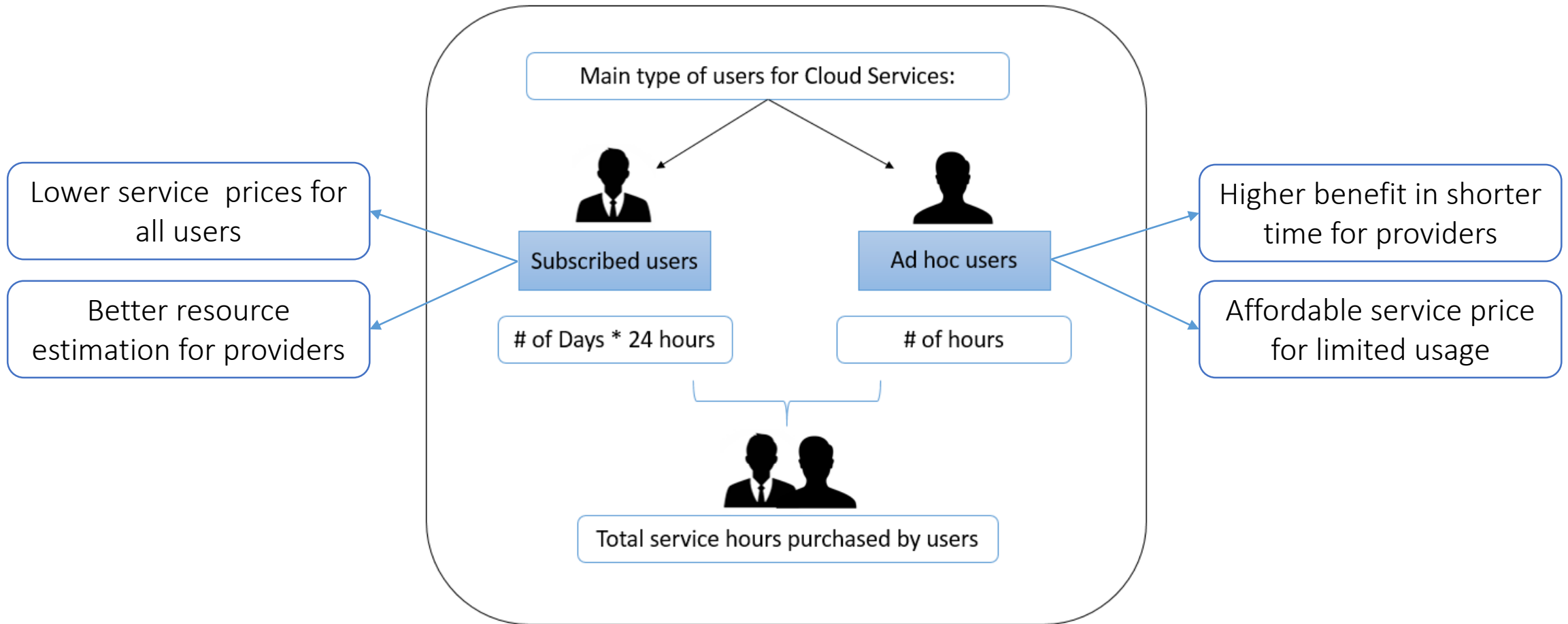
My Methodology for Contribution One

Pricing and revenue optimization [42]:



My Methodology for Contribution One

Step 1: Users Classification



My Methodology for Contribution One

Step 1: Users Classification

Calculating service hours for subscribed and ad hoc users:

*Service hours for subscribed users ($S_u S_h$): (Number of days) * 24*

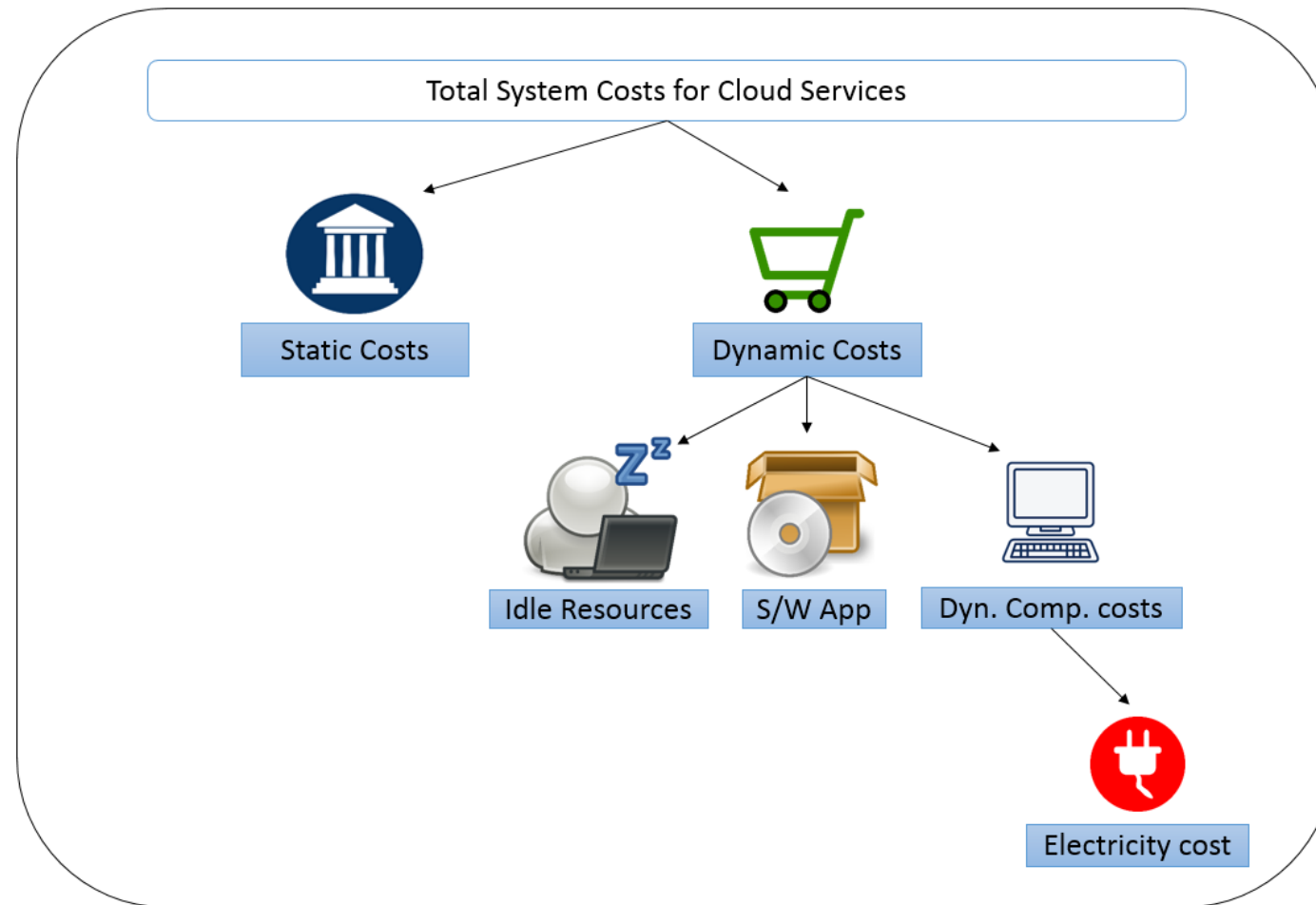
Service hours for ad hoc users ($A_u S_h$): Number of hours

