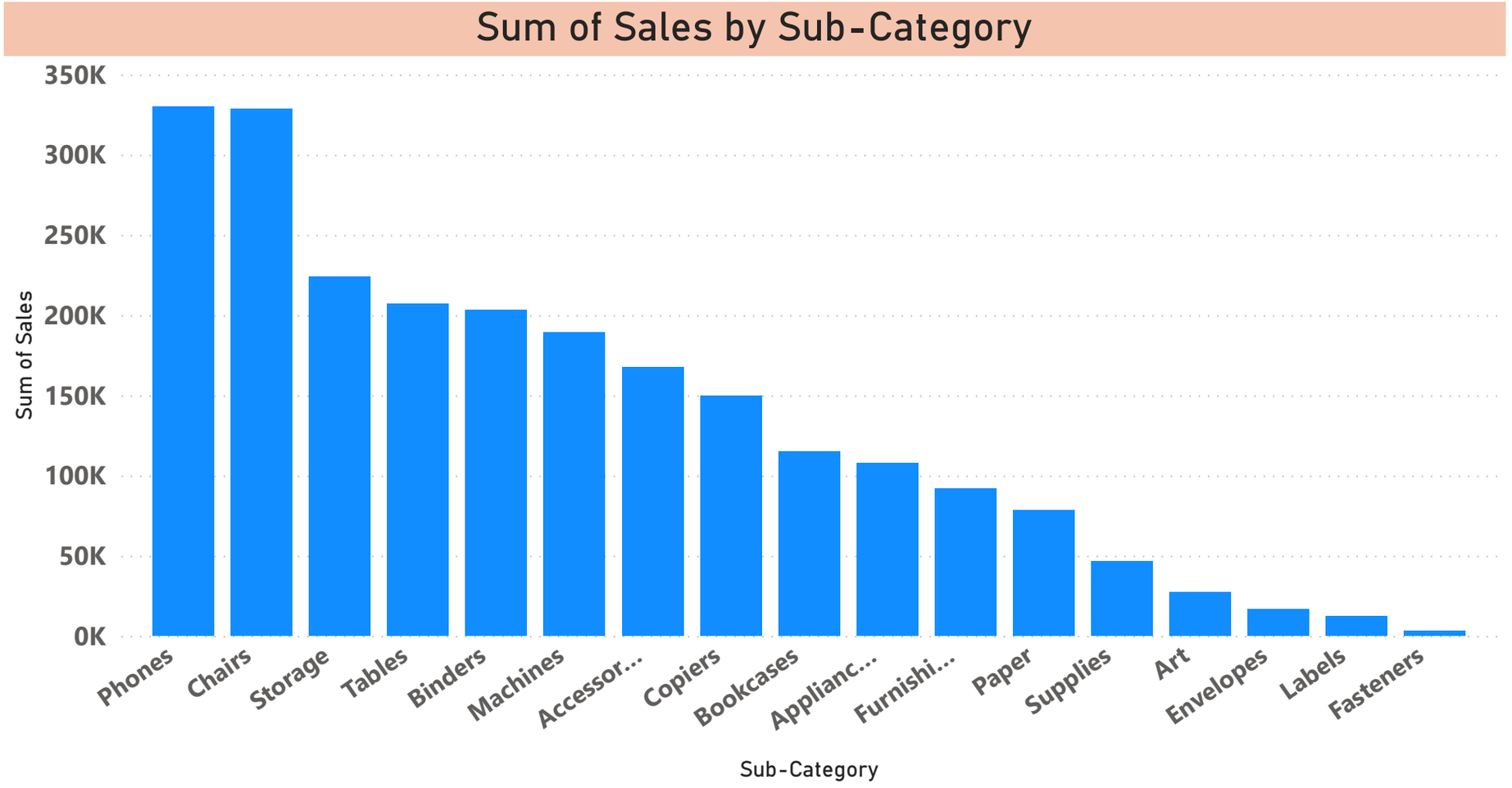
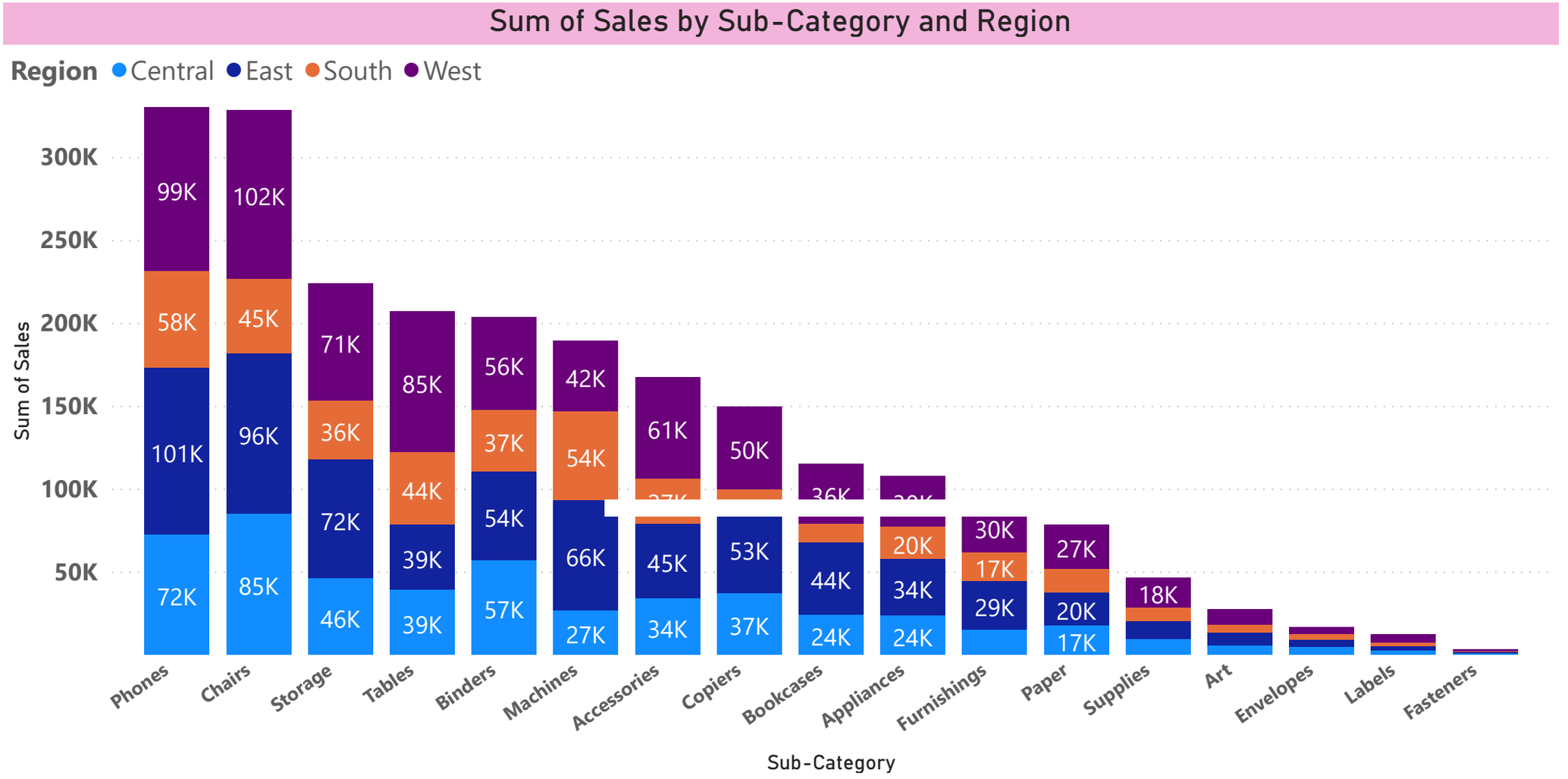
