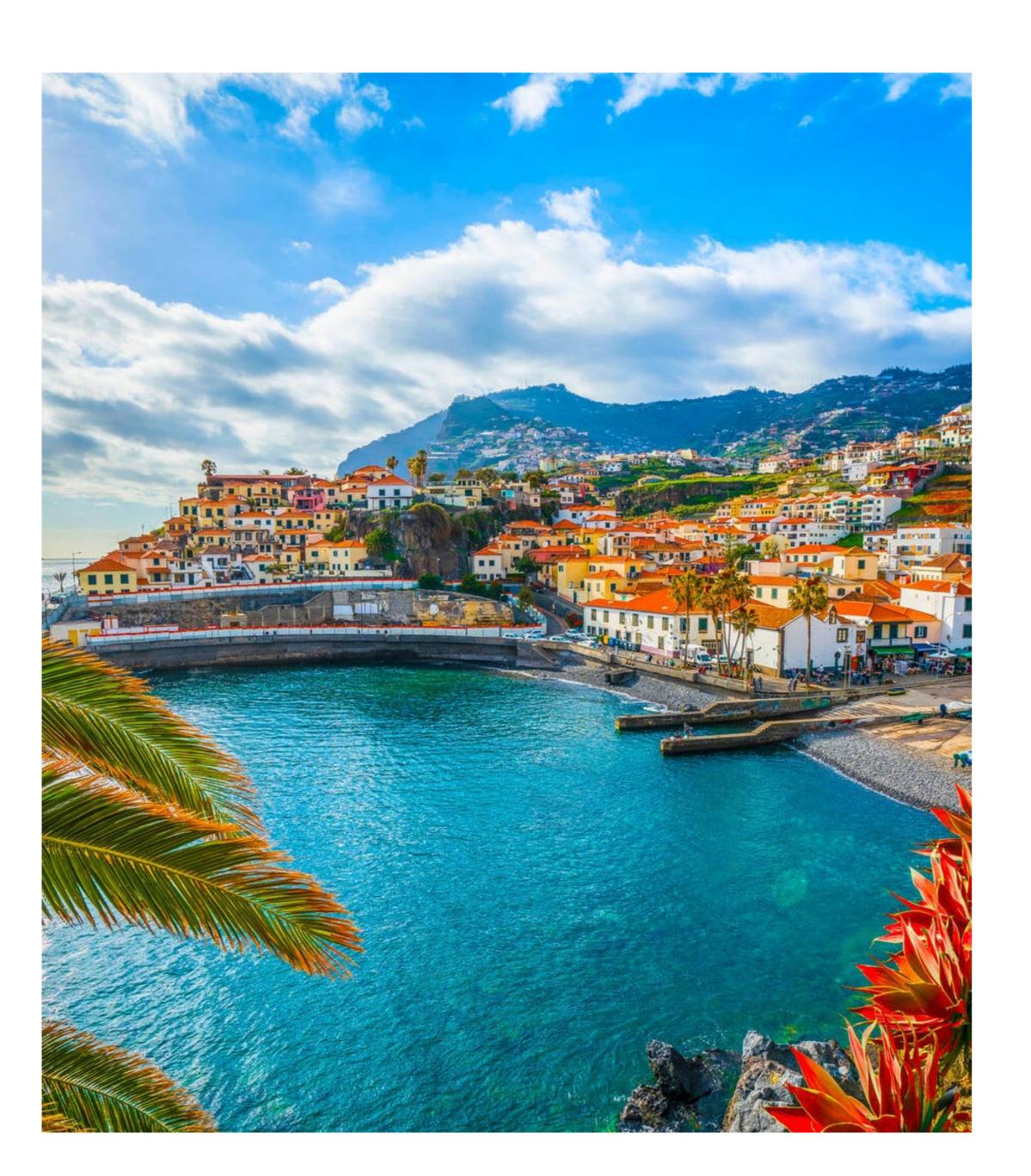


## PORTUGAL. RESIDENCE PERMIT BY INVESTMENTS IN FUNDS



# Portugal. Brief information



Portugal is one of the most popular EU countries for investment. Historically, the Portuguese are known for their hospitality and the unique combination of history, culture and nature that makes Portugal an attractive place for living and recreation.

Over the past few years, the country has seen a steady economic recovery, after the Government successfully passed the law stimulating investment in the Portuguese economy and the real estate market.