Total service hours in the cloud ($T_u S_h$): Service hours for subscribed users + Service hours for ad hoc users

$$T_u S_h = S_u S_h + A_u S_h$$

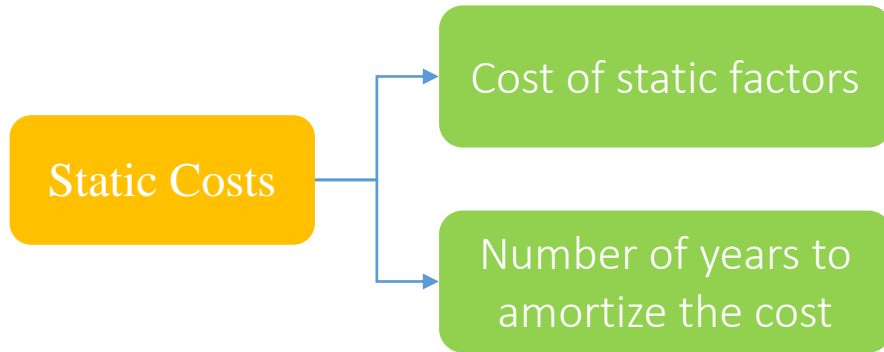
My Methodology for Contribution One

How to calculate total costs:



My Methodology for Contribution One

Step 2: Calculating Static Costs



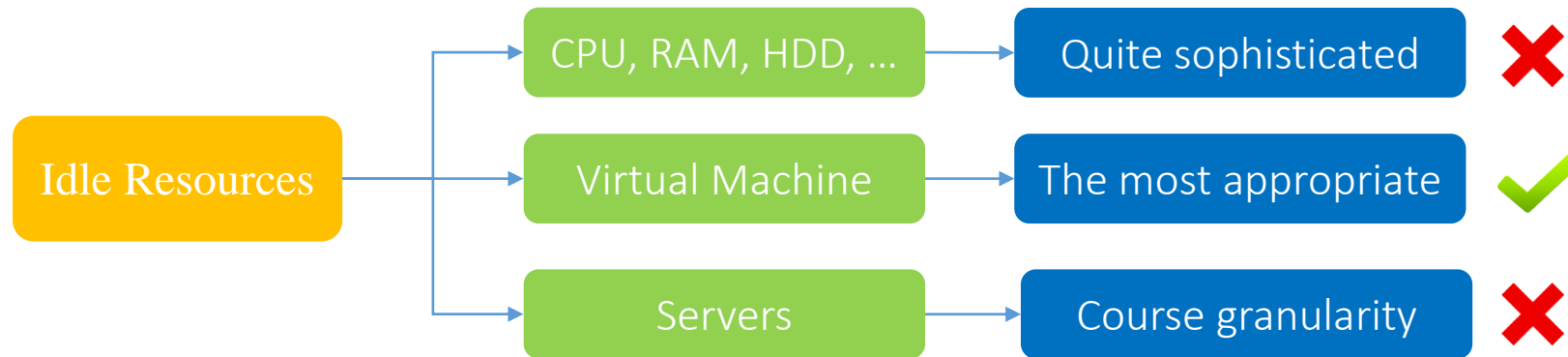
$$St_Y = \sum_{i=1}^n (St_i / Y_i)$$

The diagram includes three callout boxes with arrows pointing to parts of the equation:

- An arrow from the St_Y term points to a box: "The summation of all static factors that should be amortized in a year".
- An arrow from the i in the denominator of Y_i points to a box: "The static item number i".
- An arrow from the Y_i term points to a box: "The number of years that expected that static factor to be amortized".

My Methodology for Contribution One

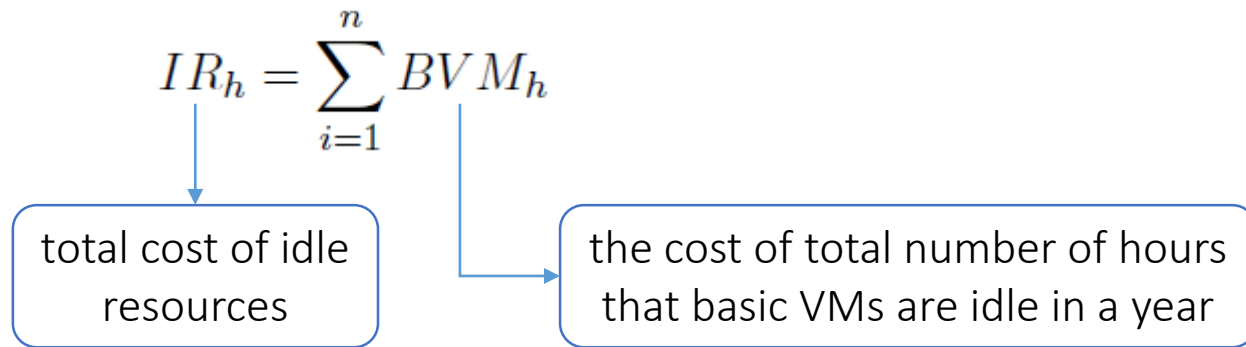
Step 3: Calculating Dynamic Costs (Part I: Calculating idle resources costs)



My Methodology for Contribution One

Step 3: Calculating Dynamic Costs (Part I: Calculating idle resources costs)

The cost of the total amount of idle resources (VMs) could be calculated as follows:



My Methodology for Contribution One

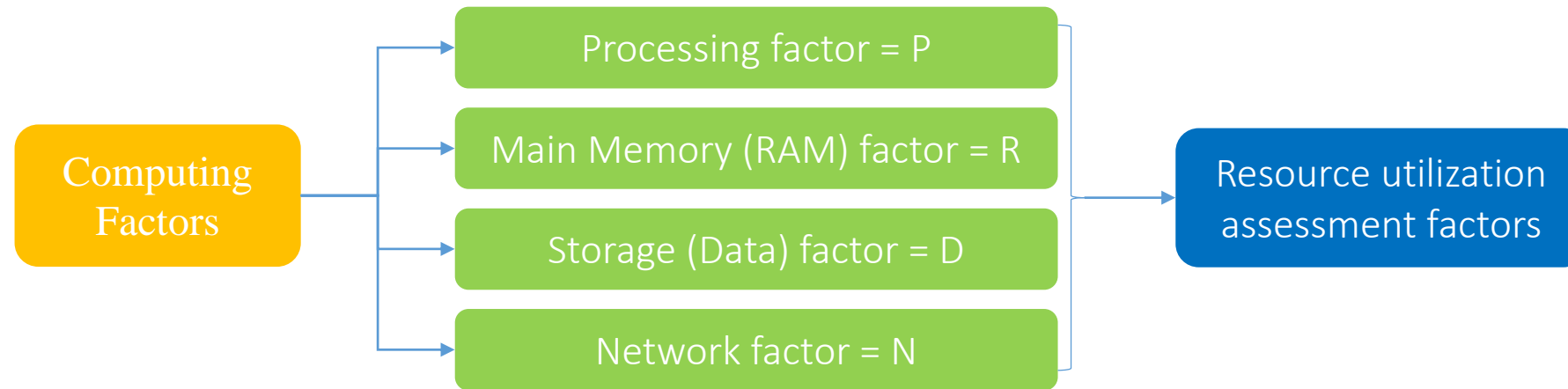
Step 3: Calculating Dynamic Costs (Part II: Calculating software application costs)