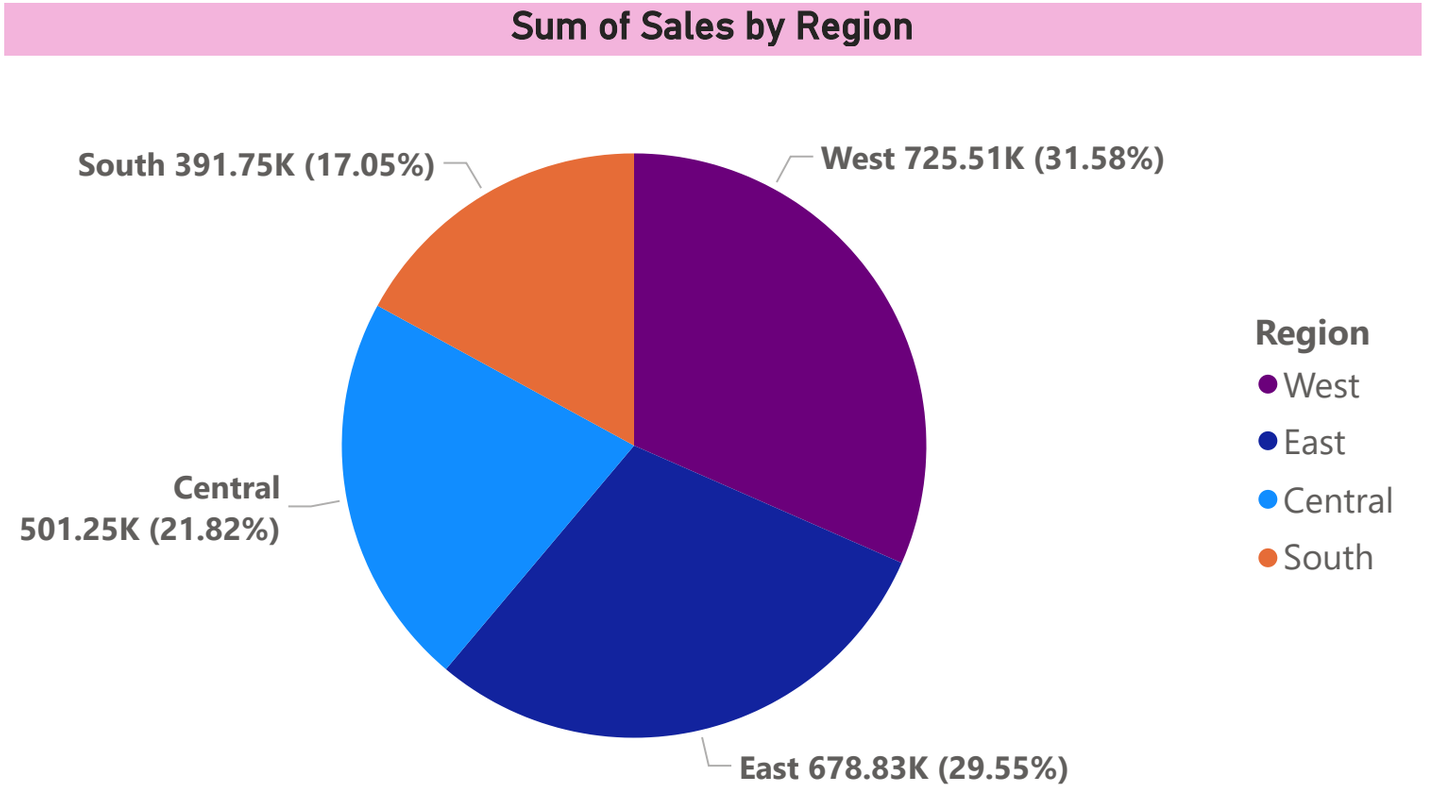


