

# KEIICHI KATSUNO

FULL-STACK WEB DEVELOPER



## PERSONAL SKILLS

- **Emotional Awareness**
- **Individual Collaboration**
- **Relationship Development**
- **Research & Market Expansion**

## TECHNICAL SKILLS

- **Ruby on Rails (Ruby)**
- **Javascript (ES6)**
- **HTML5 / CSS / Bootstrap**
- **SQLite & PostgreSQL**
- **GitHub**

## LANGUAGES

- Japanese (Native)
- English (Professional)
- Spanish (Elementary)

## INTERESTS

- Weight Training
- American Football
- Specialty Coffee
- Non-Fiction (e.g. Anthropology / History / Business etc)

## CONTACT

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Kensington, Victoria 3031  
045 255 3653  
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### - My Portfolio:

<https://keiichi031605.github.io/keiichi-portfolio/>

- **Linkedin:** keiichi katsuno

- **GitHub:** keiichi031605

## PROFILE

Ruby on Rails Developer. Deep interest in SaaS and passionate about business improvement that has a real influence on people's life.

For the past 6 years, I've experienced Marketing and Relationship Development in Japan, and Production Management in The UK and Colombia. What I really focused on is solving the problems and meeting the needs of clients as well as team members. Therefore, I've developed the ability to collaborate to work in a team and build relationships with diverse people.

I place a high value on **respect to people** and **learning independently** in my life.

## EXPERIENCE

### **QUALITY ASSURANCE SPECIALIST**

**InverCafé Ltda., Chinchiná, Colombia | Sep 2019 - Dec 2019 (Internship)**

Quality Control of Harvested Green Coffee Products

- **Developed:** "Deep Industrial Knowledge" and "Marketing Research"

### **PRODUCTION MANAGER**

**The Roasting Shed Co., London, The UK | July 2018 - Sep 2019 (Full-time)**

Production Development of High-Quality Coffee Products

- **Developed:** "Production Analysis & Development" and "Marketing Research"

### **RELATIONSHIP MANAGER**

**Yuasa Trading Co., Osaka & Fukuoka, Japan | Apr 2013 - July 2017 (Full-time)**

Business Partnership Development and Account & Order Management

Focused on solving the problems for partners, achieved doubling my area sales targets within a 12-month period.

- **Developed:** "Sales & Marketing", "Project Management" and "Negotiation"

## EDUCATION

### **BACHELOR OF BUSINESS ADMINISTRATION, SPORTS MANAGEMENT**

**Kinki University, Osaka, Japan | Apr 2009 - Mar 2013**

Outside of study, engaged in American Football club, learning

Organisational Theory & Team Management and Logical & Critical

Thinking for organisational success.

## PROJECT

### **"WHATSPOT" (SPOT SHARING SERVICE)**

- The mobile application that you can share any places or recommendations with your friends so that you get more trustable information for your upcoming weekend!

**URL:** <https://www.whatsthespot.com>