

# Multinational companies require a **seamless connection** with technology, and sometimes, the language can be a huge barrier.

## PROJECT OVERVIEW

A market leader in designing, engineering and production of automotive roof solutions was looking for a Multinational technology enabler. They were looking to implement the enterprise solution in Europe, Northern & Central America, and Asia. Merino Services not only provided them with the Chinese speaking ERP LN resources but also completed the entire coding, system architecture, and design in the regional language itself.

## FACTS AT A GLANCE

Industry : **Automotive**  
Location : **China, USA**  
Solution Focus : **ERP**  
Products Implemented : **Infor ERP LN**

## BENEFITS

Merino Consulting Services was able to provide them Strong Chinese speaking Sr ERP LN Functional resources who not only rolled out the solution but also managed to provide excellent hand holding and Knowledge transfer to key and end users of the company.

## CHALLENGES

- The company has implemented ERP LN FP9 at its North American and European offices.
- They wanted to roll-out the same at its China office.
- Major challenge was to find the Chinese speaking ERP LN resources specializing in Finance, Logistics and Manufacturing.
- The entire system architecture and design was in Chinese language.

## CUSTOMER TESTIMONIAL

Infor Global Partner companies like Merino not only have Infor ERP LN Skills in English but also in other languages like Chinese and Korean. Merino's Multilingual domain expertise is commendable.

We also would like to thank Principle Finance Consultant who has helped us immensely in managing this Chinese Roll-out.

- CIO