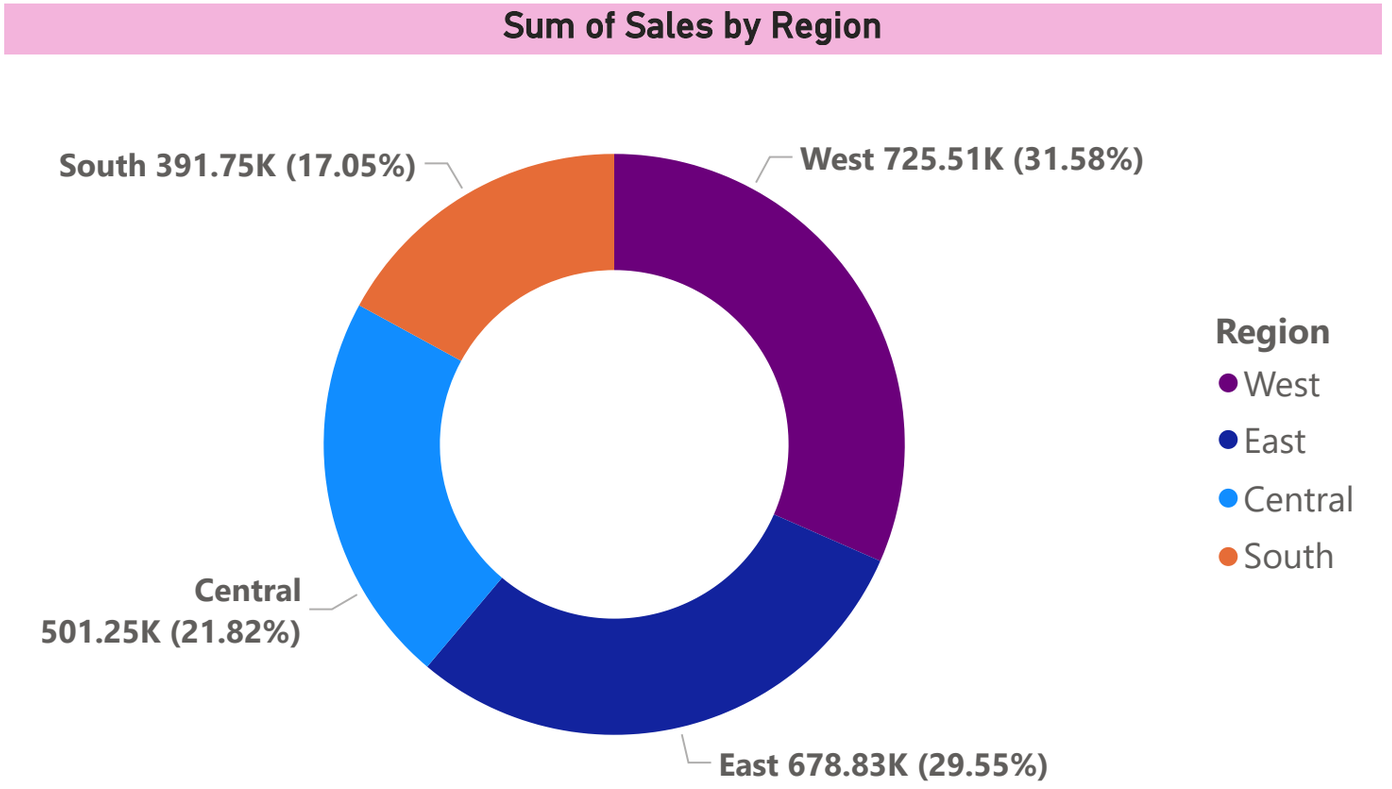
COLUMN CHART



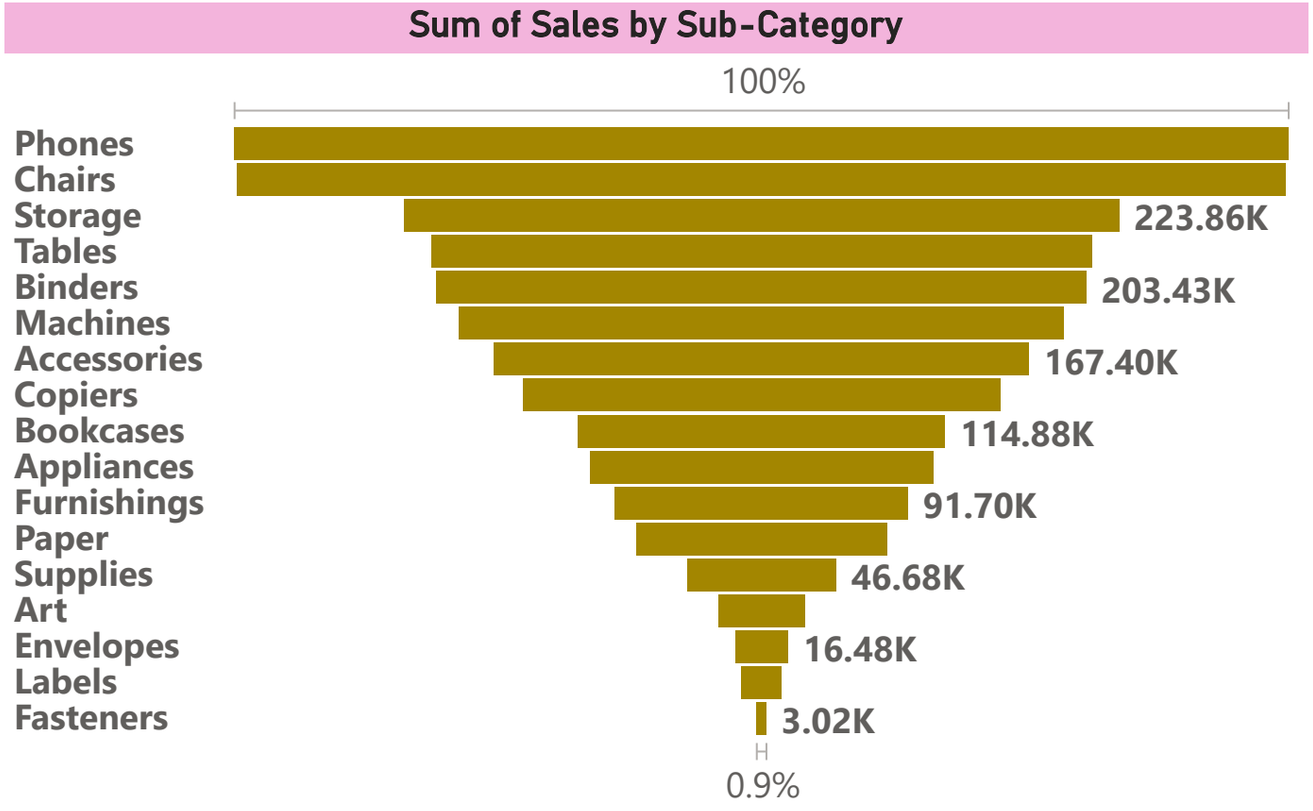
STACKED COLUMN CHART


Sum of Sales by Region
South 391.75K (17.05%)
West 725.51K (31.58%)
Central
501.25K (21.82%)
East 678.83K (29.55%)
Region
West
East
Central
South

