



PROFILE

I am a conscientious and intelligent individual who has a positive mindset. Logistics-minded, precision-focused, and detail-oriented by nature. I thrive in a fast-moving, ever-changing environment. A creative problem-solver, I communicate effectively and tactfully with people at every level. I can prioritize a diverse workload to meet outcomes on tight deadlines, navigate a busy schedule with ease, and handle a high-octane calendar with superior organization, energy, and calm. I am thoughtful and willing to support wherever needed to ultimately achieve the outcome. I am hungry to learn and can add value to your team. I am mission driven and open-hearted as hospitality comes naturally to me.

CHARACTER TRAITS/SKILLS

Positive, outgoing, self-motivated personality. Fluent in English & intermediate in Korean, a fast learner/determined to do well, superb attention to details and works well with others & alone.

CONTACT

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Connect with me!
www.linkedin.com/realtorkellykim/

www.github.com/kellykim831

Real Estate Sales Person License
DRE: 02003613

KELLY KIM

Web Developer

WORK EXPERIENCE

CS Inc.

May 2016 – April 2020

Sales/Marketing Manager

Santa Fe Springs, CA

- Manage chain store accounts and contact new prospective customers for private label business. Communicate with all chain store buyers and conduct sales meetings in person/email/phone etc.
- Attend sales trips overseas and across the country.
- Assist the production manager with merchandise quality/fitting.

Edgemine Inc.

April 2016 – June 2017

Sales Account Executive

Los Angeles, CA

- Managed all off-price major market companies from juniors to plus size.
- Raised sales by comparing last year's numbers and coming up with new strategies to program out styles.
- Assisted buyers with all sales in person, email and over the phone. Attended fashion trade shows and met with buyers to show latest fashion pieces.

Megaforce Corp.

FEB 2014 - FEB 2016

Program Manager

San Jose, CA

- Managed several customer accounts. Customer and production liaison with pcb board development/manufacturing. Managed the ROKU refurbishment team.
- Assisted customers with orders and developed close relationships with clients to build trust in developing more business.

Consistently followed up and contacted customers via phone, email and meetings in person.

EDUCATION

UC Berkeley Extension (Berkeley Coding Bootcamp Full Stack Program)

9/2020 – 12/2020

Certificate

- Computer science applied to JavaScript- Algorithms, Efficiency, Time Complexity, Big O Notation, Data Structures
- Browser Based Technologies- HTML5, CSS, JavaScript, jQuery, Responsive Design, Bootstrap, Handlebars, Local Storage, Session Storage, IndexedDB, React.js
- API Interaction- API, JSON, AJAX
- Deployment/Command-Line Fundamental- Heroku, Git, GitHub Pages
- Databases -MySQL, MongoDB
- Server Side Development-Node.js, Express, User Authentication, Progressive Web Applications, MERN Stack

San Diego State University

8/2006 – 12/2010

Bachelor of Science Degree: Hospitality & Tourism Management

- Asian Pacific Student Alliance (Position: Public Relations)
- National Society of Minorities in Hospitality
- Sigma Phi Omega (Delta Chapter)