

Mandatory Registration for Weichert Fast Track Training

Policy Statement:

At Weichert Realtors® | Cornerstone, we are committed to providing our agents with the tools, systems, and training necessary to achieve long-term success. To ensure every new associate has a strong foundation, participation in **Weichert Fast Track Training** through Weichert University is required.

Requirements:

1. Registration Timeline:

- a. All newly hired agents must register for the Weichert Fast Track course within **30 days (1 month)** of joining Weichert Realtors® | Cornerstone.

2. Registration Fee:

- a. Agents are responsible for paying the registration fee at the time of enrollment.

3. Reimbursement:

- a. Weichert Realtors® | Cornerstone will reimburse the registration fee after the agent successfully closes their **third real estate transaction** (buying or listing).
- b. Reimbursement will be issued directly by the brokerage once transaction milestones are verified.

Enforcement:

- Failure to register for Fast Track within the required timeframe may result in disciplinary action, which can include temporary suspension of leads and company resources until compliance is met.

Purpose:

This policy is designed to ensure that all associates are well-prepared to



utilize the Weichert systems, tools, and resources, allowing them to build their business efficiently and confidently.

Effective Date:

August 25, 2025