



Year

- ☐ FY2018
- ☐ FY2019
- ☒ FY2020
- ☐ FY2021
- ☐ FY2022

Region

- ☐ Australia
- ☐ Canada
- ☐ Central US
- ☐ France
- ☐ Germany
- ☐ Northeast US
- ☐ Northwest US
- ☐ Southeast US
- ☐ Southwest US
- ☐ United Kingdom

Sales by Year

\$33,139,748✓

YoY Change: 18.44%

Quantity by Year

103,265✓

YoY Change: 30.78%

Profit by Year

(\$343,416)!

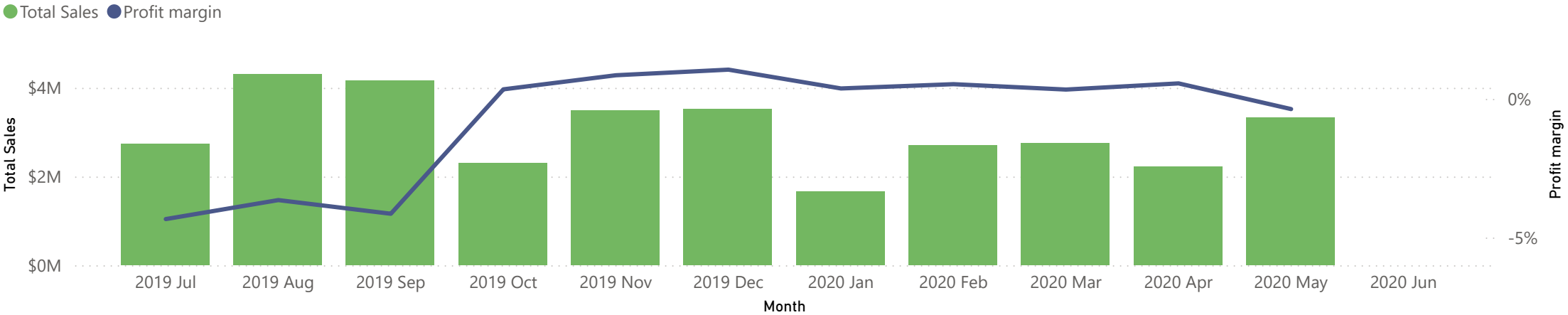
YoY Change: -128.35%

Profit Margin by Year

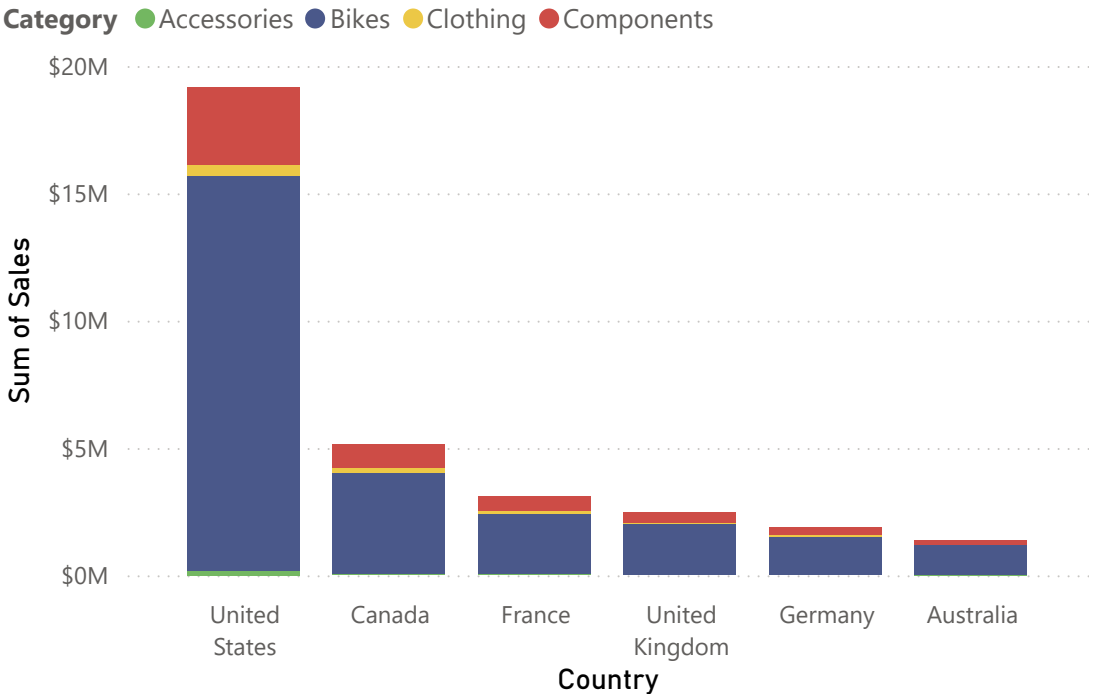
-1.04%!

