2025-06-19 Otto meeting

Hello, David, guys.

2:30
Afternoon.

2:31
Afternoon, David.

2:33
So we we thought Chris, you only joined on the call.

2:36
My apologies.

2:38
No worries.

2:38
No worries.

2:39
You're waiting that maybe there's some problem with the camera, but yeah, no.

2:46
OK, so Chitan, there is another meeting.

2:48
I think he will join soon, but I'll say let's, let's start.

2:55
Yeah, let's start.

2:56
So first thing first, so this week what we have done whatever we have discussed in the last week like we have placed the button for the refresh on the listing screen as well as the estimation screen so that you guys whenever if it is in the queue.

3:14
So you can click on that and then system will showcase the status, the AI status.

3:19
And then we are showing the pop up toast message.

3:23
Whenever you uploading a document then it will showcase that message.

3:27
And if you hit the refresh button, it will showcase the same if it is in progress or success or whatsoever.

3:35
And then we have added one column on the listing screen for the AI status.

3:41
So it will showcase the success in progress, all those stuff so that you no need to again click on the refresh button.

3:48
And apart from that currently we if we uploading any document and then the system is able to face those information from the AI back end and showcase on the listing screen.

4:00
So that's we have done from our link.

4:05
So if we are ready, then we can share our screen and then create one opportunity, upload the document and then see.

4:14
Yeah, we're Jay.

4:15
Yeah, we've been, we've been ready for about a month and 1/2.

4:17
So I think you could say we're ready.

4:19
Yeah, yes.

4:21
OK, so let's start.

4:25
Hope the screen is visible.

4:28
Yep, it is.

4:31
Let me add a opportunity finished.

5:09
OK, so here it is.

5:12
Let me upload a document over here.

5:33
Yes.

5:34
So I was talking about this particular column.

5:38
So we are added this, we are added this one AI status and here is the refresh button.

5:44
So currently it is in progress.

5:46
So if you hit the refresh button, it will update the AI status and showcase on the listing screen.

5:55
So we have loaded the document on this.

6:00
So let's wait for a couple of minutes and then we can.

6:03
So meanwhile you can look at the other estimate that you guys tested yesterday, this morning.

6:08
Yes, yes, yes, yes, yes, yes, yes, yes.

6:11
Let me duplicate the tab.

6:13
Yeah.

6:16
So what we have done estimation.

6:29
So the time at which you had sent it was 34, right?

6:33
Yes, yes, yes.

6:35
OK, here it is.

6:38
See 204 the system time it is showing not the our timing.

6:43
Sure, no problem.

6:45
OK, 205 only one minute.

6:50
Yeah.

6:50
So we have done this thing.

6:53
So the system is showing the result for all these 10 estimation.

7:04
Yeah, it's looking better.

7:06
Yes, looking better, 1048 hours, yeah, yes.

7:19
And for some of the items, the material and labor, maybe not accurate.

7:27
Then again, we need to like whenever you guys are checking the information, then you guys let us know just so that we can accommodate those things from out.

7:37
Yeah, like, like we said last week, it's OK that these numbers are wrong.

7:43
You know, we we're not going to go to fix them until they actually show up.

7:46
So, yeah, so now at least we have numbers to look at then we can diagnose what rules or whatever that are sort of pointing in the wrong place, correct.

8:02
So I, I have like already click on that.

8:05
That is why it is showing design uploaded list gates successfully.

8:09
So once that's been done, the AI status will change from in progress to success if we if it is faced all the information from the AI document.

8:20
So let's wait for a few more minutes.

8:25
So as of now 3 minutes.

8:35
And I also looked at the system status yesterday with Jitendra yeah, Ajay Arpesh yesterday evening.

8:43
And I think we have uploaded almost like 4 to 5 different document one by one, yes, and it was going through the process right.

8:53
When document is processed, second is processed, right?

8:56
And then we're able to see the proper data as well, right?

9:00
That description is coming up, the hours cost, they're all coming up.

9:04
So I would say now system is at the stage where you guys can start testing it, right?