If a user uses a software
 $365 \text{ days} * 24 \text{ hours}$

We should ask for 10% of the
original price for a whole year

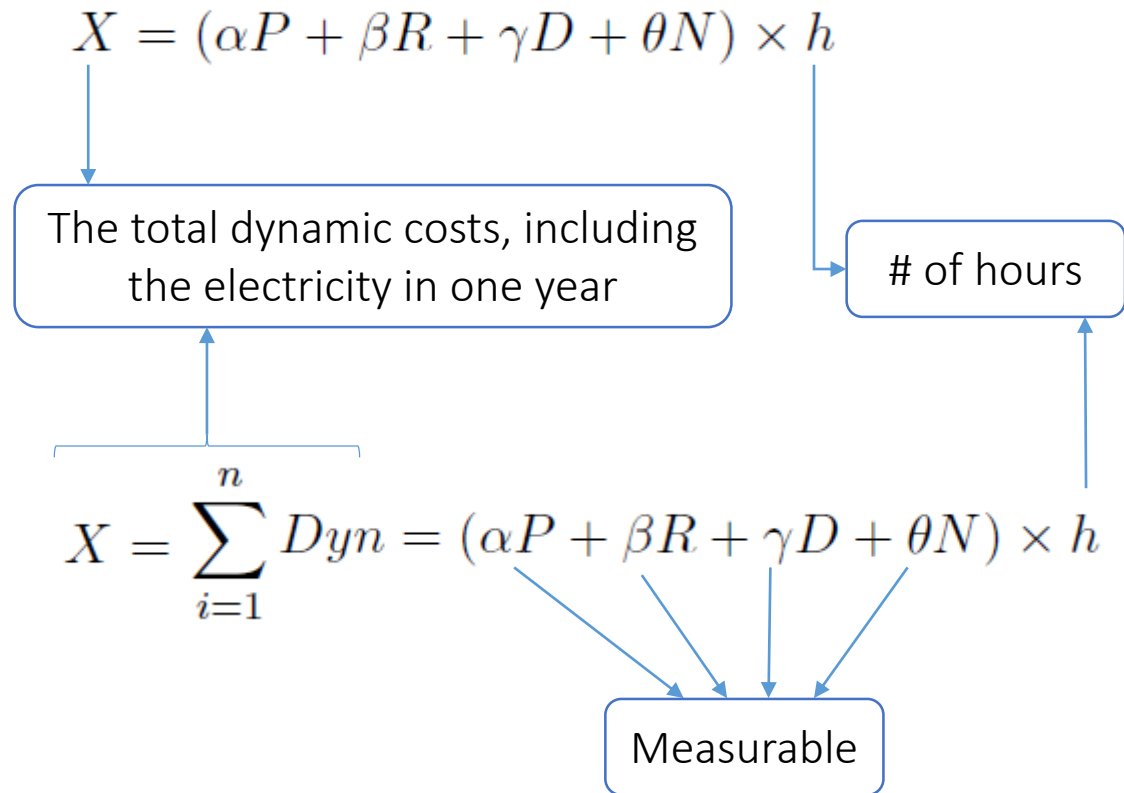
My Methodology for Contribution One

Step 3: Calculating Dynamic Costs (Part III: Calculating dynamic computing costs)



My Methodology for Contribution One

Step 3: Calculating Dynamic Costs (Part III: Calculating dynamic computing costs)



My Methodology for Contribution One

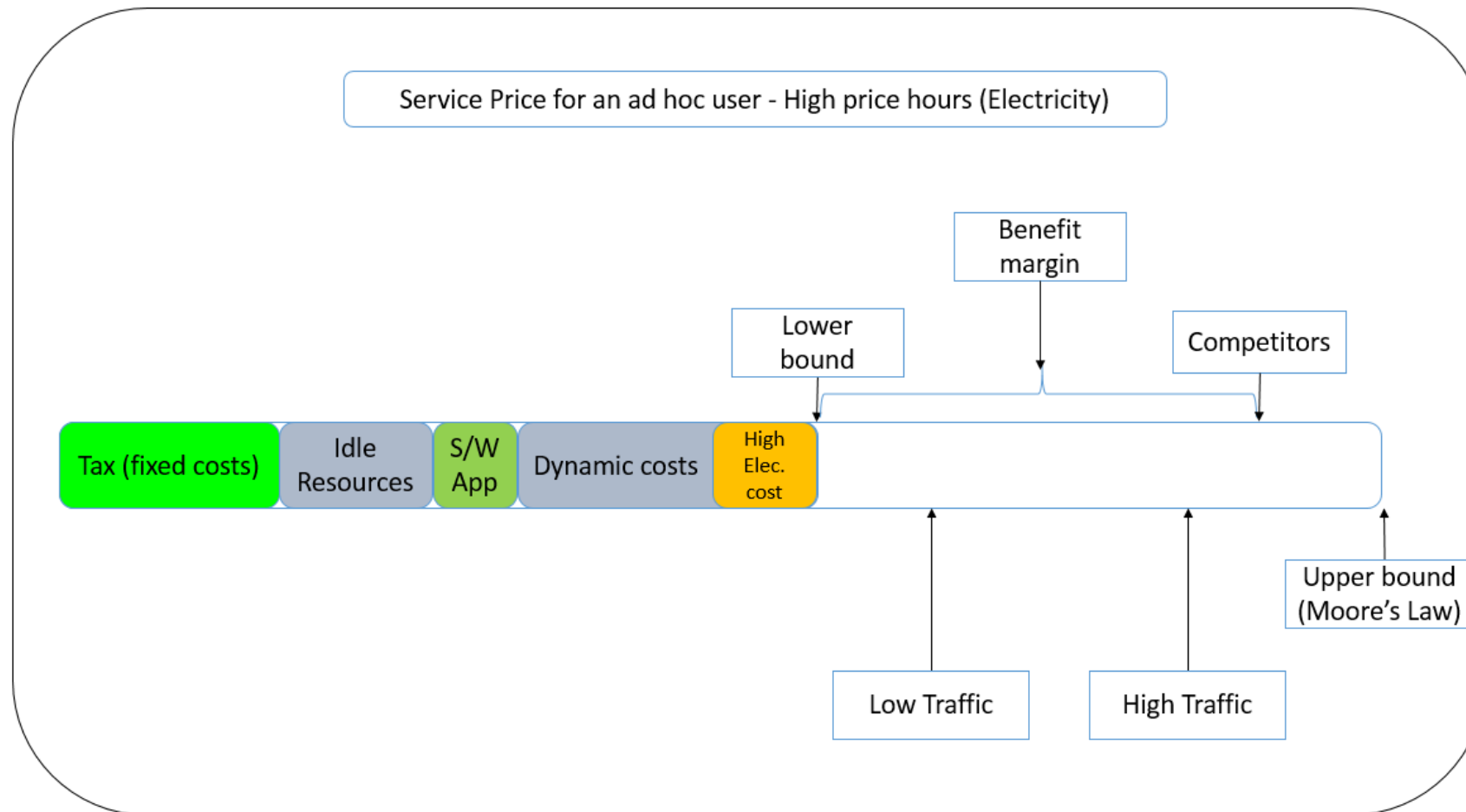
Step 3: Calculating Dynamic Costs (Part III: Including electricity costs)

For this step we should calculate the ratio of electricity consumption over the total dynamic costs.

$$\text{Ratio of electricity cost (high price) over Total dynamic costs} = \frac{\sum Elec}{\sum_{i=1}^n Dyn}$$

