

Professional Data

Xpressfeed™ User Guide

Client Support

| | | | |
|--|---|---------------------------------------|---|
| U.S. / Canada / South America | Support Phones: 1.800.523.4534 or 1.303.721.4802 Email: clientsupport@standardandpoors.com | Hong Kong | Support Phone: +852.2533.3565 Email: clientsupport@standardandpoors.com |
| Mexico | Phone: 1.800.288.2872; after the dial tone, dial 1.800.523.4534 Email: clientsupport@standardandpoors.com | Japan | Sales and Support Phone: +81.3.4550.8600 Email: clientsupport@standardandpoors.com |
| Europe | Phone: +44.(0)20.7176.8580 Email: clientsupport@standardandpoors.com | Client Support Website | http://support.standardandpoors.com |

Copyright © 2017 by S&P Global Market Intelligence, a division of S&P Global Inc. All rights reserved.

No content (including ratings, credit-related analyses and data, valuations, model, software or other application or output therefrom) or any part thereof (Content) may be modified, reverse engineered, reproduced or distributed in any form by any means, or stored in a database or retrieval system, without the prior written permission of S&P Global Market Intelligence or its affiliates (collectively, S&P Global). The Content shall not be used for any unlawful or unauthorized purposes. S&P Global and any third-party providers, as well as their directors, officers, shareholders, employees or agents (collectively S&P Global Parties) do not guarantee the accuracy, completeness, timeliness or availability of the Content. S&P Global Parties are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, for the results obtained from the use of the Content, or for the security or maintenance of any data input by the user. The Content is provided on an "as is" basis. S&P GLOBAL PARTIES DISCLAIM ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE, FREEDOM FROM BUGS, SOFTWARE ERRORS OR DEFECTS, THAT THE CONTENT'S FUNCTIONING WILL BE UNINTERRUPTED OR THAT THE CONTENT WILL OPERATE WITH ANY SOFTWARE OR HARDWARE CONFIGURATION. In no event shall S&P Global Parties be liable to any party for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including, without limitation, lost income or lost profits and opportunity costs or losses caused by negligence) in connection with any use of the Content even if advised of the possibility of such damages.

Credit-related and other analyses, including ratings, and statements in the Content are statements of opinion as of the date they are expressed and not statements of fact. S&P Global Market Intelligence's opinions, analyses and rating acknowledgment decisions (described below) are not recommendations to purchase, hold, or sell any securities or to make any investment decisions, and do not address the suitability of any security. S&P Global Market Intelligence assumes no obligation to update the Content following publication in any form or format. The Content should not be relied on and is not a substitute for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment and other business decisions. S&P Global Market Intelligence does not act as a fiduciary or an investment advisor except where registered as such. While S&P Global Market Intelligence has obtained information from sources it believes to be reliable, S&P Global Market Intelligence does not perform an audit and undertakes no duty of due diligence or independent verification of any information it receives.

S&P Global keeps certain activities of its divisions separate from each other in order to preserve the independence and objectivity of their respective activities. As a result, certain divisions of S&P Global may have information that is not available to other S&P Global divisions. S&P Global has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process.

S&P Global may receive compensation for its ratings and certain analyses, normally from issuers or underwriters of securities or from obligors. S&P Global reserves the right to disseminate its opinions and analyses. S&P Global's public ratings and analyses are made available on its Web sites, www.standardandpoors.com (free of charge), and www.ratingsdirect.com and www.globalcreditportal.com (subscription), and may be distributed through other means, including via S&P Global publications and third-party redistributors. Additional information about our ratings fees is available at www.standardandpoors.com/usratingsfees.

Table of Contents

| | |
|---|-----------|
| Document Overview | 1 |
| What You Will Find in This Manual | 1 |
| Who Should Read This Manual | 1 |
| Executive Summary | 3 |
| Introduction to S&P Capital IQ Data | 3 |
| Professional Data | 3 |
| About Professional Data Packages | 3 |
| Methodology | 4 |
| Professional Data Schema | 4 |
| Linking to S&P Capital IQ Base Files | 11 |
| Methodology | 13 |
| Sources of Data | 13 |
| Data Maintenance | 14 |
| Cyclical Validation | 14 |
| Daily News | 14 |
| Web Content Mining | 14 |
| Company Surveys | 14 |
| Coverage Universe | 14 |
| Professional Package Table Descriptions | 17 |
| Data Tables | 17 |
| Professional Table | 17 |
| Professional Coverage Table | 20 |
| Person Table | 21 |
| Person Biography Table | 22 |
| Pro To Pro Function Table (Professional To Professional Function Table) | 23 |
| Compensation Table | 25 |
| Reference Tables | 26 |
| Pro Function Table | 26 |
| Committee Table | 29 |
| Compensation Type Table | 30 |
| Person Professional Package Table Descriptions | 31 |
| Data Tables | 31 |
| Person Professional Table | 31 |
| Compensation Person Table | 34 |
| Reference Tables | 35 |
| Compensation Type Table | 35 |
| People Basic Package Table Descriptions | 37 |
| Data Tables | 37 |
| Professional Basic Table | 37 |
| Person Basic Table | 39 |
| Pro To Pro Function Table (Professional To Professional Function Table) | 40 |
| Reference Tables | 41 |
| Pro Function Basic Table | 41 |
| Committee Table | 42 |
| Compensation Detail Package Table Descriptions | 43 |
| Data Tables | 43 |
| Compensation Detail Table | 43 |
| Compensation Adjustment Table | 45 |
| Reference Tables | 46 |
| Compensation Sub Type Table | 46 |
| Compensation Adjustment Type Table | 47 |
| Appendix A: Sample Query Solutions | 49 |
| Revision History | 57 |
| Index | 59 |

Document Overview

What You Will Find in This Manual

The purpose of this manual is to provide a comprehensive overview of the **S&P Capital IQ Professional** data set. This manual describes the

- Methodology for the collection of the Professional data, data structure, including schemas, tables, and all other tangible components of the data
- Linking of Professional data with S&P Capital IQ Base Files
- Common ways of querying the Professional packages with SQL examples

Who Should Read This Manual

This manual is for use by Xpressfeed clients utilizing the Xpressfeed Loader and those who directly download the files from the FTP server and write their own loading procedures.

The Xpressfeed Loader generates a database schema and structure and loads Professional data as a set of fully indexed tables. The Xpressfeed Loader automates the daily updates of Professional data and keeps your database up to date.

Other supporting documentation includes

- *S&P Capital IQ Base Files User Guide*, which describes the type of data included in the Base files, the data structure of the Base Files and all other tangible components of the data, as well as integration of Base Files with other S&P Capital IQ data sets.
- *Xpressfeed Loader User Guide*, which outlines the features and capabilities of the Xpressfeed Loader.

This page is intentionally blank.

Executive Summary

Introduction to S&P Capital IQ Data

S&P Capital IQ provides over 120 financial and non-financial data sets to help clients enhance proprietary analytics, backtest investment theses, populate financial models, analyze portfolios, and support financial portals, CRM systems, and other integrated business applications. Our clients value S&P Capital IQ data for its breadth, depth, accuracy, timeliness, and ease of integration.

Professional Data

The S&P Capital IQ Professional data set profiles professionals with current and prior board/company affiliations. Data includes biographies, standardized job functions, titles, education, compensation, options holdings, and full committee memberships.

The Professional data enables you to:

- Gain insight on an individual's career history and professional relationships with current and prior information integrated into profiles of public and private company executives, board members, and investment professionals, globally
- Research individuals based on biography, contact data, education, compensation, affiliations, and corporate board membership information
- Make associations with a person's professional past, aligning a person's experience and relationships with your specific needs
- Focus on key decision makers, and not rank-and-file employees
- View committee membership details for board members and executives

Highlights

- More than 4.5 million professionals
- Compensation history going back to 1992
- Over 40 different compensation types

About Professional Data Packages

S&P Capital IQ delivers Professional data through the following data packages:

S&P Capital IQ Professional This is the core package and it delivers all the person and professional information contained in the S&P Capital IQ database. In particular, this package delivers unique person identifiers and the professional relationships for each person, as well as descriptive information that includes biographies, specialties, job functions, coverage, educational relationships and compensation data.

S&P Capital IQ Person Professional This package is a subset of the S&P Capital IQ Professional package and delivers a smaller content set of professionals and board members and the companies for which they work, along with other descriptive data, including compensation.

S&P Capital IQ People Basic This package is a subset of the S&P Capital IQ Professional package and delivers a smaller content set of unique person identifiers and professional relations for each person, as well as other descriptive information that includes specialties and job functions.

S&P Capital IQ Compensation Detail This package is a subset of the S&P Capital IQ Professional package and delivers compensation data for the executives of public companies.

Methodology

S&P Capital IQ collects and maintains professional data using the Single Person data model with consolidated career history. S&P Capital IQ maintains a single record for any one person, so that all of the former executive and board relationships associated with that person are retained under one entity; the data is fully integrated so that any one person appears only once and is linked to all of the companies for which the person works or has worked, and to all boards on which the person serves or has served. The Single Person approach allows you to obtain a complete view of a person's career history and make associations with a person's professional past, aligning a person's experience and relationships with your specific needs.

The data in every single record is further maintained using a multi-faceted approach that includes: cyclical validation, web content mining, S&P Capital IQ-collected Key Developments data, and company surveys. The combination of these approaches enables the Professional data set to cover professionals in a wide and diverse range of companies and data items in a timely and comprehensive way.

For details on the methodology, please see the [Methodology](#) section.

