

Executive Brief: Fox Corporation - Meeting with Paul Cappizzi (CTO)

Date: [Insert Date] Duration: 30 minutes

Attendees: Shanker Iyer (CEO, Omnissa) | Paul Cappizzi (CTO, Fox)

About Fox Corporation

\$14.91B annual revenue; core brands: FOX News, FOX Sports, FOX Entertainment, Tubi

Broadcasting is mission-critical: zero tolerance for downtime

Investing in Project Fresh Start, disaster recovery, streaming (Tubi + sports JV), and Zero Trust architecture

Strategic Priorities

1. Broadcast Resiliency - high-availability, no-interruption platforms
2. Disaster Recovery & Multi-Cloud - failover protection
3. Zero Trust Security - tight endpoint controls
4. Modernization Without Disruption - scalable, virtualized models

Context You Should Know

- Prior Horizon attempt failed; executives are skeptical
- Relationship rocky post-Broadcom; rebuilding over last 8 months
- Executive roadmap session 4/25 (Paul absent, team attended)
- PSO engagement restarted this week (2-3 weeks left)
- Some technical choices may add risk; leadership may not fully see implications

Goals for This Meeting

- Dig deeper into Fox's 'why' and business outcomes
- Understand broadcast priorities, risk tolerances, success definitions
- Reinforce commitment to best practices and aligned outcomes

- Set stage for executive alignment and project realignment if needed

Messaging Framework

- 'I want to understand what matters most to Fox - beyond the technology.'
- 'We are here to partner on outcomes, not just tools.'
- 'Our leadership is personally committed to getting this right.'
- 'Let's finish these next weeks strong and aligned.'