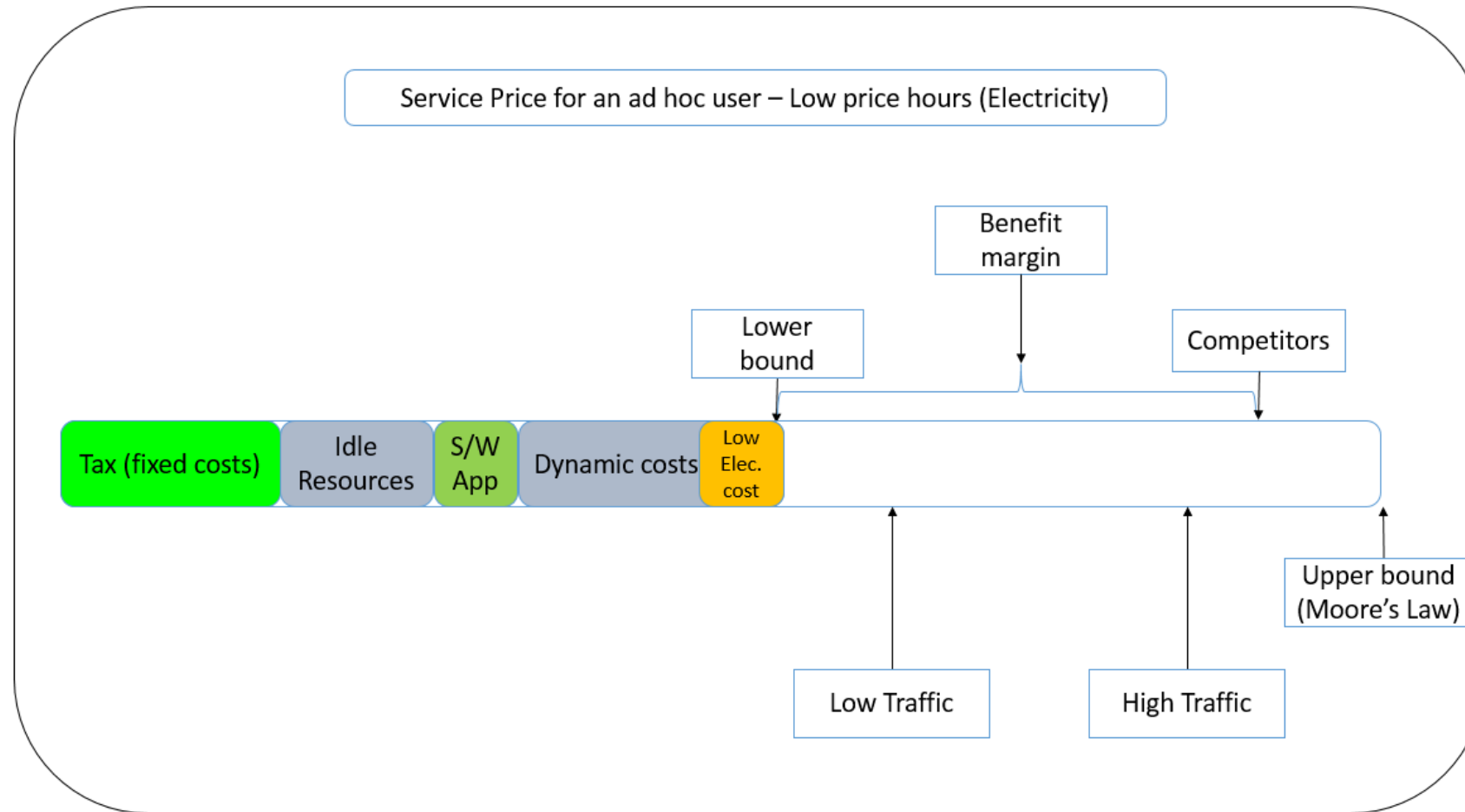
My Methodology for Contribution One

Summarizing all the steps: (Figure #01)



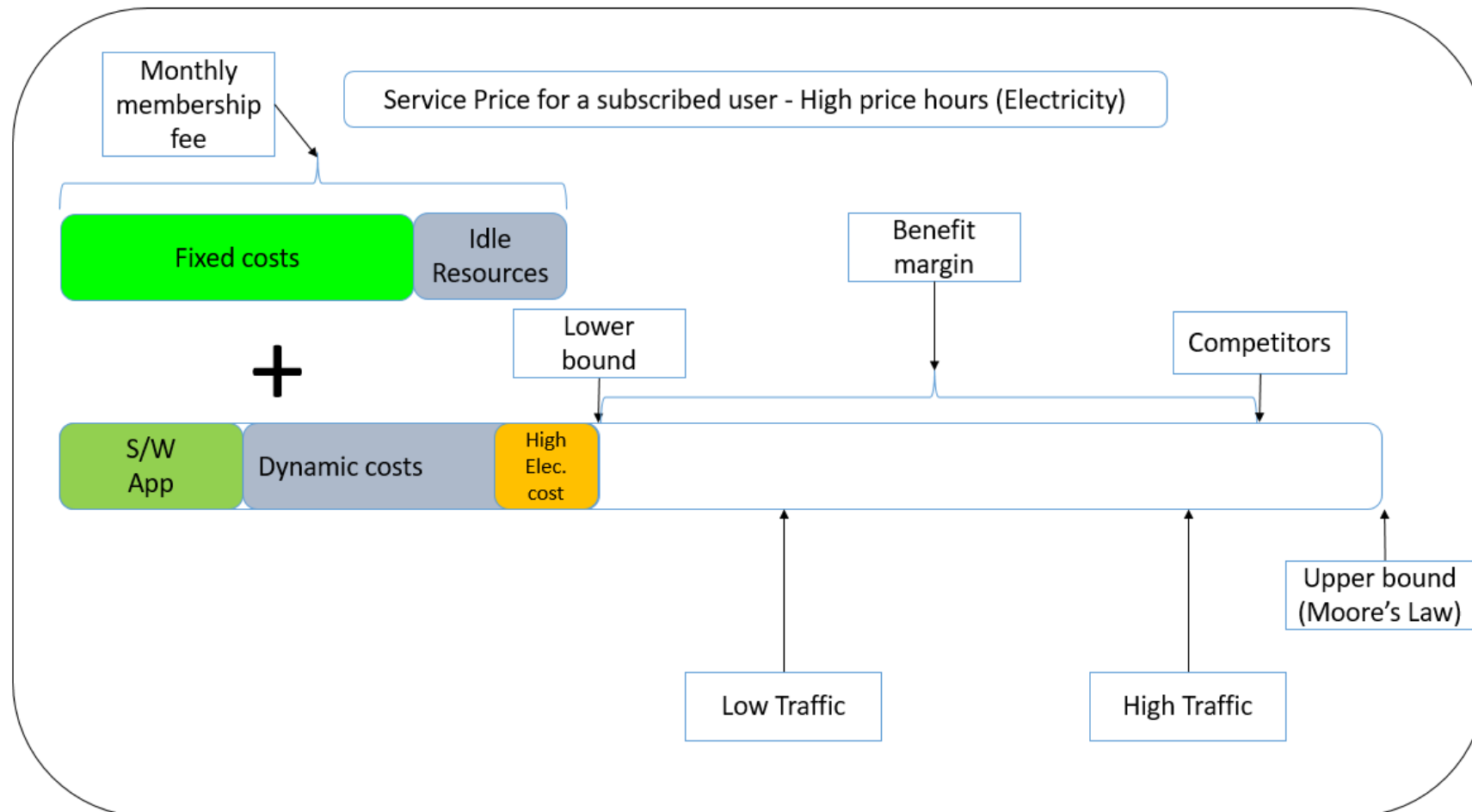
My Methodology for Contribution One

Summarizing all the steps: (Figure #02)