Professional Data Schema

The S&P Capital IQ Professional database schema is normalized to eliminate data inconsistency and redundancy. Primary keys appear in bold font in the database tables and are designated with the initials 'PK.' All schemas reflect Xpressfeed Loader table names. The associated file name for non-Loader clients is given in parentheses beneath each table.

S&P Capital IQ Professional Database Schema

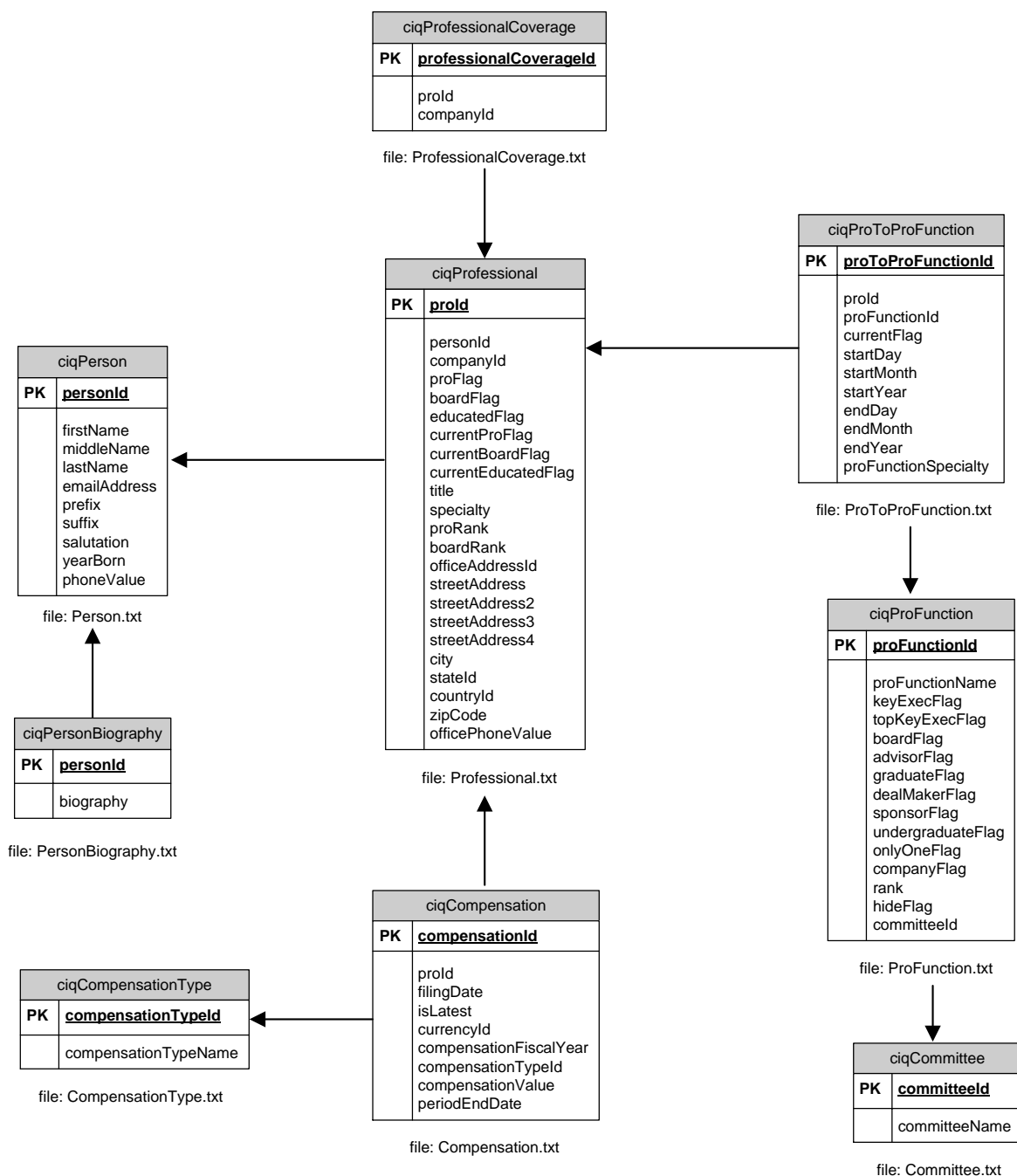


Figure 1. S&P Capital IQ Professional Schema

Note: The Professional data set consists of data and reference tables as follows:

| Data Tables | Reference Tables |
|--------------------------|---------------------|
| ciqProfessional Coverage | ciqCompensationType |
| ciqPerson | ciqProFunction |
| ciqPersonBiography | ciqCommittee |
| ciqProfessional | |
| ciqProToProFunction | |
| ciqCompensation | |

For a description of these tables and the fields in each table, please see [Professional Package Table Descriptions](#).

S&P Capital IQ Person Professional Database Schema

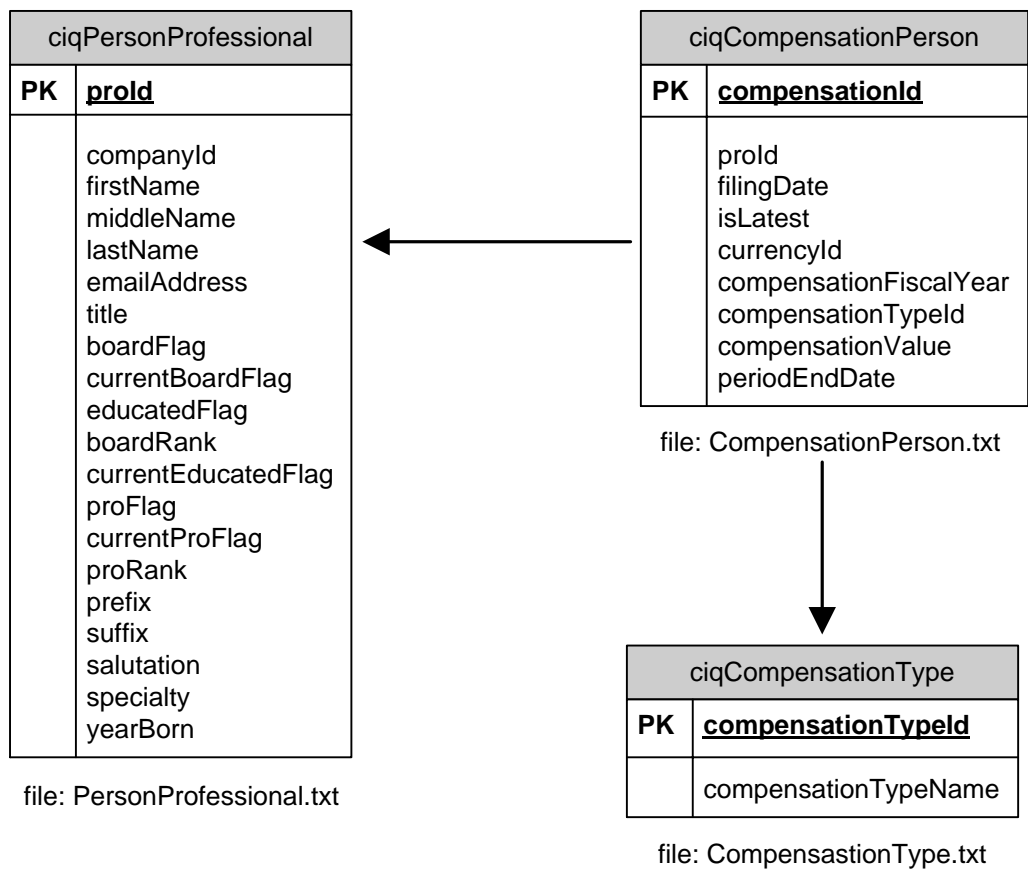


Figure 2. S&P Capital IQ Person Professional Schema

Note: The Person Professional data set consists of data and reference tables as follows:

| Data Tables | Reference Tables |
|-----------------------|---------------------|
| ciqPersonProfessional | ciqCompensationType |
| ciqCompensationPerson | |

For a description of these tables and the fields in each table, please see [Person Professional Package Table Descriptions](#).