9:11
And then look at the data, verify and then start sharing your feedback.

9:18
Yeah, definitely, yes.

9:20
And one question for please.

9:23
So sorry, sorry, ask a question.

9:28
Yes.

9:28
So have you updated those a questionnaire from your increase?

9:33
No, I have.

9:34
No, I haven't added in the the pipe schedule one.

9:38
I haven't because I have checked and it was blank at that point.

9:43
Like whatever information is there still the same information and and have you created that particular table or different, different material from where we could phase the made from details?

9:59
Yeah, the the sheet sizes.

10:01
Yeah, I have that I thought I'd yeah, yes.

10:06
So it's been succeed.

10:08
So it took around approximately 4 minute.

10:12
We have uploaded document 24 and it's been 2-9.

10:18
OK, 4 to 5 minutes now.

10:21
Yeah, I did have a question.

10:23
So during that four or five minutes when the machine was working, what exactly what exactly was it doing there?

10:32
OK, what exactly?

10:34
Smith, over to you.

10:37
So it splits onto multiple parallel processes.

10:41
One process is extracting basic information, not basic but critical information such as what type of tank it is, was the joint efficiency values, shell diameters, etcetera.

10:55
And then once it fetches those details, it helps the back end team to basically understand what the labour cost, hours and all of those stuff should be.

11:05
And then it also processes the line items 1 by 1.

11:09
So regardless of whether you're uploading an 80 page document, 200 page document, rather than passing all pages, we actually extract, let's say the 20 to 30 relevant pages from those documents.

11:23
Because of which we're able to crunch down the time and we determine which pages to select via an intelligent algorithm purely depending on the keywords of pages that are most critical to the AI model to process.

11:38
And after that it crunches all those numbers and gives the line items back to the back end team, which they then display on the front end.

11:44
And once the backing team receives this, they then use the internal mappings they have to your master tables to derive these additional material labour costs.

11:55
All right, OK, So the, the application is basically taking a, in this case it's like a 50 page file and it's looking through it and over the course of four minutes figuring out which 12 pages it needs, right?

12:15
Tosses out other 28 pages, right?

12:19
You take the 12 pages and then extracts the relevant information about shell thickness, number of courses, nozzle schedule, anchorage and so forth.

12:31
All that, right?

12:32
And then passes that to a, a back end mapping algorithm that says, OK, if I'm looking at a top, here's what I put out.

12:44
And here's what if I'm looking at a bottom or a cone or whatever, I'm looking at the rim angle.

12:48
Here's what I here's what I display on this grid.

12:51
Is that right?

12:52
Correct.

12:52
And even within it, to break it down even further, for the line items, it's extracting anywhere between 65 to 250 different components.

13:02
Because for each item it extracts, it extracts the name and then it extracts the specifications which includes the MOC code description which contains the width and any other metric value that needs to be mentioned in the format you require it to be mentioned.

13:19
The format which you currently follow.

13:21
So when you times it, but by let's say 8 or 15 components, you get anywhere between 150 to 200 plus components that's being crunched in these 4 minutes and all of them are being passed to the back end simultaneously.

13:36
OK, all right, so, so let let me ask.

13:39
So the the one sort of area of concern I have.

13:42
So Halen, maybe you can put my mind at ease at this on this reference your way.

13:45
So if, if we're starting out with 40 pages or 50 pages or one day, maybe 300 pages.

13:52
And the model is the, the application is taking out all irrelevant pages, which is what we do, by the way, we flip through these things and we know what page to go to and we ignore the other sort of 90% of the pages.

14:05
How, how do we know that?

14:09
I mean sort of so, so when these calculation files are generated by the application, in this case AME tank, but in the case of a pressure vessel, it's, you know, it's compressed the, the, the, the application, those calculation applications don't pay any attention to what information is on, you know, the top of a page or the middle of a page or the bottom of a page or whatever.

14:34
And if sometimes, you know, things start on one page and then flip over to another next page and it doesn't care, OK, The, the, the, the outputs don't take any consideration for whether you know, half of your information that you need is on the last, last line of page 12.

