

These slides are by courtesy of Prof. 李稻葵 and Prof. 郑捷.

# Chapter Five

## Choice

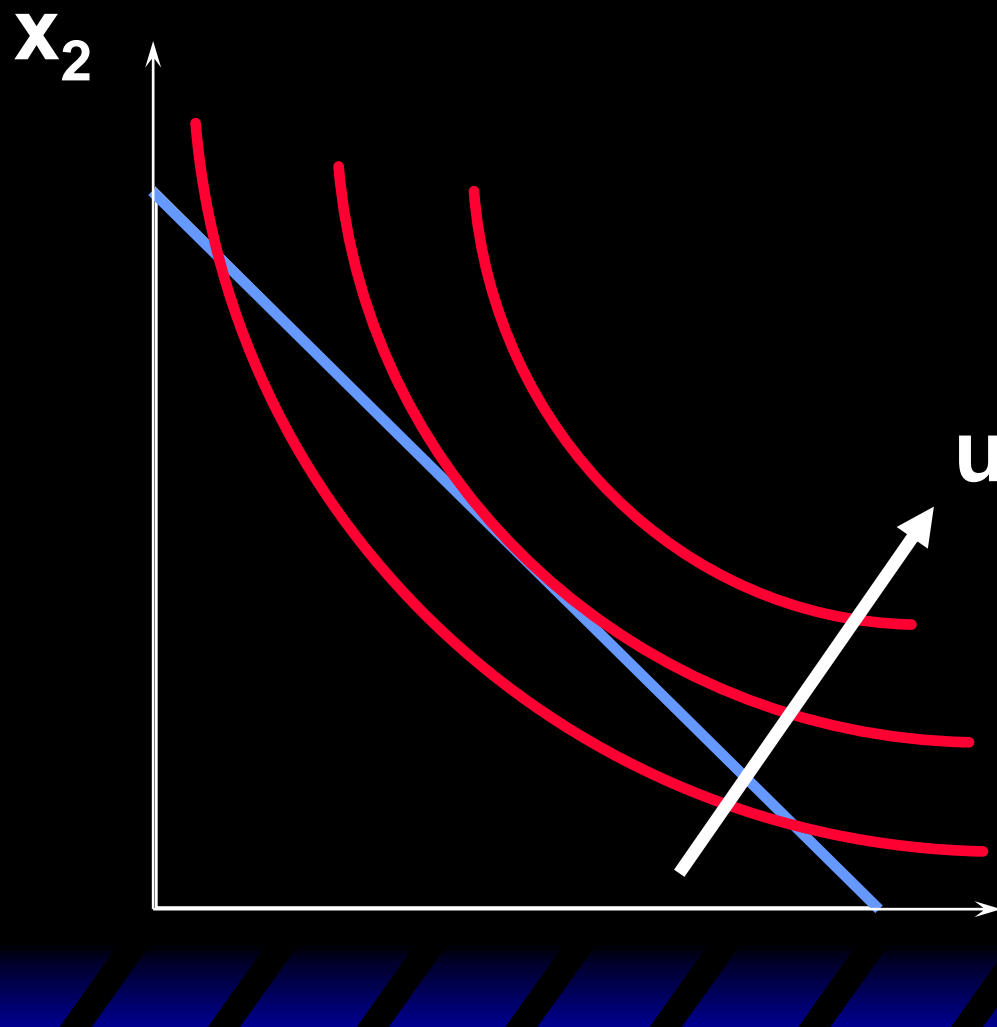
## 消费者最优选择

# Utility Functions + Budget Constraint

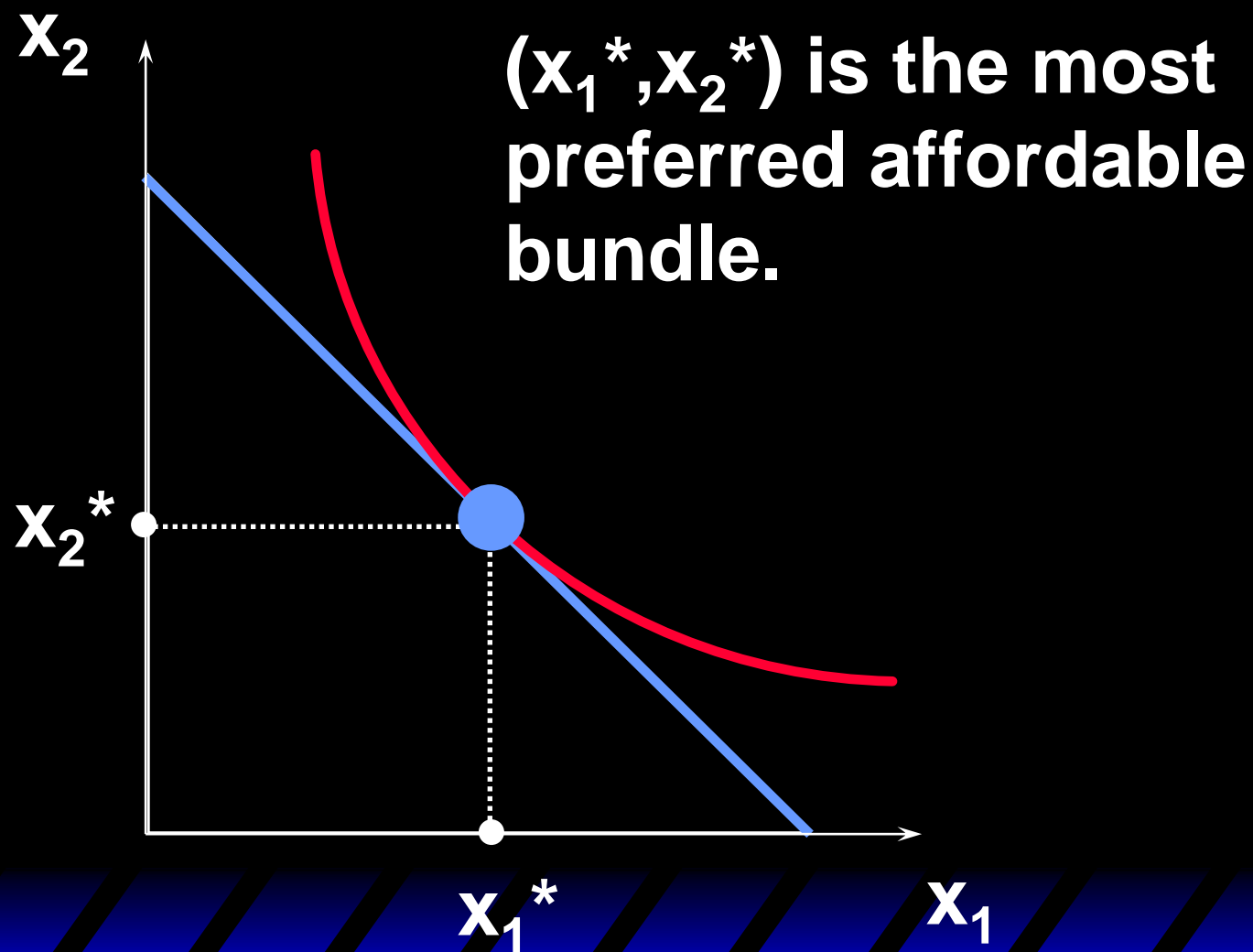
**The consumer makes her choice as if she is solving a constraint maximization problem.**

- Objective function: Utility**
- Constraint: Budget**

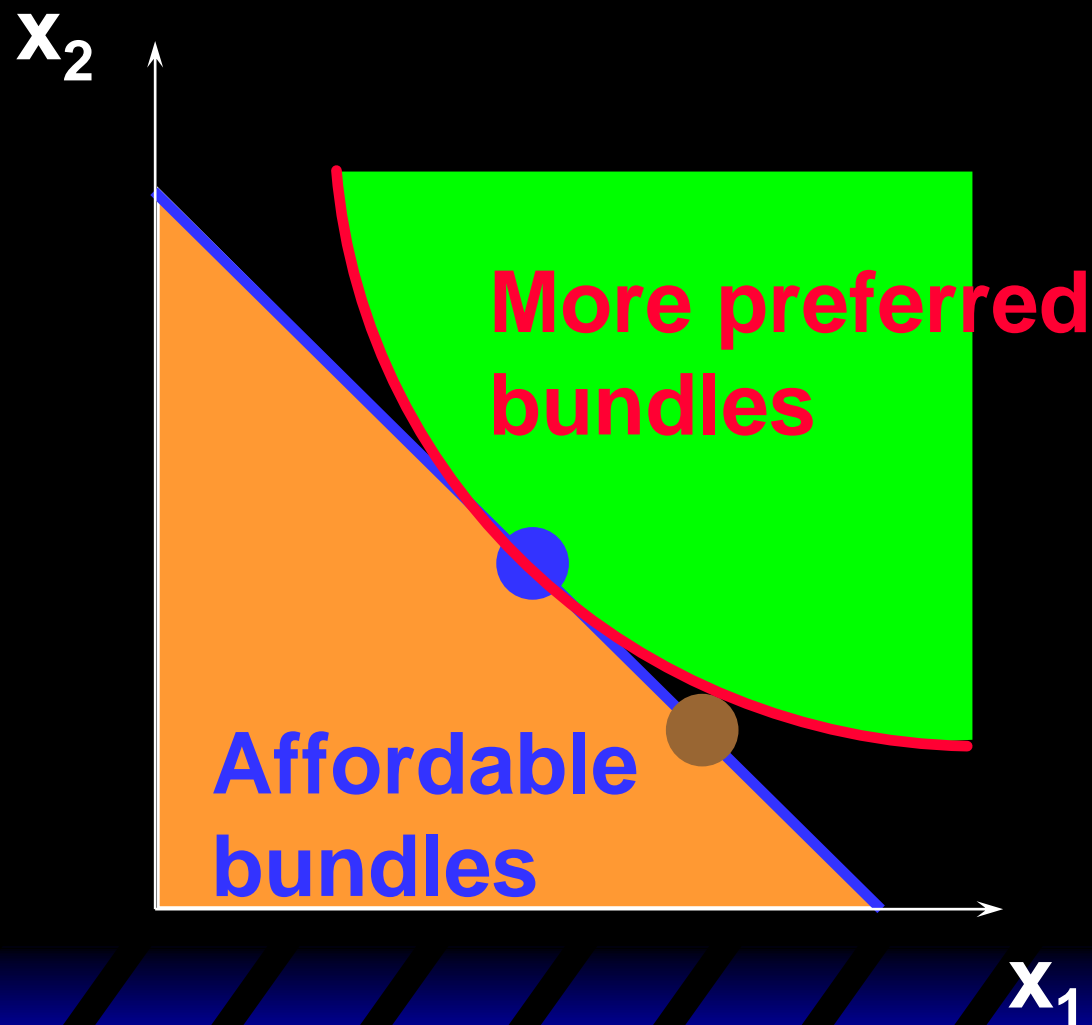
# Rational Constrained Choice



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# Rational Constrained Choice

The most preferred affordable bundle is called the consumer's **demand** at the given prices and budget.

