



## Kim Belongilot

Amazon Virtual Assistant

Building business with service,  
passion and dedication.

## Contact Me

✉️ kimbelongilot@gmail.com

📞 +639762168598 (Viber)

📍 Cebu City, Philippines

## Skills

Product Research	100%
Graphics	90%
Data Entry	100%
Creativity	85%

## Education

- University of San-Jose Recoletos
- Bachelor Degree Information Tech
- DICT Cebu
- Vocational - Computer Software

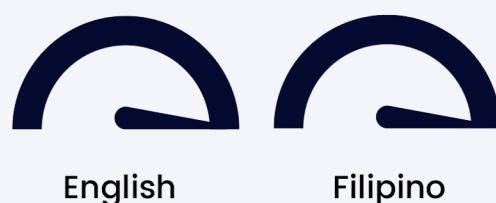
## Certificate

- Amazon In-Depth Training Course

## Work Experience

- 2022-2023  
Customer Service Representative  
Synchrony Bank
- 2020-2022  
Customer Service Representative  
Iploy Inc.

## Language



# CERTIFICATE

## Certificate of Participation

is given to

### Kim Quita Belongilot

for successfully participating in **Amazon VA In-Depth - Online Course**, with the following course outline: Understanding Amazon Platform, Business Model, Amazon VA Task, How Dropshipping Work, Tactical Arbitrage, Wholesaling Process, AWS Pricing, Amazon Product Listing, -Ordering, Shipping & Delivery, Merch by Amazon, Live Demo in Setting Up Amazon Seller Central, How to Find Profitable Product Ideas, How to find a Supplier or your Product, Creating a Listing, Launching a Product, Essentials for Strong Amazon Branding & BONUS: Tools to Use

This 8th of January 2023



Ana Lorraine P. Ramirez  
AMAZON COACH

**ProVA**  
VIRTUAL ASSISTANT  
[www.prova.ph](http://www.prova.ph)



Dhamielyn A. Sarno  
CO-FOUNDER



# CERTIFICATE

## CERTIFICATE OF INTERNSHIP

THIS CERTIFICATE IS PROUDLY PRESENTED TO

### KIM QUITA BELONGILOT

has joined Amazon Product Research Internship Program for Online Arbitrage using KEEPA and SAS Tool at Virtual Assistant Alliance.