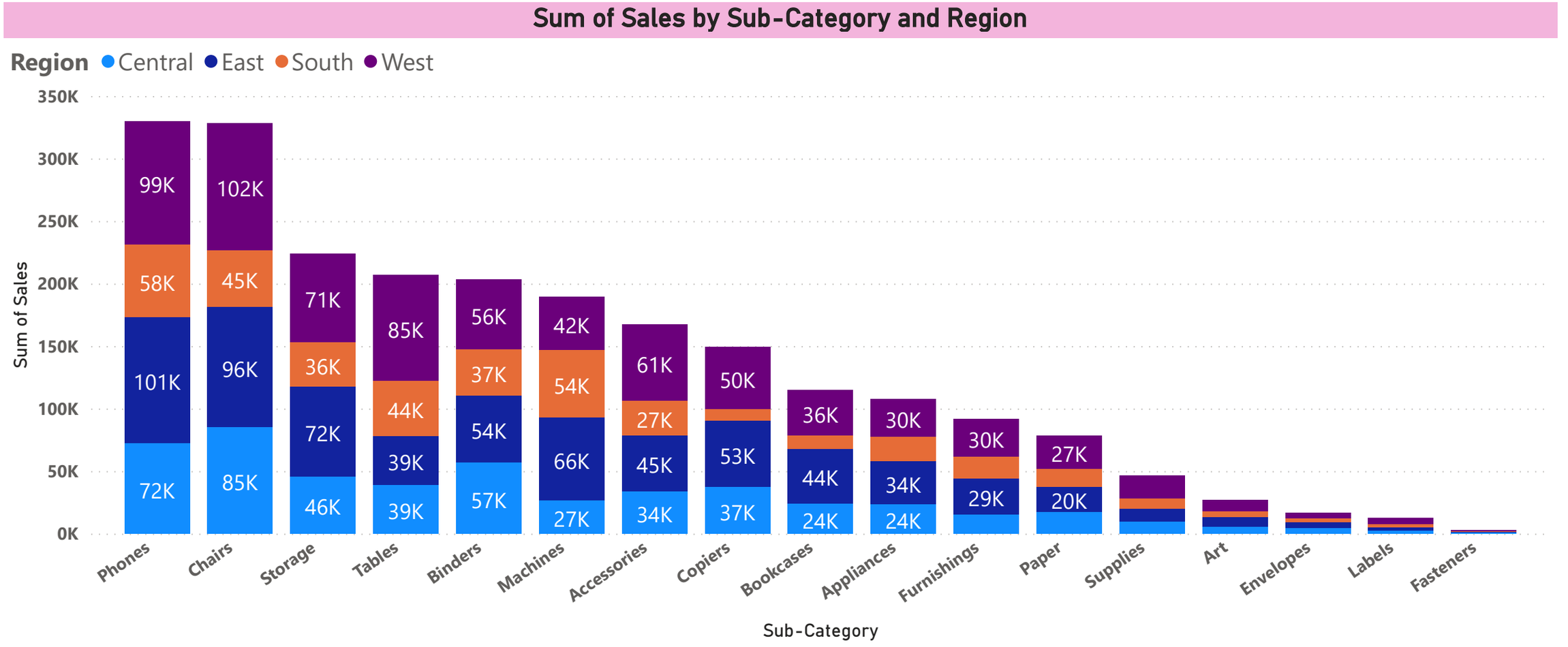
Pie Chart


Sum of Sales by Region
South 391.75K (17.05%)
West 725.51K (31.58%)
Central
501.25K (21.82%)
East 678.83K (29.55%)
Region
West
East
Central
South

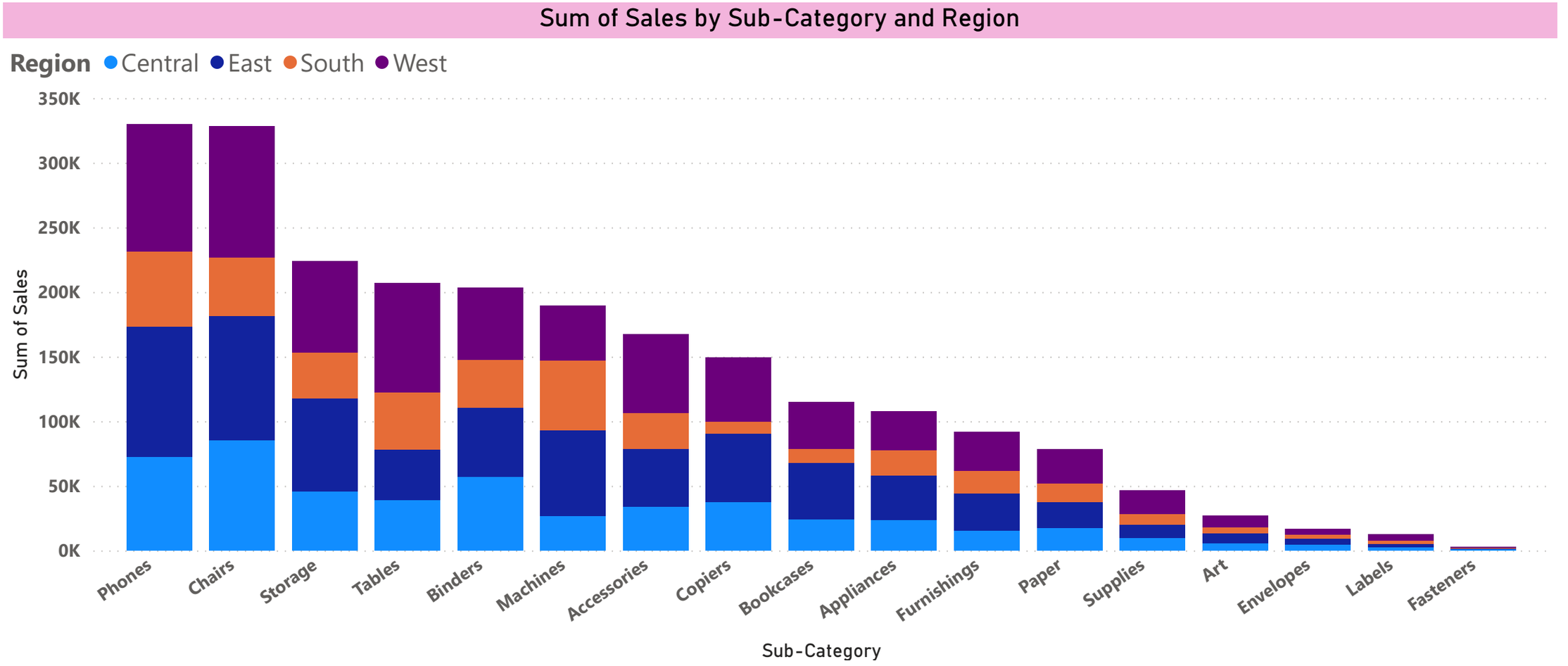
Donut Chart



Funnel Chart



Include and Exclude



View Data and Export

Sub-Category	Region	Sum of Sales	State
Accessories	South	2323	Alabama
Appliances	South	208	Alabama
Art	South	302	Alabama
Binders	South	468	Alabama
Chairs	South	3916	Alabama
Copiers	South	900	Alabama
Envelopes	South	105	Alabama
Fasteners	South	4	Alabama
Furnishings	South	40	Alabama
Labels	South	507	Alabama
Machines	South	3040	Alabama
Paper	South	882	Alabama
Phones	South	2706	Alabama
Total		2297339	

Creating a Table

Formatting the Table

measures of sub category			
Sum of Quantity	Sum of Profit	Sum of Sales	Sub-Category
2976	41,936.64	167400	Accessories
1729	18,138.01	107537	Appliances
3000	6,527.79	27136	Art
5974	30,221.76	203425	Binders
868	-3,472.56	114879	Bookcases
2356	26,590.17	328452	Chairs
234	55,617.82	149530	Copiers
906	6,964.18	16477	Envelopes
914	949.52	3024	Fasteners
3563	13,059.14	91704	Furnishings
1400	5,546.25	12505	Labels
440	3,384.76	189242	Machines
5178	34,053.57	78475	Paper
3289	44,515.73	330047	Phones
3158	21,278.83	223860	Storage
647	-1,189.10	46679	Supplies
1241	-17,725.48	206967	Tables
37873	2,86,397.02	2297339	

Conditional Formatting

Sub-Category	Sum of Sales	Sum of Profit	Sum of Quantity
Copiers	149530	55,617.82	234
Machines	189242	3,384.76	440
Supplies	46679	-1,189.10	647
Bookcases	114879	-3,472.56	868
Envelopes	16477	6,964.18	906
Fasteners	3024	949.52	914
Tables	206967	-17,725.48	1241
Labels	12505	5,546.25	1400
Appliances	107537	18,138.01	1729
Chairs	328452	26,590.17	2356
Accessories	167400	41,936.64	2976
Art	27136	6,527.79	3000
Storage	223860	21,278.83	3158
Phones	330047	44,515.73	3289
Furnishings	91704	13,059.14	3563
Paper	78475	34,053.57	5178
Binders	203425	30,221.76	5974
Total	2297339	2,86,397.02	37873

