

Kendell Andrews

Lehi, UT, 84045 | kendellproduction@gmail.com | [Github Repo](#) | [Portfolio](#)

EDUCATION

Devmountain | Lehi, UT

Graduated December 2022

- Web Development Program

Brigham Young University Idaho | Rexburg, ID

Graduated December 2020

- Associates of Science

SKILLS

Written & Verbal Communication | Salesforce | Critical Thinking | Time Management | Creative | Microsoft Excel | Detailed Driven | Sales Management | Customer Service | Pipeline Management | Data Entry | Teamwork | JavaScript | ReactJs | NodeJs | CSS | HTML5 | Python | Express | PostgreSQL | OAuth | CSS | Github | Git | Postman | Axios | BrowserRouter | Routes | API | JWT | Express | Sequelize | Middleware | Endpoints

PROFESSIONAL EXPERIENCE

Devmountain | Lehi, UT

August 2022 - November 2022

Web Developer / Software Engineer (student)

[Recipe Display](#) - [Github Repo](#) | [Portfolio](#)

React.js | BrowserRouter | Routes | Link | useNaveigate | useParams | react-router-dom | API

- Formulated a recipe collection full-stack application where users can view other peoples recipe, search for recipes, or add recipes
- Implemented with routes, links, and useNaveigate to direct our users to the right recipe file
- Integrated Devmountain API for storage of information

[Social Mountain Social Media](#) - [Github Repo](#) | [Portfolio](#)

React.js | Context | JWT | Express | Sequelize | Middleware | Endpoints

- Created a social media site where users can sign up, sign in, sign out, see users post, and create post
- Integrated JWT, Sequelize, and Context
- Developed components for users to send front-end request and back-end middleware to connect them to the right directory

Flo Energy | Clearwater, FL

May 2021 - August 2022

Sales Manager

- Increased revenue by over \$1M by designing layout proposals based on energy usage charts and advising customers on finance options based on their credit score and debt to income ratio
- Developed sales analytics models using CRMs (Salesforce, SalesRabbit, Enerflo, Spotio) to improve our appointment sit-to-close ratio
- Created value with customers by developing, collaborating, and executing account-specific plans that increased sales

Towne Storage | Bluffdale, UT

August 2020 - May 2021

Office Manager

- Managed a facility of 374 units revenueing over \$40k per month
- Improved occupancy 1-5% month over month by marketing, sales tactics, and networking
- Oversaw maintenance, reviews, customer service, and the overall success of this location

Outdoor Resource Center | Rexburg, ID

June 2016 - May 2020

Resource Employee

- Instructed customers, groups, and classes on a variety of outdoor recreation equipment to ensure safety and longevity of the products
- Opened and closed the store making sure the drawers have been counted and all items are accounted for
- Fixed and repaired equipment as needed so it could be rented out again

Crew Lead

- Trained new and current employees on installation of cat5, coax, and other low voltage wire in multi million dollar residential neighborhoods
- Accountable for proper tool management, company truck and trailer, and completion of projects
- Maintained OSHA certification and followed OSHA procedures on all sites