

## Customer Profile

Coficab improves their service to its globally operating customers and to optimize the production capacity and reduce costs.



## Facts at a glance

Solution: Roll-out a global ERP system  
 Products: Infor ERP LN 10.5  
 Industry: Automotive cable manufacturers  
 Country: Tunisia

## About Company

Coficab is one of the leading automotive cable manufacturers in the world. This Tunisian company produces high quality cables on the demanding specifications for the automotive manufacturers. These manufacturers have been shifting their production facilities to countries such as Rumania, Morocco, Mexico, China, Honduras and Brazil. Automotive suppliers have followed this tendency to reduce costs in the supply chain. Coficab, as supplier for these cable assembly companies, has followed them as well. The result is that Coficab has more than 15 manufacturing plants around the world, situated close to the cable assembly manufacturers. These manufacturers are similar organized, Central HQ and localized production facilities, close to the end customer: the car assembly plants of Daimler, Ford, Fiat, Volkswagen, Volvo and many more.

## Challenges

- Coficab wants to manage their business as a global company to improve their service to their globally operating customers and to optimize the production capacity and reduce costs. The goal is to have centralized control on de-centralized operations.
- Their strategy is to roll-out a global ERP system and connect it with their numerous production specific tools system in all production facilities

## Solution

- Merino Consulting Services is developing the COFICAB Core Model (multi-finance, multi-logistics) to support Coficab's global operations and to make future expansion easier.

The following main components will be used:

- LN 10.5
  - Automotive Exchange
  - Supplier Exchange
  - XI (ION en Ming.le)
  - Merino will develop their own scanning system
  - COFICAB MES
  - COFICAB QMS
- The first implementation, October 2016, will take place in Tunisia at their most modern production facility. There the new ERP system will be coupled to their MES system and integration will be established from Automotive Exchange through ERP and MES and back again.
  - New for the LN scope will be: Multisite planning, costing, cost allocation, budgeting and consolidation.
  - The roll-out of this core model to the other companies is scheduled for the next years.
  - Merino Consulting Services will also train the IT team of COFICAB to support and maintain the system.
  - The international character of Merino Consulting Services is a good match to the global operating automotive supplier COFICAB, respecting the differences in culture and working close together in harmony.