S&P Capital IQ People Basic Database Schema

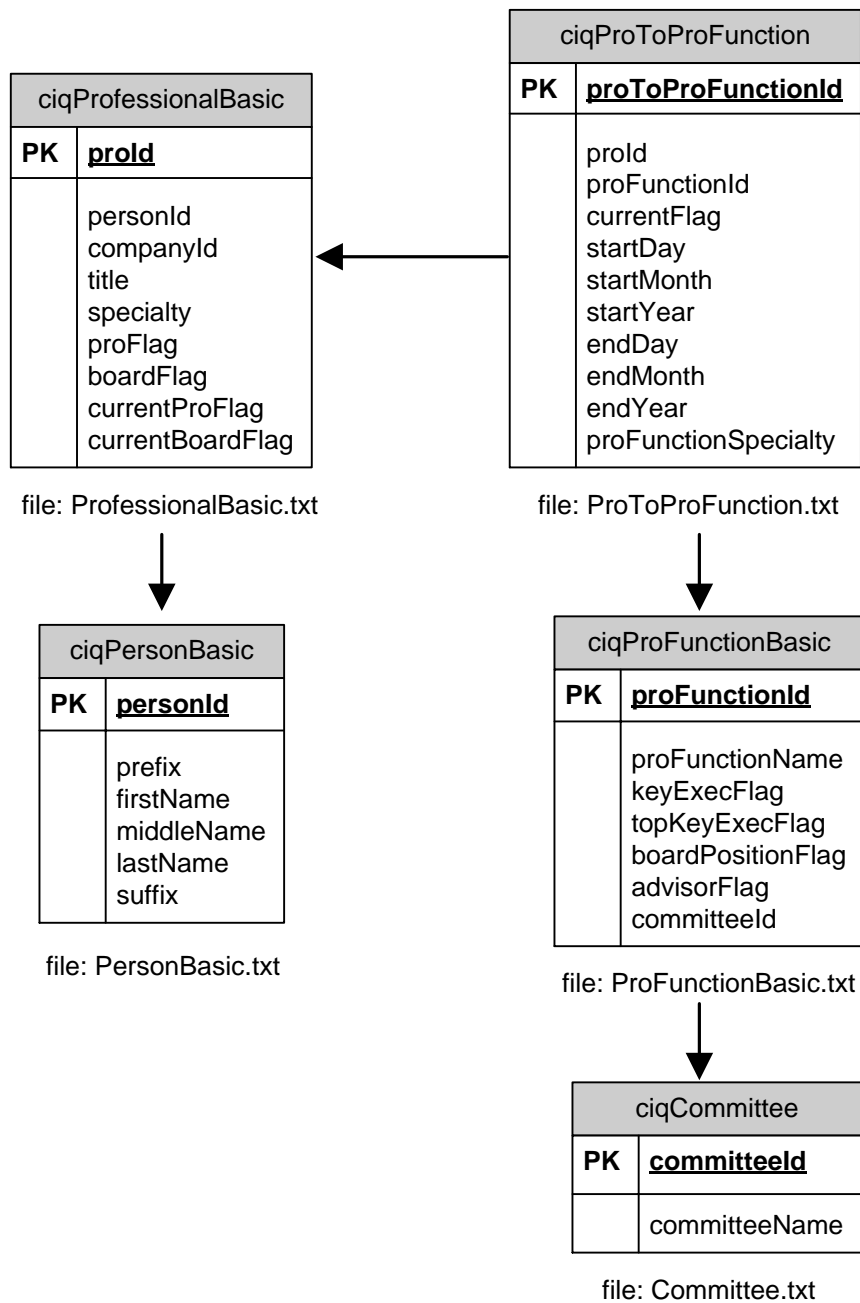


Figure 3. S&P Capital IQ People Basic Schema

Note: The Professional data set consists of data and reference tables as follows:

| Data Tables | Reference Tables |
|----------------------|---------------------|
| ciqProfessionalBasic | ciqProFunctionBasic |
| ciqPersonBasic | ciqCommittee |
| ciqProToProFunction | |

For a description of the tables and the fields in each table, please see [People Basic Package Table Descriptions](#).

S&P Capital IQ Compensation Detail Database Schema

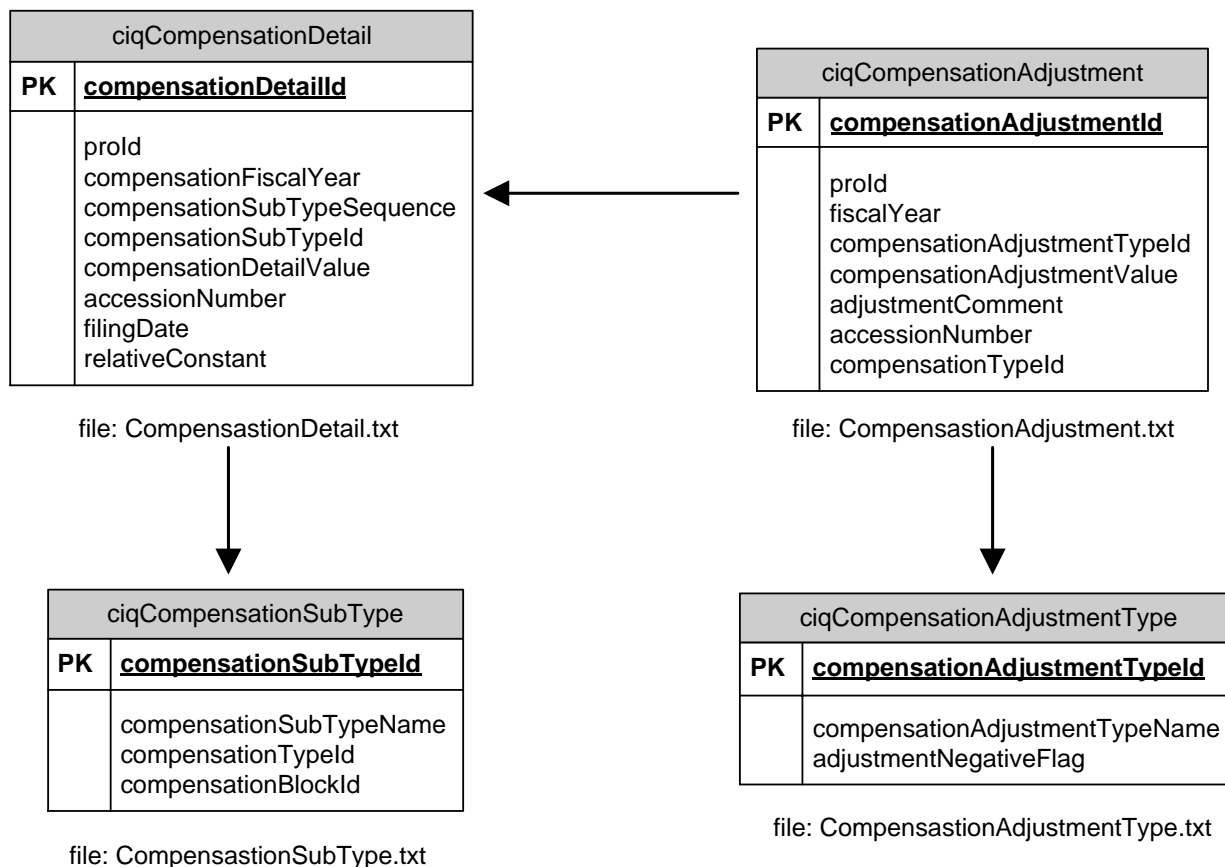


Figure 4. Capital Compensation Detail Database Schema

Note: The Compensation Detail data set consists of data and reference tables as follows:

Data Tables

ciqCompensationDetail
ciqCompensationAdjustment

Reference Tables

ciqCompensationSubType
ciqCompensationAdjustmentType

For a description of the tables and the fields in each table, please see [Compensation Detail Package Table Descriptions](#).

Linking to S&P Capital IQ Base Files

The Base Files are the required foundation for all other S&P Capital IQ data packages. The Base Files provide a base set of companies, symbols and data items from which to link across all other S&P Capital IQ data sets.

The individual Base Files you receive vary depending upon your S&P Capital IQ data package subscription. If you have any questions, please contact your account team.

S&P Capital IQ Professional

The **ciqProfessional** table has direct links to the Company File through *companyId*.

S&P Capital IQ Person Professional

The **ciqPersonProfessional** table has direct links to the Company File through *companyId*.

S&P Capital IQ People Basic

The **ciqProfessionalBasic** table has direct links to the Company File through *companyId*. This package can be used in conjunction with any package that contains a *personId* or a *proId*, where the compensation and education information is not required.

S&P Capital IQ Compensation Details

The **ciqCompensationDetail** table and the **ciqCompensaionAdjustment** table can be used in conjunction with any package that contains a *proId*.

This page is intentionally blank.

Methodology

Note: Unless otherwise indicated, the discussion below applies to public and private companies, private equity/venture capital firms, investment managers and advisors.

Sources of Data

To ensure a comprehensive, consolidated Professional data set, S&P Capital IQ uses a wide variety of sources and techniques to collect its Professional universe:

U.S. and Canadian Companies

- **Regulatory Filings:** Forms 8-K, 10-Q, 10-K, DEF 14A, 40-F, 20F, quarterly and annual reports from various regulatory organizations, and Prospectus forms. These agencies include the U.S. Securities and Exchange Commission (SEC) via EDGAR, Canadian Securities Administrators (CSA) via SEDAR, Australian Securities & Investments Commission (ASIC) via ASX, and the Regulatory News Service (RNS), which is owned by the London Stock Exchange for U.K. companies.
- **News Aggregators:** S&P Capital IQ follows a variety of Newswires (e.g., Nexis®, Factiva Select, PE Week Wire, Globes online, AltAssets, and FSA Register), searching for news articles, press releases, and corporate announcements, in English as well as in select local languages.
- **Company websites:** Public, private, private equity, venture capital, investment firms and advisor firms are profiled directly from the company's own website. Changes on the professional and board pages on the company's websites are captured through web-monitoring.
- **Company Surveys:** S&P Capital IQ is regularly in touch with public companies as a means of gathering information.
- **Key Developments:** S&P Capital IQ's Executive Change Key Developments data serves as a source for interim data processing. As the Key Developments team scans thousands of sources daily, it passes all relevant executive change announcements on to the Professional data set team.

Rest of the world (non-U.S. and non-Canadian Companies)

Sources include prospectuses and other circulars, material change reports, company announcements, notices and circulars, 'Glossy' reports, and regular updates for Public Offering and Shelf Registrations for Rest of the World. These agencies include the U.S. Securities and Exchange Commission (SEC) via EDGAR, the Canadian Securities Administrators (CSA) via SEDAR, the Australian Securities & Investments Commission (ASIC) via ASX, and the Regulatory News Service (RNS) which is owned by the London Stock Exchange for U.K. companies.

Data Maintenance

S&P Capital IQ maintains the Professional data set through a combination of approaches outlined below.

Cyclical Validation

S&P Capital IQ validates its entire universe of operating public companies once a year. As annual filings are published and/or filed by companies, S&P Capital IQ compares the documents with existing data and makes appropriate changes.

Daily News

S&P Capital IQ follows daily announcements and updates from stock exchanges, regulatory authority websites, specialized news providers, news aggregators, and web-mining agents.