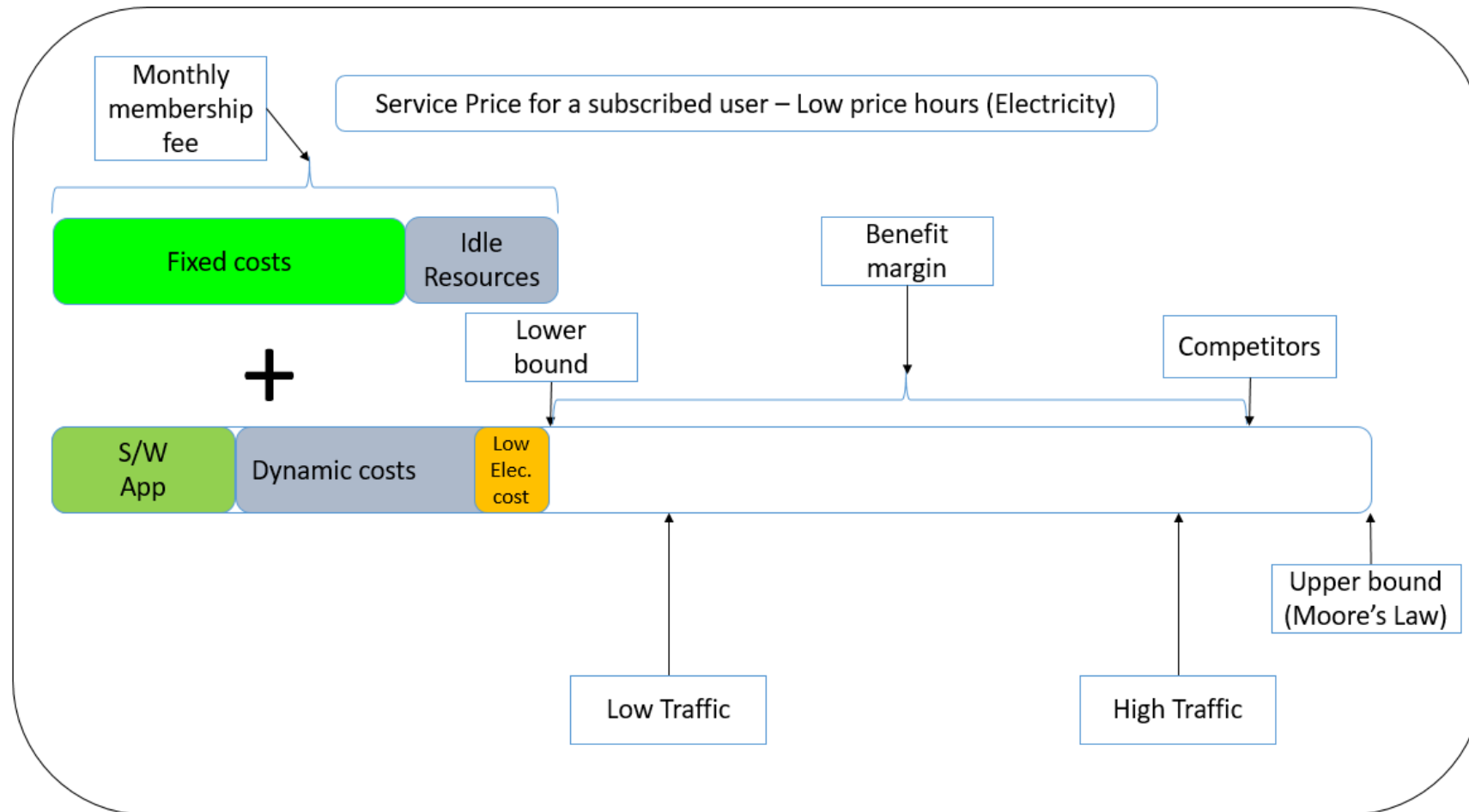
My Methodology for Contribution One

Summarizing all the steps: (Figure #03)



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Summarizing all the steps: (Figure #04)



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 - My Methodology for Contribution One
- **Contribution Two: Dynamic Resource Allocation (DRA)**
 - Introduction to Contribution Two
 - My Methodology for Contribution Two
- References



Contribution Two:

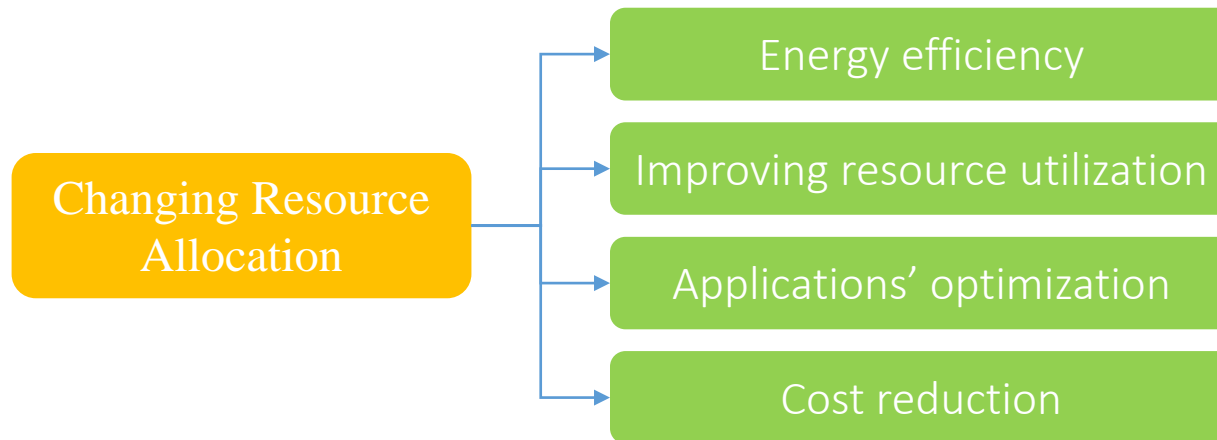
Dynamic Resource Allocation (DRA)

Outline

- Introduction
- Other theoretical improvement suggestions for current pricing approaches
- Main pricing model challenges
- Influential Factors on Cloud Pricing
- An Elephant in the Light: A Comprehensive Pricing Factors Taxonomy
- Contribution One: Sustainable Fair Pricing Mechanism
 - Related Work for Contribution One
 - My Methodology for Contribution One
- Contribution Two: Dynamic Resource Allocation (DRA)
 - **Introduction to Contribution Two**
 - My Methodology for Contribution Two
- References

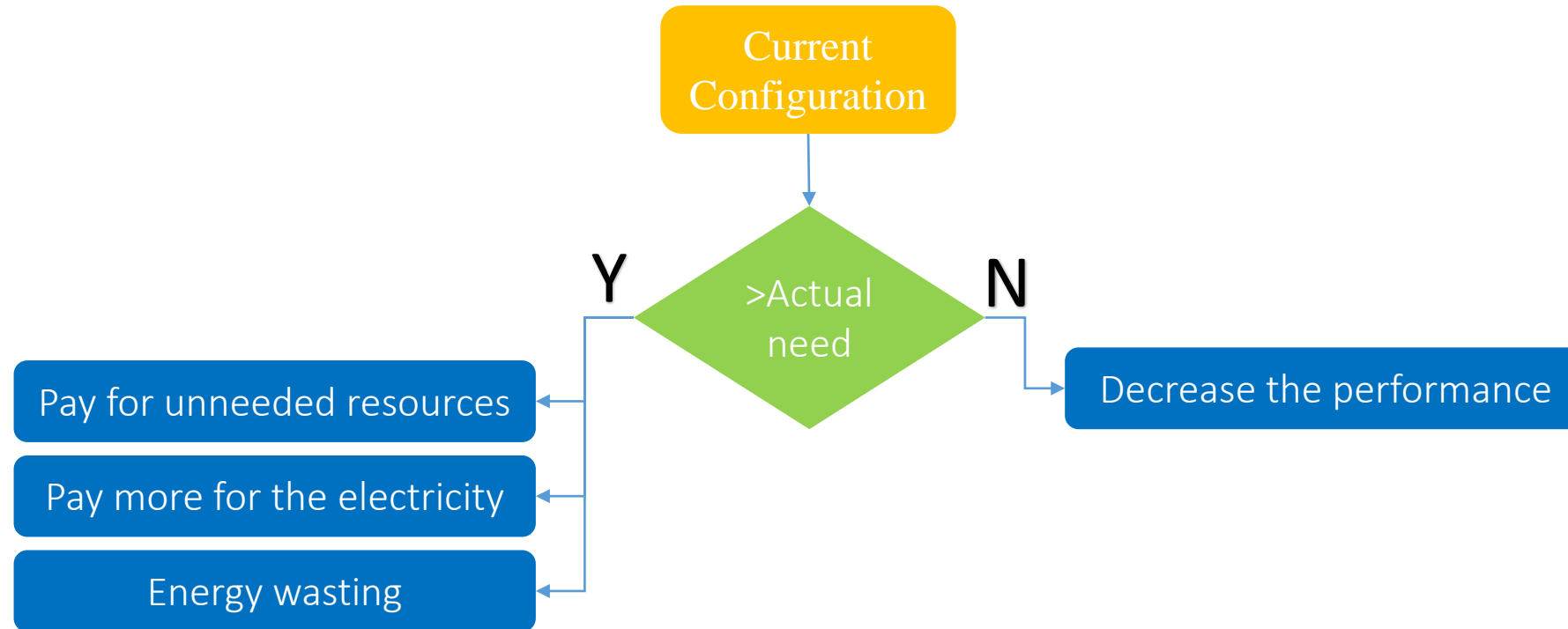
Introduction to Contribution Two

Why do we need to change configuration?



