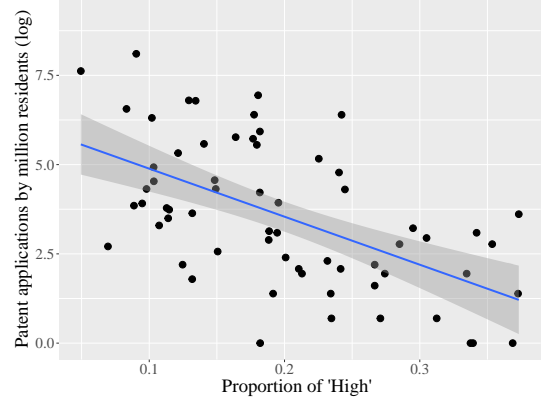
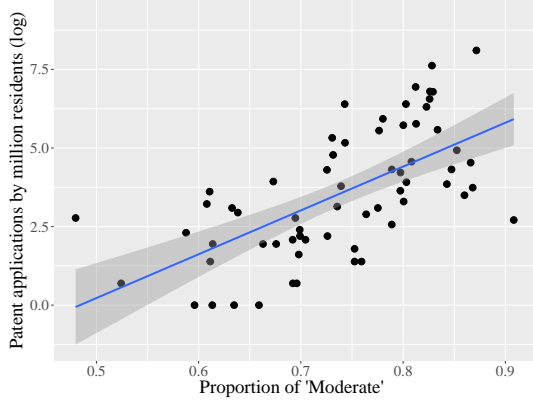


[A189] Now I will briefly describe some people. Using this card, would you please indicate for each description whether that person is very much like you, like you, somewhat like you, not like you, or not at all like you? “It is important to this person to think up new ideas and be creative; to do things one’s own way.”

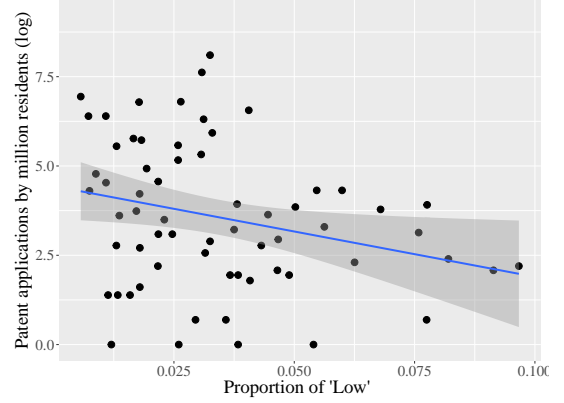
Code	Response	Receptivity
1	Very much like me	High
2	Like me	
3	Somewhat like me	Moderate
4	A little like me	
5	Not like me	Low
6	Not at all like me	
-5	Missing or Inappropriate	
-4	Not asked in survey	*Removed
-3	Not applicable	
-2	No answer	
-1	Don’t know	



(a) Log patent vs. High



(b) Log patent vs. Moderate



(c) Log patent vs. Low

Figure 1: The scatter plots of log patent applications per million residents against measures of receptivity. The patent data are taken from the World Intellectual Policy Organization. We in particular use the latest available statistics, from after 2013. As measures of receptivity we defined aggregate measures from answers to Question A189 (see the above table) of the World Values Survey longitudinal data. We recategorize the answers into three groups (High, Moderate, Low) and calculate the proportion of each group among the total response count within each country. While the proportion of Moderate (b) positively correlates to patent filings, those of High (a) and Low (c) negatively do. This tendency is mostly robust.<sup>1</sup>

<sup>1</sup>As shown in Appendix C (not for publication), we have made similar analysis with different receptivity measures such as High composed of both “Very much like me” and “Like me” and Moderate composed of only “Somewhat like me” and “A little like me.” We obtain the qualitatively same relationships for measures computed from E046. It is, in addition, robust to a different innovation measure such as Global Innovation Index. We observe qualitatively equivalent results under different specifications except for low receptivity groups. The negative correlations between proportion of Low and different innovation measures are subtle; they may or may not be observed.