Web Content Mining

S&P Capital IQ uses web-mining agents to monitor the information that is added to or removed from a company's website. Because a significant percentage of these changes occur without a public announcement, web content mining enables S&P Capital IQ to include timely updates to the Professional data set. Once alerted to such web content changes, S&P Capital IQ evaluates the information and determines whether and how the data will be reflected in the Professional data set.

Company Surveys

S&P Capital IQ surveys public companies directly at frequent intervals as a means of not only gathering Professional data but of confirming data collected from other sources as well. S&P Capital IQ evaluates the returned surveys and determines whether and how the surveyed information will be reflected in the professional data set

Coverage Universe

The universe of companies includes:

- Public companies and public investment firms
- Private companies, private investment firms, corporate investment arms, and financial services investment arms
- Other non-standard types, such as unions, educational institutions, etc.
- Operating companies, operating subsidiaries, and reorganizing companies
- Out-of-business companies, acquired companies, and liquidating companies

S&P Capital IQ tracks Professional developments for companies operating in all major markets, including:

- U.S. and Canada
- Europe
- Asia
- Middle East
- Latin America

The Professional data team processes sources in English, as well as in local languages, including French, German and Spanish (Europe); and Japanese, Korean and Mandarin (Asia); and Arabic and Hebrew (Middle East).

This page is intentionally blank.

Professional Package Table Descriptions

Data Tables

Professional Table

The **Professional Table** relates a Person and a Company. The type of relationship between the two entities is described by a number of fields, including *proFlag* and *boardFlag*.

| ciqProfessional | |
|-----------------|---|
| PK | <u>proId</u> |
| | personId companyId proFlag boardFlag educatedFlag currentProFlag currentBoardFlag currentEducatedFlag title specialty proRank boardRank officeAddressId streetAddress streetAddress2 streetAddress3 streetAddress4 city stateId countryId zipCode officePhoneValue |

file: Professional.txt

Below you will find a description for each column in the Professional table.

Table 1. Professional table fields

| Column Name | Data Type | Description |
|---------------------|--------------|---|
| proId | int | Unique identifier for a professional. A professional is the instance of a person being associated to a company, educational institution, etc. |
| personId | int | Unique identifier for every person in the S&P Capital IQ database. |
| companyId | int | Unique identifier for the company in the S&P Capital IQ data set to which the professional is affiliated. |
| proFlag | bit | Flag to denote whether the person ever worked at this company. |
| boardFlag | bit | Flag to denote whether the person was ever on the board of this company. |
| educatedFlag | bit | Flag to denote whether the person was educated at the educational institution indicated by the <i>companyId</i> . |
| currentProFlag | bit | Flag to denote whether the person currently works at this company. |
| currentBoardFlag | bit | Flag to denote whether the person is currently on the board of this company. |
| currentEducatedFlag | bit | Flag to denote whether the person is currently a student at the educational institution indicated by the <i>companyId</i> . |
| title | varchar(500) | Professional's title at this organization |
| specialty | varchar(200) | Specifically used for Private Equity professionals, this denotes the industry or other specialization they focus on. |
| proRank | int | Sort order (ranking) for the professional in the organization. |
| boardRank | int | The ranking of the professional on the board. The board member types are ranked (e.g., chairman = 1) and then ordered. |
| officeAddressId | int | Identifier for the primary office address of a particular professional; it is used to link to the address table. |
| streetAddress | varchar(200) | First line of the primary office address for a particular professional. |
| streetAddress2 | varchar(200) | Second line of the primary office address for a particular professional. |

| Column Name | Data Type | Description |
|------------------|--------------|---|
| streetAddress3 | varchar(200) | Third line of the primary office address for a particular professional. |
| streetAddress4 | varchar(200) | Fourth line of the primary office address for a particular professional. |
| city | varchar(100) | The city of the primary office address for a particular professional. |
| stateId | int | State Identifier of the primary office address for a particular professional. |
| countryId | int | Country Identifier of the primary office address for a particular professional. (<i>countryId</i> maps to refcountryGeo table.) |
| zipCode | varchar(50) | Zip code of the primary office address for a particular professional. |
| officePhoneValue | varchar(50) | Main phone number of the primary office for a particular professional. |

Professional Coverage Table

The **Professional Coverage Table** describes which professionals “cover” what companies in their portfolios. This information is available primarily for private equity funds.

| ciqProfessionalCoverage | |
|-------------------------|--------------------------------------|
| PK | <u>professionalCoverageld</u> |
| | prold companyld |

file: ProfessionalCoverage.txt

Below you will find a description for each column in the Professional Coverage table.

Table 2. Professional Coverage table fields

| Column Name | Data Type | Description |
|------------------------|-----------|---|
| professionalCoverageld | int | Unique identifier for the ciqProfessionalCoverage table. |
| prold | int | Unique identifier for a professional. A professional is the instance of a person being associated to a company, educational institution, etc. |
| companyld | int | Unique identifier for the company in the S&P Capital IQ data set to which the professional relates. |

Person Table

The **Person Table** provides a unique identifier and the related information about every person in the S&P Capital IQ data set.

| ciqPerson | |
|-----------|---|
| PK | <u>personId</u> |
| | firstName middleName lastName emailAddress prefix suffix salutation yearBorn phoneValue |

file: Person.txt

Below you will find a description for each column in the Person table.

Table 3. Person table fields

| Column Name | Data Type | Description |
|--------------|-------------|---|
| personId | int | Unique identifier for every person in the S&P Capital IQ database. |
| firstName | varchar(50) | First name of the person. |
| middleName | varchar(50) | Middle name of the person. |
| lastName | varchar(50) | Last name of the person. |
| emailAddress | varchar(50) | Email address for a professional. |
| prefix | varchar(50) | Title used before a person's name, such as "Mr.," "Mrs.," "Ms.," "Dr.," etc. |
| suffix | varchar(50) | Designation used after a person's name, such as "Jr.," "Sr.," "Ph.D.," "I," "II," "III," etc. |
| salutation | varchar(50) | For some people, the name or nickname they prefer to be called. |
| yearBorn | int | Year the professional was born. |
| phoneValue | varchar(50) | Text of the phone number. |

Person Biography Table

The **Person Biography Table** provides information describing the experience of the person being profiled.

| ciqPersonBiography | |
|--------------------|------------------------|
| PK | <u>personId</u> |
| | biography |

file: PersonBiography.txt

Below you will find a description for each column in the Person Biography table.

Table 4. Person Biography table fields

| Column Name | Data Type | Description |
|-------------|---------------|---|
| personId | int | Unique identifier for every person in the S&P Capital IQ database. |
| biography | varchar(7000) | Textual information describing the experience of the person profiled. |

Pro To Pro Function Table (Professional To Professional Function Table)

The **Pro To Pro Function Table** provides information that relates a professional to the job functions the professional performs (e.g., Bill Gates to Chairman of Microsoft).

| ciqProToProFunction | |
|---------------------|---|
| PK | <u>proToProFunctionId</u> |
| | prold proFunctionId currentFlag startDay startMonth startYear endDay endMonth endYear proFunctionSpecialty |

file: ProToProFunction.txt

Below you will find a description for each column in the Pro To Pro Function table.

Table 5. Pro To Pro Function table fields

| Column Name | Data Type | Description |
|--------------------|-----------|---|
| proToProFunctionId | int | Unique identifier of the professional performing certain job functions. |
| prold | int | Unique identifier for a professional. A professional is the instance of a person being associated to a company, educational institution, etc. |
| proFunctionId | int | The identifier for a given <i>proFunction</i> . A <i>proFunction</i> is a standardized way to describe titles across different firms. |
| currentFlag | bit | Flag to denote whether relationships of this type are current. |
| startDay | int | Start day of this record. |
| startMonth | int | Start month of this record. |
| startYear | int | Start year of this record. |
| endDay | int | End day of this record. |
| endMonth | int | End month of this record. |
| endYear | int | End year of this record. |

| Column Name | Data Type | Description |
|----------------------|--------------|---|
| proFunctionSpecialty | varchar(200) | Textual information about the specialty of a professional as it relates to the job functions the professional performs. |

Compensation Table

The **Compensation Table** provides information on a professional's compensation.

| ciqCompensation | |
|-----------------|---|
| PK | <u>compensationId</u> |
| | proId filingDate isLatest currencyId compensationFiscalYear compensationTypeId compensationValue periodEndDate |

file: Compensation.txt

Below you will find a description for each column in the Compensation table.

Table 6. Compensation table fields

| Column Name | Data Type | Description |
|------------------------|-----------|---|
| compensationId | int | Unique identifier for a compensation record. |
| proId | int | Unique identifier for a professional. A professional is the instance of a person being associated to a company, educational institution, etc. |
| filingDate | datetime | Date the SEC document describing this compensation was filed. |
| isLatest | bit | This column denotes if this row is the latest. |
| currencyId | int | Unique identifier for a given currency. |
| compensationFiscalYear | int | Fiscal year for this record. |
| compensationTypeId | int | Identifier for the type of the compensation. For details, see Table 12 . |
| compensationValue | decimal | Value column for the compensation. |
| periodEndDate | datetime | The date on which the period ends. |

Reference Tables

Pro Function Table

The **Pro Function Table** contains the reference data describing the job functions of professionals. (A job function is a normalized version of a title in order to enable aggregation across companies that have different titles, but the same job functions.)

| ciqProFunction | |
|----------------|--|
| PK | <u>proFunctionId</u> |
| | proFunctionName keyExecFlag topKeyExecFlag boardFlag advisorFlag graduateFlag dealMakerFlag sponsorFlag undergraduateFlag onlyOneFlag companyFlag rank hideFlag committeeld |

file: ProFunction.txt

Below you will find a description for each column in the Pro Function table.

