

First Steps to Becoming a REALTOR®

1. Join the National Association of REALTORS® through your local association:

- a. **Bucks County Agents** → [Bucks County Association of Realtors® \(BCAR\)](#)
- b. **Chester, Delaware & Montgomery County Agents** → [Tri-County Suburban Realtors®](#)
- c. **Wilmington, DE Agents** → New Castle County Board of Realtors® (NCCBOR)

2. Obtain your NRDS Number

Once your application is approved, you'll receive an **NRDS #**. You'll need this number to:

- a. Join **Bright MLS** → <https://www.brightmls.com/dashboard>
- b. Log into your **myWeichert CRM**

3. Complete Weichert® | Fast Track Training

Agents are required to take **Weichert® | Fast Track** within the first 30 days of joining Weichert Realtors® | Cornerstone. This comprehensive sales training is designed to launch YOUR real estate business.

- a. **Cost:** \$169
- b. **Reimbursement:** Complete 3 sales transactions (excluding rentals) while your license is active with Weichert Realtors® | Cornerstone, and we will reimburse your Fast Track cost.
- c. **Register here:** [Weichert® Fast Track Training](#)

This is the beginning of an exciting journey, and we are honored to be part of your success!