

Education and Professional Development Policy

At Weichert Realtors | Cornerstone, we encourage our agents to continually invest in their professional growth and development. As independent contractors, it is your responsibility to advance your career through education and training, which ultimately benefits your business and enhances your expertise in the real estate industry.

Education Fees Policy:

Responsibility for Fees:

Agents are fully responsible for the costs associated with any education or training they pursue to advance their career. This includes, but is not limited to:

- Continuing Education (CE) courses
- Broker education
- o Real estate designations or certifications (e.g., GRI, CRS, ABR, etc.)

Non-Reimbursement by Company:

Weichert Realtors | Cornerstone will **not reimburse agents** for any fees related to the above educational courses, certifications, or programs.

Independent Contractor Responsibility:

As independent contractors, it is your responsibility to maintain and enhance your professional knowledge. Investing in education and training is a valuable asset to your career and business. Whether it's fulfilling state-mandated Continuing Education requirements or pursuing designations to expand your skill set, these efforts contribute to your long-term success in real estate.

Weichert Realtors | Cornerstone supports your commitment to learning and growing as a professional, but all costs associated with such education are the sole responsibility of the agent.

Thank you for your understanding and continued dedication to excellence.