Demands will be denoted by  $x_1^*(p_1, p_2, m)$  and  $x_2^*(p_1, p_2, m)$ .

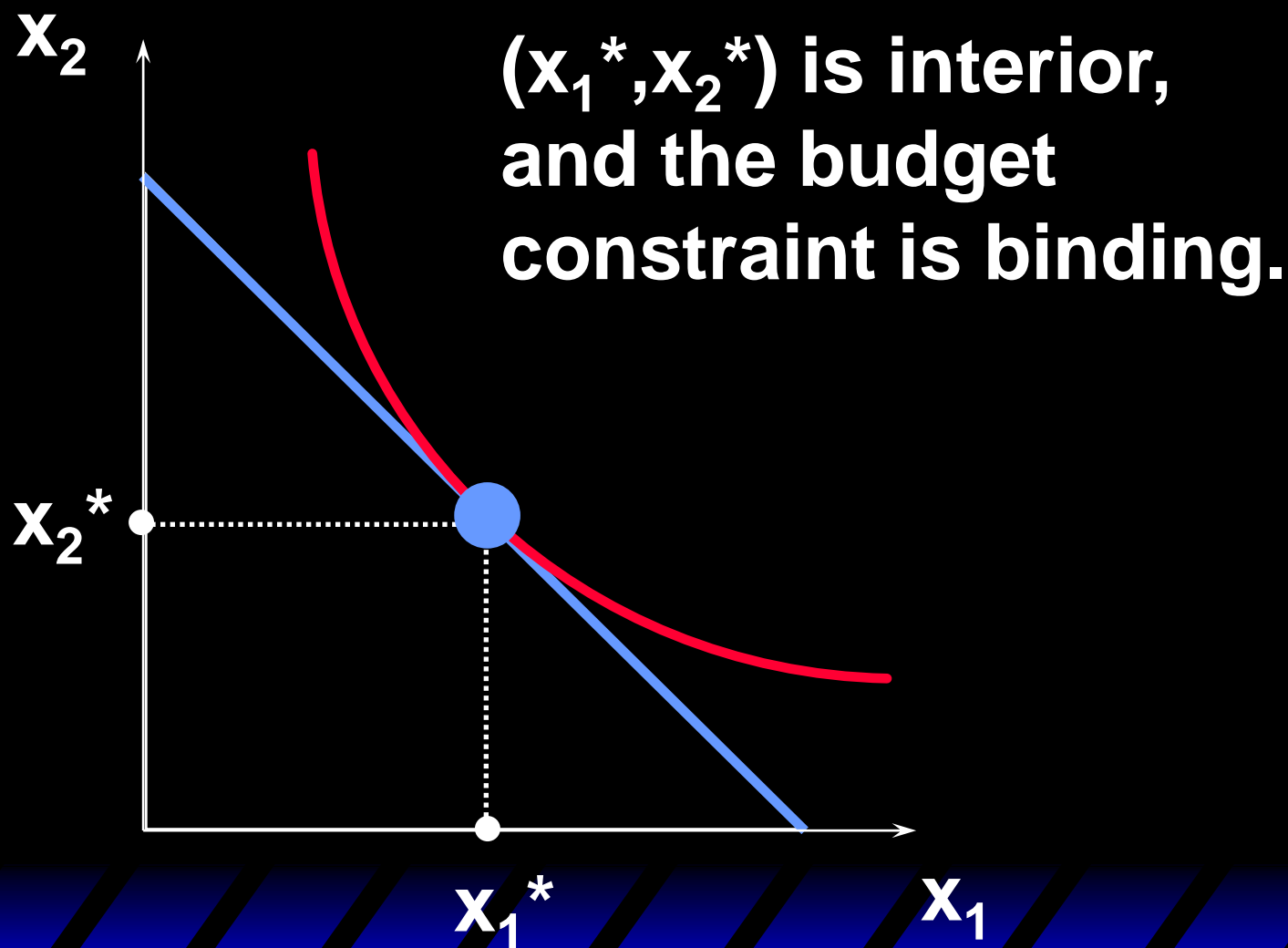
# Rational Constrained Choice

When  $x_1^* > 0$  and  $x_2^* > 0$  the demanded bundle is **interior**. (Not on the axes.)

If  $(x_1^*, x_2^*)$  is on the budget line, we say that the budget constraint is **binding**.

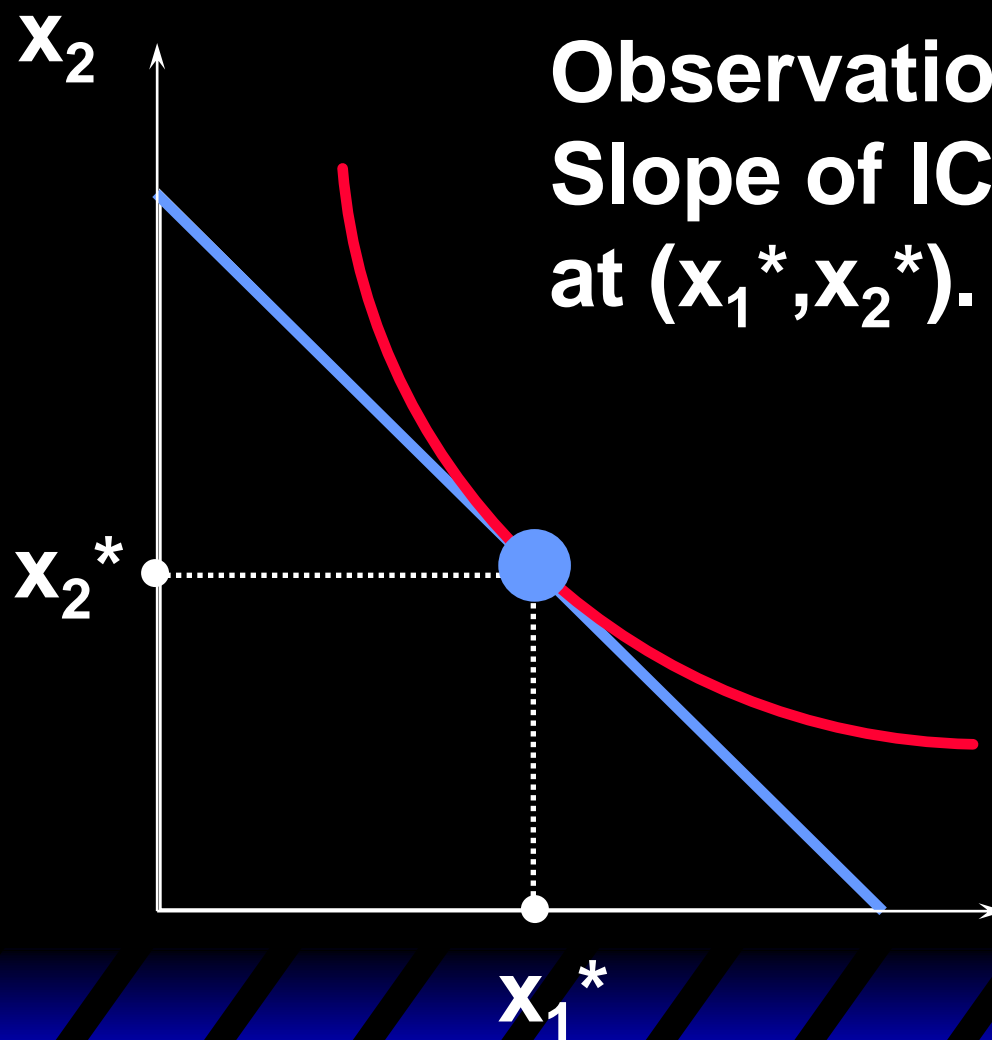
–  $(x_1^*, x_2^*)$  exhausts the budget.

# Rational Constrained Choice





# Rational Constrained Choice



# Rational Constrained Choice

$(x_1^*, x_2^*)$  satisfies two conditions:

– (a) the budget is binding;

$$p_1 x_1^* + p_2 x_2^* = m$$

– (b) Slope of IC = Slope of BL

$$MRS = -p_1/p_2$$

Two equations and two unknowns.

# Computing Demands - a Cobb-Douglas Example.

Suppose that the consumer has Cobb-Douglas preferences.

$$U(x_1, x_2) = x_1^a x_2^b$$

Then  $MU_1 = \frac{\partial U}{\partial x_1} = ax_1^{a-1}x_2^b$

$$MU_2 = \frac{\partial U}{\partial x_2} = bx_1^a x_2^{b-1}$$

# Computing Demands - a Cobb-Douglas Example.

So the MRS is

$$\text{MRS} = \frac{dx_2}{dx_1} = - \frac{\partial U / \partial x_1}{\partial U / \partial x_2} = - \frac{ax_1^{a-1}x_2^b}{bx_1^ax_2^{b-1}} = - \frac{ax_2}{bx_1}.$$

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At  $(x_1^*, x_2^*)$ ,  $\text{MRS} = -p_1/p_2$  so

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At  $(x_1^*, x_2^*)$ ,  $\text{MRS} = -p_1/p_2$  so

$$- \frac{ax_2^*}{bx_1^*} = - \frac{p_1}{p_2} \Rightarrow x_2^* = \frac{bp_1}{ap_2} x_1^*. \quad (\text{A})$$

# Computing Demands - a Cobb-Douglas Example.

Also,  $(x_1^*, x_2^*)$  exhausts the budget:

$$p_1 x_1^* + p_2 x_2^* = m. \quad (B)$$

Now we have two equations and two unknowns.

