

KYLE DUPONTE

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EDUCATION

Stanford University

B.A. Science, Technology, and Society 2011

CFA Institute

Passed Level I of CFA Program 2016

EMPLOYMENT

LendUp, Senior Business Analyst

2017 - Current

- Analyzing large data sets with SQL, Python, and Excel to optimize business performance and drive strategic decisions around credit policy, revenue, and profitability
- Testing features for both the fraud and risk scoring machine learning models. Identified features that reduced latent fraud within the loans portfolio
- Contributing to the proprietary NPV model which forecasts volume, repayment, attrition, revenue, and costs to maximize profitability within liquidity constraints, inform future acquisition budgets, and prepare for down market scenarios
- Creating monitoring dashboards and leading weekly presentations for executive team and broader loans division

Kamehameha Schools Endowment, Venture Capital Investment Analyst

2014 - 2017

- Member of the Private Equity and Venture Capital portfolio, overseeing 10% of the Endowment's \$11 billion globally diversified portfolio
- Performed due diligence, performance tracking, and data analysis for new fund investments. Personally assisting with \$800+ million of new investments across 60+ funds in Venture Capital, Private Equity, and Distressed/Credit opportunities to date
- Built and automated advanced financial models in Excel (Macros, VBA, etc.), reducing report preparation time by up to 50%. Custom built models include: a public market equivalent (PME) model, a performance attribution dissection, and an exposure model which informs new commitment pace
- Worked directly with CIO to develop and implement a tactical portfolio tool that analyzes the effects of shocks on portfolio tilts, maps out liquidity sources, and then produces rebalancing options, ultimately leading to a 10% allocation adjustment towards higher risk/growth assets

Lemon Clothing, Co-Founder

2011 - 2016

- Wearing many hats including: finance and accounting, manufacturing and production, distribution, e-commerce sales, digital marketing, web design, cut & sew design, and graphic design
- Established overseas manufacturing partnerships for material, prototyping, short run sampling, mass production, and distribution to 7 retail locations worldwide.
- Planned and executed more than 20 community events including art shows, concerts, launch parties, and contests, including 9 charity events partnering with local Non-profit Organizations

American Savings Bank, Commercial Credit Analyst

2012 - 2014

- Underwrote 70+ Commercial and Corporate loans using financial data and credit information to construct in-depth analysis and draw insights about potential investment risk
- Financial modeling, industry research, company comparisons, discounted cash flow analysis, and guarantor due diligence

Vivial, Digital Marketing Account Manager

2012 - 2012

- Consistently lead Western Division across all metrics, received merit award and leadership recognition, promoted twice within 6 months
- Developed digital marketing campaigns for local businesses, including website design, content generation, SEM, SEO, and social media reputation management
- Worked with business owners to set and review company KPIs for digital products, implemented various A/B tests to improve conversion, and maintained information in Salesforce

Morals Fiber Silkscreen, Growth and Operations Manager

2011 - 2012

- Built online acquisition forms and universal artwork templates to streamline price quotes and order set-up, reducing processing time by approximately 30%
- Created and implemented marketing strategies, collected and analyzed channel conversion data to improve ROI
- Managed daily operations overseeing a team of 16, new customer acquisition, and inventory management

SKILLS

Business Tech Other Interests

Data Analysis, Digital Marketing, Financial Modeling, Business Strategy, Venture Capital
Microsoft Excel, SQL, Python, Salesforce, Photoshop, Illustrator, HTML, Microsoft Office
Bass Guitar, Music Recording, Streetwear, Graphic Design, Theoretical Physics

ACTIVITIES

Mauka Media, Business Strategy Consultant

- Developed branding and marketing campaigns for 4 major projects
- Built out 25 custom websites using HTML, CSS, PHP, and Javascript

VOLUNTEERING

University of Hawaii, Guest Lecturer

Hawaii Arts Alliance, Community Event Organizer

500 Startups, Volunteer