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### **ACADEMIC POSITIONS:**

*The Maxwell School of Citizenship and Public Affairs, Syracuse University, Syracuse, NY*  
Melvin A. Eggers Faculty Scholar, 2020-Present  
Associate Professor of Economics (with Tenure), 2018-Present  
Assistant Professor of Economics, 2012-2018

*Wallis Institute of Political Economy, University of Rochester, Rochester, NY*  
Postdoctoral Associate, January-June 2016

### **EDUCATION:**

Ph.D., Economics, University of California, San Diego, June 2012  
Masters of European Economic Studies, College of Europe, Bruges, Belgium, 2002  
B. A., International Area Studies, Drexel University, *summa cum laude*, 2001

### **OTHER PROFESSIONAL ACTIVITIES:**

Visiting Scholar, Opportunity & Inclusive Growth Institute, Federal Reserve Bank--Minneapolis, 2024-2025  
Visiting Scholar, Federal Reserve Bank of Philadelphia, Philadelphia, PA, 2012-2019  
Instructor, University of California San Diego, San Diego, CA, 2011  
Teaching Assistant, University of California San Diego, San Diego, CA, 2007-2012  
Economic Analyst, Research Dept., Federal Reserve Bank of Philadelphia, Philadelphia, PA, 2002-2007  
Business Attraction Specialist, Mayor's Business Action Team, Philadelphia Department of Commerce, Philadelphia, PA, 2000  
Intern, European Parliament, Brussels, Belgium, 1999

### **JOURNAL PUBLICATIONS:**

Damaging conflict: All-pay auctions with negative spillovers and bimodal bidding (with James Boudreau, Timothy Mathews, Lucas Rentschler and Shane Sanders), *The Journal of Economic Behavior & Organization*, 2025; 239, 107255, <https://doi.org/10.1016/j.jebo.2025.107255>.

Who You Gonna Call?: Gender Inequality in Demand for Parental Involvement (with Laura Gee and Olga Stoddard), *The Quarterly Journal of Economics*, 2025; qjaf027, <https://doi.org/10.1093/qje/qjaf027>. [Media Coverage](#).

What Deters Women from Economics? (with Katelyn Cranney, Laura Gee and Olga Stoddard), *AEA Papers and Proceedings*, 115: 659-663 (2025). Available at <https://doi.org/10.1257/pandp.20251094>

Inefficient Concessions and Mediation (with Benjamin C. Horne), *Quarterly Journal of Political Science*, 19, 4, 433-458 (2024). Available at <http://dx.doi.org/10.1561/100.00021220>

Under Pressure: Intractable Trade Conflicts and *Korea – Pneumatic Valves* (with Kathleen Claussen), *World Trade Review*, 20, 509-523 (2021). Available at <https://doi.org/10.1017/S1474745621000124>

How Trade Restrictive is Standardized Packaging? Economic and Legal Implications of the WTO Panel Reports in Australia–Tobacco Plain Packaging (with Tania Voon), *World Trade Review*, 19(2), 267-281 (2020). Available at <https://doi.org/10.1017/S1474745620000051>

Localized Knowledge Spillovers: Evidence from the Agglomeration of American R&D Labs and Patent Data (with Gerald Carlino, Robert Hunt, Jake Carr and Tony Smith), *Regional Science and Urban Economics*, 81 (2020). Available at <https://doi.org/10.1016/j.regsciurbeco.2019.103490>

The U.S. — Tax Incentives Dispute: Subsidies and Investment Promotion Reaching New Heights in the Aviation Sector (with Panos Delimatsis), *World Trade Review*, 18(2), 327-351 (2019).

Self-enforcing Trade Agreements and Lobbying, *Journal of International Economics*, 108, 226-242 (2017). Available at <https://authors.elsevier.com/a/1VR9n5330JQa4>

The Agglomeration of American R&D Labs (with Gerald Carlino, Robert Hunt, Jake Carr and Tony Smith), *Journal of Urban Economics*, 101, 14-26 (2017). Available at <https://authors.elsevier.com/a/1VAPvLPdAby7Z>

Unrecognized States: A Theory of Self-Determination and Foreign Influence (with Ben Horne and Benjamin A.T. Graham), *Journal of Law, Economics and Organization*, 33(3), 578-611 (2017).