**11.384** families

**Got the residence permit** 

From 2012 to 2022

**18.617** persons

**Got the residence permit** 

Taking into account family members

6.6 billion euro

**Total amount of attracted investments** 



#### **Processing time**

From 12 months

#### Origin of funds

Proof of the origin of the entire investment amount is required

#### **Obligation to stay in the country**

14 days every 2 years

#### **Obtaining citizenship**

After 5 years of permanent residence

### Portugal residence permit

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#### **Investments in funds**

#### **Program participants**

- Spouse
- Dependent children under 25 years of age
- Dependent parents of the main applicant and their spouse

#### How to obtain

Investing from 500,000 euro in Portuguese funds and keeping the assets for at least 5 years

#### **Funds for investment**

Only Portuguese state-accredited funds

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# Advantages of a residence permit of Portugal





#### Free travel

within the EU and Schengen countries



Opportunity to invest not only as an individual, but also as a legal entity





Opportunity to apply for a Golden Visa and make an investment **remotely** 



Opportunity to live, study, work, and conduct private activities in Portugal





# Investing in funds

Information about the Management Company I

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## Investing in funds: Management Company I



#### Focus



The investment team is 100% dedicated to working with funds and monitoring portfolio companies

#### **Management Company**



The Management Company is 100% owned by its partners, all partners have the same voting rights (1 partner = 1 vote)

The collective decision of the partners. None of the partners are permanent and has no special rights to make decisions (formal or informal)

#### **High efficiency**



Highly qualified investment management team with extensive experience in leading investment banks, funds and brokers in Europe

#### Consistency

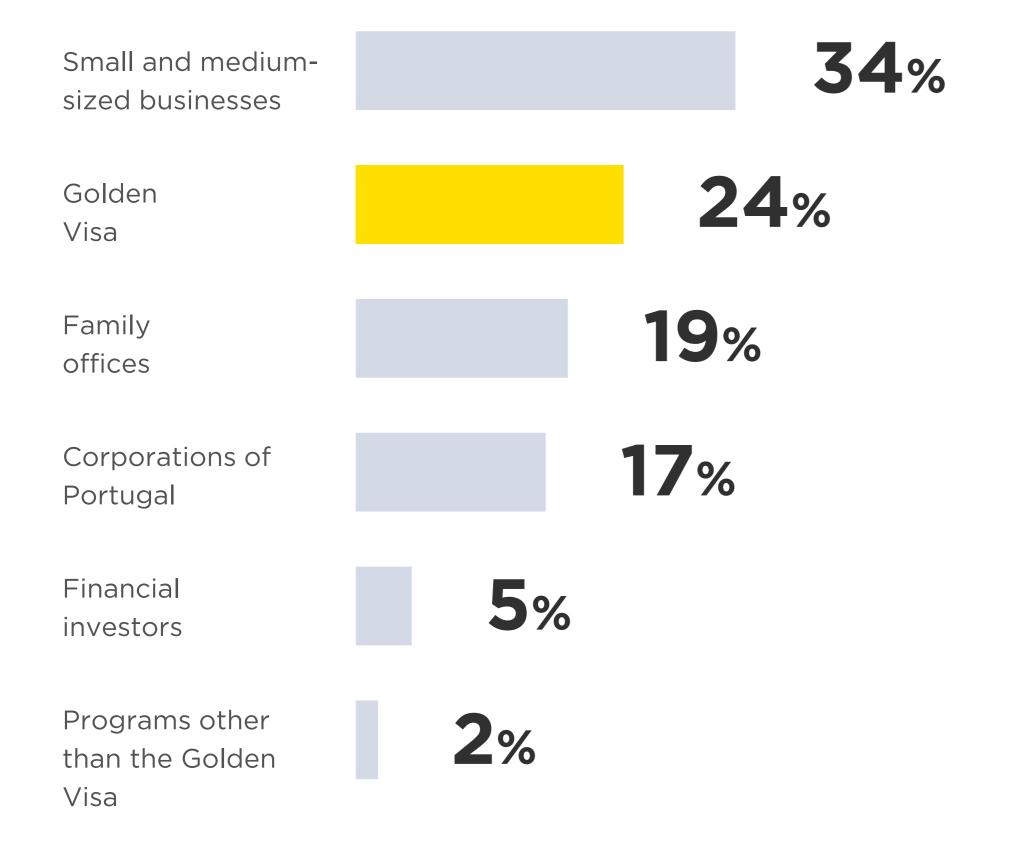


Coincidence of interests: more than 60% of the net worth of the partners is invested in the proposed funds

Diversified investor base: over 1,000 investors, none of them represent more than 10% of the managed assets 6

