



# Optimization Theory and Methods

2025 Autumn



同济经管  
TONGJI SEM

魏可伧

kejiwei@tongji.edu.cn

<https://kejiwei.github.io/>

CAMEA  
中国高质量MBA教育认证

AACSB  
ACCREDITED

EQUIS  
ACCREDITED



- Stag Hunt Game
- Payoff Matrix
- Strategic Form Game Definition
- Mixed Strategies
- Elimination of Dominated Strategies
- Motivation for a Nash Equilibrium

- Two hunters go hunting. Each can try to hunt a stag or a hare.
- Each stag is worth 4 units of profit and each hare is worth 1 unit of profit. A stag can be successfully hunted only if they both try for it together but hare can be hunted individually.
- If both decide to hunt a stag, they are successful in hunting it and each gets a profit of 2 units.
- If both decide to hunt a hare, each is successful in hunting one hare and each gets a profit of 1 unit.
- If one decides to hunt a stag and the other decides to hunt a hare, the one trying to hunt a stag is unsuccessful and gets 0 profit but the one trying to hunt a hare is still successful and gets 1 unit of profit.
- What happens in this case? **What should happen?**

- Note that situations similar to stag hunt game happen often.
- One common example is where two competing firms with identical costs and identical products decide their prices. Two alternatives are stag (high price) and hare (low price).
- If the prices for both are high then both get half the market share and both have high profits.
- If the prices for both are low then both get half the market share and both have moderate profits.
- If one has high price and the other has low price, then the high price firm gets a low market share and hence very little profit. The low price firm gets a high market share, but has to invest in more capacity to satisfy the extra demand and so earns moderate profit.

- An easy way to summarize this situation is using a payoff matrix.
  - Only works when there are only two players involved.
  - Only works when the number of possible decisions per player is finite.
- Payoff matrix is a table where each cell contains 2 numbers separated by a comma. These two numbers are the profit (also called payoff) values for each of the two decision makers (also called players).
- The first number in each cell corresponds to payoff of player 1 and second corresponds to payoff of player 2.
- Each row corresponds to one value of player 1's decision.
- Each column corresponds to one value of player 2's decision.

## ↳ Payoff Matrix of the Stag Hunt Game

		Player 2 Decision	
		Stag	Hare
Player 1 Decision	Stag	2,2	0,1
	Hare	1,0	1,1

- More formally, let  $\mathbb{I}$  be the set of players. Here,  $\mathbb{I} = \{1,2\}$
- Let  $S_i$  be the set of available actions for player  $i$ . Here,  $S_1 = \{Stag, Hare\}$  and  $S_2 = \{Stag, Hare\}$ .
- Let  $S = \prod_i S_i$  be the set of all possible combinations of actions by the players (i.e., all possible *strategy profiles*). Here,  $S = \{(Stag, Stag), (Stag, Hare), (Hare, Stag), (Hare, Hare)\}$ .
- Let  $u_i: S \rightarrow \mathbb{R}$  be the payoff function for player  $i$ . Here, payoff function is succinctly described by the payoff matrix above. Note that  $\mathbb{R}$  represents the set of real numbers.

## 8. Introduction to Game Theory

### ↳ Strategic Form Game Definition

- A strategic form game has 3 elements:
  - The set of players  $i \in \mathbb{I}$  which is a finite set  $\{1, 2, \dots, I\}$ .
  - The pure strategy space  $S_i$  for each player  $i$ : Same as the set of actions.
  - Payoff functions  $u_i$  that give each player  $i$ 's payoff (also called utility by economists) for a given *strategy profile*. So the set of strategy profiles is the same as the set of all possible combinations of actions by the players.

- A *strategy profile* or *action profile*  $s = \{s_1, s_2, \dots, s_I\}$  is an element of the set  $S$ .
  - For example, in the stag hunt game, there are 4 strategy profiles.  $(Stag, Stag), (Stag, Hare), (Hare, Stag), (Hare, Hare)$ .
  - In each strategy profile, there are two components.
  - E.g. in  $(Hare, Stag)$ ,  $s_1 = Hare$ ,  $s_2 = Stag$ .
  - In general,  $s_1$  can take any value in  $S_1 = \{Stag, Hare\}$  and  $s_2$  can take any value in  $S_2 = \{Stag, Hare\}$ .
  - Here  $S_1 = S_2$ . But in general, they can be different sets.
- $s_{-i} = [s_j]_{j \neq i}$  is the vector of actions for all players except  $i$ .
- $S_{-i} = \prod_{j \neq i} S_j$  is the set of strategy profiles for all players except  $i$ .
- $(s_i, s_{-i}) \in S$  is another way of denoting a strategy profile.