14:53
And, and this sort of carries over to the first line of page 13.

14:56
It makes no discrimination against that.

14:58
How, how do you, how do we know Sahel, that in a case where some pivotal information is sort of straddling 2 pages, how do we know we get everything?

15:13
OK?

15:13
So we prompted the model heavily, right?

15:16

And based off the domain clarification sessions we've had with Chris, as well as the initial discovery sessions, we prompted the model.

15:25
So the exact thinking process, I can't tell you verbatim because AI is sort of a least a large language model, is sort of a black box, so you can't visualize every hidden layer.

15:36
However, we have enforcings in place and we refer to the table of contents to ensure that no page is overlooked.

15:44
Even if the content goes over to the next page, we adhere to the page number structure defined in the table of contents.

15:53
This way we don't skip out any pages.

15:56
But ultimately, it's difficult to give you the exact explanation.

15:59
This is the logic that the AI model is following.

16:02
Yeah, You understand my question basically, which is, let's just say we got a nozzle schedule and there's 12 nozzles and the 1st 11 are on page.

16:12
You know, I'll just make up this thing.

16:13
They're on page 40, but the last one is on page 41.

16:18
Yeah, right.

16:22
AME tank or compress, they don't care that it ships.

16:26
It is that this grid is not all on one page.

16:28
It doesn't care.

16:29
Yeah.

16:30
So what we do is let's say in your table of contents you've written down nozzle schedule is page 40 and then the subsequent title is at page 41.

16:39
While we're considering nozzle schedule, we'll consider page 39, page 40, page 41.

16:45
OK.

16:45
All right.

16:46
OK.

16:49
Does that answer your question, David?

16:51
We have got I guess in other words, we have a high degree of confidence.

16:53
So hail that everything, all the components that are on the tank that are listed in those in that calculation, they're all going to be here when we go to look for them, correct?

17:05
Yeah.

17:09
And I think if, if there are, if there are any scenarios or or age cases, right, that is not covered in the prompt engineering, I think we should be able to identify, right.

17:22
When we go through, let's say this is situation one I'm considering, we will have some feedback, right, on the descriptions component.

17:30
We will have the feedback from Chris on the material cost and the labour hours calculation, right?

17:36
So that's something we will take away, right?

17:38
We will look at prove that logic again, come back to iteration 2 and maybe if there's anything then we can cover that into iteration 3 as well.

17:47
But that's why we need to look at like possible scenario majority parties is is already covered as a part of the current design.

17:55
Yeah.

17:55
And as I mentioned in the work call on Monday, right that still we are looking at the I, I was assuming it's 25, but Ajay corrected me yesterday that Shakti it is more than 4548 small, small tables, mapping tables.

18:13
So I will, I will use the new numbers 48 tables like for material cost and the labor calculation.

18:21
So that is still going on.

18:23
Maybe some of them need to look at making sure that nothing is overlooked in terms of the data mapping.

18:29
It's not related to code, API or AI.

18:32
It's just purely logic rules, right, That we need to work on the data.

18:37
That's it.

18:39
Yeah.

18:41
OK, so, so let me ask that doctor, you know, so when we look at the outputs here, which is great, now we're going to have, you know, a model here we can start to look at and put to the test, right.

18:55
And when we find that the model has done something wrong and this, you know, 800 hours for something that should be like, you know, 20 hours or something like that, What what do we do?

19:07
What, what, what do we do then?

19:11
Yeah.

19:12
So I think we we have a template where we normally ask to capture those feedback that we have used this designed document and specific this component, right as per the document, we should be having this number of hours or this cost, which is incorrect.

19:30
So if you have that detail right with the reference of the document design document and we will look at that.

19:38
So Ajay, let's let's share that feedback document right after this call so that can be looked at and we can use that our, our oh, say Teams, right, shared folder.

19:50
And we will use document over there.

19:52
So you can access or just a thought as we already have a note, right?

19:59
So while reviewing that particular document, a user could easily update anything over here only and then they could save the entire estimation.