# Computing Demands - a Cobb-Douglas Example.

With some algebra, we discovered that the most preferred affordable bundle for a consumer with Cobb-Douglas preferences

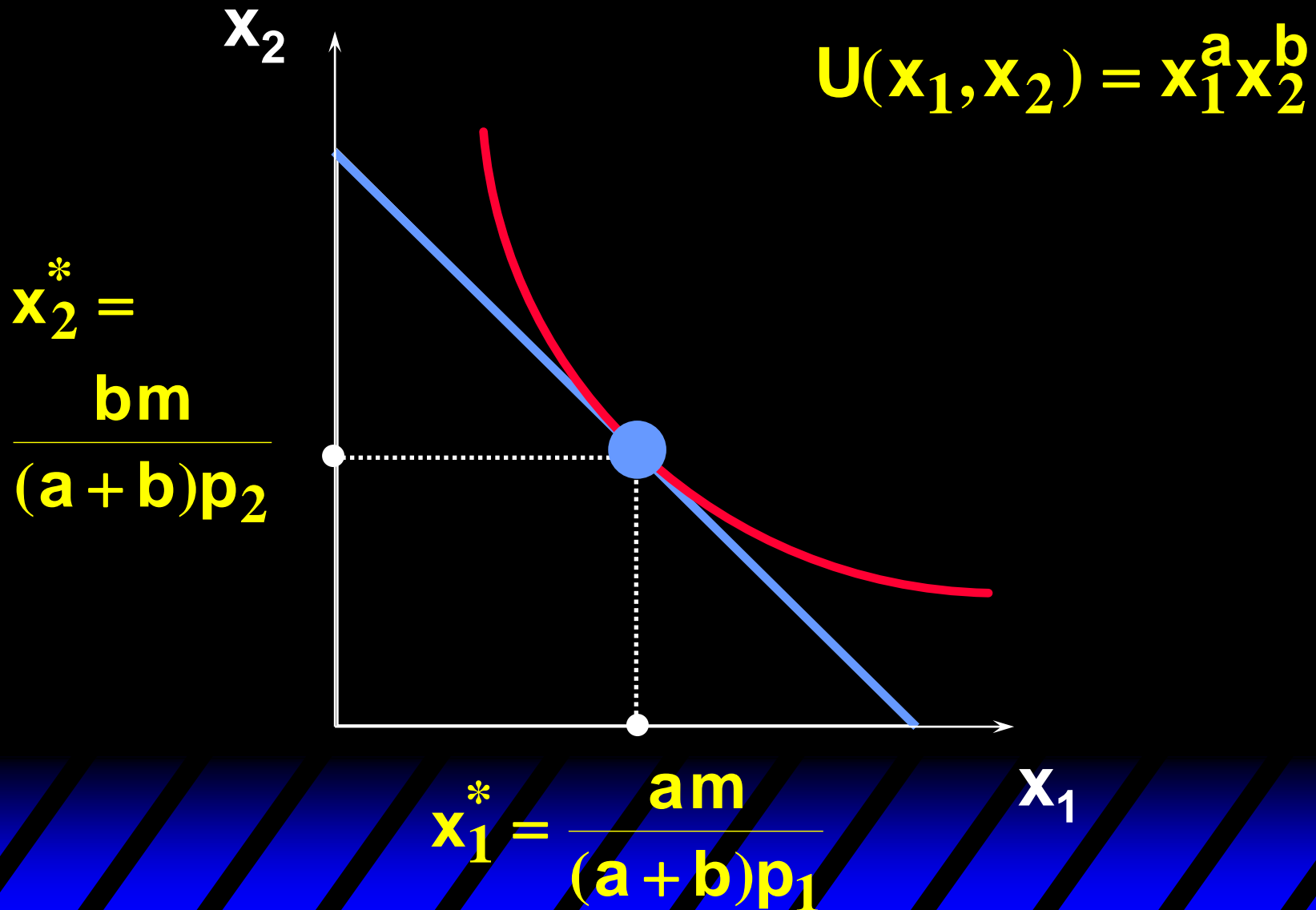
$$U(x_1, x_2) = x_1^a x_2^b$$

is

$$(x_1^*, x_2^*) = \left( \frac{am}{(a+b)p_1}, \frac{bm}{(a+b)p_2} \right).$$



# Computing Demands - a Cobb-Douglas Example.



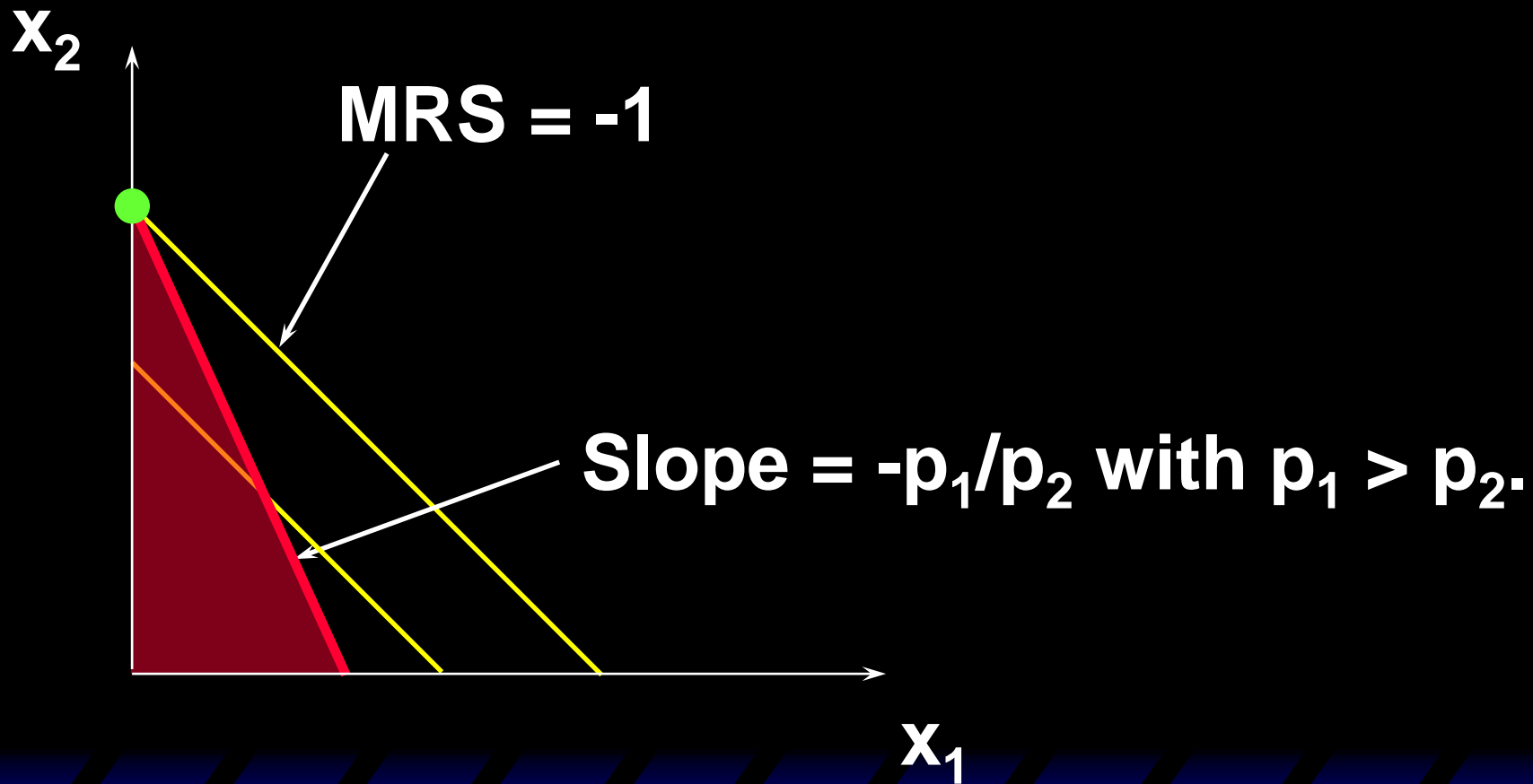
# Rational Constrained Choice

Interior solution implies  $MRS = -p_1/p_2$

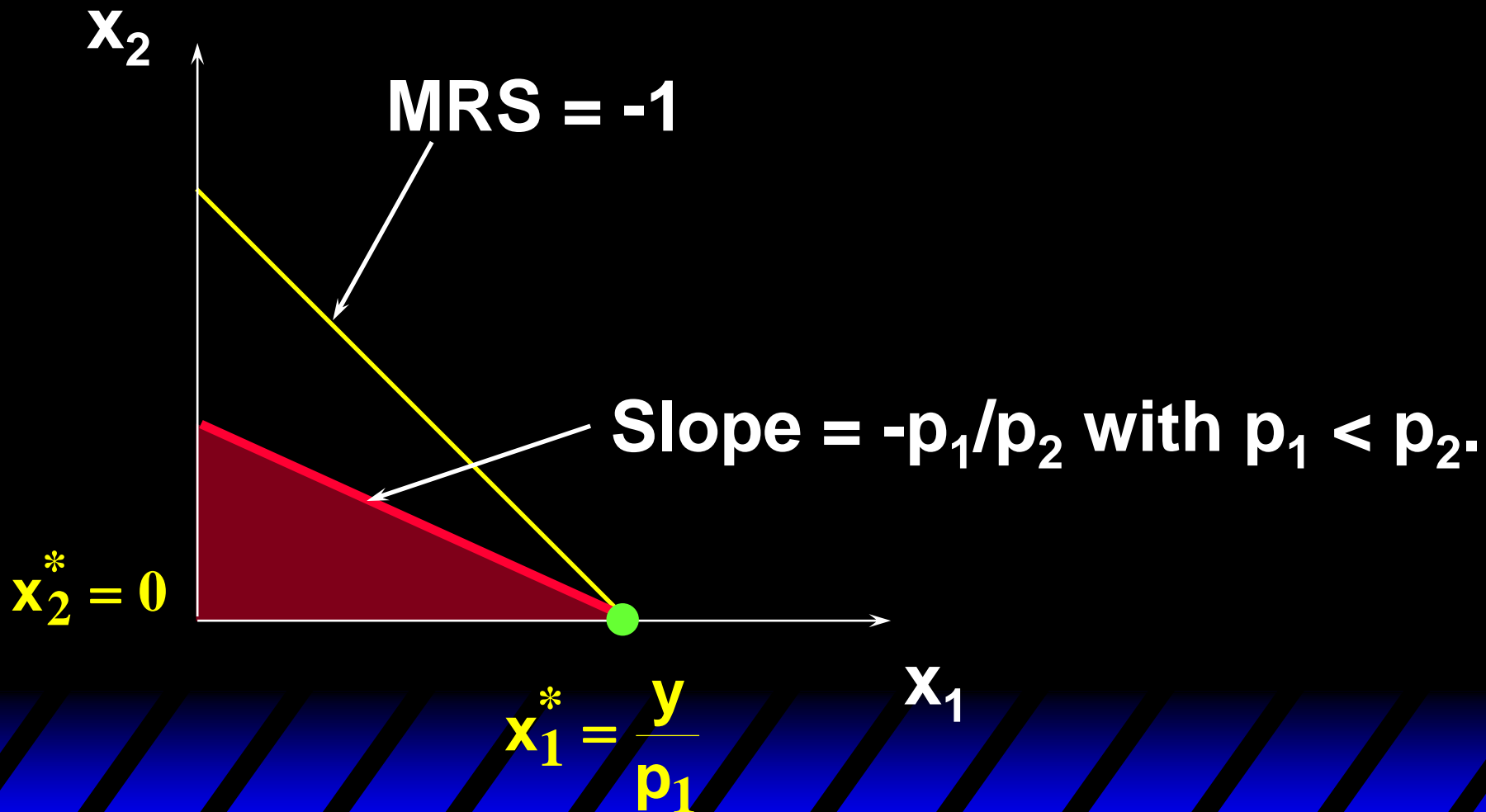
What if we have a corner solution?