## 8. Introduction to Game Theory

### ↳ Pure and Mixed Strategies

- A strategy that does not involve any randomization is called a pure strategy.
- There are situations where it is advantageous for a player to randomize.  
This is the motivation for having mixed strategies.
- A mixed strategy is a probability distribution over pure strategies.
- In a mixed strategy, each player's randomization is statistically independent of that of every other player.
- Mixed strategy payoffs are the expected values of the payoffs to the corresponding pure strategies.
- **Note:** In strategic form games, the terms *pure strategy* and *action* mean the same. So we use them interchangeably. But this is not the case in other forms of games (e.g., in multi-stage games that we will study in 2 classes from now).

## ↳ Mixed Strategy Notation

- Let  $\sigma_i$  denote a mixed strategy of player  $i$ .
- Let  $\Sigma_i$  be the set (or space) of player  $i$ 's mixed strategies, i.e., all possible values of player  $i$ 's mixed strategies. So,  $\sigma_i \in \Sigma_i$ .
- Let  $\sigma_i(s_i)$  denote the probability assigned to a pure strategy  $s_i$  under mixed strategy  $\sigma_i$ .
- Let  $\Sigma$  be space of mixed strategy profiles (i.e., the set of all possible combinations of mixed strategies for all players).
- Let  $\sigma$  denote a member of set  $\Sigma$ . So  $\sigma$  is used to denote a strategy profile.
- The *support* of a mixed strategy  $\sigma_i$  is the set of pure strategies to which  $\sigma_i$  assigns positive probability.
- Player  $i$ 's payoff to a mixed strategy profile  $\sigma$  is given by:  $u_i(\sigma) = \sum_{s \in S} \left( \prod_{j=1}^I \sigma_j(s_j) \right) u_i(s)$ .
- Note that pure strategy is also a type of mixed strategy!

- Consider a 2-player game with each player having 3 pure strategies. Row player strategies are U (up), M (middle), and D (down). Column player strategies are L (left), M (middle), R (right).

- Let the payoff matrix be as follows:

	L	M	R
U	4,3	5,1	6,2
M	2,1	8,4	3,6
D	3,0	9,6	2,8

- Consider a mixed strategy profile:  $\sigma_1 = \left(\frac{1}{3}, \frac{1}{3}, \frac{1}{3}\right)$  and  $\sigma_2 = \left(0, \frac{1}{2}, \frac{1}{2}\right)$ .
- So the payoffs are given by,  $u_1(\sigma_1, \sigma_2) = \frac{1}{3} * \left(0 * 4 + \frac{1}{2} * 5 + \frac{1}{2} * 6\right) + \frac{1}{3} * \left(0 * 2 + \frac{1}{2} * 8 + \frac{1}{2} * 3\right) + \frac{1}{3} * \left(0 * 3 + \frac{1}{2} * 9 + \frac{1}{2} * 2\right) = \frac{11}{2}$ .
- $u_2(\sigma_1, \sigma_2) = \frac{1}{3} * \left(0 * 3 + \frac{1}{2} * 1 + \frac{1}{2} * 2\right) + \frac{1}{3} * \left(0 * 1 + \frac{1}{2} * 4 + \frac{1}{2} * 6\right) + \frac{1}{3} * \left(0 * 0 + \frac{1}{2} * 6 + \frac{1}{2} * 8\right) = \frac{9}{2}$ .

	L	M	R
U	4,3	5, <b>1</b>	6, <b>2</b>
M	2,1	8, <b>4</b>	3, <b>6</b>
D	3,0	9, <b>6</b>	2, <b>8</b>

- Let us again focus on the same example:
  - In each row, the **green** values (player 2 payoffs when player 2 plays *R*) are larger than the **red** values (player 2 payoffs when player 2 plays *M*).
  - So, irrespective of how player 1 plays (i.e., irrespective of the row) *R* strategy is better than *M* strategy for player 2.
  - So, we say that strategy *M* is strictly dominated. So a rational player 2 will never play this strategy.



## ↳ Elimination of Dominated Strategies

- If player 1 knows that player 2 will never play strategy  $M$ , then the only possibilities for player 2 are  $L$  or  $R$ .
- In that case, the reduced payoff matrix is as follows:

	L	R
U	4,3	6,2
M	2,1	3,6
D	3,0	2,8

- Then, for either strategy of player 2 ( $L$  or  $R$ ), we see that the best strategy for player 1 is  $U$  (because  $4 = u_1(U, L) > u_1(M, L) = 2$ ,  $4 = u_1(U, L) > u_1(D, L) = 3$ ,  $6 = u_1(U, R) > u_1(M, R) = 3$  and  $6 = u_1(U, R) > u_1(D, R) = 2$ ).
- Finally, if player 2 knows that player 1 plays strategy  $U$ , then player 2 must play  $L$ . So by iterative elimination of dominated strategies, we conclude that the only strategy profile that survives is  $(U, L)$ .

