

KYLE DUPONTE

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SKILLS

Business	Data Analysis, Digital Marketing, Financial Modeling, Business Strategy, Venture Capital
Tech	Microsoft Excel, SQL, Python, Salesforce, Photoshop, Illustrator, HTML, Microsoft Office
Other Interests	Bass Guitar, Music Recording, Streetwear, Graphic Design, Theoretical Physics

EMPLOYMENT

Kamehameha Schools Endowment, *Venture Capital Investment Analyst* 2014 - Current

- Member of the Private Equity and Venture Capital portfolio, overseeing 10% of the Endowment's \$11 billion globally diversified portfolio
- Performing due diligence, performance tracking, and data analysis for new fund investments. Personally assisting with \$800+ million of new investments across 60+ funds in Venture Capital, Private Equity, and Distressed/Credit opportunities to date
- Building and automating advanced financial models in Excel (Macros, VBA, etc.), reducing report preparation time by up to 50%. Custom built models include: a public market equivalent (PME) model, a performance attribution dissection, and an exposure model which informs new commitment pace
- Working directly with CIO to develop and implement a tactical portfolio tool that analyzes the effects of shocks on portfolio tilts, maps out liquidity sources, and then produces rebalancing options, ultimately leading to a 10% allocation adjustment towards higher risk assets

Lemon Clothing, *Co-Founder* 2011 - Current

- Wearing many hats including: finance and accounting, manufacturing and production, distribution, e-commerce sales, digital marketing, web design, cut & sew design, and graphic design
- Established overseas manufacturing partnerships for material, prototyping, short run sampling, mass production, and distribution to 7 retail locations worldwide.
- Planned and executed more than 20 community events including art shows, concerts, launch parties, and contests, including 9 charity events partnering with local Non-profit Organizations

American Savings Bank, *Commercial Credit Analyst* 2012 - 2014

- Underwrote 70+ Commercial and Corporate loans using financial data and credit information to construct in-depth analysis and draw insights about potential investment risk
- Financial modeling, industry research, company comparisons, discounted cash flow analysis, and guarantor due diligence

Vivial, *Digital Marketing Account Manager* 2012 - 2012

- Consistently lead Western Division across all metrics, received merit award and leadership recognition, promoted twice within 6 months
- Developed digital marketing campaigns for local businesses, including website design, content generation, SEM, SEO, and social media reputation management
- Worked with business owners to set and review company KPIs for digital products, implemented various A/B tests to improve conversion, and maintained information in Salesforce

Morals Fiber Silkscreen, *Growth and Operations Manager* 2011 - 2012

- Managed daily operations overseeing a team of 6, new customer acquisition, and inventory management
- Built online acquisition forms and universal artwork templates to streamline price quotes and order set-up, reducing processing time by approximately 30%
- Created and implemented marketing strategies, collected and analyzed channel conversion data to improve ROI

EDUCATION

Stanford University
B.A. Science, Technology, and Society 2011

CFA Institute
Passed Level I of CFA Program 2016

ACTIVITIES

Mauka Media, *Business Strategy Consultant*

- Developed branding and marketing campaigns for 4 major projects
- Built out 25 custom websites using HTML, CSS, PHP, and Javascript

VOLUNTEERING

University of Hawaii, *Guest Lecturer*
Hawaii Arts Alliance, *Community Event Organizer*
Blue Startups Accelerator, *Volunteer*