- See a [related column](#) in the Washington Post.

Trade Agreements in the Shadow of Lobbying, *Review of International Economics*, 25(1), 21-43 (2017).

Contract, Renegotiation, and Hold Up: Results on the Technology of Trade and Investment (with Joel Watson), *Theoretical Economics*, 7(2), 283–322 (2012).

## **OTHER PUBLICATIONS:**

Unrecognized States: Theory and Cases (with Benjamin A.T. Graham), chapter in “Overcoming Intractable Conflicts: New Approaches to Constructive Transformations,” Miriam Elmam, Catherine Gerard, Galia Golan, and Louis Kriesber, eds. London: Rowman & Littlefield, 2019.

The Geography of Research and Development Activity in the U. S., (with Gerald A. Carlino), In *Handbook of Industry Studies and Economic Geography*, F. Giarratani, G. Hewings, and P. McCann, eds. Cheltenham: Edward Elgar Publishing, 2013.

The Geography of Research and Development Activity in the U.S., (with Gerald A. Carlino), *Business Review*, Third Quarter 2008, Federal Reserve Bank of Philadelphia.

## **WORKING PAPERS:**

Mitigating Policy Uncertainty: What Financial Markets Reveal About Firm-Level Lobbying (with Nathan Canen and Sebastian Saiegh), Conditionally accepted at the *American Journal of Political Science*, April 2025.

Reversing Protectionism: A First Look at Product-level Trade Data from Smoot-Hawley to the GATT (with Ross Jestrab and Zeyuan (Victor) Xiong, Under submission, November 2024.

Lobbying and Legislative Uncertainty (with Sebastian Saiegh), July 2021.

Endogenous Politics and the Design of Trade Institutions, February 2020.

### **WORK IN PROGRESS:**

The Visible Costs of Invisible Labor (with Laura Gee and Olga Stoddard)

Turning Points in Women's Interest in Economics: Evidence from Surveys of High School and College Students (with Katelyn Cranney and Laura Gee)

Research and Development Laboratories in the Production Process (with Gerald A. Carlino, Robert M. Hunt, Jake K. Carr, Tony E. Smith)

Explaining Gradualism in Trade Agreements: A Political Economy Approach

Temporary Trade Barriers: When Will They End?

### **GRANTS, HONORS, SCHOLARSHIPS, AND FELLOWSHIPS:**

2024	Syracuse University Faculty Creative Activities and Research (\$4,984)
2023	CSWEP-SSRC Women in Economics and Mathematics Research Consortium (\$157,065),
2023	The Russell Sage Foundation (\$64,309)
2022	Thompson-Burkhead Fund Grant (\$6,000)
2021-2024	SOURCE Research Assistant Grants
2021-2023	Collaboration for Unprecedented Success and Excellence (\$20,666)
2021-2022	The Dirksen Congressional Center (\$3,500)
2021	Maxwell School Dean's Award for Innovative Teaching
2020-present	Melvin A Eggers Faculty Scholar
2012-present	Maxwell School of Citizenship and Public Affairs Appleby-Mosher Fund Grant
2013-15,17,20	Maxwell Summer Project Assistantship Program
2011	UCSD Clive Granger Research Fellowship
2011	UCSD Summer Graduate Teaching Fellowship
2010	UCSD Economics C. Phil Research Fellowship
2010	UCSD Economics Walter P. Heller Award: Honorable Mention for Third Year Paper
2010	UCSD Economics Teaching Assistance Excellence Award
2009	UCSD Economics Graduate Student Grant
2008-10	UCSD Summer Graduate Research Fellowship
2001-02	Fulbright Fellowship for Study Abroad in Belgium

### **COURSES TAUGHT:**

#### Syracuse University

Graduate: Survey of Microeconomic Theory

Undergraduate: The World Economy, Game Theory, Advanced Game Theory, First Year Forum, Economic Research in Practice

## **DOCTORAL ADVISING:**

### *Primary Advisor*

Jorge Valdebenito (2024, Ohio Legislative Service Commission)  
Zeyuan (Victor) Xiong (2024, Liaoning University)