Sub-Category	Count of Quantity	Sum of Profit	Max of Sales	%GT Sum of Profit
Accessories	14	41,936.64	3347	14.64%
Appliances	14	18,138.01	2625	6.33%
Art	13	6,527.79	1113	2.28%
Binders	14	30,221.76	9893	10.55%
Bookcases	12	-3,472.56	4405	-1.21%
Chairs	14	26,590.17	4416	9.28%
Copiers	9	55,617.82	17500	19.42%
Envelopes	9	6,964.18	605	2.43%
Fasteners	13	949.52	93	0.33%
Furnishings	14	13,059.14	1336	4.56%
Labels	14	5,546.25	786	1.94%
Machines	11	3,384.76	22638	1.18%
Paper	14	34,053.57	734	11.89%
Phones	14	44,515.73	4549	15.54%
Total	**14**	**2,86,397.02**	**22638**	**100.00%**

Sub-Category	Sum of Profit	%GT Sum of Profit	C
Copiers	**55,617.82**	**19.42%**	
Phones	**44,515.73**	**15.54%**	
Accessories	**41,936.64**	**14.64%**	
Paper	**34,053.57**	**11.89%**	
Binders	**30,221.76**	**10.55%**	
Chairs	**26,590.17**	**9.28%**	
Storage	**21,278.83**	**7.43%**	
Appliances	**18,138.01**	**6.33%**	
Furnishings	**13,059.14**	**4.56%**	
Envelopes	**6,964.18**	**2.43%**	
Art	**6,527.79**	**2.28%**	
Labels	**5,546.25**	**1.94%**	
Machines	**3,384.76**	**1.18%**	
Fasteners	**949.52**	**0.33%**	
Supplies	**-1,189.10**	**-0.42%**	
Total	**2,86,397.02**	**100.00%**	

CHANGE AGGREGATION IN TABLE

Sub-Category	Central	East	South	West	**Total**
Accessories	33962	45038	27280	61120	**167400**
Appliances	23581	34191	19525	30240	**107537**
Art	5763	7497	4662	9214	**27136**
Binders	56926	53500	37032	55967	**203425**
Bookcases	24153	43819	10900	36007	**114879**
Chairs	85227	96262	45177	101786	**328452**
Copiers	37260	53220	9300	49750	**149530**
Envelopes	4638	4375	3344	4120	**16477**
Fasteners	776	821	504	923	**3024**
Furnishings	15256	29067	17310	30071	**91704**
Labels	2454	2607	2358	5086	**12505**
Machines	26800	66107	53890	42445	**189242**
Paper	17491	20174	14146	26664	**78475**
Phones	72410	100628	58311	98698	**330047**
Storage	45933	71618	35770	70539	**223860**
Supplies	9470	10763	8320	18126	**46679**
Tables	39152	39141	43919	84755	**206967**
Total	**501252**	**678828**	**391748**	**725511**	**2297339**

SIMPLE MATRIX

Sub-Category	Central	East	South	West	**Total**
Accessories	33962	45038	27280	61120	**167400**
Appliances	23581	34191	19525	30240	**107537**
Art	5763	7497	4662	9214	**27136**
Binders	56926	53500	37032	55967	**203425**
Bookcases	24153	43819	10900	36007	**114879**
Chairs	85227	96262	45177	101786	**328452**
Copiers	37260	53220	9300	49750	**149530**
Envelopes	4638	4375	3344	4120	**16477**
Fasteners	776	821	504	923	**3024**
Furnishings	15256	29067	17310	30071	**91704**
Labels	2454	2607	2358	5086	**12505**
Machines	26800	66107	53890	42445	**189242**
Paper	17491	20174	14146	26664	**78475**
Phones	72410	100628	58311	98698	**330047**
Storage	45933	71618	35770	70539	**223860**
Supplies	9470	10763	8320	18126	**46679**
Tables	39152	39141	43919	84755	**206967**
Total	**501252**	**678828**	**391748**	**725511**	**2297339**

CONDITIONAL FORMATING IN MATRIX

HIREARCHIES IN MATRIX

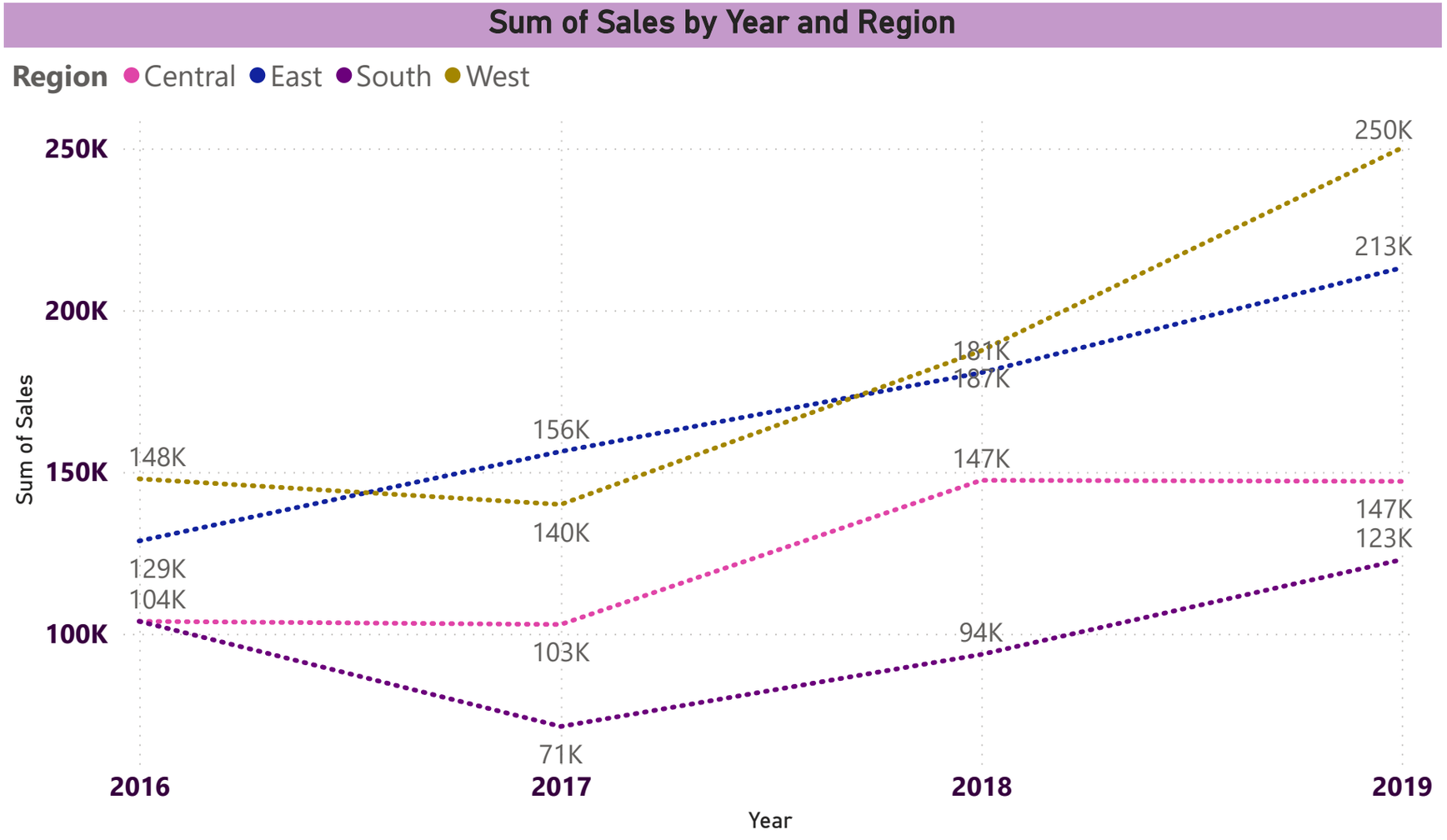
Category	Central	East	South	West	Total
Furniture	**163788**	**208289**	**117306**	**252619**	**742002**
Bookcases	24153	43819	10900	36007	**114879**
Chairs	85227	96262	45177	101786	**328452**
Furnishings	15256	29067	17310	30071	**91704**
Tables	39152	39141	43919	84755	**206967**
Office Supplies	**167032**	**205546**	**125661**	**220879**	**719118**
Appliances	23581	34191	19525	30240	**107537**
Art	5763	7497	4662	9214	**27136**
Binders	56926	53500	37032	55967	**203425**
Envelopes	4638	4375	3344	4120	**16477**
Fasteners	776	821	504	923	**3024**
Labels	2454	2607	2358	5086	**12505**
Paper	17491	20174	14146	26664	**78475**
Storage	45933	71618	35770	70539	**223860**
Supplies	9470	10763	8320	18126	**46679**
Technology	**170432**	**264993**	**148781**	**252013**	**836219**
Accessories	33962	45038	27280	61120	**167400**
Copiers	37260	53220	9300	49750	**149530**
Machines	26800	66107	53890	42445	**189242**
Phones	72410	100628	58311	98698	**330047**
Total	**501252**	**678828**	**391748**	**725511**	**2297339**