20:10
And from there we could review the information.

20:13
No need to go here.

20:15
No, no, no, that, that's the system, right?

20:17
We need to capture the feedback, right?

20:20
If there's more than one item problem and we need to record those feedback as well, right?

20:26

So we can look at whether it's something that can be quickly fixed and we can provide update tomorrow or something.

20:32
It will take long, right?

20:34
So let's let's use our standard template.

20:36
Yeah, OK.

20:39
And then we will put that into a group.

20:41
So anyone can use that, update it and then we can look at time to time.

20:46
Yeah, in a structured way.

20:50
Yep.

20:51
So now David from here, this version is updated on UAT enrollment.

20:55
So you should be able to access it from today onwards, right now for developing team as a next step.

21:03
What I was thinking that yes, we have ASME, we have storage tank, right?

21:09
Those take we need to look at.

21:11
But what I want to do, we have two to three items still remain on API tank.

21:17
Things like if I make any change in the description that I want to recalculate, right, the specific line item for material cost or labour hours, right?

21:27
And again, I want to save this estimate.

21:31
If I want to create a new estimate version, then I should be able to create a new estimate version.

21:37
So some of the features are still in development, right?

21:40
So we want to complete that in next couple of days.

21:43
We will give you exact timeline when that version is available, right?

21:49
So meanwhile you guys review provider feedback, we will take those item plus we will move forward with the development as well.

21:56
And once it is done, we will actively write, look at and give you a timeline about the other three tank.

22:03
Yeah, but it is not gonna be in a month.

22:05
It will be, I would say a week or or two week right down the line.

22:09
Yeah.

22:10
So in terms of prioritization, Shakti, yeah, the team's priority now to get the ASME pressure vessel sort of type of tank working or to improve the functionality and accuracy of the storage tank the the API tank, yeah.

22:34
So improving the functionality and accuracy, we will have that point parallel to the development.

22:41
And I think we just need to agree that if you want me to focus on ASME and presser vessels, we can take those tank on a priority.

22:50
Then we need to just have agreement that OK, there is feature called new estimate version, there's a feature I want to edit this line item and recalculate the labour hours, right?

23:03
So we will do that later.

23:07
But I think that is important.

23:08
It is, it is a small point.

23:10
It's not going to take let's say a week or two week, right.

23:12
But creating a new version, I can put it to a, let's say a second priority, but changing the line item, changing the material code and calculating the right price and hours, we need to take it right now before we go to the tank.

23:31
What do you think?

23:34
So Because when we look at when we look at when we look at the estimate, right, the minimum operation I would see is uploading the document, seeing the data, right.

23:45
Next step is verify the accuracy if any problems right report.

23:50
So we will work on that definitely as a priority.

23:53
One second, yeah, continue shot, you're good.

24:02
Yeah.

24:02
And and 2nd now when I look at to how that complete estimate, maybe I need to update the description, maybe I need to update the material code, maybe I need to recalculate the cost and labour.

24:13
So that is something minimum I need to look at, right?

24:17
The Third Point I see in the bottom part, we have all the numbers and calculation and formulas, right?

24:23
So that's something we should have.

24:25
So when I look at those 3 component which is accuracy, right?

24:28
Second, updating the description and recalculate that line item and the bottom encryption, that will make my one estimate complete, right?

24:38
And then we look at the ASAP and press the vessels.

24:45
Everything we're learning on the API though is, is going to correlate over to ASME, correct.

24:50
Like it's not 100%, Yeah, yeah, yeah.

24:53
We are not doing anything from scratch for ASME or preservation, right.

24:57
And I would say the majority more than 60% work is already done, right.

25:03
But again, I don't want to write raise an expectation here, but I want to give you a version what we are looking at today, right, properly that Chris now ASM is ready or SMS is ready, right.

25:16
So you guys can take it further.

25:21
I would prefer to just work on the API.

25:24
That's where I'm at too get it, get it to a point where I'm actually using it.

25:28
Yeah.