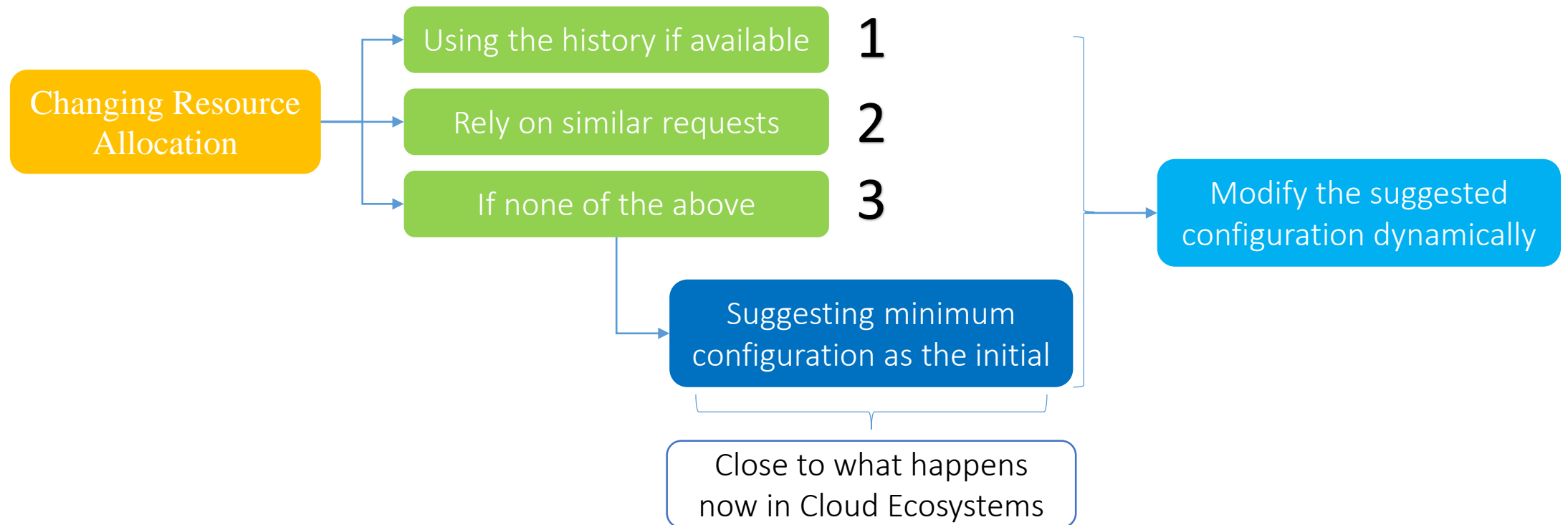
Introduction to Contribution Two

Why do we need to change configuration?



Introduction to Contribution Two

How we initially configure our systems?



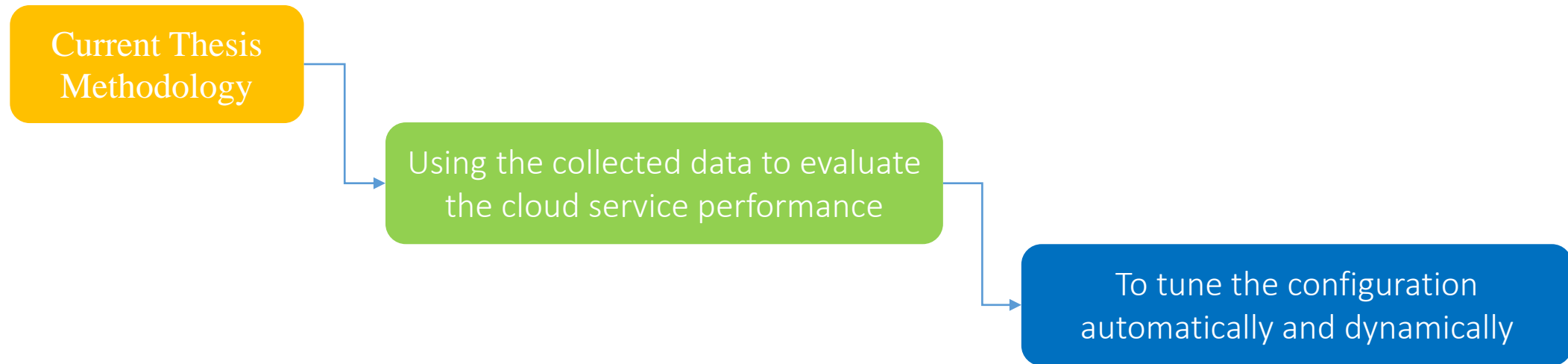
Outline

- Introduction
- Other theoretical improvement suggestions for current pricing approaches
- Main pricing model challenges
- Influential Factors on Cloud Pricing
- An Elephant in the Light: A Comprehensive Pricing Factors Taxonomy
- Contribution One: Sustainable Fair Pricing Mechanism
 - Related Work for Contribution One
 - My Methodology for Contribution One
- Contribution Two: Dynamic Resource Allocation (DRA)
 - Introduction to Contribution Two
 - **My Methodology for Contribution Two**
- References