Table 7. Pro Function table fields

| Column Name | Data Type | Description |
|-----------------|--------------|--|
| proFunctionId | int | The identifier of a given professional function. (A <i>proFunction</i> is a standardized way to describe titles across different firms.) For examples, see Table 8 . |
| proFunctionName | varchar(100) | This is the descriptive value of the <i>proFunctionId</i> . For examples, see Table 8 . |
| keyExecFlag | bit | If this <i>proFunction</i> is one that denotes a Key Executive of a company, this field will have a '1.' |

| Column Name | Data Type | Description |
|-------------------|-----------|---|
| topKeyExecFlag | bit | This item indicates that the executive occupies a top-level position, which could be: <ul style="list-style-type: none"> • Chief Executive Officer • Co-Chief Executive Officer • President • Co-President • Top Key Executive • Chief Financial Officer • Chief Operating Officer |
| boardFlag | bit | Flag to denote whether the person was ever on the board of this company. |
| advisorFlag | bit | If this flag is '1,' the <i>proFunction</i> describes a person in an advisory capacity. |
| graduateFlag | bit | <i>proFunction</i> with this flag indicates a graduate degree. |
| dealMakerFlag | bit | This denotes if the person is in a position to make investment banking type deals happen. |
| sponsorFlag | bit | <i>proFunctions</i> with this flag checked are associated with professionals at financial sponsors. |
| undergraduateFlag | bit | If this flag is '1,' the <i>proFunction</i> describes a position at an educational institution. |
| onlyOneFlag | bit | This means that this <i>proFunction</i> can only be assigned to one person at the given company. |
| companyFlag | int | If this flag is '1,' the <i>proFunction</i> describes a function that is used in a company, not an educational institution. |
| rank | tinyint | The rank of this <i>proFunction</i> . By ordering this column, you can rank employees in the company by their job function within the organization. |
| hideFlag | bit | Some professionals are not shown in the S&P Capital IQ Platform and this is achieved by hiding every person with <i>proFunctions</i> that have a hideFlag=1. |
| committeeld | tinyint | Identifier for the committee to which a professional may belong. |

Table 8. Examples of professional functions by *proFunctionId* and *proFunctionName*

| proFunctionId | proFunctionName |
|----------------------|----------------------------|
| 1 | Chief Executive Officer |
| 2 | Co-Chief Executive Officer |
| 3 | President |
| 4 | Co-President |
| 5 | Top Key Executive |
| 6 | Chief Financial Officer |
| 7 | Chief Operating Officer |
| 8 | Unit CEO |
| 9 | Unit President |
| 10 | Senior Key Executive |
| Etc. | Etc. |

Committee Table

The **Committee Table** is a reference table that provides a list of all committees to which professionals may belong.

| ciqCommittee | |
|--------------|---------------------------|
| PK | <u>committeeld</u> |
| | committeeName |

file: Committee.txt

Below you will find a description for each column in the Committee table.

Table 9. Committee table fields

| Column Name | Data Type | Description |
|---------------|--------------|---|
| committeeld | tinyint | Identifier for the committee to which a professional may belong. For examples, see Table 10 below. |
| committeeName | varchar(100) | Name for the committee to which a professional may belong. For examples, see Table 10 below. |

Table 10. Examples of committees by *committeeld* and *committeeName*

| committeeld | committeeName |
|-------------|---|
| 1 | Asset Review/Asset Quality Committee |
| 2 | Asset-Liability Committee |
| 3 | Audit Committee |
| 4 | Budget/Planning Committee |
| 5 | Capital Projects/Capital Expenditures Committee |
| 6 | Committee on Directors |
| 7 | Compensation Committee |
| 8 | Conflicts/Related Transactions Committee |
| 9 | Control Committee |
| 10 | Corporate Disclosure Committee |

Compensation Type Table

The **Compensation Type Table** provides information on the different types of compensation, e.g., cash, bonus, options.

| ciqCompensationType | |
|---------------------|----------------------------------|
| PK | <u>compensationTypeId</u> |
| | compensationTypeName |

file: CompensationType.txt

Below you will find a description for each column in the Compensation Type table.

Table 11. Compensation Type table fields

| Column Name | Data Type | Description |
|----------------------|--------------|---|
| compensationTypeId | int | Identifier for the type of the compensation. For examples, see Table 12 below. |
| compensationTypeName | varchar(150) | Description of the compensation type. For examples, see Table 12 below. |

Table 12. Examples of compensation by *compensationTypeId* and *compensationTypeName*

| compensationTypeId | compensationTypeName |
|--------------------|---------------------------|
| 1 | Salary |
| 2 | Bonus |
| 3 | Other Annual Compensation |
| 4 | Restricted Stock Awards |
| 5 | Stock Grants |
| 6 | Stock Options |
| 7 | Long Term Incentive Plan |
| 8 | All Other Compensation |
| 9 | Exercised Options |
| 10 | Exercised Options Value |
| Etc. | Etc. |

Person Professional Package

Table Descriptions

Data Tables

Person Professional Table

The **Person Professional Table** delivers information on all the officers and directors for the companies in your universe. (A unique *prold* is the primary key and is used in other tables to relate to this record. The flags in the file reveal the type of relationship the person has with the company.)

| ciqPersonProfessional | |
|-----------------------|---|
| PK | <u>prold</u> |
| | companyId firstName middleName lastName emailAddress title boardFlag currentBoardFlag educatedFlag boardRank currentEducatedFlag proFlag currentProFlag proRank prefix suffix salutation specialty yearBorn |

file: PersonProfessional.txt

Below you will find a description for each column in the Person Professional table.

Table 13. Person Professional table fields

| Column Name | Data Type | Description |
|---------------------|--------------|--|
| proId | int | Unique identifier for a professional. A professional is the instance of a person being associated to a company (or educational institution, etc.). |
| companyId | int | Unique identifier for the company in the S&P Capital IQ data set to which the professional relates. |
| firstName | varchar(50) | First name of the person. |
| middleName | varchar(50) | Middle name of the person. |
| lastName | varchar(50) | Last name of the person. |
| emailAddress | varchar(100) | Email address for a professional. |
| title | varchar(500) | Professional's title at this organization. |
| boardFlag | bit | Flag to denote whether the person was ever on the board of this company. |
| currentBoardFlag | bit | Flag to denote whether the person is currently on the board of this company. |
| educatedFlag | bit | Flag to denote whether the person was educated at the educational institution indicated by the <i>companyId</i> . |
| boardRank | tinyint | The ranking of the professional on the board. Basically, the type of board members are ranked (e.g., chairman = 1) and then ordered. |
| currentEducatedFlag | bit | Flag to denote whether the person is currently a student at the educational institution indicated by the <i>companyId</i> . |
| proFlag | bit | Flag to denote whether the person ever worked at this company. |
| currentProFlag | bit | Flag to denote whether the person currently works at this company. |
| proRank | tinyint | Sort order (ranking) for the professional in the organization. |
| prefix | varchar(50) | Title used before a person's name, such as "Mr.," "Mrs.," "Ms.," "Dr.," etc. |
| suffix | varchar(50) | Designation used after a person's name, such as "Jr.," "Sr.," "Ph.D.," "I," "II," "III," etc. |
| salutation | varchar(50) | For some people, the name or nickname they prefer to be called. |
| specialty | varchar(200) | Specifically used for Private Equity professionals, this denotes the industry or other specialization they focus on. |

| Column Name | Data Type | Description |
|-------------|-----------|---------------------------------|
| yearBorn | int | Year the professional was born. |

Compensation Person Table

The **Compensation Person Table** delivers information on a Professional's compensation.

| ciqCompensationPerson | |
|-----------------------|---|
| PK | <u>compensationId</u> |
| | proId filingDate isLatest currencyId compensationFiscalYear compensationTypeId compensationValue periodEndDate |

file: CompensationPerson.txt

Below you will find a description for each column in the Compensation Person table.

Table 14. Compensation Person table fields

| Column Name | Data Type | Description |
|------------------------|---------------|--|
| compensationId | int | Unique identifier for a compensation record. |
| proId | int | Unique identifier for a professional. A professional is the instance of a person being associated to a company (or educational institution, etc.). |
| filingDate | datetime | Date the SEC document describing this compensation was filed. |
| isLatest | integer | This column denotes if this row is the latest. |
| currencyId | tinyint | Unique identifier for a given currency. |
| compensationFiscalYear | int | Fiscal year for this record. |
| compensationTypeId | int | Identifier for the type of the compensation. For details, see Table 12 . |
| compensationValue | decimal(18,4) | Value column for the compensation. |
| periodEndDate | datetime | The date on which the period ends. |

Reference Tables

Compensation Type Table

The **Compensation Type Table** delivers information on the different types of compensation e.g., cash, bonus, and options.

| ciqCompensationType | |
|---------------------|----------------------------------|
| PK | <u>compensationTypeld</u> |
| | compensationTypeName |

file: CompensationType.txt

Below you will find a description for each column in the Compensation Type table.

Table 15. Compensation Type table fields

| Column Name | Data Type | Description |
|----------------------|--------------|--|
| compensationTypeld | int | Identifier for the type of the compensation (e.g., options, cash, etc.). |
| compensationTypeName | varchar(150) | Description of the compensation type (e.g., 1 = Salary; 2 = Bonus; 3 = Other Annual Compensation; etc.). |

This page is intentionally blank.

