

KC Steblay, CPA

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Professional Experience

KPMG, LLP, San Francisco, CA

January 2015 – August 2016

Senior Audit Associate (July 2016 to August 2016)

Audit Associate (January 2015 to July 2016)

- Developed technical skills across multiple industries by applying FASB accounting guidance on areas such as revenue recognition, debt and equity arrangements, AP/AR, PP&E, and many others.
- Planned, executed and completed over five public and private company audits each year consisted of: Private Equity Funds with tax-exempt entities (\$5 billion AUM), a public banking company, a major public university system, an energy grid SaaS company, a family office (\$30 billion AUM).
- Reviewed and analyzed financial statements and footnote disclosures ensuring compliance with industry and reporting standards, GAAP requirements, and SEC requirements.
- Performed portfolio valuation analysis utilizing industry research, market comparables, historical and forecasted financial statements, and discounted cash flow models.
- Supervised up to four staff at a time across multiple engagements and provided feedback and hands-on training.
- Maintained first point of contact with clients to ensure all documents were received on time and provided transparency on our team's progress.
- Created Excel templates to analyze client data and streamline the audit process for future reporting periods, utilizing techniques such as pivot tables and lookup formulas.
- Maintained timelines and status reports for the progress of the entire audit team.

ZERVE, INC., San Francisco, CA

January 2014 – July 2014

Business Development Intern

- Managed up to a hundred customer purchase calls daily at a quickly growing SaaS ticketing solutions company while maintaining a high level of customer satisfaction.
- Utilized conversion strategies to upsell customers.
- Researched sales leads based on various metrics determined by management using Salesforce and Excel.
- Created revenue forecast templates for prospective leads using historical and industry data.

Education and Certification

University of San Francisco, BS in Business Administration, GPA: 3.75

Emphasis in Accounting & Finance

May 2014

California CPA

Passed all four sections of the CPA exam and currently in the application process

Computer Skills

Proficient in the use of Excel, HTML, CSS, SQL, Salesforce, and Bloomberg Terminal. Understanding of Quickbooks, Netsuite, and JavaScript.