

# KEIICHI KATSUNO

FULL-STACK WEB DEVELOPER /  
MARKETING & PROBLEM SOLVER



## PERSONAL SKILLS

- Problem-Solving
- Project Management
- Team Management
- Relationship Development
- Independent Learning
- Sales & Marketing

## TECHNICAL SKILLS

- Ruby on Rails (Ruby)
- Javascript (ES6)
- HTML5 / CSS / Bootstrap
- SQLite & PostgreSQL
- GitHub

## LANGUAGES

- Japanese (Native)
- English (Professional)
- Spanish (Elementary)

## INTERESTS

- Non-Fiction (e.g. Anthropology / History / Business etc)
- Weight Training
- American Football
- Specialty Coffee

## CONTACT

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- My Portfolio:  
<https://keiichi031605.github.io/keiichi-portfolio/>  
- LinkedIn: keiichi katsuno  
- GitHub: keiichi031605

## PROFILE

Fascinated with web development and competent in Ruby on Rails. Deep interest in SaaS and passionate about creating a solution for business improvement that has a real influence on people's life.

I've experienced Marketing, Relationship Management and Production Development over the world for the past 6+ years. I'm especially competent in Team Management and proud of my emotional awareness for solving the problems as well as meeting the needs with a team.

I place a high value on respect to people and learning independently every situation in my life.

## EXPERIENCE

### QUALITY ASSURANCE SPECIALIST

InverCafé Ltda., Chinchiná, Colombia | Sep 2019 - Dec 2019 (Internship)

Quality Control of Harvested Green Coffee Products  
- Developed: "Deep Industrial Knowledge" / "Marketing"

### PRODUCTION MANAGER

The Roasting Shed Co., London, The UK | July 2018 - Sep 2019 (Full-time)

Production Development of High-Quality Coffee Products  
- Developed: "Production Analysis & Development" / "Marketing"

### RELATIONSHIP MANAGER

Yuasa Trading Co., Japan | Apr 2013 - July 2017 (Full-time)

Business Partnership Development and Account & Order Management  
Focused on solving the problems of partners, doubling my area sales targets within a 12-month period.  
- Developed: "Sales & Marketing" / "Project Management" / "Negotiation",

## EDUCATION

### BACHELOR OF BUSINESS ADMINISTRATION, SPORTS MANAGEMENT

Kinki University, Osaka, Japan | Apr 2009 - Mar 2013

Outside of study, engaged in American Football club, learning Organisational Theory & Team Management and Logical & Critical Thinking for organisational success.

## PROJECT

### "WHATSPOT"(SOCIAL NETWORKING SERVICE)

- The mobile app that you can share any places or recommendations with your friends so that you get more reliable information.

URL: <https://www.whatsthespot.com> (Built in Ruby on rails)