People Basic Package Table Descriptions

Data Tables

Professional Basic Table

The **Professional Basic Table** relates a Person to a Company. The type of relationship between these two entities is then described by the *proFlag*, *boardFlag*, and other fields. (This table provides a portion of the data contained in the **ciqProfessional** table of the Professional data set.)

| ciqProfessionalBasic | |
|----------------------|---|
| PK | <u>proId</u> |
| | personId companyId title specialty proFlag boardFlag currentProFlag currentBoardFlag |

file: ProfessionalBasic.txt

Below you will find a description for each column in the Professional Basic table.

Table 16. Professional Basic table fields

| Column Name | Data Type | Description |
|-------------|-----------|--|
| proId | int | Unique identifier for a professional. A professional is the instance of a person being associated to a company (or educational institution, etc.). |

| Column Name | Data Type | Description |
|------------------|--------------|--|
| personId | int | Unique identifier for every person in the S&P Capital IQ database. |
| companyId | int | Unique identifier for the company in the S&P Capital IQ data set to which the professional relates. |
| title | varchar(500) | Professional's title at this organization. |
| specialty | varchar(200) | Specifically used for Private Equity professionals, this denotes the industry or other specialization they focus on. |
| proFlag | bit | Flag to denote whether the person ever worked at this company. |
| boardFlag | bit | Flag to denote whether the person was ever on the board of this company. |
| currentProFlag | bit | Flag to denote whether the person currently works at this company. |
| currentBoardFlag | bit | Flag to denote whether the person is currently on the board of this company. |

Person Basic Table

The **Person Basic Table** provides a unique identifier and the related basic information about every person in the S&P Capital IQ data set. (This table provides a portion of the data contained in the **ciqPerson** table of the Professional data set.)

| ciqPersonBasic | |
|----------------|---|
| PK | <u>personId</u> |
| | prefix firstName middleName lastName suffix |

file: Professional.txt

Below you will find a description for each column in the Person Basic table.

Table 17. Person Basic table fields

| Column Name | Data Type | Description |
|-------------|-------------|---|
| personId | int | Unique identifier for every person in the S&P Capital IQ database. |
| prefix | varchar(50) | Title used before a person's name, such as "Mr.," "Mrs.," "Ms.," "Dr.," etc. |
| firstName | varchar(50) | First name of the person. |
| middleName | varchar(50) | Middle name of the person. |
| lastName | varchar(50) | Last name of the person. |
| suffix | varchar(50) | Designation used after a person's name, such as "Jr.," "Sr.," "Ph.D.," "I," "II," "III," etc. |

Pro To Pro Function Table (Professional To Professional Function Table)

The **Pro To Pro Function Table** provides information that relates a professional to the job functions the professional performs (e.g., Bill Gates related to Chairman of Microsoft).

| ciqProToProFunction | |
|---------------------|---|
| PK | <u>proToProFunctionId</u> |
| | proId proFunctionId currentFlag startDay startMonth startYear endDay endMonth endYear proFunctionSpecialty |

file: ProToProFunction.txt

Below you will find a description for each column in the Pro To Pro Function table.

Table 18. Pro To Pro Function table fields

| Column Name | Data Type | Description |
|--------------------|-----------|--|
| proToProFunctionId | int | Unique identifier for the professional and the job functions the professional performs. |
| proId | int | Unique identifier for a professional. A professional is the instance of a person being associated to a company (or educational institution, etc.). |
| proFunctionId | int | This is the identifier of a given <i>proFunction</i> . A <i>proFunction</i> is a standardized way to describe titles across different firms. |
| currentFlag | bit | Denotes whether relationships of this type are current. |
| startDay | int | Start day of this record. |
| startMonth | int | Start month of this record. |
| startYear | int | Start year of this record. |
| endDay | int | End day of this record. |
| endMonth | int | End month of this record. |
| endYear | int | End year of this record. |

| Column Name | Data Type | Description |
|----------------------|--------------|--|
| proFunctionSpecialty | varchar(100) | Specifically used for Private Equity professionals, this denotes the industry or other specialization they focus on. |

Reference Tables

Pro Function Basic Table

The **Pro Function Basic Table** contains reference data describing the basic job functions of professionals. A job function is a normalized version of a title in order to enable aggregation across companies that have different titles, but the same job functions. (The data in this table is a portion of the data contained in the **ciqProFunction** table of the Professional data set.)

| ciqProFunctionBasic | |
|---------------------|---|
| PK | <u>proFunctionId</u> |
| | proFunctionName keyExecFlag topKeyExecFlag boardPositionFlag advisorFlag committeeld |

file: ProFunctionBasic.txt

Below you will find a description for each column in the Pro Function Basic table.

Table 19. Pro Function Basic table fields

| Column Name | Data Type | Description |
|-----------------|--------------|--|
| proFunctionId | int | This is the identifier of a given professional function (<i>proFunction</i>). (A <i>proFunction</i> is a standardized way to describe titles across different firms.) |
| proFunctionName | varchar(100) | The descriptive value of the <i>proFunctionId</i> . Examples of <i>proFunctionIds</i> and their <i>proFunctionNames</i> : 1 = Chief Executive Officer 2 = Co-Chief Executive Officer 3 = President |
| keyExecFlag | bit | If this <i>proFunction</i> is one that denotes a Key Executive of a company, this field will have a '1.' |

| Column Name | Data Type | Description |
|-------------------|-----------|---|
| topKeyExecFlag | bit | This item indicates that the executive occupies a top-level position, which could be: <ul style="list-style-type: none"> • Chief Executive Officer • Co-Chief Executive Officer • President • Co-President • Top Key Executive • Chief Financial Officer • Chief Operating Officer |
| boardPositionFlag | bit | Flag to denote whether the person was ever on the board of this company. |
| advisorFlag | bit | If this flag is '1,' the <i>proFunction</i> describes a person in an advisory capacity. |
| committeeld | tinyint | Identifier for the committee to which a professional may belong. |

Committee Table

The **Committee Table** delivers is a reference table that provides a list of all committees to which professionals may belong.

| ciqCommittee | |
|--------------|---------------------------|
| PK | <u>committeeld</u> |
| | committeeName |

file: Committee.txt

Below you will find a description for each column in the Committee table.

Table 20. Committee table fields

| Column Name | Data Type | Description |
|---------------|--------------|---|
| committeeld | tinyint | Identifier for the committee to which a professional may belong. |
| committeeName | varchar(100) | Name for the committee to which a professional may belong. Examples of <i>committeelds</i> and their <i>committeeNames</i> : 1 = Asset Review/Asset Quality Committee 2 = Asset-Liability Committee 3 = Audit Committee |

Compensation Detail Package Table Descriptions

Data Tables

Compensation Detail Table

The **Compensation Detail Table** provides compensation details for the executives of public companies.

| ciqCompensationDetail | |
|-----------------------|---|
| PK | <u>compensationDetailId</u> |
| | proId compensationFiscalYear compensationSubTypeSequence compensationSubTypeId compensationDetailValue accessionNumber filingDate relativeConstant |

file: CompensationDetail.txt

Below you will find a description for each column in the Compensation Detail table.

Table 21. Compensation Detail table fields

| Column Name | Data Type | Description |
|----------------------|-----------|---|
| compensationDetailId | integer | Unique identifier for a compensation detail record. |
| proId | integer | Unique identifier for a professional. A professional is the instance of a person being associated to a company, educational institution, etc. |

| Column Name | Data Type | Description |
|-----------------------------|---------------|---|
| compensationFiscalYear | tinyint | Fiscal year for this record. |
| compensationSubTypeSequence | integer | This item groups values that were reported together. |
| compensationSubTypeId | tinyint | Identifier for the sub type of the compensation (e.g., 1 = No. of Options; 2 = Exercise Price; etc.). |
| compensationDetailValue | varchar(8000) | Value column for the compensation detail. |
| accessionNumber | varchar(500) | This is the unique number identifying the filing, given by the SEC at the time of collection. The accession number can be linked to ciqKeyDocument or ciqFinInstance tables for more details about the specific document. |
| filingDate | datetime | Date the SEC document describing this compensation was filed. |
| relativeConstant | tinyint | This item aligns current and historical periods. The current period is assigned a base integer—1000—and each historical period sequentially decreases the base integer by 1. |

Compensation Adjustment Table

The **Compensation Adjustment Table** provides information on compensation adjustments for executives of public companies.

| ciqCompensationAdjustment | |
|---------------------------|--|
| PK | <u>compensationAdjustmentId</u> |
| | proId fiscalYear compensationAdjustmentTypeId compensationAdjustmentValue adjustmentComment accessionNumber compensationTypeId |

file: CompensationAdjustment.txt

Below you will find a description for each column in the Compensation Adjustment table.

Table 22. Compensation Adjustment table fields

| Column Name | Data Type | Description |
|------------------------------|---------------|---|
| compensationAdjustmentId | integer | Unique identifier for a compensation adjustment record. |
| proId | integer | Unique identifier for a professional. A professional is the instance of a person being associated to a company, educational institution, etc. |
| fiscalYear | tinyint | Fiscal year for this row. |
| compensationAdjustmentTypeId | tinyint | Identifier for the type of the compensation adjustment. |
| compensationAdjustmentValue | decimal(18,4) | Value column for the compensation adjustment. |
| adjustmentComment | varchar(2000) | Textual information on the compensation adjustment (e.g., Additional Compensation Paid, Paid as a Director, Director's Fee, Paid to the Foundation, etc.). |
| accessionNumber | varchar(500) | This is the unique number identifying the filing, given by the SEC at the time of collection. The accession number can be linked to ciqKeyDocument or ciqFinInstance tables for more details about the specific document. |
| compensationTypeId | integer | Identifier for the type of the compensation. For details, see Table 12 . |

Reference Tables

Compensation Sub Type Table

The **Compensation Sub Type Table** provides information on the components of an executive's compensation.

| ciqCompensationSubType | |
|------------------------|--|
| PK | <u>compensationSubTypeId</u> |
| | compensationSubTypeName compensationTypeId compensationBlockId |

file: CompensationSubType.txt

Below you will find a description for each column in the Compensation Sub Type table.

