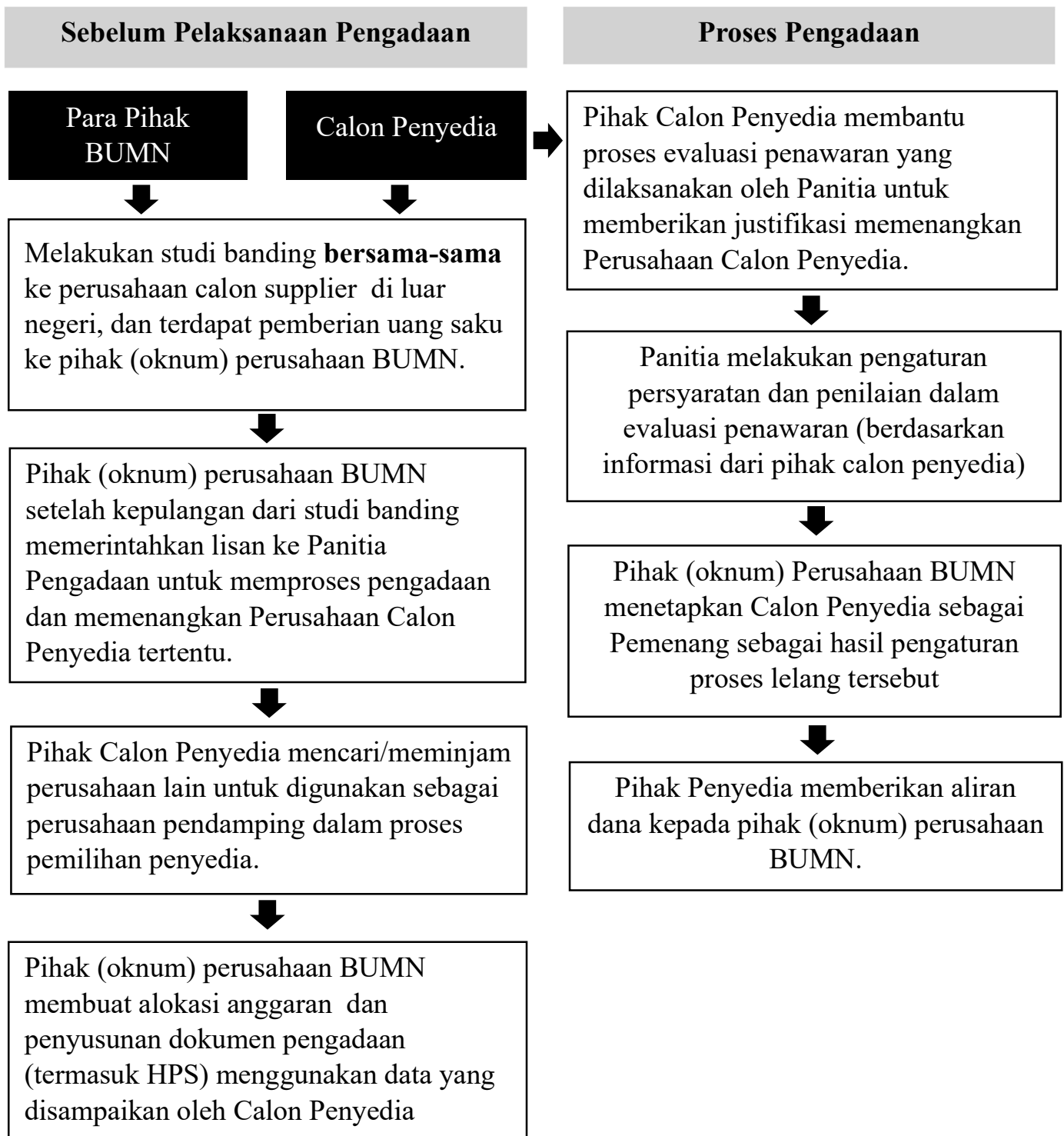


## Modus Operandi Pengaturan Lelang



# AUCTION ARRANGEMENT

## BEFORE PROCUREMENT IMPLEMENTATION

To all state-owned enterprises (SOEs)



Conducting benchmarking visits together to prospective supplier companies abroad, and providing pocket money to parties (persons) from state-owned enterprises during the trip.



After returning from the benchmarking visit, parties (persons) from the state-owned enterprises verbally instructed the Procurement Committee to process the procurement and secure the victory of a specific Prospective Provider Company.

Prospective Providers



Parties (persons) from the state-owned enterprises allocate the budget and prepare the procurement documents (including Estimated Budget) using the data provided by the Prospective Provider.



The Prospective Provider party seeks/borrows another company to be used as a partnering company in the provider selection process.



## THE PROCUREMENT PROCESS

The Prospective Provider assists in the bid evaluation process carried out by the Committee to provide justification for awarding the contract to the specific Prospective Provider Company.



The committee regulates the requirements and assessment in the bid evaluation (based on information from prospective providers).



Parties (persons) from the state-owned enterprises designates the Prospective Provider as the Winner as a result of arranging the bidding process



The Provider provides a flow of funds to the (certain individual) from the state-owned company.