TOTAL AND SUBTOTAL IN MATRIX

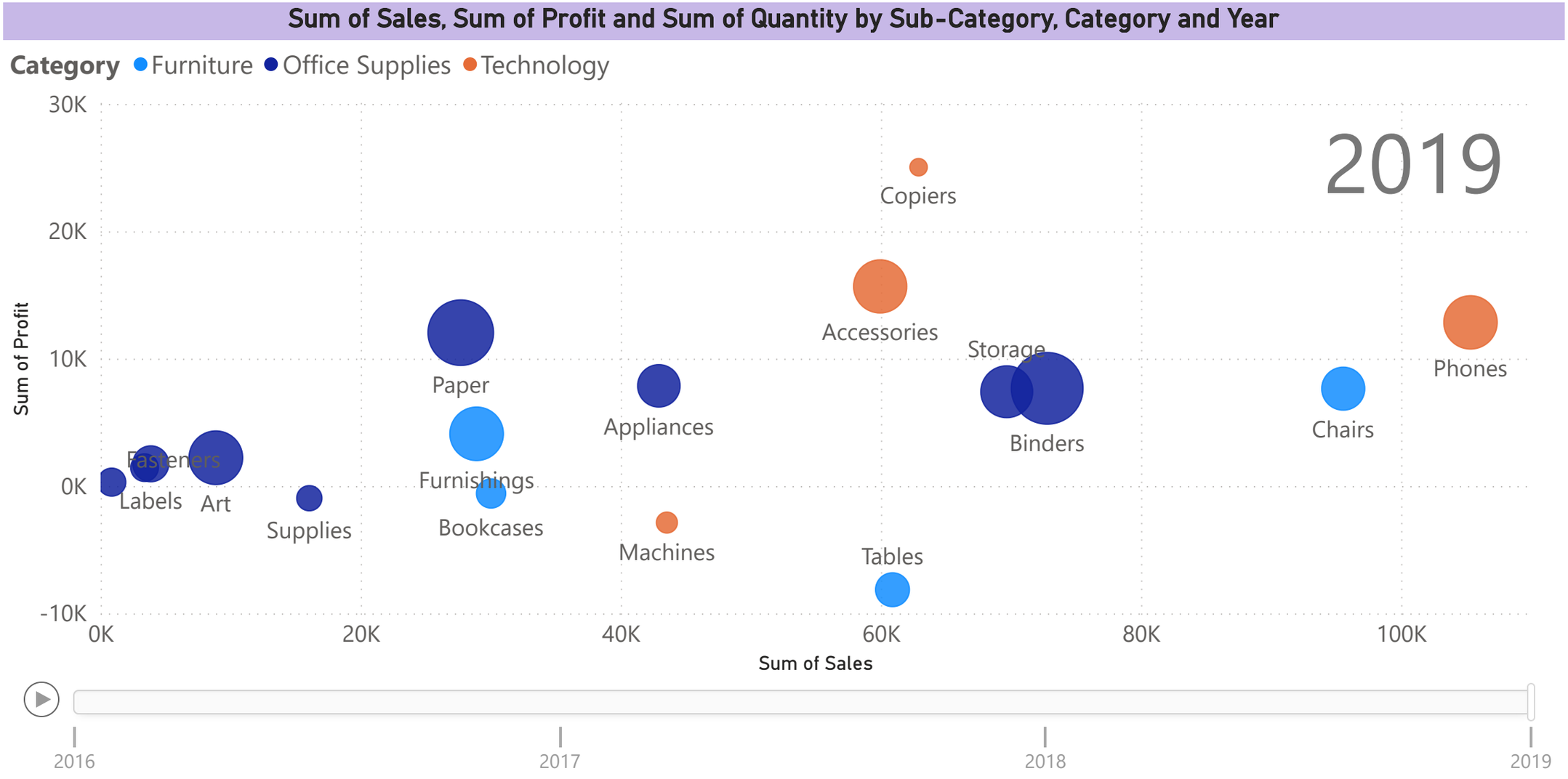
Category	Central	East	South	West	Total
Furniture	**163788**	**208289**	**117306**	**252619**	**742002**
Bookcases	24153	43819	10900	36007	**114879**
Chairs	85227	96262	45177	101786	**328452**
Furnishings	15256	29067	17310	30071	**91704**
Tables	39152	39141	43919	84755	**206967**
Office Supplies	**167032**	**205546**	**125661**	**220879**	**719118**
Appliances	23581	34191	19525	30240	**107537**
Art	5763	7497	4662	9214	**27136**
Binders	56926	53500	37032	55967	**203425**
Envelopes	4638	4375	3344	4120	**16477**
Fasteners	776	821	504	923	**3024**
Labels	2454	2607	2358	5086	**12505**
Paper	17491	20174	14146	26664	**78475**
Storage	45933	71618	35770	70539	**223860**
Supplies	9470	10763	8320	18126	**46679**
Technology	**170432**	**264993**	**148781**	**252013**	**836219**
Accessories	33962	45038	27280	61120	**167400**
Copiers	37260	53220	9300	49750	**149530**
Machines	26800	66107	53890	42445	**189242**
Phones	72410	100628	58311	98698	**330047**
Total	**501252**	**678828**	**391748**	**725511**	**2297339**