$$-x_1^* = 0 \text{ or } x_2^* = 0$$

# Examples of Corner Solutions -- the Perfect Substitutes Case



# Examples of Corner Solutions -- the Perfect Substitutes Case



# Examples of Corner Solutions -- the Perfect Substitutes Case

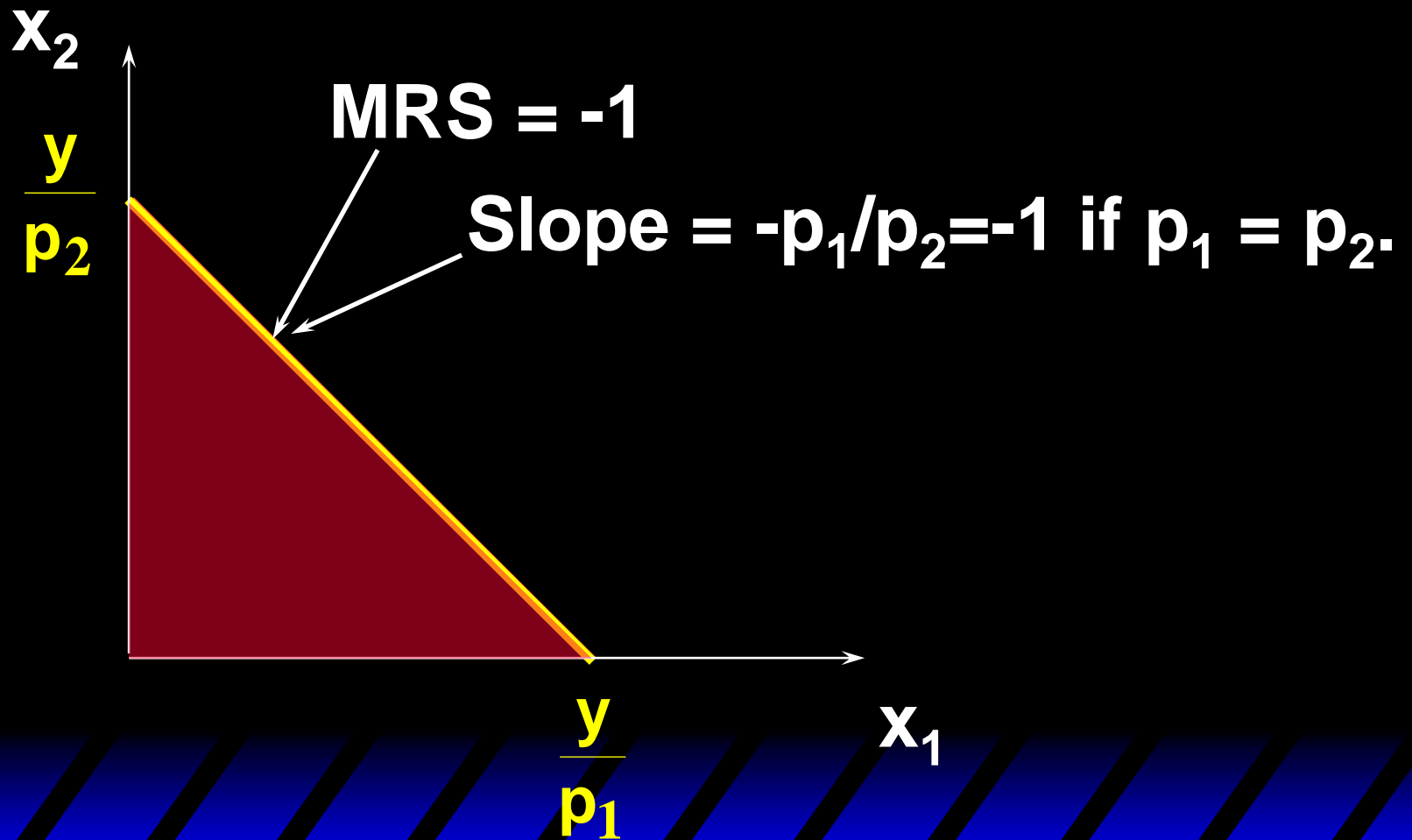
So when  $U(x_1, x_2) = x_1 + x_2$ , the most preferred affordable bundle is  $(x_1^*, x_2^*)$  where

$$(x_1^*, x_2^*) = \left( \frac{y}{p_1}, 0 \right) \quad \text{if } p_1 < p_2$$

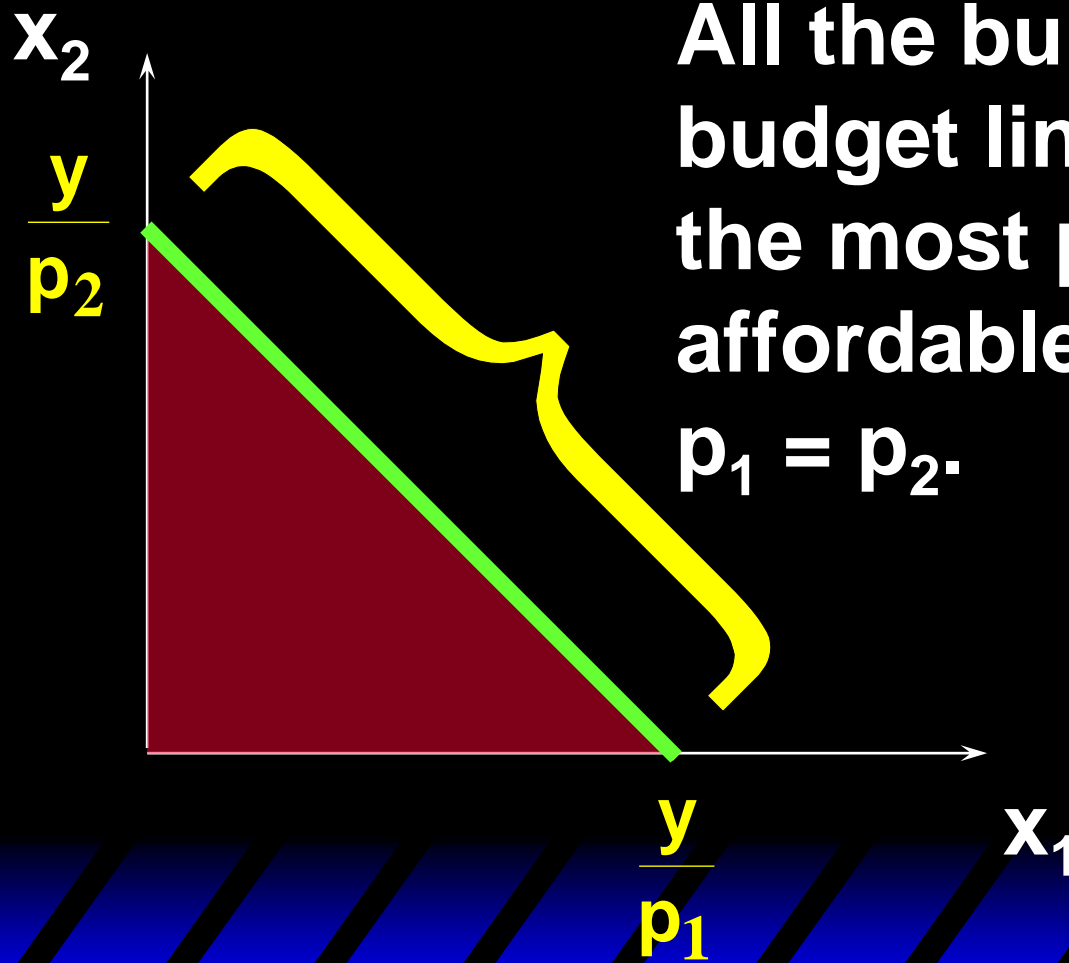
and

$$(x_1^*, x_2^*) = \left( 0, \frac{y}{p_2} \right) \quad \text{if } p_1 > p_2.$$

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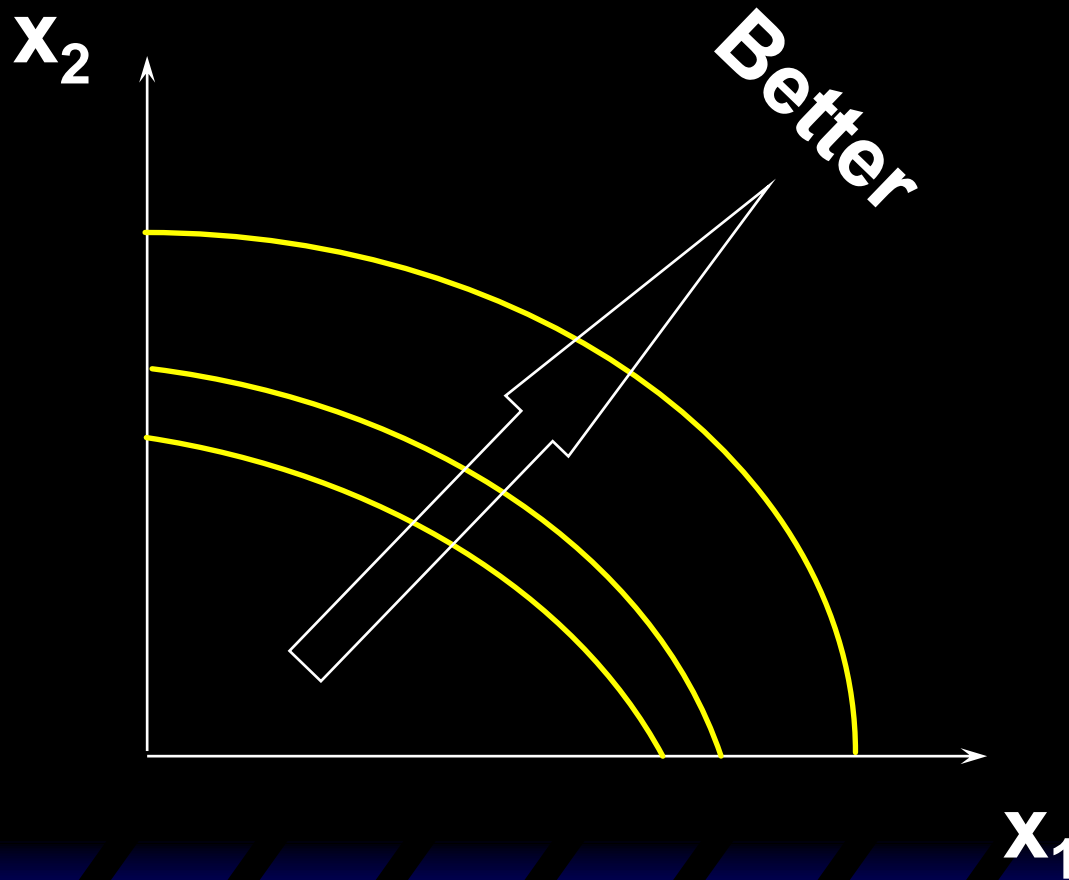