## ↳ Domination by Mixed Strategies

- Consider another 2-player example. Assume that player 1 has 3 pure strategies, viz.,  $U$  (up),  $M$  (middle), and  $D$  (down) and player 2 has 2 pure strategies, viz.,  $L$  (left) and  $R$  (right).

- Let the payoff matrix be as follows:

	L	R
U	2,0	-1,0
M	0,0	0,0
D	-1,0	2,0

- No pure strategy dominates another pure strategy (**Verify!**).
- But, consider a mixed strategy for player 1:  $\sigma_1 = \left(\frac{1}{2}, 0, \frac{1}{2}\right)$ .
- $u_1(\sigma_1, L) = \frac{1}{2} * 2 + \frac{1}{2} * (-1) = \frac{1}{2}$  and  $u_1(\sigma_1, R) = \frac{1}{2} * (-1) + \frac{1}{2} * 2 = \frac{1}{2}$ .
- So player 1's  $M$  strategy is dominated by  $\sigma_1$  and can be eliminated.

- We saw that a pure strategy can be dominated by another pure strategy or another mixed strategy.
- The dominance can be *strict* or *weak*.
- A pure strategy  $s_i$  is **strictly dominated** for player  $i$  if there exists  $\sigma_i' \in \Sigma_i$  such that,  $u_i(\sigma_i', s_{-i}) > u_i(s_i, s_{-i})$  for all  $s_{-i} \in S_{-i}$ .
- A pure strategy  $s_i$  is **weakly dominated** for player  $i$  if there exists  $\sigma_i' \in \Sigma_i$  such that,  $u_i(\sigma_i', s_{-i}) \geq u_i(s_i, s_{-i})$  for all  $s_{-i} \in S_{-i}$  and  $u_i(\sigma_i', s_{-i}) > u_i(s_i, s_{-i})$  for at least one  $s_{-i} \in S_{-i}$ .

- 1) The definitions of strictly and weakly dominated strategies provided above remain valid if we replace the last part ‘for all  $s_{-i} \in S_{-i}$ ’ with ‘for all  $\sigma_{-i} \in \Sigma_{-i}$ ’.
- 2) When a pure strategy is dominated, all mixed strategies that contain this pure strategy in its support are also dominated.
- 3) It is possible to have a strictly dominated mixed strategy such that none of the pure strategies in its support are even weakly dominated.

■ An example of the last property is below:

- $\sigma_1 = \left(\frac{1}{2}, \frac{1}{2}, 0\right)$  is strictly dominated by  $D$ .
- Yet, neither  $U$  nor  $M$  is dominated by  $D$ .

	L	R
U	1, 3	-2, 0
M	-2, 0	1, 3
D	0, 1	0, 1



## ↳ Critique of Iterated Dominance Concept

- Iterated elimination of dominant strategies sometimes yields a unique strategy profile.
- In such cases, it seems to be a reasonable way of predicting the outcome. However, how sure can we be?

	L	R
U	8,10	-100,9
D	7,6	6,5

- $L$  dominates  $R$ . So we eliminate  $R$ . Then  $U$  dominates  $D$ . So we eliminate  $D$ . The unique outcome is  $(U, L)$ . Is this realistic?
- In reality,  $u_1(U, R) = -100$  is much lower than everything else.
- So player 1 might try to avoid  $U$ , especially since  $u_2$  values for  $R$  are only 1 less than those for  $L$ .
- If  $U$  is eliminated, then player 2 will choose  $L$ . So one might argue that the only reasonable outcome is  $(D, L)$ .

- Unfortunately, most games are not solvable using iterated elimination of strictly dominated strategies.
- Instead, a much more useful way of finding a stable outcome of a game is to use the concept of Nash equilibrium.
- We can prove that Nash equilibrium exists for several very general types of games.
- Additionally, we can also prove that for a large subset of these games, exactly one Nash equilibrium solution exists.
- Nash equilibrium is the most popular way of predicting outcomes of game situations.
- A Nash equilibrium that predicts only pure strategy solutions is called a pure strategy Nash equilibrium.
- A Nash equilibrium that predicts mixed strategies is called a mixed strategy Nash equilibrium.

**Objective :**

**Key Concepts :**