

Table 1: Regression Discontinuity Models for Total Firm Births

|                               | <i>Dependent variable:</i> |                      |                      |                      |                      |                      |
|-------------------------------|----------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|                               | births ratio               |                      |                      |                      | FE                   | FE                   |
|                               | OLS                        | OLS                  | OLS                  | OLS                  |                      |                      |
|                               | (1)                        | (2)                  | (3)                  | (4)                  | (5)                  | (6)                  |
| Property Tax Difference       | -0.132<br>(0.115)          | -0.206*<br>(0.116)   | -0.050<br>(0.112)    | -0.137<br>(0.118)    | 0.098<br>(0.105)     | 0.096<br>(0.106)     |
| Income Tax Difference         | -0.051**<br>(0.021)        | -0.042**<br>(0.021)  | -0.043*<br>(0.024)   | -0.031<br>(0.024)    | -0.027<br>(0.036)    | -0.027<br>(0.037)    |
| Capital Gains Tax Difference  | -0.007<br>(0.018)          | -0.016<br>(0.020)    | 0.005<br>(0.020)     | -0.006<br>(0.020)    | 0.008<br>(0.011)     | 0.009<br>(0.012)     |
| Sales Tax Difference          | -0.076***<br>(0.021)       | -0.071***<br>(0.022) | -0.062***<br>(0.020) | -0.050**<br>(0.022)  | 0.001<br>(0.039)     | -0.0002<br>(0.040)   |
| Corp Tax Difference           | 0.015<br>(0.015)           | 0.009<br>(0.015)     | 0.007<br>(0.016)     | 0.002<br>(0.016)     | 0.020<br>(0.030)     | 0.021<br>(0.030)     |
| Workers Comp Tax Difference   | -0.039<br>(0.084)          | -0.001<br>(0.083)    | -0.055<br>(0.075)    | -0.027<br>(0.080)    | 0.118*<br>(0.066)    | 0.123*<br>(0.067)    |
| Unemp. Tax Difference         | 0.014<br>(0.026)           | 0.023<br>(0.026)     | 0.002<br>(0.030)     | 0.006<br>(0.029)     | -0.001<br>(0.014)    | -0.001<br>(0.014)    |
| Educ Spending Per Cap Diff    | 0.0001<br>(0.0002)         | 0.00002<br>(0.0002)  | 0.0001<br>(0.0002)   | 0.00001<br>(0.0003)  | 0.00004<br>(0.0002)  | 0.0001<br>(0.0002)   |
| Highway Spending Per Cap Diff | 0.001*<br>(0.0003)         | 0.001<br>(0.0003)    | 0.0004<br>(0.0004)   | 0.001<br>(0.0004)    | 0.0002<br>(0.0002)   | 0.0002<br>(0.0002)   |
| Welfare Spending Per Cap Diff | 0.0004**<br>(0.0002)       | 0.0004*<br>(0.0002)  | 0.0003<br>(0.0002)   | 0.0002<br>(0.0002)   | -0.00003<br>(0.0001) | -0.00003<br>(0.0001) |
| ag share                      | 4.048**<br>(2.021)         | 3.920*<br>(2.028)    | 3.802*<br>(2.164)    | 3.653*<br>(2.205)    | 6.840***<br>(2.291)  | 6.839***<br>(2.290)  |
| manuf share                   | -5.111*<br>(2.618)         | -5.644**<br>(2.590)  | -4.800*<br>(2.793)   | -5.162*<br>(2.825)   | -5.982***<br>(3.369) | -6.832***<br>(3.360) |
| retail share                  | 27.126***<br>(5.216)       | 28.125***<br>(5.170) | 26.902***<br>(5.471) | 27.935***<br>(5.462) | 29.079***<br>(5.599) | 30.510***<br>(5.592) |
| finance share                 | -8.943***<br>(2.139)       | -9.073***<br>(2.157) | -9.022***<br>(2.050) | -9.280***<br>(2.073) | -9.689***<br>(3.307) | -9.841***<br>(3.307) |
| Constant                      | 0.001<br>(0.057)           | 0.006<br>(0.060)     | 0.019<br>(0.063)     | 0.023<br>(0.065)     |                      |                      |
| controls                      | Yes                        | Yes                  | No                   | No                   | Yes                  | Yes                  |
| amenities                     | Yes                        | No                   | Yes                  | No                   | Yes                  | No                   |
| Observations                  | 10,728                     | 10,728               | 10,728               | 10,728               | 10,728               | 10,728               |
| R <sup>2</sup>                | 0.417                      | 0.408                | 0.400                | 0.388                | 0.523                | 0.515                |

Note:

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01  
The first four columns are estimated with OLS and clustered standard errors at the state-pair level. Columns 5 and 6 are estimated with a fixed effect estimator at the state-pair level with homoskedastic standard errors.