# Examples of Corner Solutions -- the Perfect Substitutes Case



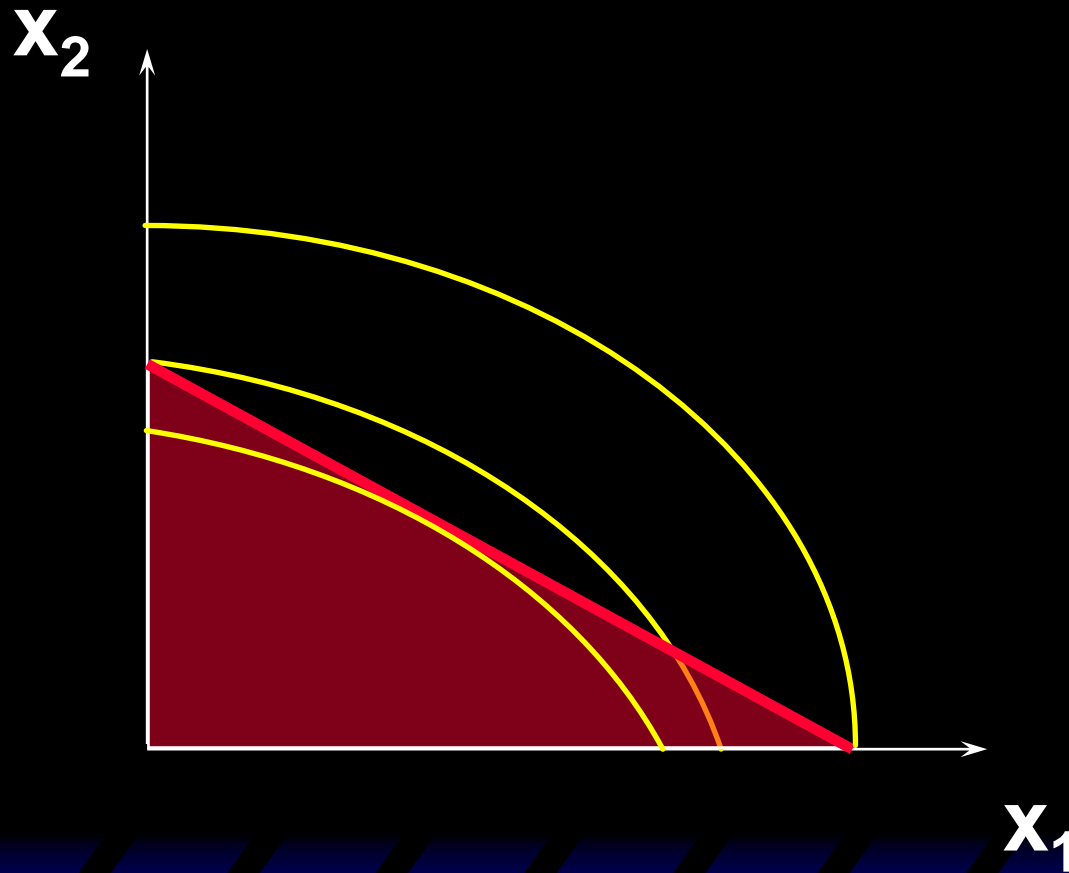
**All the bundles on the  
budget line are equally  
the most preferred  
affordable bundle when  
 $p_1 = p_2$ .**

# Examples of Corner Solutions -- the Non-Convex Preferences Case

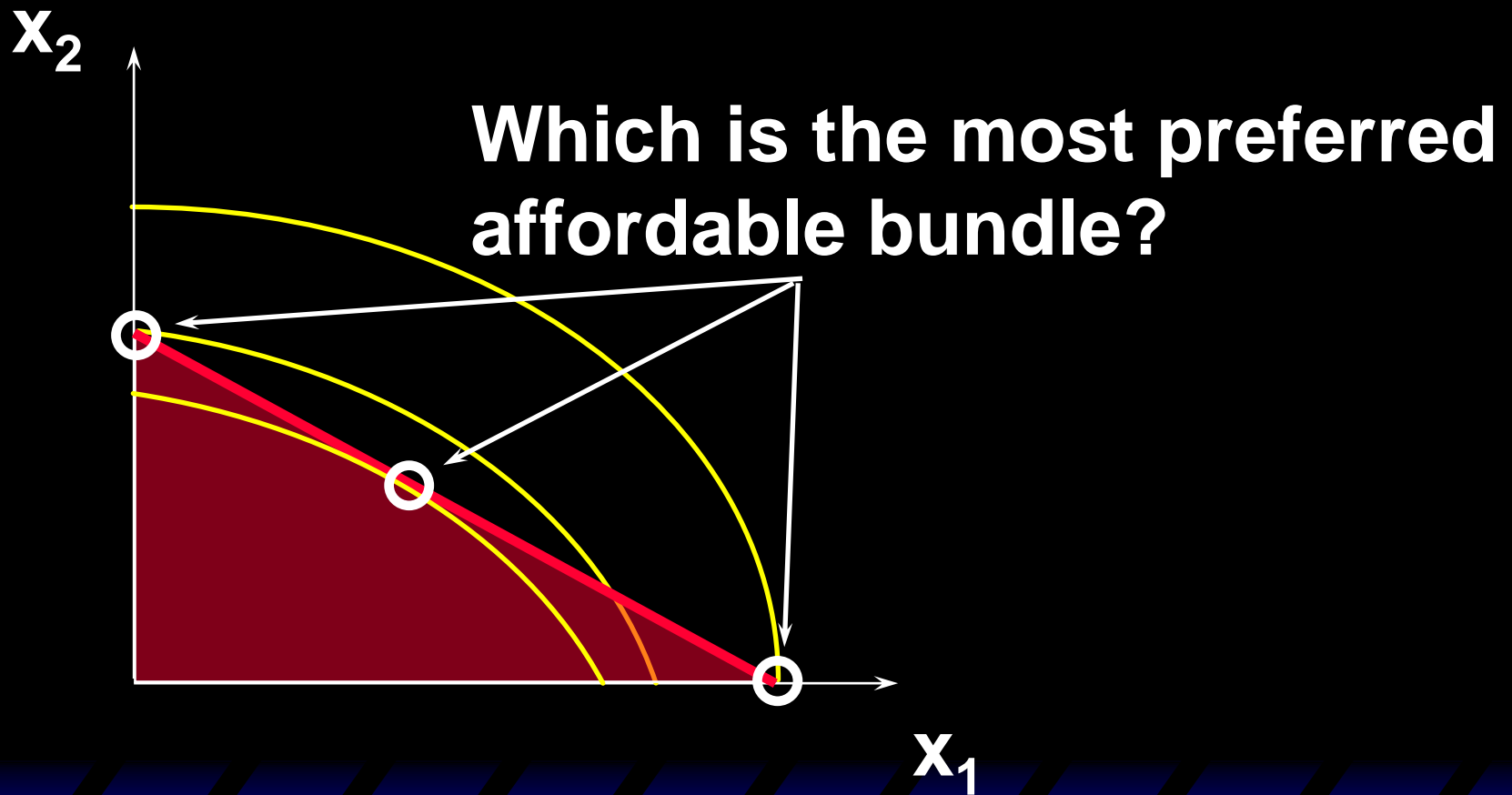




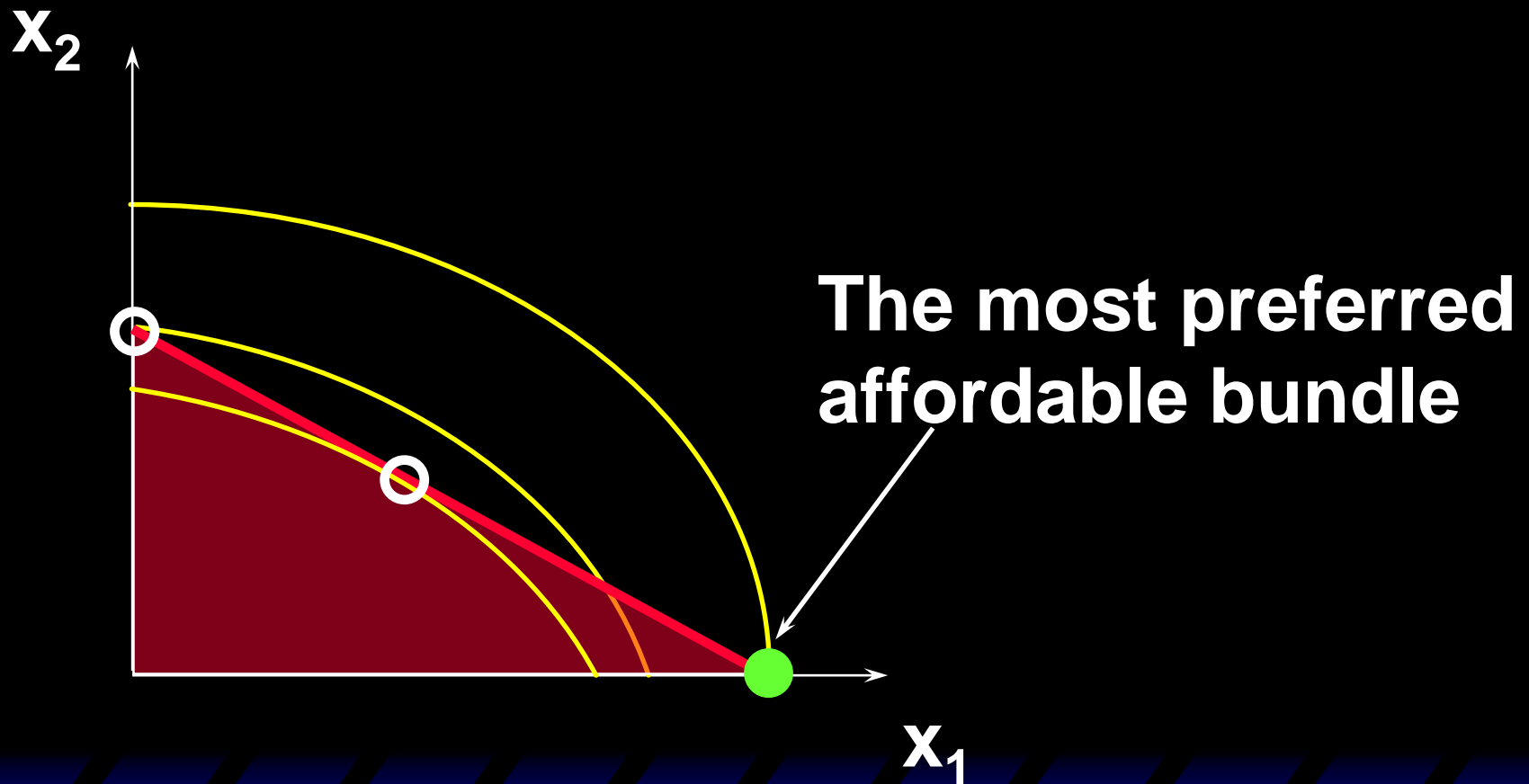
# Examples of Corner Solutions -- the Non-Convex Preferences Case