#### **Investor base**

The Management Company is the 5th largest asset management company in Portugal, according to the CMVM report (Relatório sobre a atividade de capital de risco 2022)



## **Investing in funds**



Statistics of the Management Company I

430 MILLION EURO

#### **Assets under management**

The values are calculated based on the subscribed capital as of September 2023

1.000

**Number of investors** 

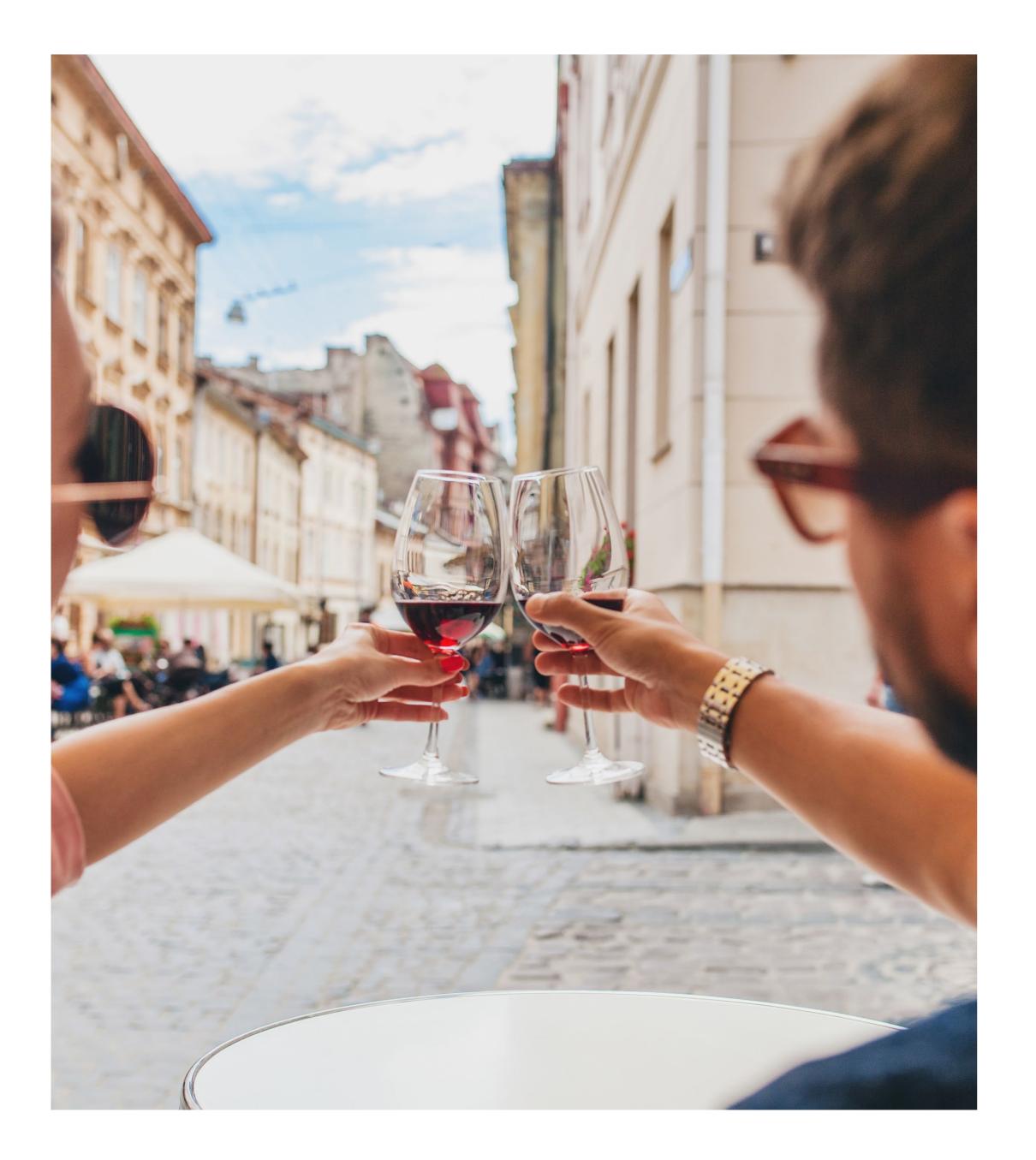
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# InVino Capital Fund

Information about the fund





# InVino Capital Fund

# The first eco & wine tourism fund investing in sustainable next-generation opportunities in the hospitality sector in Portugal

The fund invests in companies with the concept of transforming operating farms and heritage sites (e.g., vineyards, olive groves, cork forests) into sustainable resorts, offering a full eco & winebased experience where guests will enjoy unique F&B hospitality based on the concept of "from bio-farm to table".