NUMBER FORMATING IN TABLE AND MATRIX

Region	Central		East		South		West		**Total**
Sub-Category	Sum of Sales	Sum of Profit	Sum of Sales	Sum of Profit	Sum of Sales	Sum of Profit	Sum of Sales	Sum of Profit	**Sum of Sales**
Accessories	33962	7,251.63	45038	11,195.86	27280	7,004.54	61120	16,484.60	**167400**
Appliances	23581	-2,638.62	34191	8,391.41	19525	4,123.94	30240	8,261.27	**107537**
Art	5763	1,195.16	7497	1,899.94	4662	1,058.59	9214	2,374.10	**27136**
Binders	56926	-1,043.64	53500	11,267.93	37032	3,900.66	55967	16,096.80	**203425**
Bookcases	24153	-1,997.90	43819	-1,167.63	10900	1,339.49	36007	-1,646.51	**114879**
Chairs	85227	6,592.72	96262	9,357.77	45177	6,612.09	101786	4,027.58	**328452**
Copiers	37260	15,608.84	53220	17,022.84	9300	3,658.91	49750	19,327.24	**149530**
Envelopes	4638	1,777.53	4375	1,812.41	3344	1,465.48	4120	1,908.76	**16477**
Fasteners	776	236.62	821	263.99	504	173.72	923	275.19	**3024**
Furnishings	15256	-3,906.22	29067	5,881.41	17310	3,442.68	30071	7,641.27	**91704**
Labels	2454	1,073.08	2607	1,129.28	2358	1,040.77	5086	2,303.12	**12505**
Machines	26800	-1,486.07	66107	6,928.64	53890	-1,438.89	42445	-618.93	**189242**
Paper	17491	6,971.90	20174	9,015.37	14146	5,947.06	26664	12,119.24	**78475**
Phones	72410	12,323.03	100628	12,314.69	58311	10,767.28	98698	9,110.74	**330047**
Storage	45933	1,969.84	71618	8,389.37	35770	2,274.30	70539	8,645.32	**223860**
Supplies	9470	-661.89	10763	-1,155.14	8320	1.88	18126	626.05	**46679**
Tables	39152	-3,559.65	39141	-11,025.38	43919	-4,623.06	84755	1,482.61	**206967**
Total	**501252**	**39,706.36**	**678828**	**91,522.78**	**391748**	**46,749.43**	**725511**	**1,08,418.45**	**2297339**

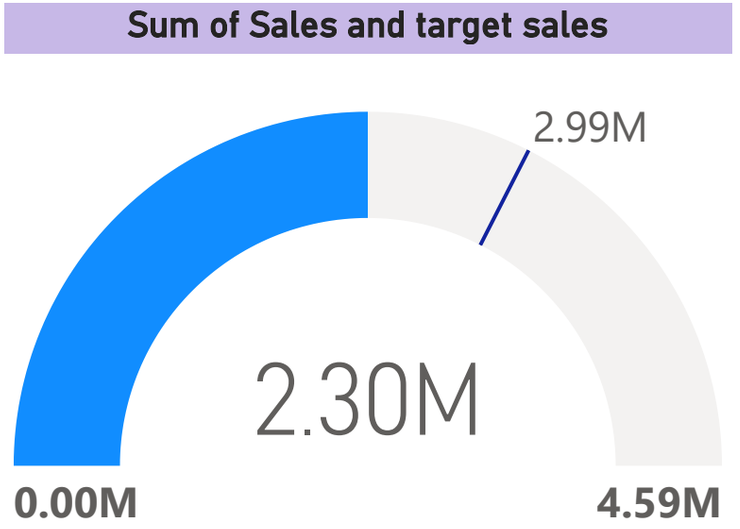

Sum of Sales by Year and Region
Region
Central
East
South
West
250K
200K
150K
100K
Sum of Sales
148K
156K
181K
187K
250K
213K
147K
140K
129K
104K
103K
147K
123K
94K
71K
2016
2017
2018
2019
Year