Table 23. Compensation Sub Type table fields

| Column Name | Data Type | Description |
|-------------------------|--------------|---|
| compensationSubTypeId | tinyint | Identifier for the sub type of the compensation (e.g., 1 = No. of Options; 2 = Exercise Price; etc.). |
| compensationSubTypeName | varchar(100) | Name of every compensation subtype comprising an executive's compensation. |
| compensationTypeId | integer | Identifier for the type of the compensation. For details, see Table 12 . |
| compensationBlockId | tinyint | Identifier used internally to define the relationship between the data items and blocks of data. |

Compensation Adjustment Type Table

The **Compensation Adjustment Type Table** provides information on the types of adjustments made to an executive's compensation.

| ciqCompensationAdjustmentType | |
|-------------------------------|--|
| PK | <u>compensationAdjustmentTypeId</u> |
| | compensationAdjustmentTypeName adjustmentNegativeFlag |

file: CompensationAdjustmentType.txt

Below you will find a description for each column in the Compensation Adjustment Type table.

Table 24. Compensation Adjustment Type table fields

| Column Name | Data Type | Description |
|--------------------------------|--------------|--|
| compensationAdjustmentTypeId | tinyint | Identifier for the type of the compensation adjustment |
| compensationAdjustmentTypeName | varchar(500) | Name for the type of the compensation adjustment |
| adjustmentNegativeFlag | bit | A flag to indicate the nature of the negative compensation adjustment. |

Table 25. Compensation Adjustment by *compensationAdjustmentType*, *compensationAdjustmentTypeName*, and *adjustmentNegativeFlag*

| compensationAdjustmentTypeId | compensationAdjustmentTypeName | adjustmentNegativeFlag |
|------------------------------|--------------------------------|------------------------|
| 1 | Duplication - Positive | 0 |
| 2 | Duplication - Negative | 1 |
| 3 | Prev. Year - Positive | 0 |
| 4 | Prev. Year - Negative | 1 |

This page is intentionally blank.

Appendix A: Sample Query Solutions

This section provides sample queries and solutions for S&P Capital IQ Professional data set. All sample queries use Microsoft® SQL Server™ script.

Note: Sample queries are provided in order to demonstrate table relationships and business rules. Please feel free to optimize the queries for best performance based on your use case.

Sample query 1

Display a person's profile with biography, education, and board memberships

```
select
per.prefix as PrefixName,
per.firstName as FirstName,
per.middleName as MiddleName,
per.lastName as LastName,
per.emailAddress as EmailAddress,
per.suffix as SuffixName,
per.salutation as Salutation,
b.biography as PersonBiography,
pro.currentBoardFlag as BoardMember,
pro.boardRank as BoardRank,
f.graduateFlag as DegreeFlag
from ciqProfessional pro inner join ciqPerson per on pro.personId = per.personId
inner join ciqPersonBiography b on b.personId = per.personId
inner join ciqProToProFunction ptpf on ptpf.proId = pro.proId
inner join ciqProFunction f on f.proFunctionId = ptpf.proFunctionId
where pro.proId = 595452
```

View the results¹

| Prefix Name | First Name | Middle Name | Last Name | Email Address | Suffix Name | Salutation | PersonBiography | Board Member | Board Rank | Degree Flag |
|-------------|------------|-------------|-----------|---------------|-------------|------------|--|--------------|------------|-------------|
| Mr. | Kenneth | I. | Chenault | NULL | NULL | Ken | Mr. Kenneth I. Chenault, Ken has been the Chief Executive Officer of American Express Company since January 2001 and its subsidiary, American Express Travel Related Services Company Inc. since February 1997. Mr. Chenault joined American Express in September 1981 and served as President of the U.S.A division of American Express Travel Related Services Company, Inc. since 1993. He served as President and Chief Operating Officer of American Express Co. from February 1997 to January 2001. He held several senior management positions at Bain & Co. He has been Chairman of American Express Company since April 2001 and American Express Travel Related Services Company Inc., (TRS), since April 2001. He serves as Vice Chairman and Director of Phoenix House Foundation, Inc. He serves as Vice Chairman of National Academy Foundation. He served as Vice Chairman of American Express Company from January 1995 to February 1997. He has been a Director of Procter & Gamble Co. since April 21, 2008... | 1 | 5 | 0 |

¹ Partial presentation of results

Sample query 2

Identify current board members for IBM

```

select pro.companyId,
pro.title,
pro.boardRank,
per.prefix,
per.firstName,
per.middleName,
per.lastName,
per.suffix,
per.salutation,
per.emailAddress
from ciqProfessional pro inner join ciqPerson per on pro.personId = per.personId
where pro.companyId = 112350 -- IBM
and pro.boardFlag = 1
and pro.boardRank is not NULL
order by pro.boardRank

```

View the results

| companyId | title | boardRank | prefix | firstName | middleName | lastName | suffix | salutation | Email Address |
|-----------|---|-----------|--------|-----------|------------|-----------|--------|------------|---------------|
| 112350 | Executive Chairman, Chief Executive Officer, President and Chairman of Executive Committee | 1 | Mr. | Samuel | J. | Palmisano | NULL | NULL | NULL |
| 112350 | Director, Chairman of Executive Compensation & Management Resources Committee and Member of Executive Committee | 2 | Mr. | Sidney | NULL | Taurel | NULL | NULL | NULL |
| 112350 | Director, Chairman of Directors & Corporate Governance Committee and Member of Executive Committee | 3 | Mr. | Lorenzo | H. | Zambrano | NULL | NULL | NULL |
| 112350 | Director, Chairman of Audit Committee and Member of Executive Committee | 4 | Mr. | Michael | L. | Eskew | NULL | NULL | NULL |
| 112350 | Director | 5 | Mr. | Kenneth | I. | Chenault | NULL | Ken | NULL |

| companyId | title | boardRank | prefix | firstName | middleName | lastName | suffix | salutation | Email Address |
|-----------|--|-----------|--------|-----------|------------|----------|----------------|------------|----------------------|
| 112350 | Director and Member of Audit Committee | 6 | Ms. | Joan | E. | Spero | NULL | NULL | NULL |
| 112350 | Director and Member of Directors & Corporate Governance Committee | 7 | Dr. | Shirley | Ann | Jackson | Ph.d. | NULL | NULL |
| 112350 | Director and Member of Audit Committee | 8 | Mr. | James | W. | Owens | NULL | Jim | NULL |
| 112350 | Director and Member of Directors & Corporate Governance Committee | 9 | Prof. | William | R. | Brody | M.D., Ph.D. | NULL | wrbrody@sa lk.edu |
| 112350 | Director and Member of Executive Compensation & Management Resources Committee | 10 | Mr. | Alain | J. P. | Belda | NULL | NULL | NULL |

Sample query 3

Identify prior executives found at IBM

```

select pro.companyId,
pro.title "Title",
pro.boardRank "Rank",
per.firstName "First Name",
per.lastName "Last Name",
per.middleName "MI",
per.emailAddress "Email",
per.prefix "Prefix",
per.suffix "Suffix",
per.salutation "Salutation"
from ciqProfessional pro inner join ciqPerson per on pro.personId = per.personId
where exists
(
    select 'a' from ciqProToProFunction ptpf inner join ciqProFunction pf on ptpf.proFunctionId = pf.proFunctionId
    where pf.keyExecFlag = 1 and ptpf.prold = pro.prold
)
and pro.companyId = 112350
and pro.proFlag = 0
order by pro.prold

```

View the results

| companyId | Title | Rank | First Name | Last Name | MI | Email | Prefix | Suffix | Salutation |
|-----------|----------------------|------|------------|-----------|----|-------|--------|--------|------------|
| 112350 | Former Chairman | NULL | Louis | Gerstner | V. | NULL | Mr. | Jr. | Lou |
| 112350 | Former Vice Chairman | NULL | John | Thompson | M. | NULL | Mr. | NULL | NULL |

Sample query 4

Identify the key executives with the highest annual cash compensation between 01/01/2010 and 12/31/2010

```
select top(20) cast(a.compensationValue/f.currencyRateClose as int) [Total Annual Cash Compensation in USD],  
  lastname,  
  firstname,  
  title,  
  d.companyName  
from ciqCompensation a  
join ciqProfessional b on b.proid = a.proid  
join ciqPerson c on c.personId = b.personId  
join ciqCompany d on d.companyId = b.companyId  
join ciqCurrency e on e.currencyId = a.currencyId  
join ciqExchangeRate f on f.currencyId = e.currencyId  
where a.periodEndDate between '2010-01-01' and '2010-12-31'  
and a.compensationType = '15'  
and f.pricingdate = a.periodEndDate  
and a.compensationValue > 0  
order by a.compensationValue/f.currencyRateClose desc,a.compensationValue desc
```