Development corresponds to the best practices of sustainable development and focuses on generating impact, creating new jobs, balancing the social and regional asymmetries, preserving the nature and local heritage (e.g., culture, traditions).

## InVino Capital Fund. Investment Strategy of the Fund



The targeted projects shall act in the business areas of eco & wine tourism, maximizing the hospitality business by their integration with the wine and/or agroforestry businesses.

The objective is to combine and balance some Greenfield & Brownfield projects with others already under operation, so the Fund may also allocate its capital for the recovery and turnaround of enterprises, companies or opportunistic special situations.

## Acquisition and/or reconstruction of existing hotel facilities



Acquire established operating hotels or resorts



Buy profitable operations for which sustainability (ESG) approach is a strong fit



Identify operations optimization opportunities to maximize results, including reflag operations

## Development of new activities (Greenfield and Brownfield projects)



Development of new hospitality services in selected locations



Buy value-added properties with great potential for sustainable developments



Attract top branded operations to maximize results

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# InVino Fund Investors Club

Investors of the InVino Capital Fund get the opportunity to participate in the events of the Fund's investors club

The Fund's Investor Club offers opportunities to participate in annual events aimed at development of Portuguese wine tourism, as well as in social and private events of the Fund.

Depending on the amount of the investment share, the investor will be offered the products of the Fund's wine production, the possibility of staying on the territory of wine resorts, tasting of wine products, vineyard tours

### InVino Capital Fund. Examples of projects for investment







9.000.000 EURO

Approximate cost

- Location: Evora, Alentejo
- Type of asset: wine resort and SPA
- Project Type: Greenfield



**Boutique hotel in Algarve** 

5.000.000 EURO

Approximate cost

- Location: Algarve
- Type of asset: hotel
- Project type: under construction



Wine boutique hotel on the riverbank

6.000.000 EURO

Approximate cost

- Location: Vila Real, Duero
- Type of asset: wine resort
- Project Type: Brownfield

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## InVino Capital Fund. Fund structure



InVino Fund Shareholders

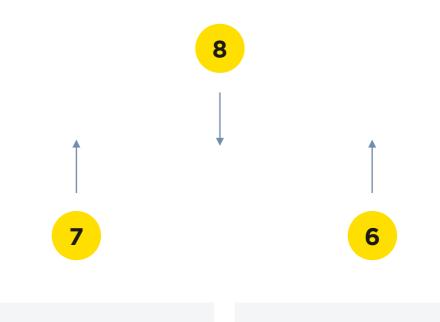
CLASS A | CLASS B

CLASS C

The subscription to Class C is fully implemented by the consultant of the InVino Capital fund

Regulation, management

## GREENFIELD AND BROWNFIELD INVESTMENTS AND EXISTING HOTELS AND PROJECTS



5. Fund operating expenses6. Bank financing

7. E.U. Funds

8. Payments (principal amount, interest and others)

#### Flow of funds

- 1. Fund underwriting
- 2. Fund return
- 3. Equity and debt financing
- 4. Distribution of dividends





BANK FINANCING

## InVino Capital Fund. Fund management



14



#### **Fund consultant**

Structuring and promotion of funds. Responsible for offering investment opportunities



#### Law and taxes

New and current legal work. Acts as a managing party for local organizations.



#### **Depository Bank**

Responsible for the independent supervision of the Fund's activities and the storage of all assets.



#### Independent audit

Conducts an independent and official annual audit of the Fund



#### Fund management and administration



#### **Portuguese Securities Market Commission**

The Portuguese regulator, which oversees and regulates the markets of financial instruments, as well as the agents operating in them, contributing to the protection of investors.

Investment manager of the Private Equity Fund.

Controls all activities and maintains accounting records.

It is also responsible for all "Know Your Customer" processes (KYC), as well as Identity verification and Risk Assessment (AML) processes with investors.