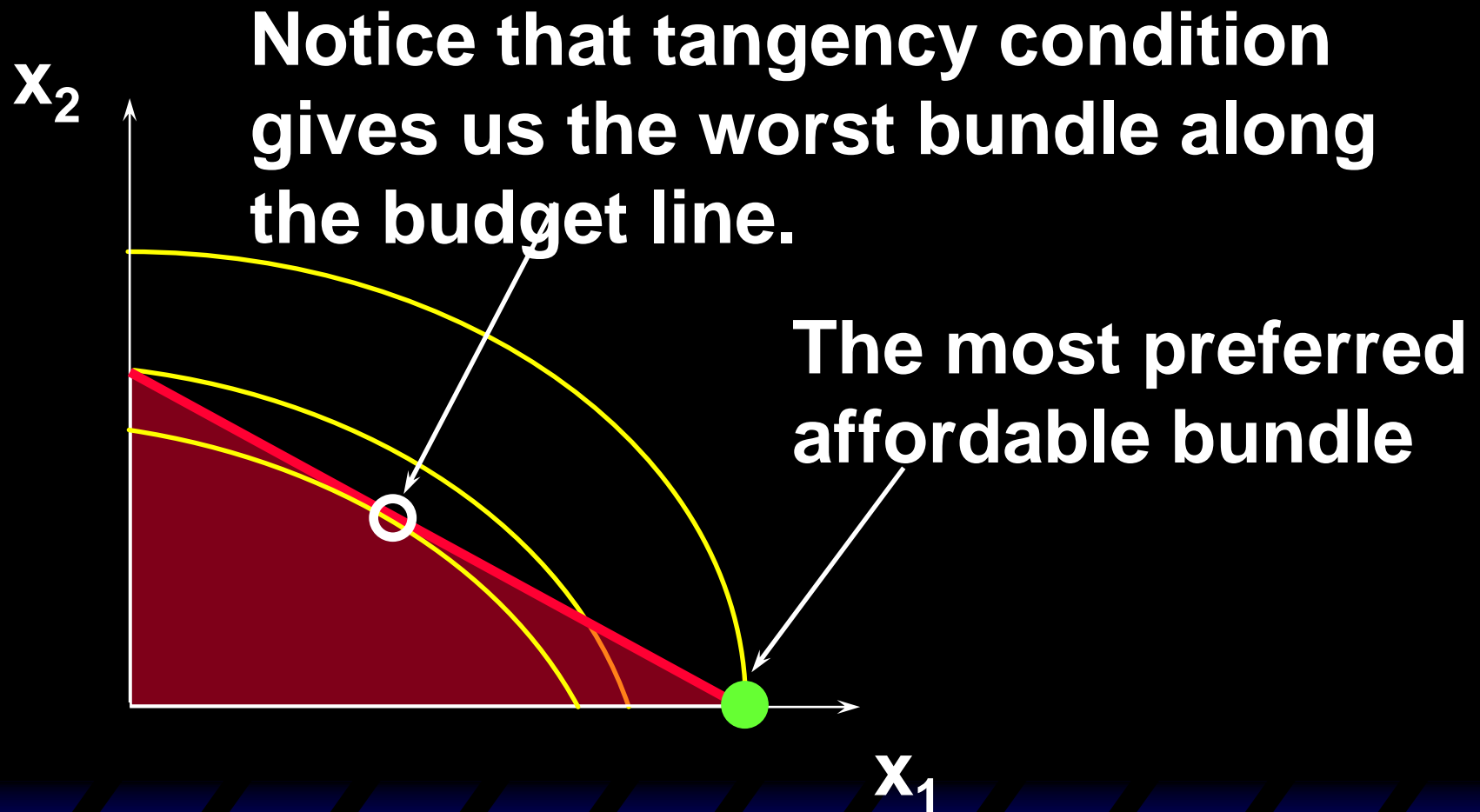
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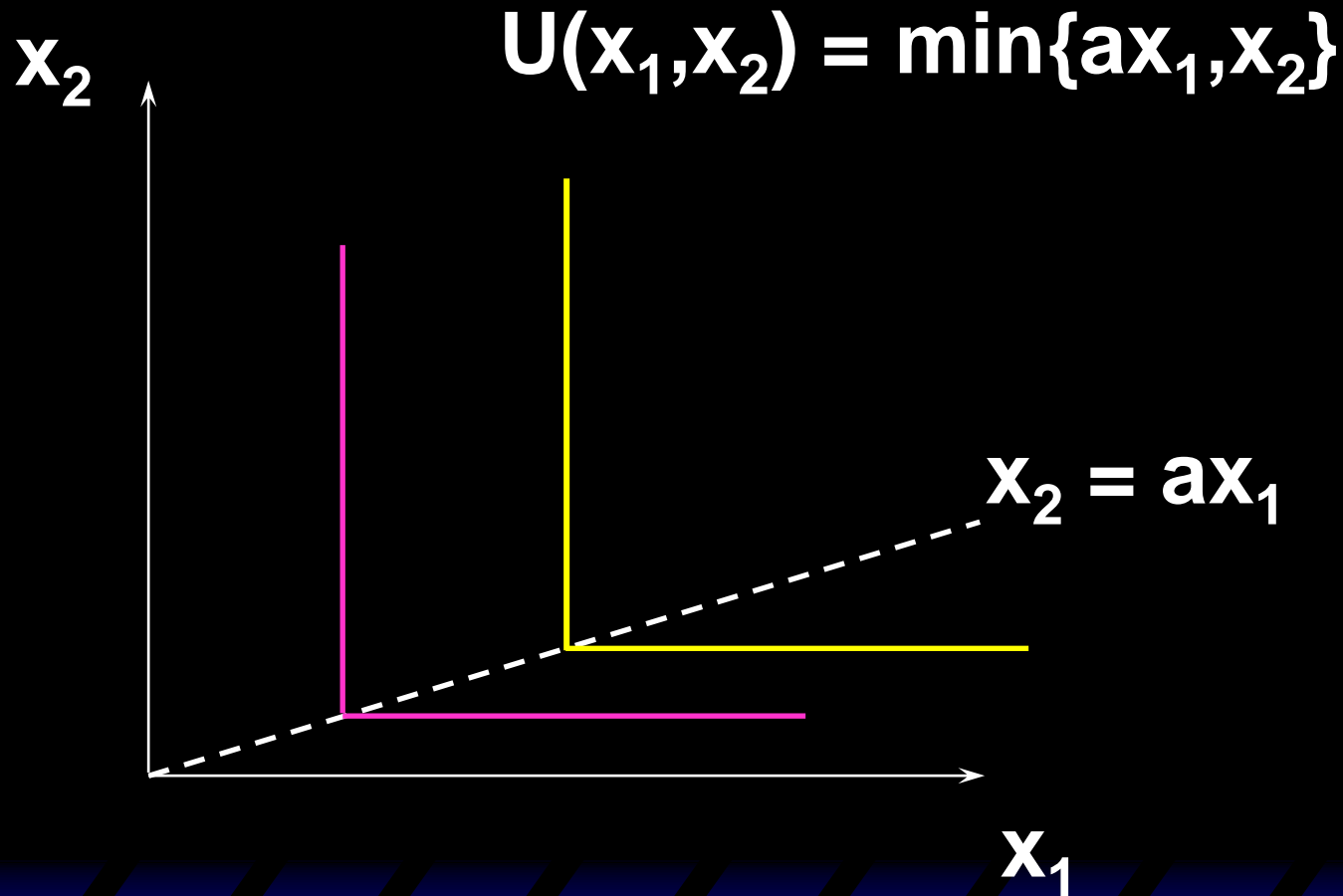
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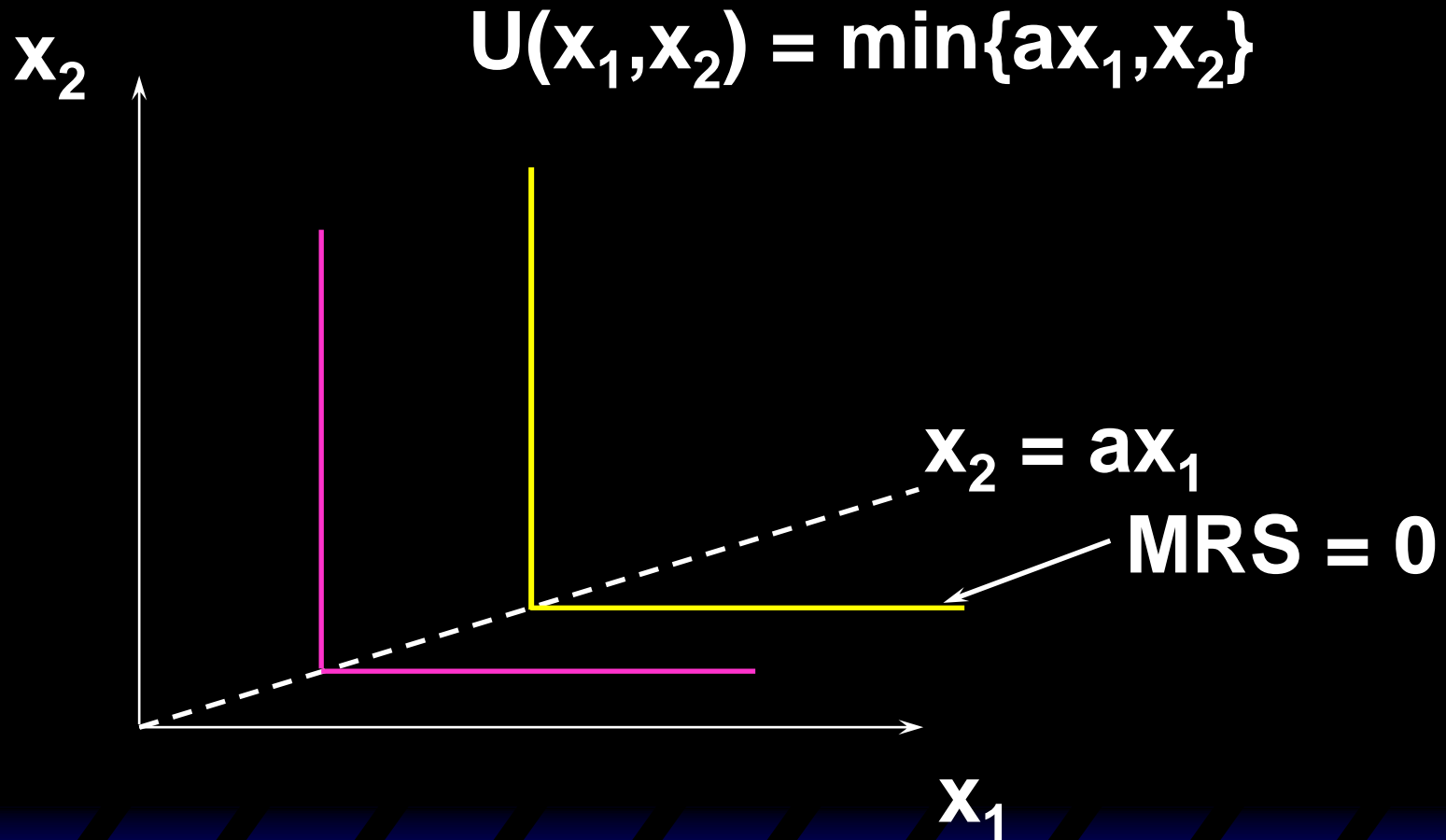
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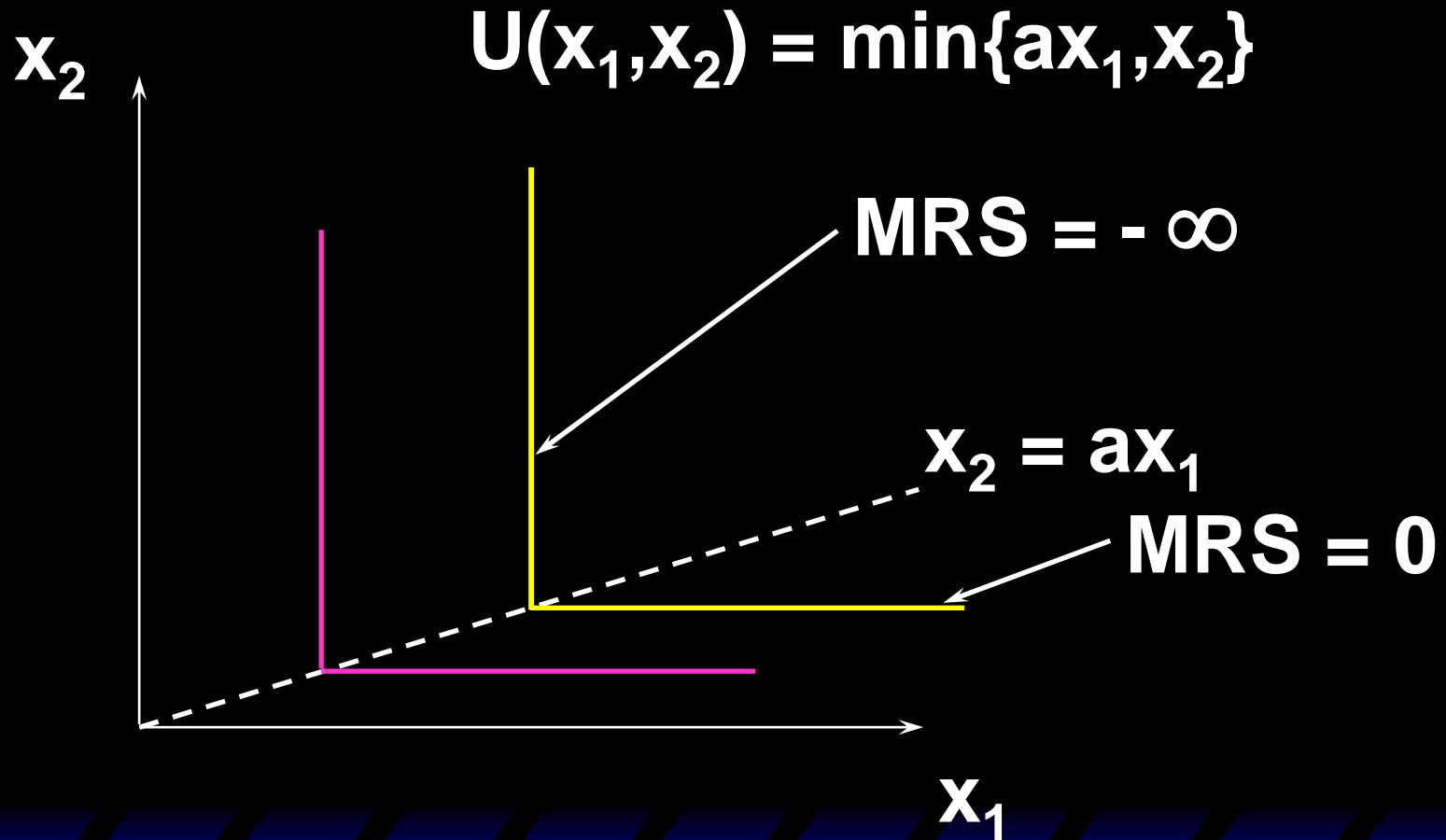
# Examples of 'Kinky' Solutions -- the Perfect Complements Case