25:28
And then and and we're looking at minimum, minimum function that we need it, right?

25:33
Let's say creating a new estimate version, right?

25:36
Maybe we'll definitely put into second priority, right.

25:38
But we need a version where we can work with it.

25:41
So we have that right and let's let's look at the small chunk that is remedy so we can make it complete.

25:47
So it is usable.

25:48
That that what I meant.

25:50
Yeah, yeah, I I would agree, yeah, yeah.

25:54
On the same page in terms of prioritization of resources.

25:57
So let's now Shakti, you know, make sure that your team is working with Chris and Nick and Shannon or whatever to and through the accuracy of what this API version is giving us so that it's usable.

26:15
Yep.

26:16
As soon as as soon as we can make it.

26:19
That means that the ASME part needs to drag behind by two or three weeks.

26:25
Well, that's fine.

26:25
We'll live with that.

26:27
Yeah, No, no, that's what I meant, right?

26:28

That we want to have like something that is now usable and focus on the accuracy and whatever we do right that will also reusable for the other thing as well.

26:37
So we do we're not doing right that from scratch and we are looking at another three months.

26:42
That's not going to happen right Is there is nowhere is a use case that we're looking at.

26:47
Yeah.

26:48
OK, so I'll, I'll have a call with after this with the team making sure that we are on the same page.

26:54
And we will have 2 member, one from the data side, one member from the EA side, right.

27:01
They will be available to work on it with Chris Rick and any feedback we received.

27:07
Then actively they will look at and give you the update that at the same time we will have arrangement where we are progressing on the development as well.

27:15
So that's something I will look at yeah.

27:18
Can we go back Ajay to the to the application and and you know, look at some of the output there, the particularly like the cone top or a flat bottom or something like that.

27:42
All right, So let me just have a look here.

27:58
OK, so let me ask, you know, I I don't, you know, see on here the diameter of the tank.

28:04
So yeah, I was actually thinking about that when he was flipping through him.

28:08
You know, we don't have that information on the screen.

28:13
Yeah.

28:13
It would be good to have up here someplace and you guys can't see where I'm pointing, but over top of the material dollar and labor hours, it'd be good to have like a little description box or whatever that tells us the diameter and the shell height of the of the tank.

28:33
OK yeah.

28:34
So like this is a, you know, a 48 by 48 inch diameter by, you know, 72 inch tall or whatever it is.

28:44
I have no idea, but OK.

28:50
Yeah.

28:50
OK.

28:52
Is that coming from the material cost or labour house material?

28:55
Can we click on the second tab which information we're looking at here?

29:02
Sorry.

29:07
So this one you're referring right apart.

29:12
Apart from these three top cards that you have document material costs and labour.

29:17
Along with that, we have another card that's basic information and that chord contains details like what's the diameter of the shell and some other maybe key pieces of information that they need that That's right.

29:32
So, yeah, the diameter and the, the shell height so that we can see roughly what size of vessel we're looking at here.

29:40
Because I, I, you're just looking at these line items.

29:43
I don't know automatically what's the diameter of the tank or how many shell forces I'm going to need just, you know, to sort of calibrate it in my head.

29:51
Yeah, 'cause we're going to be, you know, kind of checking on this and to have to go in and dig to get it.

29:58
You know, we can do it, but it'd be much easier if it was just a card.

30:02
And really that would be it.

30:04
It's just kind of shell height, shell diameter would really get it there.

30:10
Yeah.

30:10
So we we can we can add one more card on the top, let's say, I would say summary right before the document.

30:17
And we see all those 7 five to six attributes and then we go into a document.

30:23
Is that helpful?

30:25
Where where where you got a little block?

30:27
It says note right there.

30:29
That where it says note, note, block, just put, you know, summary or something like that.

30:37
I mean that that's where we probably see it.

30:39
Yeah, just size.

30:40
Size, really.

30:41
Size.

30:41
Yeah, size.

30:43
Perfect.

30:43
OK, fine.

30:48
Because we want to see that size all the time.

30:51
Yeah.