My Methodology for Contribution Two

The methodology for the current thesis



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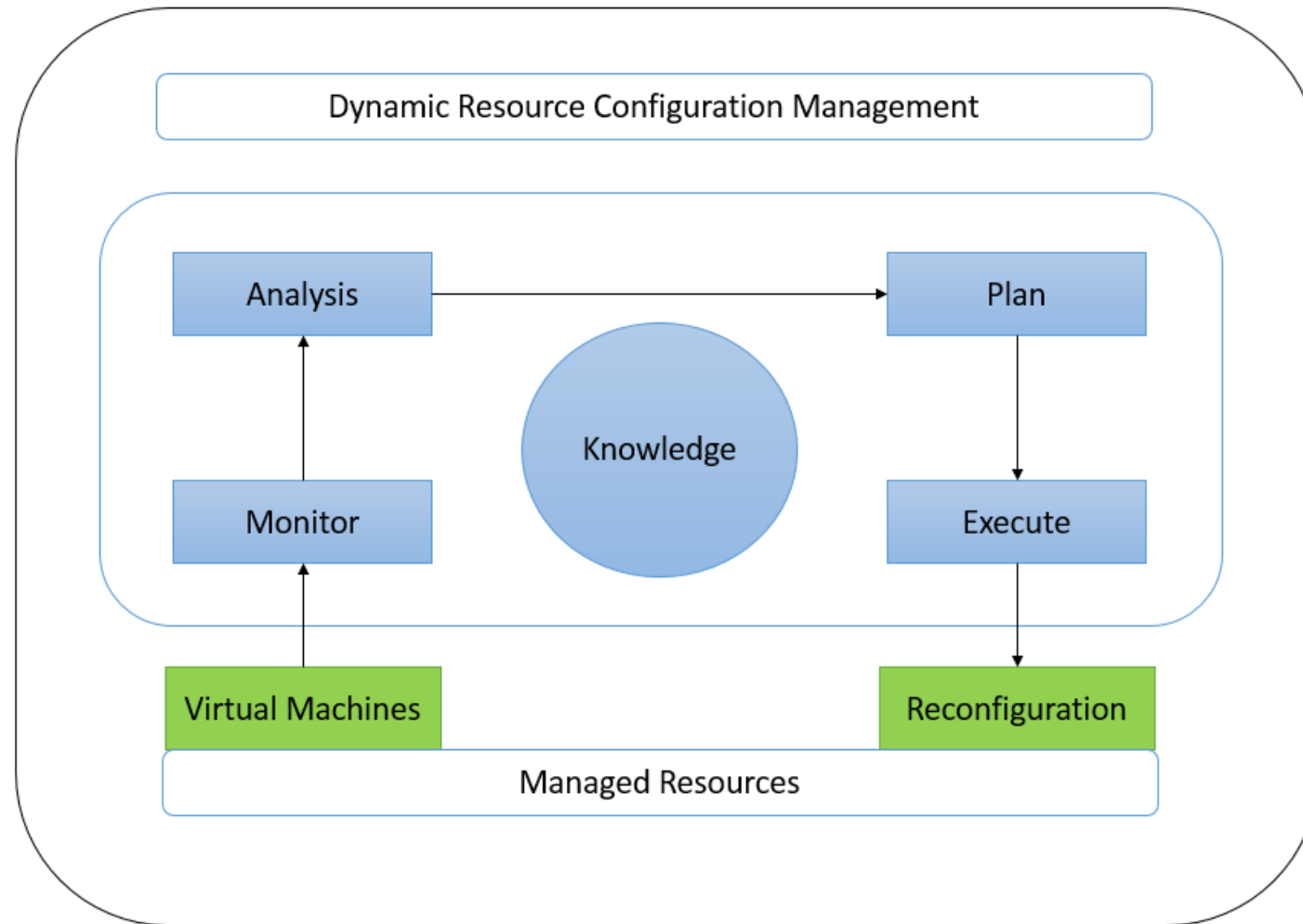
Any system that needs to adjust itself has to have a strategy.

In this part of thesis contribution, we use two different methods:

- MAPE-K
- Amazon Lambda

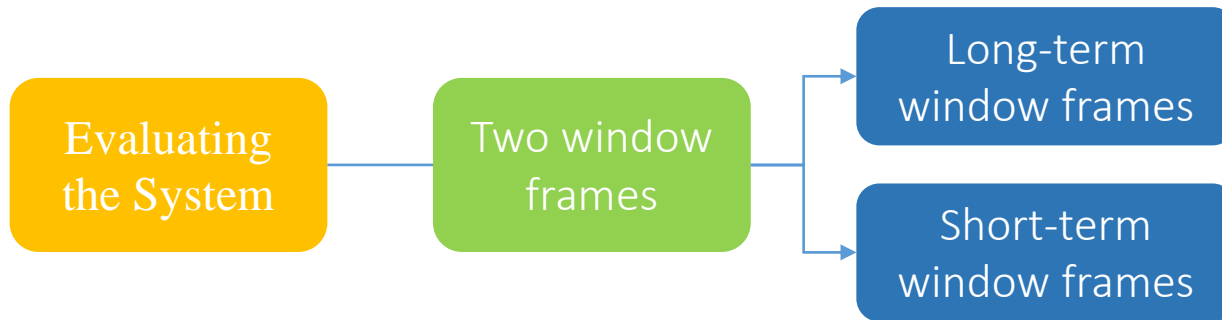
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MAPE-K from IBM



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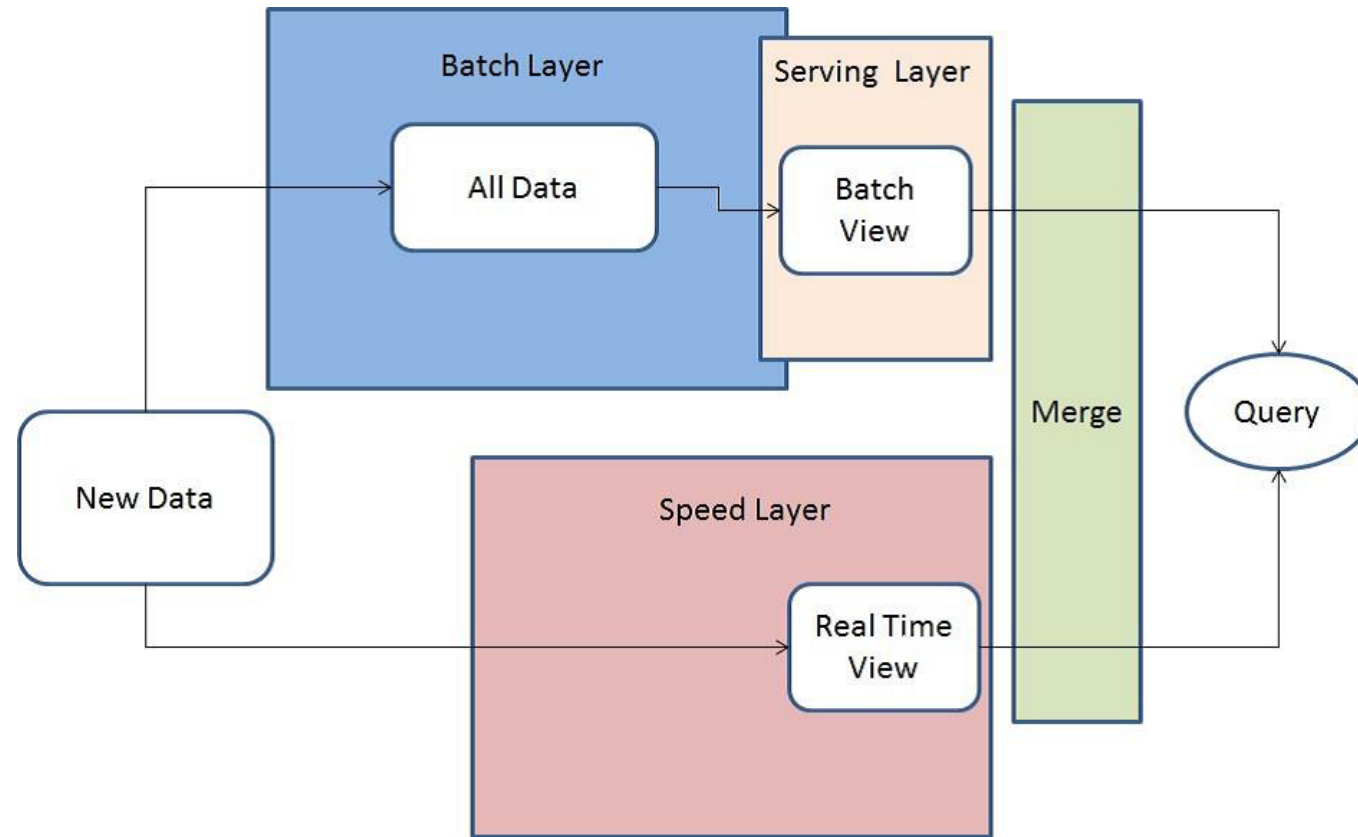
If the configuration needs to consider both historical data as well as the recent changes, normally two window frames needed to be considered:



My Methodology for Contribution Two

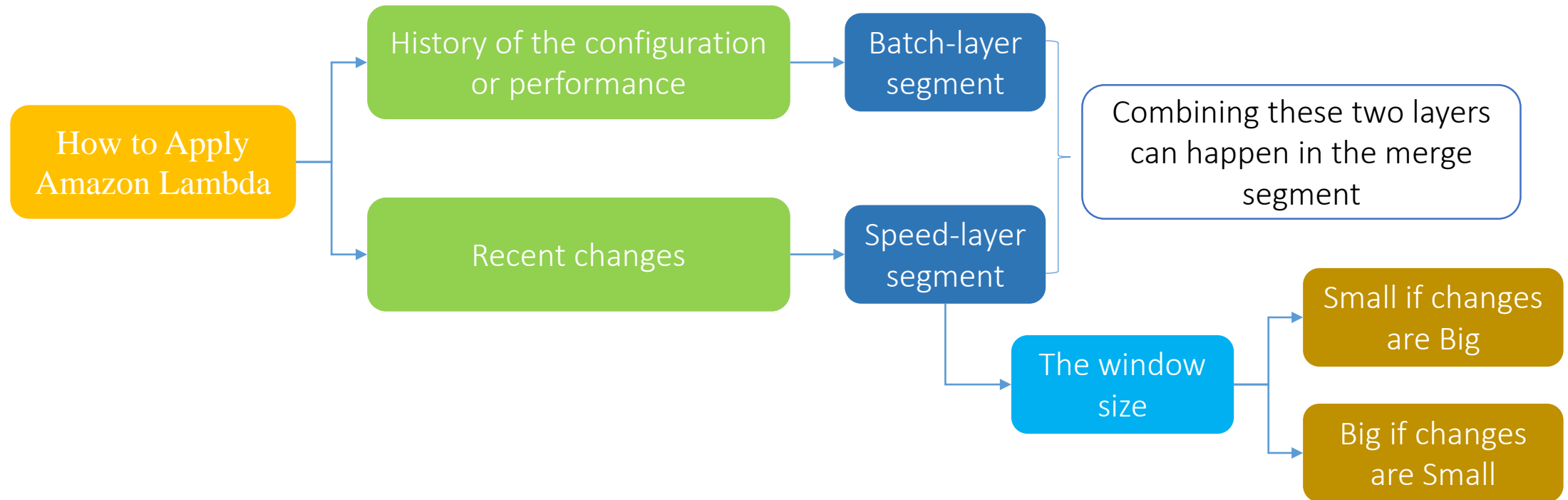
How Amazon Lambda's solution improves pricing approaches?

Amazon Lambda is a software design pattern that responds to online and batch processes in a single framework [49].



My Methodology for Contribution Two

How to apply Amazon Lambda's architecture?



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 - Related Work for Contribution One
 - My Methodology for Contribution One
- Contribution Two: Dynamic Resource Allocation (DRA)
 - Introduction to Contribution Two
 - Related Work for Contribution Two
 - My Methodology for Contribution Two
- **References**



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Thank you For your attention



Backup Slides

Pricing Factors Taxonomy in Details

#	Level 1	Level 2	Level 3	Dir. Fin. Equ.	Indir. Fin. Equ.	Msr.	Wght.	Cplx.
1	Static							
2		Building and site costs		Yes	Yes	Yes	Yes	No
3		Installation and infrastructure		Yes	N/A	N/A	N/A	No
4			Cooling Infrastructure	Yes	N/A	N/A	N/A	No
5			Water pipes	Yes	N/A	N/A	N/A	No
6			Cabling	Yes	N/A	N/A	N/A	No
7			Fire protection system	Yes	N/A	N/A	N/A	No
8			Datacenter security	Yes	N/A	N/A	N/A	No
9		Computer resources		Yes	N/A	N/A	N/A	No
10			Hardware components <ul style="list-style-type: none"> • Server • Storage • Switches/Router • UPS 	Yes	N/A	N/A	N/A	No

Pricing Factors Taxonomy in Details

#	Level 1	Level 2	Level 3	Dir. Fin. Equ.	Indir. Fin. Equ.	Msr.	Wght.	Cplx.
11			Software components <ul style="list-style-type: none"> • Operating systems • Hypervisor • Development environments • Databases and storage • Other software components 	Yes	N/A	N/A	N/A	No
12	Dynamic							
13		Annual prices		Yes	N/A	N/A	N/A	No
14			Annual Taxes	Yes	N/A	N/A	N/A	No
15			Annual building maintenance fee	Yes	N/A	N/A	N/A	No

Pricing Factors Taxonomy in Details

#	Level 1	Level 2	Level 3	Dir. Fin. Equ.	Indir. Fin. Equ.	Msr.	Wght.	Cplx.
16			Annual infrastructure maintenance fee <ul style="list-style-type: none"> • Cooling systems maintenances • Water pipes maintenance • Cabling maintenance • Fire protection system • Datacenter security • Others 	Yes	N/A	N/A	N/A	No
17		Lease period		No	Yes	Yes	Yes	Yes
18		QoS						
19			Service availability	No	Yes	Yes	Yes	No
20			Service provider's integrity	No	No	No	Yes	Yes
21			Scalability	No	No	Yes	Yes	Yes
22			Security level	No	Yes	Yes	Yes	No
23			Privacy	No	Yes	Yes	Yes	No

Pricing Factors Taxonomy in Details

#	Level 1	Level 2	Level 3	Dir. Fin. Equ.	Indir. Fin. Equ.	Msr.	Wght.	Cplx.
24			SLA violation penalty (Performance, availability, etc.)	No	Yes	Yes	Yes	No
25		Performance evaluation		No	Yes	Yes	Yes	No
26		System failure		No	No	Yes	Yes	Yes
27			Hardware failure <ul style="list-style-type: none"> • CPU • Hard Drive • Network Devices 	No	No	Yes	Yes	Yes
28			Network failure	No	No	Yes	Yes	Yes
29			Software failure	No	No	Yes	Yes	Yes
30		Technical maintenance						
31			Salary of employees <ul style="list-style-type: none"> • Full-time • Part-time 	Yes	N/A	N/A	N/A	No

Pricing Factors Taxonomy in Details

#	Level 1	Level 2	Level 3	Dir. Fin. Equ.	Indir. Fin. Equ.	Msr.	Wght.	Cplx.
32			Outsourcing technical problems <ul style="list-style-type: none"> • Contract • Ad-hoc 	Yes	N/A	Yes	Yes	Yes
33		Computer resources						
34			Hardware and networking components <ul style="list-style-type: none"> • Improvement • Replacement • Repairment 	Yes	N/A	Yes	Yes	No

Pricing Factors Taxonomy in Details

#	Level 1	Level 2	Level 3	Dir. Fin. Equ.	Indir. Fin. Equ.	Msr.	Wght.	Cplx.
35			Software components <ul style="list-style-type: none"> • New software licenses • Annual renewal fees • Per transaction • Update • Quantity change (e.g. number of users) • Quality change (e.g. professional version) • Add-ons 	Yes	N/A	Yes	Yes	No
36		Green source of energy						
37			Energy source classification	No	Yes	Yes	Yes	Yes
38			Customer classification	No	Yes	Yes	Yes	Yes
39		Electricity cost						

Pricing Factors Taxonomy in Details

#	Level 1	Level 2	Level 3	Dir. Fin. Equ.	Indir. Fin. Equ.	Msr.	Wght.	Cplx.
40			Process type <ul style="list-style-type: none"> • Time flexible processes • Time sensitive processes 	Yes	Yes	Yes	N/A	Yes
41			Greenness of the sources	No	Yes	Yes	Yes	Yes
42		Resource idle time		No	Yes	Yes	Yes	Yes
43			Server idle time	No	Yes	Yes	Yes	Yes
44			Virtual Machine idle time	No	Yes	Yes	Yes	Yes
45		Geographical location		No	Yes	Yes	Yes	Yes
46			Available services based on locations	No	N/A	N/A	N/A	No
47			Service calculation based on distance	No	Yes	Yes	Yes	Yes
48		Fairness		No	No	No	Yes	Yes
49		Competitors		No	Yes	Yes	Yes	Yes
50		Market demand		No	No	Yes	Yes	Yes