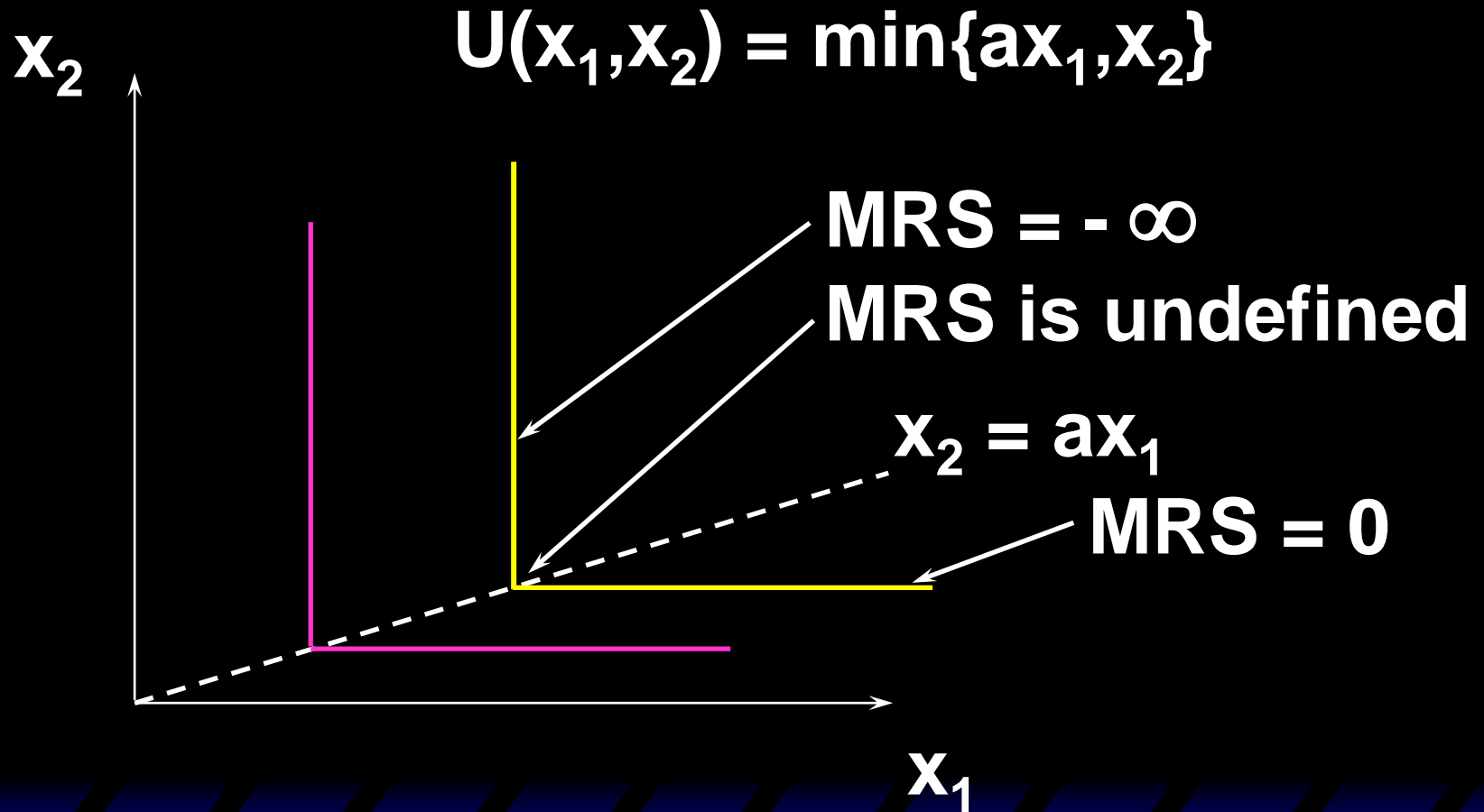
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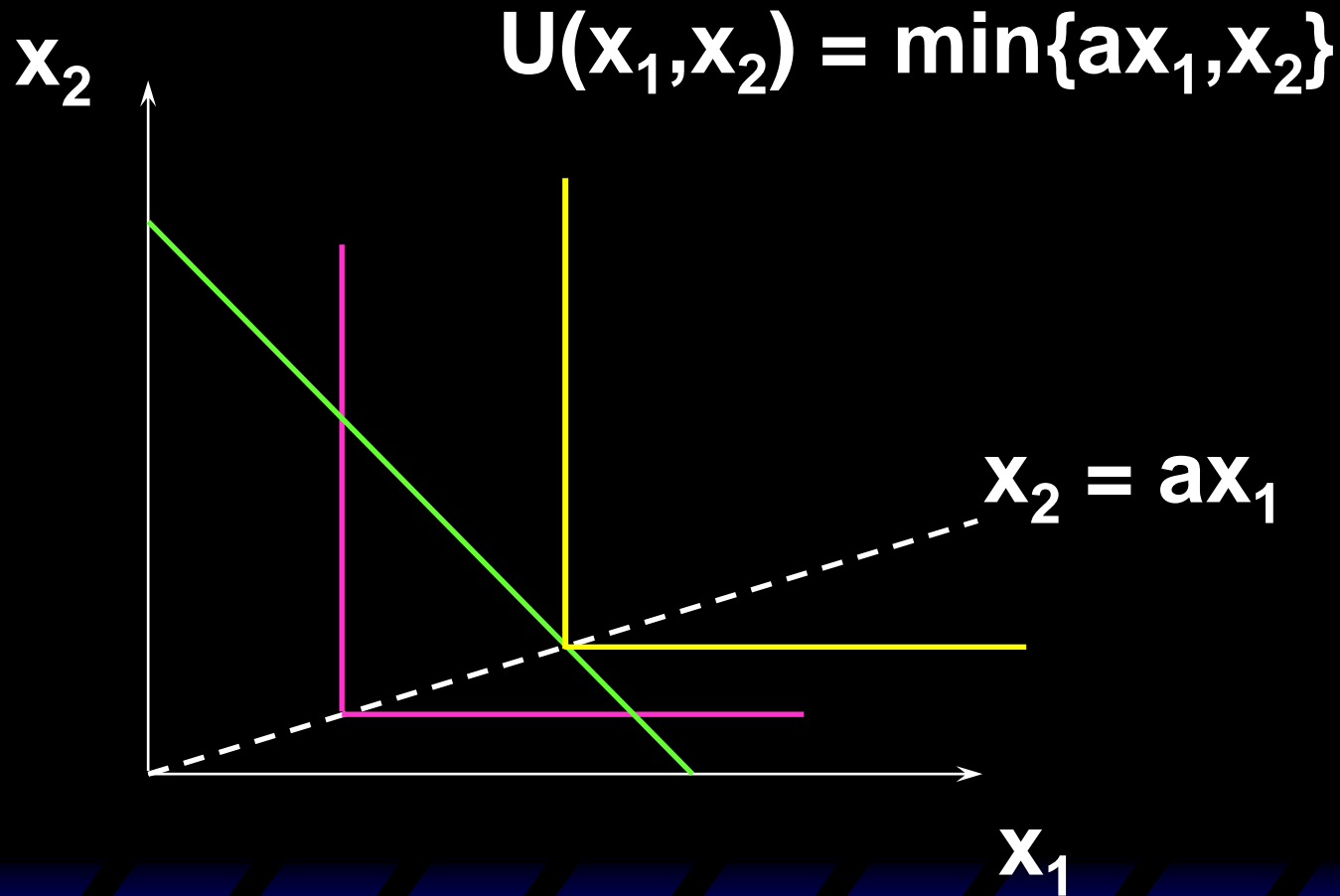