Ana Lorraine P. Ramirez

Coach - Amazon Product Research



Date,  
1 February 2023

Serial Number 2023-000-0079

# PROOF OF WORK

DATE	PRODUCT NAME	ASIN	Amazon Link	Source Link	Est. SALES	Current Buybox Price	Buy Price	Profit	ROI %	Current Ranking	90-day Ave. Rank	Number of Sellers (FBA)	Category	Promo Code/s
	Heath & Hand Stoneware Kitch	B08RY82PYF	<a href="https://www.amazon.com/dp/B08RY82PYF">com/dp/B08RY82PYF</a>	<a href="https://www.amazon.com/Heath-Hand-Stoneware-Kitchen-Creamer/dp/B08RY82PYF">addy-sour-cream</a>	NA	\$39.99	\$14.99	\$5.08	33.91%	169,007	166,665	9	Home & Kitchen	
	Nickelodeon Kart Racers (xbo	B07GC7KJ6K	<a href="https://www.amazon.com/dp/B07GC7KJ6K">zon.com/dp/B07GC7KJ6K</a>	<a href="https://www.amazon.com/gp/mart.com/p/se">almart.com/p/se</a>	NA	\$19.76	\$19.76	\$4.35	59.12%	3,220	5,731	20	Video Games	
	BanPresto - Dragon Ball Z She	B08H1XJZNB3	<a href="https://www.amazon.com/dp/B08H1XJZNB3">zon.com/dp/B08H1XJZNB3</a>	<a href="https://www.amazon.com/BanPresto-Dragon-Ball-Z-She-Statue/dp/B08H1XJZNB3">BanPresto-Dragon-Ball-Z-She-Statue</a>	203	\$39.99	\$19.07	\$8.04	42.16%	51,146	19,670	10	Toys & Games	
	Kids Baking Fun Easy Bake O	B0813MLFSS	<a href="https://www.amazon.com/dp/B0813MLFSS">zon.com/dp/B0813MLFSS</a>	<a href="https://www.amazon.com/Kids-Baking-Fun-Easy-Bake-Oven/dp/B0813MLFSS">CiwKCAiA4U</a>	107	\$129.99	\$44.48	\$42.00	97.76%	66,996	27,007	3	Toys & Games	
	Squishmallows Official Kellyto	B09XYXZZCW	<a href="https://www.amazon.com/dp/B09XYXZZCW">zon.com/dp/B09XYXZZCW</a>	<a href="https://www.amazon.com/Squishmallows-Official-Kellytoys/dp/B09XYXZZCW">B09XYXZZCW</a>	63	\$32.63	\$12.59	\$6.45	51.23%	106,250	38,373	7	Toys & Games	
	Avengers Marvel Endgame: Ne	B07D8D4NF2	<a href="https://www.amazon.com/dp/B07D8D4NF2">zon.com/dp/B07D8D4NF2</a>	<a href="https://www.amazon.com/Avengers-Marvel-Endgame-Statue/dp/B07D8D4NF2">avengers-endgan</a>	157	\$39.95	\$15.00	\$7.99	53.27%	53,770	24,525	8	Toys & Games	
	Little Experimenter Telescope	B07XYD3LHJ	<a href="https://www.amazon.com/dp/B07XYD3LHJ">zon.com/dp/B07XYD3LHJ</a>	<a href="https://www.amazon.com/Little-Experimenter-Telescope/dp/B07XYD3LHJ">zon.com/dp/B07XYD3LHJ</a>	174	\$49.99	\$20.99	\$8.80	41.92%	30,296	23,285	6	Toys & Games	
	LEGO Speed Champions 1974	B07PX3WGP1	<a href="https://www.amazon.com/dp/B07PX3WGP1">zon.com/dp/B07PX3WGP1</a>	<a href="https://www.amazon.com/LEGO-Speed-Champions-1974/dp/B07PX3WGP1">nsx&amp;id=167471-champions-197</a>	588	\$40.00	\$13.20	\$14.54	110.15%	12,172	12,529	31	Toys & Games	
	Super Mario Maker 2 - Nintend	B07NSSHFPN	<a href="https://www.amazon.com/dp/B07NSSHFPN">zon.com/dp/B07NSSHFPN</a>	<a href="https://www.amazon.com/Super-Mario-Maker-2-Nintendo/dp/B07NSSHFPN">Cw6BhC</a>	1,382	\$47.99	\$18.00	\$15.96	88.67%	526	573	33	Video Games	
	Nintendo Blue/ Neon Yellow Jo	B07VBB88S36	<a href="https://www.amazon.com/dp/B07VBB88S36">zon.com/dp/B07VBB88S36</a>	<a href="https://www.amazon.com/Nintendo-Blue-Neon-Yellow-Jo/dp/B07VBB88S36">B07VBB88S36</a>	893	\$99.99	\$24.00	\$53.06	221.08%	902	907	6	Video Games	
	Marvel's Spider-Man: Game of	B07WLT1C27	<a href="https://www.amazon.com/dp/B07WLT1C27">zon.com/dp/B07WLT1C27</a>	<a href="https://www.amazon.com/Marvels-Spider-Man-Game-of/dp/B07WLT1C27">B07WLT1C27</a>	309	\$34.94	\$14.99	\$7.86	52.43%	2,234	2,492	33	Video Games	
	Hunting Simulator - Nintende	S B07CGWPYRW	<a href="https://www.amazon.com/dp/B07CGWPYRW">zon.com/dp/B07CGWPYRW</a>	<a href="https://www.amazon.com/Hunting-Simulator-Nintendo/dp/B07CGWPYRW">B07CGWPYRW</a>	101	\$49.99	\$19.99	\$15.67	78.39%	4,471	3,318	7	Video Games	
	OtterBox SYMMETRY SERIES	B0B7CCWTCG	<a href="https://www.amazon.com/dp/B0B7CCWTCG">zon.com/dp/B0B7CCWTCG</a>	<a href="https://www.amazon.com/OtterBox-SYMMETRY-SERIES-Product/dp/B0B7CCWTCG">B0B7CCWTCG</a>	NA	\$59.99	\$32.00	\$13.94	43.56%	373	467	4	Phones & Acces:	tdinn2023
	OtterBox OTTER + POP SYMI	B07XWL3G94	<a href="https://www.amazon.com/dp/B07XWL3G94">zon.com/dp/B07XWL3G94</a>	<a href="https://www.amazon.com/Otter-OTTER-POP-SYMI/dp/B07XWL3G94">B07XWL3G94</a>	182	\$44.96	\$19.95	\$12.40	62.16%	21,112	14,314	4	Phones & Acces:	WOWFRESH
	Card Saver 1 - Semi Rigid Carr	B078SG7G23	<a href="https://www.amazon.com/dp/B078SG7G23">zon.com/dp/B078SG7G23</a>	<a href="https://www.amazon.com/Card-Saver-1-Semi-Rigid-Card-Holder/dp/B078SG7G23">B078SG7G23</a>	38	\$99.99	\$19.99	\$39.37	196.95%	6,993	5,154	4	Collectibles & Fine Art	
	Bestway SaluSpa 71 in. x 26 in	B0BP19QVZJ	<a href="https://www.amazon.com/dp/B0BP19QVZJ">zon.com/dp/B0BP19QVZJ</a>	<a href="https://www.amazon.com/Bestway-SaluSpa-71-in-x-26-in/dp/B0BP19QVZJ">B0BP19QVZJ</a>	59	\$415.99	\$168.00	\$86.33	51.39%	68,929	43,672	5	Everything Else	WOWFRESH
	Knipex 87 01 400 SB Water Pr	B0012IMLKQ	<a href="https://www.amazon.com/dp/B0012IMLKQ">zon.com/dp/B0012IMLKQ</a>	<a href="https://www.amazon.com/Knipex-87-01-400-SB-Water/dp/B0012IMLKQ">B0012IMLKQ</a>	37	\$78.30	\$26.40	\$30.69	116.25%	131,205	129,354	6	& Home Improvement	