30:51
You understand that We got output diameter, then she'll hide all those stuff.

30:56
OK.

30:56
Got it.

30:57
And so we we are expecting that information anyway.

31:00
We just need to present.

31:01
Yeah, we have it already.

31:02
Just need to escalate them.

31:04
Fine.

31:04
We just need to display it.

31:07
OK.

31:07
So this is this is for Amit to take action.

31:10
Yeah.

31:10
Yeah, sure.

31:12
So.

31:13
All right, on the rim angle, I can see that we've got like a little input.

31:17
This is here made from 220 foot angles, which is great.

31:20
OK, so that tells us, you know, we're going to need to buy 220 foot pieces of three sixteenths 2 by 2 angle.

31:29
The the length is kind of you know, well, so 220 foot if it's correct for that.

31:34
That's exactly right.

31:35
What about for like, you know, if the top or the bottom need to be made of, you know, two different size plates or something like that?

31:45
Do we have a, a functionality that that's working yet on how to determine, you know, what combination of plates we need in order to make up a given component?

31:59
Not, not yet, not yet, but that is something we have in our backlog.

32:03
And Jitendra did mention to me, not yesterday, but day before yesterday that this is 1 item we need to calculate.

32:10
Yeah, but we haven't done that at, at the moment.

32:12
But we know that at at at some stage we need to work out that what, what do we need, right?

32:19
Can we prioritize that also now, Shakti?

32:24
Yep.

32:24
OK, fine.

32:25
So Jitendra, let's let's take that item as well in this equation working.

32:29
Yeah.

32:30
That's gonna need to be working for this document for this for for this tank.

32:36
Yeah, be correct.

32:39
That needs to work.

32:40
OK, OK.

32:41
And on that as I have just mentioned earlier, like we are waiting for the response from Chris so that we should have that calculation and based on that we could build the logic for some of the component show the made from information.

33:01
Sorry, you're waiting on Chris for something.

33:03
Yes, yes.

33:05
What?

33:08
So he has made some information.

33:10
So for some of the no, I'm not buying that.

33:14
OK, I'm not buying that.

33:16
So we have told you that we need this, I'll call it algorithm or routine or whatever for weeks.

33:24
So don't tell me now that you're waiting on us.

33:30
Actually, we're waiting on you, Yes, but for some of the for weeks of Jay, don't tell me that you don't know what you're.

33:41
If you haven't had time to do it, then make the time.

33:48
Yeah, but I think he's looking for the information, David.

33:51
So we discussed.

33:53
Yeah.

33:54
OK.

33:55
No, we take the mutual website.

33:58
We've actually, you probably don't know this.

34:00
We've actually even taken the team to a website where it does this already.

34:06
We've done this, yes, but for in that scenario, why are we still waiting for this?

34:17
Yes, in that scenario, what we have mentioned is the website is not something where we could fetch the information on rely on.

34:26
Because if website is not working, then the system will not work in that way, right?

34:31
So what I, we have asked to please, please provide us that calculation details in a table format so that we could build or implement that logic from our end.

34:43
No, no, you've got it all wrong.

34:45
You're asking us to do your work for you.

34:48
It's backwards.

34:51
You guys need to figure this out and it's not hard.

34:57
We are talking, let's suppose for a particular component, if we need to know from where we will calculate the made from details.

35:05
OK, now for that there is certain rule, right?

35:09
Yes, in a particular call, Chris has shared a particular website from where we get that information.

35:15
But after that we agreed upon like Greece will share that information.

35:20
Based on that we will build the logic and then showcase the mid form information.

35:28
Even in the last week we have connected with Greece and we agreed upon the same information.

35:35
Yeah.

35:35
But my understanding was you just needed to know the available plate sizes, which is on, you know, the shared folder.

35:46
Sorry, Chris is saying, yeah, Chris is saying sorry that we just need to know the available plate size and that information is available on the folder and we need to calculate, right, the size from that source that we don't need to do anything else.

36:05
And the let's say, yeah, for some of the component we have done that, let's suppose for the shell.