View the results

| Total Annual Cash Compensation in USD | lastName | firstName | title | companyName |
|---------------------------------------|----------------|----------------|--|--------------------------|
| 617520 | Magnasco | Reinaldo | President | S.A.C.I. Falabella |
| 448151 | Solari | Juan Cuneo | Chairman | S.A.C.I. Falabella |
| 239948 | Buchi Buc | Hernán | Independent Director and Chairman of Audit Committee | S.A.C.I. Falabella |
| 238955 | Cardone Solari | Sergio | Director and Member of Audit Committee | S.A.C.I. Falabella |
| 228802 | Moreno Charme | Alfredo | Former Director | S.A.C.I. Falabella |
| 181437 | del Río Goudie | José Luis | Director and Member of Audit Committee | S.A.C.I. Falabella |
| 181437 | Heller Solari | Carlos Alberto | Director | S.A.C.I. Falabella |
| 181437 | Karlezi Solari | Maria Cecilia | Director | S.A.C.I. Falabella |
| 181437 | Cortés Solari | Juan Carlos | Director | S.A.C.I. Falabella |
| 9150 | Arellano Marin | Jose Pablo | Former Director and Member of Audit Committee | United Company RUSAL Plc |

Revision History

Revision History

The changes to this document include the following:

Table 26. Revision history

| Document Version | Date | Changes |
|------------------|------------|--|
| 1.0 | 07/12/2012 | Initial version |
| 1.1 | 03/01/2013 | Adopted single contact email address |
| 1.2 | 06/04/2014 | Corrected results for sample query #4 |
| 1.3 | 02/10/2016 | <ul style="list-style-type: none">Added board relationship criteria to sample query #1Updated reference to <i>countryId</i> to say that “<i>countryId</i> maps to the refCountryGeo” table.Minor punctuation updateciqPersonBiography table is PersonBiography.txt file |
| 1.4 | 03/30/2016 | <ul style="list-style-type: none">Revised the description for the <i>topKeyExecFlag</i> field.Added the <i>topKeyExecFlag</i> field in the ciqProFunctionBasic table in the People Basic database schema. |
| 1.5 | 05/04/2017 | <ul style="list-style-type: none">Revised the descriptions for the <i>educatedFlag</i> and <i>currentEducatedFlag</i> fields. |

This page is intentionally blank.

Index

accessionNumber, 44, 45
AdjustmentComment, 45
adjustmentNegativeFlag, 47
advisorFlag, 27, 42
biography, 22
boardFlag, 18, 27, 32, 38, 42
boardRank, 18, 32
city, 19
Committee Table, 29, 42
committeeId, 27, 29, 42
committeeName, 29, 42
Company Survey, 14
companyFlag, 27
companyId, 20, 32, 38
Compensation Adjustment Table, 45
Compensation Adjustment Type Table, 47
Compensation Detail Table, 43
Compensation Person Table, 34
Compensation Sub Type Table, 46
Compensation Table, 25
Compensation Type Table, 30, 35
compensationAdjustmentId, 45
compensationAdjustmentTypeId, 45, 47
compensationAdjustmentTypeName, 47
compensationAdjustmentValue, 45
compensationBlockId, 46
compensationDetailId, 43
compensationDetailValue, 44
compensationFiscalYear, 25, 34, 44
compensationId, 25, 34
compensationSubTypeId, 44, 46
compensationSubTypeName, 46
compensationSubTypeSequence, 44
compensationTypeId, 25, 30, 34, 35, 45, 46
compensationTypeName, 30, 35
compensationValue, 25, 34
countryId, 19
Coverage Universe, 14
currencyId, 25, 34
currentBoardFlag, 18, 32, 38
currentEducatedFlag, 18, 32
currentFlag, 18, 23, 40
currentProFlag, 32, 38
Cyclical Validation, 14
Daily News, 14
Data Maintenance, 14
 Company Surveys, 14
 Cyclical Validation, 14
 Daily News, 14
 Web Content Mining, 14
Data Tables
 Committee, 29, 42
 Compensation, 25
 Compensation Adjustment, 45
 Compensation Adjustment Type, 47
 Compensation Detail, 43
 Compensation Person, 34
 Compensation Sub Type, 46
 Compensation Type, 30, 35
 Person, 21
 Person Basic, 39
 Person Biography, 22
 Person Professional, 31
 Pro Function, 26
 Pro Function Basic, 41
 Pro To Pro Function, 23
 Professional, 17
 Professional Basic, 37
 Professional Coverage, 20
 Professional To Professional Function, 23
dealMakerFlag, 27
educatedFlag, 18, 32
emailAddress, 21, 32
endDay, 23, 40
endMonth, 23, 40
endYear, 23, 40
Executive Summary, 3
 About Professional Data Packages, 3
 Introduction to S&P Capital IQ Data, 3
 Professional Data, 3
filingDate, 25, 34, 44
firstName, 21, 32, 39
fiscalYear, 45
graduateFlag, 27
hideFlag, 27
isLatest, 25, 34
keyExecFlag, 26, 41
lastName, 21, 32, 39
Linking to S&P Capital IQ Base Files, 11
Methodology, 4, 13
 Coverage Universe, 14
 Data Maintenance, 14
middleName, 21, 32, 39
officeAddressId, 18
officePhoneValue, 19
onlyOneFlag, 27
periodEndDate, 25, 34
Person Basic Table, 39
Person Biography Table, 22
Person Professional Table, 31
Person Table, 21
personId, 18, 21, 22, 38, 39
phoneValue, 21
prefix, 21, 32, 39
Pro Function Table, 26, 41
Pro To Pro Function Table, 23
Professional Basic Table, 37
Professional Coverage Table, 20

Professional Data Manual

- Revision History, 57
- Supporting Documentation, 1
- What You Will Find in This Manual, 1
- Who Should Read this Manual, 1

Professional Data Packages

- S&P Capital IQ Compensation Detail, 4
- S&P Capital IQ People Basic, 4
- S&P Capital IQ Person Professional, 4
- S&P Capital IQ Professional, 4

Professional Data Schemas, 4

Professional Table, 17

Professional To Professional Function Table, 23

professionalCoverageId, 20

proFlag, 18, 32, 38

proFunctionId, 23, 26, 40, 41

proFunctionName, 26, 41

proFunctionSpecialty, 24, 41

proId, 18, 20, 23, 25, 32, 34, 37, 40, 43, 45

proRank, 18, 32

proToProFunctionId, 23, 40

Query Solutions, 49

rank, 27

relativeConstant, 44

Revision History, 57

salutation, 21, 32

Sample Queries, 49

Sources of Data

- Company Surveys, 13
- Company Websites, 13
- Key Developments, 14
- News Aggregators, 13
- Regulatory Filings, 13

specialty, 18, 32, 38

sponsorFlag, 27

startDay, 23, 40

startMonth, 23, 40

startYear, 23, 40

stateId, 19

streetAddress, 18

streetAddress2, 18

streetAddress3, 19

streetAddress4, 19

suffix, 21, 32, 39

Table city, 19

Table countryId, 19

Table Fields

- accessionNumber, 44, 45
- adjustmentComment, 45
- adjustmentNegativeFlag, 47
- advisorFlag, 27, 42
- biography, 22
- boardFlag, 18, 27, 32, 38, 42
- boardRank, 18, 32
- committeeId, 27, 29, 42
- committeeName, 29, 42
- companyFlag, 27
- companyId, 20, 32, 38
- compensationTypeName, 30
- compensationAdjustmentId, 45
- compensationAdjustmentTypeId, 45, 47
- compensationAdjustmentTypeName, 47
- compensationAdjustmentValue, 45
- compensationBlockId, 46
- compensationbTypeId, 46
- compensationDetailId, 43
- compensationDetailValue, 44
- compensationFiscalYear, 25, 34, 44
- compensationId, 25, 34
- compensationSubTypeId, 44, 46
- compensationSubTypeName, 46
- compensationSubTypeSequence, 44
- compensationTypeId, 25, 30, 34, 35, 45
- compensationTypeName, 35
- compensationValue, 25, 34
- currencyId, 25, 34
- currentBoardFlag, 18, 32, 38
- currentEducatedFlag, 18, 32
- currentFlag, 18, 23, 40
- currentProFlag, 32, 38
- dealMakerFlag, 27
- educatedFlag, 18, 32
- emailAddress, 21, 32
- endDay, 23, 40
- endMonth, 23, 40
- endYear, 23, 40
- filingDate, 25, 34, 44
- firstName, 21, 32, 39
- fiscalYear, 45
- graduateFlag, 27
- hideFlag, 27
- isLatest, 25, 34
- keyExecFlag, 26, 41
- lastName, 21, 32, 39
- middleName, 21, 32, 39
- officeAddressId, 18
- onlyOneFlag, 27
- periodEndDate, 25, 34
- personId, 18, 21, 22, 38, 39
- phoneValue, 21
- prefix, 32
- prefix, 21
- prefix, 39
- professionalCoverageId, 20
- proFlag, 18, 32, 38
- proFunctionId, 23, 26, 40, 41
- proFunctionName, 26, 41
- proFunctionSpecialty, 24, 41
- proId, 18, 20, 23, 25, 32, 34, 37, 40, 43, 45
- proRank, 32
- proRank, 18
- proToProFunctionId, 23, 40
- rank, 27
- relativeConstant, 44
- salutation, 32
- salutation, 21

| | |
|--------------------|----------------------------|
| specialty, 18, 32 | topKeyExecFlag, 27, 42 |
| specialty, 38 | undergraduateFlag, 27 |
| sponsorFlag, 27 | yearBorn, 33 |
| startDay, 23, 40 | yearBorn, 21 |
| startMonth, 23, 40 | Table officePhoneValue, 19 |
| startYear, 23, 40 | Table stateId, 19 |
| streetAddress, 18 | Table zipCode, 19 |
| streetAddress2, 18 | title, 18, 32, 38 |
| streetAddress3, 19 | topKeyExecFlag, 27, 42 |
| streetAddress4, 19 | undergraduateFlag, 27 |
| suffix, 32 | Web Content Mining, 14 |
| suffix, 21 | yearBorn, 21, 33 |
| suffix, 39 | zipCode, 19 |
| title, 18, 32, 38 | |