## CRITERIA

BSR below 150,000

Minimum 40% ROI

Minimum \$5 profit

Minimum 30 drops in a month

At least 3 sellers. No more than 35

No grocery items

No Pet foods

No IP Claim / Hazmat / Oversized  
products

Avoid multi-packs

# KEEPA GRAPH



Price history | Track product | Data | Earn Money | Settings → ebay

Product Details | Offers | Buy Box Statistics | Buy Box Used Statistics | Keepa Box | News | Support | Manage Price Watches | Product Finder | Find related Deals | Related Best Sellers | samjgonzales

Quota left: 100%

The Buy Box can be shared between multiple sellers. The following table gives an overview of the percentage each seller held the New Buy Box.

Export Range in days: 30 90 180 365 ⏷ Displaying 9 rows

% won	Avg. price	Avg. New Offer Count	Stock	Seller	FBA	Rating	Review Count	Last won	Last won (ago)
45%	\$ 41.54	8	12	Hanopop 🚚	✓	97 %	21,656	2023/01/28 22:04	3 days ago
27%	\$ 41.19	9	?	NEW BTJ NY INC 🚚	✓	100 %	47	2023/01/30 12:36	1 day ago
11%	\$ 40.10	8	2	TCE 🚚		97 %	3,822	2023/02/01 06:50	1 minute ago
9%	\$ 42.73	7	2	AnimeTruck 🚚		97 %	17,485	2023/01/30 23:36	1 day ago
4%	\$ 48.95	6	18	Outlander Toys 🚚	✓	100 %	12,081	2023/01/07 11:32	24 days ago
4%	\$ 39.48	8	19	Dragons Trading 🚚		97 %	2,668	2023/02/01 06:51	just now
<1%	\$ 39.99	11	1	Genki Anime 🚚	✓	98 %	8,334	2023/01/24 08:16	7 days ago
<1%	\$ 36.95	8	?	Your Favorite T-Shirts 🚚		95 %	11,390	2023/01/04 07:00	27 days ago
<1%	\$ 27.99	11	?	Partytoyz Inc 🚚	✓	92 %	1,886	2023/01/21 06:52	10 days ago