YoY Change: -123.93%

Sales and Profit margin by Month



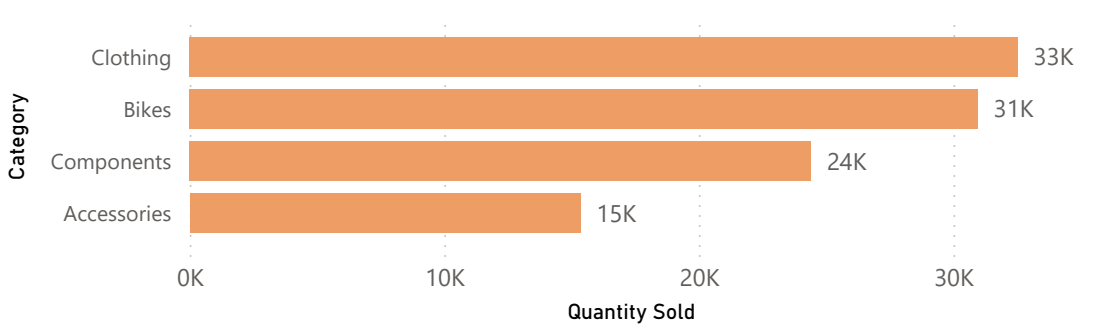
Sales by Country and Category



Sales by State-Province



Quantity Sold by Category



Location

- ☐ Select all
- ^

☐ Europe
- ∨

☐ France
- ∨

☐ Germany
- ∨

☐ United Kingdom...
- ^

☐ North America
- ∨

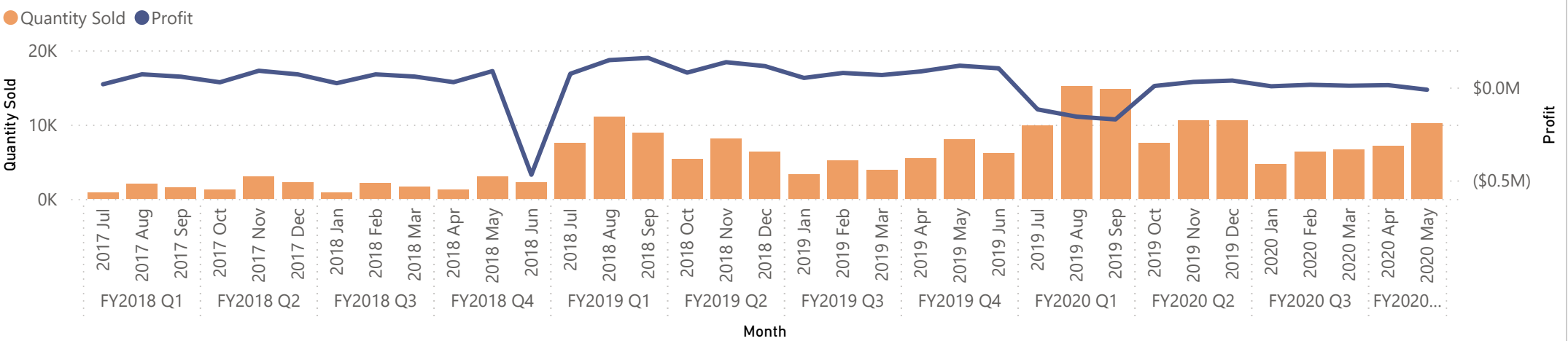
☐ Canada
- ^

☐ United States
- ☐ Central US
- ☐ Northeast US
- ☐ Northwest ...
- ☐ Southeast US
- ☐ Southwest ...
- ^