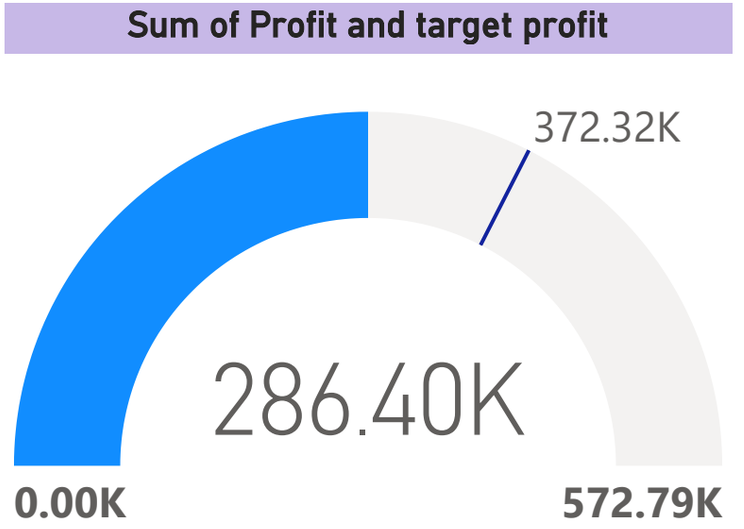
LINE CHART

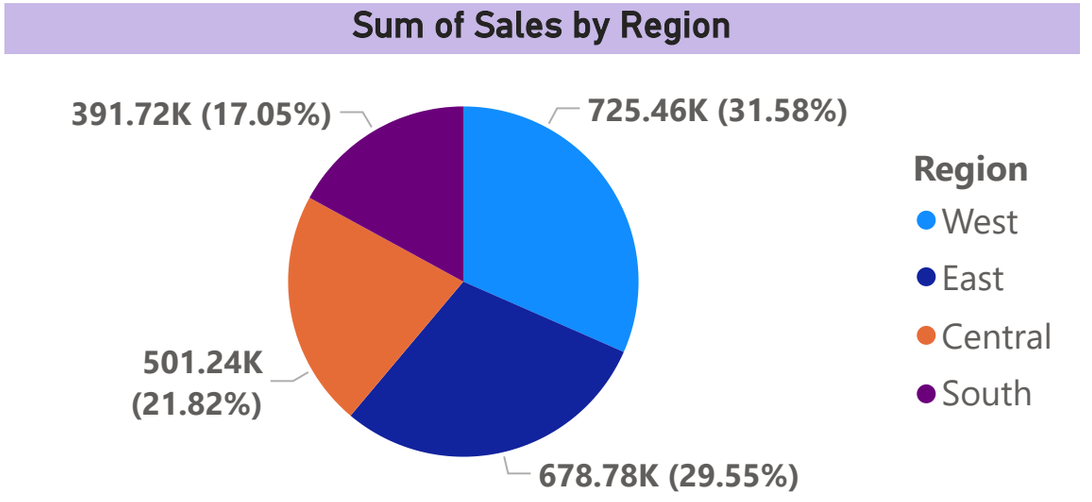

Sum of Sales, Sum of Profit and Sum of Quantity by Sub-Category, Category and Year
Category
Furniture
Office Supplies
Technology
2019
Sum of Profit
30K
20K
10K
0K
-10K
0K
20K
40K
60K
80K
100K
Sum of Sales
Copiers
Accessories
Storage
Phones
Paper
Appliances
Binders
Chairs
Fasteners
Labels
Art
Supplies
Furnishings
Bookcases
Machines
Tables
2016
2017
2018
2019

LINE CHART

GUAGE CHART


Sum of Sales and target sales
2.99M
2.30M
0.00M
4.59M


Sum of Profit and target profit
372.32K
286.40K
0.00K
572.79K


Sum of Sales by Region
391.72K (17.05%)
725.46K (31.58%)
501.24K (21.82%)
678.78K (29.55%)
Region
West
East
Central
South

Sub-Category	Sum of Sales	Sum of Profit	Sum of Quantity
Binders	2,03,412.73	30,221.76	5974
Paper	78,479.21	34,053.57	5178
Furnishings	91,705.16	13,059.14	3563
Phones	3,30,007.05	44,515.73	3289
Storage	2,23,843.61	21,278.83	3158
Art	27,118.79	6,527.79	3000
Accessories	1,67,380.32	41,936.64	2976
Chairs	3,28,449.10	26,590.17	2356
Appliances	1,07,532.16	18,138.01	1729
Labels	12,486.31	5,546.25	1400
Tables	2,06,965.53	-17,725.48	1241
Fasteners	3,024.28	949.52	914
Envelopes	16,476.40	6,964.18	906
Bookcases	1,14,880.00	-3,472.56	868
Supplies	46,673.54	-1,189.10	647
Machines	1,89,238.63	3,384.76	440
Copiers	1,49,528.03	55,617.82	234
Total	**22,97,200.86**	**2,86,397.02**	**37873**

Highest sales: phones
Highest profit: copiers
Highest Quantity: binders

Phones

Highest Sales

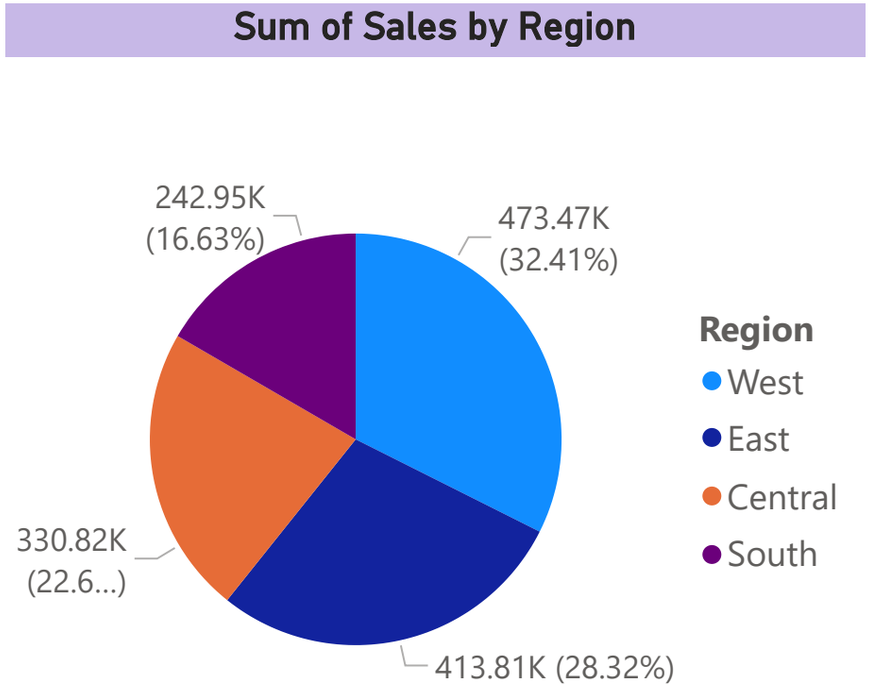
Copiers

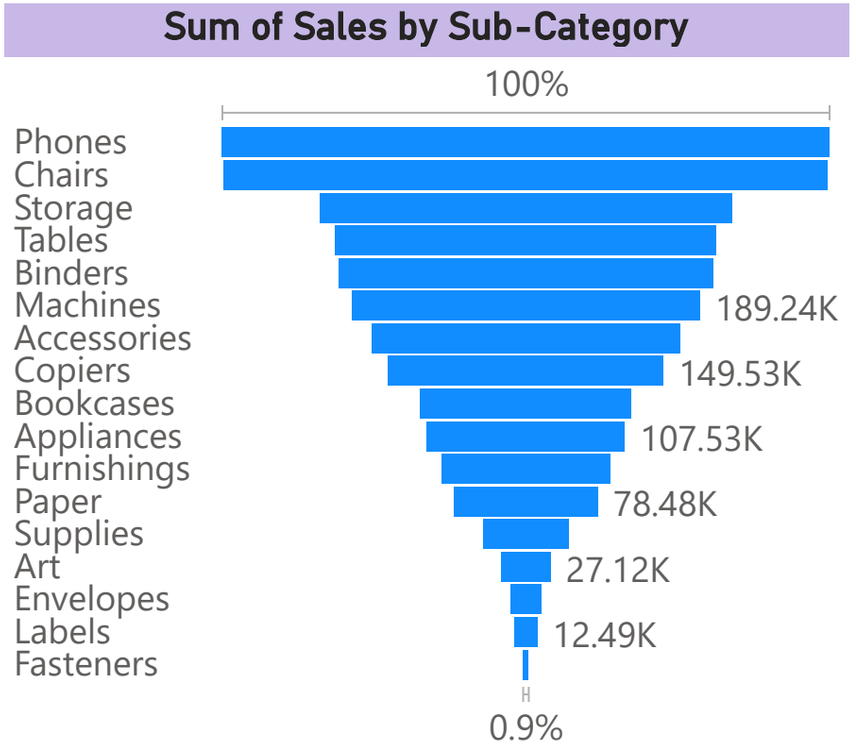
Highest Profit

Binders

Highest Quantity

TEXT CARD





FILTER IN VISUAL