

Keith Mikel

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Education:

University of Minnesota, Carlson School of Management, Minneapolis, MN
Bachelor of Science in Business December 2018
Supply Chain & Operations Management, Marketing GPA 3.00

Professional Experience:

Element Five Solutions

February 2020 - Present

Minneapolis, MN

ERP Functional Consultant

- Prospect, qualify, and nurture leads into potential opportunities then into the sales process for various SaaS Cloud based ERP systems (SAP, Odoo, Acumatica)
- Perform tailored pre sales demonstrations to fit prospective clients current business processes both virtually, and in person for all levels of organization from floor operators to executive level staff
- Created and executed training regimens for all business areas (sales, supply chain, finance ect.) for companies exceeding 200 employees to adopt new ERP systems
- Support customers post go live to continue to adopt best practices, one manufacturing customer grew from less than 100M Revenue to exceeding 250M and was purchased shortly after.
- Communicate and create POC for customers and Requirements documentation for technical staff to develop custom development such as mobile apps, API, and ERP custom developments.

KEB America

May 2018 - February 2020

Shakopee, MN

Production Planner & Logistics Coordinator

- Utilize inventory management and forecasting functions on SAP to establish a production schedule
- Ensure continuation of production by making sure floor workers have their complex ERP issues resolved

Certifications:

January 2021-

SAP Certified Application Associate - SAP Business ByDesign Implementation Consultant