

# M4 STREAMLINE

## ***Complete User Guide***

## **Introduction**

M4 Streamline is a comprehensive business management platform designed for tradies and small businesses. This guide covers all features and how to use them effectively.

## **1. Dashboard**

**Overview:** Your central hub showing key metrics, recent activity, and quick actions.

### **Key Features:**

- Revenue & expense tracking
- Unpaid invoices summary
- Recent activity feed (last 7 days)
- Quick access to create quotes, invoices, and jobs

## **2. Clients**

**Managing Your Clients:** Store all client information in one place.

- Add client: Click 'Add Client' button
- Required fields: Name, email, phone, address
- View client history: Click any client to see their quotes, invoices, and jobs
- Edit/Delete: Use the three-dot menu on each client card

## **3. Quotes**

**Creating Professional Quotes:** Send detailed quotes to clients with deposit options.

- Create quote: Click 'New Quote' button
- Add line items: Click '+ Add Item' for each service/product
- Set deposit: Enter percentage (e.g., 30 for 30% deposit)
- Send quote: Email or SMS directly to client
- Track status: Pending, Accepted, Converted, or Declined
- Convert to invoice: Click three-dot menu → 'Convert to Invoice'

## 4. Invoices

**Invoice Management:** Create, track, and manage all your invoices.

- Create invoice: Click 'New Invoice' button
- Mark as paid: Click three-dot menu → 'Mark Paid' → Select date
- Filter invoices: Use tabs (All, Unpaid, Paid, Overdue)
- Download PDF: Three-dot menu → 'Download PDF'
- Email invoice: Three-dot menu → 'Email Invoice'
- Payment tracking: Record partial or full payments

## 5. Schedule

**Job Scheduling:** Organize and track your jobs.

- Create job: Click 'New Job' or schedule from a quote
- Set date and time for appointments
- Link to clients and quotes automatically
- Update status: Scheduled, In Progress, Completed
- Team assignments: Assign jobs to team members (Business accounts)

## 6. Analytics

**Business Insights:** Track performance and identify trends.

- Revenue & expense charts with time period filters
- Profit margin tracking
- Quote conversion rates
- Most profitable clients (clickable to view invoices)
- Actionable alerts: Overdue invoices, unpaid quotes
- Compare periods: This month vs last month, year-over-year

## 7. Expenses

**Expense Tracking:** Record and categorize all business expenses.

- Add expense: Click 'Add Expense' button
- Categories: Labour, Materials, Fuel, Equipment, Marketing, Insurance, Other
- Upload receipts: Attach photos/PDFs for record keeping
- Link to jobs: Associate expenses with specific jobs
- Filter and search by category, date, or amount

## 8. Cash Flow

**Financial Planning:** Understand your money flow and plan ahead.

- Cash available: Current balance overview
- Expected income: From unpaid invoices
- Expected expenses: Upcoming costs
- Runway calculation: Months of expenses covered
- Aging report: Invoices overdue by days

## 9. Budget

**Spending Control:** Set budgets and track spending by category.

- Set monthly budgets: Click 'Edit Budget'
- Category tracking: See spending vs budget for each category
- Progress bars: Visual indicators of budget usage
- Over-budget alerts: Warning when exceeding limits
- Historical tracking: Review past months' performance

## 10. Reports

**Financial Reports:** Generate reports for tax and accounting.

- Profit & Loss statement with customizable date ranges
- GST summary: GST collected and payable
- Expense breakdown by category
- Download PDF: Click 'Download PDF' for clean reports
- Date filters: This Month, Quarter, Year, All Time

## 11. Company Settings

**Configure Your Business:** Customize M4 Streamline for your needs.

### Business Information:

- Business name, ABN, phone, email, address
- Bank details (appears on invoices)
- Upload custom logo for quotes and invoices

### Email Settings (SendGrid):

- API key and from name configuration
- Send quotes and invoices via email

**SMS Settings:**

- Enable SMS notifications
- Notify on quote sent, invoice sent, payment received

**Automated Reminders:**

- Payment reminders: Email clients X days after invoice overdue
- Job reminders: SMS/email clients 2 days before scheduled jobs
- Customizable: Set number of days for payment reminders
- Automatic: Runs daily at 9 AM without manual intervention

## 12. Team Management (Business Accounts)

**Manage Your Team:** Add team members and track their work.

- Add team members: Name, role, contact details
- Assign jobs: Link jobs to specific team members
- Track expenses: See expenses per team member
- Performance tracking: Revenue generated per team member

## Tips & Best Practices

- ✓ **Weekly Review:** Check dashboard every Monday for overdue invoices
- ✓ **Record Expenses Daily:** Upload receipts as soon as you get them
- ✓ **Use Deposits:** Always require deposits on large jobs (30-50%)
- ✓ **Follow Up:** Enable automated reminders to reduce manual chasing
- ✓ **Review Analytics Monthly:** Check trends and adjust pricing if needed
- ✓ **Budget Tracking:** Review budget vs actual spending weekly
- ✓ **Export Reports Quarterly:** Download P&L; for your accountant

## Keyboard Shortcuts

Action	Shortcut
New Quote	Q
New Invoice	I
New Client	C
New Job	J
Search	/

## Support & Feedback

For questions, feature requests, or bug reports, please contact support or use the feedback button in the app.

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