# Examples of 'Kinky' Solutions -- the Perfect Complements Case

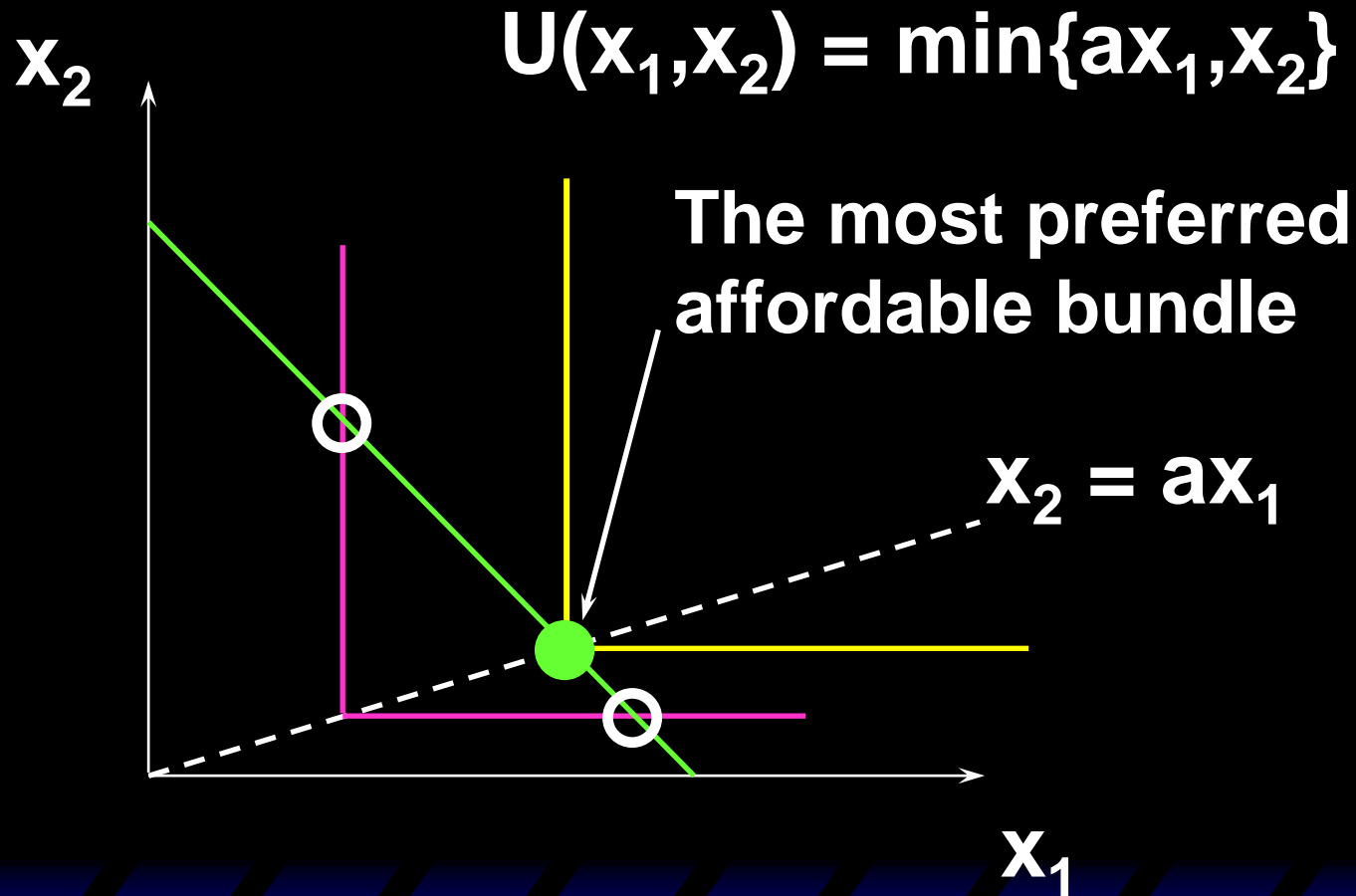




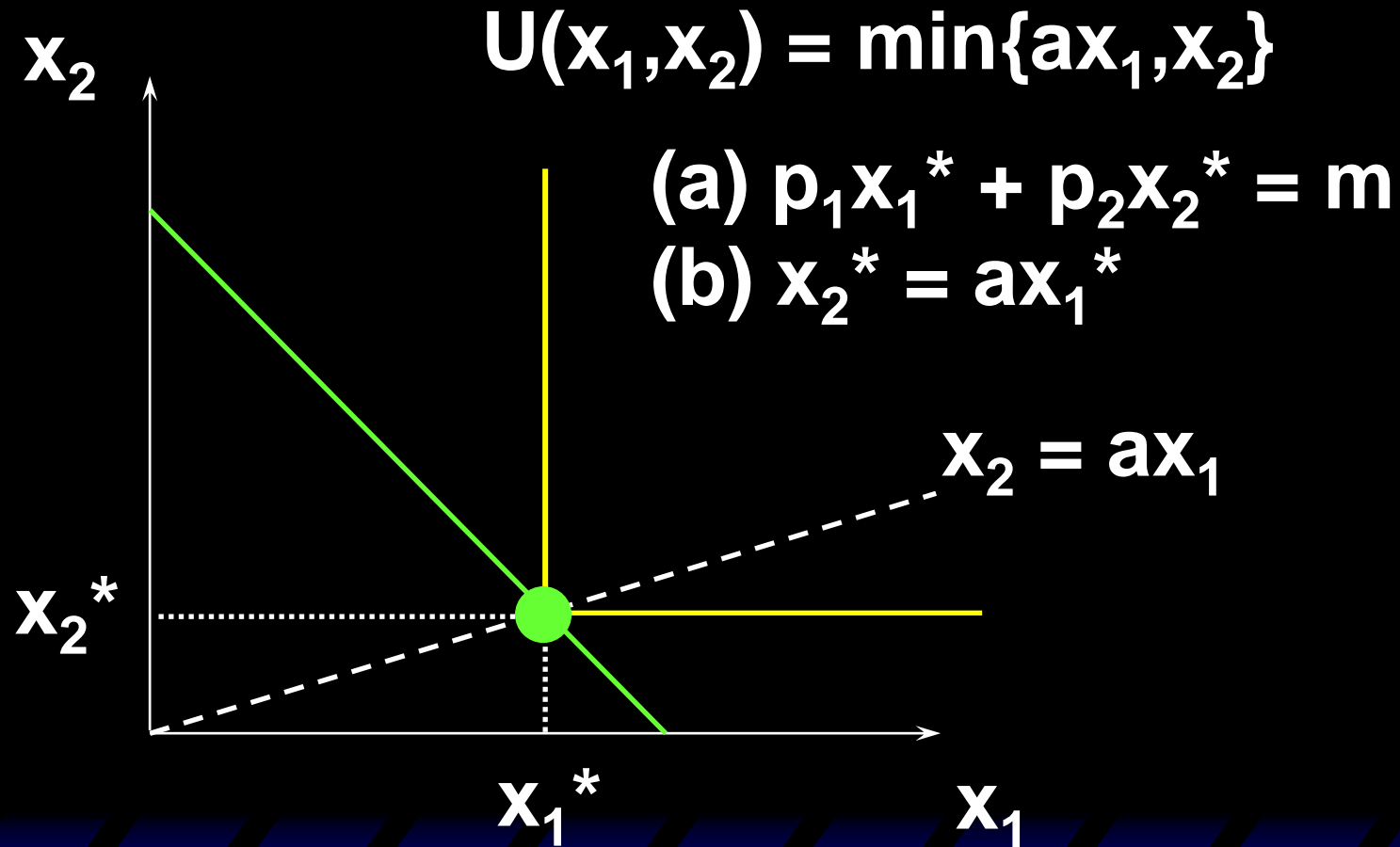
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# Summary:

## Three Steps to Find the Optimal Choice of the Consumer

**Step 1: Draw the budget set;**

**Step 2: Draw the indifference curves;**

**Step 3: Locate the point of optimal choice and calculate the solution.**

**If you know some more math, you may use Lagrangian.**