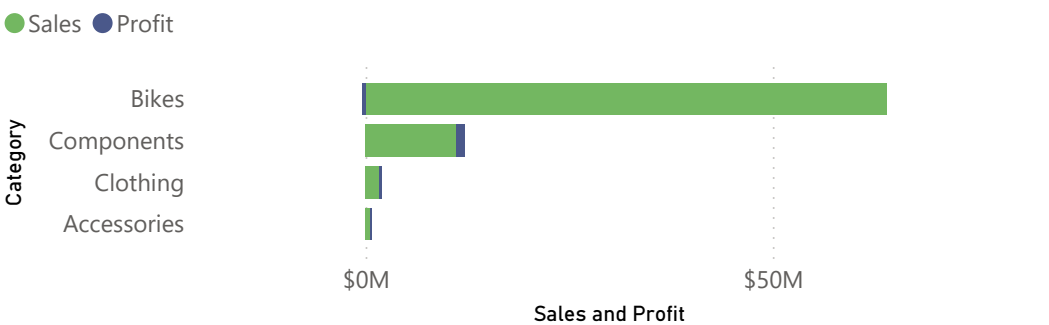
☐ Pacific
- ∨

☐ Australia

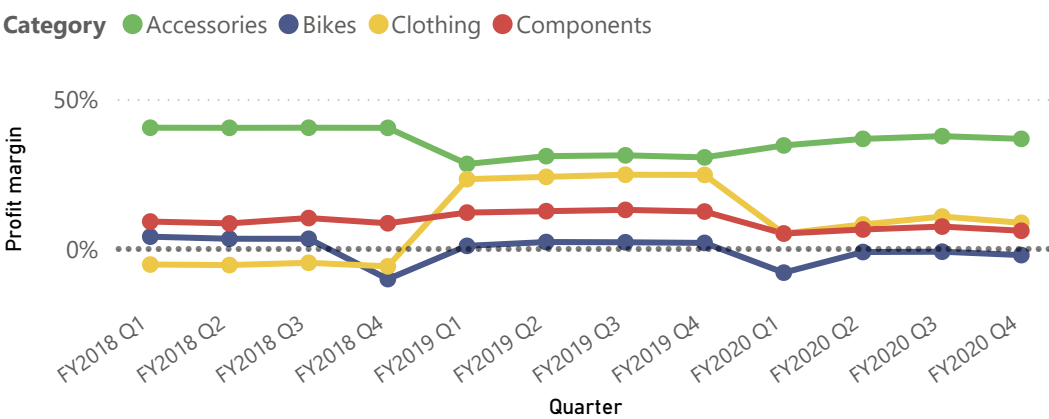
Quantity Sold and Profit by Quarter and Month



Total Sales and Profit by Category



Profit margin by Quarter and Category



Year	Orders	Sales	Cost	Profit margin	Profit
FY2018	739	\$16,429,043	\$16,297,680	0.80%	\$131,362
FY2019	1,255	\$27,979,780	\$26,768,232	4.33%	\$1,211,548
FY2020	1,622	\$33,139,748	\$33,483,164	-1.04%	(\$343,416)
FY2020 Q1	455	\$11,189,116	\$11,636,801	-4.00%	(\$447,686)
2019 Jul	94	\$2,729,167	\$2,847,508	-4.34%	(\$118,341)
2019 Aug	185	\$4,306,549	\$4,463,794	-3.65%	(\$157,245)
2019 Sep	176	\$4,153,399	\$4,325,499	-4.14%	(\$172,100)
FY2020 Q2	453	\$9,300,610	\$9,226,063	0.80%	\$74,547
2019 Oct	99	\$2,293,200	\$2,285,347	0.34%	\$7,853
2019 Nov	178	\$3,490,438	\$3,460,756	0.85%	\$29,682
2019 Dec	176	\$3,516,971	\$3,479,960	1.05%	\$37,011
FY2020 Q3	442	\$7,107,325	\$7,077,642	0.42%	\$29,682
2020 Jan	94	\$1,664,188	\$1,657,962	0.37%	\$6,225
2020 Feb	174	\$2,701,954	\$2,687,670	0.53%	\$14,284
Total	3,616	\$77,548,570	\$76,549,076	1.29%	\$999,495



