

Customer Profile

Gokak Mills dominates market with Infor ERP LN



Facts at a glance

Solution:

Products: Infor ERP LN

Industry: Textile Country: India

About Company

Gokak mills is a leading spinning mill in India and one of the largest exporters of yarns, was established in the year 1885, is situated at Gokak falls in Belgaum district of Karnataka state. It is a sub unit of Forbes Gokak limited and comes under textile division and contributes for over 80% of turnover of the company and around 63% of the employment. Although Gokak is a unit of Forbes Gokak limited for all practical purpose, it is an independent unit. We refer to corporate office for guidance in policy matters, Gokak is a manufacturer of textile yarns, canvas, belting ducts and terry towels, which has no relation to the activities of other division in the company. A Gokak mill is an ISO 9002 certified company since July 1994. One of our export oriented unit has been awarded with environmental management system certification (ISO 14001) in September 2000. It has always stood has a leader in developing organization, culture and quality system. It has well defined machine, vision, goals guiding values, business policy etc.

Challenges

The manufacturer is a USD 400 million Indian textile yarn and apparel manufacturer with production facilities across 7 plants in the country. With a product range Spun Yarn, OE Yarn, Melange Yarn, Compact Yarn ,Blended Yarn ,Double & Multi fold Yarn ,Sewing thread ,Special Yarn (organic, bamboo, FR, modal) ,Dyed Yarn ,Canvas ,Industrial Fabrics Textiles (IFD) Value Added Textiles (VAT) & Terry Towels. Gokak is India's largest yarn manufacturer apart from being world's fourthlargest producer and exporter of Yarn. Their generic ERP solution was no longer able to effectively handle the increasingly complex business scenario. They needed to move to an ERP solution that was in greater sync with the realities of the Textile Industry

Solution

- New Product Development with Customer Approval Process
 - Sales management, from order entry through to packing, picking, shipping and invoicing
- Manufacturing, orders are launched, scheduled and tracked across the entire production cycle
- Shop floor data collection system for tracking and progress of production orders
- Purchasing, handled from order through receipt to billing control and supplier evaluation
- Inventory management of from Yarn accessories, spare parts and all others
- Product standard Costing
- Post Shipment Customer Compliant Handling and Given the high value of products and raw material, high resolution material and quality tracking

Product Ranges

- Spun Yarn
- OE Yarn
- Melange Yarn
- Compact Yarn
- Blended Yarn
- Double & Multi fold
 Yarn
- Sewing thread
- Dyed Yarn
- Special Yarn (organic, bamboo, FR, modal)
- Canvas
- Industrial Fabrics Textiles (IFD)
- Value Added Textiles (VAT)
- Terry Towels

Outcome

Gokak has started experiencing a significant return on their New ERP (Infor ERP LN) Investment by achieving business performance improvement in:

- Visibility & Controlling in Production Yield and Inventory
- Costing & Valuation
- Controlling on Purchase by Price Benchmarking
- Wastage & RM Inventory reduced significantly
- Reconciliation of Consignment Inventory
- Business Segment wise P&L
- System generated Financial Statements including (P&L, Cash Flow, BS).



Key Benefits of Using New ERP Software (Infor ERP LN)

- **Scalability:** An ERP system is easily scalable. That means adding new functionality to the system as the business needs change is easy. This could mean easy management of new processes, departments, and more.
- **Improved reporting:** Much of the inefficiency in operational work stems from improper reporting. With an ERP system, this possibility is eliminated as reporting follows an automated template system, allowing various departments to access information seamlessly.
- **Data quality:** As compared with manual record-keeping or other traditional approaches, this new ERP system improves data quality by improving the underlying processes. As a result, better business decisions can be reached.
- Lower cost of operations: An ERP system introduces fundamental innovations in managing resources, which eliminates delays and thus reduces cost of operations. For instance, use of mobility allows real-time collection of data, which is indispensable to lowering costs.
- **Better CRM:** A direct benefit of using a good ERP system is improved customer relations as a result of better business processes.
- **Business analytics:** Having high-quality data allows businesses to use the power of intelligent analytics tools to arrive at better business decisions. In fact, many good ERP systems have built-in analytics functionality to allow easier data analysis.
- Improved data access: Controlling data access properly is always a challenge in organizations. With an ERP system, this challenge is overcome with the use of advanced user management and access control.
- **Better supply chain:** Having the right ERP system in place means improved procurement, inventory, demand forecasting, etc., essentially improving the entire supply chain and making it more responsive.
- Regulatory compliance: Having the system in control means organizations can better comply with
 regulations. Further, the most important and recurring regulatory requirements can be built right into the
 system.
- **Reduced complexity:** Perhaps the most elegant argument in the favor of ERP systems is that they reduce the complexity of a business and introduce a neatly designed system of workflows. This makes the entire human resource chain more efficient.