36:12
So we have killed the lot.

36:14
We have already built the logic.

36:15
So from the design calculation we will get the thickness and the quantity like quantity and then width and length.

36:22
We have already built the logic and you can see the information on the front end.

36:26
So that is not an issue.

36:30
So whichever component is known and whichever component the information is available, let's let's work on that part and share the information that for specific this area, we don't have the detail, right?

36:42
So let's look at that properly because in last two to four week, we haven't done that area.

36:47
Let's look at the information what we have, right?

36:49
And then we go back to Chris, right?

36:52
I don't think we need to spend any other time on that area.

36:55
OK, OK, OK.

36:58
So let us look at David, the information, what we have the information that you provided, right?

37:04
And if it is available and the formula is there, we'll just verify and we implement the logic.

37:10
Yeah, that sounds good.

37:13
Yeah.

37:13
And there there's, you know, more than one place where there's just there's a website that we go to all the time for this, but there's more than one website out there that does this.

37:25
It's it's not, we're not asking you to invent this for the first time.

37:29
Yep.

37:30
OK.

37:36
OK.

37:37
Anything else we need to catch up today?

37:41
No, nothing new.

37:42
No, please.

37:44
Sure.

37:45
Tell whatever we are seeing is like correct.

37:48
Like because I'm seeing like different material for the shell 304.

37:52
We're going to have to go through it and tell them what's everything that's wrong, right?

37:55
That's what we're going to have to do.

37:57
That's next.

37:57
It's wrong.

37:59
Calculation doesn't have two material, right.

38:01
Should not be material correct in the calculation.

38:03
So.

38:04
So we just tell them that it's wrong and then we'll figure out where.

38:07
Oh, yeah.

38:07
OK.

38:08
Yeah, yeah.

38:10
So at least now we're seeing something.

38:11
Yep, right, which is like a big step forward, OK.

38:15
It's a big step forward, yeah.

38:16
And the team has done a good job to get us this stage, right.

38:19
So initial checking has, yeah.

38:21
So Nick, initial checking has been done, right, But we haven't done.

38:27
I would say there's a difference between how we check it, because we check it from the technical side and logical side.

38:34
And since we are not in the industry and not doing this work day-to-day, it will be difficult right for us to confirm that whether this is correct or not.

38:43
So that's where right this phase comes that as a user let's if Chris is doing your work, then he can look at maybe his material code, his labour hours, something is not adding up, right.

38:56
Raise the flag and then we can look at in the detail that what exactly go need.

39:01
Maybe there is a some required change in the data pricing calculation, something will come up or maybe we need to fix it from over side right, whatever it is.

39:10
Yeah, yeah.

39:11
So last week, me and the team got together on Friday, I think it was, and we looked at the example that we used last week.

39:18
It was 1015 minutes.

39:20
We pointed out the mistakes and they figured out where the issues were.

39:24
So we're just gonna have to, yeah, we'll just keep happy going through that.

39:29
That's an expected part of the process.

39:31
I'm just, I'm very pleased actually to correct this thing.

39:34
Yeah.

39:35
I thought like, you know, there they can map 70% of the component or 50%.

39:38
I don't see like 70% output on the on the estimate.

39:42
That's what my, you know.

39:44
Thank you.

39:44
It looks like it's 5 or 10% output or 10% mapping from the calculation.

39:48
Yeah, maybe 40%, but yeah, not 100.

39:51
Yeah, because there's no nozzles, there's no band move on there.

39:53
Yeah.

39:54
So we got, yeah, so we got some things to do, but yeah, but yeah, so at least there's something there to comment on, which is great.

40:04
OK, Yeah.

40:05
OK, good.

40:07
So we will share the e-mail and along with that last week itself, I have shared that week start guide.

40:14
So I will again share that so that you guys have that idea how to use the application just for a big guide.

40:23
Yep, great.

40:27
Thank you.

40:28
Thank you guys.

40:29
Thank you.

40:32
Bye.

40:33
Bye work.

40:34
OK, OK, bye for now.

40:36
Bye.