



PROFILE

I am a conscientious and intelligent individual who has a positive mindset. Logistics-minded, precision-focused, and detail-oriented by nature. I thrive in a fast-moving, ever-changing environment. A creative problem-solver, I communicate effectively and tactfully with people at every level. I can prioritize a diverse workload to meet outcomes on tight deadlines, navigate a busy schedule with ease, and handle a high-octane calendar with superior organization, energy, and calm. I am thoughtful and willing to support wherever needed to ultimately achieve the outcome. I am hungry to learn and can add value to your team. I am mission driven and open-hearted as hospitality comes naturally to me.

CHARACTER TRAITS/SKILLS

Positive, outgoing, self-motivated personality. Fluent in English & intermediate in Korean, a fast learner/determined to do well, superb attention to details and works well with others & alone.

CONTACT

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Connect with me!
www.linkedin.com/realtorkellykim/

www.github.com/kellykim831

Real Estate Sales Person License
DRE: 02003613

KELLY KIM

Aspiring Web Developer

WORK EXPERIENCE

CS Inc.

May 2016 – Current

Sales/Marketing Manager

Santa Fe Springs, CA

- Manage chain store accounts and contact new prospective customers for private label business. Communicate with all chain store buyers and conduct sales meetings in person/email/phone etc.
- Attend sales trips overseas and across the country.
- Assist the production manager with merchandise quality/fitting.

Edgemine Inc.

April 2016 – June 2017

Sales Account Executive

Los Angeles, CA

- Managed all off-price major market companies from juniors to plus size.
- Raised sales by comparing last year's numbers and coming up with new strategies to program out styles.
- Assisted buyers with all sales in person, email and over the phone.
- Attended fashion trade shows and met with buyers to show latest fashion pieces.

Megaforce Corp.

FEB 2014 - FEB 2016

Program Manager

San Jose, CA

- Managed several customer accounts. Customer and production liaison with pcb board development/manufacturing. Managed the ROKU refurbishment team.
- Assisted customers with orders and developed close relationships with clients to build trust in developing more business.
- Consistently followed up and contacted customers via phone, email and meetings in person.

EDUCATION

UC Berkeley Extension (Berkeley Coding Bootcamp Full Stack Program)

9/2020 – 12/2020

Certificate

- Computer science applied to JavaScript- Algorithms, Efficiency, Time Complexity, Big O Notation, Data Structures
- Browser Based Technologies- HTML5, CSS, JavaScript, jQuery, Responsive Design, Bootstrap, Handlebars, Local Storage, Session Storage, IndexedDB, React.js
- API Interaction- API, JSON, AJAX
- Deployment/Command-Line Fundamental- Heroku, Git, GitHub Pages
- Databases -MySQL, MongoDB
- Server Side Development-Node.js, Express, User Authentication, Progressive Web Applications, MERN Stack

San Diego State University

8/2006 – 12/2010

Bachelor of Science Degree: Hospitality & Tourism Management

- Asian Pacific Student Alliance (Position: Public Relations)
- National Society of Minorities in Hospitality
- Sigma Phi Omega (Delta Chapter)