### *Ph.D. Defense Committee*

Dan Zhang (2023, PNC)  
Ross Jestrab (2021, U.S. International Trade Commission)  
Hoang Pham (2020, Oregon State University)  
Yanmin Yang (2019, Nanjing Audit University)  
Shaofang Qi (2015, Humboldt University Berlin, Postdoctoral Researcher)

## **CONFERENCE AND SEMINAR PRESENTATIONS:**

### Presentations:

2025 American Economic Association Meetings x2 (San Francisco), Boston University, Minneapolis Federal Reserve Bank Opportunity and Inclusive Growth Institute, Rocky Mountain Empirical Trade Conference (Banff, AB), Society of Labor Economists (Toronto, ON)

2024 Uneven Outcomes in the Labor Market: Understanding Trends and Identifying Solutions (Federal Reserve Board and the Federal Reserve Banks of Atlanta, Boston, Cleveland, Philadelphia, San Francisco, and St. Louis)

2023 Midwest International Trade Meetings (Knoxville, TN), The Lisbon Meetings in Game Theory and Applications, Workshop on Gender in Adaptive Design (Karlsruhe, Germany)

2022 Canadian Public Economics Group (Montreal)

2021 Canadian Economic Association Meetings (online), Southern Economic Association Meetings (Houston/online)

2020 WTO Case Law of 2019 Conference (online)

2019 WTO Case Law of 2018 Conference (EUI, Florence, Italy), Canadian Public Economics Group (Waterloo, Ontario, Canada), Changing Norms and Relational Contracts (UCSD)

2018 University of Nebraska-Lincoln, Midwest International Trade Meetings (Philadelphia), WTO Case Law of 2017 Conference (EUI, Florence, Italy)

2017 American Economic Association Meetings (Chicago), University of Iowa (Ames), Workshop on the Economics of International Trade Agreements (Villars-sur-Ollon, Switzerland); University of Nottingham (Nottingham, UK), 4th InsTED Workshop on Advances in the Theory and Empirics of Institutions, Trade and Economic Development (Sao Paulo, Brazil), CESifo Venice Summer Institute 2017: Dynamics of Conflict - Results from Theory and Experiments (Venice, Italy), Great Lakes Political Economy Theory (London, Ontario), Southern Economic Association Meetings (Tampa, FL)

2016 Political Economy of International Organizations (University of Utah), Villanova University, University of Rochester Trade Workshop, Spring Midwest Economic Theory Meetings (University of Rochester), Wallis Institute Workshop (University of Rochester), 3<sup>rd</sup> Annual InsTED Workshop (Indiana University), SITE International Trade Policy (Stanford University), Transforming Intractable Conflicts: Restructuring and Reframing (Syracuse University), Midwest Economic Theory Conference (Purdue)

- 2015 Wesleyan University (Middletown, CT), Spring Midwest Trade Meetings and Spring Midwest Economic Theory Meetings (Ohio State University), Canadian Economic Association Meetings (Toronto, ON), Econometric Society World Congress (Montreal, QC), Fall Midwest Trade Meetings (Pennsylvania State University)
- 2014 Political Economy of International Organizations (Princeton, NJ), Midwest International Economics Conference (Indianapolis), InsTED Network 2<sup>nd</sup> Annual Workshop (Eugene, OR), European Trade Study Group (Munich, Planned) McGill University, Ryerson University
- 2013 European Trade Study Group (University of Birmingham, England); International Society for New Institutional Economics Annual Conference (Florence, Italy); Econometric Society North American Summer Meeting (University of Southern California); Midwest Economic Theory Meetings (Michigan State University); Political Economy of International Organizations (Mannheim/Heidelberg)
- 2012 University of Massachusetts Amherst; Florida International University; Syracuse University; Georgetown University; State University of New York, Oswego; Brandeis University; Bowling Green State University; Kenyon College; Swarthmore College
- 2010 Southwest Economic Theory Conference (Lake Arrowhead, CA)
- 2008 International Conference on Game Theory (Stony Brook, NY)

Conference participation:

- 2024 American Economic Association Meetings x2 (San Antonio), Rethinking the Global Trading System (NC State), Midwest International Trade Conference (Rochester, NY), NBER SI: Gender in the Economy, OIGI Fall Welcome Conference (Minneapolis, MN), Women in International Economics (Princeton, NJ)
- 2023 Women in International Economics (Rochester, NY), Empirical Investigations in International Trade [discussant] (Syracuse, NY)
- 2022 Empirical Investigations in International Trade (San Diego, CA)
- 2019 Rational Inattention in Political Economy, UCSD
- 2018, 2019 Wallis Institute of Political Economy Annual Conference, Rochester, NY
- 2017 Brussels Political Economy Conference, Brussels, Belgium; Wallis Institute of Political Economy Annual Conference, Rochester, NY
- 2016 NBER Program on Productivity, Innovation and Entrepreneurship, Cambridge, MA; Carnegie-Rochester-NYU Conference, Rochester, NY; Wallis Institute of Political Economy Annual Conference, Rochester, NY
- 2015 Wallis Institute of Political Economy Annual Conference, Rochester, NY
- 2014 Dartmouth/SNU Workshop on International Trade Policy and Institutions, Stanford Institute for Theoretical Economics, Session 5: Dynamics of Collective Decision Making
- 2013 Wallis Institute of Political Economy Annual Conference, Rochester, NY
- 2012 Southwest Economic Theory Conference (San Diego, CA)
- 2005, 2010 Allied Social Science Associations Annual Meeting (Philadelphia, PA)
- 2009-2010 Stanford Institute for Theoretical Economics: The Economic Analysis of Trade Agreements, Stanford University
- 2008-2009 20<sup>th</sup> Jerusalem Summer School in Economic Theory: The Economics of Contracts, The Institute for Advanced Studies at The Hebrew University

**PROFESSIONAL ACTIVITIES:**

- Journal Applied Spatial Analysis and Policy, American Economic Journal: Microeconomics,  
 Referee: American Economic Review, American Law and Economics Review, B.E. Journal of Theoretical Economics, Canadian Journal of Economics, Economy Inquiry, Economic Modelling, Economics Bulletin, Economics and Politics, Economics Letters, European

Economic Review, European Journal of Political Economy, Games and Economic Behavior, International Economic Review, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Institutional Economics, Journal of Institutional and Theoretical Economics, Journal of International Economics, Journal of Law, Economics and Organization, Journal of Public Economics, Journal of Regional Science, Research Policy, Review of Economics and Statistics, Review of International Economics, Review of World Economics, Social Choice and Welfare

### **ACADEMIC SERVICE:**

2021-present	Economics Department CSWEP Liaison
2020-present	Member, Midwest International Economics Group Scientific Council
2023	Member, Empirical Investigations in International Trade Program Committee
2022, 2024	SOURCE RA Grant Reviewer
2020, 22-24	Member, Economics Department Teaching Committee
2022-2023	Economics Department Executive Committee
2022-2023	Chair, Applied Microeconomic Theory Search Committee
2021-2023	Economics Department Undergraduate Committee
2021-2022	CAS   Max Curriculum Committee
2020	Co-Chair, Economics Department Ad Hoc Climate Committee
2020	Co-organizer, Trade, Development and Political Economy Seminar
2020	Member, Syracuse University Curriculum Interest Group
2017-2018	Member, InsTED 2018 Syracuse Workshop Organizing Committee
2016-2018	Member, Economics Department External Search Committee
2015-2017	Member, Scientific Board, InsTED Network
2015	Co-Organizer, Political Economy Reading Group
2014-2015	Member, Syracuse University Recruitment, Support, Retention, and Success Workgroup
2013-2014	Member, Applied Microeconomic Theory Search Committee
2013-2015	Member, Graduate Admissions Committee
2012-2015	Co-Coordinator, Economics Department Applied Microeconomics Seminar
2012-2013	Member, Macroeconomics Search Committee
2012-2013	Advisor for Undergraduate Economics Majors
2012-2013	Member, Scholarship and Fellowship Preparation Committee, Renee Crown University Honors Program
2009-2011	Graduate Program Committee, UCSD Department of Economics
2007-2009	Graduate Teaching Prize Committee, UCSD Department of Economics

### **PAST AND PRESENT MEMBERSHIPS OF PROFESSIONAL ASSOCIATIONS:**

American Economic Association, American Society of Hispanic Economists, Canadian Economics Association / Association canadienne d'économie, Econometric Society, InsTED Network, International Economics and Finance Society, International Society for New Institutional Economics, Regional Science Association, Society of Labor Economists, Urban Economics Association