







Facts at a glance

Solution: Migration from ERP LN FP3

to FP9

Products: Infor ERP LN Industry: Manufacturing Country: Europe & USA

About Company

TROX is the leader in the development, manufacture and sale of components, appliances and systems for indoor air conditioning and ventilation. Dedicated research has made TROX a leader of innovation in these fields. Technology for people. The human being is the yardstick and his well-being is our goal. Since the company was founded in 1951, this has been the motto for company decisions.

- The TROX GROUP International Head Office is situated in Neukirchen- Vluyn (near Dusseldorf), Germany
- TROX is present in over 70 countries and consistently pursuing the objectives of:
 - · Worldwide expansion
 - A solid financial structure
 - A 'one-stop shop' strategy

Challenges

- TROX GROUP uses Baan4 globally for all production facilities and most of the sales subsidiaries. Trox envisions a Global TROX organization employing one single ERP system in order to integrate and align their worldwide business processes more closely with each other
- One of the main headlines of the Trox group's strategy is called "one stop shopping" enabling customers to buy anything they need for their business at TROX. To be in line with this strategy Merino had to harmonize and globalize even more as Trox do already today not only the business processes but also the supporting IT-Systems.
- Besides some other mission critical packages like PLM, CRM and BI the ERP was the key point

Solution

- Merino Services decided to go for ERP LN on a global scale
- TROX head office in Germany is currently running on ERP LN FP5. In the near future, they wish to roll out the same version of ERP LN in their USA and Norway subsidiaries as a start of their global unified ERP program
- In order to do this, Merino Consulting Services as a partner to Trox take care of the technical migration, as well as provide support from functional consultants on both the logistical and financial side

Benefits

TROX GmbH strategy of a unified ERP system across the globe was immediately proven to be beneficial with respect to knowledge sharing