ADVENTURE WORKS

Sales Performance of:
Ranjit Varkey Chudukatil

- Year
- ☒ Select all

☐ FY2018

☐ FY2019

☒ FY2020

☐ FY2021

☐ FY2022

\$3,095,683

Sales

\$2,950,000

Target

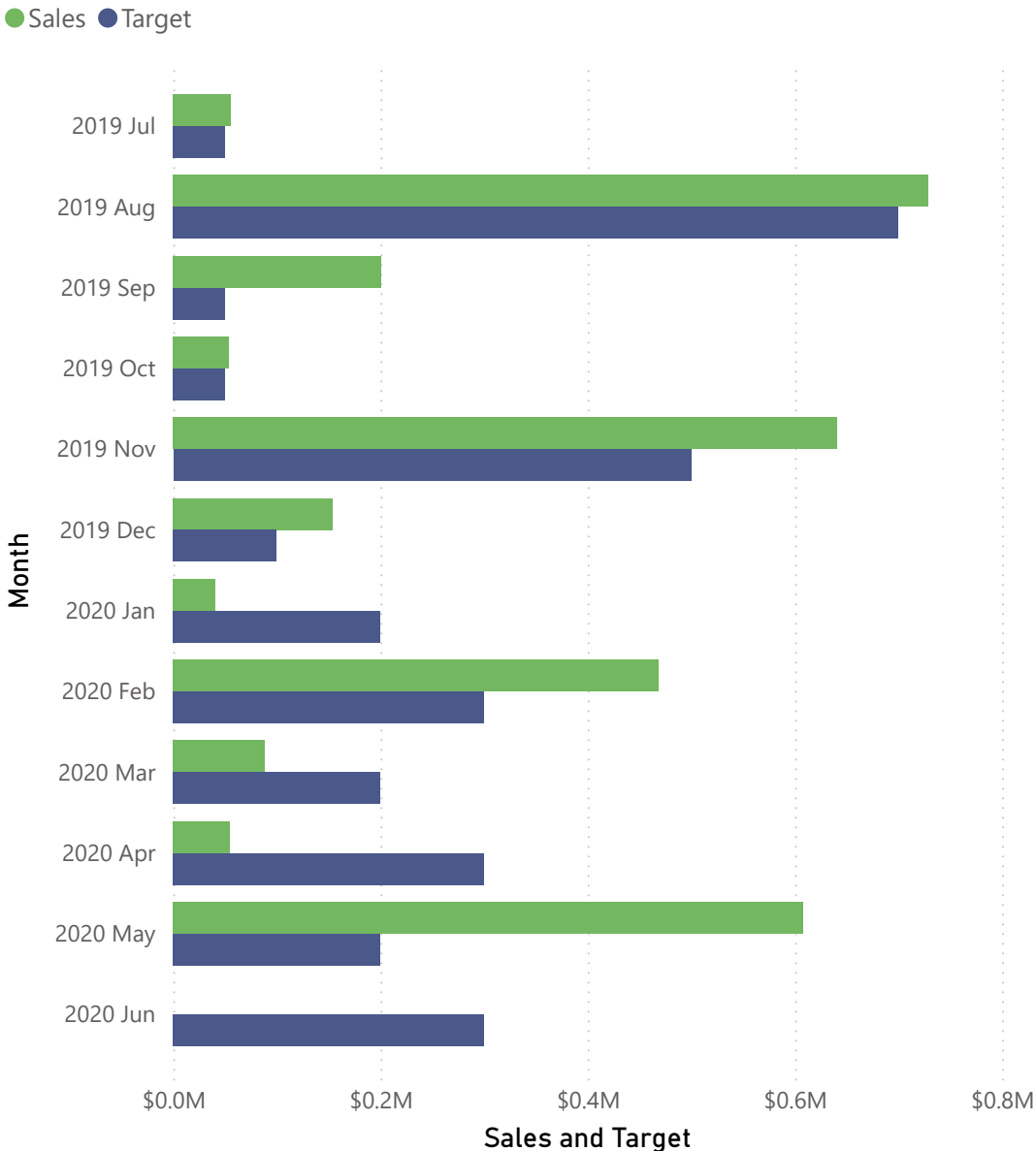
\$145,683

Variance

4.94%

Variance Margin

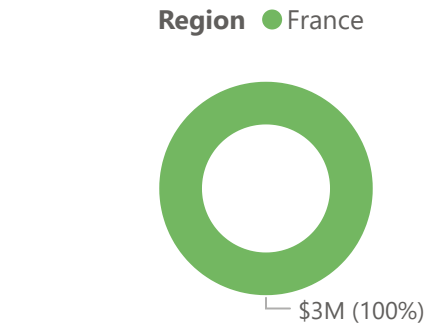
Sales and Target by Month



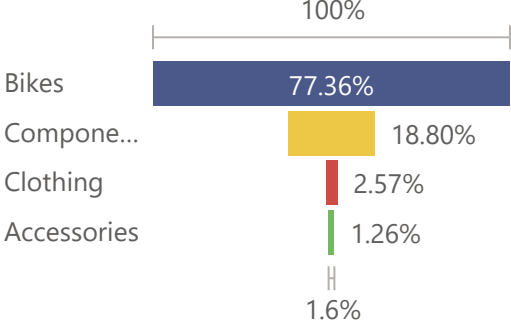
Sales Map



Sales by Region



Sales by Category



Orders by Month

