



Agenda

- 01 Introduction
- **02** Data
- **03** Modeling
- **04** Recommendations and Conclusions
- **05** Next Steps

Introduction



Tweet Analysis



KBO Marketing Company is a marketing firm that wants a model that can predict sentiment for technology products such as smartphones. The C-suite executives task their in-house data scientists to develop a prototype

Modeling.....

Completed the following:

- Leveraged tweets targeted at Apple and Google
- Two categories: Not Positive and Positive

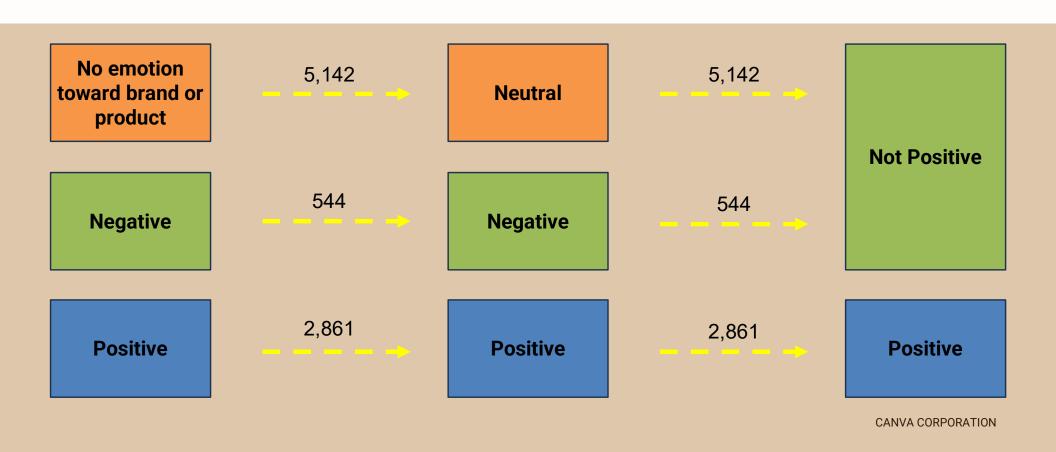
Data



Data Description

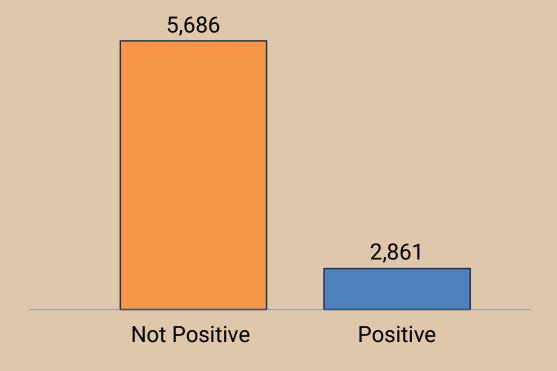
- · csv file
 - Initially 8,721 Observations, or Tweets
 - 3 Columns
- · Columns are the following:
 - Tweet
 - Apple / Google Brand or Product (i.e. iPad, iPhone App, Android)
 - Emotion

Data Description

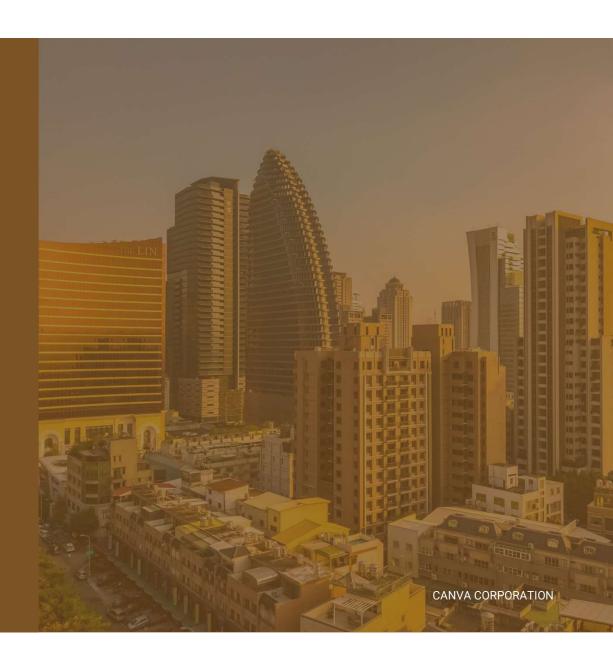


Data Description

Class Imbalance



Modeling



Naive Bayes

- What is Naïve Bayes?
 - Algorithm based on Bayes Theorem



Confusion Matrix

Reality

True Negative
False Positive

70

False Negative
True Positive

1653

True Positive

Not Positive
Positive

Not Positive
Positive

Predicted

Recommendations and Conclusions



Recommendations and Conclusions

- Current Model
 - ≈70% Precision
 - Based on 8,547 Customers

Next Steps



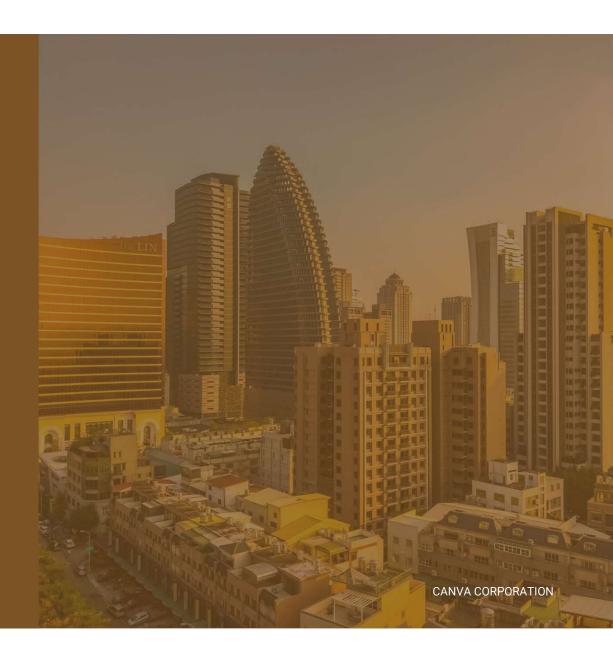
Next Steps

- 1 Public Online Communities
- 2 Other Smartphone and Tech Companies
- 3 Private Online Communities





Appendix



Appendix

- Serrano, Luis (2022). "Using Probability to its Maximum: The naïve Bayes model"
- Liang, David (2024). "Intro Probability in Python: Coin Toss, Dice, and Poker Explained"

Model Precision

- ≈70.8%
- How is Precision Calculated?