Details

Image		Current & Average
Title	BanPresto - Dragon Ball Z Shenron Creator x Creator Figure	Sales Rank - Current #54,089
Sales Rank - Reference	Toys & Games 🚚	Sales Rank - 30 days avg. #30,115
Reviews - Rating	★★★★★ 4.5	Sales Rank - 60 days avg. #22,881
Reviews - Review Count	253	Sales Rank - 90 days avg. #20,575
Last Price Change	Just now	Sales Rank - 180 days avg. #25,769
Buy Box Seller	Dragons Trading (97%) 🚚	Sales Rank - Drops last 30 days 73
Lowest FBA Seller	Hanopop (97%) 🚚	Sales Rank - Drops last 90 days 233
FBA Pick&Pack Fee	\$ 4.75	Sales Rank - Drops last 180 days 467
Lowest FBM Seller	Dragons Trading (97%) 🚚	Reviews - Review Count - 90 days avg. 194
Tracking since	2020/09/26	Reviews - Review Count - 180 days avg. 150
Categories - Root	Toys & Games 🚚	Buy Box - Current \$ 39.48
Categories - Sub	Action Figures 🚚	Buy Box - 90 days avg. \$ 34.73
Categories - Tree	Toys & Games 🚚 > Toy Figures & Playsets 🚚 > Action Figures 🚚	Buy Box - 180-days avg. \$ 30.32
ASIN	B08HKZ2H83	Buy Box - Stock 19
Product Codes - EAN	4983164170474	Buy Box - 90 days OOS 1 1%
Product Codes - PartNumber	BPI17047	Amazon - 90 days OOS 1 100 %
Freq. Bought Together	B085UQIZQY, B08BLSYUQ	New - Current \$ 35.99
Manufacturer	Banpresto	New - 90 days avg. \$ 29.15
Brand	Banpresto	New - 180 days avg. \$ 25.89
Product Group	Toy	New - 90 days OOS 1 0 %
Model	BAN17047	New, 3rd Party FBA - Current \$ 44.77
Variation Attributes	Multicolor	New, 3rd Party FBA - 90 days avg. \$ 35.15
Color	Accessory	New, 3rd Party FBA - 180 days avg. \$ 30.94
Binding	Accessory	New, 3rd Party FBM - Current \$ 39.48
Number of Items	1	New, 3rd Party FBM - 90 days avg. \$ 33.92
Release Date	2021-02-28	New, 3rd Party FBM - 180 days avg. \$ 29.61
Languages	english; menu_english; english; english; english; english	Used - 90 days OOS 1 100 %
Package - Dimension (cm³)	18.3 x 12.4 x 9.6 cm (= 2,178 cm³)	Used - 90 days avg. \$ 27.99
Package - Weight (g)	281	Used - 180 days avg. \$ 27.99
Package - Quantity	1	Ebay New - Current \$ 29.99
Item - Dimension (cm³)	7.6 x 5.1 x 15.0 cm (= 581 cm³)	Ebay New - 90 days avg. \$ 28.15
Item - Weight (g)	280	Ebay New - 180 days avg. \$ 27.66
		Ebay Used - Current \$ 15.99
		Ebay Used - 90 days avg. \$ 19.42
		Ebay Used - 180 days avg. \$ 19.42
		New Offer Count - Current 9
		New Offer Count - 30 days avg. 9
		New Offer Count - 90 days avg. 12
		New Offer Count - 180 days avg. 15

# SELLERAMP SAS

# Ranks & Prices

	Current	30	90	180	All
BSR (Top %)	35,699 (0.43%)				
Buy Box	\$ 39.48				
Amazon	-				
Lowest FBA (Sellers)	\$ 44.65 (3)				
Lowest FBM (Sellers)	\$ 39.48 (7)				
Keepa BSR Drops	77 last 30 days				
Net BB Price Changes	↑ 8 last 30 days				
Estimated Sales	203 / mo				
Est. Time to Sale	1 day				
Last Checked	2 days ago				

Profit Calculator

Cost Price	\$ 19.07
Sale Price	\$ 39.48
Fulfilment Type	
Storage (Months)	
Small & Light	
Profit	\$ 7.62
ROI	39.96%
Maximum Cost	\$ 19.77
Total Fees	\$ 12.79
Discount	\$ 0.00
Profit Margin	19.30%
Breakeven Sale Price	\$ 30.52
Estimated Amz. Payout	\$ 28.81
Quantity	1

R.O.I.

R.O.I.	Profit		Sale Price		
	35	%	\$	6.67	\$
1	0%		\$0.00		\$30.52
2	10%		\$1.91		\$32.77
3	20%		\$3.81		\$35.01
4	25%		\$4.77		\$36.13
5	30%		\$5.72		\$37.25
6	40%		\$7.63		\$39.50
7	50%		\$9.54		\$41.74
8	75%		\$14.30		\$47.35
9	100%		\$19.07		\$52.96
10	200%		\$38.14		\$75.39

Based on your cost price of \$ 19.07

