



Facts at a glance

Company Name : Orbit Export Ltd.
Industry Vertical : Textiles
Micro Vertical : Weaving & Made-ups
ERP Platform : ERP Ln FP9.0
Country : India

About Company

Incorporated in 1984 the company is one of India's largest exporters of novelty fabrics and made-ups. Orbit Exports has advanced considerably to become one of India's largest exporters of novelty fabrics. Orbit's global reach is testament to its success, with the company having established prolific operations in the USA, Latin America, Africa, Europe and the Far East.

The company exports 1 million meters of fabric every month. Orbit Exports is also the largest exporter of Christmas ribbons and made up products in India. Calvin Klein, Zara and Debenhams are just a few of the noteworthy brands that Orbit Exports works with.

Customer Testimonial

We are delighted to announce the successful implementation of ERP LN "Project Unnati" in our organisation. It was made possible with the dedicated efforts and focussed working of the merino team. I hope to have the same level of co-operation from Merino regularly. It would be my pleasure to recommend Merino to our known business relations".

Mukesh Deopura
CFO (Orbit Exports Limited)

Challenges for Fabric Division

- Business scenario was 100% Make to Order
- Order Quantities are small. This calls for standardization of warp patter, so that the Loom stoppage time can be minimized.
- Maintaining Overall Equipment Efficiency (OEE) levels for Loom shed despite frequent changes in weft
- Loom was considered as a Constrained resource.
 - Loom Production need to start to ensure promised delivery dates
 - Production line need to be balanced assuming Loom Shed capacity as the constraint.
- Transparency in Loom Planning, Loom running status.
- Accuracy in Beam Fall dates, so as to ensure
 - Minimal loom wait time on account of non-availability of next beam
 - Yarn (Raw Material) is consumed / Purchased when required.
- Complete transparency to each Merchant (Sales Executive) on his/her orders at various stages of production
- Greige Fabric Inspection, Grading (4 Point System)
- Batch preparation for Dyeing and Printing
- Job Work Accounting
- Finished Fabric Inspection & Grading, Storage
- Packing
 - Packing Material Purchase Planning
 - Assortment
- Shipments

Challenges for Made-ups Division

- CAD Drawings and Cutting Optimization
- Cost Determination
- BOM
 - Fabric Consumption against each Style / Size combination
 - Stitching
 - Accessories
 - Packing Material
- Preparation of Time and Material plan
- Fabric Receipt
- Inspection / Grading
- Laying , Cutting & Bundling
- Piece Tracking on the Sticking Line
- On Line Inspection
- Final Inspection
- Packing
 - Packing Material Purchase Planning
 - Assortment

Solution

The solution provided is focused on Micro Industry Verticals Weaving & Madeups. The solution is developed / configured on ERP Ln as the platform. It has all the features which are necessary for the effective functioning of an Integrated Textile Mill (Spinning, Post Spinning (TFO, Winders (Cone to Chees, Cheese to Cone, Singeing, Sizing, Warping, Weaving, Knitting, Grey Inspection, Batch Preparation for Dyeing/ Printing, Sheering & Polishing, CMT, Packing, Job Work and Subcontracting etc..) in addition to the common functionalities such as:

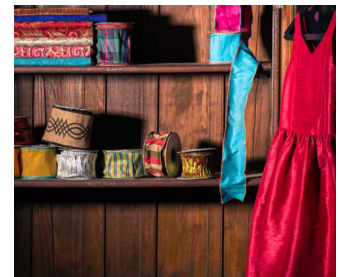
- Production Planning
- Purchase
- Sales
- Shipments
- Accounting
- Warehousing
- Costing
- Plant Maintenance
- Quality

So far the solution is successfully implemented in a wide variety of customer spectrum profiles with manufacturing facilities for:

- Spinning Mills
- Fabric Manufacturing Mills
 - Plain Fabrics (Suitings/ Shirlings etc.)
 - Dress Materials
 - Terry Towels
- Technical Textiles (High Density Filters)
- FIBC (Flexible Industrial Bagages)

Product Ranges

- Jaquard Fabric
- Jari Fabric
- Plain Fabric
- Madeup/Ribbons



Key Benefits of Using New ERP Software (Infor ERP LN)

- **Scalability:** - An ERP system is easily scalable. That means adding new functionality to the system as the business needs change is easy. This could mean easy management of new processes, departments, and more.
- **Improved reporting:** - Much of the inefficiency in operational work stems from improper reporting. With an ERP system, this possibility is eliminated as reporting follows an automated template system, allowing various departments to access information seamlessly.
- **Data quality:** - As compared with manual record-keeping or other traditional approaches, this new ERP system improves data quality by improving the underlying processes. As a result, better business decisions can be reached.
- **Lower cost of operations:** - An ERP system introduces fundamental innovations in managing resources, which eliminates delays and thus reduces cost of operations. For instance, use of mobility allows real-time collection of data, which is indispensable to lowering costs.
- **Better CRM:-** A direct benefit of using a good ERP system is improved customer relations as a result of better business processes.
- **Business analytics:** - Having high-quality data allows businesses to use the power of intelligent analytics tools to arrive at better business decisions. In fact, many good ERP systems have built-in analytics functionality to allow easier data analysis.
- **Improved data access:** - Controlling data access properly is always a challenge in organizations. With an ERP system, this challenge is overcome with the use of advanced user management and access control.
- **Better supply chain:** - Having the right ERP system in place means improved procurement, inventory, demand forecasting, etc., essentially improving the entire supply chain and making it more responsive.
- **Regulatory compliance:** - Having the system in control means organizations can better comply with regulations. Further, the most important and recurring regulatory requirements can be built right into the system.
- **Reduced complexity:** - Perhaps the most elegant argument in the favor of ERP systems is that they reduce the complexity of a business and introduce a neatly designed system of workflows. This makes the entire human resource chain more efficient.