

KEIICHI KATSUNO

FULL-STACK WEB DEVELOPER /
MARKETING & PROBLEM SOLVER



PERSONAL SKILLS

- Sales & Marketing
- Relationship Management
- Team Management
- Project Management
- Problem-Solving

TECHNICAL SKILLS

- Ruby on Rails (Ruby)
- Javascript (ES6)
- HTML5 / CSS / Bootstrap
- SQLite & PostgreSQL
- GitHub

LANGUAGES

- Japanese (Native)
- English (Professional)
- Spanish (Elementary)

INTERESTS

- Non-Fiction (e.g. Anthropology / History / Business etc)
- Weight Training
- American Football
- Specialty Coffee

CONTACT

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Kensington, Victoria 3031
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- My Portfolio:
<https://keiichi031605.github.io/keiichi-portfolio/>
- LinkedIn: keiichi katsuno
- GitHub: keiichi031605

PROFILE

Fascinated with Ruby on Rails, deep interest in SaaS and passionate about creating a solution for business improvement.

Experienced Marketing, Relationship Management and Production Development over the world for the past 6+ years. Competent in Team Management and proud of my emotional awareness for solving the problems as well as meeting the needs with a team.

I place a high value on respect to people and learning independently about my interests every day in my life.

EXPERIENCE

QUALITY ASSURANCE SPECIALIST

InverCafé Ltda., Chinchiná, Colombia | Sep 2019 - Dec 2019 (Internship)

Quality Control of Harvested Green Coffee Products
- Developed: "Deep Industrial Knowledge" / "Marketing"

PRODUCTION MANAGER

The Roasting Shed Co., London, The UK | July 2018 - Sep 2019 (Full-time)

Production Development of High-Quality Coffee Products
- Developed: "Production Analysis & Development" / "Marketing"

RELATIONSHIP MANAGER

Yuasa Trading Co., Japan | Apr 2013 - July 2017 (Full-time)

Business Partnership Development and Account & Order Management
Focused on solving the problems of partners, doubling my area sales targets within a 12-month period.
- Developed: "Sales & Marketing" / "Project Management" / "Negotiation",

EDUCATION

BACHELOR OF BUSINESS ADMINISTRATION, SPORTS MANAGEMENT

Kinki University, Osaka, Japan | Apr 2009 - Mar 2013

Outside of study, engaged in American Football club, learning Organisational Theory & Team Management and Logical & Critical Thinking for organisational success.

PROJECT

"WHATSPOT"(SOCIAL NETWORKING SERVICE)

- The mobile app that you can share any places or recommendations with your friends so that you get more reliable information.

URL: <https://www.whatsthespot.com> (Built in Ruby on rails)