### InVino Capital Fund. Investor Classes



#### Class A

Investors who consider safe investments with income distribution preferences

#### **Profitability**

7% IRR with an annual distribution of up to 3% of the Fund's profit (at the discretion of the Fund Manager)

#### Other property

- Membership in the InVino Fund Investor Club
- Possibility of obtaining a Golden Portuguese visa

#### Class B

Investors who seek high returns by taking advantage of the fund

#### **Profitability**

15% IRR with the potential to gain more, depending on the Fund's progress

#### Other property

- Membership in the InVino Fund Investor Club
- Possibility of obtaining Gold Visa of Portugal

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## InVino Capital Fund. Key details and indicators

Name of the foundation	Invino Capital - Fundo De Capital De Risco Fechado
Volume of investments	Targeted projects should operate in the fields of eco & wine tourism, maximizing the hotel business through integration with winemaking and/or agroforestry
Fund life	8 years*, which allows all program participants to complete the full five-year Golden Visa residency period and apply for citizenship in the sixth year
Investment period	6 years
Assets under management (AUM)	35.000.000 EURO
Source of income	Distribution of dividends and increase in the value of assets
Subscription period	The Fund will close the subscription as soon as it reaches the AUM target, or within 24 months after the first subscription
Exit strategy	Asset sales to target buyers (investors and actors in the hospitality market, family offices, private equity funds and other institutional funds)
Depository bank	Bison Bank
Fund auditor	BDO
Fund consultant	InVinoVeritas Capital (InVino Capital)
Fund manager	Stag Fund Management (Stag)

<sup>\*</sup> or + 1 and + 1 extension in agreement with investors

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## InVino Capital Fund. Key details and indicators

Classes of shareholders	<ul> <li>Class A shareholders receive a preferential right to profit distribution and are entitled to receive dividends on an annual basis, at the discretion of the fund manager</li> <li>Class B shareholders receive income after the distribution of Class A preferred shares and are entitled to receive dividends from the Fund</li> </ul>
Target income *	<ul> <li>Class A: 7% IRR (or Euribor + 3.4%) ** with an annual distribution of up to 3% of the fund's profit</li> <li>Class B: 15% IRR (or Euribor + 11.4%) **</li> </ul>
Investment size	<ul> <li>Class A: 200,000 euro</li> <li>Class B: 100,000 euro</li> </ul>
Golden visa	Minimum 500.00 euro
Tax reliefs	<ul> <li>O% income tax - InVino Fund is completely exempt from paying corporate income tax (CIT)</li> <li>Non-resident investors who are not residents of the "tax haven" are exempt from income tax withholding</li> </ul>
Subscription fee	<ul> <li>1.50% for subscription during the first 12 months of the fund life</li> <li>1.75% for subscriptions closed from month 13 onwards, with a minimum amount of €3,500 per investor</li> </ul>
Management fee	• 1,75% ***
Profit share / Reward system	<ul> <li>At the end of the fund's term and after full repayment of all paid-up capital, the available income will be distributed as follows:</li> <li>Class A investors mostly receive up to 7% IRR (or Euribor + 3.4%) **</li> <li>Class B investors then receive up to 7% IRR (or Euribor + 11.4%) **, and the higher income will be distributed between Class C and the Fund Manager, amounting to up to 70% for Class B, 28% for Class C and 2% for the Fund Manager</li> </ul>

<sup>\*</sup> There is no guarantee that the target rate of return and dividends will be achieved

<sup>\*\* 3-</sup>month Euribor at 3.672% in July 2023

Either a minimum of 57,500 euro per year with a portfolio size of 1M to 3M euro (AUM), or 115,000 euro per year with a portfolio size of 3M euro

## InVino Capital Fund. Step-by-step investment process



1

#### Appointment of a legal representative

The client must appoint a legal representative and provide all necessary documentation

2

#### **Opening an account in Portugal**

As well as appointing a tax representative, submit all necessary tax returns and receive confirmation from the bank

Transfer of funds from the account abroad

and confirms meeting the criteria for the Fund

Fund Manager performs KYC, analyzes

Filling out the KYC

To the personal bank account in Portugal and then to the Fund's account. After that, the manager issues the investment certificate of the Fund

3

#### **Subscription to the Fund**

All requested documents and payments must be provided

6

#### Preparation of documents for the Golden visa

The Fund Manager provides the documents required to apply for the Golden Visa

## InVino Capital Fund



Investment strategy and basic conditions

#### **Basic parameters**

35.000.000 EURO

Amount of the Fund's capital placed for subscription

8.500.000 EURO

Amount of investment made

8 YEARS

Fund life

21.07.2025

End of the subscription period

#### **Subscription amount**

200.000 EURO

Class A: (must be paid in full on the day of subscription)

100.00 EURO

Class B

#### **Expenses**

**1.75** % PER YEAR

Management fee, from the subscribed and paidup capital of the Fund

0.06 %

Depository remuneration

0.072 %

Supervision fee



## PORTUGAL. RESIDENCE PERMIT BY INVESTMENTS IN FUNDS



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